### **APPENDIX III**

INSURANCE ENTITIES	

1st

### FINANCIAL INFORMATION CORRESPONDING TO THE YEAR

06/30/2020

2020

A08055741

### PERIOD END DATE

Carretera de Pozuelo, 52. 28222 Majadahonda (Madrid)

I. COMPANY INFORMATION			
Company name: MAPFRE, S.A.			
Registered address:	C.I.F.		

### II. ADDITIONAL INFORMATION TO THE INFORMATION PUBLISHED FOR THE PREVIOUS HALF-YEAR

Explanation of the key changes with respect to the information published for the previous period:

(only to be completed in the circumstances established in section B) of the instructions)

In March 2020, the Group proceeded to change the accounting criteria for recording operations in hyperinflationary economies, in accordance with the indications of International Financial Reporting Interpretations Committee (IFRIC). The impacts of the adoption of the new accounting treatment are the following:

- Reclassification with effect from January 1, 2019 of 527.99 million euros from Reserves to Conversion Differences.
- Restatement of the comparative figures on the balance sheet of Reserves and Conversion Differences as of December 31, 2019, in € 537.99 million.

#### III. DECLARATION(S) FROM THE RELEVANT SUPERVISORS

As far as we are aware, the Consolidated Financial Statements presented herein have been prepared in accordance with the applicable accounting principles and give a true and fair view of the issuer's

equity, financial sutiation and results, or of the companies included in the consolidation taken as a whole, and the interim management report includes a true and fair analysis of the information required. Comments on the previous statement(s): People who are responsible for this information In line with the power delegated by the Board of Directors, the Secretary of the Board hereby certifies that the six month financial report has been signed by the following directors: Name / Company name ANTONIO HUERTAS MEJÍAS CHAIRMAN AND CEO IGNACIO BAEZA GÓMEZ FIRST VICEPRESIDENT CATALINA MIÑARRO BRUGAROLAS SECOND VICEPRESIDENT JÓSE MANUEL INCHAUSTI PÉREZ THIRD VICEPRESIDENT JOSÉ ANTONIO COLOMER GUIU DIRECTOR ANA ISABEL FERNÁNDEZ ÁLVAREZ DIRECTOR MARIA LETÍCIA DE FREITAS COSTA DIRECTOR ROSA MARIA GARCIA GARCIA DIRECTOR ANTONIO GÓMEZ CIRIA DIRECTOR LUIS HERNANDO DE LARRAMENDI MARTÍNEZ DIRECTOR FRANCISCO JOSÉ MARCO ORENES DIRECTOR FERNANDO MATA VERDEJO DIRECTOR ANTONIO MIGUEL-ROMERO DE OLANO DIRECTOR PILAR PERALES VISCASILLAS DIRECTOR ALFONSO REBUELTA BADÍAS DIRECTOR

Signing date of this six month financial report by the corresponding board of directors: 07/24/2020

# IV. SELECTED FINANCIAL INFORMATION 1. INDIVIDUAL BALANCE SHEET (1/2) (PREPARED IN ACCORDANCE WITH THE CURRENT NATIONAL ACCOUNTING CRITERIA)

Units: Thousand euros

#### **ASSETS**

CURRENT PERIOD 06/30/2020 PREVIOUS PERIOD 12/31/2019

		06/30/2020	12/31/2019
Cash and other equivalent liquid assets	0005	10.817	15.167
2. Financial assets held for trading	0010		
3. Other financial assets at fair value, with changes in profit and loss account	0015		
4. Financial assets available for sale	0020	19.747	21.90
5. Loans and receivables	0025	441.269	494.29
6. Investments held to maturity	0030		
7. Hedging derivatives	0035		
8. Participation of reinsurance in technical provisions	0041		
Property, plant and equipment, and real estate investments:	0045	15.600	15.60
a) Property, plant and equipment	0046	15.600	15.60
b) Real estate investments	0047		
10. Intangible assets	0050	884	42
a) Goodwill	0051		
b) Acquistion costs of portfolios	0053		
c) Other intangible assets	0052	884	42
11. Equity investments in Group and associated companies	0055	9.591.917	9.592.37
a) Associated companies	0056		
b) Multigroup companies	0057		
c) Group companies	0058	9.591.917	9.592.37
12. Tax assets	0060	89.184	120.72
a) Current tax assets	0061	60.983	93.81
b) Deferred tax assets	0062	28.201	26.90
13. Other assets	0075	51.407	49.01
14. Assets held for sale	0080		
TOTAL ASSETS	0100	10.220.825	10.309.51

### IV. SELECTED FINANCIAL INFORMATION 1. INDIVIDUAL BALANCE SHEET (2/2) (PREPARED IN ACCORDANCE WITH THE CURRENT NATIONAL ACCOUNTING CRITERIA)

Units: Thousand euros

### **LIABILITIES AND EQUITY**

CURRENT PERIOD 06/30/2020 PREVIOUS PERIOD 12/31/2019

TOTAL LIABILITIES	0170	2.893.674	2.852.977
Financial liabilities held for trading	0110		
2. Other financial liabilities at fair value, with changes in profit and loss account	0115	175	365
3. Debts:	0120	2.882.399	2.841.515
a) Subordinated liabilities	0121	1.118.336	1.121.071
b) Bonds and other negotiable securities	0122	997.015	1.004.821
c) Debts with credit institutions	0123	690.008	610.005
d) Other debts	0124	77.040	105.618
4. Hedging derivatives	0130		
5. Technical provisions	0131		
a) For unearned premiums	0132		
b) For risks in progress	0133		
c) For life assurance	0134		
d) For outstanding claims	0135		
e) For profit sharing and returned premiums	0136		
f) Other technical provisions	0137		
6. Non-technical provisions	0140	10.992	10.989
7. Tax liabilities:	0145	108	108
a) Current tax liabilities	0146		(
b) Deferred tax liabilities	0147	108	108
8. Other liabilities	0150		
9. Liabilities linked to assets held for sale	0165		
TOTAL NET EQUITY	0195	7.327.151	7.456.538
SHAREHOLDERS' EQUITY	0180	7.327.151	7.456.538
Share capital or mutual fund:	0171	307.955	307.955
a) Declared capital or mutual fund			
a) Declared capital or mutual fund	0161	307.955	307.95
a) Declared capital b) Less: Uncalled capital	0161 0162	307.955	307.95
,		307.955	
b) Less: Uncalled capital	0162		3.338.720
b) Less: Uncalled capital  2. Share premium	0162 0172	3.338.720	3.338.720 3.231.92
b) Less: Uncalled capital 2. Share premium 3. Reserves	0162 0172 0173 0174 0178	3.338.720 3.231.780	3.338.720 3.231.92 (63.836
b) Less: Uncalled capital 2. Share premium 3. Reserves 4. Less: Treasury stock and own shares	0162 0172 0173 0174 0178 0179	3.338.720 3.231.780 (63.409)	3.338.720 3.231.92 (63.836
b) Less: Uncalled capital  2. Share premium  3. Reserves  4. Less: Treasury stock and own shares  5. Previous years' results	0162 0172 0173 0174 0178 0179	3.338.720 3.231.780 (63.409)	3.338.72( 3.231.92 (63.836 383.45)
b) Less: Uncalled capital  2. Share premium  3. Reserves  4. Less: Treasury stock and own shares  5. Previous years' results  6. Other contributions from partners	0162 0172 0173 0174 0178 0179	3.338.720 3.231.780 (63.409) 380.177	3.338.720 3.231.92 (63.836 383.45i
b) Less: Uncalled capital  2. Share premium  3. Reserves  4. Less: Treasury stock and own shares  5. Previous years' results  6. Other contributions from partners  7. Results for the year	0162 0172 0173 0174 0178 0179	3.338.720 3.231.780 (63.409) 380.177	3.338.720 3.231.92 (63.836 383.450 443.093 (184.773
b) Less: Uncalled capital  2. Share premium  3. Reserves  4. Less: Treasury stock and own shares  5. Previous years' results  6. Other contributions from partners  7. Results for the year  8 Less: Interim dividend	0162 0172 0173 0174 0178 0179 0175 0176 0177	3.338.720 3.231.780 (63.409) 380.177	3.338.720 3.231.92 (63.836 383.450 443.093 (184.773
b) Less: Uncalled capital  2. Share premium  3. Reserves  4. Less: Treasury stock and own shares  5. Previous years' results  6. Other contributions from partners  7. Results for the year  8 Less: Interim dividend  9. Other equity instruments	0162 0172 0173 0174 0178 0179 0175 0176 0177	3.338.720 3.231.780 (63.409) 380.177	3.338.720 3.231.921 (63.836 383.458 443.093 (184.773
b) Less: Uncalled capital  2. Share premium  3. Reserves  4. Less: Treasury stock and own shares  5. Previous years' results  6. Other contributions from partners  7. Results for the year  8 Less: Interim dividend  9. Other equity instruments  VALUATION ADJUSTMENTS	0162 0172 0173 0174 0178 0179 0175 0176 0177	3.338.720 3.231.780 (63.409) 380.177	3.338.720 3.231.92 (63.836 383.450 443.093 (184.773
b) Less: Uncalled capital  2. Share premium  3. Reserves  4. Less: Treasury stock and own shares  5. Previous years' results  6. Other contributions from partners  7. Results for the year  8 Less: Interim dividend  9. Other equity instruments  VALUATION ADJUSTMENTS  1. Financial assets available for sale	0162 0172 0173 0174 0178 0179 0175 0176 0177 0188 0181	3.338.720 3.231.780 (63.409) 380.177	3.338.720 3.231.92 (63.836 383.450 443.093 (184.773
b) Less: Uncalled capital  2. Share premium  3. Reserves  4. Less: Treasury stock and own shares  5. Previous years' results  6. Other contributions from partners  7. Results for the year  8 Less: Interim dividend  9. Other equity instruments  VALUATION ADJUSTMENTS  1. Financial assets available for sale  2. Hedging operations	0162 0172 0173 0174 0178 0179 0175 0176 0177 0188 0181 0182	3.338.720 3.231.780 (63.409) 380.177	3.338.720 3.231.921 (63.836 383.458 443.093 (184.773
b) Less: Uncalled capital  2. Share premium  3. Reserves  4. Less: Treasury stock and own shares  5. Previous years' results  6. Other contributions from partners  7. Results for the year  8 Less: Interim dividend  9. Other equity instruments  VALUATION ADJUSTMENTS  1. Financial assets available for sale  2. Hedging operations  3. Foreign exchange differences	0162 0172 0173 0174 0178 0179 0175 0176 0177 0188 0181	3.338.720 3.231.780 (63.409) 380.177	3.338.720 3.231.92 (63.836 383.450 443.093 (184.773
b) Less: Uncalled capital  2. Share premium  3. Reserves  4. Less: Treasury stock and own shares  5. Previous years' results  6. Other contributions from partners  7. Results for the year  8 Less: Interim dividend  9. Other equity instruments  VALUATION ADJUSTMENTS  1. Financial assets available for sale  2. Hedging operations  3. Foreign exchange differences  4. Correction for accounting asymmetries	0162 0172 0173 0174 0178 0179 0175 0176 0177 0188 0181 0182	3.338.720 3.231.780 (63.409) 380.177	307.955 3.338.720 3.231.921 (63.836 383.455 443.093 (184.773

# IV. SELECTED FINANCIAL INFORMATION 2. INDIVIDUAL PROFIT AND LOSS ACCOUNT (PREPARED IN ACCORDANCE WITH CURRENT NATIONAL ACCOUNTING CRITERIA)

Units: Thousand euros

			CURRENT PERIOD (2nd HALF)	PREVIOUS PERIOD (2nd HALF)	ACCUMULATED CURRENT YEAR 06/30/2020	ACCUMULATED PREVIOUS YEAR 06/30/2019
(+)	Premiums allocated to the period, net	0201				
(+)	2. Revenue from property and other investments	0202				
(+)	3. Other technical revenue	0203				
(-)	4. Net claims incurred	0204				
(+/-)	5. Net variation of other technical provisions	0205				
(+/-)	6. Profit sharing and returned premiums	0206				
(-)	7. Net operating expenses	0207				
(+/-)	8. Other technical expenses	0209				
(-)	9. Expenses from property and other investments	0210				
A)	TECHNICAL RESULT FROM NON-LIFE OPERATIONS $(1+2+3+4+5+6+7+8+9)$	0220				
(+)	10. Premiums allocated to the period, net	0221				
(+)	11. Revenue from property and other investments	0222				
(+)	12. Revenue from investments on account of the life policyholders bearing the investment risk	0223				
(+)	13. Other technical revenue	0224				
(-)	14. Net claims incurred	0225				
(+/-)	15. Net variation of other technical provisions	0226				
(+/-)	16. Profit sharing and returned premiums	0227				
(-)	17. Net operating expenses	0228				
(+/-)	18.Other technical expenses	0229				
(-)	19. Expenses from property and other investments	0230				
(-)	20. Expenses from investments on account of the life policyholders bearing the investment risk	0231				
B)	TECHNICAL RESULT FROM LIFE OPERATIONS (10 + 11 + 12 + 13 + 14 + 15 + 16 + 17 + 18 + 19 + 20)	0240				
C)	TECHNICAL RESULT (A + B)	0245				
(+)	21. Revenue from property and other investments	0246			193.540	282.637
(-)	22. Expenses from property and other investments	0247			(33.586)	(36.764)
(+)	23. Other revenue	0248			24.030	28.738
(-)	24. Other expenses	0249			(70.303)	(77.764)
E)	RESULT BEFORE TAX (C + 21 + 22 + 23 + 24)	0265			113.681	196.847
(+/-)	25. Corporate Income Tax	0270			18.247	17.192
	RESULT FOR THE PERIOD FROM ONGOING					
F)	OPERATIONS (E + 26)	0280			131.928	214.039
(+/-)	26.Result after tax from discontinued operations	0285				
G)	RESULT FOR THE PERIOD (F + 27)	0300			131.928	214.039
	EARNINGS PER SHARE		Amount (X.XX euros)	Amount (X.XX euros)	Amount (X.XX euros)	Amount (X.XX euros)
	Basic	0290			0,04	0,07
	Diluted	0295		]	0,04	0,07

In the six month financial report corresponding to the first half of the year, the data relating to the current period coincides with the accumulated data, and therefore does not need to be filled in.

# IV. SELECTED FINANCIAL INFORMATION 3. STATEMENT OF RECOGNISED INDIVIDUAL INCOME AND EXPENSES (PREPARED IN ACCORDANCE WITH THE CURRENT NATIONAL ACCOUNTING CRITERIA)

CURRENT	PREVIOUS
PERIOD	PERIOD
06/30/2020	06/30/2019

		ı	
A) RESULT FOR THE PERIOD	0305	131.928	214.039
B) OTHER RECOGNISED REVENUE / (EXPENSES)	0310		
1. Financial assets available for sale:	0315		
a) Gains/(Losses) due to valuation	0316		
b) Amounts transferred to the income statement	0317		
c) Other reclassifications	0318		
2. Cash flow hedging:	0320		
a) Gains/(Losses) due to valuation	0321		
b) Amounts transferred to the income statement	0322		
c) Amounts recognised at initial value of hedged items	0323		
d) Other reclassifications	0324		
3. Hedging of net investments in businesses abroad:	0325		
a) Gains/(Losses) due to valuation	0326		
b) Amounts transferred to the income statement	0327		
c) Other reclassifications	0328		
4. Foreign exchange differences:	0330		
a) Gains/(Losses) due to valuation	0331		
b) Amounts transferred to the income statement	0332		
c) Other reclassifications	0333		
5. Correction of accounting asymmetries:	0335		
a) Gains/(Losses) due to valuation	0336		
b) Amounts transferred to the income statement	0337		
c) Other reclassifications	0338		
6. Assets held for sale:	0340		
a) Gains/(Losses) due to valuation	0341		
b) Amounts transferred to the income statement	0342		
c) Other reclassifications	0343		
7. Actuarial gains/(losses) for long-term remuneration for employees	0345		
8. Other recognised revenue and expenses	0355		
9. Corporate Income Tax	0360		
TOTAL RECOGNISED REVENUE/(EXPENSES) (A+B)	0400	131.928	214.039

# IV. SELECTED FINANCIAL INFORMATION 4. STATEMENT OF CHANGES IN INDIVIDUAL EQUITY (1/2) (PREPARED IN ACCORDANCE WITH THE CURRENT NATIONAL ACCOUNTING CRITERIA)

				EQUITY					
CURRENT PERIOD		Capital or mutual fund	Share premium and other reserves (1)	Treasury stock and own shares	Result for the period	Other equity instruments	Adjustments for changes in value	Subisidies, donations and legacies received	Total equity
Opening balance at 01/01/2020	3010	307.955	6.769.326	(63.836)	443.093				7.456.538
Adjustments for changes in accounting criteria	3011								
Adjustments for errors	3012								
Adjusted opening balance	3015	307.955	6.769.326	(63.836)	443.093				7.456.538
I. Total recognised revenue / (expenses)	3020				131.928				131.928
II. Operations with shareholders or owners	3025		(261.768)	427					(261.341)
Capital increases (decreases)	3026								
Conversion of financial liabilities to equity	3027								
Distribution of dividends	3028		(261.627)						(261.627)
Operations involving treasury stock or own shares	3029		(141)	427					286
5. Increases / (Decreases) due to changes in business combinations	3030								
Other operations     with shareholders or     owners	3032								
III. Other variations in equity	3035		443.119		(443.093)				26
Payments using equity instruments	3036								
2. Transfers between equity items	3037		443.093		(443.093)				
3. Other variations	3038		26						26
Closing balance as at 06/30/2020	3040	307.955	6.950.677	(63.409)	131.928				7.327.151

<sup>(1)</sup> The column "Share premium and other reserves", for the purpose of this statement, includes the following items of the Balance Sheet: 2) Share premium reserve; 3) Reserves; 5) Prior year result; 6) Other contributions from partners and 8) Less: interim dividend

# IV. SELECTED FINANCIAL INFORMATION 4. ESTATEMENT OF CHANGES IN INDIVIDUAL EQUITY (2/2) (PREPARED IN ACCORDANCE WITH THE CURRENT NATIONAL ACCOUNTING CRITERIA)

PREVIOUS PERIOD		Capital or mutual fund	Share premium and other reserves (1)	Treasury stock and own shares	Result for the period	Other equity instruments	Adjustments for changes in value	Subisidies, donations and legacies received	Total equity
Opening balance at 01/01/2019 (period of comparison)	3050	307.955	6.630.875	(48.250)	493.455				7.384.035
Adjustments for changes in accounting criteria	3051								
Adjustments for errors	3052								
Adjusted opening balance	3055	307.955	6.630.875	(48.250)	493.455				7.384.035
I. Total recognised revenue / (expenses)	3060				214.039				214.039
II. Operations with shareholders or owners	3065		(260.693)	(6.879)					(267.572)
Capital increases (decreases)	3066								
Conversion of financial liabilities to equity	3067								
Distribution of dividends	3068		(261.612)						(261.612)
Operations involving treasury stock or own shares	3069		919	(6.879)					(5.960)
5. Increases / (Decreases) due to changes in business combinations	3070								
Other operations     with shareholders or     owners	3072								
III. Other variations in equity	3075		584.151		(493.455)	1.660			92.356
Payments using equity instruments	3076								
Transfers between equity items	3077		493.455		(493.455)				
3. Other variations	3078		90.696			1.660			92.356
Closing balance as at 12/31/2019 (period of comparison)	3080	307.955	6.954.333	(55.129)	214.039	1.660			7.422.858

<sup>(1)</sup> The column "Share premium and other reserves", for the purpose of this statement, includes the following items of the Balance Sheet: 2) Share premium reserve; 3) Reserves; 5) Prior year result; 6) Other contributions from partners and 8) Less: interim dividend

# IV. SELECTED FINANCIAL INFORMATION 5.A. INDIVIDUAL CASH FLOW STATEMENT (DIRECT METHOD) (Prepared in accordance with current national accounting criteria)

		CURRENT PERIOD 06/30/2020	PREVIOUS PERIOD 06/30/2019
A) NET CASH FLOW FROM OPERATING ACTIVITIES (1 + 2 + 3)	7435	(32.454)	(52.286)
1. Insurance activities:	7405	i i	Ì
(+) Inflows from insurance activities	7406		
(-) Outflows from insurance activities	7407		
2. Other operating activities:	7410	(59.029)	(51.854)
(+) Other operating activities cash inflows	7415	31.083	44.694
(-) Other operating activities cash outflows	7416	(90.112)	(96.548)
3. Inflows /(outflows) due to corporate income tax	7425	26.575	(432)
B) NET CASH FLOW FROM INVESTMENT ACTIVITIES (1 + 2)	7460	248.831	259.560
1. Inflows from investment activities:	7450	265.466	403.353
(+) Tangible assets	7451		
(+) Investments in property, plant and equipment	7452		
(+) Intangible assets	7453		
(+) Financial instruments	7454		
(+) Participations	7455	3.007	17
(+) Other business units	7457	69.100	127.252
(+) Interests collected	7456	6.690	10.477
(+) Dividends collected	7459	186.669	265.607
(+) Other income related to investment activities	7458		
2. Payments related to investment activities:	7440	(16.635)	(143.793)
(-) Tangible assets	7441		, ,
(-) Investments in property, plant and equipment	7442		
(-) Intangible assets	7443		
(-) Financial instruments	7444		
(-) Participations	7445	(2.535)	(65)
(-) Other business units	7447	(14.100)	(143.728)
(-) Other payments related to investment activities	7448		,
C) NET CASH FLOW FROM FINANCING ACTIVITIES (1 + 2)	7490	(220.727)	(220.547)
1. Inflows from financing activities:	7480	150.142	318.647
(+) Subordinated liabilities	7481		
(+) Inflows from the issue of equity instruments and capital increases	7482		
(+) Capital contributions from owners or mutual members	7483		
(+) Sales of treasury stock	7485	142	3.647
(+) Other income related to financing activities	7486	150.000	315.000
2. Payments related to financing activities:	7470	(370.869)	(539.194)
(-) Dividends to shareholders	7471	(257.411)	(257.091)
(-) Interest payments	7475	(43.458)	(73.499)
(-) Subordinated liabilities	7472	( /	( /
(-) Capital contributions returned to shareholders	7473		
(-) Capital contributions returned to owners or mutual members	7474		
(-) Acquisition of treasury stock	7477		(10.204)
(-) Other payments related to financial activities	7478	(70.000)	(198.400)
D) FOREIGN EXCHANGE DIFFERENCES	7492	, , , , ,	,/
E) NET INCREASE / (DECREASE) IN CASH AND EQUIVALENTS (A + B + C + D)	7495	(4.350)	(13.273)
F) OPENING CASH BALANCE AND EQUIVALENTS	7499	15.167	24.647
G) CLOSING CASH BALANCES AND EQUIVALENTS (E + F)	7500	10.817	11.374

COMPONENTS OF CASH AND EQUIVALENTS AT PERIOD END		CURRENT PERIOD 06/30/2020	PREVIOUS PERIOD 06/30/2019
(+) Cash and banks	7550	10.817	11.374
(+) Other financial assets	7552		
(-) Less: Bank overdrafts payable on demand	7553		
TOTAL CLOSING CASH AND EQUIVALENTS	7600	10.817	11.374

2.700.505

1.377.153

1.323.352

3.300.093

1.773.212 837.281

689.600

207.820 552.508

245.532

306.976

2.394.985

264.240

72.509.925

#### IV. SELECTED FINANCIAL INFORMATION 6. CONSOLIDATED BALANCE SHEET (IFRS) (1/2)

Units: Thousand euros

1. Cash and other equivalent liquid assets 2. Financial assets held for trade

8. Participation of reinsurance in technical provisions

a) Property, plant and equipment

b) Acquistion costs of portfolios

11. Participation in equity-accounted entities

c) Other intangible assets

a) Current tax assets

b) Deferred tax assets

b) Real estate investments

9. Property, plant and equipment, and real estate investments

4. Financial assets available for sale

5. Loans and receivables

7. Hedging derivatives

10. Intangible assets:

12. Tax assets

13. Other assets 14. Assets held for sale

TOTAL ASSETS

a) Goodwill

6. Investments held to maturity

#### CURRENT PREVIOUS **ASSETS** PERIOD 06/30/2020 PERIOD 12/31/2019 2.537.490 1005 2.655.332 1010 2.607.025 3.625.856 3. Other financial assets at fair value, with changes in profit and loss account 1015 4 582 623 4.821.659 1020 37.085.218 36.301.570 1025 7.006.562 6.660.105 1030 1.742.144 1.973.386 1035 1041 6.214.069 6.386.060

1045

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1075

1080

1100

2.655.514

1.325.078

1.330.436

3.239.914

1.687.353

668.474

884.087

330,476

432.502 192.481

240 021

2.206.943

196.586

70.171.260

## IV. SELECTED FINANCIAL INFORMATION 6. CONSOLIDATED BALANCE SHEET (IFRS) (2/2)

Units: Thousand euros

### **LIABILITIES AND EQUITY**

CURRENT	PREVIOUS
PERIOD	PERIOD
06/30/2020	12/31/2019

		00/30/2020	12/31/2019
TOTAL LIABILITIES	1170	60.629.044	62.403.903
Financial liabilities held for trade	1110	452.331	471.054
3. Other financial liabilities at fair value, with changes in profit and loss account	1115	485.412	498.926
3. Debts:	1120	7.664.327	7.493.857
a) Subordinated liabilities	1121	1.118.463	1.121.071
b) Bonds and other negotiable securities	1122	997.015	1.004.821
c) Debts with credit institutions	1123	952.637	847.798
d) Other debts	1124	4.596.212	4.520.167
4. Hedging derivatives	1130		
5. Technical provisions	1131	49.370.338	51.031.618
a) For unearned premiums	1132	8.167.199	8.205.240
b) For risks in progress	1133	34.737	38.087
c) For life assurance	1134	27.900.183	29.094.315
d) For outstanding claims	1135	12.105.347	12.624.045
e) For profit sharing and returned premiums	1136	68.529	58.469
f) Other technical provisions	1137	1.094.343	1.011.462
6. Non-technical provisions	1140	580.434	709.283
7. Tax liabilities:	1145	747.296	804.301
a) Current tax liabilities	1146	112.194	101.196
b) Deferred tax liabilities	1147	635.102	703.105
8. Other liabilities	1150	1.264.565	1.258.955
9. Liabilities linked to assets held for sale	1165	64.341	135.909
TOTAL NET EQUITY	1195	9.542.216	10.106.022
SHAREHOLDERS' EQUITY	1180	9.095.479	9.090.882
Share capital or mutual fund:	1171	307.955	307.955
a) Declared capital or mutual fund	1161	307.955	307.955
b) Less: Uncalled capital	1162		
2. Share premium	1172	1.506.729	1.506.729
3. Reserves	1173	6.240.623	6.079.364
4. Less: Treasury stock and own shares	1174	(63.409)	(63.836)
5. Previous years' results	1178	832.928	836.205
6. Other contributions from partners	1179		
7. Results for the year	1175	270.653	609.238
8 Less: Interim dividend	1176		(184.773)
9. Other equity instruments	1177	(750.045)	(000 500)
OTHER ACCUMULATED COMPREHENSIVE INCOME	1190	(753.845)	(236.520)
Items not reclassifed to the result of the period     Items that can be subsequently reclassified to the result of the period	1183	(753.845)	(236.520)
a) Financial assets available for sale	1181	3.361.893	3.565.196
b) Hedging operations	1182	5.501.053	0.000.180
c) Foreign exchange differences	1184	(1.664.024)	(1.240.201)
d) Correction for accounting asymmetries	1185	(2.441.629)	(2.558.913)
e) Equity-accounted entities	1186	773	1.558
f) Other adjustments	1187	(10.858)	(4.160)
NET EQUITY ATTRIBUTABLE TO THE CONTROLLING COMPANY	1189	8.341.634	8.854.362
NON-CONTROLLING INTERESTS	1193	1.200.582	1.251.660
TOTAL LIABILITIES AND NET EQUITY	1200	70.171.260	72.509.925

### IV. SELECTED FINANCIAL INFORMATION 7. CONSOLIDATED PROFIT AND LOSS ACCOUNT (IFRS)

Units: Thousand euros

			STANDALONE CURRENT PERIOD (2nd HALF)	STANDALONE PREVIOUS PERIOD (2nd HALF)	ACCUMULATED CURRENT YEAR 06/30/2020	ACCUMULATED PREVIOUS YEAR 06/30/2019
(+)	Premiums allocated to the period, net	1201			6.415.632	6.873.590
(+)	2. Revenue from property and other investments	1202			1.162.168	1.082.502
(+)	3. Other technical revenue	1203			35.803	33.407
(-)	4. Net claims incurred	1204			(4.255.115)	(4.576.405)
(+/-)	5. Net variation of other technical provisions	1205			(70.423)	(51.517)
(+/-)	6. Profit sharing and returned premiums	1206			(9.597)	(8.916)
(-)	7. Net operating expenses	1207			(1.827.953)	(1.927.613)
(+/-)	8. Other technical expenses	1209			(77.108)	(63.311)
(-)	9. Expenses from property and other investments	1210			(916.095)	(758.219)
A)	TECHNICAL RESULT FROM NON-LIFE OPERATIONS (1+2+3+4+5+6+7+8+9)	1220			457.312	603.518
(+)	10. Premiums allocated to the period, net	1221			1.983.979	2.540.399
(.,						2.0.000
(+)	11. Revenue from property and other investments	1222			827.479	1.023.055
(+)	12. Revenue from investments on account of the life policyholders bearing the investment risk	1223			59.365	165.569
(+)	13. Other technical revenue	1224			452	297
(-)	14. Net claims incurred	1225			(1.790.755)	(2.006.496)
(+/-)	15. Net variation of other technical provisions	1226			413.087	(510.682)
(+/-)	16. Profit sharing and returned premiums	1227			(18.681)	(7.170)
(-)	17. Net operating expenses	1228			(549.185)	(604.210)
(+/-)	18.Other technical expenses	1229			(17.200)	(16.847)
(-)	19. Expenses from property and other investments	1230			(413.380)	(311.214)
(-)	20. Expenses from investments on account of the life policyholders bearing the investment risk	1231			(259.326)	(11.552)
B)	TECHNICAL RESULT FROM LIFE OPERATIONS (10 + 11 + 12 + 13 + 14 + 15 + 16 + 17 + 18 + 19 + 20)	1240			235.835	261.149
C)	TECHNICAL RESULT (A + B)	1245			693.147	864.667
(+)	21. Revenue from property and other investments	1246			29,725	25.574
(-)	Expenses from property and other investments	1247			(49.920)	(44.295)
(+)	23. Other revenue	1248			179.259	192.407
(-)	24. Other expenses	1249			(315.726)	(289.125)
E)	RESULT BEFORE TAX (C + 21 + 22 + 23 + 24)	1265			536.485	749.228
(+/-)	26. Corporate Income Tax	1270			(130.424)	(207.753)
F)	RESULT FOR THE PERIOD FROM ONGOING OPERATIONS (E + 26)	1280			406.061	541.475
(+/-)	26.Result after tax from discontinued operations	1285				
G)	RESULT FOR THE PERIOD (F + 27)	1288			406.061	541.475
-,	a) Result attributable to the controlling company	1300			270.653	374.500
	b) Result attributable to non-controlling interests	1289			135.408	166.975
	EARNINGS PER SHARE		Amount (X,XX euros)	Amount (X,XX euros)	Amount (X,XX euros)	Amount (X,XX euros)
	Reported	1290			0,09	0,12
	Diluted	1295			0,09	0,12

In the six month financial report corresponding to the first half of the year, the data relating to the current period coincides with the accumulated data, and therefore does not need to be filled in.

## IV. SELECTED FINANCIAL INFORMATION 8. OTHER COMPREHENSIVE INCOME (IFRS ADOPTED)

		STANDALONE CURRENT PERIOD (2nd HALF)	STANDALONE PREVIOUS PERIOD (2nd HALF)	CURRENT PERIOD 06/30/2020	PREVIOUS PERIOD 06/30/2019
A) CONSOLIDATED PROFIT AND LOSS OF THE YEAR	1305			406.061	541.475
B) OTHER GLOBAL RESULTS - ITEMS NOT RECLASSIFIED TO THE RESULT FOR THE PERIOD	1310				
1. Actuarial gains/(losses) for long-term remuneration for employees:	1370				
2. Participation in other recognized global results from investments in joint and associated businesses:	1371				
3. Other income and expenses not reclassfied to the result for the period:	1372				
4. Tax effect:	1373				
C) OTHER GLOBAL RESULTS - ITEMS THAT CAN BE SUBSEQUENTLY RECLASSIFIED TO THE RESULT FOR THE PERIOD	1345			(676.162)	796.705
1. Financial assets available for sale:	1315			(330.921)	2.357.903
a) Gains/(Losses) due to valuation	1316			(268.184)	2.454.164
b) Amounts transferred to the income statement	1317			(62.741)	(96.361)
c) Other reclassifications	1318			4	100
2. Cash flow hedging:	1320				
a) Gains/(Losses) due to valuation	1321				
b) Amounts transferred to the income statement	1322				
c) Amounts recognised at initial value of hedged items	1323				
d) Other reclassifications	1324				
3. Hedging of net investments in businesses abroad:	1325				
a) Gains/(Losses) due to valuation	1326				
b) Amounts transferred to the income statement	1327				
c) Other reclassifications	1328				
4. Foreign exchange differences:	1330			(562.845)	51.844
a) Gains/(Losses) due to valuation	1331			(563.068)	37.250
b) Amounts transferred to the income statement	1332			(126)	673
c) Other reclassifications	1333			349	13.921
5. Correction of accounting asymmetries:	1335			186.813	(1.384.935)
a) Gains/(Losses) due to valuation	1336			175.337	(1.405.488)
b) Amounts transferred to the income statement	1337			11.476	20.553
c) Other reclassifications	1338				
6. Assets held for sale:	1340				
a) Gains/(Losses) due to valuation	1341				
b) Amounts transferred to the income statement	1342				
c) Other reclassifications	1343				
7. Participation in other recognized global results from investments in joint and associated businesses:	1350			(1.006)	455
a) Gains/(Losses) due to valuation	1351			(1.053)	451
b) Amounts transferred to the income statement	1352			47	4
c) Other reclassifications	1353				
8. Other income and expenses that can be subsequently reclassified to the result for the period	1355			(6.728)	1.096
9. Tax effect	1360			38.525	(229.658)
TOTAL GLOBAL RESULT FOR THE PERIOD (A+B+C)	1400			(270.101)	1.338.180
a) Attributable to the controlling company	1398 1399			(246.672)	1.123.670
b) Attributable to minority interests	1399		<u> </u>	(23.429)	214.510

(57)

1.200.582

(753.845)

(4.772)

9.542.216

#### IV. SELECTED FINANCIAL INFORMATION 9. CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (IFRS) (1/2)

Units: Thousand euros

3137

3138

3. Other variations

06/30/2020

Equity of the controlling company SHAREHOLDERS' EQUITY Adjustments for Non-controlling interests Total Result for the period attributable to the controlling changes in value equity Other equity instruments Share premium and other reserves(1) **CURRENT PERIOD** company Opening balance as at 01/01/2020 307.955 8.237.525 (63.836) 609.238 (236.520) 1.251.660 10.106.022 Adjustments for changes in accounting criteria 3112 Adjustments for errors Adjusted opening balance 307.955 8.237.525 (63.836) (236.520) 10.106.022 I. Total revenue/ 270.653 (517.325) (23.429) (270.101) (expenses) recognized II. Operations with 3125 (261.768) 427 (27.592) (288.933) shareholders or owners 1. Capital increases 3126 3.999 3.999 2. Conversion of 3127 financial liabilities to 3. Distribution of 3128 (261.627) (154.894) (416.521) dividends 4. Operations involving treasury stock or own 3129 (141) 427 286 shares 5. Increases / (Decreases) due to changes in business 3130 88.824 88.824 combinations 6. Other operations with 3132 34,479 34,479 shareholders or owners III. Other variations in 604.523 (609.238) (57) (4.772) equity 1. Payments using equity 3136 instruments 2. Transfers between

(63.409)

(609.238)

270.653

609.238

(4.715)

8.580.280

307.955

<sup>(1)</sup> The column "Share premium and other reserves", for the purpose of this statement, includes the following items of the Balance Sheet: 2) Share premium reserve; 3) Reserves; 5) Prior year result; 6) Other contributions from partners and 8) Less: interim dividend

10.133.882

1.293.878

### IV. SELECTED FINANCIAL INFORMATION 9. CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (IFRS) (2/2)

Closing balance as at 06/30/2019

3180

307.955

8.427.713

			Equi	ty of the controlling com	ipany				
			S	HAREHOLDERS' EQUIT	Υ				
PREVIOUS PERIOD		Capital or mutual fund	Share premium and other reserves(1)	Treasury stock and own shares	Result for the period attributable to the controlling company	Other equity instruments	Adjustments for changes in value	Non-controlling interests	Total equity
Opening balance as at 01/01/2019	3150	307.955	7.645.515	(48.250)	528.858	4.488	(444.758)	1.203.770	9.197.578
Adjustments for changes in accounting criteria	3151		519.630				(527.990)	(4.730)	(13.090)
Adjustments for errors	3152								
Adjusted opening balance	3155	307.955	8.165.145	(48.250)	528.858	4.488	(972.748)	1.199.040	9.184.488
I. Total revenue/ (expenses) recognized	3160				374.500		749.170	214.510	1.338.180
II. Operations with shareholders or owners	3165		(261.660)	(6.879)				(122.572)	(391.111)
Capital increases (decreases)	3166							2.128	2.128
Conversion of financial liabilities to equity	3167								
Distribution of dividends	3168		(261.640)					(201.423)	(463.063)
Operations involving treasury stock or own shares	3169		919	(6.879)					(5.960)
Increases / (Decreases) due to changes in business combinations	3170							58.654	58.654
Other operations with shareholders or owners	3172		(939)					18.069	17.130
III. Other variations in equity	3175	_	524.228		(528.858)	4.055	_	2.900	2.325
Payments using equity instruments	3176								
Transfers between equity items	3177		528.858		(528.858)				
Other variations	3178		(4.630)			4.055		2.900	2.325

<sup>(1)</sup> The column "Share premium and other reserves", for the purpose of this statement, includes the following items of the Balance Sheet: 2) Share premium reserve; 3) Reserves; 5) Prior year result; 6) Other contributions from partners and 8) Less: interim dividend

(55.129)

374.500

8.543

(223.578)

### IV. SELECTED FINANCIAL INFORMATION 10. A. CONSOLIDATED CASH FLOW STATEMENT (DIRECT METHOD) (IFRS)

		CURRENT PERIOD 06/30/2020	PREVIOUS PERIOD 06/30/2019
A) NET CASH FLOW FROM OPERATING ACTIVITIES (1 + 2 + 3)	8435	(267.832)	(431.664)
1. Insurance activites:	8405	35.695	29.908
(+) Inflows from insurance activities	8406	11.230.147	12.180.711
(-) Outflows from insurance activities	8407	(11.194.452)	(12.150.803)
2. Other operating activities:	8410	(210.927)	(203.678)
(+) Cash inflows from other operating activities	8415	272.621	262.243
(-) Cash outflows from other operating activities	8416	(483.548)	(465.921)
3. Inflows /(outflows) due to corporate income tax	8425	(92.600)	(257.894)
B) NET CASH FLOW FROM INVESTMENT ACTIVITIES (1 + 2)	8460	775.625	480.950
1. Inflows from investment activities:	8450	11.817.959	11.922.787
(+) Property, plant and equipment	8451	3.025	1.079
(+) Real estate investment	8452	71.947	54.785
(+) Intangible fixed assets	8453	1.038	367
(+) Financial instruments	8454	10.462.195	10.107.573
(+) Investments in associates	8455	753.631	1.121.635
(+) Controlled companies and other business units	8457		26.656
(+) Interests collected	8456	417.982	525.627
(+) Dividends collected	8459	33.311	56.681
(+) Other income related to investment activities	8458	74.830	28.384
2.Payments related to investment activities:	8440	(11.042.334)	(11.441.837)
(-) Property, plant and equipment	8441	(19.322)	(45.964)
(-) Real estate investment	8442	(20.746)	(1.405)
(-) Intangible fixed assets	8443	(50.943)	(110.887)
(-) Financial instruments	8444	(10.049.442)	(9.741.128)
(-) Investments in associates	8445	(871.105)	(1.321.435)
(-) Controlled companies and other business units	8447	(11.245)	(204.645)
(-) Other payments related to investment activities	8448	(19.531)	(16.373)
C) NET CASH FLOW FROM FINANCING ACTIVITIES (1 + 2)	8490	(341.415)	195.554
1. Inflows from financing activities:	8480	325.021	803.428
(+) Subordinated liabilities	8481		
(+) Inflows from the issue of equity instruments and capital increases	8482	4.000	2.160
(+) Capital contributions from owners or partners	8483		
(+) Sales of treasury stock	8485	290	3.647
(+) Other income related to financing activities	8486	320.731	797.621
2. Payments related to financing activities:	8470	(666.436)	(607.874)
(-) Dividends to shareholders	8471	(412.036)	(458.272)
(-) Interest paid	8475	(47.550)	(46.233)
(-) Subordinated liabilities	8472		
(-) Capital contributions returned to shareholders	8473		
(-) Capital contributions returned to owners or partners	8474		
(-) Acquisition of treasury stock	8477		(10.204)
(-) Other payments related to financiing activities	8478	(206.850)	(93.165)
D) FOREIGN EXCHANGE DIFFERENCES	8492	(48.536)	2.745
E) NET INCREASE / (DECREASE) IN CASH AND EQUIVALENTS (A + B + C + D)	8495	117.842	247.585
F) OPENING CASH BALANCE AND EQUIVALENTS	8499	2.537.490	2.201.405
G) CLOSING CASH BALANCES AND EQUIVALENTS (E + F)	8500	2.655.332	2.448.990
		CURRENT PERIOD	PREVIOUS PERIOD 06/30/2019
COMPONENTS OF CASH AND EQUIVALENTS AT PERIOD END		06/30/2020	33/33/23 13
	8550		
(+) Cash and banks	8550 8552	2.493.371	2.102.576
(+) Cash and banks (+) Other financial assets	8552		
(+) Cash and banks		2.493.371	2.102.576

## IV. SELECTED FINANCIAL INFORMATION 11. DIVIDENDS PAID

			CURRENT PERIOD		PREVIOUS PERIOD			
		Euros per share (X,XX)	Amount (thousand Euros)	Total outstanding share	Euros per share (X,XX)	Amount (thousand Euros)	Total outstanding share	
Ordinary shares	2158	0,09	261.627		0,09	261.640		
Other shares (non-voting, reedemable, etc)	2159							
Total dividends paid	2160	0,09	261.627		0,09	261.640		
a) Dividends paid out against results	2155	0,09	261.627		0,09	261.640		
b) Dividends paid out against reserves or share premium	2156							
c) Dividends in kind	2157							
d) Flexible payment	2154			·				

MAPFRE, S.A. 1st HALF 2020

## IV. SELECTED FINANCIAL INFORMATION 12. BREAKDOWN OF FINANCIAL INSTRUMENTS BY NATURE AND CATEGORY(1/4)

			C	URRENT PERIOD		
FINANCIAL ASSETS: NATURE/ CATEGORY		Financial assets held for trading	Other fiancial assets at FV with changes in P&L	Financial assets available for sale	Loans and receivables	Investments held to maturity
Derivatives	2062					
Equity instruments	2063			19.747		
Debt securities	2064					
Hybrid instruments	2065					
Loans	2066				432.749	
Deposits established for accepted reinsurance and other deposits	2067					
Receivables on direct insurance, reinsurance, and coinsurance	2068					
Investments on behalf of life insurance policy holders bearing investment risk	2069					
Other financial assets	2070				8.520	
TOTAL (INDIVIDUAL)	2075			19.747	441.269	
Derivatives	2162	480.953	I			ı
Equity instruments	2163	742.404		2.376.162		
Debt securities	2164	1.356.547				1.719.633
Hybrid instruments	2165		392.864			
Loans	2166			4.056	29.034	18.827
Deposits established for accepted reinsurance and other deposits	2167				514.342	
Receivables on direct insurance, reinsurance, and coinsurance	2168				5.439.929	
Investments on behalf of life insurance policy holders bearing investment risk	2169		2.316.964			
Other financial assets	2170	27.121	9.130	35.665	1.023.257	3.684
TOTAL (CONSOLIDATED)	2175	2.607.025	4.582.623	36.301.570	7.006.562	1.742.144

MAPFRE, S.A.

1st HALF 2020

## IV. SELECTED FINANCIAL INFORMATION 12. BREAKDOWN OF FINANCIAL INSTRUMENTS BY NATURE AND CATEGORY (2/2)

Units: Thousands of euros

			CURRENT PERIOD	
		Financial liabilities held for trading	Other fiancial liabilities at FV with changes in P&L	Debts and payables
Derivatives	2076			
Subordinated liabilities	2077			1.118.336
Deposits received on ceded reinsurance	2079			
Due on direct insurance, reinsurance and coinsurance operations	2080			
Debentures and other negotiable securities	2081			997.015
Due to credit institions	2082			690.008
Due on preparatory operationsfor insurance contracts	2083			
Other financial liabilities	2084		175	77.040
TOTAL (INDIVIDUAL)	2090		175	2.882.399
Derivatives	2176	2.684	660	
Subordinated liabilities	2177	2.00.		1.118.463
Deposits received on ceded reinsurance	2179			106.611
Due on direct insurance, reinsurance and coinsurance operations	2180			2.540.665
Debentures and other negotiable securities	2181			997.015
Due to credit institions	2182			952.637
Due on preparatory operationsfor insurance contracts	2183			84.286
Other financial liabilities	2184	449.647	484.752	1.864.650
TOTAL (CONSOLIDATED)	2190	452,331	485.412	7.664.327

(Abreviations- FV: Fair Value / P&L: profit and loss account)

MAPFRE, S.A.

1st HALF 2020

## IV. SELECTED FINANCIAL INFORMATION 12. BREAKDOWN OF FINANCIAL INSTRUMENTS BY NATURE AND CATEGORY (3/4)

				PREVIOUS PERIO	OD	
FINANCIAL ASSETS: NATURE/ CATEGORY	Financial assets held for trading	Other fiancial assets at FV with changes in P&L	Financial assets available for sale	Loans and receivables	Investments held to maturity	
Derivatives	5062					
Equity instruments	5063			21.903		
Debt securities	5064					
Hybrid instruments	5065					
Loans	5066				487.623	
Deposits established for accepted reinsurance and other deposits	5067					
Receivables on direct insurance, reinsurance, and coinsurance	5068					
Investments on behalf of life insurance policy holders bearing investment risk	5069					
Other financial assets	5070				6.670	
TOTAL (INDIVIDUAL)	5075			21.903	494.293	
Derivatives	5162	494.505				
Equity instruments	5163	858.788	981.227	2.747.103		
Debt securities	5164	2.244.477	937.114	34.312.364		1.949.699
Hybrid instruments	5165		392.729	7.474		
Loans	5166			4.284	37.429	20.121
Deposits established for accepted reinsurance and other deposits	5167				543.721	
Receivables on direct insurance, reinsurance, and coinsurance	5168				4.879.415	
Investments on behalf of life insurance policy holders bearing investment risk	5169		2.510.237			
Other financial assets	5170	28.086	352	13.993	1.199.540	3.566
TOTAL (CONSOLIDATED)	5175	3.625.856	4.821.659	37.085.218	6.660.105	1.973.386

MAPFRE, S.A. 1st HALF 2020

## IV. SELECTED FINANCIAL INFORMATION 12. BREAKDOWN OF FINANCIAL INSTRUMENTS BY NATURE AND CATEGORY(4/4)

		P	REVIOUS PERIOD	
		Financial liabilities held for trading	Other fiancial liabilities at FV with changes in P&L	Debts and payables
Derivatives	5076			
Subordinated liabilities	5077			1.121.071
Deposits received on ceded reinsurance	5079			
Due on direct insurance, reinsurance and coinsurance operations	5080			
Debentures and other negotiable securities	5081			1.004.821
Due to credit institions	5082			610.005
Due on preparatory operationsfor insurance contracts	5083			
Other financial liabilities	5084		365	105.618
TOTAL (INDIVIDUAL)	5090	0	365	2.841.515
Derivatives	5176	466.375	117	
Subordinated liabilities	5177			1.121.071
Deposits received on ceded reinsurance	5179			68.138
Due on direct insurance, reinsurance and coinsurance operations	5180			2.437.543
Debentures and other negotiable securities	5181			1.004.821
Due to credit institions	5182			847.797
Due on preparatory operationsfor insurance contracts	5183			31.584
Other financial liabilities	5184	4.679	498.809	1.982.903
TOTAL (CONSOLIDATED)	5190	471.054	498.926	7,493,857

MAPFRE, S.A.

1st HALF 2020

## IV. SELECTED FINANCIAL INFORMATION 13. INFORMATION BY SEGMENTS

Units: Thousands of euros

Distribution of net premiums attributed to business by Table 1: geographical area **INDIVIDUAL** CONSOLIDATED CURRENT **PREVIOUS** CURRENT **PREVIOUS GEOGRAPHICAL AREA PERIOD** PERIOD **PERIOD** PERIOD Domestic market 2210 3.056.963 3.719.517 Exports: 2215 5.694.472 5.342.648 a) European Union 2216 1.143.077 1.157.379 2217 914.423 897.091 a.1) Euro area 2218 228.654 260.288 a.2) No Euro Area b) Others 2219 4.199.571 4.537.093 TOTAL 2220 8.399.611 9.413.989

### Table 2:

Table 2:		CONSOLIDATED					
		Total ordina	ry revenues	Re	sult		
LINES		CURRENT PREVIOUS CUR PERIOD PERIOD PER			PREVIOUS PERIOD		
IBERIA	2221	4.302.715	4.671.357	257.050	269.813		
LATAM NORTH	2222	901.211	1.257.031	53.103	33.458		
LATAM SOUTH	2223	733.257	815.484	29.633	28.766		
BRAZIL	2224	1.645.313	2.105.552	146.107	159.683		
EURASIA	2225	776.641	952.678	27.925	4.241		
NORTH AMERICA	2226	1.129.305	1.227.848	53.238	45.580		
MAPFRE RE	2227	2.909.972	2.804.068	(51.702)	84.894		
MAPFRE ASISTENCIA	2228	386.123	497.761	(12.372)	(4.840)		
(-) Adjustments and eliminations of ordinary revenue between segments	2229	(1.658.179)	(1.640.771)	(96.921)	(80.120)		
	2230						
TOTAL	2235	11.126.358	12.691.008	406.061	541.475		

MAPFRE, S.A.

1st HALF 2020

## IV. SELECTED FINANCIAL INFORMATION 14. AVERAGE WORK FORCE

		INDIV	IDUAL	CONSOLIDATED		
		CURRENT PERIOD	PREVIOUS PERIOD	CURRENT PERIOD	PREVIOUS PERIOD	
AVERAGE WORK FORCE	2295	516	515	34.247	34.871	
Men	2296	267	265	15.489	15.735	
Women	2297	249	250	18.758	19.136	

### IV. SELECTED FINANCIAL INFORMATION 15. REMUNERATION

		Amount (th	ousands of os)
		CURRENT PERIOD	PREVIOUS PERIOD
Remuneration for being a member of the Board and/or Board Committees	2310	1.430	1.360
Salaries	2311	1.310	1.300
Variable remuneration in cash	2312	1.290	1.270
Share-based remuneration system	2313		
Compensation	2314		
Long-term savings system	2315	3.480	3.480
Other items	2316	130	70
TOTAL	2320	7.640	7.480

### **MANAGERS**

		Amount (thousands of euros)	
		CURRENT	PREVIOUS
		PERIOD	PERIOD
Total remuneration received by managers	2325	3.570	2.590

Units: Thousands of euros

RELATED OPERATIONS

10. TRANSACTIONS WITH RELATED PARTIES (1)

RELATED OF EXAMINIS						
		CURRENT PERIOD				
REVENUE AND EXPENSES:		Significant shareholders	Directors and Managers	People, companies or undertakings of the Group	Other related parties	Total
Financial expenses	2340					
2) Leases	2343				138	138
3) Reception of services	2344				2	2
Purchase of goods (completed or in progress)	2345					
5) Other expenses	2348					
EXPENSES (1 + 2 + 3 + 4 + 5 + 6 + 7 + 8 + 9)	2350				140	140
6) Financial income	2351					
7) Dividends received	2354					
8) Provisions of services	2356					
Sale of goods (completed or in progress)	2357					
10) Other revenue	2359	147				147
REVENUE (10 + 11 + 12 + 13 + 14 + 15 + 16 + 17 + 18)	2360	147				147

		CURRENT PERIOD				
OTHER TRANSACTIONS:		Significant shareholders	Directors and Managers	People, companies or undertakings of the Group	Other related parties	Total
Financing agreements, credit and capital contributions (lender)	2372					
Financing agreements, credit and capital contributions (borrower)	2375					
Guarantees and sureties provided	2381					
Guarantees and sureties received	2382					
Commitments made	2383					
Dividends and other benefits distributed	2386	180.510				180.510
Other operations	2385					

		CURRENT PERIOD				
CLOSING BALANCE		Significant shareholders	Directors and Managers	People, companies or undertakings of the Group	Other related parties	Total
Clients and commercial debtors	2341					
2) Loans and credits granted	2342					
3) Other collection rights	2346					
TOTAL BALANCE RECEIVABLE (1+2+3)	2347					
Providors and commercial creditors	2352					
5) Loans and credits received	2353					
6) Other payments due	2355					
TOTAL BALANCE OWED (4+5+6)	2358					

### IV. SELECTED FINANCIAL INFORMATION 16. TRANSACTIONS WITH RELATED PARTIES (2/2)

RELATED OPERATIONS			
	П	PR	EVIOUS PERIOD
			People,

REVENUE AND EXPENSES:		Significant shareholders	Directors and Managers	companies or undertakings of the Group	Other related parties	Total
Financial expenses	6340					
2) Leases	6343				540	540
Reception of services	6344				10	10
Purchase of goods (completed or in progress)	6345					
5) Other expenses	6348					
EXPENSES (1 + 2 + 3 + 4 + 5 + 6 + 7 + 8 + 9)	6350				550	550
6) Financial income	6351					
7) Dividends received	6354					
8) Provisions of services	6356				10	10
Sale of goods (completed or in progress)	6357					
10) Other revenue	6359					•
REVENUE (10 + 11 + 12 + 13 + 14 + 15 + 16 + 17 + 18)	6360				10	10

		PREVIOUS PERIOD				
OTHER TRANSACTIONS:		Significant shareholders	Directors and Managers	People, companies or undertakings of the Group	Other related parties	Total
Financing agreements, credit and capital contributions (lender)	6372					
Financing agreements, credit and capital contributions (borrower)	6375					
Guarantees and sureties provided	6381					
Guarantees and sureties received	6382					
Commitments made	6383					
Dividends and other benefits distributed	6386	178.408				178.408
Other operations	6385					

		PREVIOUS PERIOD				
CLOSING BALANCE		Significant shareholders	Directors and Managers	People, companies or undertakings of the Group	Other related parties	Total
Clientes y deudores comerciales	6341					
Préstamos y créditos concedidos	6342					
3) Otros derechos de cobro	6346					
TOTAL SALDO DEDORES (1+2+3)	6347					
Proveedores y Acreedores comerciales	6352					
5) Préstamos y créditos sociales	6353					
Otras obligaciones de pago	6355					
TOTAL SALDOS ACREEDORES (4+5+6)	6358					



KPMG Auditores, S.L. Paseo de la Castellana, 259 C 28046, Madrid

# <u>Limited Review Report on the Condensed Consolidated</u> <u>Interim Financial Statements</u>

(Translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

To the Shareholders of MAPFRE, S.A. as commissioned by the Board of Directors:

### REPORT ON THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

### Introduction

We have carried out a limited review of the accompanying condensed consolidated interim financial statements (hereinafter the "interim financial statements") of MAPFRE, S.A. (hereinafter the "Parent Company") and subsidiaries (hereinafter the "Group"), which comprise the balance sheet as at 30 June 2020, the income statement, the statement of other comprehensive income, the statement of changes in equity, the cash flows statement and explanatory notes, all condensed and consolidated, corresponding to the six-month period then ended. Pursuant to article 12 of Royal Decree 1362/2007, the Directors of the Parent Company are responsible for the preparation of these interim financial statements in accordance with International Accounting Standard (IAS) 34 "Interim Financial Reporting" as adopted by the European Union, for the preparation of condensed interim financial reporting. Our responsibility is to express a conclusion on these interim financial statements based on our limited review.

### Scope of review

We conducted our limited review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A limited review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A limited review is substantially less in scope than an audit conducted in accordance with Spanish Standards of Auditing, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion on the accompanying interim financial statements.



### Conclusion

Based on our limited review, which can under no circumstances be considered an audit, nothing has come to our attention that causes us to believe that the accompanying condensed consolidated interim financial statements for the six-month period ended 30 June 2020 have not been prepared, in all material respects, in accordance with International Accounting Standard (IAS) 34 "Interim Financial Reporting", as adopted by the European Union, for the preparation of condensed interim financial statements, pursuant to article 12 of Royal Decree 1362/2007.

### Emphasis of matter\_

We draw your attention to the accompanying note 2.1, which states that these interim financial statements do not include all the information required in a complete consolidated financial statements prepared in accordance with International Financial Reporting Standards as adopted by the European Union. The accompanying interim financial statements should therefore be read in conjunction with the Group's consolidated annual accounts for the year ended 31 December 2019. This matter does not modify our conclusion.

### Report on other legal and regulatory requirements

The accompanying consolidated interim management report for the six-month period ended 30 June 2020 contains such explanations as the Directors of the Parent Company consider relevant with respect to the significant events that have taken place in this period and their effect on the interim financial statements presented, of which it is not a part, as well as the disclosures required by article 15 of Royal Decree 1362/2007. We have verified that the accounting information contained in the aforementioned management report is consistent with the interim financial statements for the sixmonth period ended 30 June 2020. Our work is limited to verifying the interim consolidated management report in accordance with the scope described in this paragraph and does not include a review of information other than that obtained from the accounting records of MAPFRE, S.A. and subsidiaries.

### Paragraph on other matters

This report has been prepared at the request of the Board of Directors of the Parent Company in relation to the publication of the six-month period financial report required by article 119 of Royal Legislative Decree 4/2015, of October 23, approving the consolidated text of the Securities Market Law enacted by Royal Decree 1362/2007 of 19 October 2007.

KPMG Auditores, S.L.

(Signed on original in Spanish)

Jorge Segovia Delgado July 24, 2020

# CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

### **CONSOLIDATED INTERIM MANAGEMENT REPORT**

**LIABILITY STATEMENT** 

**JUNE 30, 2020** 

**MAPFRE S.A.** 



# CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

**JUNE 30, 2020** 

MAPFRE S.A.



# CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

### **JUNE 30, 2020**

- A) Consolidated balance sheet
- B) Global consolidated income statement
- c) Consolidated statement of changes in equity
- D) Consolidated cash flow statement
- E) Notes on financial statements

### **MAPFRE S.A.**



### A) CONSOLIDATED BALANCE SHEET AS ON JUNE 30, 2020 AND DECEMBER 31, 2019

ASSETS	Notes	June 30, 2020	December 31, 2019
A) INTANGIBLE ASSETS		3,239.93	3,300.10
I. Goodwill		1,687.36	1,773.21
II. Other intangible assets		1,552.57	1,526.89
B) PROPERTY, PLANT AND EQUIPMENT		1,325.08	1,377.14
I. Real estate for own use		1,071.28	1,111.63
II. Other property, plant and equipment		253.80	265.51
C) INVESTMENTS		45,306.00	47,363.30
I. Real estate investments		1,330.44	1,323.35
II. Financial investments			
Held-to-maturity portfolio	5.1	1,742.14	1,973.39
2. Available-for-sale portfolio	5.1	36,301.58	37,085.21
3. Trading portfolio	5.1	4,872.70	5,937.27
III. Investments recorded by applying the equity method		330.48	207.83
IV. Deposits established for accepted reinsurance	5.1	514.35	543.72
V. Other investments	5.1	214.31	292.53
D) INVESTMENTS ON BEHALF OF LIFE INSURANCE POLICYHOLDERS BEARING	5.2	2,316.96	2,510.24
THE INVESTMENT RISK		,	,
E) INVENTORIES		57.73	60.48
F) PARTICIPATION OF REINSURANCE IN TECHNICAL PROVISIONS  C) DEFERBED TAY ASSETS		6,214.07 240.00	6,386.05 306.97
G) DEFERRED TAX ASSETS  H) RECEIVABLES			1
-	5.1	6,470.42	6,069.39
Receivables on direct insurance and co-insurance operations      Receivables on reinsurance approximate		4,492.82 947.11	3,945.09
II. Receivables on reinsurance operations	5.1	947.11	934.33
III. Tax receivables		102.40	245.52
1. Tax on profits receivable		192.49	245.53
2. Other tax receivables		153.33	163.67
IV. Corporate and other receivables	5.1	684.67	780.77
V. Shareholders, called capital			
I) CASH		2,655.33	2,537.50
J) ACCRUAL ADJUSTMENTS		2,036.76	2,217.33
K) OTHER ASSETS		112.40	117.18
L) NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS	5.3	196.58	264.24
TOTAL ASSETS		70,171.26	72,509.92

Figures in millions of euros

### A) CONSOLIDATED BALANCE SHEET AS ON JUNE 30, 2020 AND DECEMBER 31, 2019

EQUITY AND LIABILITIES	Notes	June 30, 2020	December 31, 2019
A) EQUITY		9,542.21	10,106.02
I. Paid-up capital	6	307.95	307.95
II. Share premium		1,506.74	1,506.74
III. Reserves		7,073.55	6,915.56
IV. Interim dividend			(184.77)
V. Treasury stock	6	(63.41)	(63.84)
VI. Result for the period attributable to controlling company		270.65	609.24
VII. Other equity instruments			
VIII. Valuation change adjustments		910.16	1,003.68
IX. Currency conversion differences		(1,664.01)	(1,240.20)
Equity attributable to the controlling company's shareholders		8,341.63	8,854.36
Non-controlling interests		1,200.58	1,251.66
B) SUBORDINATED LIABILITIES	5.4	1,118.47	1,121.07
C) TECHNICAL PROVISIONS		47,053.39	48,521.39
I. Provisions for unearned premiums and unexpired risks		8,201.93	8,243.33
II. Provisions for life insurance		25,583.23	26,584.08
III. Provision for outstanding claims		12,105.35	12,624.05
IV. Other technical provisions		1,162.88	1,069.93
D) TECHNICAL PROVISIONS FOR LIFE INSURANCE WHERE POLICYHOLDERS BEAR INVESTMENT RISK		2,316.96	2,510.24
E) PROVISIONS FOR RISKS AND EXPENSES		580.47	709.28
F) DEPOSITS RECEIVED ON CEDED AND RETROCEDED REINSURANCE		106.61	68.13
G) DEFERRED TAX LIABILITIES		635.11	703.11
H) DEBT		8,391.97	8,318.94
I. Issue of debentures and other negotiable securities		997.02	1,004.82
II. Due to credit institutions	7	952.64	847.81
III. Other financial liabilities	5.5	1,840.53	1,913.08
IV. Due on direct insurance and co-insurance operations		1,015.36	928.06
V. Due on reinsurance operations		1,609.57	1,541.08
VI. Tax liabilities			
1. Tax on profits to be paid		112.20	101.19
2. Other tax liabilities		346.83	358.18
VII. Other debts		1,517.82	1,624.72
I) ACCRUAL ADJUSTMENTS		361.73	315.90
J) LIABILITIES LINKED TO NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS	5.3	64.34	135.84
TOTAL EQUITY AND LIABILITIES		70,171.26	72,509.92

Figures in millions of euros



### B) GLOBAL CONSOLIDATED INCOME STATEMENT FOR HALF-YEARS ENDED JUNE 30, 2020 AND 2019 **B.1) CONSOLIDATED INCOME STATEMENT**

ITEM	Notes	2020	2019
I. REVENUE FROM INSURANCE BUSINESS			
1. Premiums earned, net			
a) Written premiums, direct insurance	9	9,129.53	10,756.68
b) Premiums from accepted reinsurance	9	1,853.18	1,771.61
c) Premiums from ceded reinsurance		(2,065.64)	(2,370.21)
d) Variations in provisions for unearned premiums and unexpired risks			
Directinsurance		(511.83)	(1,070.55)
Accepted reinsurance		(66.67)	(115.99)
Ceded reinsurance		61.02	442.47
2. Share in profits from equity-accounted companies		3.61	2.64
3. Revenue from investments			
a) From operations		1,056.14	1,320.53
b) From equity		76.81	118.36
4. Gains on investments on behalf of life insurance policyholders bearing the investment risk		59.37	165.57
5. Other technical revenue		36.25	33.71
6. Other non-technical revenue		29.30	28.85
7. Positive foreign exchange differences		827.49	639.75
8. Reversal of the asset impairment provision		25.60	24.27
TOTAL REVENUE FROM INSURANCE BUSINESS  II. EXPENSES FROM INSURANCE BUSINESS		10,514.16	11,747.69
1. Incurred claims for the period, net			
<ul> <li>a) Claims paid and variation in provision for claims, net</li> </ul>			
Direct insurance		(5,697.70)	(6,000.03)
Accepted reinsurance		(1,186.72)	(1,087.14)
Ceded reinsurance		1,232.01	913.28
b) Claims-related expenses		(393.47)	(409.01)
2. Variation in other technical provisions, net		342.67	(562.20)
3. Profit sharing and returned premiums		(28.28)	(16.09)
4. Net operating expenses			
a) Acquisition expenses		(2,349.52)	(2,476.93)
b) Administration expenses		(375.41)	(362.62)
c) Commissions and participation in reinsurance		347.79	307.74
5. Share in losses from equity-acccounted companies			
6. Investment expenses			
a) From operations		(470.71)	(341.83)
b) From equity and financial accounts		(13.78)	(37.55)
7. Losses on investments on behalf of life insurance policyholders bearing the investment risk		(259.33)	(11.55)
8. Other technical expenses		(94.31)	
·			(80.16)
9. Other non-technical expenses		(60.69)	(77.71)
10. Negative foreign exchange differences		(801.46)	(636.18)
11. Allowance to the asset impairment provision	8	(35.34)	(44.72)
TOTAL EXPENSES FROM INSURANCE BUSINESS RESULT FROM THE INSURANCE BUSINESS		(9,844.25) 669.91	(10,922.70) 824.99
III. OTHER ACTIVITIES		003.51	824.55
		142.05	162.72
1. Operating revenue		143.65	162.72
2. Operating expenses		(218.74)	(207.35)
3. Net financial income			
a) Financial income		26.77	21.96
b) Financial expenses		(49.46)	(43.65)
4. Result from non-controlling interests			
<ul> <li>a) Share in profits from equity-accounted companies</li> </ul>		2.96	3.61
b) Share in losses from equity-accounted companies		(0.01)	(0.01)
5. Reversal of asset impairment provision		6.29	0.83
6. Allowance to the asset impairment provision	8	(36.27)	(4.07)
7. Result from the disposal of non-current assets classified as held for sale, not included in			
discontinued operations			
RESULT FROM OTHER ACTIVITIES		(124.81)	(65.96)
IV. RESULT ON RESTATEMENT OF FINANCIAL ACCOUNTS		(8.61)	(9.79)
V. RESULT BEFORE TAX FROM ONGOING OPERATIONS	9	536.49	749.24
VI. TAX ON PROFIT FROM ONGOING OPERATIONS		(130.44)	(207.75)
VII. RESULT AFTER TAX FROM ONGOING OPERATIONS		406.05	541.49
VIII. RESULT AFTER TAX FROM DISCONTINUED OPERATIONS			
IX. RESULT FOR THE PERIOD		406.05	541.49
1. Attributable to non-controlling interests		135.40	166.98
2. Attributable to controlling company	9	270.65	374.51
igures in millions of euros			
		0.09	0.12
Earnings per share (euros)		0.09	0.12



#### **B.2) CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME**

	ITEM	GROSS AMOUNT		TAX ON PROFITS			BLE TO NON- G INTERESTS	ATTRIBUTABLE TO CONTROLLING COMPANY	
		2020	2019	2020	2019	2020	2019	2020	2019
A) CO	NSOLIDATED RESULT IN THE PERIOD	536.49	749.24	(130.44)	(207.75)	135.40	166.98	270.65	374.51
в) от	HER RECOGNIZED REVENUE (EXPENSES)	(714.69)	1,026.35	38.53	(229.66)	(158.83)	47.53	(517.33)	749.16
1.	Financial assets available for sale	(330.92)	2,357.91	84.77	(575.54)	(42.85)	222.45	(203.30)	1,559.92
	a) Valuation gains (losses)	(268.18)	2,454.17	70.14	(598.22)				
	b) Amounts transferred to the income statement	(62.74)	(96.36)	14.63	22.68				
	c) Other reclassifications		0.10						
2.	Currency conversion differences	(562.86)	51.84	0.02	(0.09)	(139.03)	10.71	(423.81)	41.04
	a) Valuation gains (losses)	(563.08)	37.25	0.02	(0.09)				
	b) Amounts transferred to the income statement	(0.13)	0.67						
	c) Other reclassifications	0.35	13.92						
3.	Shadow accounting	186.80	(1,384.94)	(46.50)	345.97	23.01	(185.69)	117.29	(853.28)
	a) Valuation gains (losses)	175.32	(1,405.49)	(43.63)	351.11				
	b) Amounts transferred to the income statement	11.48	20.55	(2.87)	(5.14)				
	c) Other reclassifications								
4.	Equity-accounted entities	(1.01)	0.45	0.24				(0.79)	0.45
	a) Valuation gains (losses)	(1.06)	0.45	0.24					
	b) Amounts transferred to the income statement	0.05							
	c) Other reclassifications								
5.	Other recognized comprehensive income	(6.70)	1.09			0.02	0.06	(6.72)	1.03
To	tal	(178.20)	1,775.59	(91.91)	(437.41)	(23.43)	214.51	(246.68)	1,123.67

Figures in millions of euros

All the items included in the consolidated statement of comprehensive income may be reclassified to the consolidated income statement in line with IFRS-EU.

#### C) CONSOLIDATED STATEMENT OF CHANGES IN EQUITY AS ON JUNE 30, 2020 AND 2019

			EQ	UITY ATTRIBUTA	ABLE TO THE C	ONTROLLING CO	MPANY				
				SI	HAREHOLDERS	EQUITY					
ПЕМ	SHARE CAPITAL	SHARE PREMIUM	RESERVES	INTERIM DIVIDEND	TREASURY STOCK	RESULT FOR THE PERIOD ATTRIBUTABLE TO CONTROLLING COMPANY	OTHER EQUITY INSTRUMENTS	VALUATION CHANGE ADJUSTMENTS	CURRENCY CONVERSION DIFFERENCES	NON- CONTROLLING INTERESTS	TOTAL EQUITY
OPENING BALANCE AS ON JANUARY 1, 2019	307.95	1,506.74	6,323.63	(184.83)	(48.25)	528.86	4.49	293.12	(737.90)	1,203.77	9,197.58
1. Changes in accounting policies	-		519.63				-		(527.99)	(4.73)	(13.09)
2. Correction of errors											
ADJUSTED OPENING BALANCE	307.95	1,506.74	6,843.26	(184.83)	(48.25)	528.86	4.49	293.12	(1,265.89)	1,199.04	9,184.49
TOTAL COMPREHENSIVE REVENUE  I. (EXPENSES)	1	-	-	-		374.51	-	708.12	41.04	214.51	1,338.18
II. OPERATIONS WITH THE CONTROLLING COMPANY'S SHAREHOLDERS AND NON- CONTROLLING INTERESTS	-		(261.69)	-	(6.88)					(122.57)	(391.14)
Capital increases (decreases)					-		-			2.13	2.13
2. Distribution of dividends (Note 4)			(261.64)							(201.42)	(463.06)
<ol> <li>Increases (decreases) from business combinations</li> </ol>										58.65	58.65
<ol> <li>Other operations with the controlling company's shareholders and non- controlling interests</li> </ol>			(0.05)		(6.88)					18.07	11.14
III. OTHER VARIATIONS IN EQUITY	-	-	339.40	184.83		(528.86)	4.06			2.90	2.33
<ol> <li>Transfers among equity items</li> </ol>	-	-	344.03	184.83		(528.86)					
2. Other variations (Note 7)		1	(4.63)	-			4.06			2.90	2.33
CLOSING BALANCE AS ON JUNE 30, 2019	307.95	1,506.74	6,920.97	1	(55.13)	374.51	8.55	1,001.24	(1,224.85)	1,293.88	10,133.86

OPENING BALANCE AS ON JANUARY 1, 2020	307.95	1,506.74	6,915.56	(184.77)	(63.84)	609.24		1,003.68	(1,240.20)	1,251.66	10,106.02
<ol> <li>Changes in accounting policies</li> </ol>								-	-		
2. Correction of errors											
ADJUSTED OPENING BALANCE	307.95	1,506.74	6,915.56	(184.77)	(63.84)	609.24		1,003.68	(1,240.20)	1,251.66	10,106.02
TOTAL COMPREHENSIVE REVENUE  I. (EXPENSES)	-	-	-	-		270.65	-	(93.52)	(423.81)	(23.43)	(270.11)
II. OPERATIONS WITH THE CONTROLLING COMPANY'S SHAREHOLDERS AND NON- CONTROLLING INTERESTS		-	(261.77)		0.43		-	-		(27.59)	(288.93)
<ol> <li>Capital increases (decreases)</li> </ol>								-		4.00	4.00
2. Distribution of dividends (Note 4)			(261.63)							(154.89)	(416.52)
<ol> <li>Increases (decreases) from business combinations (Note 10)</li> </ol>										88.82	88.82
4. Operations with treasury stock (Note 6)			(0.14)		0.43						0.29
<ol> <li>Other operations with the controlling company's shareholders and non- controlling interests (Note 2.4)</li> </ol>										34.48	34.48
III. OTHER VARIATIONS IN EQUITY	-		419.76	184.77		(609.24)		-		(0.06)	(4.77)
Transfers among equity items			424.47	184.77		(609.24)		-			
2. Other variations (Note 7)			(4.71)							(0.06)	(4.77)
CLOSING BALANCE AS ON JUNE 30, 2020	307.95	1,506.74	7,073.55	-	(63.41)	270.65	-	910.16	(1,664.01)	1,200.58	9,542.21

Figures in millions of euros



### D) CONSOLIDATED CASH FLOW STATEMENT FOR THE HALF-YEARS ENDED JUNE 30, 2020 AND 2019

ITEM	2020	2019
1. Insurance activity:	35.70	29.91
Cash received from insurance activity	11,230.15	12,180.71
Cash payments from insurance activity	(11,194.45)	(12,150.80
2. Other operating activity:	(210.93)	(203.68
Cash received from other operating activity	272.62	262.24
Cash payments from other operating activity	(483.55)	(465.92
3. Receipt (payment) of income tax	(92.60)	(257.89
NET CASH FLOWS FROM OPERATING ACTIVITY	(267.83)	(431.66
1. Proceeds from investment activity:	11,817.96	11,922.78
Property, plant and equipment	3.02	1.08
Real estate investments	71.95	54.78
Intangible fixed assets	1.04	0.3
Financial instruments	10,462.20	10,107.5
	753.63	1,121.6
Equity instruments  Controlled companies and other business units		•
Controlled companies and other business units	44.7.00	26.6
Interest collected	417.98	525.6
Dividends collected	33.31	56.6
Other proceeds related to investment activity	74.83	28.3
2. Payments from investment activity:	(11,042.30)	(11,441.8
Property, plant and equipment	(19.32)	(45.9
Real estate investments	(20.75)	(1.4)
Intangible fixed assets  Financial instruments	(50.92) (10,049.44)	(110.8) (9,741.1)
Equity instruments	(871.10)	(1,321.4
Controlled companies and other business units	(11.24)	(204.64
Other payments related to investment activity	(19.53)	(16.3
NET CASH FLOWS FROM INVESTMENT ACTIVITY	775.66	480.9
1. Proceeds from financing activity	325.02	803.4
Subordinated liabilities		
Proceeds from issuing of equity instruments and capital increases	4.00	2.1
Proceeds from sale of treasury stock	0.29	3.6
Other proceeds related to financing activity	320.73	797.6
2. Payments from financing activity	(666.45)	(607.8
Dividends paid to shareholders	(412.04)	(458.2
Interest paid	(47.56)	(46.2
Subordinated liabilities	· , , , , , , , , , , , , , , , , , , ,	·
Payments on return of shareholders' contributions		
Purchase of treasury stock		(10.2
Other payments related to financing activity	(206.85)	(93.1)
NET CASH FLOW FROM FINANCING ACTIVITY	(341.43)	195.5
Conversion differences in cash flow and cash balances	(48.57)	2.7
NET INCREASE (DECREASE) IN CASH FLOW	117.83	247.5
OPENING CASH BALANCE	2,537.50	2,201.4

Figures in millions of euros



#### E) NOTES ON THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

#### 1. GENERAL INFORMATION REGARDING THE COMPANY AND ITS ACTIVITIES

MAPFRE S.A. (hereinafter the "controlling company") is a listed company, parent of a number of companies engaged in insurance in its various lines of business, both Life and Non-Life, finance, real estate and services.

MAPFRE S.A. is a subsidiary of CARTERA MAPFRE, S.L., Single-Member Company (hereinafter CARTERA MAPFRE), which is 100 percent controlled by FUNDACIÓN MAPFRE.

The scope of activity of the controlling company and its subsidiaries (hereinafter "MAPFRE", "the Group" or "MAPFRE Group") includes the Spanish territory, European Economic Area countries, and other countries.

The controlling company was incorporated in Spain and has its registered office in Majadahonda (Madrid), Carretera de Pozuelo, 52.

#### 2. BASIS OF PRESENTATION AND ACCOUNTING POLICIES

#### 2.1. BASIS OF PRESENTATION

The condensed consolidated interim financial statements for the half-year ended June 30, 2020 (hereinafter "interim financial statements") were prepared in accordance with the International Accounting Standard (IAS) no. 34 on interim financial information. The aforementioned interim financial statements do not include all the information that would be required for complete consolidated annual accounts prepared in accordance with the International Financial Reporting Standards adopted by the European Union (IFRS-EU), so the attached interim financial statements should be read together with the consolidated annual accounts of the Group for the financial year ended on December 31, 2019.

The interim financial statements were approved by the Board of Directors at their meeting on July 24, 2020.

#### 2.2. ACCOUNTING POLICIES

The accounting policies and methods used in the preparation of the interim financial statements for the period are consistent with those applied in the preparation of the latest consolidated annual accounts approved, for the financial year 2019, with the exception indicated below regarding hyperinflationary economies.



Until 2019, the Group's accounting policy for recording operations in hyperinflationary economies consisted of recording in Reserves both the revaluation of the non-monetary items and the currency conversion differences generated from the conversion to euros of the restated financial statements of subsidiaries in these countries. While this accounting criteria was accepted by market regulators in previous years, the International Financial Reporting Interpretations Committee (IFRIC) concluded in March 2020 that the above-described policy must be revised. As such, the Group has proceeded to modify its accounting policy, in line with IFRIC criteria, recording both effects in Currency conversion differences.

The impacts of the above-mentioned change in accounting policy have been:

- Reclassification as of January 1, 2019 of 527.99 million euros from Reserves to Currency conversion differences.
- Restatement of the comparative figures of the balance sheet at December 31, 2019, so
  that the balances of Reserves and Currency conversion differences differ from those
  corresponding to the consolidated annual accounts from 2019 by 537.99 million euros.

#### 2.3. COMPARABILITY OF INFORMATION

With the 2019 figures restated as indicated above, there is nothing preventing the interim financial statements of this reporting period from being compared with those of the previous period, and the consolidated annual accounts have been prepared in line with the international standards approved by the European Commission, were in force in the period.

#### 2.4. CHANGES IN THE SCOPE OF CONSOLIDATION

The breakdown of the most significant changes in the consolidation scope during the half-year ended on June 30, 2020 is as follows:

#### 1. Acquisitions or shareholding increases

COMPANY NAME	ITEM	EFFECTIVE	AMOUNT (MILLIONS	% VOTING RIGHTS	
COMPANT NAME	IIEIVI	DATE	OF EUROS)	ACQUISITION	TOTAL
MAPFRE SALUD ARS	ACQUISTIION	01.01.2020	36.18	51.00%	51.00%
MAPFRE VIDA S.A. DE SEGUROS Y REASEGUROS SOBRE LA VIDA HUMANA	INCREASE	06.30.2020	0.03	0.00%	99.92%



#### 2. Disposals of shareholdings and other corporate operations

		EFFECTIVE	% VOTIN	RESULT (IN	
COMPANY NAME	ITEM	DATE	DECREASE	AS AT 06.30.20	MILLIONS OF EUROS)
MAPFRE ASISTENCIA LIMITED	DISSOLUTION	01.01.2020	100.00%		
LLC MAPFRE WARRANTY	DISSOLUTION	01.01.2020	100.00%		
ALLMAP ASSIST, GESELLSCHAFT FUR BEISTANDSLEISTUNGEN GMBH	DISSOLUTION	01.01.2020	100.00%		
MAPFRE SERVIÇOS S.A	ABSORPTION	04.30.2020	100.00%		

Additionally, in the first half of 2020, there were changes in the Group's real estate investment fund holdings, consolidated by global integration, which have implied a 34.48 million euro increase in non-controlling interests.

#### **MAPFRE ASISTENCIA Strategic restructuring**

In the first half of 2020, the restructuring of this Business Unit has continued, with the decision to sell of the Road America business in U.S.A. and close and liquidate the special risks line of business in the United Kingdom. These operations are not expected to have a relevant effect on the Group consolidated financial statements.

#### **VERTI ASSICURAZIONI S.P.A. Branch Transformation**

The relevant bodies of MAPFRE S.A. and of the affected Group entities agreed to carry out a transformation process for VERTI ASSICURAZIONI S.P.A., turning it into a branch of VERTI ASEGURADORA, COMPAÑÍA DE SEGUROS Y REASEGUROS S.A. Due to the regulatory authorization process taking longer than expected, and to the uncertainty this situation could cause in the company's strategic planning, MAPFRE has decided to stop the VERTI ASSICURAZIONI S.P.A. branch transformation.

## 2.5. CONVERSION OF THE FINANCIAL STATEMENTS OF FOREIGN COMPANIES INCLUDED IN THE CONSOLIDATION

In the first half of 2020, the Group has maintained the criteria regarding the exchange rate for Venezuela from previous years, applying a rate based on the country's estimated inflation.

To June 30, 2020, inflation has been considered to be 207 percent and an exchange rate of 462,934 VES/EUR has been applied.

The amounts contributed to the interim financial statements from the subsidiaries operating in Venezuela are immaterial.



#### 3. SEASONALITY OF OPERATIONS

In the insurance business, the seasonality component is considered in the temporary premium allocation, since this is done in accordance with the temporary distribution of the loss experience over the coverage period of the contract.

#### 4. DIVIDENDS PAID

The breakdown of the dividends paid by the controlling company in the half-years ended on June 30, 2020 and 2019 is as follows:

	TOTAL D	IVIDEND	DIVIDEND PER SHARE		
ITEM	(MILLION	N EUROS)	(IN CENTS OF EUROS)		
	2020	2019	2020	2019	
Final dividend for the previous financial year Interim dividend for current financial year	261.63 	261.64	8.58	8.57	
TOTAL	261.63	261.64	8.58	8.57	

The dividends per share indicated above correspond to the amount for each share outstanding at the date of payment of the dividend.

This dividend payout was approved by the Ordinary Annual General Shareholder Meeting and complies with the requirements and limitations that are laid down in the legal regulations and the corporate bylaws.

#### 5. FINANCIAL INSTRUMENTS

#### **5.1. FINANCIAL ASSETS**

The breakdown by nature and category of financial assets on June 30, 2020 and December 31, 2019 is as follows:



	HELD-TO-I	MATURITY	AVAILABLI	E-FOR-SALE	TRAI	DING	LOAN	S AND
ITEM	PORTFOLIO		PORTFOLIO		PORTFOLIO		RECEIVABLES	
	2020	2019	2020	2019	2020	2019	2020	2019
Derivatives	-				480.95	494.50		
Equity instruments and mutual funds			2,376.16	2,747.10	1,684.88	1,840.02		
Debt securities	1,719.63	1,949.70	33,885.69	34,312.36	2,277.74	3,181.59		
Hybrid instruments				7.47	392.86	392.72		
Loans	18.83	20.12	4.06	4.28			29.03	37.43
Deposits established for accepted reinsurance							514.35	543.72
Receivables on direct insurance, coinsurance and reinsurance operations							5,439.93	4,879.42
Other financial assets	3.68	3.57	35.67	14.00	36.27	28.44	869.93	1,035.86
Total	1,742.14	1,973.39	36,301.58	37,085.21	4,872.70	5,937.27	6,853.24	6,496.43

Figures in millions of euros

The fair value measurements of the financial investments included in the available-for-sale portfolio and in the trading portfolio have been classified according to the levels of the variables used to measure them:

- Level 1. Quotation price: Unadjusted price quoted in active markets.
- Level 2. Observable data: Prices quoted in active markets for instruments similar to the one being measured or other measurement techniques in which all the significant variables are based on observable market data. The measurement is made via a model that discounts future financial flows, including reimbursement value, using a rate curve with two main components:
  - Zero coupon swap curve of the currency of the issue, which is considered to be the best approximation to the risk-free interest rate.
  - Spread of the additional risk, which will be the spread added to or subtracted from the zero coupon swap curve that reflects the risks inherent to the issue being measured, such as: credit, liquidity and optionality risk.
- Level 3. Other measurements: Variables specific to each case. Financial assets at this level represent 1.04 percent of the total portfolio measured at fair value. For these purposes, it is possible to distinguish between:
  - Equity assets, where in general the realizable value is estimated according to the individual characteristics of the asset.
  - Fixed-income assets with complex future flow structures (interest rates linked to financial variables, with caps and/or floors) and one or more early redemptions, and in which the issuer has no similar issuances on the market or any unquoted issuance from an issuer with no similar issuances. In these cases, the assets are usually measured by requesting a benchmark valuation from a third party.

With regard to the sensitivity of fair value measurements, changes in the unobservable variables used in the aforementioned individual measurements would not significantly alter the fair value obtained.



The process for measuring financial assets is as follows:

- a) At the time of acquisition, it is assigned to a specific portfolio (held-to-maturity, available-for-sale or for-trade) depending on the characteristics of the liabilities to which it is going to be assigned, and on the local and international legislation for accounting and insurance.
- b) The accounting nature of the portfolios dictates the type of measurement performed. However, at least once a month all assets are measured against the market using the aforementioned measurement methods (Level 1, Level 2 and Level 3).
- c) The measurements are performed directly by the Group's entities, although in some countries an independent financial institution carries them out in line with the local regulations.

The measurement policy is decided by the Investment Committees and/or Risk Committees, and is reviewed at least once a quarter.

Furthermore, the Executive Committee of the controlling company regularly analyzes the value of all investments and capital gains and losses.

Investments in the available-for-sale portfolio and in the trading portfolio on June 30, 2020 and December 31, 2019, classified according to the levels and variables used to measure them are shown below:

		MAR	KET VALUE (B	OOK VALUE)			TOTAL BO	TOTAL BOOK VALUE	
ITEM	LEVEL 1. QUOTATION PRICE		_	LEVEL 2. OBSERVABLE  DATA		OTHER EMENTS	(FAIR VALUE)		
	2020	2019	2020	2019	2020	2019	2020	2019	
AVAILABLE FOR SALE PORTFOLIO									
Equity instruments and mutual funds	1,911.72	2,337.96	107.68	99.82	356.76	309.32	2,376.16	2,747.10	
Debt securities	28,279.45	28,594.55	5,579.28	5,708.84	26.96	8.97	33,885.69	34,312.36	
Other financial assets	39.73	25.75					39.73	25.75	
TOTAL AVAILABLE FOR SALE PORTFOLIO	30,230.90	30,958.26	5,686.96	5,808.66	383.72	318.29	36,301.58	37,085.21	
TRADING PORTFOLIO									
Derivatives (non-hedging)			480.95	494.50		-	480.95	494.50	
Equity instruments and mutual funds	1,614.11	1,797.47	64.03	41.25	6.74	1.30	1,684.88	1,840.02	
Debt securities	1,881.59	2,610.66	396.15	570.93		-	2,277.74	3,181.59	
Hybrids	93.76	93.79	299.10	298.93	-	-	392.86	392.72	
Other financial assets		0.43	0.26	1.07	36.01	26.94	36.27	28.44	
TOTAL TRADING PORTFOLIO	3,589.46	4,502.35	1,240.49	1,406.68	42.75	28.24	4,872.70	5,937.27	

Figures in millions of euros

Quotation values are monitored and verified on a regular basis in order to decide whether any transfers between levels are required:



- 1. If the quotation source for a particular asset is no longer representative, it is transferred from Level 1 to Level 2.
- 2. Assets are transferred from Levels 2 and 3 to Level 1 if a reasonable quotation source is verified.
- 3. Assets are transferred to Level 3 when there are no longer any observable market

There have been no significant transfers between the different Levels or modifications to the measurement techniques used at Levels 2 and 3 of the fair value hierarchy during the half-year ending June 30, 2020.

A reconciliation of the opening and closing balances on June 30, 2020 for Level 3 financial assets in the available-for-sale portfolio is shown below:

	EQUITY INSTRUMENTS AND MUTUAL FUNDS	DEBT SECURITIES	OTHER FINANCIAL ASSETS	TOTAL
OPENING BALANCE	309.32	8.97		318.29
Additions	56.51	23.90		80.41
Disposals	(7.91)	(1.65)		(9.56)
Transfer from level 1 or 2				
Transfer to level 1 or 2	(0.10)			(0.10)
Amortization				
Gains and losses	0.63	(4.28)		(3.65)
Other	(1.69)	0.02		(1.67)
CLOSING BALANCE	356.76	26.96		383.72

Figures in millions of euros

The investments classified in the held-to-maturity portfolio, as on June 30, 2020 and December 31, 2019 are shown below:

	воок	VALUE	FAIR VALUE							
ITEM	(AMORTIZED COST) LEVEL 1		LEVEL 1. QUOTATION LEVEL 2. OBSERVABLE PRICE DATA		LEVEL 3. MEASUR	OTHER EMENTS	то	TAL		
	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
Debt securities	1,719.63	1,949.70	1,627.42	1,943.85	156.33	167.18	42.41	42.88	1,826.16	2,153.91
Other investments	22.51	23.69	16.24	15.51	0.11	0.23	6.16	7.95	22.51	23.69
Total	1,742.14	1,973.39	1,643.66	1,959.36	156.44	167.41	48.57	50.83	1,848.67	2,177.60

Figures in millions of euros

At June 30, 2020 the Group had guaranteed, for financial swap operations, fixed-income assets with a market value amounting to 551.51 million euros (496.49 million euros as on December 31, 2019). These financial assets are classified in the available-for-sale portfolio. At June 30, 2020 the assets received as collateral amounted to 547.20 million euros (516.90 million euros as on December 31, 2019). In both cases the guarantee matures on a daily basis, at which time



a new guarantee is established, or the existing guarantee is maintained or definitively canceled. The existence of these guarantees mitigates the counterparty risk (CVA/DVA) on a large part of the Group's derivatives.

With the aim of analyzing potential impacts of the effective application of IFRS-EU 9 "Financial Instruments" and of improving the comparability of information between entities that are applying said standard and those that have opted for application deferral, the Group included in its 2019 annual accounts the results of the analysis of fixed income securities classified in the held-to-maturity and available-for-sale portfolios, in order to determine which notes receive flows coming only from principal and interest (they pass the SPPI test). In the first half of 2020, there have been no significant differences in the composition of the portfolio with regard to 2019.

## 5.2. INVESTMENTS ON BEHALF OF LIFE INSURANCE POLICYHOLDERS BEARING THE INVESTMENT RISK

The following table shows the composition of the "Investments on behalf of life insurance policyholders bearing the investment risk" heading, as on June 30, 2020 and December 31, 2019:

		BOOK VALUE (FAIR VALUE)							
ITEM	LEVEL 1. Q	UOTATION ICE	LEVEL 2. OF		LEVEL 3 MEASUR		то	TAL	
	2020	2019	2020	2019	2020	2019	2020	2019	
Equity instruments	543.69	670.61	-				543.69	670.61	
Debt securities and other	129.70	262.30	704.52	563.01			834.22	825.31	
Mutual Funds	938.78	1,014.28	0.27	0.04			939.05	1,014.32	
TOTAL	1,612.17	1,947.19	704.79	563.05			2,316.96	2,510.24	

Figures in millions of euros

#### 5.3. NON-CURRENT ASSETS HELD FOR SALE AND ASSOCIATED LIABILITIES

The following is a description of the main operations included in these headings:

Funeral service business in Spain

In 2019, MAPFRE and SANTALUCÍA formalized a strategic alliance to jointly develop their respective funeral business in Spain. The result of this alliance will be a leading group in the Spanish funeral market with direct and indirect reach extending to 100 percent of the territory.

Once the definitive valuations have been set, currently underway, it has been agreed that MAPFRE, through its subsidiary FUNESPAÑA, will own 25 percent of the share capital and SANTALUCÍA the remaining 75 percent.



At June 30, 2020, pending the relevant authorizations, the headings "Assets and liabilities held for sale" include the amounts 195.34 and 63.26 million euros, respectively, from the businesses contributed to this alliance.

#### 5.4. ISSUING, REPURCHASES AND REIMBURSEMENTS OF DEBT SECURITIES

At June 30, 2020 and December 31, 2019, the subordinated liability balance includes the amortized cost of the subordinated notes issued by the controlling company.

No operations with debt securities have taken place during the half year.

#### **5.5. OTHER FINANCIAL LIABILITIES**

The concept "Other financial liabilities" includes the amount of obligations due by financial nature not included in other headings. The following table shows a breakdown at June 30, 2020 and December 31. 2019:

Other financial liabilities	Amount			
Other imalicial habilities	2020	2019		
Financial liabilities held for trading	452.33	471.05		
Other financial liabilities measured at fair value with changes in P&L	485.42	498.94		
Non-controlling interests in mutual funds	538.70	584.07		
Financial liabilities from leases	284.23	315.39		
Other financial liabilities	79.85	43.63		
Total	1,840.53	1,913.08		

Figures in millions of euros

At June 30, 2020 and December 31, 2019, the fair value of the previous liabilities does not significantly differ from their book value.

Regarding the fair value level, the measurement of these liabilities is classified at Level 2, with the exception of the balance of "Non-controlling interests in mutual funds", valued at liquid value (primarily Level 1). In the first half of 2020, no transfers between the different hierarchy levels have been made.

No adjustments were made for own credit risk in connection with the financial liabilities derived from financial swap transactions, given that they are cash flow exchange operations whose current net value leads to a balance in favor of the counterparty. In any event, the application of adjustments for own credit risk in these transactions would not have a material effect on the income statement or on equity.



#### 6. EQUITY

#### • Paid-up capital

The share capital of the controlling company as on June 30, 2020 is represented by 3,079,553,273 shares, each with a face value of 0.10 euros, fully subscribed and paid-up. All shares carry identical voting and dividend rights.

CARTERA MAPFRE directly held 68.32 and 67.60 percent of the share capital as on June 30, 2020 and December 31, 2019, respectively.

All shares representing the share capital of the controlling company are admitted to official trading on the Madrid and Barcelona stock markets.

#### Treasury stock

In the first half of 2020, 203,905 shares were delivered to directors of subsidiaries as part of a variable remuneration plan, for the amount of 0.29 million euros. The difference in the value at which the shares were delivered and the cost value, which reached 0.14 million euros, is included in the "Reserves" heading. At June 30, 2020, the controlling Company held 30,285,934 shares of treasury stock, representing 0.98 percent of the capital, for an amount of 63.41 million euros.

As on June 30, 2020 and December 31, 2019, no other Group company held shares in the controlling company.

#### 7. DUE TO CREDIT INSTITUTIONS

#### • Credit

As on June 30, 2020 and December 31, 2019 the breakdown of the main credit line is as follows:

BORROWING ENTITY	MATHERTY	MATURITY		DRAWN DOWN		
BORROWING ENTITY	WATORITY	2020	2019	2020	2019	
MAPFRE, S.A.	02.26.2025	1,000.00	1,000.00	690.00	610.00	
Total		1,000.00	1,000.00	690.00	610.00	

Figures in millions of euros

This credit line is a syndicated loan facility ceded by a group of ten banking undertakings. It accrues interest at a rate linked to market variables and the Group's sustainability parameters. In line with the contract, in January 2020, its maturity was extended from February 2024 to February 2025.



#### Loans

Additionally, at June 30, 2020 and December 31, 2019, there were other loans from banks, the most relevant being the following:

BORROWING ENTITY	MATURITY	2020	2019
MAPFRE VIDA MAPFRE ESPAÑA MAPFRE DOMINICANA	01.31.2026 02.21.2024 03.11.2027	110.00 51.00 33.88	110.00 51.00 
Total		194.88	161.00

The MAPFRE VIDA and MAPFRE ESPAÑA loans accrue interest linked to the Euribor, amortized via flat, annual payments, the first being made two years from the date of the formalization of the loan in 2019.

The MAFPRE DOMINICANA loan, for the amount of 38.00 million USD, accrues interest linked to market variables, and MAPFRE Group sustainability parameters. It is intended to finance the acquisition of 51 percent of MAPFRE SALUD ARS (Note 10) and amortizes via 14 biannual flat payments between September 11, 2020 and March 11, 2027.

#### 8. ASSET IMPAIRMENT

The breakdown of asset impairment accounted for during the half-years ending June 30, 2020 and 2019 is as follows:

IMPAIRMENT IN	2020	2019
Intangible assets		
Real estate investments / Inventories	34.22	1.01
Financial investments	7.58	18.42
Receivables	29.81	29.36
TOTAL	71.61	48.79

Figures in millions of euros

Note 13 provides a breakdown of the amounts in the table above which are directly related to Covid-19.



#### 9. FINANCIAL INFORMATION BY SEGMENT

#### 9.1. DISTRIBUTION OF PREMIUMS BY BUSINESS UNITS

The breakdown by Business Unit of direct insurance and accepted reinsurance premiums and of the results, for the half-years ending June 30, 2020 and 2019 is as follows:

				RESULT				
BUSINESS UNIT	PREMIUMS		BEFOR	BEFORE TAX		ATTRIBUTABLE TO CONTROLLING COMPANY		
	2020	2019	2020	2019	2020	2019		
Iberia	3,977.71	4,337.40	325.45	348.64	221.15	231.70		
LATAM North	886.57	1,252.11	71.55	44.88	43.61	28.92		
LATAM South (*)	726.78	807.34	42.97	45.26	27.31	25.67		
Brazil	1,612.02	2,056.24	202.44	233.19	60.31	48.86		
North America	1,115.84	1,215.81	63.93	59.25	53.24	45.58		
Eurasia	775.79	951.12	38.43	5.86	22.99	(0.56)		
Total Insurance Unit	9,094.71	10,620.02	744.77	737.08	428.61	380.17		
Reinsurance and Global Risks	2,909.97	2,804.07	(70.27)	112.98	(51.70)	84.89		
Assistance	337.68	452.16	(7.94)	(2.16)	(13.30)	(5.57)		
Total Business Units	12,342.36	13,876.25	666.56	847.90	363.61	459.49		
Holding and consolidation adjustments	(1,359.65)	(1,347.96)	(130.07)	(98.66)	(92.96)	(84.98)		
TOTAL	10,982.71	12,528.29	536.49	749.24	270.65	374.51		

Figures in millions of euros

The breakdown by Business Unit in the above chart is provided with an eye to operating segments, which are aligned with Group organizational structure, and with the information provided to Management and the markets.

#### 9.2. ORDINARY REVENUES AND RESULTS BY ACTIVITY

The breakdown of the ordinary revenues and results by activity for the half-years ended on June 30, 2020 and 2019 is as follows:



<sup>(\*)</sup> In order to provide clear information, and given its insignificance, MAPFRE VENEZUELA is not included in the LATAM SOUTH. Said information is included in "Corporate Areas, Consolidation Adjustments and Others".

	ORDINARY REVENUES		RESULT				
ACTIVITY			BEFORE TAX		ATTRIBUTABLE TO CONTROLLING COMPANY		
	2020	2019	2020	2019	2020	2019	
Direct insurance:							
· Life	1,991.44	2,578.71	226.98	250.56	92.63	85.84	
· Automobile	2,834.77	3,483.02	367.56	126.92	245.89	76.19	
· Other Non-Life	4,629.66	4,755.12	127.41	337.84	37.18	164.00	
Reinsurance	2,909.97	3,081.67	(70.36)	114.61	(48.55)	78.11	
Other Activities	410.83	427.90	181.21	244.01	199.67	251.79	
Total ongoing operations	12,776.67	14,326.42	832.80	1,073.94	526.82	655.93	
Result from discontinued operations			-				
Consolidation Adjustments and Holdings	(1,650.31)	(1,635.41)	(296.31)	(324.70)	(256.17)	(281.42)	
Total	11,126.36	12,691.01	536.49	749.24	270.65	374.51	

Figures in millions of euros

The ordinary revenues include the direct insurance written premiums and the accepted reinsurance premiums from the insurance business, as well as operating revenues from other activities.

Inter-activity transactions arise mainly due to reinsurance operations and dividend payments among Group companies which have been eliminated in the consolidation process, and the value of which is included in "Consolidation Adjustments and Holdings."

#### 10. BUSINESS COMBINATIONS

#### • Carried out to June 30, 2020

In February 2020, MAPFRE reached an agreement with Centro Financiero León BHD, the largest financial entity in the Dominican Republic, by means of which it acquired 51 percent of the Health insurer ARS Palic, which has changed its name to MAPFRE SALUD ARS (a leader in the Dominican Health market with more than 900,000 clients), with Centro Financiero León BHD holding the remaining 49 percent. With this transaction, MAPFRE has consolidated its position as one of the top insurers in the country, with close to 350 million euros in annual premiums.

Additionally, in the first half of 2020, the final consideration for the acquisition of business combinations from 2019 was assigned.

The fair value of the identifiable assets and liabilities of the business combinations in the first half-years of 2020 and 2019 is shown below:



	2020		2019	
ITEM	MAPFRE SALUD ARS	CAJA GRANADA VIDA	CAJAMURCIA VIDA	SANTANDER MAPFRE
<u>ASSETS</u>				
Portfolio acquisition expenses and other intangibles	2.62	26.74	38.57	211.03
Investments	47.77	235.67	127.43	11.33
Deferred tax assets	0.50	5.17	1.01	
Participation of reinsurance in technical provisions		2.06	2.04	
Receivables	7.99	0.53	0.36	
Cash	8.93	4.47	12.32	
Other assets	14.97	0.42	0.68	
TOTAL ASSETS	82.78	275.06	182.41	222.36
<u>LIABILITIES</u>				
Technical provisions	44.00	193.40	118.04	
Deferred tax liabilities		12.85	11.04	51.06
Debt	7.49	9.69	4.01	6.80
Other Liabilities	6.28	0.91	0.50	
TOTAL LIABILITIES	57.77	216.85	133.59	57.86
Fair value of net assets	25.02	58.21	48.82	164.50
Interest acquired	51%	51%	51%	50.01%
Fair value of the percentage of net assets acquired	12.76	29.69	24.90	82.27
First consolidation difference	23.42	32.07	23.65	
Business combination costs	36.18	61.76	48.55	87.27

Figures in millions of euros

The fair values related to business combination from 2020 have been assigned provisionally, as their adequate identification and determination are being studied, based on projections that are being reviewed.

The definitive amounts of the business combinations from 2019 differ from the provisional amounts recorded in said year from the assignment of the final acquisition price in the first half of 2020. The main differences are a result of the SANTANDER MAFPRE combination, and have implied an increase in value of intangible assets (exclusive distribution agreement in the Banco Santander network in Spain) of 204.23 million euros, as well as in deferred tax liabilities and non-controlling interests of 51.06 and 76.57 million euros, respectively. As such, the difference at first consolidation has been reduced to zero. As the effect of these differences on the result and attributable equity for the controlling company's shareholders is non-existent, the 2019 comparative figures have not been restated.

The above stated fair values differ from the book values of the entities before the combination, primarily from the portfolio acquisition expenses and other intangible assets, and the corresponding deferred tax liabilities, not fully recorded in its accounting.

The acquisition costs of the combinations were paid in full, with no deferred payments existing at June 30, 2020.

The costs directly attributable to the above-mentioned combinations, such as independent professional, legal and financial advisory fees, are not significant and were expensed in the consolidated income statement.



The business combination acquired during the first half of 2020 was incorporated into the consolidated Group on January 1, 2020. Said business combination has contributed, in the period, 103.82 million euros to the Group's premiums, and 3.73 million euros to the net result attributable to the controlling Company.

#### • Combinations underway at June 30, 2020

On June 9, 2020, MAPFRE and Banco Santander have reached an agreement to jointly distribute Non-Life insurance products in Portugal, based on the acquisition of 50.01 percent of the existing company, Popular Seguros. The company will be jointly held with Santander Totta Seguros (49.99 percent) and a contract will be signed for the exclusive new business distribution of certain Non-Life products (Auto, Multirisk, SME and TPL insurance) through the bank's network in Portugal, until December 31, 2037. This agreement is reinforced with the acquisition of 100 percent of a run-off Life Protection portfolio currently owned by Santander Totta Seguros.

The agreement is pending approval by the relevant regulatory bodies.

#### 11. TRANSACTIONS WITH RELATED PARTIES

#### 11.1. EXPENSES AND REVENUE

The breakdown of expenses and revenue with related parties for the half-years ended on June 30, 2020 and 2019 is as follows:

ITEM	SIGNIFICANT SHAREHOLDERS		OTHER RELATED PARTIES		TOTAL	
	2020	2019	2020	2019	2020	2019
Leasing			0.14	0.54	0.14	0.54
Services received				0.01		0.01
Other expenses			0.01		0.01	
Total expenses	1	1	0.15	0.55	0.15	0.55
Leasing						
Provision of services				0.01		0.01
Results arising from write-off or disposal of assets						
Other revenues	0.15				0.15	
Total revenue	0.15			0.01	0.15	0.01

Figures in millions of euros

#### 11.2. OTHER TRANSACTIONS

The breakdown of other transactions with related parties for the half-years ended on June 30, 2020 and 2019 is as follows:



ITEM	SIGNIF SHAREH	CICANT OLDERS	OTHER F		то	TAL
	2020	2019	2020	2019	2020	2019
Guarantees and sureties received		-		-		
Dividends and other profits assigned	180.51	178.41		1	180.51	178.41
Other operations						

Figures in millions of euros

#### 11.3. REMUNERATION OF KEY MANAGEMENT STAFF

The breakdown of remuneration of the controlling Company's Board of Directors for the half-years ended on June 30, 2020 and 2019 is as follows:

ITEM	2020	2019
Fixed remuneration	1.31	1.30
Variable remuneration	1.29	1.27
Bylaw perquisites	1.43	1.36
Other concepts	0.13	0.07
TOTAL	4.16	4.00

Figures in millions of euros

Executive directors (who are deemed to be both the company's executives as well as those performing executive duties in other MAPFRE Group companies) receive the remuneration established in their contracts, including fixed salary, incentives with varying amounts linked to results, Life and Disability insurance, and other general benefits established for the company's staff. They also receive certain retirement-related pension benefits, externalized through a Life insurance policy. All of these are pursuant to the compensation policy established by the Group for its senior managers, whether or not they are directors. Contributions to defined benefit plans totaling 3.48 million euros were recorded as expenses for the first-half of 2020 and 2019, with the accumulated rights (consolidated and non-consolidated) reaching the amount of 30.65 million euros to June 30, 2020 (25.51 million euros to June 30, 2019).

Regarding the medium-term incentive plans, in the first half of 2020, no amount has accrued (1.29 million euros in 2019, with 1.02 million euros in cash and 0.27 million euros in shares). To June 30, 2020, 0.09 million euros in cash are pending payment (0.14 million euros December 31, 2019) and 0.07 million euros in shares (0.16 million euros to December 31, 2019).

With regard to short-term variable remuneration accrued in the first half of 2020 and in previous periods, 2.42 million euros are pending payment at June 30, 2020 (3.05 million euros at December 31, 2019).



The Board of Directors of MAPFRE S.A., approved on February 11, 2020 a proposal from the Appointments and Remuneration Committee regarding a specific key collective in the Company for an additional short-term component for 2020, tied to ROE and the Global Non-Life Combined Ratio for the year, with the accrued amount reaching 0.6 million euros in the first half of 2020 for the members of the Board of Directors.

The breakdown of remuneration of senior management for the half-years ended on June 30, 2020 and 2019 is as follows:

ITEM	2020	2019
No. of senior management members	9	7
Fixed remuneration	1.29	0.98
Variable remuneration	0.82	0.60
Other concepts	0.15	0.08
TOTAL	2.26	1.66

Figures in millions of euros

Contributions to defined benefit plans totaling 1.31 million euros were recorded as expenses in the first half of 2020 (0.93 million euros in 2019), with the accumulated rights (consolidated and non-consolidated) reaching the amount of 8.65 million euros at June 30, 2020 (5.91 million euros to June 30, 2019).

Regarding the medium-term incentive plans, in the first half of 2020, no amount has accrued (0.23 million euros in 2019, with 0.17 million euros in cash and 0.06 million euros in shares). To June 30, 2020, 0.03 million euros in cash are pending payment (0.05 million euros December 31, 2019) and 0.01 million euros in shares (0.02 million euros to December 31, 2019).

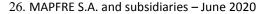
Of the short-term variable remuneration accrued the first half of 2020 and in previous periods, 1.60 million euros are pending payment at June 30, 2020 (1.10 million euros at June 30, 2019).

Regarding the additional short-term component tied to ROE and the Global Non-Life Combined Ratio for the year, the amount accrued by the members of senior management reached 0.61 million euros in the first half of 2020.

#### 11.4. AVERAGE WORKFORCE

The table below shows the average number of Group employees for the half-years ending June 30, 2020 and 2019.

AVERAGE STAFF	2020	2019
Men	15,489	15,735
Women	18,758	19,136
TOTAL	34,247	34,871





#### 12. FISCAL SITUATION

As a result of the inspection activity carried out in Fiscal Group 9/85, of which MAPFRE S.A. is the controlling company, on March 11, 2020, the Corporate Income Tax pertaining to the period 2013 to 2016 were signed partially in agreement and partially in disagreement.

With regard to the concepts signed in agreement, the recognition of deductions for double taxation due to the application of article 30.6 of Legislative Royal Decree 4/2004 is noteworthy, approved by the Recast Text of the Corporate Income Tax Law (effective in years 2013 and 2014) and the Twenty-third Transitional Provision of Law 27/2014 regarding Corporate Income Tax (effective starting 2015), as well as the regularization of non-deductible provisions that are, however, reversed in subsequent years.

With regard to the disagreements, they refer primarily to the deductibility of certain personnel expenses, of the technical provision for claims and equalization reserve, the deduction for technological innovation expenses and the repercussion for subsidiaries' royalties for the use of the MAPFRE brand.

On May 30, 2020, allegations were made against the notices of disagreement that were rejected by the *Oficina Técnica de la Delegación Central de Grandes Contribuyentes* (Large Taxpayers Central Office). These resolutions will be appealed before the Central Economic Administrative Court.

Further, on June 3, 2020, Value-Added Tax items for the period 2014 to 2016 were signed partially in agreement and partially in disagreement, regarding the application of the pro-rata rule in the *REGE* Group of Companies (Special Regime for Groups of Companies), of which MAPFRE, S.A. is the controlling company, as well as the impact of this on royalty operations for the use of the MAPFRE brand, regarding aspects of which allegations were made on June 2, 2020 and which were partially accepted by the above-mentioned Taxpayers Central Office, via resolution on July 15, 2020, which will be appealed before the Central Economic Administrative Court.

In line with the opinion of the Controlling company, there are solid arguments supporting MAPFRE's position in the disagreements, which is why no there have been no specific provisions for this concept.

#### 13. COVID-19

The first half of 2020 has been marked by the Covid-19 outbreak. This health crisis was declared a pandemic by the WHO, and its spread, along with the measures aimed at containing and mitigating its effects, are causing a slowdown of economic activity, the final impact of which is currently difficult to quantify. In these circumstances, from the very beginning, MAPFRE carried out several initiatives focused on two main priorities: guaranteeing the health and safety of all its collaborators, and ensuring business continuity in such a way that makes



it possible to continue to provide the highest quality service to our clients. The most relevant activity was:

- The roll out of our business continuity plan in all countries and units, adapting it to the special nature of the Covid-19 crisis, with nearly 90 percent of employees worldwide working from home, and guaranteeing essential services (tow trucks, repair shops, home repairs, medical centers, funeral homes...).
- The evaluation of the risks that have emerged from the crisis and adoption of a strategy aimed at protecting our balance sheet, especially the investment portfolio, and preserving the Group's capital position, ensuring we have the liquidity and financing necessary to neutralize any financial tension, especially in operations in emerging countries.
- The mobilization of resources and transfer of funds to the economy, through aid and additional financing for agents, direct providers and clients, with a special focus on the self-employed and SMEs.

The coronavirus crisis has implied a strong reduction in worldwide economic activity as a result of the confinement of the population — initially in March, focused in Europe, but then moving later to the United States and Latin America, in which geographic regions there is a great virulence in June and July. Although the confinement resulting from the coronavirus crisis reduced the number of new policies taken out in the month of March, the impact of the health and financial crisis has taken place in Europe and America primarily in the second quarter of the year, with the impact on business volume and results visible in this period. The beginning of the crisis in March led to a sharp fall in the stock markets and a strong currency depreciation in several emerging countries. The injection of liquidity by the central banks has led to an improvement in markets in the second quarter of the year, although currency in the best of cases has shown a slight recovery.

#### Impacts on the consolidated Income Statement

The following is a breakdown of the most relevant impacts on Group results, as a result of the Covid-19 crisis:

#### Written premiums

As a result of the confinement of the population, there has been a reduction in new insurance policies being taken out, which has caused a fall in written premiums, which a relevant impact on the Auto and Burial lines. However, this fall was partially offset with growth in issuing in other lines, like Homeowners, Condominiums, Business Insurance and Industrial Risks. At June 30, premiums were down 12.30 percent, with a big impact on the Auto business, which went down 18.60 percent. This decline is explained both by the lack of car sales activity as well as by very relevant currency depreciation in various countries where MAPFRE operates.

In Spain, support measures for clients were adopted, including the noteworthy premium discount for SMEs and self-employed, the accumulated amount of which reach 55.40 million euros in the first half of 2020.



In the United States, a financial assistance program was also established for clients, equivalent to 15 percent of the monthly premium and effective in April and May. This program had a total impact of 32.60 million euros on premiums, and was applied in all states where MAPFRE USA has underwritten Retail Auto business.

#### Losses

Non-Life reported claims have significantly gone down in Auto, as the confinement measures have led to a reduction in the use of vehicles, and in Health, from the postponement of non-urgent treatment and surgery during the health crisis. On the other hand, there has been a relevant increase in claims in the Burial line, in line with the increase in deaths.

Accumulated direct reported losses incurred as a result of claims directly allocated to Covid-19, by line of business, in the first half of 2020, is as follows:

LINES	AMOUNT
Health	15.27
Burial	15.43
Life Protection	12.35
Travel Assistance (Travel insurance)	18.40
Other lines (Homeowners, Multirisk)	5.49
TOTAL INSURANCE	66.94
Accepted Reinsurance	86.50
TOTAL	153.44

figures in million euros

The line of business with the greatest impact is accepted Reinsurance underwritten by the Reinsurance and Global Risks business units. The gross accepted reinsurance losses at June 30 reached 86.50 million euros, 76.50 million euros of which correspond to business interruption coverage and 10.00 million euros to credit insurance.

MAPFRE Group has adopted measures tending to adapt IBNR reserves with the aim of recognizing at the close of the first half the economic impact from the delay in reporting claims as a result of the confinement, which has led to an increase in losses in Non-Life lines of approximately 2.7 additional percentage points.

#### <u>Impairment and Restructuring Provisions</u>

At June 30, 2020, a provision for Group business activity restructuring for the amount of 20 million euros was recorded.

Due to the fall in economic activity, the value of land owned by the Group has been updated this half-year, and as a result, at June 30, 2020, an impairment of 27.30 million euros was provisioned for land in Spain, equivalent to approximately 7.9 percent of its book value.



The available for sale financial investment portfolio shows, in the first half of the year, a negative variation of 268.18 million euros, as a result of the fall in market value of the assets included in this portfolio, due to the performance of the stock markets. Regarding equity shares, and in line with Group criteria, 100 percent of unrealized capital losses were provisioned in equity shares that show more than a 40 percent fall in their market value compared to the book value at June 30, 2020 or that maintain a market value lower than their book value for a continuous period of greater than 18 months, for the amount of 0.95 and 0.72 million euros, respectively.

#### Covid-19 Expenses

MAPFRE has mobilized resources and adopted measures aimed at guaranteeing the protection of its staff against the Covid-19 pandemic, as well as ensuring business continuity. The incurred expenses related to these measures amounted to 24.20 million euros in the first half of 2020.

#### <u>Results</u>

The above-mentioned effects on premiums, losses and expenses have had a relevant impact of the Group consolidated results in the first half of 2020, with a noteworthy impact on the combined ratio of the following lines:

LINES		COMBINED RATIO				
LINES	JUNE 2019	JUNE 2020	VARIATION			
Auto	100.20%	90.50%	-9,7 p.p.			
Health & Accident	100.80%	97.90%	-2,9 p.p.			
General P&C	86.20%	99.00%	12,8 p.p.			
Burial	96.40%	125.80%	29,4 p.p.			
Travel Assistance	110.60%	103.30%	-7,3 p.p.			
Life Protection	87.30%	83.90%	-3,4 p.p.			

As can be seen, there has been a relevant decline in the combined ratio in the Auto and Health lines, due, respectively, to the lower use of vehicles from confinement, and the from the postponement of treatment and non-urgent surgery. On the other hand, there has been a significant increase in the combined ratio in the Burial line, from the increase in mortality from the coronavirus, as well as in the General P&C line from the increase in Homeowners and Condominium claims.

#### **Effects on Group Consolidate Balance Sheet and Solvency.**

From the very beginning, MAPFRE adopted a strategy aimed at protecting its balance sheet and its insurance entities' solvency. To this end, the necessary liquidity and appropriate financing were made available to neutralize any financial tension in the Group insurance companies, and especially MAPFRE company operations in emerging countries. As a result, in



the first half of 2020, the Group has maintained high levels of liquidity in all its entities, and has handled quickly and appropriately all payment obligations with clients, providers, real estate lessors (no Group entities have negotiated modifications in leases); there have been no significant changes in ratings in the Group financial investments; and there are no relevant problems in premium collection for clients or reinsurers, nor in recovering deferred tax assets.

Likewise, in this period, there have been no indications of impairment in the Group's intangible assets, having carried out the corresponding impairment tests to June 30, for those cash generating units that, as a result of Covid-19, present greater impairment risk.

The recoverable value of the cash generating units following the impairment test in the first half of 2020 are:

CASH-GENERATING UNIT	CONTRAST VALUE	RECOVERABLE VALUE
MAPFRE USA	1,805.02	3,122.43
MAPFRE SIGORTA	136.16	149.18
VERTI VERSICHERUNG AG	292.07	446.36
VERTI ASSICURAZIONI S.P.A.	343.98	353.94
ABDA	114.18	118.48

Figures in million euros

The results of the sensitivity analysis performed, considering the various scenarios in the forecasts for flows and unfavorable variations of key hypothesis, do not show relevant changes compared to the conclusions reached at the close of 2019.

The Group's shareholders' equity has been affected by the fall in financial markets and by the strong depreciation of the currencies in various Latin American countries and in Turkey. The combined negative impact of these two effects on the Group's shareholders' equity in the first half of 2020 reached 509.82 million euros, with a significant part of this coming from the coronavirus crisis.

MAPFRE updated the calculation of its Solvency II position to March 31, 2020, following the request from the Directorate General for Insurance, and in line with EIOPA's (the European Insurance supervisory authority) recommendations. This Solvency II position update implies the calculation, in the first quarter or 2020, both the solvency capital requirement (SCR), which is usually calculated on an annual basis, as well as the eligible own funds (EOF), which are usually calculated on a quarterly basis. The Solvency II ratio stood at 177.2 percent, which is a 9.6 percent reduction compared to December 2019. MAPFRE remains, despite the impact of the crisis, within the tolerance limits set by the Board of Directors, which has a lower limit of 175 percent. This is proof of the solidity and resilience of MAPFRE's balance sheet, as well as its continued management capacity.

#### 14. EVENTS SUBSEQUENT TO CLOSING

 Agreement for the merger of the companies BANKIA MAPFRE VIDA, CAJA GRANADA VIDA and CAJAMURCIA VIDA.

MAPFRE VIDA and BANKIA have underwritten an exclusive strategic alliance for the development, commercialization and distribution as bancassurance, through the BANKIA network, of Life and Accident insurance underwritten by BANKIA MAPFRE VIDA in all of Spain. By virtue of this agreement, in 2019, MAPFRE acquired 51 percent of CAJA GRANADA VIDA and of CAJAMURCIA VIDA.

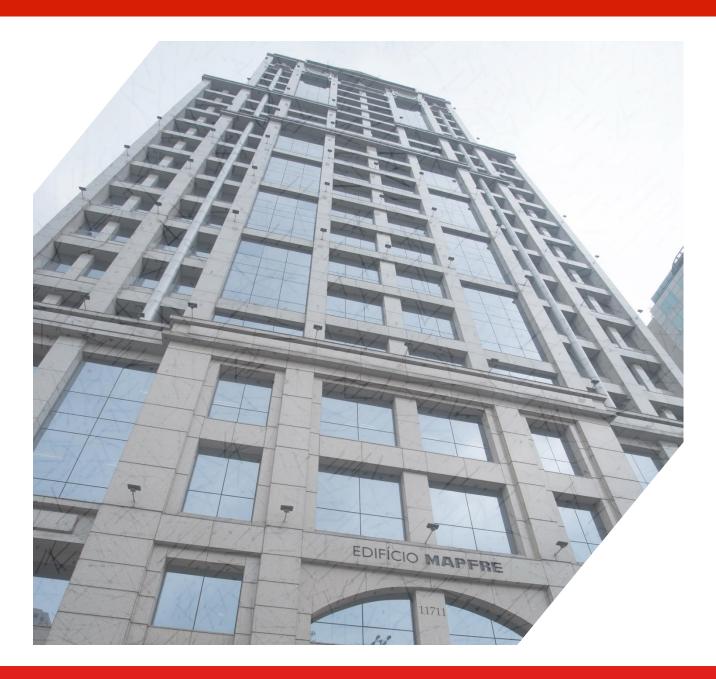
As all three companies are investee companies with the same shareholders and the same proportion of ownership (51 percent MAPFRE VIDA; 49 percent Bankia), and as their business objective is focused on Life and Accident insurance operations, the Annual General Meetings of the three companies approved the merger on July 23, 2020, by means of the absorption of CAJA GRANADA VIDA and CAJAMURCIA VIDA by BANKIA MAPFRE VIDA, effective in accounting as of January 1, 2020.

This merger will imply the integration and pooling of the professional teams and other resources used in insurance activity, for a more efficient use of these resources.

The operation is pending the corresponding administrative authorization.



# Consolidated Interim Management Report JUNE 2020





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## **1.** MAPFRE Group Key Figures

ITEM	JUNE 2019	JUNE 2020	Δ %
Results			
Revenue	15,051.1	13,277.0	-11.8%
Total written and accepted premiums	12,528.3	10,982.7	-12.3%
- Non-Life	9,704.0	8,762.8	-9.7%
- Life	2,824.3	2,219.9	-21.4%
Attributable net result	374.5	270.7	-27.7%
Non-Life Loss Ratio	67.5%	67.6%	0.1 p.p
Non-Life Expense Ratio	28.5%	29.1%	0.7 p.p
Non-Life Combined Ratio	95.9%	96.7%	0.8 p.p
Earnings per share (euros)	0.12	0.09	-27.7%

ITEM	DECEMBER 2019	JUNE 2020	Δ %
Balance sheet			
Total assets	72,509.9	70,171.2	-3.2%
Assets under management	63,637.9	60,889.9	-4.3%
Shareholders' equity	8,854.3	8,341.6	-5.8%
Debt	2,973.7	3,068.1	3.2%
ROE	7.2%	5.9%	-1.3 p.p
Employees at the close of the period			
Total	34,324	33,989	-1.0%
- Spain	11,032	11,393	3.3%
- Other countries	23,292	22,596	-3.0%
MAPFRE share			
Market capitalization (million euros)	7,268.0	4,878.0	-32.9%
Share price (euros)	2.36	1.58	-32.9%
	DECEMBER		

ITEM	DECEMBER 2019	MARZO 2020	Δ %
Solvency			
Solvency ratio	186.8%	177.2%	-9.6 p.p

Figures in millions of euros



## 2. Significant Economic and Corporate Events

#### 2.1 Significant Economic Events.

#### 2.1.1 Coronavirus crisis (COVID-19)

#### 2.1.1.1 Coronavirus crisis (COVID-19) context

The first half of 2020 has been marked by the coronavirus (COVID-19) outbreak. This health crisis was declared a pandemic by the WHO, and its spread, along with the measures aimed at containing and mitigating its effects, are causing a slowdown of economic activity, the final impact of which is difficult to quantify. In these circumstances, from the very beginning, MAPFRE carried out several initiatives focused on two main priorities: guaranteeing the health and safety of all its collaborators, and ensuring business continuity in a way that makes it possible to continue to provide the highest quality service to our clients. The most relevant activity was:

- The roll out of our business continuity plan in all countries and units, adapting it to the special nature of the COVID-19 crisis, with nearly 90 percent of employees worldwide working from home, and guaranteeing essential services (tow trucks, repair shops, home repairs, medical centers, funeral homes...)
- The evaluation of the risks that have emerged from the crisis and adoption of a strategy aimed at protecting our balance sheet, especially the investment portfolio, and preserving the Group's capital position, ensuring we have the liquidity and financing necessary to neutralize any financial tension, especially in operations in emerging countries.
- The mobilization of resources and transfer of funds to the economy, through aid and additional financing for agents, direct providers and clients, with a special focus on the self-employed and SMEs.

The coronavirus crisis has implied a strong reduction in worldwide economic activity as a result of the confinement of the population – initially in

March, focused in Europe, but then moving later to the United States and Latin America, in which geographic regions there is a great virulence in June and July. Although the confinement resulting from the coronavirus crisis reduced the number of new policies taken out in March, the impact of the health and financial crisis has taken place in Europe and America primarily in the second guarter of the year, with the impact on business volume and results visible in this period. The beginning of the crisis in March led to a sharp fall in the markets and a strong currency depreciation in several emerging countries. The injection of liquidity by the United States' and European Union's central banks has led to an improvement in markets in the second quarter of the year, although currency in the best of cases has shown a slight recovery.

## 2.1.1.2 Most relevant economic impacts on MAPFRE Results.

The following is a breakdown of the most relevant impacts on Group results, as a result of the coronavirus crisis (COVID-19):

#### Written premiums:

As a result of the confinement of the population, there has been a reduction in new insurance policies being taken out, which has caused a fall in written premiums, with a relevant impact on the Auto and Burial lines. However, this fall was partially offset by growth in issuing in other lines, like Homeowners, Condominiums, Business Insurance and Industrial Risks. At June 30, premiums were down 12.3 percent, with a big impact on the Auto business, which went down 18.6 percent. This decline is explained both by the lack of car sales activity as well as by very relevant currency depreciation in various countries where MAPFRE operates.

In Spain, support measures for clients were adopted, including the noteworthy premium discount for SMEs and the self-employed, the accumulated amount of which reached 55.4 million euros at the close of June 2020.

In the United States, a financial assistance program was also established for clients, equivalent to 15



percent of the monthly premium and effective in April and May. This program had a total impact of 32.6 million euros on premiums, and was applied in all states where MAPFRE USA has Retail Auto business.

#### Losses:

Non-Life reported claims have significantly gone down in Auto, due to the reduction in the use of vehicles, and in Health, from the postponement of non-urgent treatment and surgery during the health crisis. On the other hand, there has been a relevant increase in Burial, in line with the increase in deaths.

Accumulated direct reported losses incurred as a result of claims directly allocated to COVID-19, by line of business, to June 2020, is as follows:

Lines	Amount
HEALTH	15.3
BURIAL	15.4
LIFE PROTECTION	12.3
TRAVEL ASSISTANCE (Travel insurance)	18.4
OTHER LINES (HOMEOWNERS, MULTIRISK)	5.5
TOTAL INSURANCE	66.9
ACCEPTED REINSURANCE	86.5
ACCUMULATED TOTAL	153.4

Figures in millions of euros

The line of business with the greatest impact from direct reported losses from COVID-19 is accepted reinsurance underwritten by the Reinsurance and Global Risks Business Units. The gross accepted reinsurance losses at June 30 reached 86.5 million euros, 76.5 million euros of which correspond to business interruption coverage and 10 million euros to accepted credit insurance business.

MAPFRE Group has adopted measures to adapt IBNR reserves with the aim of recognizing at the close of the first half the economic impact from clients' delays in reporting claims as a result of the confinement. This increase in reserves in Non-Life lines is equivalent to approximately 2.7 additional percentage points on the loss ratio for the whole of MAPFRE Group.

#### Impairment and Restructuring Provisions:

At June 30, 20 million euros for Group business activity restructuring was booked.

Due to the fall in economic activity, the value of the most relevant investments in land intended for residential development in Spain was reviewed. As a result, at the close of June 2020, the amount of 27.3 million euros was provisioned, equivalent to approximately 7.9 percent of this land's book value.

The available for sale financial investment portfolio shows, in the first half of the year, a negative variation of 268.2 million euros, as a result of the fall in market value of the assets included in this portfolio, due to the performance of the financial markets. An individual review of the assets included in this portfolio was carried out, in order to identify any indications of value impairment. The equity portfolio analysis clearly showed that, following Group criteria, equity shares with 0.9 million euros in unrealized capital losses showed a decline in market value greater than 40 percent versus their book value at the close of June 2020; and equity shares with 0.7 million euros in unrealized capital losses have a market value below their book value for a continuous period greater than 18 months. As such, following Group accounting policy, they have been fully impaired.

With regard to the fixed income portfolio, no impact resulting from the potential credit impairment of debt security issuances has been detected.

#### COVID-19 Expenses

MAPFRE has mobilized resources and adopted measures aimed at guaranteeing the protection of its staff against the COVID-19 pandemic, as well as ensuring business continuity. The accumulated expenses related to these measures incurred by the Group reached 24.2 million euros at the close of June 2020.

#### Results

The previously mentioned effects on premiums, losses and expenses have had a relevant impact on Group results at the close of June, making it important to highlight the effect on the combined ratio of the following lines:



Lines	Co	mbined Ratio	0
Lines	June 2019	June 2020	Δ %
AUTO	100.2%	90.5%	-9.7 p.p
HEALTH & ACCIDENT	100.8%	97.9%	-2.9 p.p
GENERAL P&C	86.2%	99.0%	12.8 p.p
BURIAL	96.4%	125.8%	29.4 p.p
TRAVEL ASSISTANCE	110.6%	103.3%	-7.3 p.p
LIFE PROTECTION	87.3%	83.9%	-3.4 p.p

As can be seen, there has been a relevant decline in the combined ratio in the Auto and Health lines to June 2020, due, respectively, to the lower use of vehicles from confinement, and to the postponement of non-urgent treatment and surgery, compared to the same date the previous year. On the other hand, there has been a significant increase in the combined ratio in the Burial line, from the increase in mortality from the coronavirus, as well as in the General P&C line from the increase in Homeowners and Condominium claims.

# 2.1.1.3 Economic effects on MAPFRE's Balance Sheet and Solvency.

From the very beginning, MAPFRE adopted a strategy aimed at protecting its balance sheet and its insurance entities' solvency, especially financial investments. To this end, the necessary liquidity and appropriate financing were made available to neutralize any financial tension in the Group insurance companies, and especially MAPFRE company operations in emerging countries. As a result, in the first half of the year, the Group has maintained high levels of liquidity in all its entities, having handled quickly and appropriately all payment obligations with clients and providers, and there are no relevant delays in premium payments from clients or collections from reinsurers. Likewise, in this period, there have been no indications of impairment in the Group's intangible assets, having carried out the corresponding analysis to June 30 on that goodwill that at said date could have had signs of impairment, without finding evidence of such.

The Group's shareholders' equity has been primarily impacted by two effects from the COVID-19 crisis. On the one hand, the fall in financial markets, and on the other, the strong depreciation of the currencies in various Latin American countries and in Turkey. The combined negative impact of these two effects on the Group's attributable shareholders' equity in the first half of

2020 reached 509.8 million euros, with a significant part of this coming from the coronavirus crisis.

MAPFRE updated the calculation of its Solvency II position to March 31, 2020, following the request from the Directorate General for Insurance, and in line with EIOPA's (the European Insurance Supervisory Authority) recommendations. This solvency position update implies the calculation, in the first quarter of 2020, of both the solvency capital requirement (SCR), which is usually calculated on an annual basis, as well as the eligible own funds (EOF), which are usually calculated on a quarterly basis. The Solvency II ratio stood at 177.2 percent, which is a 9.6 percent reduction compared to December 2019. This is very satisfactory in the context of the reduction in value of financial assets and the fall in shareholders' equity as a result of the financial markets plummeting in March. MAPFRE remains, despite the impact of the crisis, within the tolerance limits set by the Board of Directors, which has a lower limit of 175 percent of the Solvency margin. This is proof of the solidity and resilience of MAPFRE's balance sheet, as well as its continued management capacity.

#### 2.1.1.4 Current situation of MAPFRE operations

MAPFRE's activity during the COVID-19 crisis has been focused on two main priorities:

- Guaranteeing the health and safety of all its employees and collaborators.
- Ensuring business continuity in order to continue providing the highest quality service to our clients.

From the very beginning, the health and safety of MAPFRE Group employees and collaborators has been the most fundamental priority, so much so that from the first weeks of the pandemic's impact, practically all of the company had already begun working from home en masse. Subsequently, as the crisis lessened in some regions, a partial, gradual, organized and prudent return to the offices has taken place, in those countries where it was possible as the COVID-19 crisis permitted, and always following a model based on incremental incorporations and in line with the instructions from the health authorities in each country,



From the point of view of pandemic-related crisis management, despite its impact and the personal mobility restrictions imposed in many countries, MAPFRE subsidiaries have been able to maintain their business continuity, and have continued to provide service to clients everywhere the Group operates, fulfilling commitments to clients as well as complying with the regulations in force in each country at each moment.

The current pandemic situation is diverse, with a "new normality" in European countries, making it possible to return to almost full commercial activity in our primary market, SPAIN, where more than 35 percent of personnel are working on the premises. There are, however, still strict control and prevention measures in force, in response to the growing concern regarding new outbreaks and the possible changes in trends that could occur. At the same time, the situation on the American continents is still complicated, with continuous growth in the number of new cases in the United States, although in Massachusetts, where the majority of our operations are based, the situation has been improving and has allowed for 28 percent of personnel to return to work on MAPFRE premises. In another of the Group's large markets, BRAZIL, there is still a large impact from the crisis, although the situation in the state of Sao Paulo, where the company's headquarters are located, has been gradually improving, thus allowing 18 percent of personnel to return to the offices.

Finally, concern is growing in various Latin American countries where the number of infections continues to grow and the interruption of economic activity is already causing a strong negative economic impact in the region.

#### 2.1.1.5 Future outlook

The economic outlooks reflect significant falls in the global GDP in 2020, with a partial recovery in 2021, but still marked by great uncertainty in the indicators, and extensive through the insurance and reinsurance market. In 2020, an important setback in global insurance business growth is expected, from the health crisis and the confinement measures that have led to a fall in worldwide economic activity.

Future outlooks are really uncertain, as the confinement process and social distancing will lead to a fall in premium income. In this sense, Auto insurance premiums could suffer a significant reduction in new business due to lower car sales. On the other hand, Health could benefit from a higher premium volume, as in crisis situations people try to find additional medical coverage. The performance of Life Protection insurance will be in large part associated with the rate of consumption and the development of credit. Life Savings insurance will deepen its descent due to the current interest rate situation, which will remain at minimum levels for a long time.

An increase in claims in lines directly related to the illness is expected, like Health and Burial. The economic standstill and confinement have translated, in the short term, to a reduction in claims in the Auto line, but in the medium and long-term, an increase and a return to normalcy is expected.

It is not currently possible to make an accurate estimate of the potential future effects of the crisis on the Group's business volume, financial situation and solvency. However, the strength of MAPFRE's balance sheet, its high level of capital and solvency, and its liquidity position and the availability of additional financing make it possible to conclude that the impacts, in any case, will be limited, and there is not doubt about MAPFRE's capacity to continue operating as a business.

#### 2.1.2 Catastrophic events

The net result of the first half of the year is impacted by the earthquake that occurred in Puerto Rico in early January – the third largest in terms of intensity that has occurred on the island since records exist – as well as the more recent earthquake that hit the island in May. The total retained effect of both earthquakes for the Group reached 83 million euros, 32.6 of which correspond to MAPFRE Puerto Rico and 37.6 and 12.8 million euros of which correspond to the Reinsurance and Global Risks Units, respectively.

Additionally, Storm Gloria, affecting Spain in January, has had a retained impact of 21.9 million euros for the Group, of which 13.6 million



correspond to MAPFRE ESPAÑA and 8.3 to the Reinsurance Unit.

#### 2.2 Significant Corporate Events

#### 2.2.1 Business Restructuring

#### **VERTI Italy Branch Transformation**

The relevant bodies of MAPFRE S.A. and of the affected Group entities agreed to carry out a transformation process for VERTI Italy, turning it into a branch of VERTI Spain. Due to the regulatory authorization process taking longer than expected, and to the uncertainty this situation could cause in the company's strategic planning, MAPFRE has decided to stop the VERTI Italy branch transformation.

# **2.2.2 Business Development. Acquisitions and Disposals.**

## MAPFRE acquires 51% of the Dominican health insurance company, ARS Palic.

MAPFRE has reached an agreement with the León BHD Financial Center by means of which the Spanish company acquires 51 percent of the health insurance company, ARS Palic. The León BHD Financial Center holds the remaining 49 percent. Both companies are already partners in the company MAPFRE BHD Seguros, which offers various personal and property damage protection plans throughout its own offices and the network of the León BHD Financial Center, the largest financial company in the Dominican Republic.

The acquisition of the stake was made for a consideration of 40.1 million US dollars, and was financed through a seven-year, 38-million dollar bank loan.

## MAPFRE and Banco Santander reach an agreement to distribute Non-Life insurance in Portugal

On June 9, 2020, MAPFRE and Banco Santander reached an agreement to jointly distribute Non-Life insurance products in Portugal, based on the acquisition of 50.01 percent of the existing company, Popular Seguros, by the MAPFRE subsidiary in Portugal. The agreement implies signing a contract for the exclusive distribution of new business of certain Non-Life products (Auto, Multirisk, SME and TPL insurance) through the bank's network in Portugal, until December 31, 2037. This agreement is reinforced with the acquisition of 100 percent of a run-off Life Protection portfolio currently owned by Santander Totta Seguros.

The agreement is pending approval by the supervisory authorities, as well as other formal aspects.

#### Sale of Annuity portfolio in Chile

The Group companies, MAPFRE Chile Vida and Caja Reaseguradora de Chile hold run-off Annuity portfolios, with this activity not being a strategic business for MAPFRE in Chile. On April 29, the Group received a binding offer that proposed a transaction based on the valuation of these portfolios to March 31, which would imply the transfer of assets and liabilities for an approximate amount of 115 million euros. This offer is for the combination of the Annuity portfolios of MAPFRE Chile Vida and Caja Reaseguradora de Chile and is subject to, among other requirements, being accepted by the cedents of Caja Reaseguradora and by 80 percent of MAPFRE Chile Vida clients. At June 30, the execution of this operation is suspended, given the difficulties in obtaining said acceptance from the cedents.

#### 2.3 Treasury Stock

At June 30, 2020, MAPFRE owns 30,285,934 shares of treasury stock representing 0.98 percent of the capital, for the amount of 63.4 million euros.



## 3. Macroeconomic Overview and Financial Markets

#### General Overview

In the second quarter of 2020, the COVID-19 pandemic seemed to reach its peak in Europe, while the United States and Latin America are currently the most affected geographic areas, with high and increasing numbers of new cases.

In the United States, the Federal Reserve left interest rates untouched in June, in the range of 0.00-0.25 percent, with two cuts since the beginning of the year. After announcing an ample package of monetary and financial support measures in the initial months of the pandemic, it also confirmed that it would maintain its asset purchase program at least at the current rhythm.

The European Central Bank (ECB) left interest rates untouched in June (0 percent on the lending facility and -0.4 percent on deposit) while the Pandemic Emergency Purchase Program (PEPP) will be increased by 600 billion euros, to a total of 1,350 billion euros. Additionally, it will be extended to at least June 2021, and maturing principal payments will be reinvested until June 2022.

Similarly, other central banks in the world have continued lowering rates, backed by moderate inflation rates, and facilitating lines of liquidity to avoid the tensing of financial conditions.

In addition, governments have established measures to alleviate the decline in economic activity. These measures range from unemployment subsidies to temporary tax write-offs and increased measures of protection from social security. Government guarantees have been made available to ensure the provision of credit to companies and the self-employed. Depending on the duration and depth of the recession in each country, the support measures could need to be increased.

The measures adopted are translating into an increase, also unprecedented, of fiscal deficits and the global money supply. Although they are fully justified, given the circumstances, it will be important to keep in mind the possible long-term effects of the monetary measures and the increase in public debt.

In February and March, financial markets suffered heavy losses in the range of 30-40 percent, but as

governmental and central bank support measures were made known, and some control of the pandemic began to materialize, some markets have anticipated economic recovery. To the close of June, the American and German markets have recovered significantly, and to a lesser extent the rest of the European markets, depending on the support measures, on the index compositions, and the degree of each country's return to normality.

The price of Brent has recovered since the minimums of 25 USD/bl in April, reaching 41.2 USD/bl at the end of June. Other raw materials continue to be between 10 and 50 percent cheaper than at the end of 2019, with the exception of gold and iron, which have appreciated 17 and 14 percent respectively.

The markets' volatility hit maximums in March. Subsequently, it suffered a new uptick in June, when certain pessimism affected main stock indexes again, after the Federal Reserve meeting where they only gave policy orientations, and did not announce any new measures.

The following is a closer analysis of the most relevant markets in which MAPFRE operates.

#### Eurozone

A 15 percent decline in activity is expected in the Eurozone in the second quarter, compared to the second quarter of 2019, progressing from a 3.6 percent reduction in the first quarter when various countries had been in lockdown and with business closed for 15 days. However, calculating the impact is complicated because of the difference between countries regarding the strictness of the lockdown and the calendars established in each case.

Information to May shows that key indicators plummeted, with industrial production and construction falling around 28 percent.

The June PMIs stood at 47, still below 50, which means that Purchasing Managers are still pessimistic.

The ECB has maintained interest rates and their economic recovery measures, which it intends to maintain for as long necessary, and with the long-term objective of reaching a solid convergence in inflation perspectives.



The Euro Stoxx 50 index fell 13.6% in the first half of the year, to 3,234 points.

#### Spain

An elevated impact is expected on Spanish economic activity during the second quarter, with 19 percent contraction compared to the second quarter of the previous year. This fall is greater than the 5.2 percent reduction suffered in the first quarter after the partial economic standstill. Activity has been normalizing over the course of June with a different degree of development depending on the Autonomous Region.

Economic recovery in Spain is inevitably going to be slower, since the state of alarm did not end until June 21, and the openings by phases were very gradual. Additionally, the most economically important centers – Madrid and Barcelona – have had slower openings due to the greater incidence of the pandemic.

The official data available indicates an exceptional weakness in May when industrial production fell 24.5 percent, home sales went down 39 percent, and retail sales, 19 percent. Given the depth of the fall, and that the circumstantial damage could become longer lasting, activity will reach 10 percent below the pre-crisis level.

Both fiscal deficit (around 10 percent of the GDP) and debt (around 115 percent of the GDP) are expected to reach historic maximums this year. The deficit will continue to be high in 2021, surpassing 6 percent of the GDP, due to the impact of the crisis on fiscal income.

The aid agreed by the European Union will come with the condition of carrying out certain structural reforms.

The IBEX 35 index closed the half year at 7,231 points, with a 24.3 percent decline.

#### **United States**

The United States economy has an estimated fall of 9 percent for the second quarter, compared to the same period the previous year, which is a greater reduction than the 5 percent contraction in the first quarter. However, this reduction is lower than other countries, as the degree of confinement has differed depending on the state.

Surveys continue to reflect negative expectations, with key indicators in the contraction range. New weekly unemployment claims, very important data

for markets, reached close to 1.5 million in June, bringing total unemployment to 19.5 million, and the unemployment rate to 13.3 percent.

The Federal Reserve's measures regarding interest rates and asset purchases are a sign that it is determined to provide the economy with strong monetary support for a long period of time. Similarly, it warned about the risks for the economy, and updated economic projections, which include 6.5 percent contraction this year and a 5 percent recovery in 2021, with an unemployment rate of close to 10 percent at the end of 2020.

The dollar closed the second quarter at 1.12 USD/EUR, the same as the close of 2019.

The S&P500 index has fallen 4.0 percent in the first half of 2020 and stands at 3,100 points.

#### Brazil

The second quarter outlook for the Brazilian economy points to a sharp contraction of an estimated 12 percent, compared to the same period the previous year. This fall far surpasses the 1.5 percent reduction reached in the first quarter of the year. The fall in GDP is estimated to be able to reach around 7.5 percent by the end of the year.

The Central Bank lowered the Selic rate 75 bps in June, to 2.25 percent. Inflation stood at 1.9 percent in May, the lowest in 22 years, allowing for greater monetary flexibility.

While the nature of the pandemic is temporary, its effects will not disappear quickly. Public support for market-friendly policies will probably decline after the crisis, increasing government and corporate debt, which will probably limit the recovery of internal demand.

The Brazilian real was under great pressure due to the exodus of capital from emerging markets, reaching 5.89 BRL/USD. Nervousness in flows from emerging markets has gone down, but the Real has not been able to recover its pre-pandemic levels and closed the half year at 5.47 BRL/USD, a 36.1 percent fall.

Regarding the stock market, the BOVESPA index closed the quarter at 95,056 points with a 17.8 percent fall in the half year.



#### Mexico

The Mexican economy is expected to contract 15 percent in the second quarter compared to the same period the previous year, much higher than the 1.2 percent contraction in the first quarter, when the spread of the pandemic began in the country.

Industrial production went down 29.3 percent in April, accelerating the fall from the crisis, within the downward trend of the last six years from the lower investment in fixed capital.

The Bank of Mexico lowered interest rates 50 bps in June to 5.0 percent, with an accumulated 225 bps reduction so far this year. These discounts have been possible because inflation is also on a downward trend.

Mexican currency depreciated sharply, and subsequently recovered again, behaving in synch with the price of oil, as activity restrictions were loosened all over the world. The peso closed the half year at 23.0 MXN/USD, which implies a 21.5 percent decline.

The Mexican Stock Market went down 13.4 percent in the half year, closing at 37,716 points.

#### Turkey

In Turkey, which grew 0.6 percent in the first quarter, activity is expected to fall sharply in the second quarter, with an 11 percent reduction compared to the half year from the previous year, despite the resistance in private consumption and exports.

Inflation in June picked up to 12.6 percent, from 11.4 percent in May, primarily due to imported products and the depreciation of the Turkish lira.

The Central Bank of Turkey has gradually lowered the official interest rate (one-week repo) from 12 percent to 8.25 percent in June, and has announced a direct lending plan for 20 billion Turkish liras, for long-term financing for certain sectors.

As in other emerging countries, the Turkish lira has been under pressure in the early months of the pandemic, due to the market declines and heavy exodus of investment in emerging markets. However, since the beginning of May, it has recovered some ground, as the activity has picked back up after the standstill. The lira closed June at 7.70 TRY/USD, with a 29.41 percent fall in the half year.

The BIST30 stock index in Istanbul fell 16.1 percent in the half year (local currency), reaching 116,525 points.



#### Main currencies compared to the euro

	Average Exchange Rate		Closing Exchange Rate		
ITEM	JUNE 2020	Var. JUNE 2020 vs. JUNE 2019	JUNE 2020	Var. JUNE 2020 vs. DECEMBER 2019	
US dollar	0.90180	1.9%	0.89015	-0.2%	
Brazilian real	0.18048	-21.8%	0.16363	-26.1%	
Turkish lira	0.13849	-12.6%	0.12985	-13.3%	
Mexican peso	0.04202	-8.4%	0.03872	-17.9%	
Colombian peso	0.00025	-11.4%	0.00024	-12.7%	
Chilean peso	0.00110	-16.2%	0.00108	-8.5%	
Peruvian sol	0.26454	-0.8%	0.25133	-6.6%	
Argentine peso	0.01263	-39.0%	0.01263	-15.2%	
Panamanian balboa	0.90243	2.0%	0.89015	-0.2%	
Dominican peso	0.01641	-6.3%	0.01526	-9.3%	
Honduran lempira	0.03639	0.4%	0.03597	-0.7%	
Philippine peso	0.01783	4.7%	0.01791	1.9%	
Indonesian rupiah	0.00006	-0.8%	0.00006	-3.1%	



### 4. Consolidated Result

#### Consolidated Revenue

ITEM	JUNE 2019	JUNE 2020	Δ %
Total written and accepted premiums	12,528.3	10,982.7	-12.3%
Financial income from investments	1,632.7	1,225.6	-24.9%
Revenue from non-insurance entities and other revenue	890.1	1,068.6	20.1%
Total consolidated revenue	15,051.1	13,277.0	-11.8%

Figures in millions of euros

The Group's consolidated revenue reached 13.3 billion euros, with a decrease of 11.8 percent, mainly due to the fall in written premiums and lower financial income.

Premiums from direct insurance and accepted reinsurance, which represent a fundamental part of revenue, reached 11.0 billion euros, with a decrease of 12.3 percent, due in part to the effects on new

business of the confinement of the population from COVID-19, and to the strong depreciation of the main currencies in LATAM countries and in Turkey. At constant exchange rates, and eliminating the effect of premiums from the two-year PEMEX policy (445.1 million euros) that was underwritten in 2019, premiums would have only fallen 4.3 percent.

The following chart provides a breakdown of premium development by line of business:

ITEM	JUNE 2019	JUNE 2020	Δ %
Total written and accepted premiums	12,528.3	10,982.7	-12.3%
NON-LIFE	9,704.0	8,762.8	-9.7%
AUTO	3,483.0	2,834.8	-18.6%
GENERAL P&C	3,472.7	3,056.8	-12.0%
HEALTH & ACCIDENT	949.8	1,073.0	13.0%
OTHER NON LIFE	332.7	499.8	50.3%
SUB-TOTAL NON LIFE INSURANCE	8,238.1	7,464.4	-9.4%
NON-LIFE REINSURANCE	2,836.1	2,681.5	-5.4%
CONSOLIDATION ADJUSTMENTS	(1,370.2)	(1,383.1)	-0.9%
LIFE	2,824.3	2,219.9	-21.4%
LIFE PROTECTION	1,237.0	1,099.8	-11.1%
LIFE SAVINGS	1,341.7	891.6	-33.5%
SUB-TOTAL LIFE INSURANCE	2,578.7	1,991.4	-22.8%
LIFE REINSURANCE	245.6	228.4	-7.0%

Figures in millions of euros

Non-Life premiums went down 9.4 percent, marked primarily by lower issuing in the Auto and General P&C lines, from the effect of PEMEX premiums. Written Auto premiums fell 18.6 percent, primarily as a result of lower issuing in Brazil, the United States, Italy, Spain and Turkey. Life premiums fell 22.8 percent. Of these, Life Protection fell 11.1 percent, primarily from the decline in this business and the currency effect in Brazil in the first half. Life Savings premiums fell 33.5 percent, primarily from

the fall of issuing in Spain and Malta, in a complicated economic environment for the sale of these products.

By Non-Life business type, General P&C is the most important line, with 3.1 billion euros in premiums. Auto holds second place, also with over 2.8 billion euros. Health and Accident is in third place with 1.1 billion euros in premiums.



Gross revenue from investments reached over 1.2 billion euros, 24.9 percent less than the same period the previous year. This fall comes primarily from Malta, Spain and Brazil.

In the case of Malta, lower financial income of 116.1 million euros is due to a decrease in the investment portfolio valuation, from the deterioration of the financial markets in the first half of the year, which is recorded in P&L, as said portfolio is measured at fair value and recognized in P&L. In the case of Spain, the lower financial income of 162.0 million euros is produced by the same causes.

In both countries, this lower financial income has its corresponding reflection in the income statement,

of lower expenses from the decrease in reserving of technical provisions.

Finally, other revenue, which mostly includes non-insurance activity and non-technical revenue, went up 20.1 percent, primarily from the increase in positive foreign exchange differences.

#### Income statement

The chart below gives a summary of the consolidated income statement to June 2020, showing the various components of earnings and the comparison with the same period of the previous year.

ITEM	JUNE 2019	JUNE 2020	Δ %
I. REVENUE FROM INSURANCE BUSINESS	11,747.7	10,514.2	-10.5%
1. Premiums earned, net	9,414.0	8,399.6	
2. Revenue from investments	1,607.1	1,195.9	
3. Positive currency differences	639.8	827.5	
4. Other revenues	86.8	91.2	
II. INSURANCE BUSINESS EXPENSES	(10,922.7)	(9,844.2)	9.9%
1. Incurred claims for the year, net	(7,161.2)	(5,731.5)	
2. Net operating expenses	(2,531.8)	(2,377.1)	
3. Investment expenses	(390.9)	(743.8)	
4. Negative currency differences	(636.2)	(801.5)	
5. Other expenses	(202.6)	(190.3)	
RESULT FROM THE INSURANCE BUSINESS	825.0	669.9	-18.8%
III. OTHER ACTIVITIES	(65.9)	[124.9]	
IV. RESULT ON RESTATEMENT OF FINANCIAL ACCOUNTS	(9.8)	(8.8)	
V. RESULT BEFORE TAXES	749.2	536.5	-28.4%
VI. TAX ON PROFITS	(207.8)	(130.4)	
VII. RESULT AFTER TAX	541.5	406.1	-25.0%
VIII. RESULT AFTER TAX FROM DISCONTINUED OPERATIONS	0.0	0.0	
IX. RESULT FOR THE FINANCIAL YEAR	541.5	406.1	-25.0%
1. Attributable to non-controlling interests	167.0	135.4	
2. Attributable to the controlling company	374.5	270.7	-27.7%

Figures in millions of euros

Lower earned premiums in the first half of the year come from the decrease in written premiums and the strong depreciation of some of the main currencies.

The fall in the heading for revenue from investments and the increase in the heading for investment expenses is primarily due to the fall in valuation of the financial investment portfolios. These investments are linked to Life-Savings policies and, therefore, the variation is reflected in the reduction in expenses for claims for the year.

The increase in the heading for positive exchange differences has a parallel reflection in the heading for negative exchange differences.

The insurance business result reached 669.9 million euros, which is 18.8 percent less than the same period the previous year.

Non-Life insurance business results reached 445.4 million euros, with a decrease of 22.3 percent compared to the same period the previous year.

MAPFRE ESPAÑA continues to be the largest contributor to Group profits, even considering that in the first half of 2020 Non-Life result is affected by



the costs of Storm Gloria, which occurred in January and had a pre-tax impact of 13.6 million euros. Further, the positive rate of contribution to earnings from Non-Life businesses in BRAZIL, LATAM NORTH and USA is noteworthy. EURASIA shows positive Non-Life business results that are higher than the same period the previous year.

The result of Reinsurance and of the Global Risks Unit deteriorated as a result of the impact of the earthquakes in Puerto Rico, the direct incurred losses from claims directly attributable to COVID-19, and in general to the negative development of accepted reinsurance claims.

The effects of the confinement of the population because of the COVID-19 crisis has had an asymmetrical effect to date. It has had a positive effect on losses in Auto and Health in several countries – Spain, USA and Turkey – and a negative effect in general on the Commercial Multi-Risk and Burial lines.

The Life technical-financial result reached 224.6 million euros, a 10.9 percent decrease compared to the same period the previous year. On the positive side, the good development of business in Spain remains stable, thanks to the maintenance of the

MAPFRE VIDA activity margins, and in the bancassurance channel, while, on the other hand, Brazil shows a deterioration in this line of business coming from the bank channel, primarily as a result of the currency effect.

A breakdown of the income statement separated by Life and Non-Life business can be found in Appendix 13.5 herein

The result from other activities contributed a loss of 124.9 million euros due to the provisions for restructurings and impairments for the amount of 48.9 million euros. The result before taxes stood at 536.5 million euros, 28.4 percent less than the same period the previous year.

Tax on profits reached 130.4 million euros, with a 37.2 percent reduction compared to the close of the same period the previous year.

The accumulated attributable result to June 2020 reached 270.7 million euros, falling 27.7 percent.



## 5. Consolidated Balance Sheet

#### 5.1. Balance Sheet

ITEM	DECEMBER 2019	JUNE 2020	Δ %
Goodwill	1,773.2	1,687.4	-4.8%
Other intangible assets	1,526.9	1,552.6	1.7%
Other fixed assets	265.5	253.8	-4.4%
Cash	2,537.5	2,655.3	4.6%
Real estate	2,435.0	2,401.7	-1.4%
Financial investments	44,995.9	42,916.4	-4.6%
Other investments	1,044.1	1,059.1	1.4%
Unit-Linked investments	2,510.2	2,317.0	-7.7%
Participation of reinsurance in technical provisions	6,386.1	6,214.1	-2.7%
Receivables on insurance and reinsurance operations	4,879.4	5,439.9	11.5%
Deferred taxes	307.0	240.0	-21.8%
Assets held for sale	264.2	196.6	-25.6%
Other assets	3,585.0	3,237.4	-9.7%
TOTAL ASSETS	72,509.9	70,171.2	-3.2%
Equity attributable to the Controlling company	8,854.3	8,341.6	-5.8%
Non-controlling interests	1,251.7	1,200.6	-4.1%
Equity	10,106.0	9,542.2	-5.6%
Financial debt	2,973.7	3,068.1	3.2%
Technical provisions	51,031.6	49,370.3	-3.3%
Provisions for risks and expenses	709.3	580.5	-18.2%
Debt due on insurance and reinsurance operations	2,469.1	2,625.0	6.3%
Deferred taxes	703.1	635.1	-9.7%
Liabilities held for sale	135.9	64.3	-52.7%
Other liabilities	4,381.2	4,285.7	-2.2%
TOTAL LIABILITIES	72,509.9	70,171.2	-3.2%

Figures in millions of euros

Total assets reached 70.2 billion euros at June 30, 2020 and fell 3.2 percent compared to the close of the previous year. The most relevant changes are analyzed below:

- 1. The decrease to June 2020 in the headings for Financial Investments and Technical Provisions is a result of the decline in valuation of the financial investment portfolios from the deterioration of the financial markets. To June, the inclusion in the consolidation scope of the insurer ARS Palic in the Dominican Republic has implied the incorporation of 60.5 million euros in financial investments and 47.8 million euros in technical provisions. The reduction in value of the financial investment portfolio is also reflected in the Group's equity and deferred taxes.
- 2. The relevant depreciation, in the first half, of the main currencies in LATAM and the Turkish lira has a significant effect on the Group's balance sheet, and explains a large part of the variations in the first half of 2020.
- 3. To June 30, 2020, the heading for assets held for sale includes the valuation of the Funespaña businesses for the amount of 195.3 million euros. The reduction compared to the close of 2019 corresponds to the accounting record of the exit of the assets from the long-term high-risk workers' compensation portfolio in Peru.
- 4. The inclusion of ARS Palic in the consolidation scope has implied recording an intangible asset (Goodwill) of 21.2 million euros.



5. The changes in the headings for Assets and Liabilities from insurance and reinsurance operations, are a result of the business management process itself.

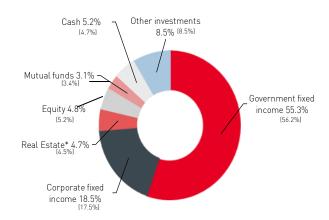
#### 5.2. Investment Portfolio

In the second quarter, the financial markets experienced an important recovery, both in the main stock markets as well as in government and corporate debt interest rates. While it is true that there is still a high level of uncertainty, the important support programs from central banks and governments have helped significantly to change the trend that began in March.

The investment portfolio started the crisis with a solid, diversified position and in recent months has focused on defensive sectors and in reducing the risk profile further below its pre-pandemic level. Exposure to government and corporate debt in the investment portfolio varied slightly over the quarter, from 55.9 and 17.9 percent to 55.3 and 18.5 percent, respectively. The management of durations has been an important element in this period, thanks the strong oscillations in interest rates. Equity and mutual fund exposure has gone up from market effects, going from 7.3 to 7.9 percent. The positive performance of all assets with the highest ESG (environmental, societal and governmental) ratings is also noteworthy.

Below, details of the investment portfolio by asset class to June 30 are given:

## Breakdown by asset class



Figures from the previous year (December 2019) are in smaller text.

ITEM	DECEMBER 2019	JUNE 2020	Δ %
Government fixed income	30,088.8	28,400.6	-5.6%
Corporate fixed income Real Estate*	9,354.9 2,435.0	9,482.4 2,401.7	1.4% -1.4%
Equity	2,761.0	2,454.4	-11.1%
Mutual funds	1,826.1	1,606.7	-12.0%
Cash	2,537.5	2,655.3	4.6%
Other investments	4,519.4	4,348.4	-3.8%
TOTAL	53,522.7	51,349.5	-4.1%

Figures in millions of euros

\* "Real Estate" includes both investment property and real estate for own use (at acquisition cost)

Appendix 13.1, Consolidated Balance Sheet, includes a breakdown of the financial investments: by held to maturity portfolio, available for sale portfolio, and trading portfolio.

Breakdown of Fixed income portfolio to June 2020 by geographic area and by asset class

ITEM	Government	Total Corporate Debt	Total
Spain	17,653.4	2,262.5	19,915.9
Rest of Europe	4,689.2	4,066.1	8,755.2
United States	1,636.8	2,174.6	3,811.4
Brazil	2,079.9	1.7	2,081.6
Latin America - Other	1,732.8	688.5	2,421.4
Other countries	608.6	288.9	897.6
TOTAL	28,400.6	9,482.4	37,883.1

Figures in millions of euros

Approximately 2.85 billion euros in Italian sovereign debt is included in "Rest of Europe". The breakdown of corporate debt is as follows:



Total Corporate Debt	Corporate without collateral	Corporate with collateral	Total
Spain	1,257.9	1,004.6	2,262.5
Rest of Europe	3,539.1	526.9	4,066.1
United States	2,120.5	54.2	2,174.6
Brazil	1.7	0.0	1.7
Latin America - Other	635.5	53.1	688.5
Other countries	288.9	0.0	288.9
TOTAL	7,843.6	1,638.8	9,482.4

Figures in millions of euros

The classification of corporate debt by rating is as follows:

Rating	Δ%
AAA	8.6%
AA	22.5%
Α	21.6%
BBB	33.3%
BB or lower and w/o rating	14.0%
TOTAL	100.0%

Four different types of portfolios are included in investment portfolio management:

 Those that aim for a strict immunization from the obligations derived from insurance contracts, and which minimize interest rate risk, through matching adjustments, by means of immunization techniques based on matching cash flow or duration.

- Portfolios that cover Unit-Linked policies composed of assets where the risk is borne by policyholders.
- Conditioned actively managed portfolios, that aim to exceed the guaranteed returns and to obtain greater returns for policyholders within prudential parameters, such as portfolios with profit-sharing.
- Freely actively managed portfolios, which are only conditioned by the legal rules and internal risk limitations.

<u>Breakdown of actively managed Fixed Income</u> portfolios

	Market Value	Accounting Yield	Market Yield	Modified Duration
Non Life (IBE	RIA + MAPF	RE RE)		
06.30.2020	7.150,66	1,78%	0,62%	8.22
03.31.2020	6,849.3	1.89%	1.08%	8.03
12.31.2019	7,271.9	1.95%	0.78%	8.25
09.30.2019	7,485.6	1.89%	0.50%	8.18
06.30.2019	7,403.2	2.02%	0.74%	8.06
Life (IBERIA)				
06.30.2020	6.561,55	3,56%	0,34%	6.77
03.31.2020	6,584.5	3.51%	0.70%	6.81
12.31.2019	6,821.6	3.53%	0.33%	6.89
09.30.2019	6,871.9	3.64%	0.14%	7.03
06.30.2019	6,740.3	3.69%	0.32%	7.01

Figures in million euros

At June 30, 2020, the unrealized capital losses on equity and mutual funds from IBERIA's and MAPFRE RE's freely actively managed portfolios reached 77.3 million euros (219 million euros in net unrealized capital losses to March 31, 2020).



## 5.3. Equity

Consolidated equity amounted to 9.5 billion euros at June 30, 2020, as compared to 10.1 billion euros at December 31, 2019. To June 30, 2020, 1.2 billion euros correspond to non-controlling interests' shares in subsidiaries, primarily financial entities in Spain and Brazil with which MAPFRE has bancassurance agreements. Consolidated equity attributable to the controlling Company per share was 2.71 euros at June 30, 2020 (2.87 euros at December 31, 2019).

The following chart shows changes in equity attributable to the controlling Company in the period:

## Equity attributable to the controlling Company

ITEM	DECEMBER 2019	JUNE 2020
BALANCE AT 12/31 PREVIOUS YEAR	7,993.8	8,854.3
Changes in accounting standards	(8.0)	0.0
Additions and deductions recognized directly in equity Financial assets available for sale	1,435.1	(203.3)
Currency conversion differences	35.7	(423.8)
Shadow accounting	(719.6)	117.3
Other	(4.9)	(7.5)
TOTAL	738.3	(517.3)
Result for the period	609.2	270.7
Dividends	(446.7)	(261.6)
Other changes in net equity	(40.3)	(4.4)
BALANCE AS AT PERIOD END	8,854.3	8,341.6

Figures in millions of euros

Equity attributable to the controlling Company at the close of June 2020 includes:

- A decrease of 203.3 million euros (867.3 million euros to March 31, 2020) in the market value of the financial assets available for sale portfolio due to the deterioration of financial markets, partially offset by shadow accounting for the amount of 117.3 million euros (341.4 million euros to March 31, 2020).
- A fall of 423.8 million euros from currency conversion differences, due to the depreciation of currencies in LATAM and the Turkish Lira.
- Profits to June 2020.

 A reduction of 261.6 million euros, from the final dividend against the 2019 financial year, approved at the Annual General Shareholder Meeting in March 2020 and paid on June 25, 2020.

The breakdown of the equity items attributable to the controlling Company is shown below:

ITEM	DECEMBER 2019	JUNE 2020
Capital, retained earnings and reserves	9,154.5	9,158.9
Treasury stock and other	(66.4)	(73.5)
Net capital gains	1,006.3	920.3
Unrealised gains (Available for sale portfolio)	3,565.2	3,361.9
Shadow accounting (Gains allocated to provisions)	(2,558.9)	(2,441.6)
Currency conversion differences	(1,240.0)	(1,664.0)
Attributable equity	8,854.3	8,341.6

Figures in millions of euros

The following table shows a breakdown of the currency conversion differences:

CURRENCY	DECEMBER 2019	JUNE 2020
US do llar	489.7	486.6
Brazilian real	(648.1)	(917.3)
Venezuelan Bolivar	(420.5)	(422.6)
Turkish lira	(309.2)	(329.0)
Argentine peso	(117.5)	(116.4)
M exican peso	(103.7)	(157.6)
Colombian peso	(42.4)	(65.9)
Indo nesian rupiah	(7.8)	(11.9)
Other currencies	(80.5)	(129.9)
Total	(1,240.0)	(1,664.0)

Figures in millions of euros

## Dividends upstreamed from subsidiaries

In the half year, 280.1 million euros in dividends have been upstreamed from subsidiaries, with noteworthy contributions from Spain (208.2 million euros), USA (36.9 million euros) and Brazil (28.7 million euros).

## Hyperinflationary economies' effect on Equity

The financial statements of the companies registered in countries with high inflation rates or hyperinflationary economies are adjusted or restated for the effects of the changes in prices before they are converted to euros. The Group accounting policy for recording operations in



hyperinflationary economies, until the close of the 2019 accounting year, consisted of recording in Reserves the accounting effects of both the adjustment for inflation as well as the currency conversion differences generated from the conversion to euros of the restated financial statements of subsidiaries in these countries. While this accounting criteria was accepted by market regulators in previous years, in response to a recently opened request, the IFRIC (International Financial Reporting Interpretations Committee) considered this accounting policy to be in need of review. As a result, the Group proceeded to change the accounting criteria at the quarterly close of March 2020, and adopted the criteria proposed by the IFRIC, therefore recording the accounting effects from inflation adjustments and from currency conversion differences in Equity, with both recycled in P&L. The adoption of the new accounting treatment led to the reclassification of the net amount of the effects of restatement for inflation and currency conversion to the Equity heading for "Currency Conversion Differences". The amounts included in the last two years from these effects are the following:

ITEM	DEC 2018	Var. 2019	DEC 2019	Var. 2020	JUN 2020
Restatement for inflation	542.8	22.0	564.8	12.6	577.4
Currency conversion differences	(1,070.8)	[32.0]	(1,102.8)	[13.6]	[1,116.4]
Net	(528.0)	(10.0)	(538.0)	(1.0)	(539.0)

Figures in millions of euros

The breakdown, by country, of results from accounting restatement and equity from the subsidiaries operating in hyperinflationary economies is below:

COUNTRY	Results from restatement		Attributa	ble equity
00011111	JUN 2019	JUN 2020	DIC 2019	JUN 2020
Argentina	(6.2)	(4.7)	46.8	56.0
Venezuela	(3.6)	(3.9)	2.0	6.7
Total	(9.8)	(8.6)	48.8	62.7

Figures in millions of euros

## 5.4. Funds under Management

The following charts show the performance of managed savings, including both technical provisions of Life insurance companies, and the Life

provisions of multiline insurance companies, which are presented in the Group's consolidated balance sheet

In addition to the Life insurance operations, MAPFRE manages its clients' savings through pension and mutual funds.

The following chart shows the details of and changes in managed savings, which includes both concepts:

## Managed savings

ITEM	DECEMBER 2019	JUNE 2020	Δ%
Life technical provisons	30,547.8	29,346.7	-3.9%
Pension funds	5,479.1	5,330.7	-2.7%
Mutual funds and other	4,636.1	4,209.7	-9.2%
Subtotal	40,663.0	38,887.1	-4.4%

Figures in millions of euros

Changes in managed savings with respect to December of the previous year reflect the decrease of the Life technical provisions, as well as of managed savings in pension funds and mutual funds, as a result of the fall in value of financial investment portfolios and the deterioration of financial markets. It is important to point out that net contributions to pension funds have exceeded the surrenders and outgoing transfers, at the close of the first half of 2020.

The following chart reflects the development of assets under management, which include the total Group investment portfolio as well as pension and mutual funds:

#### Assets under management

ITEM	DECEMBER 2019	JUNE 2020	Δ %
Investment portfolio	53,522.7	51,349.5	-4.1%
Pension funds	5,479.1	5,330.7	-2.7%
Mutual funds and other	4,636.1	4,209.7	-9.2%
TOTAL	63,637.9	60,889.9	-4.3%

Figures in millions of euros



## 6. Information by Business Unit

MAPFRE manages its business through the following Units: Insurance, Reinsurance, Global Risks and Assistance. The Reinsurance and Global Risks Units comprise the legal entity MAPFRE RE.

The chart below shows premiums, attributable result, and Non-Life combined ratio for the business units:

## **Key Figures**

		Premiums			Attributable result			Combined ratio	
AREA / BUSINESS UNIT	JUNE 2019	JUNE 2020	Δ %	JUNE 2019	JUNE 2020	Δ%	JUNE 2019	JUNE 2020	
IBERIA	4,337.4	3,977.7	-8.3%	231.7	221.2	-4.6%	93.9%	93.8%	
LATAM	4,115.7	3,225.4	-21.6%	103.5	131.2	26.8%	92.8%	89.6%	
INTERNATIONAL	2,166.9	1,891.6	-12.7%	45.0	76.2	69.3%	102.7%	98.4%	
TOTAL INSURANCE	10,620.0	9,094.7	-14.4%	380.2	428.6	12.7%	95.9%	93.8%	
REINSURANCE AND GLOBAL RISKS	2,804.1	2,910.0	3.8%	84.9	(51.7)	-160.9%	94.5%	106.7%	
ASSISTANCE	452.2	337.7	-25.3%	(5.6)	(13.3)	-138.8%	103.2%	100.3%	
Holdings and consolidation adjustments	(1,348.0)	(1,359.7)	-0.9%	(85.0)	(93.0)	-9.4%			
MAPFRE S.A.	12,528.3	10,982.7	-12.3%	374.5	270.7	-27.7%	95.9%	96.7%	

Figures in millions of euros

## **6.1. Insurance Entities**

## 6.1.1. IBERIA

IBERIA encompasses the business activities of MAPFRE ESPAÑA and its subsidiary in Portugal, as

well as the Life business managed by MAPFRE VIDA and its bancassurance subsidiaries.

## Information by country

	REGION /	Premiums		Attributable result		Combined ratio		ROE			
	COUNTRY	JUNE 2019	JUNE 2020	Δ%	JUNE 2019	JUNE 2020	Δ%	JUNE 2019	JUNE 2020	DECEMBER 2019	JUNE 2020
	IBERIA	4,337.4	3,977.7	-8.3%	231.7	221.2	-4.6%	93.9%	93.8%	12.6%	11.8%
*****	SPAIN*	4,270.7	3,910.8	-8.4%	227.9	217.7	-4.5%	93.8%	93.8%	12.7%	11.9%
	PORTUGAL	66.7	66.9	0.3%	3.8	3.5	-8.8%	98.3%	95.9%	8.3%	7.3%

Figures in millions of euros

#### Breakdown by key lines:

ITEM	Premiums			Attributable result			Combined ratio	
	JUNE 2019	JUNE 2020	Δ %	JUNE 2019	JUNE 2020	Δ %	JUNE 2019	JUNE 2020
LIFE	1,289.1	886.9	-31.2%	62.1	66.4	6.9%		
LIFE PROTECTION	268.1	280.3	4.5%	37.8	44.8	18.5%		
LIFE SAVINGS	1,021.0	606.6	-40.6%	20.4	18.5	-8.9%		
AUTO	1,153.0	1,085.8	-5.8%	81.7	159.9	95.7%	93.1%	81.0%
GENERAL P&C	1,121.6	1,208.1	7.7%	53.3	(16.6)	-131.2%	94.8%	107.2%
HEALTH & ACCIDENT	635.6	660.3	3.9%	4.9	(2.5)	-151.4%	99.9%	102.4%



<sup>\*</sup> VERTI Spain premiums reached 41.6 million euros (+6 percent). The net result reached 4.0 million euros (-0.7 million euros to June 30, 2019).

## **IBERIA** premiums

Premiums in IBERIA fell 8.3 percent. Non-Life premiums grew 1.4 percent and reflect the positive development of the Health, Condominiums, and Homeowners business. Life premiums went down 31.2 percent, primarily due to the low interest rate environment which complicates selling savings insurance policies.

MAPFRE ESPAÑA adopted client support measures amounting to 55.4 million euros through the application of premium discounts on renewal for the self-employed and SMEs, corresponding to the period of inactivity from the COVID-19 crisis.

#### **IBERIA** result

IBERIA's attributable result reached 221.2 million euros with a decline of 4.6 percent compared to the same period the previous year.

The technical result of Non-Life business is very positive and maintains an excellent combined ratio, which to June 2020 stood at 93.8 percent. The effects of the confinement of the Spanish population from COVID-19 has had an asymmetrical immaterial effect to date, with a positive effect on losses in Auto, and a negative effect on the Health, Commercial Multi-Risk and Burial lines. It is important to point out that the Non-Life business result in the first half is also affected by the costs of Storm Gloria, which reached 13.6 million euros.

The Life business result shows very favorable development thanks to the increase in business margins in MAPFRE VIDA and in the bancassurance channel.

At the close of June 2020, 19.4 million euros in financial gains, net of losses, were recorded (35.1 million as of June 2019).

# The chart below provides a breakdown of the information for MAPFRE ESPAÑA:

## MAPFRE ESPAÑA - Key figures

ITEM	JUNE 2019	JUNE 2020	Δ %
Gross written and accepted premiums	3,022.1	3,067.0	1.5%
Net premiums earned	2,164.8	2,142.9	-1.0%
Gross result	187.3	170.0	-9.2%
Tax on profits	[43.3]	(37.9)	
Non-controlling interests	(0.6)	0.7	
Attributable net result	143.5	132.9	-7.4%
Combined ratio	94.5%	94.5%	0.0 p.p.
Expense ratio	21.2%	23.0%	1.8 p.p.
Loss ratio	73.3%	71.5%	-1.8 p.p.
ITEM	DECEMBER 2019	JUNE 2020	Δ%
Investments, real estate and cash	7,093.0	6,928.1	-2.3%
Technical provisions	6,279.8	6,923.6	10.3%
Shareholders' equity	2,498.9	2,402.0	-3.9%
ROE	11.2%	10.2%	-1.0 p.p

Figures in millions of euros

## MAPFRE ESPAÑA - Auto

ITEM	JUNE 2019	JUNE 2020	Δ %
Gross written and accepted			
premiums	1,153.0	1,085.8	-5.8%
Net premiums earned	1,015.1	996.9	-1.8%
Result before tax	108.6	212.4	95.6%
Non-Life Loss Ratio	76.4%	62.5%	-14.0 p.p.
Non-Life Expense Ratio	16.7%	18.6%	1.9 p.p.
Non-Life Combined Ratio	93.1%	81.0%	-12.1 p.p.
Number of vehicles insured			
(units)	5,872,201	5,868,225	-0.1%

Figures in millions of euros

Auto premiums (including VERTI and SEGUROS GERAIS PORTUGAL) fell 5.8 percent. Personal Auto premiums in MAPFRE ESPAÑA fell 5.5 percent and premiums in Fleets fell 20.5 percent.

The Auto combined ratio went down in June to 81.0 percent due to a decrease in losses.

## MAPFRE ESPAÑA - General P&C

ITEM	JUNE 2019	JUNE 2020	Δ %
Gross written and accepted			
premiums .	1,121.6	1,208.1	7.7%
Net premiums earned	752.6	748.9	-0.5%
Result before tax	71.1	(23.6)	-133.2%
Non-Life Loss Ratio	67.9%	78.4%	10.5 p.p.
Non-Life Expense Ratio	26.9%	28.7%	1.9 p.p.
Non-Life Combined Ratio	94.8%	107.2%	12.3 p.p.

Figures in millions of euros

General P&C business volume reflects the solid performance of the majority of retail Non-Life lines. At the close of June, accumulated growth in the Homeowners business reached 4.0 percent, and 8.0



percent in Condominiums. The Commercial lines experienced an increase in written premiums, of 14.3 percent. There has been a strong increase in losses in the Homeowners and Condominiums lines, due to Storm Gloria in the Commercial lines as well as in the Burial line, where the combined ratio reached 132.1 percent, from the increase in mortality from the COVID-19 crisis.

#### MAPFRE ESPAÑA - Health & Accident

ITEM	JUNE 2019	JUNE 2020	Δ %
Gross written and accepted			
premiums	591.3	618.2	4.6%
Net premiums earned	283.5	295.4	4.2%
Result before tax	(2.1)	(10.3)	
Non-Life Loss Ratio	84.8%	86.2%	1.4 p.p.
Non-Life Expense Ratio	17.8%	19.2%	1.4 p.p.
Non-Life Combined Ratio	102.6%	105.4%	2.8 p.p.

Figures in millions of euros

Health and Accident premiums maintained their strong rate of growth, reaching 4.6 percent over the same period in the previous year. The combined ratio shows an increase compared to the same period of the previous year, reaching 105.4 percent, as a result of the COVID-19 pandemic.

# The charts below provide a breakdown of the information for MAPFRE VIDA:

#### MAPFRE VIDA - Key Figures

ITEM	JUNE 2019	JUNE 2020	Δ %
Gross written and accepted premiums	1,315.4	910.8	-30.8%
Gross result	161.5	155.7	-3.6%
Tax on profits	(35.6)	(30.5)	
Non-controlling interests	(37.7)	(36.8)	
Attributable net result	88.3	88.3	0.0%

ITEM	DECEMBER 2019	JUNE 2020	Δ %
Investments, real estate and cash	26,419.1	25,849.6	-2.2%
Shareholders' equity	1,690.0	1,685.6	-0.3%
ROE	14.6%	14.3%	-0.3 p.p.
Technical financial Margin	1.4%	1.3%	0.0 p.p.

Figures in millions of euros

## MAPFRE VIDA - Premium breakdown

ITEM	JUNE 2019	JUNE 2020	Δ%
- Agent channel	934.2	690.2	-26.1%
- Bank channel	381.2	220.6	-42.1%
BANKIA MAPFRE VIDA	150.7	81.4	-46.0%
BANKINTER SEG DE VIDA	181.8	102.3	-43.7%
CAJA CASTILLA LA MANCHA	36.2	20.6	-43.0%
CAJA GRANADA VIDA	5.8	6.9	18.8%
CAJAMURCIA VIDA	6.8	9.4	38.7%
TOTAL PREMIUMS	1,315.4	910.8	-30.8%
- Life-Savings	1,005.9	592.3	-41.1%
- Life-Protection	265.2	276.4	4.2%
- Accident	44.3	42.1	-5.0%

Figures in millions of euros

The Life business went down 30.8 percent due to the fall in Life Savings business, from lower sales in MAPFRE VIDA retail business and in the bank channel. The Life Savings business is conditioned by a low interest rate environment that highly complicates taking out policies. The positive development of the Life Protection business is noteworthy, growing 4.2 percent both in the agent channel as well as in issuing in Group Life insurance.

The attributable result for MAPFRE VIDA reached 88.3 million euros, similar to the same period the previous year.

MAPFRE INVERSIÓN activity is consolidated in MAPFRE VIDA accounts. Its attributable result, to June 30, 2020, reached 17.0 million euros (20.3 million euros to June 2019).

## MAPFRE VIDA - Managed savings

ITEM	DECEMBER 2019	JUNE 2020	Δ%	
Technical provisions	23,327.0	22,817.0	-2.2%	
MAPFRE VIDA	14,005.8	13,767.9	-1.7%	
BANKIA MAPFRE VIDA	6,776.8	6,569.6	-3.1%	
BANKINTER SEGUROS DE VIDA	1,417.7	1,402.7	-1.1%	
CAJA CASTILLA LA MANCHA	844.4	809.9	-4.1%	
CAJA GRANADA VIDA	179.9	172.6	-4.1%	
CAJAMURCIA VIDA	102.3	94.3	-7.8%	
Mutual funds and other	3,597.8	3,462.2	-3.8%	
Pension funds	5,479.1	5,330.7	-2.7%	
MAPFRE AM	2,482.8	2,458.8	-1.0%	
OTHER	2,996.3	2,871.9	-4.2%	
TOTAL MANAGED SAVINGS	32,403.9	31,609.9	-2.5%	



## 6.1.2. LATAM

This territorial area comprises the regional areas of BRAZIL, LATAM NORTH, and LATAM SOUTH.

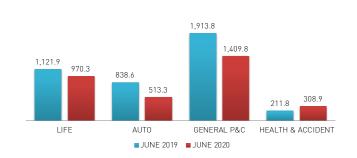
#### Information by region

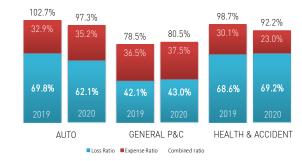
	Р	remiums		Attri	butable resu	lt	Combin	ed ratio	RC	DE
REGION	JUNE 2019	JUNE 2020	Δ%	JUNE 2019	JUNE 2020	Δ%	JUNE 2019	JUNE 2020	DECEMBER 2019	JUNE 2020
BRAZIL	2,056.2	1,612.0	-21.6%	48.9	60.3	23.4%	91.6%	88.8%	9.6%	12.0%
LATAM NORTH	1,252.1	886.6	-29.2%	28.9	43.6	50.8%	93.1%	87.8%	15.2%	17.8%
LATAM SOUTH	807.3	726.8	-10.0%	25.7	27.3	6.4%	95.7%	93.9%	9.8%	9.8%

Figures in millions of euros

## Written premiums in key lines

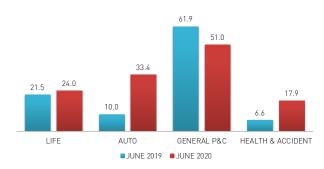
## Combined Ratio of key lines to June 2019 and 2020





Figures in millions of euros

## Attributable result in key lines



Figures in millions of euros

## **BRAZIL**

This regional area encompasses the insurance activity in Brazil.

## Key figures

ITEM	JUNE 2019	JUNE 2020	Δ %
Gross written and accepted premiums	2,056.2	1,612.0	-21.6%
- Non-Life	1,283.4	1,002.0	-21.9%
- Life	772.8	610.0	-21.1%
Net premiums earned	1,604.6	1,240.1	-22.7%
Gross result	233.2	202.4	-13.2%
Tax on profits	(73.5)	(56.3)	
Non-controlling interests	(110.8)	(85.8)	
Attributable net result	48.9	60.3	23.4%
Combined ratio	91.6%	88.8%	-2.8 p.p.
Expense ratio	34.5%	35.4%	0.9 p.p.
Loss ratio	57.1%	53.4%	-3.7 p.p.

ITEM	DECEMBER 2019	JUNE 2020	Δ %
Investments, real estate and cash	3,756.6	2,493.2	-33.6%
Technical provisions	4,777.7	3,489.2	-27.0%
Shareholders' equity	1,011.8	783.7	-22.5%
ROE	9.6%	12.0%	2.4 p.p.

Figures in millions of euros

## Breakdown by key lines:

ITEM		Premiums		Attributable result			Combined ratio	
	JUNE 2019	JUNE 2020	Δ%	JUNE 2019	JUNE 2020	Δ %	JUNE 2019	JUNE 2020
LIFE	772.8	610.0	-21.1%	21.1	18.6	-11.7%		
LIFE PROTECTION	724.4	577.0	-20.3%	22.5	18.2	-19.0%	87.5%	86.5%
LIFE SAVINGS	48.4	33.0	-31.9%	(4.2)	(2.1)	51.4%		
AUTO	462.1	233.4	-49.5%	(10.1)	5.7	156.6%	107.2%	102.5%
GENERAL P&C	819.6	767.7	-6.3%	37.0	29.1	-21.3%	75.9%	78.8%



#### **Premiums**

Written premiums fell 21.6 percent in euros, while in Brazilian reals they remained stable. The fall in issuing in euros is due to the 21.8 percent depreciation of the real compared to the last year.

In Brazilian reals, the Brasil Seg (Banco do Brasil) channel grew 8 percent, with good Agro businesses performance, which went up 21 percent in premiums, and Life Protection increased 4 percent in premiums. The MAPFRE channel fell 8 percent, highly affected by the fall in premiums in the Auto line which decreased 34 percent in reals. The positive growth in reals in the General P&C and Industrial Risk lines is noteworthy.

#### Result

The development of the attributable result in Brazil at the close of June 2020 has been very satisfactory, reaching 60.3 million euros and 23.4 percent growth. The increase in the result comes from the

notable improvement in the Auto result compared to the previous year, with the combined ratio going from 107.2 to 102.5 percent, as a result of the fall in claims from lower use of vehicles, due to the restrictions on movement from the COVID-19 crisis.

The Retail, General P&C, Agro and Life Protection businesses continue to contribute positively to the result.

In the first half of the year, there was a decline in financial income from investments due to the reduction in official interest rates in Brazil, which is offset with important positive exchange differences, from the positions held in dollars in this period.

The incurred loss in Life Savings primarily corresponds to the Previdencia (pension) business line result.



## LATAM NORTH

This regional area includes Mexico and the subregion of Central America and Dominican Republic, which includes operations in Panama, the Dominican Republic, Honduras, Guatemala, Costa Rica, El Salvador and Nicaragua.

## Key figures

ITEM	JUNE 2019	JUNE 2020	Δ %
Gross written and accepted premiums	1,252.1	886.6	-29.2%
- Non-Life	1,025.3	644.1	-37.2%
- Life	226.8	242.4	6.9%
Net premiums earned	491.5	580.1	18.0%
Gross result	44.9	71.6	59.4%
Tax on profits	(11.4)	(18.5)	
Non-controlling interests	(4.5)	(9.5)	
Attributable net result	28.9	43.6	50.8%
Combined ratio	93.1%	87.8%	-5.3 p.p.
Expense ratio	30.8%	26.7%	-4.1 p.p.
Loss ratio	62.3%	61.2%	-1.2 p.p.

ITEM	DECEMBER 2019	JUNE 2020	Δ %
Investments, real estate and cash	1,454.1	1,463.2	0.6%
Technical provisions	1,748.9	1,591.9	-9.0%
Shareholders' equity	438.4	450.8	2.8%
ROE	15.2%	17.8%	2.6 p.p.

Figures in millions of euros

## Breakdown of key countries

	F	Premiums		Attrib	outable resu	Combined ratio		
COUNTRY	JUNE 2019	JUNE 2020	Δ%	JUNE 2019	JUNE 2020	Δ%	JUNE 2019	JUNE 2020
MEXICO	935.9	449.9	-51.9%	14.1	20.5	45.4%	94.1%	87.5%
DOMINICAN REP.	77.7	174.6	124.6%	4.3	6.5	51.8%	86.6%	89.1%
PANAMA	102.7	123.6	20.3%	3.1	6.9	123.1%	96.8%	87.3%
HONDURAS	42.9	41.8	-2.4%	3.1	3.8	22.6%	85.5%	75.9%
GUATEMALA	36.3	39.1	7.9%	2.2	2.8	28.1%	94.0%	86.7%

Figures in millions of euros

## Breakdown by key lines of business

ITEM		Premiums		Attributable result			Combined ratio	
	JUNE 2019	JUNE 2020	Δ %	JUNE 2019	JUNE 2020	Δ %	JUNE 2019	JUNE 2020
LIFE	226.8	242.4	6.9%	4.2	6.3	51.7%		
LIFE PROTECTION	147.1	135.6	-7.8%	(0.5)	5.2		101.0%	96.7%
LIFE SAVINGS	79.7	106.8	34.0%	4.7	1.1	-76.6%		
AUTO	150.5	109.9	-27.0%	9.7	14.3	47.9%	94.3%	86.6%
GENERAL P&C	748.2	293.6	-60.8%	10.3	11.4	11.1%	83.7%	80.1%
HEALTH & ACCIDENT	122.4	236.6	93.3%	4.7	13.4	188.0%	96.5%	90.8%



#### **Premiums**

Premiums in the region went down 29.2 percent compared to the same period the previous year, due primarily to the recording in June 2019 of the two-year PEMEX policy, for the amount of 445.1 million euros, and to currency depreciation in the region. Eliminating the effect of this policy, premiums in the region would have grown 9.9 percent. This growth is mainly due to positive performance of the Dominican Republic, Panama, and Guatemala.

In local currency, growth stands out in Panama (18 percent), and the Dominican Republic (140 percent), from the incorporation of ARS Palic.

There is very positive development in the Life line, where written premiums grew 6.9 percent, thanks to Mexico, which shows 48.3 percent growth in the Life Savings business to June, from the agreement with Actinver signed in 2019 and from the growth of the Unit-Linked business.

Other lines, like Auto, fell 27.0 percent, and General P&C, which, eliminating the effect of the 2019 PEMEX policy, fell 3.1 percent.

At the close of June, the recently acquired company ARS Palic in the Dominican Republic is included in the consolidation scope. Premiums contributed by this company to the consolidated Group in the half-year reached 103.8 million euros.

#### Result

There was an important improvement in results in the LATAM NORTH region, supported by the favorable development of business in Mexico, which increased its result by 45.4 percent, with the combined ratio going from 94.1 percent to 87.5 percent, as a result of the good performance of the Property business (General P&C and Industrial Risk), Auto, Health and Life Protection, thanks to a significant reduction of losses in these lines.

There was very positive development of the result in the Central America region, specifically Panama, Honduras and Guatemala. There was a significant improvement in results in the Dominican Republic, where ARS Palic contributed an attributable result of 3.7 million euros in the half-year.



## **LATAM SOUTH**

This regional area encompasses the business activities in Peru, Colombia, Argentina, Chile, Uruguay, Paraguay and Ecuador.

## Key figures

ITEM	JUNE 2019	JUNE 2020	Δ %
Gross written and accepted premiums	807.3	726.8	-10.0%
- Non-Life	685.1	608.9	-11.1%
- Life	122.2	117.9	-3.6%
Net premiums earned	477.7	377.5	-21.0%
Gross result	45.3	43.0	-5.1%
Tax on profits	(16.5)	(13.3)	
Non-controlling interests	(3.1)	(2.3)	
Attributable net result	25.7	27.3	6.4%
Combined ratio	95.7%	93.9%	-1.8 p.p.
Expense ratio	35.1%	38.8%	3.8 p.p.
Loss ratio	60.7%	55.1%	-5.6 p.p.

ITEM	DECEMBER 2019	JUNE 2020	Δ %
Investments, real estate and cash	2,005.9	1,981.3	-1.2%
Technical provisions	3,684.0	3,497.0	-5.1%
Shareholders' equity	558.5	566.3	1.4%
ROE	9.8%	9.8%	0.0 p.p.

Figures in millions of euros

## Breakdown of key countries

			Premiums		Attr	ibutable resul	t	Combined ratio		
	COUNTRY	JUNE 2019	JUNE 2020	Δ%	JUNE 2019	JUNE 2020	Δ%	JUNE 2019	JUNE 2020	
-	COLOMBIA	181.5	149.6	-17.6%	0.4	4.1		96.5%	92.1%	
	PERU	285.6	252.9	-11.5%	13.2	9.9	-25.1%	89.7%	92.0%	
	ARGENTINA	104.8	78.9	-24.6%	3.3	4.3	30.1%	105.2%	99.4%	
	CHILE	124.1	137.2	10.6%	3.2	2.7	-15.4%	98.3%	99.2%	
	URUGUAY	47.0	49.5	5.4%	2.0	2.6	30.2%	95.8%	92.5%	
_	PARAGUAY	34.4	30.4	-11.5%	3.5	4.3	24.0%	92.4%	86.7%	

Figures in millions of euros

## Breakdown by key lines of business

ITEM	Premiums			Attributable result			Combined ratio	
	JUNE 2019	JUNE 2020	Δ %	JUNE 2019	JUNE 2020	Δ %	JUNE 2019	JUNE 2020
LIFE	122.2	117.9	-3.6%	(3.7)	(1.0)	73.5%		
LIFE PROTECTION	83.4	92.7	11.2%	(3.4)	(0.2)	93.9%	116.1%	107.9%
LIFE SAVINGS	38.8	25.1	-35.3%	(0.8)	(1.1)	-39.3%		
AUTO	225.9	170.0	-24.7%	10.4	13.4	29.1%	98.3%	95.6%
GENERAL P&C	346.0	348.4	0.7%	14.7	10.5	-28.8%	89.5%	90.5%
HEALTH & ACCIDENT	88.8	72.1	-18.7%	2.7	4.7	72.1%	100.4%	96.6%



#### **Premiums**

Premiums in the region fell 10.0 percent, primarily as a result of the depreciation of the main currencies in the region: Colombian peso (11.4 percent), the Chilean peso (16.2 percent) and the Argentine peso (39.0 percent).

In general, issuing in the region grew in local currency at a good rate in almost all countries: Argentina (23 percent), Uruguay (24 percent), and Chile (32 percent), while Colombia, Paraguay and Ecuador went down.

By line of business, the Life Protection line stands out with an 11.2 percent improvement in premiums, which comes from operations carried out through the bancassurance channel in Peru. General P&C remains stable, while the Life Savings, Auto, and Health lines show declines compared to the same period the previous year.

#### Result

To the close of June 2020, LATAM SOUTH had an attributable result of 27.3 million euros, with a 6.4 percent improvement. The Non-Life combined ratio stands at 93.9 percent, lower than the same period the previous year, due to favorable development of losses in Auto and Health.

By country, Peru is the highest contributor to results in the region, with 9.9 million euros. Colombia closed the first half with a profit of 4.1 million euros from the positive development of Non-Life business, which implies a significant improvement compared to the same period the previous year. The rest of the countries show improved results, with the exception of Chile.

By line of business, the improvement in Life stands out. The Auto line shows improvement of 29.1 percent, and Health 72.1 percent, while the General P&C line results fall.



## **6.1.3. INTERNATIONAL**

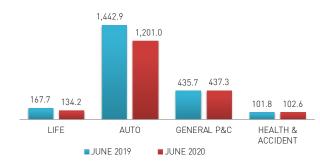
This territorial area comprises NORTH AMERICA and EURASIA.

#### Information by region

	Premiums		Attr	Attributable result			Combined ratio		ROE	
REGION	JUNE 2019	JUNE 2020	Δ%	JUNE 2019	JUNE 2020	Δ%	JUNE 2019	JUNE 2020	DECEMBER 2019	JUNE 2020
NORTH AMERICA	1,215.8	1,115.8	-8.2%	45.6	53.2	16.8%	100.0%	99.1%	6.0%	6.3%
EURASIA	951.1	775.8	-18.4%	(0.6)	23.0		107.9%	97.1%	2.2%	5.6%

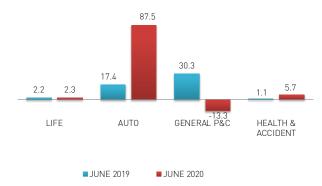
Figures in millions of euros

## Written premiums in key lines



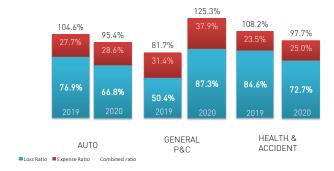
Figures in millions of euros

## Attributable result in key lines



Figures in millions of euros

## Combined ratio of key lines to June 2019 and 2020



## **NORTH AMERICA**

This regional area has its headquarters in Webster, MA (USA) and encompasses the business activity in NORTH AMERICA (United States and Puerto Rico).

## Key figures

ITEM	JUNE 2019	JUNE 2020	Δ %	
Gross written and accepted premiums	1,215.8	1,115.8	-8.2%	
Net premiums earned	932.5	835.6	-10.4%	
Gross result	59.3	63.9	7.9%	
Tax on profits	(13.7)	(10.7)		
Non-controlling interests	0.0	0.0		
Attributable net result	45.6	53.2	16.8%	
Combined ratio	100.0%	99.1%	-0.9 p.p.	
Expense ratio	28.5%	31.4%	2.9 p.p.	
Loss ratio	71.5%	67.7%	-3.8 p.p.	

ITEM	DECEMBER 2019	JUNE 2020	Δ %
Investments, real estate and cash	2,459.8	2,545.7	3.5%
Technical provisions	2,836.9	2,845.5	0.3%
Shareholders' equity	1,362.5	1,422.3	4.4%
ROE	6.0%	6.3%	0.2 p.p.

Figures in millions of euros

## Breakdown by country / region

	Premiums			Attr	ibutable resul	Combined ratio		
COUNTRY	JUNE 2019	JUNE 2020	Δ%	JUNE 2019	JUNE 2020	Δ%	JUNE 2019	JUNE 2020
UNITED STATES	996.9	896.6	-10.1%	35.3	66.1	87.2%	101.1%	95.8%
Northeast	852.7	800.0	-6.2%	46.1	75.6	64.1%	98.0%	92.4%
West	66.2	49.8	-24.8%	2.6	7.3	181.1%	103.7%	88.8%
Exit states*	76.4	44.9	-41.3%	(6.5)	(10.0)	-53.9%		
Verti	1.5	2.0		(6.9)	[6.8]	0.7%		
PUERTO RICO	219.0	219.2	0.1%	10.3	(12.9)		92.8%	120.7%

Figures in millions of euros

## Breakdown by key lines

ITEM		Premiums		Att	ributable result	:	Combin	ed ratio
	JUNE 2019	JUNE 2020	Δ %	JUNE 2019	JUNE 2020	Δ %	JUNE 2019	JUNE 2020
LIFE	2.1	1.5	-31.1%	0.5	0.6	25.4%		
AUT0	811.4	715.0	-11.9%	(2.1)	64.7		103.3%	95.4%
GENERAL P&C	366.2	367.8	0.4%	43.4	(14.1)	-132.5%	76.1%	129.6%
HEALTH & ACCIDENT	28.3	27.6	-2.6%	(1.2)	1.8		104.7%	93.9%

Figures in millions of euros



<sup>\*</sup>Includes businesses or states that are not part of MAPFRE's long-term strategic path in the United States

#### **Premiums**

At the close of June, premiums in NORTH AMERICA registered an 8.2 percent decrease. Written premiums in dollars in NORTH AMERICA is 9.9 percent lower than the same period the previous year, though it is favorably compensated by the appreciation of the dollar (1.9 percent). Lower issuing in the United States is a consequence of the still slow process of commercial reactivation after the strict measures of technical control implemented in the last two years, as well as the impact of the measures restricting personal movement from the COVID-19 crisis.

In the United States, because of the COVID-19 crisis, in the second quarter of the year a financial aid program was established for clients, equivalent to 15 percent of the monthly premium, effective April and May. This program was applied in all states where MAPFRE USA has underwritten Retail Auto business, and had a total impact on premiums of 32.6 million euros to June, 30 2020.

Puerto Rico is stable, with issuing similar to the same period the previous year.

#### Result

The result in NORTH AMERICA to June 30, 2020 shows very positive development compared to the same date the previous year, reaching 53.2 million euros, 16.8 percent higher than the same period the previous year. This is primarily due to an improvement in the underwriting result and the reduction in the loss ratio in Auto from a decline in frequency from the lower use of vehicles, the combined ratio of which went from 103.3 to 95.4 percent.

The United States had a profit of 66.1 million euros, which is a significant improvement compared to the results from the previous year.

It is important to point out the absence of weather-related events in the first half of the year, which contributes to the improvement of the result in Homeowners insurance in the United States. Additionally, in the first half of the year, there was a pre-tax gain of 19.6 million dollars from the sale of a building in Boston.

Puerto Rico has losses of 12.9 million euros, as a result of the earthquakes that took place in January and May, which have had an impact of 32.6 million euros, net of reinsurance and before taxes (25.8 million euros, net of taxes).



## **EURASIA**

This regional area encompasses the insurance operations in Italy, Germany, Turkey, Malta, Indonesia and the Philippines.

## Key figures

ITEM	JUNE 2019	JUNE 2020	Δ %
Gross written and accepted premiums	951.1	775.8	-18.4%
- Non-Life	785.6	643.1	-18.1%
- Life	165.6	132.7	-19.8%
Net premiums earned	640.9	565.4	-11.8%
Gross result	5.9	38.4	
Tax on profits	(1.6)	(10.5)	
Non-controlling interests	(4.8)	[4.9]	
Attributable net result	(0.6)	23.0	
Combined ratio	107.9%	97.1%	-10.8 p.p.
Expense ratio	26.5%	25.3%	-1.2 p.p.
Loss ratio	81.4%	71.7%	-9.6 p.p.

ITEM	DECEMBER 2019	JUNE 2020	Δ %
Investments, real estate and cash	4,304.2	4,192.0	-2.6%
Technical provisions	4,412.9	4,248.0	-3.7%
Shareholders' equity	709.5	700.8	-1.2%
ROE	2.2%	5.6%	3.4 p.p.

 $Figures \ in \ millions \ of \ euros$ 

## Breakdown by country

		Premiums			ibutable resu	Combined ratio		
COUNTRY	JUNE 2019	JUNE 2020	Δ %	JUNE 2019	JUNE 2020	Δ%	JUNE 2019	JUNE 2020
TURKEY	240.3	181.9	-24.3%	(3.1)	14.1		119.6%	99.3%
ITALY	264.3	180.7	-31.7%	(3.2)	2.9	191.0%	105.7%	96.5%
GERMANY	208.8	215.1	3.0%	2.9	2.7	-4.0%	99.5%	97.1%
MALTA	201.0	166.6	-17.1%	2.3	2.6	13.2%	89.9%	83.3%
PHILIPPINES	11.2	9.9	-11.5%	0.2	(0.2)		109.4%	105.3%
INDONESIA	25.5	21.6	-15.1%	0.4	0.9	147.2%	104.7%	101.3%

Figures in millions of euros

## Breakdown by key lines

ITEM	Premiums			Attributable result			Combined ratio	
112.00	JUNE 2019	JUNE 2020	Δ%	JUNE 2019	JUNE 2020	Δ %	JUNE 2019	JUNE 2020
LIFE	165.6	132.7	-19.8%	1.8	1.7	-5.0%		
LIFE PROTECTION	12.1	13.0	7.6%	1.4	0.5	-67.4%	120.9%	102.1%
LIFE SAVINGS	153.5	119.7	-22.0%	0.3	1.2			
AUTO	631.5	486.0	-23.0%	6.2	22.8		107.1%	95.5%
GENERAL P&C	69.5	69.5	0.1%	1.2	0.8	-35.2%	116.3%	101.6%
HEALTH & ACCIDENT	73.4	75.1	2.2%	(0.6)	3.9		109.7%	99.4%



#### **Premiums**

At the close of June, premiums in EURASIA registered a fall of 18.4 percent with a decline in all countries, with the exception of Germany, which grew 3 percent.

Issuing in Turkey is affected by a notable fall in Auto business, and by the strong depreciation of the Turkish lira (12.6 percent).

The fall in issuing in Italy is tied to the plummeting of the partnership business.

There has been a very positive result in Germany, with growth from a very good sales campaign and an excellent renewal ratio.

Lower premium issuing in Malta is in line with the notable decline of the Life Savings business as a result of the current low interest rate environment.

Finally, lower issuing in Indonesia is due to the fall in the Auto business, which comes, in large part, from client financial entities, partially offset by relevant growth in the Health line.

#### Result

At the close of June 2020, EURASIA presents an attributable result of 23.0 million euros, which is a relevant improvement compared to the previous year.

The result in Turkey reached 14.1 million euros, which is a relevant improvement compared to the previous year, as a result of the decline in loss frequency in Auto and Health. Turkey had a good financial result from positive conversion differences from the positions held in dollars and euros.

Germany and Malta had a very positive performance, in line with expectations. Italy notably improved its result, which reached 2.9 million euros.

Indonesia showed positive development in the half year, with a significant improvement in the combined ratio, which at the close of June stood at 101.3 percent.



## **6.2. MAPFRE RE**

MAPFRE RE is a global reinsurer and is the professional reinsurer of MAPFRE Group.

MAPFRE RE offers reinsurance services and capacities, providing all kinds of solutions for reinsurance treaties and facultative reinsurance, in all Life and Non-Life lines.

MAPFRE RE also includes the Global Risks Unit, which is the specialized unit within MAPFRE Group

for managing global multinational insurance programs (for example, policies that cover aviation, nuclear, energy, third party liability, fire, engineering and transport risks).

The table below shows the key figures for MAPFRE  $\operatorname{RE}$ .

## Key figures

ITEM	JUNE 2019	JUNE 2020	Δ %
Gross written and accepted premiums	2,804.1	2,910.0	3.8%
- Non-Life	2,558.5	2,681.5	4.8%
- Life	245.6	228.4	-7.0%
Net premiums earned	1,518.4	1,519.5	0.1%
Gross result	113.0	(70.3)	-162.2%
Tax on profits	(28.1)	18.6	
Attributable net result	84.9	(51.7)	-160.9%
Combined ratio	94.5%	106.7%	12.1 p.p.
Expense ratio	31.3%	31.3%	0.0 p.p.
Loss ratio	63.2%	75.4%	12.2 p.p.

ITEM	DECEMBER 2019	JUNE 2020	Δ%
Investments, real estate and cash	5,076.2	5,072.5	-0.1%
Technical provisions	6,319.2	6,612.7	4.6%
Shareholders' equity	1,746.2	1,664.6	-4.7%
ROE	3.4%	-4.6%	-7.9 p.p.

ITEM	JUNE 2019	JUNE 2020	Δ %
Gross written and accepted premiums	2,804.1	2,910.0	3.8%
Reinsurance Business	2,237.1	2,123.2	-5.1%
Global Risks Business	566.9	786.8	38.8%
Attributable net result	84.9	(51.7)	-160.9%
Reinsurance Business	83.1	(47.7)	-157.4%
Global Risks Business	1.8	(4.0)	-317.6%
Combined ratio	94.5%	106.7%	12.1 p.p.
Reinsurance Business	93.5%	106.5%	13.0 p.p.
Global Risks Business	106.9%	109.1%	2.2 p.p.
Expense ratio	31.3%	31.3%	0.0 p.p.
Reinsurance Business	30.5%	31.5%	1.0 p.p.
Global Risks Business	40.8%	28.5%	-12.3 p.p.
Loss ratio	63.2%	75.4%	12.2 p.p.
Reinsurance Business	63.0%	75.0%	12.0 p.p.
Global Risks Business	66.1%	80.6%	14.5 p.p.



Breakdown of premium distribution to June 2020 is as follows:

ITEM	%	ITEM	%
By Type of busin	ness:	By Ceding company:	
Proportional	56.5%	MAPFRE	52.5%
Non-proportional	13.1%	Other	47.5%
Facultative	30.4%		
By Region:		By Insurance Lines:	
IBERIA	20.0%	Property	38.8%
EURASIA	39.0%	Life & Accident	11.4%
LATAM	27.2%	Motor	15.7%
NORTH AMERICA	13.8%	Global Risks business	27.0%
		Transport	2.8%
		Other Insurance lines	4.2%

#### **Premiums**

Total written premiums in MAPFRE RE went up 3.8 percent compared to the same period the previous year.

Premiums from the Reinsurance business reached 2.1 billion euros, which is a reduction of 5.1 percent compared to the previous year.

Premiums from the Global Risks Unit, integrated in MAPFRE RE, reached 786.8 million euros, representing 38.8 percent more than the previous period, as a result of an increase in tariffs.

#### Result

MAPFRE RE's net result at the close of June 2020 had a loss of 51.7 million euros, primarily as a result of losses from the earthquakes that occurred in Puerto Rico, which have had an attributable net impact of 35.4 million euros to June, and from the direct incurred losses from the claims directly related to COVID-19, for an attributable net amount of 56.9 million euros.

Of the latter amount, the attributable net loss from the Property line reaches 49.9 million euros, which comes from the claims filed by cedents, as well as the assessment of exposure sent by clients. The accounts do not include claims that have been denied, either because of the lack of coverage in the original policy or in the reinsurance contract. In some cases, said denials could lead to litigation (normally arbitration), and which will be resolved in future quarters. Similarly, many clients continue evaluating the direct impacts they could suffer and the possibility of recovering these amounts with their reinsurance coverage. No amounts have been given for possible future claims for events that had not occurred at the date of the close. The claims reported in the P&C lines are concentrated almost entirely in certain business interruption coverage in Europe, above all Germany, France, the United Kingdom and Switzerland. In the majority of the portfolio, business interruption coverage is dependent on the existence of material damage, and in this case, there is none. As such, this exposure only exists in exceptional cases. However, to date, there is a lot of uncertainty about the final amount for possible claims and the results of certain claims that get taken to court. MAPFRE RE has no claims for event cancellation, as the company does not underwrite this line. Likewise, there is no exposure to the Casualty or Workers' Compensation lines in the USA. To date, the impact on Life is immaterial.

The net attributable loss in the Credit line reaches 7.0 million euros. Although to date there are limited claims filed, in the coming quarter an increase in claims is expected to materialize.

The Non-Life combined ratio stood at 106.7 percent, 12.1 percentage points higher than the same period the previous year.



At the close of June 2020, 9.6 million euros of financial gains, net of financial losses, were recorded (14.8 million to June 2019).

The attributable result of the Reinsurance business reached a loss of 47.7 million euros, due to above mentioned effects. To June 2020, the earthquakes in Puerto Rico have had an impact of 26.4 million euros, net of taxes and minorities, on the Reinsurance business.

The attributable result of Global Risks business reports losses of 4.0 million euros, coming from

lower retention and lower net earned premiums, as well as from the occurrence of various large claims. To June 2020, the earthquakes in Puerto Rico have had an impact of 9.0 million euros, net of taxes and minorities, on the Global Risks Unit.

The combined ratio of the Reinsurance business stands at 106.5 percent, while the combined ratio for the Global Risks business stands at 109.1 percent. The 12.3 percentage point reduction in the expense ratio in the Global Risks business, due to the increase in commissions charged to reinsurers, is noteworthy.



#### **6.3. MAPFRE ASISTENCIA**

MAPFRE ASISTENCIA specializes in travel assistance, roadside assistance, and other specialty risks of the Group.

## Key figures

ITEM	JUNE 2019	JUNE 2020	Δ %
Operating revenue	497.8	386.1	-22.4%
- Gross written and accepted premiums	452.2	337.7	-25.3%
- Other revenue	45.6	48.4	6.2%
Net premiums earned	309.3	272.9	-11.8%
Result from other business activities	5.8	(8.2)	
Gross result	(2.2)	(7.9)	
Tax on profits	(2.7)	(4.4)	
Non-controlling interests	(0.7)	(0.9)	
Attributable net result	(5.6)	(13.3)	-138.8%
Combined ratio	103.2%	100.3%	-2.9 p.p.
Expense ratio	42.1%	43.8%	1.7 p.p
Loss ratio	61.2%	56.6%	-4.6 p.p

ITEM	DECEMBER 2019	JUNE 2020	Δ%
Investments, real estate and cash	456.4	396.4	-13.1%
Technical provisions	763.5	693.4	-9.2%
Shareholders' equity	158.7	132.8	-16.4%
ROE	-44.4%	-51.5%	-7.2 p.p.

Figures in millions of euros

Premiums reached 337.7 million euros in MAPFRE ASISTENCIA, a decrease of 25.3 percent compared to the same period the previous year.

At the close of the first half of the year, MAPFRE ASISTENCIA recorded a negative attributable result of 13.3 million euros.

The loss is concentrated in Travel Insurance, from the strong impact on losses from trip cancellation coverage, stemming from flight cancellations by airlines as a result of COVID-19. The tourism sector and the Assistance companies are experiencing an unprecedented crisis that has not spared the InsureandGo operations (UK, Australia and Ireland). Cancellation costs are included in the Travel Cancellation Coverage. This coverage is affected by the limitations on travel and border closings. To June 30, InsureandGo has an incurred cost of 18.3 million euros, net of reinsurance, as a result of the abovementioned impacts.

At the end of February, the sale of Travel Insurance in InsureandGo was suspended through the online insurance comparison channel, in the context of the

current crisis. This sale is still suspended in this channel at June 30.

The following chart provides a breakdown of MAPFRE ASISTENCIA's operating result before taxes, by region and business line at the close of June 2020:

REGION	ASSISTANCE	TRAVEL INSURANCE	SPECIALTY RISKS	T01 2020	AL 2019
UNITED KINGDOM, BELGIUM AND FRANCE	0.0	[6.9]	(1.0)	[7.9]	(10.7)
REST OF EURASIA	4.7	[6.4]	0.8	(0.9)	5.8
LATAM	[1.4]	(1.7)	1.6	(1.5)	2.2
NORTH AMERICA	(0.8)	0.6	2.5	2.3	0.5
TOTAL	2.5	[14.4]	3.9	(8.0)	[2.2]

Figures in millions of euros

In the framework of the MAPFRE ASISTENCIA strategic restructuring that began in 2016, the closure of MAPFRE ABRAXAS operations in the United Kingdom - which implies a liquidation of the specialty risks business line - and of ROAD AMERICA operations in the United States was approved, the latter after the sale of its business portfolio.

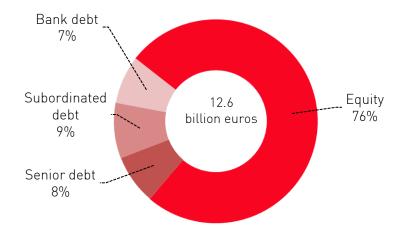
No relevant economic impacts are expected as a result of this planned exits.



## 7. Capital Management & Debt

The chart below shows the composition of the capital structure at the close of June 2020:

## Capital structure



Figures in billions of euros

Capital structure reached 12.6 billion euros, of which 76 percent corresponds to equity. The Group leverage ratio is 24.3 percent, a 1.6 percentage point increase compared to the close of 2019.

The following chart shows the development of the Group's debt instruments and leverage ratios:

## Debt instruments and leverage ratios

ITEM	DECEMBER 2019	JUNE 2020
Total Equity	10,106.0	9,542.2
Total debt	2,973.7	3,068.1
- of which: senior debt - 5/2026	1,004.8	995.6
- of which: subordinated debt - 3/2047 (First Call 3/2027)	617.8	602.5
- of which: subordinated debt - 9/2048 (First Call 9/2028)	503.3	511.9
- of which: syndicated credit facility - 02/2025 (€ 1,000 M)	610.0	630.0
- of which: bank debt	237.8	328.1
Earnings before tax	1,279.2	536.5
Financial expenses	78.5	42.1
Earnings before tax & financial expenses	1,357.7	578.6
Leverage	22.7%	24.3%
Equity / Debt	3.4	3.1
Earnings before tax & financial expenses / financial expenses (x)	17.3	13.8

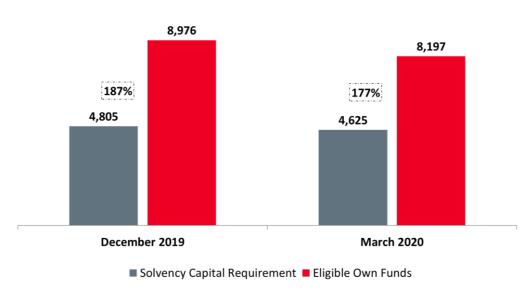


## 8. Solvency II

The Solvency II ratio for MAPFRE Group stood at 177.2 percent at March 2020, compared to 186.8 percent at the close of December 2019, including transitional measures. This ratio would be 163.8 percent, excluding the effects of those measures. Eligible Own Funds reached 8.2 billion euros in the same period, of which 85.5 percent are high quality funds (Tier 1).

Despite the sharp fall in stock markets and financial investments, the ratio maintains great solidity and stability, backed by high diversification and strict investment and ALM policies, as can be seen in the charts below.

Solvency margin breakdown (Solvency II)



Figures in millions of euros

As a result of the extraordinary situation from the COVID-19 pandemic, the insurance supervisor requested that the SCR be recalculated to March 2020. The SCR fell 180 million euros compared to December 2019, due, in large part, to the fall in

market value of the financial investment market and the subsequent fall in the market sub-risks (all subrisks go down except for real estate).

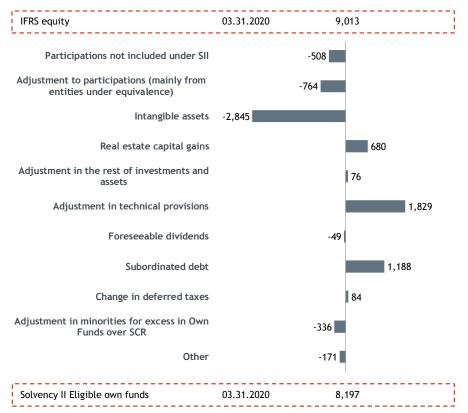
Impact of transitional measures and matching volatility adjustments

Ratio at 03.31.2020	177.2%
Impact transitional for technical provisions	-13.2%
Impact equity transitional	-0.2%
Total ratio without transitionals	163.8%

Ratio at 03.31.2020	177.2%
Impact Matching adjustment	-2.2%
Impact Volatility adjustment	-4.5%
Total ratio without Matching and Volatility adjustments	170.6%



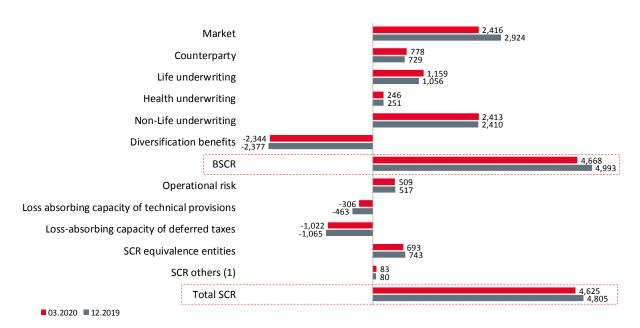
## IFRS and Solvency II Capital Reconciliation



Figures in millions of euros

## Breakdown of Solvency Capital Requirement (SCR)

The breakdown of the SCR calculated to March 2020 and December 2019, is as follows:



 $(1) \ \ Includes \ \ other \ financial \ sectors, \ non-controlled \ participations \ \ and \ residual \ undertakings.$ 



## Regulatory aspects underway

MAPFRE currently has two initiatives related to aspects of Solvency II underway, focused on obtaining a better estimate of its risks:

- a. The application of a diversification benefit for credit risk for Life portfolios valued in line with the Matching Adjustment.
- b. The internal longevity model. In 2019, approval from the local Supervisor was received for the use of the internal model for longevity risk in the MAPFRE VIDA Unit. The process to use this model for the Group Solvency calculations is currently underway.

The following chart shows the impact these measures would have on the Solvency II ratio, based on figures from March 31, 2020

	03.31.2020
Solvency II Ratio	177.2%
Matching adjustment – diversification Internal longevity model	12.0% 9.9%
Solvency II Ratio (pro-forma, combined impact)	194.2%

# Main risks and uncertainties for the second half of the year

The spread of the COVID-2019 virus in 2020 is causing impacts that are still uncertain. Information on the development and future outlooks regarding the pandemic are included in Section 2.1.1 and throughout the entirety of the report.



## 9. Market Consistent Embedded Value (MCEV) 2019

The breakdown of the Market Consistent Embedded Value (MCEV) for 2019 is below. The MCEV reached 7.9 billion euros at the close of 2019, representing an increase of 20.5 percent compared to the previous year.

This increase comes from the following factors:

 a. Changes in model: The duration of projections has been increased from 2030 to natural life in Banco do Brasil's annual renewable business.

- Fall in discount rates in main currencies:
   This caused an increase in Value In Force
   (VIF) and a reduction in expected financial income.
- c. Favorable variation in experience: This generated an actual profit in 2019 higher than the previous year's estimate under MCEV, with risk-free returns.
- d. Value added by new business: Good performance due to an increase in the volume of premiums.

		2019	△ %
Adjusted Net Asset Value	(ANAV) <sup>(1)</sup>	2,246.6	5.7%
Value of In-force Business	(VIF) <sup>(1)</sup>	5,607.9	27.7%
Market Consistent Embedo	ied Value (MCEV) <sup>(1)</sup>	7,854.5	20.5%
	Attributable to the Parent Company	4,920.6	8.5%
	Attributable to Non Controlling Interests	2,933.9	48.0%
Return on Embedded Valu	e (RoEV)	6.6%	2.9 p.p.
Present Value of New Busi	ness Income (PVNBI) <sup>(1)</sup>	6,608.3	36.1%
Value added by new busin	ess <sup>(1)</sup>	418.8	35.6%
New business margin		6.3%	0.0 p.p.

Figures in millions of euros

(1) Not adjusted for the part corresponding to non-controlling interests



## 10. Ratings

In April, Moody's reaffirmed MAPFRE ASISTENCIA's rating at "A2" with outlook stable.

In the first quarter, MAPFRE requested the withdrawal of this rating, which took place in June.

At the end of April, Fitch confirmed MAPFRE S.A.'s credit rating and the financial strength rating of its subsidiaries.

The chart below details the current credit ratings for companies registered in Spain:

	S&P	Fitch	A.M. Best
MAPFRE S.A Issuer	A- (Stable)	A- (Stable)	-
MAPFRE S.A Senior debt	A-	BBB+	-
MAPFRE S.A Subordinated debt	BBB	BBB-	-
		· ·	
Financial strength		**	
- MAPFRE RE	A+ (Stable)	A+ (Stable)	A (Stable)
- MAPFRE ESPAÑA	-	A+ (Stable)	A (Stable)
- MAPFRE VIDA	-	A+ (Stable)	-
TOWN THE TIER	1	1	1

The current credit ratings of the main group entities registered outside of Spain are as follows:

Company	Country	Rating type	Rating	Outlook
Fitch				
MAPFRE SIGORTA A.S.	Turkey	Financial strength	AA+ (tur)	Stable
MAPFRE SEGUROS GENERALES DE COLOMBIA	Colombia	Financial strength	AA (col)	Stable
A.M. Best				
MAPFRE U.S.A. Group	USA	Financial strength	Α	Stable
MAPFRE PRAICO	Puerto Rico	Financial strength	Α	Stable
MAPFRE MÉXICO	Mexico	Financial strength	Α	Stable



## 11. The MAPFRE Share. Dividend Information.

In the first half of 2020, the price of MAPFRE S.A. shares decreased 32.9 percent, compared to a 40.7 percent decrease in the IBEX Banks index, comprising the six Spanish banks with the greatest market cap.

According to the data published by the Spanish Stock Market (BME), on this platform an average of 7,262,103 MAPFRE shares were traded daily and the

average daily effective value reached 13.0 million euros.

The chart below includes information regarding the development of MAPFRE's shares.

## Stock Market Information

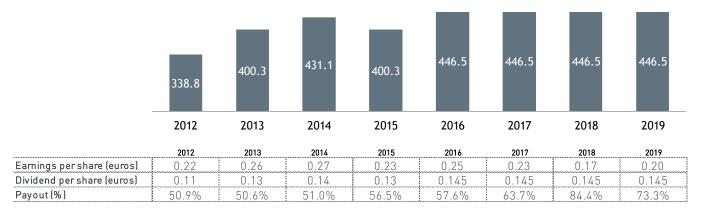
	2019	1H 2020
Total outsanding shares	3,079,553,273	3,079,553,273
Market cap (million euros, at close of the period)	7,268	4,878
Market value ratios (euros / share)	2019	1H 2020
Earnings (last 12 months)	0.198	0.164
Book value (at close of the period)	2.875	2.709
Dividend (last 12 months)	0.145	0.145
P/BV (at close of period)	0.821	0.585
Share price (euros / share)	2019	1H 2020
'		
Share value (at beginning of the period)	2.320	2.360
	2.320 2.360	2.360 1.584
Share value (at beginning of the period)		
Share value (at beginning of the period) Share value (at close of the period)	2.360	1.584
Share value (at beginning of the period) Share value (at close of the period) Price variation in the period	2.360 1.7%	1.584 -32.9%
Share value (at beginning of the period) Share value (at close of the period) Price variation in the period Period high	2.360 1.7% 2.750	1.584 -32.9% 2.434
Share value (at beginning of the period) Share value (at close of the period) Price variation in the period Period high Period low	2.360 1.7% 2.750 2.250	1.584 -32.9% 2.434 1.370

## Dividend and Payout

On June 25, the final dividend of 0.0858 euros gross per share was paid, after having proportionately applied the amount corresponding to treasury stock to the remaining shares.



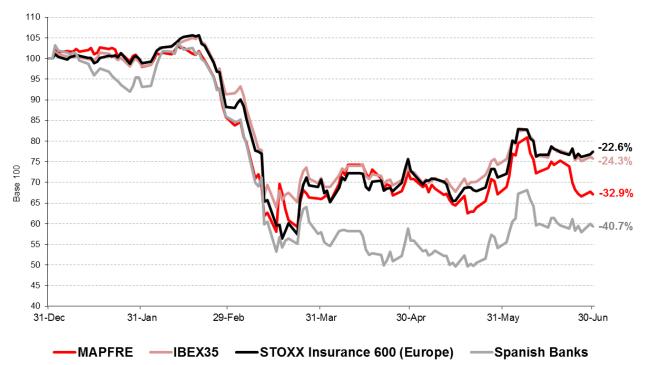
## Dividends paid against results



Million euros

The cash dividend paid against 2019 results and adjusted for treasury stock reached 0.146 euros gross per share.

## Share Performance: December 31, 2019 - June 30, 2020

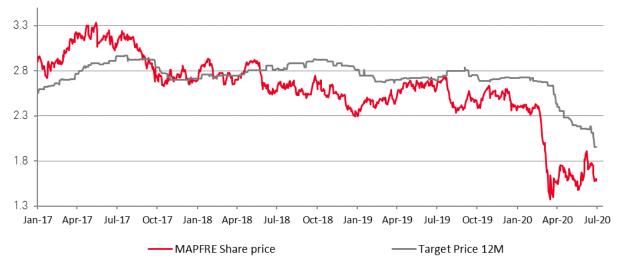


Source: Bloomberg and own calculations

Spanish Banks: the six Spanish banks with the greatest market cap



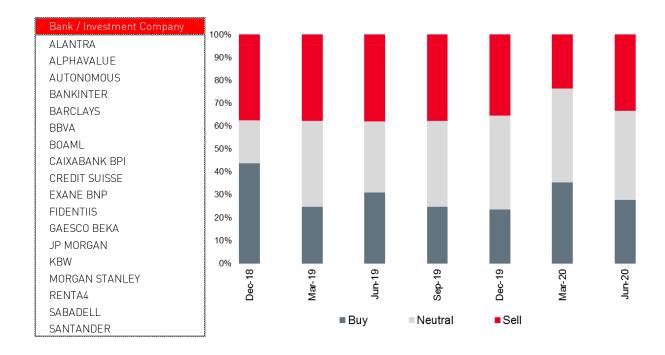
## Target price (average provided by analysts) and share price: January 1, 2017 – June 30, 2020



Source: Bloomberg

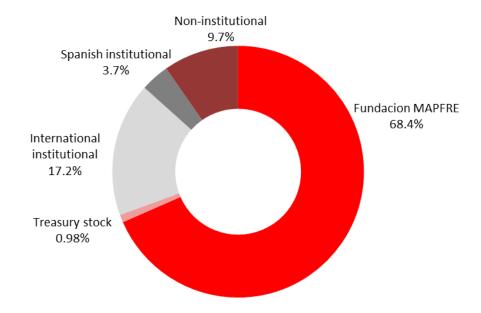
The average target price for the MAPFRE share stands at 2.12 euros at June 30, 2020, based on reports from the analysts covering the company.

## Analyst coverage: Recommendation summary





## Shareholder composition to June 30, 2020





### 12. Events Subsequent to Closing

## BANKIA MAPFRE VIDA, CAJA GRANADA VIDA and CAJAMURCIA VIDA Merger

MAPFRE VIDA and BANKIA have reached an exclusive strategic alliance for the development, commercialization and distribution as bancassurance, through the BANKIA network, of Life and Accident insurance underwritten by BANKIA MAPFRE VIDA in all of Spain. By virtue of this agreement, in 2019, MAPFRE acquired 51 percent of CAJA GRANADA VIDA and of CAJAMURCIA VIDA.

As all three companies are investee companies with the same shareholders and the same proportion of ownership (51 percent MAPFRE VIDA; 49 percent BANKIA), and as their business objective is focused on Life and Accident insurance operations, the Annual General Meetings of the three companies approved the merger on July 23, 2020, by means of the absorption of CAJA GRANADA VIDA and CAJAMURCIA VIDA by BANKIA MAPFRE VIDA, effective in accounting as of January 1, 2020.

This merger will imply the integration and pooling of the professional teams and other resources used in insurance activity, for a more efficient use of these resources.

The operation is pending the corresponding administrative authorization.



## 13. Appendixes

#### 13.1. Consolidated Balance Sheet

A) INTANCIDI E ACCETO	3,300.1	
A) INTANGIBLE ASSETS		3,239.91
I. Goodwill	1,773.2	1,687.35
II. Other intangible assets	1,526.9	1,552.56
B) PROPERTY, PLANT AND EQUIPMENT	1,377.2	1,325.08
I. Real estate for own use	1,111.6	1,071.28
II. Other fixed assets	265.5	253.80
C) INVESTMENTS	47,363.3	45,305.95
I. Real estate investments	1,323.4	1,330.44
II. Financial investments		
1. Held-to-maturity portfolio	1,973.4	1,742.14
2. Available-for-sale portfolio	37,085.2	36,301.57
3. Trading portfolio	5,937.3	4,872.68
III. Investments recorded by applying the equity method	207.8	330.48
IV. Deposits established for accepted reinsurance	543.7	514.34
V. Other investments	292.5	214.30
D) INVESTMENTS ON BEHALF OF LIFE INSURANCE POLICYHOLDERS BEARING THE INVESTMENT RISK	2,510.2	2,316.96
E) INVENTORIES	60.5	57.73
F) PARTICIPATION OF REINSURANCE IN TECHNICAL PROVISIONS	6,386.1	6,214.07
G) DEFERRED TAX ASSETS	307.0	240.02
H) RECEIVABLES	6,069.4	6,470.40
I. Receivables on direct insurance and co-insurance operations	3,945.1	4,492.82
II. Receivables on reinsurance operations	934.3	947.11
III. Tax receivables		
1. Tax on profits receivable	245.5	192.48
2. Other tax receivables	163.7	153.33
IV. Corporate and other receivables	780.8	684.67
V. Shareholders, called capital	0.0	0.00
I) CASH	2,537.5	2,655.33
J) ACCRUAL ADJUSTMENTS	2,217.3	2,036.76
K) OTHER ASSETS	117.2	112.40
L) NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS	264.2	196.59
TOTAL ASSETS	72,509.9	70,171.20



A) EQUITY	ITEM	DECEMBER 2019	JUNE 2020
II. Share premium	A) EQUITY	10,106.0	9,542.2
III. Reserves	I. Paid-up capital	307.95	307.96
N. Interim dividend	II. Share premium	1,506.7	1,506.7
V. Treasury Stock         (63.8)         (63.4)           VI. Result attributable to controlling company         609.2         270.7           VII. Other equity instruments         0.0         0.0           VIII. Valuation change adjustments         1,003.7         910.2           IX. Currency conversion differences         (1,240.2)         (1,664.0)           Equity attributable to the controlling company's shareholders         8,856.3         8,341.6           Non-controlling interests         1,251.7         1,200.6           B) SUBORDINATED LIABILITIES         1,121.1         1,118.5           C) TECHNICAL PROVISIONS         48,521.4         47,053.4           II. Provisions for unearned premiums and unexpired risks         8,243.3         8,201.9           III. Provisions for unearned premiums and unexpired risks         8,243.3         8,201.9           III. Provisions for unearned premiums and unexpired risks         8,243.3         8,201.9           III. Provisions for unearned premiums and unexpired risks         8,243.3         8,201.9           III. Provisions for outstanding claims         1,664.0         12,053.3           IV. Other technical provisions         1,069.9         1,162.9           D) TECHNICAL PROVISIONS FOR LIFE INSURANCE WHERE POLICYHOLDERS         2,510.2         2,317.0 <tr< td=""><td>III. Reserves</td><td>6,917.6</td><td>7,073.5</td></tr<>	III. Reserves	6,917.6	7,073.5
VI. Result attributable to controlling company         609.2         270.7           VII. Other equity instruments         0.0         0.0           VIII. Valuation change adjustments         1,003.7         910.2           IX. Currency conversion differences         (1,240.2)         (1,664.0)           Equity attributable to the controlling company's shareholders         8,856.3         8,341.6           Non-controlling interests         1,251.7         1,200.6           B) SUBORDINATED LIABILITIES         1,121.1         1,118.5           C) TECHNICAL PROVISIONS         48,521.4         47,053.4           I. Provisions for unearned premiums and unexpired risks         8,243.3         8,201.9           II. Provisions for life insurance         26,584.1         25,583.2           III. Provision for outstanding claims         1,2624.0         12,105.3           IV. Other technical provisions         1,069.9         1,162.9           D) TECHNICAL PROVISIONS FOR LIFE INSURANCE WHERE POLICYHOLDERS         2,510.2         2,317.0           BEAR THE INVESTMENT RISK         709.3         580.5           E) PROVISIONS FOR RISKS AND EXPENSES         709.3         580.5           F) DEPOSITS RECEIVED ON CEDED AND RETROCEDED REINSURANCE         68.1         106.6           G) DEFERRED TAX LIABILITIES	IV. Interim dividend	(184.8)	0.0
VII. Other equity instruments         0.0         0.0           VIII. Valuation change adjustments         1,003.7         910.2           IX. Currency conversion differences         (1,240.2)         (1,664.0)           Equity attributable to the controlling company's shareholders         8,856.3         8,341.6           Non-controlling interests         1,251.7         1,200.6           B) SUBORDINATED LIABILITIES         1,121.1         1,118.5           C) TECHNICAL PROVISIONS         48,521.4         47,053.4           I. Provisions for unearned premiums and unexpired risks         8,243.3         8,201.9           II. Provisions for life insurance         26,584.1         25,583.2           III. Provision for outstanding claims         12,624.0         12,105.3           IV. Other technical provisions         1,069.9         1,162.9           D) TECHNICAL PROVISIONS FOR LIFE INSURANCE WHERE POLICYHOLDERS         2,510.2         2,317.0           BEAR THE INVESTMENT RISK         709.3         580.5           F) DEPOSITS RECEIVED ON CEDED AND RETROCEDED REINSURANCE         68.1         106.6           G) DEFERRED TAX LIABILITIES         703.1         635.1         1           H) DEBT         8,318.9         8,392.0         1           II. Due to credit institutions	V. Treasury Stock	(63.8)	(63.4)
NII. Valuation change adjustments	VI. Result attributable to controlling company	609.2	270.7
N. Currency conversion differences   (1,240.2)   (1,664.0)	VII. Other equity instruments	0.0	0.0
Requity attributable to the controlling company's shareholders   Non-controlling interests   1,251.7   1,200.6     Ron-controlling interests   1,251.7   1,200.6     Roy SUBORDINATED LIABILITIES   1,121.1   1,118.5     C) TECHNICAL PROVISIONS   48,521.4   47,053.4     I. Provisions for unearned premiums and unexpired risks   8,243.3   8,201.9     Il. Provisions for life insurance   26,584.1   25,583.2     Ill. Provision for outstanding claims   12,624.0   12,105.3     IV. Other technical provisions   1,069.9   1,162.9     D) TECHNICAL PROVISIONS FOR LIFE INSURANCE WHERE POLICYHOLDERS   2,510.2   2,317.0     BEAR THE INVESTMENT RISK   2,510.2   2,317.0     E) PROVISIONS FOR RISKS AND EXPENSES   709.3   580.5     F) DEPOSITS RECEIVED ON CEDED AND RETROCEDED REINSURANCE   68.1   106.6     G) DEFERRED TAX LIABILITIES   703.1   635.1     H) DEBT   8,318.9   8,392.0     I. Issue of debentures and other negotiable securities   1,004.8   997.0     II. Due to credit institutions   847.8   952.6     III. Other financial liabilities   1,913.1   1,840.5     IV. Due on direct insurance and co-insurance operations   928.1   1,015.4     V. Due on direct insurance and co-insurance operations   928.1   1,015.4     V. Due on reinsurance operations   1,541.1   1,609.6     VI. Tax liabilities   1,122   112.2     2. Other tax liabilities   358.2   346.8     VII. Other debts   1,624.7   1,517.8     J. ACCRUAL ADJUSTMENTS   315.9   361.7    J. LIABILITIES LINKED TO NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS   64.3	VIII. Valuation change adjustments	1,003.7	910.2
Non-controlling interests   1,251.7   1,200.6	IX. Currency conversion differences	(1,240.2)	(1,664.0)
B) SUBORDINATED LIABILITIES	Equity attributable to the controlling company's shareholders	8,856.3	8,341.6
C) TECHNICAL PROVISIONS       48,521.4       47,053.4         I. Provisions for unearned premiums and unexpired risks       8,243.3       8,201.9         II. Provisions for life insurance       26,584.1       25,583.2         III. Provision for outstanding claims       12,624.0       12,105.3         IV. Other technical provisions       1,069.9       1,162.9         D) TECHNICAL PROVISIONS FOR LIFE INSURANCE WHERE POLICYHOLDERS BEAR THE INVESTMENT RISK       2,510.2       2,317.0         E) PROVISIONS FOR RISKS AND EXPENSES       709.3       580.5         F) DEPOSITS RECEIVED ON CEDED AND RETROCEDED REINSURANCE       68.1       106.6         G) DEFERRED TAX LIABILITIES       703.1       635.1         H) DEBT       8,318.9       8,392.0         I. I. Issue of debentures and other negotiable securities       1,004.8       997.0         II. Oue to credit institutions       847.8       952.6         III. Other financial liabilities       1,913.1       1,840.5         IV. Due on direct insurance and co-insurance operations       928.1       1,015.4         V. Due on reinsurance operations       1,541.1       1,609.6         VI. Tax liabilities       358.2       346.8         VI. Other debts       1,624.7       1,517.8         I) ACCRUAL ADJUSTMENTS <td>Non-controlling interests</td> <td>1,251.7</td> <td>1,200.6</td>	Non-controlling interests	1,251.7	1,200.6
I. Provisions for unearned premiums and unexpired risks II. Provisions for life insurance II. Provisions for life insurance III. Provision for outstanding claims IV. Other technical provisions IV. Other financial Isabilities IV. DEPOSITS RECEIVED ON CEDED AND RETROCEDED REINSURANCE IV. Due on direct insurance and other negotiable securities IV. Due on direct insurance and co-insurance operations IV. Due on direct insurance and co-insurance operations IV. Tax liabilities IV. Due on reinsurance operations IV. Tax liabilities IV. Tax on profits to be paid IV. Other tax liabilities IV. Other tax liabilities IV. Other debts IV. Othe	B) SUBORDINATED LIABILITIES	1,121.1	1,118.5
II. Provisions for life insurance   26,584.1   25,583.2   III. Provision for outstanding claims   12,624.0   12,105.3   IV. Other technical provisions   1,069.9   1,162.9   IV. Other technical provisions   1,069.9   1,162.9   IV. Other technical provisions   2,510.2   2,317.0   IV. Other technical provisions   2,510.2   2,317.0   IV. Other technical provisions FOR LIFE INSURANCE WHERE POLICYHOLDERS   2,510.2   2,317.0   IV. Other INVESTMENT RISK   2,510.2   2,317.0   IV. Other Investment RISK   709.3   580.5   IV. Other debts   709.3   580.5   IV. Other debts   709.3   635.1   IV. Other debts   709.1   635.1   IV. Other debts   1,004.8   997.0   IV. Other dinancial liabilities   1,004.8   997.0   IV. Other dinancial liabilities   1,913.1   1,840.5   IV. Other dinancial liabilities   1,913.1   1,840.5   IV. Other on reinsurance and co-insurance operations   928.1   1,015.4   IV. Other on reinsurance operations   1,541.1   1,609.6   IV. Tax liabilities   1,012.2   112.2   IV. Other debts   1,624.7   1,517.8   IV. Other debts   1,624.7   IV. Other debts   IV. Other debts   1,624.7   IV. Other debts   IV. Other d	C) TECHNICAL PROVISIONS	48,521.4	47,053.4
III. Provision for outstanding claims IV. Other technical provisions IV. Due on direct insurance and co-insurance operations IV. Due on direct insurance operations IV. Due on reinsurance operations IV. Due on reinsurance operations IV. Due on reinsurance operations IV. Tax liabilities I. Tax on profits to be paid I. Tax on profits to be paid IV. Other debts IV. Other tax liabilities IV. Other debts IV. Other	I. Provisions for unearned premiums and unexpired risks	8,243.3	8,201.9
IV. Other technical provisions  D) TECHNICAL PROVISIONS FOR LIFE INSURANCE WHERE POLICYHOLDERS BEAR THE INVESTMENT RISK  E) PROVISIONS FOR RISKS AND EXPENSES  F) DEPOSITS RECEIVED ON CEDED AND RETROCEDED REINSURANCE  G) DEFERRED TAX LIABILITIES  703.1  635.1  H) DEBT  8,318.9  8,392.0  I. Issue of debentures and other negotiable securities 1,004.8  997.0  II. Due to credit institutions 847.8  952.6  III. Other financial liabilities 1,913.1  1,840.5  IV. Due on direct insurance and co-insurance operations V. Due on reinsurance operations V. Due on reinsurance operations VI. Tax liabilities 1. Tax on profits to be paid 2. Other tax liabilities VII. Other debts 1,624.7  J) LIABILITIES LINKED TO NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS  135.9  64.3	II. Provisions for life insurance	26,584.1	25,583.2
D) TECHNICAL PROVISIONS FOR LIFE INSURANCE WHERE POLICYHOLDERS BEAR THE INVESTMENT RISK  E) PROVISIONS FOR RISKS AND EXPENSES F) DEPOSITS RECEIVED ON CEDED AND RETROCEDED REINSURANCE G) DEFERRED TAX LIABILITIES 703.1 G35.1 H) DEBT 8,318.9 8,392.0 I. Issue of debentures and other negotiable securities 1,004.8 1II. Other financial liabilities 1,913.1 1,840.5 IV. Due on direct insurance and co-insurance operations V. Due on reinsurance operations VI. Tax liabilities 1. Tax on profits to be paid 2,510.2 2,317.0 2,317	III. Provision for outstanding claims	12,624.0	12,105.3
BEAR THE INVESTMENT RISK       2,510.2       2,317.0         E) PROVISIONS FOR RISKS AND EXPENSES       709.3       580.5         F) DEPOSITS RECEIVED ON CEDED AND RETROCEDED REINSURANCE       68.1       106.6         G) DEFERRED TAX LIABILITIES       703.1       635.1         H) DEBT       8,318.9       8,392.0         I. Issue of debentures and other negotiable securities       1,004.8       997.0         II. Due to credit institutions       847.8       952.6         III. Other financial liabilities       1,913.1       1,840.5         IV. Due on direct insurance and co-insurance operations       928.1       1,015.4         V. Due on reinsurance operations       928.1       1,015.4         V. Due on reinsurance operations       1,541.1       1,609.6         VI. Tax liabilities       1       101.2       112.2         2. Other tax liabilities       358.2       346.8         VII. Other debts       1,624.7       1,517.8         I) ACCRUAL ADJUSTMENTS       315.9       361.7         J) LIABILITIES LINKED TO NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS       135.9       64.3	IV. Other technical provisions	1,069.9	1,162.9
E) PROVISIONS FOR RISKS AND EXPENSES       709.3       580.5         F) DEPOSITS RECEIVED ON CEDED AND RETROCEDED REINSURANCE       68.1       106.6         G) DEFERRED TAX LIABILITIES       703.1       635.1         H) DEBT       8,318.9       8,392.0         I. Issue of debentures and other negotiable securities       1,004.8       997.0         II. Due to credit institutions       847.8       952.6         III. Other financial liabilities       1,913.1       1,840.5         IV. Due on direct insurance and co-insurance operations       928.1       1,015.4         V. Due on reinsurance operations       1,541.1       1,609.6         VI. Tax liabilities       1       101.2       112.2         2. Other tax liabilities       358.2       346.8         VII. Other debts       1,624.7       1,517.8         J) ACCRUAL ADJUSTMENTS       315.9       361.7         J) LIABILITIES LINKED TO NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS       135.9       64.3	•	2,510.2	2,317.0
F) DEPOSITS RECEIVED ON CEDED AND RETROCEDED REINSURANCE       68.1       106.6         G) DEFERRED TAX LIABILITIES       703.1       635.1         H) DEBT       8,318.9       8,392.0         I. Issue of debentures and other negotiable securities       1,004.8       997.0         II. Due to credit institutions       847.8       952.6         III. Other financial liabilities       1,913.1       1,840.5         IV. Due on direct insurance and co-insurance operations       928.1       1,015.4         V. Due on reinsurance operations       1,541.1       1,609.6         VI. Tax liabilities       1       1       1         1. Tax on profits to be paid       101.2       112.2         2. Other tax liabilities       358.2       346.8         VII. Other debts       1,624.7       1,517.8         I) ACCRUAL ADJUSTMENTS       315.9       361.7         J) LIABILITIES LINKED TO NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS       135.9       64.3		709.3	580.5
G) DEFERRED TAX LIABILITIES       703.1       635.1         H) DEBT       8,318.9       8,392.0         I. Issue of debentures and other negotiable securities       1,004.8       997.0         II. Due to credit institutions       847.8       952.6         III. Other financial liabilities       1,913.1       1,840.5         IV. Due on direct insurance and co-insurance operations       928.1       1,015.4         V. Due on reinsurance operations       1,541.1       1,609.6         VI. Tax liabilities       1       101.2       112.2         2. Other tax liabilities       358.2       346.8         VII. Other debts       1,624.7       1,517.8         I) ACCRUAL ADJUSTMENTS       315.9       361.7         J) LIABILITIES LINKED TO NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS       135.9       64.3			
H) DEBT       8,318.9       8,392.0         I. Issue of debentures and other negotiable securities       1,004.8       997.0         II. Due to credit institutions       847.8       952.6         III. Other financial liabilities       1,913.1       1,840.5         IV. Due on direct insurance and co-insurance operations       928.1       1,015.4         V. Due on reinsurance operations       1,541.1       1,609.6         VI. Tax liabilities       101.2       112.2         2. Other tax liabilities       358.2       346.8         VII. Other debts       1,624.7       1,517.8         I) ACCRUAL ADJUSTMENTS       315.9       361.7         J) LIABILITIES LINKED TO NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS       135.9       64.3		703.1	635.1
I. Issue of debentures and other negotiable securities  II. Due to credit institutions  847.8 952.6 III. Other financial liabilities  IV. Due on direct insurance and co-insurance operations  V. Due on reinsurance operations  VI. Tax liabilities  1. Tax on profits to be paid 2. Other tax liabilities  VII. Other debts  I) ACCRUAL ADJUSTMENTS  J) LIABILITIES LINKED TO NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS  1,004.8 997.0 847.8 952.6 1,913.1 1,840.5 1,609.6 VI. 1,913.1 1,609.6 VI. 1,609.6 VI. 1,541.1 1,609.6 VI. 1,609.6 VI. 1,541.1 1,609	***************************************		
III. Due to credit institutions  III. Other financial liabilities  IV. Due on direct insurance and co-insurance operations  V. Due on reinsurance operations  V. Due on reinsurance operations  VI. Tax liabilities  1. Tax on profits to be paid  2. Other tax liabilities  VII. Other debts  I) ACCRUAL ADJUSTMENTS  I) ACCRUAL ADJUSTMENTS  J) LIABILITIES LINKED TO NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS  847.8  952.6  1,913.1  1,840.5  1,609.6  1,541.1  1,609.6  115.2  112.2	~~~~~*~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~		
III. Other financial liabilities  IV. Due on direct insurance and co-insurance operations  V. Due on reinsurance operations  VI. Tax liabilities  1. Tax on profits to be paid 2. Other tax liabilities  VII. Other debts  1. ACCRUAL ADJUSTMENTS  315.9  361.7  J) LIABILITIES LINKED TO NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS  1,913.1 1,840.5 1,015.4 1,015.4 1,609.6 1,609.6 1,609.6 1,609.6 1,541.1 1,609.6 1,609.6 1,609.6 1,609.6 1,541.1 1,609.6 1,609.6 1,541.1 1,609.6 1,609.6 1,541.1 1,609.6 1,609.6 1,541.1 1,609.6 1,609.6 1,541.1 1,609.6 1,609.6 1,609.6 1,609.6 1,609.6 1,541.1 1,609.6 1,609.6 1,541.1 1,609.6 1,609.6 1,541.1 1,609.6 1,609.6 1,541.1 1,609.6 1,609.6 1,541.1 1,609.6 1,609.6 1,541.1 1,609.6 1,541.1 1,609.6 1,541.1 1,609.6 1,541.1 1,609.6 1,541.1 1,609.6 1,541.1 1,609.6 1,541.1 1,609.6 1,541.1 1,609.6 1			952.6
IV. Due on direct insurance and co-insurance operations  V. Due on reinsurance operations  VI. Tax liabilities  1. Tax on profits to be paid 2. Other tax liabilities  VII. Other debts  1. ACCRUAL ADJUSTMENTS  315.9  361.7  J) LIABILITIES LINKED TO NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS  1,015.4  1,609.6  101.2  112.2  2. Other tax liabilities  358.2  346.8  1,624.7  1,517.8  135.9  64.3	III. Other financial liabilities	1,913.1	
VI. Tax liabilities  1. Tax on profits to be paid  2. Other tax liabilities  358.2 346.8  VII. Other debts  1,624.7 1,517.8  I) ACCRUAL ADJUSTMENTS 315.9 361.7  J) LIABILITIES LINKED TO NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS  64.3	IV. Due on direct insurance and co-insurance operations		
VI. Tax liabilities  1. Tax on profits to be paid  2. Other tax liabilities  358.2 346.8  VII. Other debts  1,624.7 1,517.8  I) ACCRUAL ADJUSTMENTS 315.9 361.7  J) LIABILITIES LINKED TO NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS  64.3	V. Due on reinsurance operations	1,541.1	1,609.6
2. Other tax liabilities 358.2 346.8 VII. Other debts 1,624.7 1,517.8  I) ACCRUAL ADJUSTMENTS 315.9 361.7  J) LIABILITIES LINKED TO NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS 135.9 64.3			·
2. Other tax liabilities 358.2 346.8 VII. Other debts 1,624.7 1,517.8  I) ACCRUAL ADJUSTMENTS 315.9 361.7  J) LIABILITIES LINKED TO NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS 135.9 64.3	1. Tax on profits to be paid	101.2	112.2
VII. Other debts 1,624.7 1,517.8  I) ACCRUAL ADJUSTMENTS 315.9 361.7  J) LIABILITIES LINKED TO NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS 135.9 64.3		358.2	346.8
I) ACCRUAL ADJUSTMENTS  J) LIABILITIES LINKED TO NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS  315.9  64.3			
J) LIABILITIES LINKED TO NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS  64.3	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~		
	J) LIABILITIES LINKED TO NON-CURRENT ASSETS HELD FOR SALE AND FROM		
		72,509.9	70,171.2



#### 13.2. **Consolidated Income Statement**

ITEM	JUNE 2019	JUNE 20
REVENUE FROM INSURANCE BUSINESS		
1. Premiums earned, net		
a) Written premiums, direct insurance	10,756.7	9,129.5
b) Premiums from accepted reinsurance	1,771.6	1,853.2
c) Premiums from ceded reinsurance	(2,370.2)	(2,065.
d) Variations in provisions for unearned premiums and unexpired risks	(4.070.5)	/====
Direct insurance	(1,070.6)	(511.8
Accepted reinsurance	(116.0)	(66.7
Ceded reinsurance 2. Share in profits from equity-accounted companies	442.5	61.0
Share in profits from equity-accounted companies     Revenue from investments	2.6	3.6
	1.320.5	1.056.
a) From operations b) From equity	1,520.5	76.8
Gains on investments on behalf of life insurance policyholders bearing the investment risk	165.6	76.6 59.4
Other technical revenue	33.7	36.3
Other technical revenue     Other non-technical revenue	28.9	29.3
7. Positive foreign exchange differences	639.8	827.5
8. Reversal of the asset impairment provision	24.3	25.6
TOTAL REVENUE FROM INSURANCE BUSINESS	11,747.7	10,514
INSURANCE BUSINESS EXPENSES		
1. Incurred claims for the year, net		
a) Claims paid and variation in provision for claims, net		
Direct insurance	(6,000.0)	(5,697
Accepted reinsurance	(1,087.1)	(1,186
Ceded reinsurance	913.3	1,232
b) Claims-related expenses	(409.0)	(393.
2. Variation in other technical provisions, net	(562.2)	342.7
3. Profit sharing and returned premiums	(16.1)	(28.3
4. Net operating expenses		
a) Acquisition expenses	(2,476.9)	(2,349
b) Administration expenses	(362.6)	(375.4
c) Commissions and participation in reinsurance	307.7	347.8
5. Share in losses from equity-accounted companies	(0.0)	0.0
6. Investment expenses		
a) From operations	(341.8)	(470.
b) From equity and financial accounts	(37.5)	(13.8
<ol><li>Losses on investments on behalf of life insurance policyholders bearing the investment risk</li></ol>	(11.5)	(259.
8. Other technical expenses	(80.2)	(94.3
9. Other non-technical expenses	(77.7)	(60.7
10. Negative foreign exchange differences	(636.2)	(801.
11. Allowance to the asset impairment provision	(44.7)	(35.3
TOTAL EXPENSES FROM INSURANCE BUSINESS	(10,922.7)	(9,844
RESULT FROM THE INSURANCE BUSINESS . OTHER ACTIVITIES	825.0	669.9
1. Operating revenue	162.7	143.7
2. Operating expenses	(207.3)	(218.
3. Net financial income	(207.5)	(220.
a) Financial income	22.0	26.8
b) Financial expenses	(43.6)	(49.5
Results from non-controlling interests	(15.5)	(15.2
a) Share in profits from equity-accounted companies	3.6	3.0
b) Share in losses from equity-accounted companies	(0.0)	(0.0)
5. Reversal of asset impairment provision	0.8	6.3
6. Allowance to the asset impairment provision	(4.1)	(36.3
7. Result from the disposal of non-current assets classified as held for sale, not included in discontinued operations	0.0	0.0
RESULT FROM OTHER ACTIVITIES	(65.9)	(124.
7. RESULT ON RESTATEMENT OF FINANCIAL ACCOUNTS	(9.8)	(8.6
RESULT BEFORE TAXES	749.2	536.
I. TAX ON PROFITS	(207.8)	(130.
II. RESULT AFTER TAX	541.5	406.:
III. RESULT AFTER TAX FROM DISCONTINUED OPERATIONS	0.0	0.0
C. RESULT FOR THE FINANCIAL YEAR	541.5	406.:
	4.57.0	105.4
1. Attributable to non-controlling interests	167.0	135.4



#### 13.3. Key Figures by Business Unit. Quarterly Breakdown.

		20	019			:	2020		Δ Annual
Period	JanMar.	AprJun.	JulSept.	SeptDec.	JanMar.	AprJun.	JulSept.	SeptDec.	AprJu 2020/20
Consolidated figures									•
Total consolidated revenue	7,674.8	7,376.3	6,567.4	6,853.8	7,332.8	5,944.2			-19.4%
Written and accepted premiums - Total	6,398.6	6,129.6	5,119.1	5,396.5	6,097.5	4,885.2			-20.39
Written and accepted premiums - Non-Life	4,999.2	4,704.8	3,863.9	3,991.2	4,897.5	3,865.3			-17.89
Written and accepted premiums - Life	1,399.4	1,424.8	1,255.2	1,405.3	1,200.0	1,019.9			-28.49
Net result	188.1	186.4	88.4	146.3	126.8	143.9			-22.89
Combined ratio	95.9%	96.0%	97.2%	101.4%	100.0%	93.1%			-2.9 p.
Loss ratio	67.3%	67.6%	68.9%	72.2%	70.8%	64.0%			-3.5 p.
Expense ratio	28.6%	28.4%	28.3%	29.2%	29.2%	29.1%			0.7 p. <sub>l</sub>
Figures by business unit									
Written and accepted premiums - Total		*************	~~~~						
IBERIA	2,525.4	1,812.0	1,625.2	1,755.2	2,415.2	1,562.5			-13.89
BRAZIL	966.8	1,089.4	1,044.1	877.2	838.0	774.0			-29.0
NORTH AMERICA	550.6	665.2	601.9	514.0	510.5	605.3			-9.09
EURASIA	527.3	423.8	350.4	394.1	473.2	302.6			-28.6
LATAM SOUTH	397.7	409.6	383.0	406.4	371.1	355.7			-13.2
LATAM NORTH	404.0	848.1	318.4	402.5	484.2	402.4			-52.6
MAPFRE RE	1,541.1	1,262.9	1,279.0	1,497.4	1,413.6	1,496.4			18.59
MAPFRE ASISTENCIA	232.8	219.4	232.1	176.7	219.7	118.0			-46.29
Written and accepted premiums - Non-Life									
IBERIA	1,873.9	1,174.4	1,066.1	1,178.3	1,943.8	1,147.0			-2.39
BRAZIL	602.8	680.6	658.1	533.4	500.5	501.5			-26.39
NORTH AMERICA	549.6	664.0	600.7	513.0	509.6	604.7			-8.9%
EURASIA	442.1	343.4	295.3	322.4	393.9	249.2			-27.4
LATAM SOUTH	342.8	342.3	323.8	346.5	310.7	298.2			-12.9
LATAM NORTH	280.7	744.6	223.1	299.3	342.6	301.5			-59.5
MAPFRE RE	1,421.8	1,136.7	1,179.7	1,248.5	1,304.8	1,376.8			21.19
MAPFRE ASISTENCIA	232.8	219.4	232.1	176.7	219.7	118.0		==	-46.2
Written and accepted premiums - Life									
IBERIA	651.6	637.6	559.1	576.9	471.5	415.4			-34.89
BRAZIL	364.0	408.8	386.0	343.8	337.5	272.5			-33.39
NORTH AMERICA	1.0	1.1	1.2	1.0	0.9	0.6			-44.39
EURASIA	85.2	80.3	55.1	71.7	79.4	53.4			-33.59
LATAM SOUTH	55.0	67.3	59.2	59.8	60.4	57.5			-14.69
LATAM NORTH	123.3	103.5	95.4	103.2	141.6	100.9			-2.59
MAPFRE RE	119.3	126.3	99.3	248.9	108.8	119.6			-5.29
MAPFRE ASISTENCIA									



		_ 20	019			∆ Annual			
Period	JanMar.	AprJun.	JulSept.	Sept Dec.	JanMar.	AprJun.	JulSept.	SeptDec.	AprJu 2020/20
Net result									
IBERIA	119.6	112.1	117.6	148.5	103.2	118.0			5.2%
BRAZIL	24.4	24.4	21.5	26.6	28.8	31.5			29.0%
NORTH AMERICA	13.4	32.2	19.1	14.0	24.0	29.3			-9.1%
EURASIA	(2.0)	1.5	3.8	11.9	5.0	18.0			
LATAM SOUTH	10.5	15.2	12.5	16.6	13.1	14.3			-6.1%
LATAM NORTH	13.3	15.6	13.0	21.2	23.1	20.5			31.0%
MAPFRE RE	51.5	33.4	17.2	(44.6)	(29.4)	(22.3)			-166.7
MAPFRE ASISTENCIA	(4.0)	(1.6)	(80.0)	(2.4)	(11.9)	[1.4]			14.5%
Holdings and consolidation adjustments	(38.6)	(46.4)	(36.2)	(45.5)	(29.0)	[64.0]			-37.99
Combined ratio									
IBERIA	92.6%	95.1%	93.8%	95.9%	96.5%	90.9%			-4.2 p.
BRAZIL	95.4%	87.6%	90.0%	95.7%	95.0%	81.1%			-6.6 p.
NORTH AMERICA	99.9%	100.1%	99.1%	102.3%	101.7%	96.2%			-3.9 p.
EURASIA	108.5%	107.2%	104.9%	103.6%	101.5%	92.1%			-15.1 p
LATAM SOUTH	95.5%	96.0%	101.1%	107.6%	97.3%	89.5%			-6.5 p.
LATAM NORTH	96.2%	90.1%	101.6%	91.3%	90.9%	84.2%			-5.9 p.
MAPFRE RE	92.2%	96.6%	100.5%	114.1%	109.3%	104.4%			7.8 p. <sub>l</sub>
MAPFRE ASISTENCIA	104.9%	101.7%	106.3%	100.5%	110.2%	87.8%			-13.9 p
oss ratio									
IBERIA	71.2%	74.0%	72.8%	74.5%	73.7%	67.6%			-6.4 p.
BRAZIL	59.5%	54.6%	54.1%	52.0%	60.3%	44.8%			-9.8 p.
NORTH AMERICA	71.4%	71.6%	70.4%	73.9%	71.8%	63.1%			-8.6 p.
EURASIA	81.6%	81.1%	79.9%	77.3%	76.1%	66.9%			-14.3 p
LATAM SOUTH	60.6%	60.8%	64.2%	67.4%	61.9%	46.3%			-14.5 p
LATAM NORTH	64.9%	59.8%	69.8%	60.0%	61.7%	60.5%			0.7 p.
MAPFRE RE	61.6%	64.7%	69.7%	85.3%	75.9%	75.0%			10.2 p.
MAPFRE ASISTENCIA	64.4%	58.2%	64.6%	61.8%	67.0%	43.2%			-15.0 p
xpense ratio									
IBERIA	21.5%	21.1%	21.0%	21.4%	22.8%	23.3%			2.2 p.;
BRAZIL	35.9%	33.0%	35.9%	43.7%	34.7%	36.2%			3.2 p. <sub>l</sub>
NORTH AMERICA	28.5%	28.5%	28.7%	28.4%	29.9%	33.1%			4.7 p.;
EURASIA	27.0%	26.1%	25.0%	26.3%	25.4%	25.2%			-0.8 p.
LATAM SOUTH	34.9%	35.2%	37.0%	40.1%	35.5%	43.2%			1.q 0.8
LATAM NORTH	31.3%	30.3%	31.8%	31.3%	29.2%	23.7%			-6.6 p.
MAPFRE RE	30.6%	31.9%	30.8%	28.8%	33.4%	29.4%			-2.5 p.
MAPFRE ASISTENCIA	40.6%	43.5%	41.7%	38.7%	43.1%	44.6%			1.1 p.;



#### 13.4. Consolidated Statement of Other Comprehensive Income

	GROSS A	GROSS AMOUNT		TAX ON PROFITS		LE TO NON- G INTERESTS	ATTRIBUTABLE TO CONTROLLING COMPANY	
	JUNE 2019	JUNE 2020	JUNE 2019	JUNE 2020	JUNE 2019	JUNE 2020	JUNE 2019	JUNE 2020
A) CONSOLIDATED RESULT FOR THE YEAR	749.2	536.5	(207.8)	(130.4)	167.0	135.4	374.5	270.7
B) OTHER RECOGNIZED REVENUE (EXPENSES)	1,035.5	(714.7)	(229.7)	38.5	47.5	(158.8)	758.3	(517.4)
1. Financial assets available for sale	2,357.9	(330.9)	(575.5)	84.8	222.4	(42.8)	1,559.9	(203.3)
a) Valuation gains (losses)	2,454.2	(268.2)	(598.2)	70.1				
b) Amounts transferred to the income statement	(96.4)	(62.7)	22.7	14.6				
c) Other reclassifications	0.1	0.0	0.0	0.0				
2. Currency conversion differences	61.0	(562.8)	(0.1)	0.0	10.7	(139.0)	50.2	(423.8)
a) Valuation gains (losses)	46.4	(563.1)	(0.1)	0.0				
b) Amounts transferred to the income statement	0.7	(0.1)	0.0	0.0				
c) Other reclassifications	13.9	0.3	0.0	0.0				
3. Shadow accounting	(1,384.9)	186.8	346.0	(46.5)	(185.7)	23.0	(853.3)	117.3
a) Valuation gains (losses)	(1,405.5)	175.3	351.1	(43.6)				
b) Amounts transferred to the income statement	20.6	11.5	(5.1)	(2.9)				
c) Other reclassifications	0.0	0.0	0.0	0.0				
4. Equity-accounted entities	0.5	(1.0)	0.0	0.2	0.0	0.0	0.5	(0.8)
a) Valuation gains (losses)	0.5	(1.1)	0.0	0.2				
b) Amounts transferred to the income statement	0.0	0.0	0.0	0.0				
c) Other reclassifications	0.0	0.0	0.0	0.0				
5. Other recognized revenue and expenses	1.1	(6.7)	0.0	0.0	0.0	(0.0)	1.0	(6.7)
TOTALS	1,784.7	(178.2)	(437.4)	(91.9)	214.5	(23.4)	1,132.8	(246.7)



#### 13.5. Income Statement by Business Unit

	IBE	RIA	BRA	AZIL	NORTH A	MERICA	EUR	ASIA	LATAM	SOUTH	LATAM	NORTH
ITEM	JUNE 2019	JUNE 2020										
Gross written and accepted premiums	3,048.3	3,090.8	1,283.4	1,002.0	1,213.7	1,114.4	785.6	643.1	685.1	608.9	1,025.3	644.1
Net premiums earned	2,186.8	2,164.0	963.9	706.0	930.1	833.3	478.4	435.8	373.6	294.5	315.4	391.0
Net claims incurred and variation in other technical provisions	(1,587.0)	(1,531.3)	(550.6)	(377.3)	(665.1)	(564.1)	(389.2)	(312.6)	(226.7)	(162.2)	(196.5)	(239.2)
Net operating expenses	(447.8)	(467.6)	(332.2)	(249.8)	(271.4)	(267.3)	(125.6)	(107.0)	(131.9)	(116.4)	(91.6)	(99.3)
Other technical revenue and expenses	(17.8)	(31.8)	(0.2)	(0.1)	6.4	5.3	(1.2)	(3.4)	0.9	2.0	(5.6)	(5.1)
Technical result	134.1	133.3	80.9	78.8	(0.0)	7.3	(37.7)	12.8	15.9	18.0	21.7	47.5
Net financial income	84.5	63.5	39.7	37.7	73.2	61.9	36.3	20.2	35.0	29.5	16.6	14.7
Other non-technical revenue and expenses	(19.3)	(15.5)	(0.5)	(0.1)	(13.3)	(4.7)	(0.9)	(1.6)	(0.4)	(1.0)	(0.1)	(0.3)
Result of Non-Life business	199.3	181.3	120.1	116.4	59.9	64.4	(2.2)	31.4	50.6	46.4	38.1	61.9
Gross written and accepted premiums	1,289.1	886.9	772.8	610.0	2.1	1.5	165.6	132.7	122.2	117.9	226.8	242.4
Net premiums earned	1,251.6	844.1	640.7	534.1	2.4	2.3	162.5	129.6	104.0	83.0	176.1	189.1
Net claims incurred and variation in other technical provisions	(1,497.2)	(735.8)	(304.5)	(197.4)	(0.7)	(0.6)	(311.0)	(53.1)	(102.4)	(75.9)	(137.6)	(150.1)
Net operating expenses	(127.9)	(123.2)	(305.6)	(271.8)	(1.4)	(1.3)	(10.9)	(10.9)	(49.1)	(43.7)	(49.2)	(41.4)
Other technical revenue and expenses	(13.8)	(14.5)	(0.7)	(0.5)	0.0	0.0	0.3	0.3	(0.4)	(0.4)	(1.6)	(1.5)
Technical result	(387.3)	(29.4)	30.0	64.4	0.3	0.4	(159.0)	65.9	(47.9)	(37.0)	(12.2)	(4.0)
Financial result and other non-technical revenue	512.3	153.5	83.3	18.7	0.2	0.2	166.8	(58.6)	45.6	37.1	18.6	16.0
Result of Life business	125.0	124.1	113.3	83.1	0.5	0.6	7.8	7.3	(2.3)	0.1	6.4	12.0
Result from other business activities	24.3	20.1	(0.2)	2.9	(1.1)	(1.1)	0.3	(0.3)	2.9	0.9	0.4	(2.3)
Hyperinflation adjustments	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	(5.9)	(4.4)	0.0	0.0
Result before tax	348.6	325.5	233.2	202.4	59.3	63.9	5.9	38.4	45.3	43.0	44.9	71.6
Tax on profits	(78.8)	(68.4)	(73.5)	(56.3)	(13.7)	(10.7)	(1.6)	(10.5)	(16.5)	(13.3)	(11.4)	(18.5)
Result from discontinued operations	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Non-controlling interests	38.1	35.9	110.8	85.8	0.0	0.0	4.8	4.9	3.1	2.3	4.5	9.5
Attributable net result	231.7	221.2	48.9	60.3	45.6	53.2	(0.6)	23.0	25.7	27.3	28.9	43.6
Loss ratio	72.6%	70.8%	57.1%	53.4%	71.5%	67.7%	81.4%	71.7%	60.7%	55.1%	62.3%	61.2%
Expense ratio	21.3%	23.1%	34.5%	35.4%	28.5%	31.4%	26.5%	25.3%	35.1%	38.8%	30.8%	26.7%
Combined ratio	93.9%	93.8%	91.6%	88.8%	100.0%	99.1%	107.9%	97.1%	95.7%	93.9%	93.1%	87.8%

	IBERIA BRAZIL		NORTH AMERICA		EURASIA		LATAM SOUTH		LATAM NORTH			
ITEM	DECEMBER 2019	JUNE 2020										
Investments, real estate and cash	33,512.6	32,777.6	3,756.6	2,493.2	2,459.8	2,545.7	4,304.2	4,192.0	2,005.9	1,981.3	1,454.1	1,463.2
Technical provisions	29,602.0	29,735.8	4,777.7	3,489.2	2,836.9	2,845.5	4,412.9	4,248.0	3,684.0	3,497.0	1,748.9	1,591.9
Shareholders' equity	4,186.9	4,086.3	1,011.8	783.7	1,362.5	1,422.3	709.5	700.8	558.5	566.3	438.4	450.8
ROE	12.6%	11.8%	9.6%	12.0%	6.0%	6.3%	2.2%	5.6%	9.8%	9.8%	15.2%	17.8%



	MAPF	RE RE	MAPFRE A	SISTENCIA	CONS. A	DJUST. & TE AREAS	TOTAL	
ITEM	JUNE 2019	JUNE 2020	JUNE 2019	JUNE 2020	JUNE 2019	JUNE 2020	JUNE 2019	JUNE 2020
Gross written and accepted premiums	2,558.5	2,681.5	452.2	337.7	(1,348.0)	(1,359.7)	9,704.0	8,762.8
Net premiums earned	1,315.5	1,317.5	309.3	272.9	0.6	0.7	6,873.6	6,415.6
Net claims incurred and variation in other technical provisions	(832.0)	(993.5)	(189.2)	(154.3)	(0.5)	(0.7)	(4,636.8)	(4,335.1)
Net operating expenses	(410.4)	(410.9)	(119.1)	(112.3)	2.4	2.4	(1,927.6)	(1,828.0)
Other technical revenue and expenses	(1.3)	(1.1)	(11.1)	(7.2)	(0.0)	(0.0)	(29.9)	(41.3)
Technical result	71.8	(87.9)	(10.0)	(0.9)	2.5	2.3	279.2	211.2
Net financial income	44.7	24.2	2.3	1.4	0.8	1.1	333.2	254.1
Other non-technical revenue and expenses	(4.9)	(4.1)	0.0	0.0	(0.2)	7.3	(39.6)	(19.9)
Result of Non-Life business	111.6	(67.8)	(7.7)	0.5	3.2	10.7	572.9	445.4
Gross written and accepted premiums	245.6	228.4	0.0	0.0	0.0	0.0	2,824.3	2,219.9
Net premiums earned	202.9	201.9	0.0	0.0	0.0	0.0	2,540.4	1,984.0
Net claims incurred and variation in other technical provisions	(172.5)	(183.4)	0.0	0.0	1.5	(0.0)	(2,524.3)	(1,396.3)
Net operating expenses	(60.0)	(57.0)	0.0	0.0	(0.0)	(0.0)	(604.2)	(549.2)
Other technical revenue and expenses	(0.4)	(0.2)	0.0	0.0	(0.0)	(0.0)	(16.6)	(16.7)
Technical result	(30.1)	(38.6)	0.0	0.0	1.5	(0.0)	(604.7)	21.7
Financial result and other non-technical revenue	31.4	36.1	0.0	0.0	(1.4)	(0.0)	856.8	202.9
Result of Life business	1.3	(2.5)	0.0	0.0	0.0	(0.0)	252.1	224.6
Result from other business activities	0.0	0.0	5.8	(8.2)	(98.3)	(136.9)	(65.9)	(124.9)
Hyperinflation adjustments	0.0	0.0	(0.3)	(0.3)	(3.6)	(3.9)	(9.8)	(8.6)
Result before tax	113.0	(70.3)	(2.2)	(7.9)	(98.7)	(130.1)	749.2	536.5
Tax on profits	(28.1)	18.6	(2.7)	(4.4)	18.6	33.2	(207.8)	(130.4)
Result from discontinued operations	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Non-controlling interests	(0.0)	0.0	0.7	0.9	4.9	(4.0)	167.0	135.4
Attributable net result	84.9	(51.7)	(5.6)	(13.3)	(85.0)	(93.0)	374.5	270.7
Loss ratio	63.2%	75.4%	61.2%	56.6%	***************************************		67.5%	67.6%
Expense ratio	31.3%	31.3%	42.1%	43.8%			28.5%	29.1%
Combined ratio	94.5%	106.7%	103.2%	100.3%			95.9%	96.7%

	MAPFRE RE		MAPFRE A	SISTENCIA	CONS. ADJUST. & CORPORATE AREAS		TOTAL	
ITEM	DECEMBER 2019	JUNE 2020	DECEMBER 2019	JUNE 2020	DECEMBER 2019	JUNE 2020	DECEMBER 2019	JUNE 2020
Investments, real estate and cash	5,076.2	5,072.5	456.4	396.4	497.1	427.6	53,522.7	51,349.5
Technical provisions	6,319.2	6,612.7	763.5	693.4	(3,113.5)	(3,343.2)	51,031.6	49,370.3
Shareholders' equity	1,746.2	1,664.6	158.7	132.8	(1,318.2)	(1,466.1)	8,854.3	8,341.6
ROE	3.4%	-4.6%	-44.4%	-51.5%			7.2%	5.9%



#### 13.6. Terminology

DEFINITION

TOTAL MANAGED ASSETS	Includes total balance sheet assets, pension funds, and mutual funds
MANAGED SAVINGS	Includes third party Life technical reserves, pensions funds and mutual funds
CORPORATE AREAS AND CONSOLIDATION	Includes the result attributable to MAPFRE RE and MAPFRE INTERNACIONAL's non-controlling interests
ADJUSTMENTS	and other concepts
GROSS RESULT	Result before taxes and non-controlling interests
MINIMUM CAPITAL REQUIREMENT (MCR)	Minimum level of capital below which the amount of financial resources should not fall
SOLVENCY CAPITAL REQUIREMENT (SCR)	Reflects a level of eligible own funds that enables insurance and reinsurance undertakings to absorb
	significant losses and meet their obligations to policyholders
FINANCIAL DEBT	Includes subordinated debt, senior debt and debt due to credit institutions
LEVERAGE RATIO	Financial debt / (Equity + Financial debt)
SENIOR DEBT	Issue of debentures and other negotiable securities
SUBORDINATED DEBT	Subordinated liabilities
ELIGIBLE OWN FUNDS/ EOF	Funds available to cover the Solvency Capital Requirement on an on-going basis, consisting of the insurance company's assets, free of any foreseeable liabilities, less any intangible items, and having applied another series of adjustments in line with the Solvency II regulation.
SOLVENCY RATIO	The coefficient between Eligible Own Funds and Solvency Capital Requirement
TECHNICAL AND FINANCIAL MARGIN – LIFE	Technical and financial result, plus other non-technical revenue / arithmetic mean of technical reserves at the beginning and closing of the period (twelve months) x 100
OTHER BUSINESS ACTIVITIES	Includes the Group's non-insurance activities undertaken by the insurance subsidiaries, as well as by other subsidiaries:  • Activities of the holding companies of MAPFRE S.A. and MAPFRE INTERNACIONAL  • Non-insurance activities of the Group developed by its subsidiaries, mainly including:  • MAPFRE INVERSIÓN (MAPFRE ASSET MANAGEMENT)  • MAPFRE ASISTENCIA: Assistance and Specialty Risks  • MAPFRE ESPAÑA: FUNESPAÑA (funeral services), MULTIMAP, GESTIÓN CENTROS MÉDICOS MAPFRE (medical services), CESVIMAP (research and training services)  • MAPFRE INTERNACIONAL: GENEL SERVIS (vehicle repair shops in Turkey), BEE INSURANCE (advisory services in Malta), GROWTH INVESTMENTS (investment services in Malta)
PAYOUT	(Total dividend charged against earnings / Result for the year attributable to the controlling company) x 100



TARGET PRICE	Average of the target prices calculated by analysts over a period of one year	
COMBINED RATIO- NON-LIFE	Expense ratio + Loss ratio	
EXPENSE RATIO- NON-LIFE	(Net operating expenses – other technical revenue + other technical expenses) / Net premiums earned. Figures regarding Non-Life Insurance	
LOSS RATIO- NON-LIFE	(Incurred claims for the year, net + Variation in other technical provisions + Profit sharing and returned premiums) / Net premiums earned. Figures regarding Non-Life Insurance	
SOLVENCY II RATIO	Eligible Own Funds / Solvency Capital Requirement (SCR) x 100	
DIVIDEND YIELD	Amount of dividend paid in the year / Average share price in the year	
RESULT OF LIFE BUSINESS	Includes technical result, financial result and other non-technical revenue	
ROE (RETURN ON EQUITY)	(Attributable result (see definition) for the last twelve months) / (Arithmetic mean of equity attributable to the controlling company (see definition) at the beginning and closing of the period (twelve months)) x 100	

The Alternative Performance Measures (APM) used in this report correspond to those financial measures that are not defined or detailed within the framework of the applicable financial information. Their definition and calculation can be consulted at the following link: <a href="https://www.mapfre.com/en/financial-information/">https://www.mapfre.com/en/financial-information/</a>

Certain numerical figures included in this report have been rounded. Therefore, discrepancies may arise in the tables between the totals and the itemized amounts as a result of said rounding.



# DECLARATION OF RESPONSIBILITY WITH RESPECT TO THE CONTENT OF THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AND THE CONSOLIDATED INTERIM MANAGEMENT REPORT (ARTICLE 11.1.b. ROYAL DECREE 1,362/2007)

The Condensed Consolidated Interim Financial Statements and the Consolidated Interim Management Report for MAPFRE S.A. corresponding to the first half of 2020, contained in pages 1 to 96 (in the original Spanish) above, have been approved by the Board of Directors at its meeting held on July 24, 2020.

The Board Members declare that, as far as they are aware, the Condensed Consolidated Interim Financial Statements, attached herein, have been prepared in accordance with the applicable accounting principles and offer a true and fair view of the equity, the financial situation, and the results of the companies comprising the consolidation as a whole, and that the Consolidated Interim Management Report includes a true and fair analysis of the information required.

Mr. Antonio Huertas Mejías	Mr. Antonio Gómez Ciria
Chairman	Member
Mr. Ignacio Baeza Gómez	Mr. Luis Hernando de Larramendi Martínez
1st Vicechairman	Member
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Ms. Catalina Miñarro Brugarolas	Mr. Francisco J. Marco Orenes
2nd Vicechairwoman	Member
Mr. José Manuel Inchausti Pérez	Mr. Fernando Mata Verdejo
3rd Vicechairman	Member
Mr. José Antonio Colomer Guiu	Mr. Antonio Miguel-Romero de Olano
Member	Member
NA. Analaskal Faméndas Akaras	AA- Dilan Damilaa Maasaillaa
Ms. Ana Isabel Fernández Alvarez	Ms. Pilar Perales Viscasillas
Member	Member
Ms. María Leticia de Freitas Costa	Mr. Alfonso Rebuelta Badías
Member	Member
Ms. Rosa María García García	Mr. Ángel Luis Dávila Bermejo
Member	Secretary and Non-Member

