

Madrid, October 27, 2023

### SPANISH SECURITIES AND EXCHANGE COMMISSION (CNMV)

In accordance with article 227 of Law 6/2023, of March 17, on the Securities Market and Investment Services, MAPFRE, S.A. (MAPFRE) hereby gives notice to the Spanish Securities and Exchange Commission of the following

### OTHER RELEVANT INFORMATION

Please find attached the documentation to be presented to investors in upcoming meetings.

Ángel L. Dávila Bermejo General Counsel

# **Activity Update**

Analyst & Investor presentation

9M 2023





MAPFRE S.A. (MAPFRE) hereby informs that the figures in this activity update report, unless stated otherwise, are presented under the accounting principles in force in each country, homogenized for comparison and aggregation purposes.

This document is for information purposes only and its aim is to show the development of the most relevant business indicators of MAPFRE's units in the period. Its content does not constitute, nor can it be interpreted as, an offer or an invitation to sell, exchange or buy, and it is not binding on the issuer in any way.

MAPFRE S.A. does not undertake to update or revise periodically the content of this document.

Certain numerical figures included in the presentation have been rounded. Therefore, discrepancies in tables between totals and the sums of the amounts listed may occur due to such rounding.

20,679 +10.9% 24,596 +10.8% REVENUE

471 546\*\*
-3.6% +11.7%

NET
RESULT

96.8% -1.7 p.p

**NON-LIFE**COMBINED RATIO

197.3%

SOLVENCY RATIO\* 8.2% 9.1% \*\*
+0.04 p.p +1.0 p.p

# LIFE

Excellent growth (+20%)

Improved profitability (+7%)

# **NON-LIFE**

Continued improvement of Combined Ratio (96.8%)

Premiums (+8.7%)

# **AUTO**

Strict focus on tariffs and underwriting to return to profitability

# FINANCIAL INCOME

Recurring investment result up 26%\*

# **IBERIA**

Leading the growth of the Group (+17%)

# **LATAM**

Net result reaches €284mn and is the main contributor to earnings

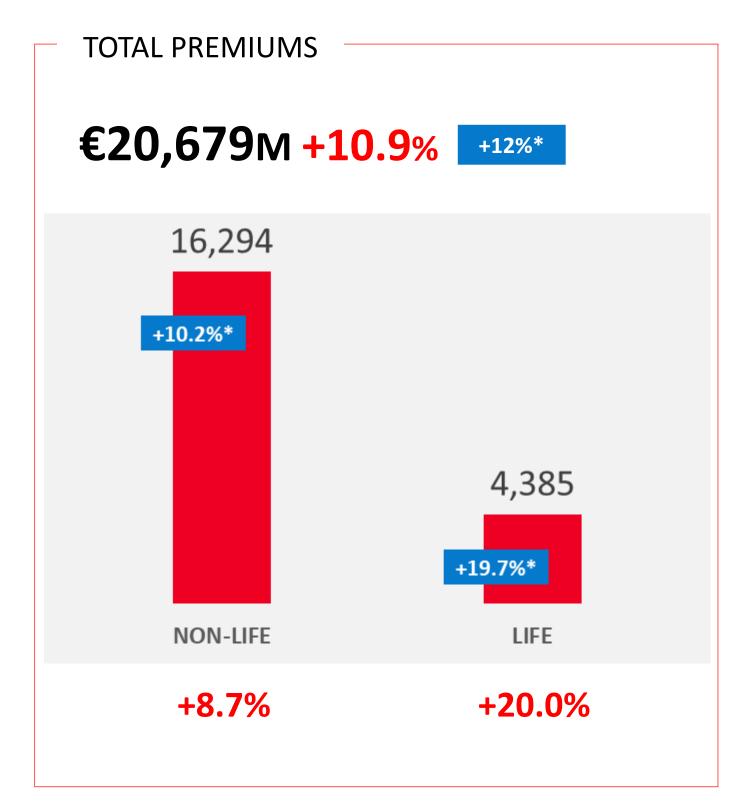
**BRAZIL** – doubling profit

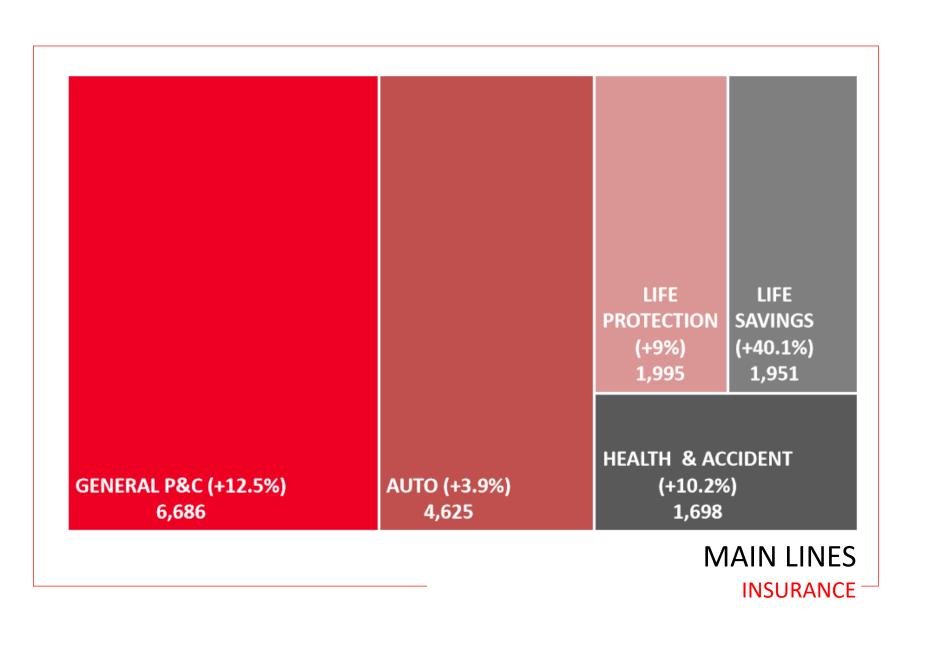
# **NORTH AMERICA**

Increase in business volume supported by tariff updates

# **MAPFRE RE**

€190 mn net profit despite €100 mn Turkish earthquake impact





# **KEY FIGURES BY REGIONS AND BUSINESS UNITS**

	Premiums		Net re	sult	Non-Life Com	bined ratio
	9M 2023	Δ%	9M 2023	Δ%	9M 2023	Δ%
IBERIA	6,744.4	17.0%	245.5	-17.9%	98.4%	1.3 p.p
BRAZIL	3,952.5	7.3%	181.7	95.1%	78.0%	-11.5 p.p
OTHER LATAM	3,662.7	<i>15.7%</i>	101.8	7.0%	101.9%	0.6 p.p
TOTAL LATAM	7,615.1	11.2%	283.5	50.5%	88.8%	-6.4 p.p
NORTH AMERICA	2,064.1	4.1%	(18.8)		106.8%	0.8 p.p
EMEA	1,008.2	-1.9%	(31.0)	-80.1%	115.8%	4.2 p.p
TOTAL INSURANCE	17,431.9	11.6%	479.2	-0.4%	97.4%	-1.4 p.p
REINSURANCE	4,563.9	8.6%	167.3	118.6%	95.5%	-2.8 p.p
GLOBAL RISKS	1,509.3	11.3%	22.2	31.1%	89.5%	2.2 p.p
TOTAL MAPRE RE	6,073.2	9.3%	189.5	102.8%	95.0%	-2.5 p.p
ASISTENCIA (MAWDY)	166.1	2.0%	2.4	-68.2%	98.4%	0.4 p.p
Holding expenses and other	(2,991.7)	-10.8%	(125.5)			
Goodwill writedown			(75.0)			
TOTAL	20,679.4	10.9%	470.6	-3.6%	96.8%	-1.7 p.p
TOTAL w/o goodwill writedown			545.6	11.7%		

ROE (	main markets/units)
	maniferial Research

	9M 2023
IBERIA	10.6%
BRAZIL	24.4%
MAPFRE RE	13.2%

# **COMBINED RATIOS**

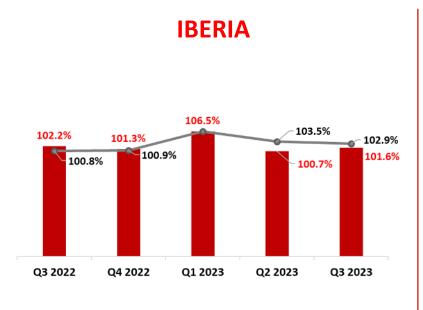
	9M 2023	Δ%
Non-Life Loss ratio	69.5%	-1.7 p.p
Non-Life Expense ratio	27.3%	0.0 p.p
Non-Life Combined ratio	96.8%	-1.7 p.p
General P&C	87.1%	-2.8 p.p
Auto	105.9%	0.3 p.p
Health & Accident	98.0%	-1.8 p.p
Life Protection Combined ratio	82.8%	0.5 p.p

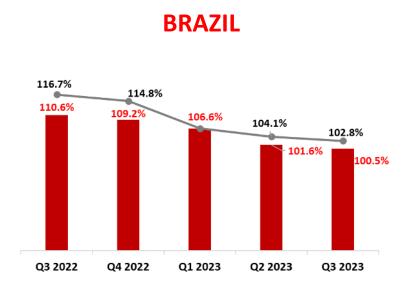
Million euros

KEY FIGURES > AUTO

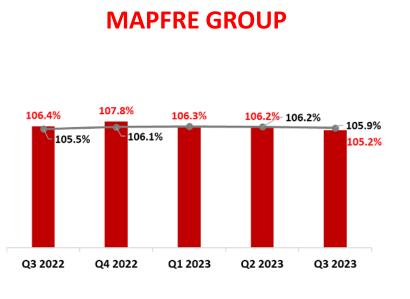
	Premiums			Insured	Insured units		Attributable result	
	9M 2022	9M 2023	Δ%	Units (mn)	Δ %	9M 2022	9M 2023	
MAPFRE GROUP	4,451	4,625	3.9%	13.89	-3.0%	-23.6	-42.3	
IBERIA	1,671	1,757	5.1%	6.16	-1.1%	14.0	-6.1	
NORTH AMERICA	1,146	1,176	2.6%	1.38	-4.8%	-12.9	-24.3	
BRAZIL	468	480	2.5%	1.25	-17.9%	-30.2	5.9	

# **Combined Ratio**







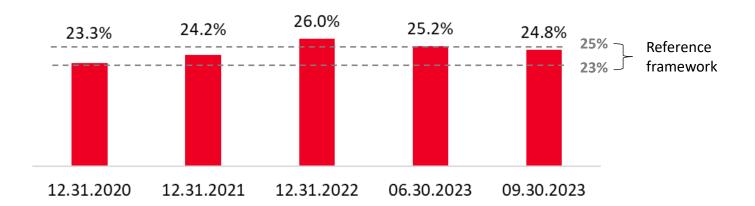


CoR quarterly

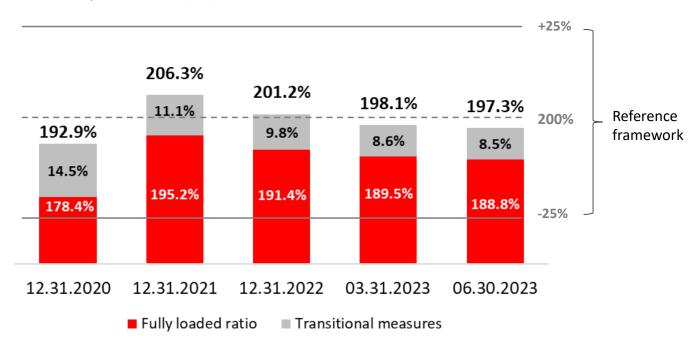
CoR accumulated

	12.31.2020	12.31.2021	12.31.2022	09.30.2023	%∆ YTD
Shareholders' equity	8,536	8,464	7,289	7,649	4.9%
Non-controlling interests	1,302	1,203	1,071	1,162	8.5%
Total equity	9,838	9,667	8,360	8,811	5.4%
Total debt	2,994	3,092	2,935	2,900	-1.2%
Senior debt	1,006	863	863	861	-0.3%
Subordinated debt	1,122	1,122	1,627	1,613	-0.9%
Bank financing	866	1,107	444	426	-4.0%

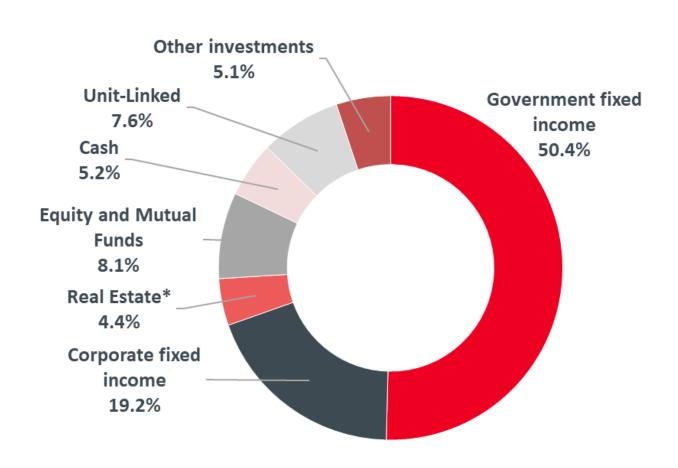
# Leverage Ratio (%)



# Solvency II Ratio (%)



# ASSETS UNDER MANAGEMENT



### Market value

	09.30.2023	% Δ
Government fixed income	21.3	7.9%
Spain	8.9	-0.2%
Italy	2.7	10.1%
Rest of Europe	1.3	-24.4%
United States	1.7	64.2%
Brazil	3.3	21.2%
Rest of LATAM	2.5	25.0%
Other	0.9	3.0%
Corporate fixed income	8.1	9.6%
Real Estate*	1.9	-9.0%
<b>Equity and Mutual Funds</b>	3.4	-18.8%
Cash	2.2	-14.3%
Unit-Linked	3.2	5.6%
Other investments	2.2	-6.7%
Total Investment Portfolio	42.3	2.3%
Pension Funds	6.0	5.0%
Mutual Funds & Other	5.9	6.2%
Total AuM	54.2	3.0%

# Eurozone – Fixed income portfolios – Active management

		Market value (€bn)	Accounting Yield (%)	Market yield (%)	Modified duration (%)
IBERIA NON-LIFE*	12.31.2022	3.00	2.16	3.60	8.97
IBERIA NON-LIFE	09.30.2023	3.11	2.36	4.03	7.79
MAPFRE RE NON-LIFE	12.31.2022	3.26	1.87	4.04	3.46
MAPFRE RE NON-LIFE	09.30.2023	3.94	2.43	4.52	3.47
IBERIA LIFE	12.31.2022	4.18	3.34	3.31	5.85
	09.30.2023	4.13	3.60	3.97	5.44

# Other main regions and units – Fixed income portfolios

		Market value (€bn)	Accounting Yield (%)	Market yield (%)	Modified duration (%)
BRAZIL - MAPFRE	12.31.2022	0.94	8.85	11.44	2.86
SEGUROS	09.30.2023	1.09	8.80	10.46	2.67
LATAM (EX BRAZIL)	12.31.2022	2.50	8.18	9.52	3.88
LATAIVI (EX BRAZIL)	09.30.2023	2.89	8.77	9.93	4.67
NORTH AMERICA	12.31.2022	1.80	2.62	5.30	4.40
NONTH AIVIERICA	09.30.2023	1.79	2.79	6.17	4.15

# PROVEN COMMITMENT

6 Cents per share

TO SHAREHOLDERS

2023 interim dividend

447 mn€

Dividend in 2023

≈8%\*\*

Average dividend yield

# **DIVIDENDS PAID**



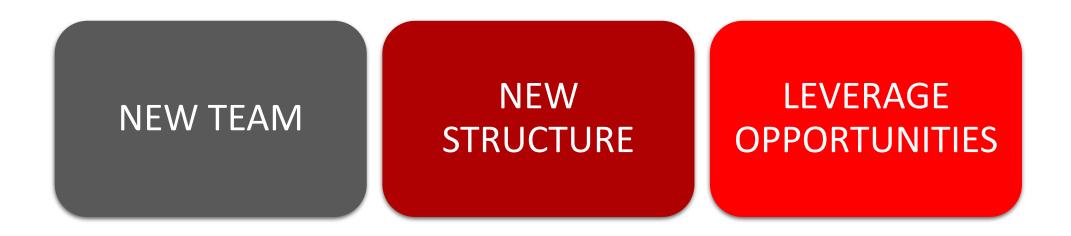




2020 • € **416** M

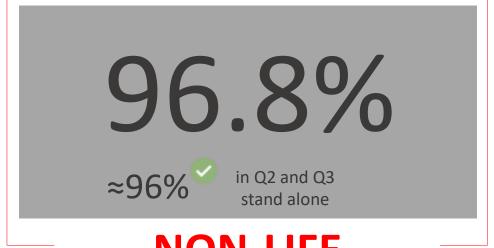
2019 **€ 447** M

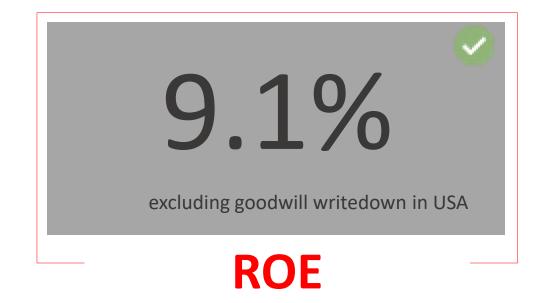
# We are accelerating our TRANSFORMATION to better adapt to the context



# MAPFRE is entering a new stage with solid results

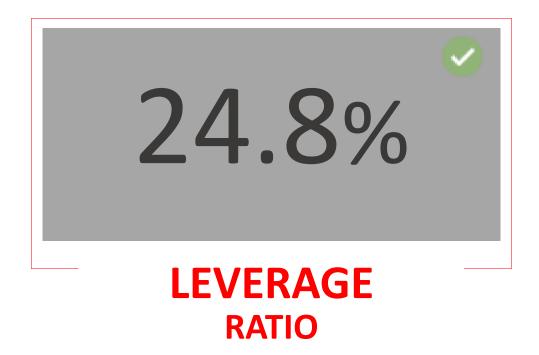


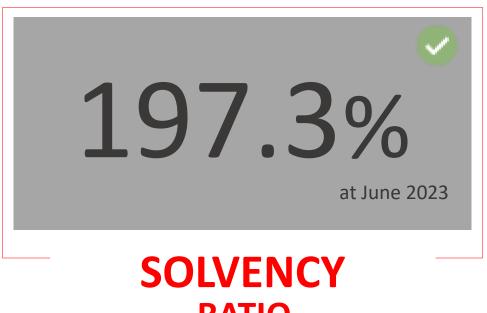




**PREMIUM GROWTH** 

**NON-LIFE COMBINED RATIO** 







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# Upcoming events\*:

2 Nov	Post results analyst & investor meeting
14 Nov	UBS European Conference (London)
22 Nov	BME Foro Latibex (Madrid)
27 Nov	Analyst & Investor breakfast (London)
30 Nov	Analyst & Investor breakfast (Madrid)
10 Jan	BNP Paribas Exane Spain Investors Days (Madrid)
16 Jan	Citi's European Insurance Conference (London)
22 Jan -12 Feb	Black-out period*
13 Feb	Results presentation 12M 2023*
12 Mar	Morgan Stanley European Financials conference (London)
5-25 Apr	Black-out period

Activity Update 1Q 2024

## Follow us at:



26 Apr

<sup>\*</sup> Dates are subject to change

Coml	bined ratio – Non-Life	Expense ratio + Loss ratio
Expe	ense ratio – Non-Life	(Operating expenses, net of reinsurance – other technical revenue + other technical expenses) / Net premiums earned
Loss	ratio – Non-Life	(Net claims incurred + variation in other technical reserves + profit sharing and returned premiums) / Net premiums earned
Holdi	ling expenses	Includes expenses from Corporate Areas, consolidation adjustments, as well as the result attributable to MAPFRE RE and MAPFRE INTERNACIONAL's non-controlling interests and other concepts
ROE (	(Return on Equity)	(Attributable result for the last twelve months) / (Arithmetic mean of equity attributable to the controlling company at the beginning and closing of the period (twelve months))
Lever	rage ratio	Total Debt / (Total Equity + Total Debt)