

Strong growth and resilient profitability in a challenging market context

Robust growth trends in main markets

Resilient profitability in a challenging context

Diversified business model, with continuous streamlining

Strong financial position

PREMIUMS +11%

IBERIA +2.3%

MAPFRE RE +17%

BRAZIL +35%

LATAM NORTH +27%

LATAM SOUTH +25.5%

Tailwinds from main currencies

Disciplined growth in profitable lines of business

Strong profit contribution from core operations

Outstanding renewals in MAPERE RE

Strong reduction in COVID

losses > especially Life
Protection claims in Latam

Pressure on Motor
profitability > higher claims
costs and mobility, with
pricing actions across the
board

Geographical diversification:

negligible exposure to Ukraine conflict and benefitting from LATAM presence

Business lines: improved combined ratios in General P&C and Life Protection, mitigating pressure in Motor

Multi-channel approach:

offsetting loss of important distribution network in 2021

Streamlining through sale of non-strategic businesses: during Q1

Shareholders' equity impacted by higher interest rates in Q1, mitigated by currency movements

High level of solvency (206%) at 2021 year end with a reduction in sensitivity to spread widening

Successful Tier 3 issuance

allowing us to strengthen Solvency II ratio by over 10 p.p.

Return to pre-Covid dividend

€0.145 against 2021 fiscal year, and final dividend to be paid May 31st



Key Figures > 3M 2022

	3M 2022	Δ	Δ at constant
			exchange rates
Total written and accepted premiums	6,538	10.9%	7.5%
- Non-Life	5,368	12.5%	9.4%
- Life	1,170	3.9%	-0.9%
Non-Life Combined Ratio - MAPFRE S.A.	98.0%	3.7 p.p	
Non-Life Loss Ratio	70.5%	4.2 p.p	
Non-Life Expense Ratio	27.5%	-0.5 p.p	
Non-Life Combined Ratio - Insurance units	99.2%	5.2 p.p	
Attributable result	154.5	-10.9%	
			Excluding
			non-operating
			items
ROE (1)	9.2%	0.2 p.p	8.4%
Balance sheet (1)			
Assets under management	56,823	-2.0%	
Shareholders' equity	8,002	-5.5%	
	12M 2021	Δ	
Solvency ratio (2)	206.3%	13.4 p.p	
MCEV (2)	7,146	-8.6%	
Attributable to the Parent Company	5,262	-0.1%	

- (1) Variation calculated against data at December 31st, 2021
- (2) Variation calculated against data at December 31st, 2020



Δ at constant

Adjusted attributable result

	3M 2021	3M 2022	Δ (mn)	Δ (%)
Attributable result	173.3	154.5	(18.8)	-10.9%
Non-operating extraordinary impacts				
Attributable result (adjusted for non-operating extraordinary impacts)	173.3	154.5	(18.8)	-10.9%
Financial Gains & Losses ⁽¹⁾	9.9	21.3	11.4	

⁽¹⁾ Net of writedowns, in actively managed financial investment portfolios in euro area and MAPFRE USA and other financial income & expenses

Key figures > by business unit

	Premi	ums	Attri	Attributable result			Combined ratio	
	3M 2022	Δ%	3M 2022	Δ mn	Δ%	3M 2022	Δp.p.	
IBERIA	2,542	2.3%	102.2	(6.1)	-5.6%	95.3%	2.0 p.p	
BRAZIL	987	35.3%	11.6	(2.7)	-19.0%	104.6%	16.4 p.p	
LATAM NORTH	576	26.8%	12.7	2.6	25.6%	95.2%	2.2 p.p	
LATAM SOUTH	489	25.5%	10.9	(7.1)	-39.4%	98.5%	7.1 p.p	
NORTH AMERICA	540	18.8%	15.7	(11.9)	-43.2%	101.9%	5.2 p.p	
EURASIA	406	-5.8%	(6.4)	(9.8)		111.1%	6.3 p.p	
TOTAL INSURANCE	5,540	12.1%	146.6	(35.0)	-19.3%	99.2%	5.2 p.p	
MAPFRE RE	1,862	17.4%	36.5	4.1	12.5%	94.1%	-1.0 p.p	
Reinsurance	1,360	12.0%	27.1	2.1	8.6%	95.3%	-0.9 p.p	
Global Risks	503	34.7%	9.4	1.9	25.9%	80.3%	-3.0 p.p	
ASISTENCIA	49	-58.5%	0.4	2.5	119.6%	98.6%	-1.7 p.p	
OTHER (1)	(914)	-21.3%	(29.0)	9.6	24.9%			
TOTAL	6,538	10.9%	154.5	(18.8)	-10.9%	98.0%	3.7 p.p	

^{(1) &}quot;Other" includes Corporate Areas and consolidation adjustments

Key figures > Life business > insurance units

Key figures

	3M 2022	Δ mn YoY	Δ ΥοΥ
Life Premiums	1,169.8	44.1	3.9%
IBERIA	448.7	(14.5)	-3.1%
BRAZIL	294.5	47.7	19.3%
OTHER (1)	426.6	11.0	2.6%
Life Attributable Result	46.1	23.5	103.9%
IBERIA	35.6	7.3	26.0%
LATAM	9.2	15.9	237.6%
BRAZIL	13.7	13.6	
LATAM NORTH	0.5	4.7	
LATAM SOUTH	(5.0)	(2.4)	-94.2%
OTHER (2)	1.3	0.3	27.1%



	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Δ mn YoY
BRAZIL	(12.2)	(17.8)	(12.9)	1.4	(3.2)	9.0
LATAM NORTH	(6.9)	(15.7)	(3.7)	(12.4)	(5.1)	1.8
LATAM SOUTH	(4.0)	(4.7)	(14.1)	(4.0)	(1.7)	2.3
TOTAL LATAM	(23.0)	(38.2)	(30.6)	(15.0)	(10.0)	13.0

- (1) Mainly LATAM NORTH, EURASIA (Malta) and LATAM SOUTH
- (2) Mainly EURASIA (Malta)
- (3) After reinsurance, tax and minorities

Key Non Life insurance business lines > main trends and actions taken

- Acceleration of inflation risk across main economies due to geopolitical context
- **Motor** > mobility in line with pre-pandemic levels, though with different driving patterns, as well as a relevant reduction of new vehicle sales in all regions (ageing car fleet)
- **Health** > increase in use of health insurance (impact of pandemic and delays in treatment) together with higher claims costs (increase in number of tests/patients and general inflation)

Q1 2020

98.9%

95.5%

111.5%

Combined Ratio

91.6%

95.0%

105.0% 121.4%

92.6%

102.1% -

General P&C

MAPFRE GROUP

NORTH AMERICA

BRAZIL

IBERIA	686.2	/10./	/34./	106.0%	98.9%	88.8%	
BRAZIL	357.4	370.0	540.5	81.8%	78.5%	97.2%	-
Motor	p	remiums		Con	nbined Ratio		
	Q1 2020	Q1 2021	Q1 2022	Q1 2020	Q1 2021	Q1 2022	
MAPFRE GROUP	1,543.7	1,381.8	1,470.2	96.6%	94.2%	103.8%	
IBERIA	531.6	538.7	537.5	89.8%	88.1%	99.7%	-

320.8

111.9

01 2022

1,919.7

346.4

151.2

Premiums

01 2021

1.613.4

01 2020

1.513.6

377.2

142.6

Health & Accident

nealth & Accide	ent						
	Premiums			Combined Ratio			
	Q1 2020	Q1 2021	Q1 2022	Q1 2020	Q1 2021	Q1 2022	
MAPFRE GROUP	872.1	906.7	985.5	98.0%	98.7%	102.2%	_
IBERIA	647.4	697.1	738.4	96.7%	95.5%	105.2%	
Dominican Republic	56.2	45.8	58.7	95.8%	104 5%	99 9%	1

Key highlights/actions

- Active expense management, to be prepared for any changes in trend

Agro segment affected by a drought in central and southern Brazil

Cost control measures
Tariff increases being implemented

Tariffs increased as of January 1st in IBERIA Cost control measures

Million euros 7

Assets under management

	Market value			Breakdown by Asset Class	
	12.31.2021	03.31.2022	% Δ	12.31.2021	03.31.2022
Government fixed income	22.9	22.5	-1.6%	49.6%	50.0%
Spain	12.0	11.1	-7.8%	26.1%	24.7%
Italy	2.8	2.8	-2.7%	6.2%	6.1%
Rest of Europe	1.9	2.0	9.9%	4.0%	4.5%
United States	1.5	1.4	-7.8%	3.3%	3.2%
Brazil	2.2	2.5	17.4%	4.7%	5.7%
Rest of LATAM	1.8	2.0	11.9%	3.8%	4.4%
Other	0.7	0.7	-1.5%	1.4%	1.4%
Corporate fixed income	7.6	7.7	0.7%	16.5%	17.1%
Real Estate*	2.3	2.4	1.6%	5.1%	5.3%
Equity	3.1	2.9	-5.5%	6.6%	6.4%
Mutual Funds	1.9	1.9	2.9%	4.1%	4.3%
Cash	2.9	2.4	-15.7%	6.3%	5.4%
Unit-Linked	3.0	3.0	1.0%	5.4%	6.6%
Other investments	2.6	2.2	-14.0%	6.4%	4.9%
Total Investment Portfolio	46.2	45.0	-2.6%	100.0%	100.0%
Pension Funds	6.4	6.3	-2.6%		
Mutual Funds & Other	5.4	5.6	3.2%		
Total AuM	58.0	56.8	-2.0%		

Investment portfolios

Euro area – fixed income portfolios – actively managed

Total inflation-linked bonds = €281mn

		(€bn)	Yield (%)	(%)	duration (%)
	12.31.2021	3.97	2.08	0.69	10.93
IBERIA NON-LIFE	03.31.2022	3.92	1.88	1.20	9.81
	03.31.2022*	3.77	2.07	1.35	10.04
	12.31.2021	3.18	1.28	0.69	3.78
MAPFRE RE NON-LIFE	03.31.2022	3.08	1.14	1.38	3.60
	03.31.2022*	2.97	1.27	1.52	3.59
	12.31.2021	5.18	3.38	0.21	6.60
IBERIA LIFE	03.31.2022	4.94	3.25	0.88	6.33
	03.31.2022*	4.92	3.28	0.90	6.34

Accounting

Market vield

Modified

Market value

Other main regions and units – fixed income portfolios

		Market value (€bn)	Accounting Yield (%)	Market yield (%)	Modified duration (%)
BRAZIL - MAPFRE	12.31.2021	1.13	7.05	8.73	3.07
SEGUROS	03.31.2022	1.37	7.46	9.18	3.05
LATAM NORTH	12.31.2021	0.99	5.48	5.39	3.48
LATAWINORTH	03.31.2022	1.02	5.93	6.18	3.22
LATAM SOUTH	12.31.2021	1.66	6.85	6.06	6.24
LATAIVI 300TH	03.31.2022	1.79	7.22	7.15	5.92
NORTH AMERICA	12.31.2021	1.98	2.47	1.74	5.63
NORTH AMERICA	03.31.2022	1.79	2.49	3.11	5.46

Investment portfolios > Outlook and actions taken

High medium term uncertainty in financial markets due to:

- 1. Inflation is becoming structural
- 2. Upward trend in interest rates
- 3. Economic slowdown

Official interest rates forecasts -2022

	Current	Jun-22	Dec-22
Euro	-0.5	-0.5	0
Brazil	11.75	13.25	13.25
Mexico	6.5	7.25	8.25
Colombia	5	7	8
Peru	4	5	4.75
Chile	7	8.25	8
United States	0.5	1.5	2.5

Source: JP Morgan

Actions taken – Q1 2022

- Running portfolios with duration below benchmark
- Reduction in peripheral exposure, increasing Core & Semi-Core countries
- Increased exposure to inflation linked bonds for inflation protection
- Reduction of equity and credit exposure
- Sale of all positions that could be impacted by the Ukraine conflict

Approach to FX risk and inflation

- Argentina: >55% of the balance sheet is in hard currency and inflation linked bonds, while 45% is in short term fixed income assets
- Venezuela: ≈70% is invested in US Treasuries
- Turkey: hard currency and Turkish lira deposits with FX protection represent more than 60% of our portfolio

Shareholders' equity

Change in shareholders' equity

	Date
Balance at beginning of period	8,463
Result for the period	154
Dividends	-262
Net unrealized capital gains of AFS portfolio*	-626
Currency conversion differences	264
Other	7
Balance at period end	8,002

A Voor to

Currency conversion differences

	03.31.2022	Δ	% Δ currency	Sensitivity to +1 pp move in currency
Total	-1,512**	264		
of which:				
US dollar	502	43	2.3%	21
Brazilian real	-798	143	20.0%	7
Turkish lira	-391	-5	-7.5%	1
Mexican peso	-114	15	5.0%	3

**Currency conversion differences include -€525 mn of adjustments in Venezuelan

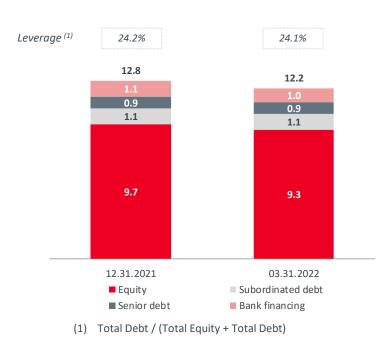
Change in net unrealized capital gains - AFS portfolio					
	03.31.2022	Δ Year to Date			
IBERIA	442	-335			
LATAM	-123	-56			
NORTH AMERICA	-60	-104			
EURASIA	-28	-27			
MAPFRE RE & OTHERS	-53	-104			
MAPFRE S.A.	178	-626			
MAPFRE S.A.	178	-626			

^{*}Net of shadow accounting adjustments

and Argentine currencies (hyperinflationary economies)

Capital position & credit metrics

Capital structure (€ bn)



Solvency II position (€ mn)

	12.31.2021
Eligible Own Funds (EOF)	9,302
Solvency Capital Requirement (SCR)	4,508
EOF-SCR	4,794
Solvency II ratio	206.3%
Fully loaded ⁽¹⁾	195.2%

(1) Excluding impacts of transitional measures for technical provisions and equity

Solvency II sensitivities

	Ratio	Impact
Ratio at 12.31.2021	206.3%	
Interest rate +100bp	197.5%	-8.8%
Interest rate -100bp	212.3%	5.9%
UFR 3.45%	206.1%	-0.3%
EUR appreciation +10%	204.2%	-2.1%
Equity markets -25%	200.2%	-6.2%
Corporate spreads +50 bps	204.1%	-2.3%
Corporate and Sovereign spreads +50bps	196.4%	-9.9%

STRATEGIC PLAN 2022-2024 – ASPIRATIONAL OBJECTIVES*

GROWTH

PREMIUMS

Average growth

5% - 6%

On a like-for-like basis

ROE

Average

9% - 10%

Stripping out relevant non-recurring and catastrophic items

EFFICIENCY

AND PRODUCTIVITY

NON-LIFF

COMBINED

RATIO

Average

94% - 95% Stripping out relevant

Stripping out relevant catastrophic items

TRANSFORMATION:

PEOPLE AND

SUSTAINABILITY

GENDER PAY GAP

+/-1% by 2024

ESG INVESTMENTS

90%

FSG-rated investment portfolio in 2024

REFERENCE FRAMEWORK 2022-2024

SOLVENCY RATIO

175%-225%

PAYOUT

>50%

LEVERAGE RATIO

23% - 25%

^{*}Note that all these objectives were defined before the war in Ukraine broke out, and the references used for global inflation, interest rates, currency exchange rates, and economic and insurance growth are subject to volatility, which could make it necessary to review them in the future depending on the impact and evolution of this conflict.



Closing remarks

Strong premium growth and resilient results in main markets, despite market volatility and geopolitical uncertainty

- Geographical and business diversification continue to be a differentiating strength
- Solid performance in IBERIA and MAPFRE RE with strong contribution to results
- Strong premium performance in LATAM with relevant local currency growth
- USA and Brazil to improve profit contribution on the back of technical measures implemented to return to profitability in Motor

Solid financial strength and flexibility to leverage future growth opportunities

Moving forward with transformation while optimizing capital allocation, with future growth focused on core markets and channels

2022-24 Strategic Plan has been launched and initiatives are underway

Continuously monitoring potential impacts on business performance due to the highly uncertain geopolitical and market context

Annex

Annex: breakdown adjusted attributable result

	3M 2021	3M 2022	∆ (mn)	Δ (%)	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022
Attributable result	173.3	154.5	(18.8)	-10.9%	173.3	190.7	160.4	240.8	154.5
Non-operating extraordinary impacts (1)								62.6	
Attributable result (adjusted for non-operating extraordinary impacts)	173.3	154.5	(18.8)	-10.9%	173.3	190.7	160.4	178.2	154.5
Breakdown of operating extraordinary impacts									
NatCat claims (2)							(92.4)	(0.4)	
COVID-related claims	(25.9)	(10.0)	15.9		(25.9)	(49.1)	(31.8)	(37.0)	(10.0)
Direct insurance - Life Protection LATAM (mainly Brazil, Colombia & Peru)	(23.0)	(10.0)	13.0		(23.0)	(38.2)	(30.6)	(15.0)	(10.0)
MAPFRE RE	(2.9)		2.9		(2.9)	(10.9)	(1.2)	(22.0)	
Financial Gains & Losses	9.9	21.3	11.4		9.9	8.6	69.6	51.8	21.3
Real estate ⁽³⁾						(2.8)			
Financial investments ⁽⁴⁾	9.9	21.3	11.4		9.9	11.4	69.6	51.8	21.3
MAPFRE IBERIA - NON-LIFE	1.0	4.7	3.7		1.0	(2.2)	26.1	28.7	4.7
MAPFRE IBERIA - LIFE	1.6	9.0	7.4		1.6	0.9	(0.2)	3.9	9.0
MAPFRE RE - NON-LIFE	2.5	(0.3)	(2.7)		2.5	4.4	26.4	5.7	(0.3)
MAPFRE RE - LIFE		0.1	0.1			2.3	7.1	1.1	0.1
MAPFRE USA	4.9	7.8	2.9		4.9	5.9	11.0	11.9	7.8
Other						12.4			
BANKIA VIDA contribution	11.4		(11.4)		11.4		20.4	(31.8)	

⁽¹⁾ Includes the result of Bankia transaction & restructuring in Q4 2021: the net extraordinary result from Bankia transaction (€167.1 mn), Phase II of the restructuring in Spain & Italy (-€94.9 mn) and the debt buyback (-€9.6 mn)

⁽²⁾ Storm Bernd in Germany and Central Europe in 2021

⁽³⁾ Real estate provisions (-€2.8 mn) in 2021

⁽⁴⁾ Net of writedowns, in actively managed financial investment portfolios in euro area and MAPFRE USA and other financial income & expenses

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Upcoming events – H1 2022*:

20 May **Group SFCR**

07-09 June Goldman Sachs European Financials Conference 14 June JP Morgan European Insurance Conference

Blackout H1 results 06-26 July 27 July 2022 H1 results release

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Terminology

Combined ratio – Non-Life	Expense ratio + Loss ratio
Expense ratio – Non-Life	(Operating expenses, net of reinsurance – other technical revenue + other technical expenses) / Net premiums earned
Loss ratio – Non-Life	(Net claims incurred + variation in other technical reserves + profit sharing and returned premiums) / Net premiums earned
Corporate Areas and Consolidation Adjustments	Includes expenses from Corporate Areas, consolidation adjustments, as well as the result attributable to MAPFRE RE and MAPFRE INTERNACIONAL's non-controlling interests and other concepts
Solvency II ratio	Eligible Own Funds (EOF) / Solvency Capital Requirement (SCR)
ROE (Return on Equity)	(Attributable result for the last twelve months) / (Arithmetic mean of equity attributable to the controlling company at the beginning and closing of the period (twelve months))
Other investments	Includes interest rate swaps, investments in associates, accepted reinsurance deposits and others

Alternative Performance Measures (APM) used in this report correspond to those financial measures that are not defined or detailed within the framework of the applicable financial information. Their definition and calculation can be consulted at the following link: https://www.mapfre.com/corporate/institutional-investors/financial-information/



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Certain numerical figures included in the Investor Presentation have been rounded. Therefore, discrepancies in tables between totals and the sums of the amounts listed may occur due to such rounding.