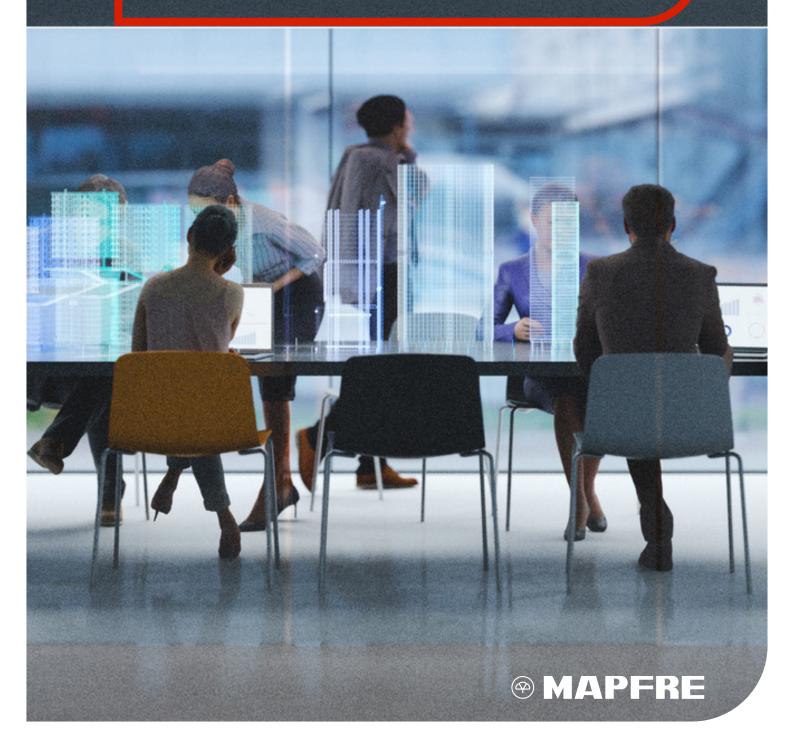
# 2021

# Consolidated Annual Accounts and Management Report



### **NAVIGATION LEGEND**











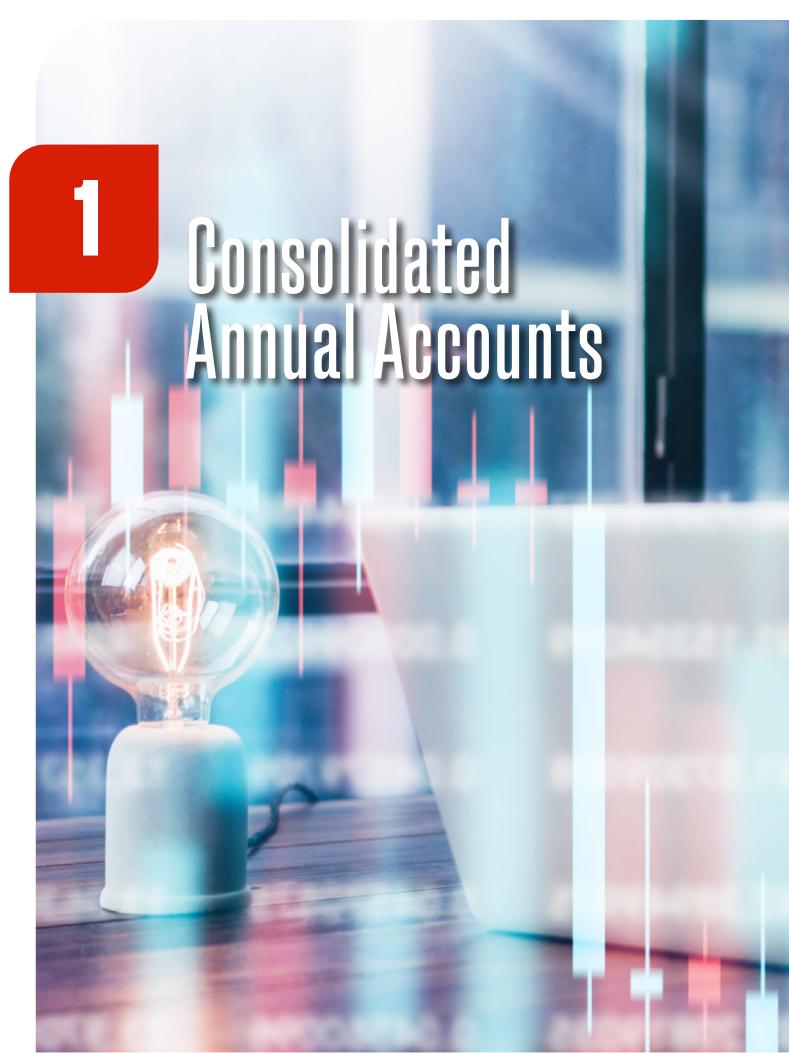


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## Consolidated balance sheet

### A) CONSOLIDATED BALANCE SHEET AS ON DECEMBER 31, 2021 AND 2020

ASSETS	NOTES	2021	2020
A) INTANGIBLE ASSETS	6.1	2,911.2	2,780.1
I. Goodwill	6.1	1,472.4	1,409.8
II. Other intangible assets	6.1	1,438.8	1,370.3
B) PROPERTY, PLANT AND EQUIPMENT	6.2	1,295.0	1,279.3
I. Real estate for own use	6.2	1,071.8	1,040.4
II. Other property, plant and equipment	6.2	223.2	238.9
C) INVESTMENTS		39,243.0	38,931.4
I. Real estate investments	6.2	1,260.0	1,199.5
II. Financial investments			
1. Held-to-maturity portfolio	6.4	1,527.8	1,584.4
2. Available-for-sale portfolio	6.4	28,961.5	30,100.7
3. Trading portfolio	6.4	5,754.1	4,826.0
III. Investments recorded by applying the equity method		657.0	336.4
IV. Deposits established for accepted reinsurance		835.0	652.2
V. Other investments		247.6	232.2
D) INVESTMENTS ON BEHALF OF LIFE INSURANCE POLICYHOLDERS BEARING THE INVESTMENT RISK	6.5	2,957.3	2,502.4
E) INVENTORIES		54.0	49.5
F) PARTICIPATION OF REINSURANCE IN TECHNICAL PROVISIONS	6.13	6,084.6	5,378.6
G) DEFERRED TAX ASSETS	6.20	299.6	221.7
H) RECEIVABLES	6.6	5,594.7	5,359.1
I. Receivables on direct insurance and co-insurance operations	6.6	3,892.0	3,477.3
II. Receivables on reinsurance operations	6.6	791.7	1,012.2
III. Tax receivables			
1. Tax on profits receivable	6.20	191.4	181.6
2. Other tax receivables		173.7	149.9
IV. Corporate and other receivables	6.6	545.9	538.1
V. Shareholders' called capital		_	_
I) CASH		2,887.6	2,418.9
J) ACCRUAL ADJUSTMENTS	5.11	1,902.5	1,908.7
K) OTHER ASSETS		247.4	163.4
L) NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS	6.9	377.3	8,159.5
TOTAL ASSETS		63,854.2	69,152.6



### A) CONSOLIDATED BALANCE SHEET AS ON DECEMBER 31, 2021 AND 2020

EQUITY AND LIABILITIES	NOTES	2021	2020
A) EQUITY	6,10	9,666.6	9,837.8
I. Paid-up capital	6,10	308.0	308.0
II. Share premium		1,506.7	1,506.7
III. Reserves		7,102.4	7,057.2
IV. Interim dividend	4,2	(184.8)	(154.0)
V. Treasury Stock	6,10	(62.9)	(63.4)
VI. Result for the period attributable to controlling company	4,1	765.2	526.5
VII. Other equity instruments		_	_
VIII. Valuation change adjustments	6,10	805.3	1,270.7
IX. Currency conversion differences	6,22	(1,776.3)	(1,915.7)
Equity attributable to the controlling company's shareholders		8,463.6	8,536.0
Non-controlling interests		1,203.0	1,301.8
B) SUBORDINATED LIABILITIES	6,11	1,122.2	1,121.6
C) TECHNICAL PROVISIONS	6,13	39,968.3	39,190.2
I. Provisions for unearned premiums and unexpired risks	6,13	7,638.6	7,195.3
II. Provisions for life insurance	6,13	19,089.5	19,588.9
III. Provision for outstanding claims	6,13	11,986.1	11,210.5
IV. Other technical provisions	6,13	1,254.1	1,195.5
D) TECHNICAL PROVISIONS FOR LIFE INSURANCE WHERE POLICYHOLDERS BEAR THE INVESTMENT RISK	6,13	2,957.3	2,502.4
E) PROVISIONS FOR RISKS AND EXPENSES	6,14	653.6	582.6
F) DEPOSITS RECEIVED ON CEDED AND RETROCEDED REINSURANCE	6,15	82.4	71.6
G) DEFERRED TAX LIABILITIES	6,20	537.7	670.6
H) DEBT	6,16	8,441.8	7,593.4
I. Issue of debentures and other negotiable securities	6,12	862.8	1,005.6
II. Due to credit institutions	6,12	1,106.5	866.4
III. Other financial liabilities	6,12	2,368.6	1,596.7
IV. Due on direct insurance and co-insurance operations		915.0	951.0
V. Due on reinsurance operations	6,16	1,252.8	1,305.9
VI. Tax liabilities			
1. Tax on profits to be paid	6,20	65.2	58.5
2. Other tax liabilities	6,16	341.0	246.6
VII. Other debts	6,16	1,529.9	1,562.7
I) ACCRUAL ADJUSTMENTS	5,11	300.5	318.5
J) LIABILITIES LINKED TO NON-CURRENT ASSETS HELD FOR SALE AND FROM DISCONTINUED OPERATIONS	6,9	123.8	7,263.9
TOTAL EQUITY AND LIABILITIES		63,854.2	69,152.6



# Consolidated statement of income and comprehensive income for years ending december 31, 2021 and 2020

### B.1) CONSOLIDATED INCOME STATEMENT

ITEM

ITEM	NOTES	2021	2020
I. REVENUE FROM INSURANCE BUSINESS			
1. Premiums earned, net			
a) Written premiums, direct insurance	7.A.2	18,127.6	16,767.3
b) Premiums from accepted reinsurance	7.A.2	4,027.0	3,714.9
c) Premiums from ceded reinsurance	6.19	(4,307.8)	(3,648.4)
d) Variations in provisions for unearned premiums and unexpired risks			
Direct insurance	6.13	(450.3)	179.1
Accepted reinsurance	6.13	(181.7)	(130.6)
Ceded reinsurance	6.19	249.3	(180.8)
2. Share in profits from equity-accounted companies		9.3	6.9
3. Revenue from investments			
a) From operations	6.17	2,227.1	2,059.2
b) From equity	6.17	180.0	167.1
Gains on investments on behalf of life insurance policyholders bearing the investment risk	6.5	254.6	137.8
5. Other technical revenue		87.7	66.2
6. Other non-technical revenue		283.1	61.8
7. Positive foreign exchange differences	6.22	1,628.2	2,042.9
8. Reversal of the asset impairment provision	6.7	13.9	27.6
TOTAL REVENUE FROM INSURANCE BUSINESS		22,148.0	21,271.0

MOTES

2021

2020

ITEM	NOTES	2021	2020
II. EXPENSES FROM INSURANCE BUSINESS			
1. Incurred claims for the year, net			
a) Claims paid and variation in provision for claims, net			
Direct insurance	5.15	(11,725.5)	(10,667.8)
Accepted reinsurance	5.15	(2,743.8)	(2,288.6)
Ceded reinsurance	6.19	2,229.4	1,835.4
b) Claims-related expenses	6.18	(760.5)	(775.3)
2. Variation in other technical provisions, net	5.15	190.2	341.8
3. Profit sharing and returned premiums		(55.2)	(50.1)
4. Net operating expenses			
a) Acquisition expenses	6.18	(4,611.0)	(4,610.2)
b) Administration expenses	6.18	(766.8)	(746.8)
c) Commissions and participation in reinsurance	6.19	722.4	669.9
5. Share in losses from equity-accounted companies		(2.0)	(1.8)
6. Investment expenses			
a) From operations	6.17	(910.0)	(799.4)
b) From equity and financial accounts	6.17	(53.1)	(51.0)
7. Losses on investments on behalf of life insurance policyholders bearing the investment risk	6.5	(70.3)	(210.1)
8. Other technical expenses	6.18	(352.8)	(205.0)
9. Other non-technical expenses	6.18	(152.9)	(145.7)
10. Negative foreign exchange differences	6.22	(1,574.2)	(2,018.5)
11. Allowance to the asset impairment provision	6.7	(29.0)	(210.9)
TOTAL EXPENSES FROM INSURANCE BUSINESS		(20,665.1)	(19,934.1)
RESULT FROM THE INSURANCE BUSINESS		1,482.9	1,336.9



ITEM	NOTES	2021	2020
III. OTHER ACTIVITIES			
1. Operating revenue		315.6	295.3
2. Operating expenses	6.18	(408.0)	(437.0)
3. Net financial income			
a) Financial income	6.17	84.9	59.5
b) Financial expenses	6.17	(108.5)	(94.6)
4. Results from non-controlling interests			
a) Share in profits from equity-accounted companies		8.2	7.0
b) Share in losses from equity-accounted companies		(6.3)	_
5. Reversal of asset impairment provision	6.7	11.1	5.9
6. Allowance to the asset impairment provision	6.7	(11.6)	(40.6)
7. Result from the disposal of non-current assets classified as held for sale, not included in discontinued operations	-	-	_
DECULT FROM OTHER ACTIVITIES			4.0
RESULT FROM OTHER ACTIVITIES		(114.6)	(204.5)
IV. RESULT ON RESTATEMENT OF FINANCIAL ACCOUNTS	3.3	(114.6)	(204.5)
	3.3		
IV. RESULT ON RESTATEMENT OF FINANCIAL ACCOUNTS	3.3 6.20	(13.2)	(13.9)
IV. RESULT ON RESTATEMENT OF FINANCIAL ACCOUNTS  V. RESULT BEFORE TAX FROM ONGOING OPERATIONS		(13.2) 1,355.1	(13.9) 1,118.5
IV. RESULT ON RESTATEMENT OF FINANCIAL ACCOUNTS  V. RESULT BEFORE TAX FROM ONGOING OPERATIONS  VI. TAX ON PROFIT FROM ONGOING OPERATIONS		(13.2) 1,355.1 (319.5)	(13.9) 1,118.5 (297.8)
IV. RESULT ON RESTATEMENT OF FINANCIAL ACCOUNTS  V. RESULT BEFORE TAX FROM ONGOING OPERATIONS  VI. TAX ON PROFIT FROM ONGOING OPERATIONS  VII. RESULT AFTER TAX FROM ONGOING OPERATIONS		(13.2) 1,355.1 (319.5)	(13.9) 1,118.5 (297.8)
IV. RESULT ON RESTATEMENT OF FINANCIAL ACCOUNTS  V. RESULT BEFORE TAX FROM ONGOING OPERATIONS  VI. TAX ON PROFIT FROM ONGOING OPERATIONS  VII. RESULT AFTER TAX FROM ONGOING OPERATIONS  VIII. RESULT AFTER TAX FROM DISCONTINUED OPERATIONS		(13.2) 1,355.1 (319.5) 1,035.6	(13.9) 1,118.5 (297.8) 820.7
IV. RESULT ON RESTATEMENT OF FINANCIAL ACCOUNTS  V. RESULT BEFORE TAX FROM ONGOING OPERATIONS  VI. TAX ON PROFIT FROM ONGOING OPERATIONS  VII. RESULT AFTER TAX FROM ONGOING OPERATIONS  VIII. RESULT AFTER TAX FROM DISCONTINUED OPERATIONS  IX. RESULT FOR THE PERIOD	6.20	(13.2) 1,355.1 (319.5) 1,035.6 — 1,035.6	(13.9) 1,118.5 (297.8) 820.7  - 820.7
IV. RESULT ON RESTATEMENT OF FINANCIAL ACCOUNTS  V. RESULT BEFORE TAX FROM ONGOING OPERATIONS  VI. TAX ON PROFIT FROM ONGOING OPERATIONS  VII. RESULT AFTER TAX FROM ONGOING OPERATIONS  VIII. RESULT AFTER TAX FROM DISCONTINUED OPERATIONS  IX. RESULT FOR THE PERIOD  1. Attributable to non-controlling interests	6.20	(13.2) 1,355.1 (319.5) 1,035.6 — 1,035.6 270.4	(13.9) 1,118.5 (297.8) 820.7  - 820.7 294.2
IV. RESULT ON RESTATEMENT OF FINANCIAL ACCOUNTS  V. RESULT BEFORE TAX FROM ONGOING OPERATIONS  VI. TAX ON PROFIT FROM ONGOING OPERATIONS  VII. RESULT AFTER TAX FROM ONGOING OPERATIONS  VIII. RESULT AFTER TAX FROM DISCONTINUED OPERATIONS  IX. RESULT FOR THE PERIOD  1. Attributable to non-controlling interests  2. Attributable to the controlling company	6.20	(13.2) 1,355.1 (319.5) 1,035.6 — 1,035.6 270.4	(13.9) 1,118.5 (297.8) 820.7  - 820.7 294.2
IV. RESULT ON RESTATEMENT OF FINANCIAL ACCOUNTS  V. RESULT BEFORE TAX FROM ONGOING OPERATIONS  VI. TAX ON PROFIT FROM ONGOING OPERATIONS  VII. RESULT AFTER TAX FROM ONGOING OPERATIONS  VIII. RESULT AFTER TAX FROM DISCONTINUED OPERATIONS  IX. RESULT FOR THE PERIOD  1. Attributable to non-controlling interests  2. Attributable to the controlling company  Figures in millions of euros.	6.20	(13.2) 1,355.1 (319.5) 1,035.6 — 1,035.6 270.4	(13.9) 1,118.5 (297.8) 820.7  - 820.7 294.2



### **B.2) CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

ITEM	NOTES	2021	2020
A) CONSOLIDATED RESULT FOR THE YEAR		1,035.6	820.7
B) OTHER COMPREHENSIVE INCOME – HEADINGS NOT RECLASSIFIED TO RESULTS			-
C) OTHER COMPREHENSIVE INCOME – HEADINGS THAT CAN BE RECLASSIFIED SUBSEQUENT TO RESULTS		(371.0)	-593.0
1. Financial assets available for sale	6.4		
a) Valuation gains (losses)		(2,141.7)	820.9
b) Amounts transferred to the income statement		(179.0)	(120.4)
c) Other reclassifications		(4.7)	-0.8
2. Currency conversion differences	3.3 & 6.22		
a) Valuation gains (losses)		163.1	-843.2
b) Amounts transferred to the income statement		1.4	-0.2
c) Other reclassifications		(0.2)	0.2
3. Shadow accounting			
a) Valuation gains (losses)	6.13	1,610.4	(402.8)
b) Amounts transferred to the income statement		3.6	45.5
c) Other reclassifications		_	
4. Equity-accounted entities			
a) Valuation gains (losses)		(3.6)	(0.6)
b) Amounts transferred to the income statement		_	0.0
c) Other reclassifications		_	_
5. Other recognized revenue and expenses		15.1	(8.0)
6. Tax on profits		164.6	(83.6)
TOTAL COMPREHENSIVE INCOME FOR THE YEAR (A+B+C)		664.6	227.7
1. Attributable to the controlling company		439.2	118.0
2. Attributable to non-controlling interests		225.4	109.7



# Consolidated statement of changes in equity

### C) CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR YEARS ENDING **DÉCEMBER 31, 2021 AND 2020**

**EQUITY ATTRIBUTABLE TO CONTROLLING COMPANY** 

SHAREHOLDERS' EQUITY

ITEM	Notes	Share capital	Share premium	Reserves	
OPENING BALANCE AS ON JANUARY 1, 2021		308.0	1,506.7	7,057.2	
1.Changes in accounting policies		_	_	_	
2.Correction of errors		_	_	_	
ADJUSTED BALANCE AS ON JANUARY 1, 2021		308.0	1,506.7	7,057.2	
I. TOTAL COMPREHENSIVE REVENUE (EXPENSES)					
II. OPERATIONS WITH THE CONTROLLING COMPANY'S SHAREHOLDERS AND NON-CONTROLLING INTERESTS				(315.5)	
1. Capital increases (decreases)		_	_	_	
2. Distribution of dividends	4.2 & 6.25	_	_	(230.8)	
3. Increases (decreases) from business combinations	6.24	_	_	(8.0)	
4. Other operations with the controlling company's shareholders and non-controlling interests	6.8	_	_	(83.8)	
5. Operations with treasury stock and own shares	6.10	_	_	(0.1)	
III. OTHER VARIATIONS IN EQUITY				360.7	
1. Transfers among equity items		_	_	372.5	
2. Other variations		_	_	(11.8)	
CLOSING BALANCE AS ON DECEMBER 31, 2021		308.0	1,506.7	7,102.4	



### EQUITY ATTRIBUTABLE TO CONTROLLING COMPANY

			SHARE	EHOLDERS' EQUI	ГҮ		
Interir dividen	_	Result for the year attributable to controlling company	Other equity instruments	Valuation change adjustments	Currency conversion differences	Non-controlling interests	Total equity
(154.0)	(63.4)	526.5	-	1,270.7	(1,915.7)	1,301.8	9,837.8
-		_	_	_	-	-	_
_	_	_	_	_	_	_	_
(154.0)	(63.4)	526.5	-	1,270.7	(1,915.7)	1,301.8	9,837.8
-		765.2	_	(465.4)	139.4	225.4	664.6
(184.8)	0.5					(329.2)	(829.0)
_		_	_	_	_	90.9	90.9
(184.8)	) –	_	_	_	_	(187.0)	(602.6)
_	_	_	_	_	_	(216.6)	(217.4)
_	_	_	_	_	_	(16.5)	(100.3)
_	- 0.5	_	_	_	_	_	0.4
154.0	_	(526.5)				5.0	(6.8)
154.0	) –	(526.5)	_	_	_	_	_
_		_	_	_	_	5.0	(6.8)
(184.8	[62.9]	765.2	_	805.3	[1,776.3]	1,203.0	9,666.6



### EQUITY ATTRIBUTABLE TO CONTROLLING COMPANY

### SHAREHOLDERS' EQUITY

ITEM	Notes	Share capital	Share premium	Reserves	
OPENING BALANCE AS ON JANUARY 1, 2020		308.0	1,506.7	6,915.6	
1.Changes in accounting policies		_	_	_	
2.Correction of errors		_	_	_	
ADJUSTED BALANCE AS ON JANUARY 1, 2020		308.0	1,506.7	6,915.6	
I. TOTAL COMPREHENSIVE REVENUE (EXPENSES)					
II. OPERATIONS WITH THE CONTROLLING COMPANY'S SHAREHOLDERS AND NON-CONTROLLING INTERESTS				(261.7)	
1. Capital increases (decreases)		_	_	_	
2. Distribution of dividends	4.2 & 6.25	_	_	(261.6)	
3. Increases (decreases) from business combinations	6.24	_	_	_	
Other operations with the controlling company's shareholders and non- controlling interests		_	_	_	
5. Operations with treasury stock and own shares	6.10	_	_	(0.1)	
III. OTHER VARIATIONS IN EQUITY		_	-	403.3	
1. Transfers among equity items		_	-	424.4	
2. Other variations		_	_	(21.1)	
CLOSING BALANCE AS ON DECEMBER 31, 2020		308.0	1,506.7	7,057.2	

### **EQUITY ATTRIBUTABLE TO CONTROLLING COMPANY**

			SHAREHO	LDERS' EQUITY		,	
Interim dividend	Treasury stock	Result for the year attributable to controlling company	Other equity instruments	Valuation change adjustments	Currency conversion differences	Non-controlling interests	Total equity
(184.8)	(63.8)	609.2	_	1,003.7	(1,240.2)	1,251.7	10,106.1
_	_	_	_	_	_	_	_
_	_	_	_	_	_	_	_
(184.8)	(63.8)	609.2		1,003.7	(1,240.2)	1,251.7	10,106.1
		526.5		267.0	(675.5)	109.7	227.7
(154.0)	0.4					(65.0)	(480.3)
_	-	-	-	_	_	8.3	8.3
(154.0)	_	_	_	_	_	(244.0)	(659.6)
_	_	_	_	_	_	116.1	116.1
_	_	_	_	_	_	54.6	54.6
_	0.4	_	_	_	_	_	0.3
184.8		(609.2)				5.4	(15.7)
184.8	_	(609.2)	_	_	_	_	_
		_		_		5.4	(15.7)
(154.0)	(63.4)	526.5	_	1,270.7	(1,915.7)	1,301.8	9,837.8



### Consolidated cash flow statement

### D) CONSOLIDATED CASH FLOW STATEMENT FOR YEARS ENDING DECEMBER 31, 2021 AND 2020

ITEM	NOTES	2021	2020
1. Insurance activity:		283.7	48.6
Cash received from insurance activity		21,161.5	21,865.6
Cash payments from insurance activity		(20,877.8)	(21,817.0)
2. Other operating activities:		(420.4)	(346.2)
Cash received from other operating activities		457.1	360.4
Cash payments from other operating activities		(877.5)	(706.6)
3. Receipt (payment) of income tax		(349.2)	(298.4)
NET CASH FLOWS FROM OPERATING ACTIVITIES		(485.9)	(596.0)
1. Proceeds from investment activities:		21,692.3	22,548.7
Property, plant and equipment		6.7	66.3
Real estate investments		119.0	22.3
Intangible fixed assets		247.7	0.4
Financial instruments		18,010.3	19,393.0
Equity instruments		1,850.3	1,941.2
Controlled companies and other business units	6.8	375.1	50.3
Interest collected		948.6	959.9
Dividends collected		87.4	68.8
Other proceeds related to investment activities		47.2	46.5
2. Payments from investment activities:		(20,377.5)	(21,369.5)
Property, plant and equipment	6.2	(36.1)	(42.9)
Real estate investments	6.2	(215.9)	(25.6)
Intangible fixed assets		(89.6)	(245.5)
Financial instruments		(17,193.7)	(18,747.9)
Equity instruments		(2,655.7)	(2,192.8)
Controlled companies and other business units	6.8 & 6.24	(125.0)	(83.4)
Other payments related to investment activities		(61.5)	(31.4)
NET CASH FLOWS FROM INVESTMENT ACTIVITIES		1,314.8	1,179.2

ITEM	NOTES	2021	2020
1. Proceeds from financing activities		868.7	703.2
Subordinated liabilities		_	_
Proceeds from issuing of equity instruments and capital increases		91.7	8.2
Proceeds from sale of treasury stock	6.10	0.3	0.3
Other proceeds related to financing activities		776.7	694.7
2. Payments from financing activities		(1,238.1)	(1,273.2)
Dividends paid to shareholders		(614.3)	(658.4)
Interest paid		(73.5)	(73.6)
Subordinated liabilities		(0.4)	_
Payments on return of shareholders' contributions		_	_
Purchase of treasury stock	6.10	_	_
Other payments related to financing activities	6.8	(549.9)	(541.2)
NET CASH FLOW FROM FINANCING ACTIVITIES		[369.4]	(570.0)
Conversion differences in cash flow and cash balances		9.2	(131.8)
NET INCREASE(DECREASE) IN CASH FLOW		468.7	(118.6)
OPENING CASH BALANCE		2,418.9	2,537.5
CLOSING CASH BALANCE		2,887.6	2,418.9



# Financial information by segment

### E) FINANCIAL INFORMATION BY SEGMENT - CONSOLIDATED INCOME STATEMENT FOR YEAR ENDING DECEMBER 31, 2021

ITEM	IBERIA	LATAM NORTH	LATAM SOUTH	BRAZIL	NORTH AMERICA	
I. REVENUE FROM INSURANCE BUSINESS						
1. Premiums earned, net						
a) Written premiums, direct insurance	7,575.0	2,178.7	1,617.4	3,340.1	1,972.8	
b) Premiums from accepted reinsurance	21.4	9.0	0.3	_	100.3	
c) Premiums from ceded reinsurance	(930.5)	(988.5)	(743.0)	(707.5)	(595.1)	
d) Variations in provisions for unearned premiums and unexpired risks, net						
Direct insurance	(42.8)	(245.1)	(54.7)	(330.3)	39.7	
Accepted reinsurance	(1.0)	(0.1)	2.6	_	(5.8)	
Ceded reinsurance	19.8	224.8	20.0	67.1	(6.9)	
2. Share in profits from equity-accounted companies	27.4	_	_	_	_	
3. Revenues from investments						
From operations	1,349.4	79.0	136.3	138.2	67.7	
From equity	79.2	10.4	9.8	1.3	60.3	
Unrealized gains on investments on behalf of life insurance policyholders bearing the investment risk	229.3	9.4	0.6	8.7	_	
5. Other technical revenue	22.5	8.4	33.3	1.1	13.5	
6. Other non-technical revenue	279.4	0.7	2.2	_	0.3	
7. Positive foreign exchange differences	19.2	15.0	12.6	_	_	
8. Reversal of the asset impairment provision	11.0	_	0.1	_	_	
TOTAL REVENUE FROM INSURANCE BUSINESS	8,659.3	1,301.7	1,037.5	2,518.7	1,646.8	

TOTAL	CORPORATE AREAS AND CONSOLIDATION ADJUSTMENTS	REINSURANCE	MAPFRE GLOBAL RISKS	MAPFRE ASISTENCIA	EURASIA
18,127.6	13.4	_	_	83.4	1,346.8
4,027.0	(2,795.6)	4,991.6	1,283.0	403.0	14.0
(4,307.8)	2,791.6	(1,557.6)	(1,059.5)	(126.9)	(390.8)
(450.3)	(5.0)	_	_	75.6	112.3
(181.7)	96.1	(260.4)	(4.1)	(10.2)	1.2
249.3	(95.0)	55.8	(16.2)	(20.3)	0.2
9.3	(18.4)	_	_	_	0.3
2,227.1	(4.5)	184.4	19.0	8.8	248.8
180.0	(2.6)	0.1	_	_	21.5
254.6	_	_	_	_	6.6
87.7	(0.2)	0.7	_	_	8.4
283.1	(0.1)	_	_	_	0.6
1,628.2	21.8	140.6	1,351.4	1.5	66.1
13.9	_	2.4	0.4	_	_
22,148.0	1.5	3,557.6	1,574.0	414.9	1,436.0



RESULT FROM THE INSURANCE BUSINESS	753.1	51.4	76.9	281.7	124.0
TOTAL EXPENSES FROM INSURANCE BUSINESS	(7,906.2)	(1,250.3)	(960.6)	(2,237.0)	(1,522.8)
11. Allowance to the asset impairment provision	(19.9)		(2.8)	_	(2.9)
O. Negative foreign exchange differences	(12.9)	(12.8)	(7.6)	(1.5)	
9. Other non-technical expenses	(134.9)	(1.7)	(4.3)	_	(8.8)
3. Other technical expenses	(273.3)	(13.9)	(29.1)	(0.8)	_
7. Unrealized losses on investments on account of life insurance policyholders bearing investment risk	(57.6)	(2.3)	_	(10.4)	_
b) From equity and financial accounts	(43.8)	(0.7)	(1.5)	_	(5.0)
a) From operations	(625.3)	(23.8)	(21.1)	(56.2)	(4.9)
6. Investment expenses					
5. Share in losses from equity-accounted companies	(2.0)	_	_	_	_
c) Commissions and participation in reinsurance	154.6	69.9	85.6	91.0	152.8
b) Administration expenses	(157.8)	(67.2)	(53.6)	(136.0)	(180.6)
a) Acquisition expenses	(1,207.5)	(317.3)	(355.7)	(904.6)	(444.3)
4. Net operating expenses					
3. Profit sharing and returned premiums	(38.0)	(15.4)	(0.6)	0.6	_
2. Variation in other technical provisions, net	354.0	30.9	(67.7)	(66.0)	(0.4)
b) Claims-related expenses	(391.9)	(17.1)	(31.3)	(46.9)	(158.5)
Ceded reinsurance	619.0	379.8	140.9	614.4	206.8
Accepted reinsurance	(5.7)	(6.9)	(0.2)	_	(22.5)
Direct insurance	(6,063.2)	(1,251.8)	(611.6)	(1,720.6)	(1,054.5)
a) Claims paid and variation in provision for outstanding claims, net					
l. Incurred claims for the financial year, net					
II. EXPENSES FROM INSURANCE BUSINESS					
ITEM	IBERIA	NORTH	SOUTH	BRAZIL	AMERICA
		LATAM	LATAM		NORTH

1,482.9	[13.4]	148.6	45.4	[4.7]	19.9
(20,665.1)	(14.9)	(3,409.0)	(1,528.6)	(419.6)	[1,416.1]
(29.0)	(1.0)	(0.4)		_	(2.0)
(1,574.2)	(2.1)	(145.2)	(1,354.2)	(1.1)	(36.8)
(152.9)	_	_	_	_	(3.2)
(352.8)	(0.1)	(9.4)	_	(16.9)	(9.3)
(70.3)	_	_	_	_	_
(53.1)	(0.1)	(0.2)	_	_	(1.8)
(910.0)	(8.0)	(38.7)	(5.6)	(5.5)	(120.9)
(2.0)			_	_	
722.4	(521.0)	357.5	103.2	54.1	174.7
(766.8)	5.6	(22.6)	_	(19.4)	(135.2)
(4,611.0)	519.9	(1,248.8)	(138.3)	(212.4)	(302.0)
(55.2)	_	_	_	_	(1.8)
190.2	_	28.6	_		(89.2)
(760.5)	1.0	(0.8)	_	(64.7)	(50.3)
2,229.4	(1,491.4)	999.1	570.4	41.6	148.8
(2,743.8)	1,491.8	(3,328.1)	(704.1)	(150.5)	(17.6)
(11,725.5)	(9.5)			(44.8)	(969.5)
TOTAL	ADJUSTMENTS	REINSURANCE	GLOBAL RISKS	ASISTENCIA	EURASIA
TOTAL	CORPORATE AREAS AND CONSOLIDATION	DEINOUDANOS	MAPFRE	MAPFRE	FUDAQIA



	IDEDIA	LATAM	LATAM	DD 4.7U	NORTH	
ITEM	IBERIA	NORTH	SOUTH	BRAZIL	AMERICA	
III. OTHER ACTIVITIES						
1. Operating revenue	293.6	8.1	10.7	10.5	1.3	
2. Operating expenses	(250.8)	(7.9)	(8.2)	(7.4)	(3.6)	
3. Net financial income						
a) Financial income	8.1	1.8	1.3	19.5	(1.7)	
b) Financial expenses	(3.1)	(1.4)	(0.2)	(1.8)	_	
4. Result from non-controlling interests						
a) Share in profits from equity-accounted companies	_	_	_	_	_	
b) Share in losses from equity-accounted companies	_	_	_	_	_	
5. Reversal of asset impairment provision	1.3	_	_	_	_	
6. Allowance to the asset impairment provision	(2.0)	_	_	_	_	
7. Result from the disposal of non-current assets classified as held for sale, not included in discontinued operations	_	_	_	_	_	
RESULT FROM OTHER ACTIVITIES	49.4	0.6	3.6	20.8	(4.0)	
IV. RESULT ON RESTATEMENT OF FINANCIAL ACCOUNTS	_	_	_	_	_	
V. RESULT BEFORE TAX FROM ONGOING OPERATIONS	802.5	52.0	68.5	302.5	120.0	
VI. TAX ON PROFIT FROM ONGOING OPERATIONS	(188.7)	[13.4]	(12.0)	[71.2]	(31.2)	
VII. RESULT AFTER TAX FROM ONGOING OPERATIONS	613.8	38.6	56.5	231.3	88.8	
VIII. RESULT AFTER TAX FROM DISCONTINUED OPERATIONS	_	_	_	_	_	
IX. RESULT FOR THE PERIOD	613.8	38.6	56.5	231.3	88.8	
1. Attributable to non-controlling interests	73.1	11.8	2.4	157.0	_	
2. Attributable to the controlling company	540.7	26.8	54.1	74.3	88.8	
Ciarras in adilliana of sures						

TOTAL	CORPORATE AREAS AND CONSOLIDATION ADJUSTMENTS	REINSURANCE	MAPFRE GLOBAL RISKS	MAPFRE ASISTENCIA	EURASIA
315.6	(84.3)	_	(0.2)	73.2	2.7
(408.0)	(46.1)	_	_	(81.8)	(2.2)
84.9	47.9	_	_	7.8	0.2
(108.5)	(98.1)	_	_	(3.9)	_
6.9	6.9		_		
_	_		_		
5.9	4.6	_	_	_	_
(40.6)	(38.6)	_	_	_	
_	-	_	-	-	-
(114.6)	(180.8)	_	(0.2)	[4.7]	0.7
[13.2]	(0.5)	_	_	(0.7)	_
1,355.1	(194.7)	148.6	45.2	(10.1)	20.6
(319.5)	33.2	(30.8)	[11.3]	12.4	(6.5)
1,035.6	(161.5)	117.8	33.9	2.3	14.1
_	_	_	_	_	_
1,035.6	(161.5)	117.8	33.9	2.3	14.1
270.4	11.2	_	_	1.7	13.2
765.2	(172.7)	117.8	33.9	0.6	0.9



### E) FINANCIAL INFORMATION BY SEGMENT - CONSOLIDATED INCOME STATEMENT FOR YEAR ENDING DECEMBER 31, 2020

ITEM	IBERIA	LATAM NORTH	LATAM SOUTH	BRAZIL	NORTH AMERICA	
I. REVENUE FROM INSURANCE BUSINESS						
1. Premiums earned, net						
a) Written premiums, direct insurance	6,979.1	1,564.9	1,739.2	3,085.4	2,060.8	
b) Premiums from accepted reinsurance	19.8	9.7	33.0	_	37.0	
c) Premiums from ceded reinsurance	(889.5)	(449.8)	(935.1)	(602.9)	(552.3)	
d) Variations in provisions for unearned premiums and unexpired risks, net						
Direct insurance	(6.2)	229.8	(240.7)	(207.7)	76.9	
Accepted reinsurance	(1.8)	0.5	(0.7)	_	2.2	
Ceded reinsurance	7.7	(235.8)	235.9	53.8	(11.4)	
2. Share in profits from equity-accounted companies	6.8	_	_	_	_	
3. Revenues from investments						
From operations	1,272.9	70.9	65.3	138.8	72.5	
From equity	66.4	10.3	10.8	3.5	58.4	
Unrealized gains on investments on behalf of life insurance policyholders bearing the investment risk	104.7	9.4	0.4	23.2	_	
5. Other technical revenue	26.2	1.1	0.6	0.1	10.2	
6. Other non-technical revenue	55.7	0.4	0.2	0.2	_	
7. Positive foreign exchange differences	18.4	21.6	15.5	15.4	_	
8. Reversal of the asset impairment provision	12.0	_	_	_	_	
TOTAL REVENUE FROM INSURANCE BUSINESS	7,672.4	1,233.0	924.4	2,509.6	1,754.4	

EURASIA	MAPFRE ASISTENCIA	MAPFRE GLOBAL RISKS	REINSURANCE	CORPORATE AREAS AND CONSOLIDATION ADJUSTMENTS	TOTAL
Edinon	ACIOTEIVOIM	GEOBLETHOLO	TIENTOSTI MICE	ABOSTMENTS	TOTAL
1,462.1	165.5	_	_	6.3	16,767.3
21.3	453.4	1,255.8	4,430.7	(2,520.2)	3,714.9
(406.2)	(170.0)	(1,048.7)	(1,364.4)	2,518.4	(3,648.4)
34.7	75.4	_	_	(4.4)	179.1
1.0	5.3	(29.9)	(112.1)	5.1	(130.6)
(15.0)	(26.7)	28.6	11.5	(3.9)	(180.8)
0.6	_	_	_	(0.5)	6.9
199.3	6.8	16.1	155.7	(7.2)	2,059.2
21.0	_		0.1	(1.7)	167.1
0.5	-	_	_	(0.1)	137.8
2.9	_	_	0.1	(0.2)	66.2
3.9	_	_	0.1	_	61.8
25.8	0.2	1,530.0	412.9	12.1	2,042.9
_	_	0.3	(0.3)	_	27.6
1,351.9	509.9	1,752.2	3,534.2	3.6	21,271.0



RESULT FROM THE INSURANCE BUSINESS	673.8	116.4	58.3	366.7	97.2	
TOTAL EXPENSES FROM INSURANCE BUSINESS	(6,998.6)	[1,116.5]	[866.2]	[2,142.9]	(1,657.3)	
11. Allowance to the asset impairment provision	(14.3)	_	_	_	(32.7)	
10. Negative foreign exchange differences	(26.6)	(19.0)	(20.5)	_	_	
9. Other non-technical expenses	(128.7)	(0.8)	(0.3)	(0.1)	(8.6)	
8. Other technical expenses	(138.7)	(14.2)	(8.1)	(0.9)	_	
7. Unrealized losses on investments on account of life insurance policyholders bearing investment risk	(194.9)	(1.0)	_	(14.2)	_	
b) From equity and financial accounts	(39.2)	(0.9)	(0.7)	_	(8.7)	
a) From operations	(502.7)	(22.7)	(14.1)	(51.2)	(22.1)	
6. Investment expenses						
5. Share in losses from equity-accounted companies	(22.7)	_	_	_	_	
c) Commissions and participation in reinsurance	161.0	68.4	70.8	73.3	141.8	
b) Administration expenses	(155.1)	(67.7)	(73.5)	(137.0)	(183.5)	
a) Acquisition expenses	(1,193.8)	(273.1)	(263.0)	(919.9)	(495.4)	
4. Net operating expenses						
3. Profit sharing and returned premiums	(33.0)	(14.2)	(8.6)	(0.8)	_	
2. Variation in other technical provisions, net	613.6	(95.0)	(31.3)	(89.4)	(0.4)	
b) Claims-related expenses	(387.6)	(18.1)	(13.4)	(46.3)	(167.6)	
Ceded reinsurance	657.5	222.3	505.0	321.0	293.0	
Accepted reinsurance	(10.4)	(8.3)	(6.6)	_	(10.4)	
Direct insurance	(5,583.1)	(872.1)	(1,002.0)	(1,277.4)	(1,162.8)	
a) Claims paid and variation in provision for outstanding claims, net						
1. Incurred claims for the financial year, net						
II. EXPENSES FROM INSURANCE BUSINESS						
TEM	IBERIA	LATAM NORTH	LATAM SOUTH	BRAZIL	NORTH AMERICA	

60.9	9.3	20.2	2.3	(100.7)	1,336.9
(1,291.5	(500.6)	(1,732.0)	(3,531.9)	(104.3)	(19,934.1)
(11.3	_		(0.6)	(134.8)	(210.9)
(14.8	(3.2)	(1,531.4)	(410.2)	(2.7)	(2,018.5)
(3.9	_		(7.9)	7.3	(145.7)
(10.8	(14.4)	(0.3)	(2.3)	0.1	(205.0)
-		_	-	_	(210.1)
(0.2	) –	_	(0.4)	(0.1)	(51.0)
(121.0	) (2.5)	(8.7)	(58.6)	2.7	(799.4)
_		_	_	20.9	(1.8)
194.6	71.2	90.1	324.6	(539.1)	669.9
(119.0	(19.5)		(17.3)	5.6	(746.8)
(310.7	(262.3)	(136.0)	(1,212.1)	538.9	(4,610.2)
(4.4)	_			_	(50.1)
(38.0			2.6		(50.1)
(48.4			(0.8)	(0.4)	(775.3)
175.6		587.1	606.8	(1,424.7)	1,835.4
(16.7		(732.8)	(2,755.8)	1,425.1	(2,288.6)
(964.7		-	-	(3.0)	(10,667.8)
EURASIA	MAPFRE A ASISTENCIA	MAPFRE GLOBAL RISKS	REINSURANCE	CORPORATE AREAS AND CONSOLIDATION ADJUSTMENTS	TOTAL



ITEM	IBERIA	LATAM NORTH	LATAM SOUTH	BRAZIL	NORTH AMERICA	
III. OTHER ACTIVITIES						
1. Operating revenue	234.5	8.9	10.0	8.8	0.9	
2. Operating expenses	(205.3)	(8.2)	(10.9)	(11.4)	(3.3)	
3. Net financial income						
a) Financial income	10.5	1.3	0.2	6.8	0.1	
b) Financial expenses	(2.7)	(3.9)	0.1	(1.4)	(0.1)	
4. Result from non-controlling interests						
a) Share in profits from equity-accounted companies	_	_	_	_	_	
b) Share in losses from equity-accounted companies	_	_	_	_	_	
5. Reversal of asset impairment provision	1.3	_	_	_	_	
6. Allowance to the asset impairment provision	(2.0)	_	_	_	_	
7. Result from the disposal of non-current assets classified as held for sale, not included in discontinued operations	_	_	_	_	_	
RESULT FROM OTHER ACTIVITIES	36.4	(1.9)	(0.6)	2.8	[2.4]	
IV. RESULT ON RESTATEMENT OF FINANCIAL ACCOUNTS	_	_	_	_	_	
V. RESULT BEFORE TAX FROM ONGOING OPERATIONS	710.2	114.5	57.7	369.5	94.8	
VI. TAX ON PROFIT FROM ONGOING OPERATIONS	(163.7)	(29.0)	[14.4]	(100.1)	(18.5)	
VII. RESULT AFTER TAX FROM ONGOING OPERATIONS	546.5	85.5	43.2	269.4	76.3	
VIII. RESULT AFTER TAX FROM DISCONTINUED OPERATIONS	_	_	_	_	_	
IX. RESULT FOR THE PERIOD	546.5	85.5	43.2	269.4	76.3	
1. Attributable to non-controlling interests	93.2	15.8	9.5	167.9	_	
2. Attributable to the controlling company	453.3	69.7	33.8	101.5	76.3	

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TOTAL	CORPORATE AREAS AND CONSOLIDATION ADJUSTMENTS	REINSURANCE	MAPFRE GLOBAL RISKS	MAPFRE ASISTENCIA	EURASIA
295.3	(58.7)	-	_	90.7	2.0
(437.0)	(77.7)	_	-	(121.1)	(2.8)
59.5	32.9	_	_	6.6	0.1
(94.6)	(79.0)	_	_	(7.5)	
6.9	6.9	_	_	_	_
	_	_	_	_	_
5.9	4.6	_	_	_	_
(40.6)	(38.6)	_	_	_	
_	_	_	_	_	_
(204.5)	(209.5)	_	_	(31.3)	[0.7]
[13.9]	[4.7]	_	_	(0.5)	-
1,118.5	(314.8)	2.3	20.2	[22.6]	59.8
(297.8)	53.5	(0.6)	(5.0)	3.9	(17.5)
820.7	[261.4]	1.7	15.1	(18.6)	42.3
_	_	_	_	_	_
820.7	[261.4]	1.7	15.1	(18.6)	42.3
294.1	(1.3)	_	_	2.0	11.2
526.5	(260.2)	1.7	15.1	(20.6)	31.1



### F. SUPPLEMENTARY FINANCIAL INFORMATION BY PRODUCT AND GEOGRAPHICAL AREA

### 1. CONSOLIDATED ORDINARY REVENUES FROM **EXTERNAL CLIENTS IN FINANCIAL YEARS ENDING DECEMBER 31, 2021 AND 2020**

The breakdown of consolidated ordinary revenues, by product and country, in line with the segments broken down in Note 2.2, is as follows:

#### 1.A) INFORMATION BY PRODUCT

TOTAL	22,470.2	20,777.5
Consolidation adjustments	(3,436.2)	(3,090.7)
Other Activities	911.4	823.9
Reinsurance	6,274.6	5,686.5
Other Non-Life	5,128.1	4,110.2
Accidents	222.6	198.0
Health	1,374.0	1,289.6
Homeowners and commercial risks	2,349.8	2,339.9
Automobile	5,388.4	5,601.3
Life	4,257.5	3,818.8
PRODUCTS	2021	2020

Figures in millions of euros.

### 1.B) INFORMATION BY COUNTRY

TOTAL	22,470.2	20,777.5
CORPORATE AREAS AND CONSOLIDATION ADJUSTMENTS	(2.866,5)	(2.572,6)
MAPFRE RE	4,991.6	4,430.7
MAPFRE GLOBAL RISKS	1,283.0	1,255.8
MAPFRE ASISTENCIA	559.6	709.6
Other	434.2	421.3
Turkey	304.9	326.2
Malta	406.7	346.0
Italy	217.8	392.0
EURASIA		
Puerto Rico	336.3	355.5
United States of America	1,738.0	1,743.3
NORTH AMERICA		
BRAZIL	3,350.7	3,094.1
Other	213.3	197.8
Peru	517.1	507.3
Colombia	367.9	295.7
Chile	338.9	311.6
Argentina	191.2	146.3
LATAM SOUTH		
Other	646.5	591.7
Panama	223.7	212.2
Mexico	1,325.5	779.6
LATAM NORTH	100.4	100.0
Portugal	130.4	136.8
Spain	7,759.4	7,096.6
IBERIA		
GEOGRAPHIC AREA / COUNTRIES	2021	2020

Figures in millions of euros.

Direct insurance and accepted reinsurance premiums, as well as operating revenues from non-insurance activities are considered as ordinary revenues.

No client contributes, on an individual basis, more than 10 percent of the Group's ordinary revenues.

### 2. NON-CURRENT ASSETS AT **DECEMBER 31, 2021 AND 2020**

The breakdown of non-current assets in line with the segments broken down in Note 2.2, is as follows:

GEOGRAPHIC AREA / COUNTRIES	2021	2020
IBERIA	0.005.0	0.000.0
Spain	2,065.2	9,868.9
Portugal	42.9	25.1
LATAM NORTH		
Mexico	153.1	132.2
Panama	56.0	48.3
Other	63.6	56.1
LATAM SOUTH		
Argentina	34.8	25.9
Chile	24.9	20.5
Colombia	27.0	32.7
Peru	126.5	90.1
Other	24.1	23.1
BRAZIL	564.1	524.8
BRAZIL NORTH AMERICA	564.1	524.8
	<b>564.1</b> 251.9	<b>524.8</b> 248.0
NORTH AMERICA		
NORTH AMERICA United States of America	251.9	248.0
NORTH AMERICA United States of America Puerto Rico	251.9	248.0
NORTH AMERICA United States of America Puerto Rico EURASIA	251.9 54.2	248.0 55.2
NORTH AMERICA United States of America Puerto Rico EURASIA Italy	251.9 54.2 81.9	248.0 55.2 71.3
NORTH AMERICA United States of America Puerto Rico EURASIA Italy Malta	251.9 54.2 81.9 231.9	248.0 55.2 71.3 217.6
NORTH AMERICA United States of America Puerto Rico EURASIA Italy Malta Turkey	251.9 54.2 81.9 231.9 22.7	248.0 55.2 71.3 217.6 32.4
NORTH AMERICA United States of America Puerto Rico EURASIA Italy Malta Turkey Other	251.9 54.2 81.9 231.9 22.7 253.3	248.0 55.2 71.3 217.6 32.4 45.4
NORTH AMERICA United States of America Puerto Rico EURASIA Italy Malta Turkey Other MAPFRE ASISTENCIA	251.9 54.2 81.9 231.9 22.7 253.3	248.0 55.2 71.3 217.6 32.4 45.4
NORTH AMERICA United States of America Puerto Rico EURASIA Italy Malta Turkey Other MAPFRE ASISTENCIA MAPFRE GLOBAL RISKS	251.9 54.2 81.9 231.9 22.7 253.3 81.7	248.0 55.2 71.3 217.6 32.4 45.4 <b>90.4</b>

Figures in millions of euros.

Non-current assets include intangible fixed assets other than goodwill and portfolio acquisition expenses, property, plant and equipment, real estate investments, inventories, tax receivables, corporate and other receivables, other assets, and non-current assets held for sale and from discontinued operations, with information in Note 6.9 herein regarding the latter. The amount in non-current assets in Spain in 2020 primarily corresponded to the reclassification to Non-current assets held for sale of the assets tied to the Bankia bancassurance business, which took place in 2021 (Note 6.9).



# Consolidated annual report

### 1. GENERAL INFORMATION REGARDING THE COMPANY AND ITS ACTIVITIES

MAPFRE S.A. (hereinafter the "controlling company") is a listed public limited company and parent of a number of controlled companies engaged in insurance activity in its various lines of business, both Life and Non-Life, finance, securities investment, and services.

MAPFRE S.A. is a subsidiary of CARTERA MAPFRE, S.L. Single-Member Company (hereinafter, CARTERA MAPFRE), fully controlled by Fundación MAPFRE.

The scope of activity of the controlling company and its subsidiaries (hereinafter "MAPFRE", "the Group" or "MAPFRE Group") includes the Spanish territory, European Economic Area countries, and other countries.

The controlling company was incorporated in Spain and has its registered office in Majadahonda (Madrid), Carretera de Pozuelo 52.

In 2021, the MAPFRE Group business activities were carried out through the organizational structure comprising four Business Units (Insurance, Assistance, Global Risks and Reinsurance), and six Regional Areas (Iberia

- Spain and Portugal Brazil, LATAM North
- Mexico and the Central America subregion and Dominican Republic - LATAM South -Argentina, Chile, Colombia, Ecuador, Paraguay, Peru, Uruguay and Venezuela - North America - United States and Puerto Rico - and EURASIA - Europe, Middle East, Africa and Asia-Pacific).

The Insurance Business Unit is organized according to the regional areas of MAPFRE, which comprise the geographical units that plan, support and supervise in the region. The Reinsurance and Global Risks business comprise the legal entity MAPFRE RE.

The activity of the various Business Units is complemented by the Corporate Areas (Internal Audit, Strategy and M&A, Finance and Resources, Investment, Business and Clients, People and Organization, External Relations and Communications, General Counsel and Legal Affairs, Transformation of the Operation, Technology and Operations) which have global responsibilities for all the Group's companies worldwide regarding the development, implementation, and monitoring of global, regional and local corporate policies.

MAPFRE pushes for multi-channel distribution, adapting its commercial structure to the different legislations in which it operates.

The focus on the client, the global product offer, and the adaptation to the legal and commercial particularities of each of the markets in which it is present are some of the key factors of success of the company's business model.

The individual and consolidated annual accounts were prepared by the Board of Directors on February 9, 2022 using the single electronic reporting format set out in the Delegated Regulation (EU) 2019/815. They are expected to be approved by the Annual General Meeting. Spanish regulations provide for the possibility of modifying the consolidated annual accounts if they are not approved by the aforementioned sovereign

### 2. BASIS OF PRESENTATION OF THE CONSOLIDATED ANNUAL ACCOUNTS

### 2.1. BASIS OF PRESENTATION

The Group's consolidated annual accounts were prepared in accordance with the International Financial Reporting Standards as adopted by the European Union (EU-IFRS), with all companies having carried out the requisite standardization adjustments.

The consolidated annual accounts have been prepared on the cost model basis, except for financial assets available for sale, financial assets for trading and derivative instruments, which are recorded at their fair value.

There was no early application of the rules and interpretations which, having been approved by the European Commission, had not entered into force at the close of 2021. However, had there been any, their early adoption would not have affected the Group's financial situation and results, with the exception of what is indicated in Note 2.5 below.

The figures presented in the Consolidated Annual Accounts have been rounded for ease of reporting. Therefore, the totals of the rows or columns may not coincide with the arithmetic sums of the amounts included therein.

### 2.2. FINANCIAL INFORMATION BY SEGMENT

Section E) of the consolidated annual accounts contains the financial information broken down by operating segment, which is aligned with the Group organizational structure and with the information provided to Management and to the market. The organizational structure identifies the

following operating segments based on the activities of the Business Units:

#### **INSURANCE**

- IBERIA
- BRAZIL
- LATAM NORTH
- I ATAM NORTH
- NORTH AMERICA
- EURASIA

### **ASSISTANCE GLOBAL RISKS** REINSURANCE

Revenues and expenses from the Insurance business also include complementary activities relating to asset and real estate management, and from medical services, assistance, funeral services, technology services, and others. The operating segment corresponding to the Insurance Unit presents its information according to the structure of the Group's regional areas and taking into account the quantitative thresholds established in prevailing regulations.

The operating segments corresponding to the Assistance, Global Risks and Reinsurance Business Units include insurance and reinsurance activity, regardless of the geographic location.

Transactions between segments are recorded at fair value and eliminated in the consolidation process.

The amounts shown under "Corporate Areas and consolidation adjustments" include expenses for services rendered by the Corporate Areas and the adjustments made on consolidation.

The Consolidated Management



Report contains additional information on business performance and characteristics.

### 2.3. FINANCIAL INFORMATION BY PRODUCT AND GEOGRAPHIC AREA

Section F) of the consolidated annual accounts contains supplementary financial information broken down by product and geographical area.

The information by product is presented for the main activity lines, which are:

- Life
- Automobile
- Homeowners and commercial risks
- Health
- Accidents
- Other Non-Life
- Reinsurance
- Other Activities

The information shown for each geographic area is broken down by the main countries comprising the Group's regional areas, as indicated in Note 1 herein.

### 24 CHANGES IN ACCOUNTING POLICIES, CHANGES IN ESTIMATES AND **ERRORS**

In 2021, there have been no relevant changes in accounting policies, estimates or errors that could have impacted the Group financial position or results.

### 2.5. COMPARISON OF INFORMATION

There are no reasons preventing the consolidated annual accounts of this reporting period from being compared with those of the previous period.

The present consolidated annual accounts have been prepared in line with the international standards approved by the European Commission and which were in force at the close of the year.

At the date when these annual accounts were prepared, the following information is noteworthy:

#### **EU-IFRS 17**

EU-IFRS 17 "Insurance Contracts", which will substitute EU-IFRS 4 "Insurance Contracts", approved by the International Accounting Standards Board (IASB), was published on November 23, 2021 by the Official Journal of the European Union (OJEU).

The standard will be applicable to periods starting on or after January 1, 2023. In the consolidated annual accounts for said year, the 2022 balances will be restated, as the standard will have a retrospective approach. This implies that:

- All contract groups must be identified, recognized and measured as if EU-IFRS 17 had always been applicable.
- Any items recorded in the financial statements which would not exist if EU-IFRS 17 had always been applicable must be removed.
- Any net difference that could arise by applying the previous points will be recorded in equity.

It will therefore be necessary to establish the new value of insurance contracts under EU-IFRS 17, which will imply eliminating all related items under IFRS 4, included in assets and liabilities on the balance sheet. which under EU-IFRS 17 will be included in the future cash flows in the valuation of the contract itself, as is the case with pending invoices and activated commissions.

As such, some intangible assets like certain portfolio acquisition expenses (VOBAS), specifically those that do not correspond to Temporary Annual Renewable products, and which are measured under the Premium Allocation Approach (discussed further ahead), will also be eliminated, since, as with the previously mentioned case, they will be part of valuation of the contract itself.

Regarding the restatement of 2022 balances. the standard foresees that where retroactive application is impracticable for some contract groups, the following alternate approaches will be used:

- Modified retrospective approach: this method allows for some modifications with regard to the general method, depending on the amount of reasonable and supportable information available (i.e.: aggregate levels or cash flows, discount rates).
- Fair value approach: this allows for the determination of the Contractual Service Margin (hereinafter CSM) or the loss component at the date of the transaction for a contract group based on the difference between the fair value and the fulfillment cash flows for the group at that date.

In this respect, MAPFRE Group will use the retrospective approach for Non-Life insurance contracts, as well as for Life contracts with a duration of less than one year, and ceded reinsurance contracts. The fair value approach will be used for those Non-Life and Life contracts, as well as accepted and retroceded reinsurance contracts, for which the necessary information for applying the retrospective approach is not available.

EU-IFRS 17, fulfilling its purpose of homogenizing international insurance accounting practices, includes three valuation approaches for insurance contracts:

- 1. General Assessment Approach (Building Block Approach, hereinafter BBA), default approach. This approach comprises:
  - Fulfillment cash flows, which include:
    - Present value of expected future cash inflows and outflows that will arise over the length of the contract;
    - An adjustment to reflect the time value of money and other financial risks, like liquidity and currency risk;
    - An explicit risk adjustment for nonfinancial risk; and
  - The Contractual Service Margin, which will represent the unearned result from contracts. If this result is negative, the contract will be considered onerous and

the balance sheet CSM will be zero, recording the loss in the income statement in the initial recording of the contract, as established by the standard.

The objective of this method is to assess fulfillment cash flows using a dynamic calculation, updating hypotheses with each calculation, and recognizing expected profit from the contract or CSM, through its allocation to the income statement as it provides service throughout the contract coverage period.

- 2. The Variable Fee Approach (hereinafter **VFA)** is a variation of the default approach (BBA) and is applicable to contracts with significant direct participation features.
- 3. The Premium Allocation Approach (hereinafter PAA) is a simplification of the BBA and can be optionally used for contracts with coverage of one year or less, or in those specific cases in which, although the contract duration is greater than one year, it is not expected that the assessment varies materially from the BBA. This approach has similarities with the current Unearned premium provision approach.

MAPFRE Group, based on technically defined directives, believes that, in general lines, it will assess insurance and reinsurance contracts as follows:

#### **INSURANCE CONTRACTS**

Life and Non-Life lines with duration of less than one year *	PAA
Burial line	BBA
Life contracts with duration greater than one year	BBA
Contracts with a direct participation component (Unit Linked)	VFA
REINSURANCE CONTRACTS	
Ceded	PAA
Accepted	BBA
Retroceded	BBA
· · · · · · · · · · · · · · · · · · ·	

<sup>(\*)</sup> Non-Life contracts with duration greater than one year but with no material difference from the BBA expected will also be measured using the PAA.

EU-IFRS 17 includes in the balance sheet the liability for remaining coverage (hereinafter LFRC), corresponding to the value of commitments for the remaining coverage period. This LFRC could have a positive or negative balance depending on the characteristics of the contract group. LFRC cash flows will also include pending incoming premium payments and outgoing commission payments, therefore under this standard these items will not appear in the accounts receivable and due on the balance sheet.

The balance sheet will reflect in a single line the sum of the amount of the LFRC and the liability for incurred claims (hereinafter LFIC) which represents the value of claims for insured events that have taken place (previously the provision for outstanding claims), including past events that have not yet been reported, and other incurred insurance expenses.

The classification of this line that is a sum of the amount of the LFRC and the LFIC between assets and liabilities as presented on the balance sheet must be carried out across the whole insurance contract portfolio, based on the total amount of the balances of this portfolio (that is, the sum of the LFRC and the LFIC).

The LFIC is measured every reporting date based on the best claims estimate. The present value of fulfillment cash flows for claims and expected expenses of the LFIC will be recorded in the P&L, and the discount effect is recorded as a financial result for insurance in said P&L account.

In the recognition of the financial income and expenses from insurance contracts that are a consequence of the change in the discount rate (both from the effect of the time value of money and variations in such, as well as from the effect of financial risk and its variations), the standard allows the option of:

- Including all these financial incomes and expenses in the result for the period.
- Disaggregating these financial incomes and expenses between P&L and equity.

The option chosen must be applied to all contract groups in a portfolio. As a result of the analysis carried out by MAPFRE Group, the conclusion has been reached that the majority of the financial investments could continue to be measured at market value in equity, and therefore the option of disaggregating financial incomes and expenses from insurance between P&L and equity could be more appropriate in order to avoid asymmetries in valuation and recognition of financial investments and insurance contracts. As such, the approach to be followed would consist of disaggregating between P&L and equity for long-term products, that is, those measured under BBA. However, the Group is finalizing its analysis in order to determine the most appropriate option for each portfolio.

The implementation of this standard implies the development of a new technological architecture and the implementation of new processes and systems, which will imply a relevant change in the reporting and presentation of the financial statements, as well as new ratios from the changes in the financial statements that will be disclosed to the market.

In line with the implementation process for this standard, MAPFRE Group began an analysis in 2017 regarding the financial and operational impacts, and resource planning, and it developed an Implementation Plan. Since then, new IT architecture was designed and developed, preparing directives that cover all aspects included in the standard, with new data models and new corporate systems developed. Additionally, integrated tests are being performed, and users are being given training.

The implementation of the standard and the assessment of its impact on the Group's financial statements is still underway. Over the course of 2022, the Group will be immersed in the preparation for roll-out, for the implementation of the standard, finalizing local and operating system development, and performing integrated testing. Additionally, parallel exercises are being carried in preparation of the transition balance sheet. To this end, governing bodies have been

established at a corporate level (Management Committee and Corporate Implementation Committee) as well as local level (Local Implementation Committees), the latter aimed at companies that have to send information regarding insurance contract valuation under IFRS and that consolidate their financial statements with MAPFRE, S.A.

#### FII-IFRS 9

EU-IFRS 9 "Financial Instruments" which will substitute EU-IAS 39 "Financial Instruments: Recognition and Measurement" will also be applicable in periods starting on or after January 1, 2023, as the Group made use of a temporary EU-IFRS 9 application deferral for companies with primarily insurance operations. Although the standard does not require comparative figures to be reported, MAPFRE Group plans to restate 2022 figures in order to improve comparability of the consolidated annual accounts.

The analysis of this standard was carried out parallel to that of EU-IFRS 17, establishing the same processes and procedures described above.

EU-IFRS 9 primarily affects the classification and measurement of financial assets, for which categories are reduced and classification criteria changed based on the analysis of:

- contractual cash flows from investments, specifically if these are solely payments of principal and interest (SPPI test); and
- the business model for the management of the financial asset.

Based on the result of this analysis, each financial instrument will be recorded in the following portfolios:

- At amortized cost.
- At fair value with changes in the income statement.
- At fair value with changes in the consolidated statement of other comprehensive income (net equity).

The Group has worked on the definition of the business model established by EU-IFRS 9 and has established the documentation the companies must complete with each financial asset acquisition operation to classify the investments.

Additionally, and given that it was already required by EU-IFRS 4, with the aim of analyzing potential impacts from the application of EU-IFRS 9 "Financial Instruments" and improving comparability of the information between companies applying said standard, the SPPI test is already being performed for fixed income assets classified in the headings "Held to maturity portfolio" and "Available for sale portfolio", the latter portfolio being where the Group's investments are concentrated. Detailed information as required by the standard is provided in Note 6.4. "Financial Investments".

Another new aspect is based on the calculation of the impairment, moving to an expected loss model instead of the incurred loss established by EU-IAS 39. In this regard, the EU-IFRS 9 and 17 implementation working group has prepared and approved a directive regarding the calculation and recording of this new impairment approach.

The implementation is not expected to have a significant impact, due to the characteristics of the Group's investment portfolio, as significant changes are not expected in the classification of financial assets nor in their valuation, as 98.5% of current assets pass the SPPI test, and it will not be necessary to carry out important reclassifications of the portfolios. However, it is expected that there could be a non-material increase in impairment losses as a result of the new methodology in this standard, which will be recorded in reserves at the date of transition.

With regard to shares, EU-IFRS 9 foresees the possibility of them being measured at fair value with changes in equity and without recycling in results, or at fair value with changes in results, based on the chosen business model. At this moment, the Group is evaluating the impact this will have and the classification it will choose.



The Group shall adopt, upon their entry into force, all other applicable standards, amendments and interpretations. The initial application of such is not expected to have a significant impact on the Group's financial situation or result.

## 2.6. CHANGES IN THE SCOPE OF CONSOLIDATION

The companies that were included in the scope of consolidation are listed in Annex 1, along with all the other changes to said scope.

Annex 2 includes the main companies of the Group, with their equity and results information.

Detailed information regarding the key results for the period arising from the loss of control in controlled companies as a result of their exit from the consolidation scope are provided in Note 6.9 (Annex 1 includes a breakdown of the abovementioned losses of control).

The overall effect on the Group's consolidated equity, financial position and results in 2021 and 2020 derived from other changes in the scope of consolidation with respect to the preceding year is described in the corresponding notes of the consolidated annual report.

## 2.7. ACCOUNTING JUDGMENTS AND **ESTIMATES**

In the preparation of the consolidated annual accounts under EU-IFRS, the controlling company's Board of Directors has made judgments and estimates based on assumptions about the future and uncertainties that basically refer to:

- The technical provisions (Note 6.13).
- Impairment losses on certain assets (Notes 6.1, 6.2 and 6.4).
- The calculation of provisions for risks and expenses (Note 6.14).
- The actuarial calculation of post-employment remuneration-related commitments and liabilities (Note 6.21).

- The useful life of intangible assets and of property, plant & equipment items (Notes 5.3
- The fair value of certain non-listed assets (Note 6.4).
- The fair value of assets and liabilities from lease contracts (Note 6.3).

The estimates and assumptions used are reviewed regularly and are based on past experience and other factors that may have been deemed more reasonable in each instance. If these reviews lead to changes in estimates in a given period, their effect shall be applied during that period and, where relevant, in subsequent periods.

## 3. CONSOLIDATION

## 3.1. CONTROLLED COMPANIES. ASSOCIATED UNDERTAKINGS AND JOINT ARRANGEMENTS

The controlled companies, associated undertakings and joint arrangements included in the consolidation are listed, indicating the integration method, in the table of shareholding of controlled companies attached as Annex 1 to the consolidated annual report.

Companies are configured as controlled companies when the controlling company holds power over the investee entity, has exposure or rights to variable returns, and has the capacity to influence those returns through the power exercised in the entities. Controlled companies are consolidated from the date when the Group acquires control, and are excluded from the consolidation on the date when it ceases to have such control.

When control of a subsidiary is lost, the book value at the date of loss of control of the assets and liabilities from the subsidiary are eliminated from the accounts, and the fair value of the compensation received is recognized, recording the difference as a loss or gain in the result for the period.

In controlled companies where 50 percent or less of the economic rights are held,

the classification as "controlled company" is based on the provisions set out in the shareholder agreements, which can contemplate the following scenarios:

- The administration of the companies is carried out by a Board of Directors, which is responsible for their operating and financial strategies as well as their administration and management, and for overseeing their financial and operating policies, among others. In these cases the Board of Directors is made up of an even number of members and the chairman is always appointed at the recommendation of MAPFRE. The chairman has the casting vote, therefore exercising control over the company.
- MAPFRE is granted the power to appoint and revoke the CEO, Finance Manager, Actuarial Manager, and any other key personnel for the management and control of the company.
- The political rights established do not coincide with the economic rights, which means that MAPFRE has the majority of the voting rights in the Annual General Shareholders' Meeting. Additionally, in these cases the Board of Directors is made up of an even number of members and in the event of a tie one of the directors appointed at the recommendation of MAPFRE has the casting vote.

Non-controlling interests in controlled companies acquired since January 1, 2004 are recorded at the fair value of the percentage of purchased net assets identifiable at the acquisition date. Those acquisitions made prior to the abovementioned date were recorded at the percentage of purchased net assets at the date of the first consolidation.

Non-controlling interests are shown in consolidated equity separately from the equity attributable to the controlling company shareholders. Non-controlling interests of controlled companies in the consolidated results for the period (and in the total comprehensive consolidated result for the period) are also shown separately in the consolidated income statement (consolidated statement of comprehensive income).

Associated undertakings are companies in which the controlling company exercises a significant influence but which are neither controlled companies nor joint arrangements.

Significant influence is understood as the power to intervene in decisions on financial and operating policies of the investee company, but without controlling or jointly controlling these policies, presuming that there is significant influence when, either directly or indirectly through its controlled companies, at least 20 percent of the voting rights of the investee company is owned.

Interests in associated undertakings are consolidated by the equity method, including, in the value of interests, the net goodwill identified at the date of acquisition.

When the Group's participation in the losses of an associated undertaking is equal to or higher than the book value of its stake, including any unsecured receivable, the Group does not record additional losses, unless obligations have been incurred or payments have been made on behalf of the associated undertaking.

To determine if an investee company is controlled or associated, the purpose and design of the investee company have been taken into account to ascertain the relevant activities, the way that decisions are taken on these activities, who has the current capacity to direct these activities and who receives their financial returns. The potential voting rights held and exercisable such as purchase options on shares, debt instruments convertible into shares or other instruments giving the controlling company the possibility to increase their voting rights have also been considered.

A joint arrangement is considered to exist when two or more entities undertake an economic activity subject to shared control regulated by means of contractual agreement.

A joint arrangement is classified as a joint venture when the parties have rights to the net assets, in which case their acquisitions

are recorded in the consolidated annual accounts using the equity-accounted method.

A joint arrangement is classified as a joint operation when the parties have rights to the net assets and obligations for the liabilities, in which case their interests are recorded in the consolidated annual accounts using the proportionate consolidation method.

The financial statements of the controlled companies, associated undertakings and joint arrangements used for the consolidation correspond to the years ending December 31, 2021 and 2020.

#### 3.2. MUTUAL FUNDS

Mutual funds managed by Group companies in which the participation is greater than 20 percent are consolidated using the global integration method.

## 3.3. CONVERSION OF ANNUAL ACCOUNTS OF FOREIGN COMPANIES INCLUDED IN THE CONSOLIDATION

The functional and presentation currency of the MAPFRE Group is the euro. Accordingly, the balances and operations of Group companies with a different functional currency are translated into euros using the closing exchange rate for balance sheet balances and the average exchange rate weighted for the volume of operations for transactions.

The exchange differences resulting from applying the aforementioned procedure, as well as those arising from the conversion of loans and other foreign currency hedging instruments for investments in foreign

activities, are presented as a separate component in the "Consolidated Statement of Other Comprehensive Income" and are shown under equity in the "Currency conversion differences" account, deducting the part of the difference that corresponds to noncontrolling interests.

Goodwill and fair value adjustments of assets and liabilities arising from the acquisition of Group companies whose presentation currency is not the euro are treated as assets and liabilities of overseas activities. As such, they are stated in the functional currency of the overseas undertaking and translated at the closing exchange rate.

#### **Hyperinflationary economies**

The financial statements of the companies registered in countries with a high inflation rate or hyperinflationary economies are adjusted or restated for the effects of changes in prices before their conversion into euros. Adjustments for inflation are performed in line with IAS 29 "Financial reporting in hyperinflationary economies".

The Group accounting policy for recording operations in hyperinflationary economies consists of recording in Currency conversion differences both the revaluation of nonmonetary items and the currency conversion differences generated from the conversion to euros of the restated financial statements of subsidiaries in these countries.

The amounts recognized in Currency conversion differences in the last two years from these effects are the following:

#### ITEM

	Balance 12.31.19	Variation 2020	Balance 12.31.20	Variation 2021	Balance 12.31.21
Restatement for inflation	564.8	17.7	582.5	20.7	603.2
Currency conversion differences	(1,102.8)	(24.8)	(1,127.6)	(6.4)	(1,134.0)
NET	(538.0)	(7.1)	(545.1)	14.3	(530.8)

Figures in millions of euros.

The following chart gives details about other data related to the conversion of the annual accounts from companies operating in hyperinflationary economies:

COUNTRY	Inflat	ion (%)	Exchange rate (units of currency per euro)			s from ement	Equ	ity
	2021	2020	2021	2020	2021	2020	2021	2020
Argentina	51	36	117	103	(12.7)	(9.2)	73.2	54.9
Venezuela	351	1,512	11	2,427,941	(0.5)	(4.7)	5.8	6.9
TOTAL					[13.2]	(13.9)	79.0	61.8

Figures in millions of euros.

Regarding the exchange rate shown for Venezuela, given that there is not reliable official information, both at the close of 2021 and 2020, for the consolidation of the financial statements, an exchange rate based on the estimated inflation in the country has been considered.

Starting October 1, 2021, due to the devaluation of the Sovereign Bolivar, this currency was substituted by the Digital Bolivar (which value is obtained by dividing the Sovereign Bolivar by one million).

The results of the restatement are included in the Consolidated Income Statement and represent the loss of purchasing power of the net monetary assets from inflation.

## Adjustments to the opening balance

The adjustments to opening balance columns in the different tables of the consolidated annual report include the variations that occurred as a result of applying a different conversion exchange rate to the figures for overseas subsidiaries.

The variations in the technical provisions shown in the consolidated income statement differ from those obtained from the difference between the previous balances on the consolidated balance sheets for this year and the previous year as a result of applying a different conversion exchange rate to the figures for overseas subsidiaries.

## 4. EARNINGS PER SHARE AND DIVIDENDS

#### 4.1. EARNINGS PER SHARE

The calculation of the basic earnings per share-which matches the diluted gains per share, since there is no potential ordinary share-is shown below:

BASIC EARNINGS PER SHARE (EUROS)	25.1	17.3
Weighted average number of ordinary shares outstanding (million)	3,049.4	3,049.2
Net profit attributable to controlling company's shareholders (million euros)	765.2	526.5
ITEM	2021	2020

## 4.2. DIVIDENDS

The breakdown of the dividends paid by the controlling company in the last two years is shown below:

#### ITEM

		al dividend ion euros)	Dividend per shar (euro cents		
	2021	2020	2021	2020	
Interim dividend	184.8	154.0	6.06	5.05	
Final dividend	261.8	230.8	8.58	7.57	
TOTAL	446.6	446.6 384.8		12.62	

The dividends per share indicated in the table above correspond to the amount for all outstanding shares, at the date of payment of the dividend (to December 31, 2021 in the case of the final dividend of this year).

The total dividend for 2021 was proposed by the Board of Directors and is pending approval by the Ordinary Annual General Meeting.

The planned dividend payout complies with the requirements and limitations that are set out in the legal regulations and the corporate bylaws, and is based on an exhaustive and careful analysis of the Group situation, without compromising its future solvency or the protection of policyholders' and clients' interests, and is carried out in the context of the supervisory recommendations in this respect.

In 2021 the controlling company distributed an interim dividend equivalent to a total amount of 184,798,775.79 euros, which is recorded in equity under the heading "Interim dividend". The liquidity statement prepared by the Board of Directors for the distribution is shown below.

## Date of Resolution 10/28/2021 ITEM

Cash available on date of the resolution	7.7
Increases in cash forecast within one year	420.3
(+) From expected current collection transactions	350.3
(+) From financial transactions	70.0
Decreases in cash forecast within one year	(226.4)
(-) From expected current payment transactions	(110.9)
(-) From expected financial transactions	(115.5)

Figures in millions of euros.

## **5. ACCOUNTING POLICIES**

The accounting policies applied to the following entries are indicated below:

#### 5.1 INTANGIBLE ASSETS

#### GOODWILL

#### **Goodwill on merger**

This represents the excess of cost paid on a business combination over the fair value of the identifiable assets and liabilities at the date of the merger.

#### **Consolidation differences**

#### · Goodwill on consolidation

This represents the excess net acquisition costs paid over the fair value of the interest in the equity of the controlled company at the date of acquisition, except for acquisitions realized before January 1, 2004, which correspond to goodwill net of amortization recorded in line with Spanish legislation in force at the time. In the case of acquisitions of stakes in the controlled company from non-controlling interests subsequent to the initial one, the controlling company recognizes this excess as a lower amount of reserves.

#### Negative consolidation difference

Where the value of the identifiable assets acquired less the value of accepted liabilities is higher than the acquisition cost, this difference is recorded as revenue in the consolidated income statement.

#### **Goodwill impairment**

After its initial recognition and allocation to a cash-generating unit, its possible loss in value is assessed at least once a year. When the recoverable amount of said cash-generating unit is below the net book value, the corresponding loss in value is recognized immediately in the consolidated income statement.

## OTHER INTANGIBLE ASSETS

## Other intangible assets from an independent acquisition

Intangible assets acquired from third parties in a market operation are valued at cost. If

their useful life is finite they are amortized based on that life and, if their useful life is indefinite, the value impairment tests are undertaken at least once a year.

# Internally-generated intangible

Research expenses are directly recognized on the consolidated income statement for the year in which they are incurred. Development expenses are recorded as an asset when their probability, feasibility and future recoverability can be reasonably ensured. They are valued by the disbursements made.

The capitalized development expenses are amortized during the period in which revenues or yields are expected to be obtained without prejudice to the valuation that would be made if impairment occurs.

## **Amortization of limited useful life** intangible assets

## • Portfolio acquisition costs These costs are amortized over the life of the portfolios, in a maximum period of 30 years, and depending on their cancellation.

#### Other intangible assets

These are amortized based on their useful life following a linear method. The amortization has been recorded as "Provision for amortization" in the expense account by nature. IT platforms are mostly amortized between four and eight years.

## 5.2. BUSINESS COMBINATIONS

The controlling company identifies a business combination when the assets acquired and the liabilities assumed in a transaction constitute a business. The combinations are recorded by applying the acquisition method.

On the acquisition date, which is when control of the acquired business or company is obtained, the goodwill, the identifiable assets acquired, the liabilities assumed, and any non-controlling interest in the acquired business are recognized separately.

Goodwill represents the excess of cost, including deferred payments, whether

certain or contingent, over the net amount on the date of acquisition of the identifiable assets acquired and the liabilities assumed. In line with the provisions under EU-IFRS 3, the Group has chosen not to increase goodwill in proportion to non-controlling interests.

Initially, the identifiable assets and liabilities assumed are recorded at fair value on the acquisition date. Any acquisition-related costs incurred by the acquirer are recognized as an expense in the period in which they are incurred, except in the case of any costs incurred in issuing debt or shares.

Subsequently, the acquiring company measures the assets acquired, liabilities assumed and equity instruments issued in the business combination in line with the valuation rules applied to those items, according to their nature.

In business combinations carried out in stages, on the date on which control of the acquisition is obtained, the controlling company once again measures its interests in the acquiree's equity previously held at their acquisition-date fair value, and recognizes any resulting gain or loss in the consolidated income statement. Likewise, any valuation change adjustments pending allocation to the result for the period are transferred to the consolidated income statement.

When the valuation process necessary to apply the acquisition method cannot be concluded on the closing date of the fiscal year, annual accounts are prepared with provisional data. These values are adjusted within the necessary period to complete the initial accounting, which period shall never exceed one year from the date of acquisition.

When the business combinations have been recognized in the accounts, any modifications to contingent payments are recorded, for combinations undertaken on or after January 1, 2010, in the consolidated income statement; combinations undertaken earlier are recorded as a change in the business combination cost.



## 5.3. PROPERTY. PLANT AND EQUIPMENT AND REAL ESTATE INVESTMENTS

Property, plant and equipment and real estate investment are valued at their net acquisition cost minus their accumulated amortization and, if applicable, accumulated impairment losses.

Investments classified as real estate investments are those non-current real estate assets intended to obtain rental income, gains or both.

Costs incurred after their acquisition are recognized as an asset only when the future financial profits related to them are likely to revert to the Group and the cost of the item may be accurately determined. All other expenses associated with maintenance and repair are charged to the consolidated income statement during the year in which they are incurred.

The depreciation of these elements is calculated linearly based on the cost of acquisition of the asset, less its residual value and the value of the land according the following periods of useful life:

ITEM GROUP **YEARS** ANNUAL RATIO 50-25 2%-4% Buildings and other structures 6.25 Vehicles 16% **Furniture** 10 0.1 20-10 5%-10% **Fittings** Data processing equipment 4 25%

The residual value and the useful life of assets are reviewed and adjusted if necessary at the close of each year.

These assets are written off in the accounts when they are transferred or when future economic profit derived from their continuous use is not expected to be obtained. The gains or losses resulting from writing the aforementioned elements off are included on the consolidated income statement.

#### 5.4. LEASING

The Company considers that a contract constitutes, or contains, a lease when it entails the right to control the use of a specified asset for a certain period of time in exchange for compensation.

The leases in which inherent all risks and benefits of the leased property are transferred to the lessee are classified as financial leases.

Leases in which the lessor maintains a significant part of the risks and benefits derived from ownership of an underlying asset are classified as operating leases.

#### Lease term

The lease term is determined according to the non-cancellable period, bearing in mind as well the periods covered with the option of extending or cancelling the lease when there is reasonable certainty that the lessee will exercise this option.

Should there be a change during the noncancellable period of a lease, the term of said lease will be revised.

## **Recognition and measurement**

As a lessee, the Group recognizes at the date the lease enters into force a right-of-use asset and a lease liability, in line with the payments established in the contract and its estimated term. The initial measurement of the asset is made at cost, and that of the liability is made at the present value of future payments discounted at the incremental interest rate of the debt for said lease.

Subsequently, the right-of-use asset will be measured at cost minus amortization and the accumulated losses for the impairment in value, and adjusted where necessary by new measurement of the liability. In the case of contract review, the liability will be newly measured, discounting the modified lease payments.

The result for the period will recognize amortizations expenses and interest on the liability, and where relevant the variable lease payments not included in the initial measurement.

As a lessor, the Group recognizes the assets it holds as financial leases for the amount equal to the net lease investment measured using the implicit interest for the lease, and presenting them as a caption pending collection. Subsequently, financial income is recognized during the lease term, recording a constant periodic return on net investment. For operation leases, income from payments for the lease are recognized linearly or through another systematic method if it is more representative.

#### **Exemptions**

The Group, as a lessee, applies the exemptions contemplated to not include short-term contracts (by underlying asset class) as leases, and for those in which the underlying asset has limited value (contract by contract), recognizing lease payments as expenses linearly for the lease term, or through another systematic method if it is more representative.

## 5.5. FINANCIAL INVESTMENTS

## Recognition

Financial assets traded on secondary securities markets are generally recognized on the settlement date.

## Classification

Financial investments are classified in the following portfolios:

#### · Held-to-maturity portfolio

This includes the securities for which there is the intention and proven financial capacity to hold them until their maturity.

#### · Available-for-sale portfolio

This includes debt securities not classified in other portfolios and the capital instruments of companies that are not controlled, associated or joint arrangements and that are not included in the "Trading portfolio".

#### Trading portfolio

This includes financial assets originating or acquired with the objective of selling them in the short term, that are part of a portfolio of financial instruments identified and managed together for which there is proof of recent actions to obtain gains in the short term.

Derivative instruments not assigned to a hedging operation and hybrid financial assets completely valued at their fair value are also part of this portfolio.

Financial swaps of cash flow exchanges are recognized at the accrued amount for the principal operations, recording in accounting the total amount from cash flows in the headings "Other financial liabilities" and "Corporate and other receivables", as relevant.

In hybrid financial assets that simultaneously include a main contract and a financial derivative, these two components are separated and treated independently for the purpose of classifying and valuing them. When this separation is not possible, they are valued at their fair value.

#### Valuation

In their initial recognition on the balance sheet, all financial investments are recognized at the fair value of the compensation received plus, in the case of financial investments not classified in the "trading portfolio", the transaction costs that are directly attributable to their acquisition. Fair value is the price that would be received for the sale of a financial asset through a transaction ordered between market participants on the date of valuation.

Subsequently, financial investments are measured at their fair value without deducting any transaction cost that may be incurred due to their sale or any form of disposition, with the following exceptions:

- a. Financial investments included in the "heldto-maturity portfolio", which are measured at their amortized cost using the effective interest rate method.
- b. Financial assets that are capital instruments whose fair value cannot be reliably estimated, as well as derivatives that are underlying for these instruments and that are settled by providing them, and that are measured at cost.

The fair value measurement of financial investments included in the available-forsale portfolio and the trading portfolio are classified according to the levels of the variables used in their valuation:

Level 1. Quoted price: Unadjusted price quoted in active markets.

Level 2. Observable data: Prices quoted in active markets for instruments similar to the one being valued or other valuation techniques in which all the significant variables are based on observable market data. The valuation is made via a model that discounts future financial flows, including the reimbursement value, using a rate curve with two main components:

- Zero coupon swap curve of the currency of the issuance, which is considered to be the best approximation to the risk-free interest rate.
- Spread of the additional risk, which will be the spread added to or subtracted from the zero coupon swap curve that reflects the risks inherent to the issuance being valued, such as credit, liquidity or optionality risk.

Level 3. Other valuations: Variables specific to each case. For these purposes, it is possible to distinguish between:

• Equity assets, where in general the realizable value is estimated according to the individual characteristics of the asset.

• Fixed-income assets with complex future flow structures (interest rates linked to financial variables, with caps and/or floors) and one or more early redemptions, and in which the issuer has no similar issuances on the market or any unquoted issuances from an issuer with no similar issuances. In these cases, the assets are usually valued by requesting a valuation from a benchmark third party.

#### **Impairment**

The book value of financial investments is corrected under the consolidated income statement when there is objective evidence that an event which entails a negative impact on its future cash flows has occurred or in any other circumstance that would indicate the inability to recover the investment cost of the financial instrument. The amount of losses due to impairment is equal to the difference between its book value and the current value of its future estimated cash flows

For fixed-income securities in which there is a defaulted interest and/or principal, the potential loss is estimated according to the situation of the issuer. For all other fixedincome securities, an analysis is undertaken based on their credit quality and the degree of solvency of the issues, proceeding to record the impairment if the risk of nonpayment is considered to be likely.

For equity instruments, an individual analysis of the investments is undertaken to determine whether or not impairment has occurred. Furthermore, impairment is considered to have occurred when there are prolonged (18 months) or significant (40 percent) decreases in market value in terms of its cost.

The amount of estimated impairment losses is recognized on the consolidated income statement, also including any reduction of the fair value of the investments previously recognized in "Valuation change adjustments". The reversal is recognized in the consolidated income statement, except for in the case of equity instruments. In this case, the valuation adjustment recorded in

prior years is not recognized in the income statement, but rather any increase in value is taken directly to equity.

## 5.6. INVESTMENTS ON BEHALF OF LIFE INSURANCE POLICYHOLDERS BEARING THE INVESTMENT RISK

These are made in fixed-income securities. equities and mutual funds which are measured at the acquisition cost when they are underwritten or purchased. The acquisition cost is adjusted as greater or lower value of the investment, as applicable, according to its fair value at the close of the period, determined as follows:

- Equities: at their market value (Level 1).
- Fixed-income securities: pat the market value if this is representative (Level 1); if this is not the case, by restating the future flows, including the redemption value (Level 2).
- Mutual funds holdings: at their net asset value (Level 1).

Revaluations and depreciations of these assets are recorded as revenues or expenses in the consolidated income statement corresponding to the segment of the insurance unit.

#### 5.7. IMPAIRMENT OF OTHER ASSETS

At the close of each financial year the Group assesses whether there are any signs that the asset items may have suffered a loss in value. If there are such signs, the recoverable value of the asset is estimated.

For assets that are not fit for use and intangible assets with an indefinite useful life, the recoverable value is estimated whether or not there are signs of impairment.

If the book value exceeds the recoverable amount, a loss is recognized for this excess, reducing the book value of the asset to its recoverable amount.

If there is an increase of the recoverable value of an asset other than the goodwill, the previously recognized impairment loss is reversed, increasing the book value of the asset to its recoverable value. This increase never exceeds the book value net of amortization that would have been recorded if an impairment loss had not been recognized in previous years. The reversal is recognized in the consolidated income statement, unless the asset has already been revalued against "Valuation change adjustments", in which case the reversal is treated as a revaluation increase. After this reversal, the amortization cost is adjusted in the following periods.

#### 5.8. INVENTORIES

Inventories, which include mainly parcels of land, are recognized at the lower amount between their net acquisition cost and their net realizable value.

#### 5.9. RECEIVABLES

These assets are generally valued using the amortized cost, calculated according to the effective interest rate method, deducting, if applicable, the provisions for losses due to noted impairment in value.

For receivables with a maturity exceeding one year and where the parties have not expressly agreed on the applicable interest, the receivables are discounted by taking the current market interest rate for public debt securities with the same or similar maturity as the receivables as the implicit financial interest, without prejudice to taking into account the relevant risk premium.

When there is objective evidence that an impairment loss was incurred, the corresponding provision is constituted for the amount estimated not to be recoverable. This amount is equivalent to the difference between the book value of the asset and the current value of the future cash flows, discounted at the original effective interest rate of the financial asset, and the loss is recognized on the year's consolidated income statement.

The impairment loss corresponding to premiums pending collection is calculated separately for each line or risk, is presented in the consolidated income statement



as a lower amount of written premiums, and consists of the part of the insurance premium accrued in the period which, based on past experience, is unlikely to be collected, taking into account the impact of reinsurance.

The impairment is recognized in the consolidated income statement as an overall amount according to the age of the premiums pending collection, or on an individual basis where dictated by the circumstances and status of receivables.

Receivables for claim recoveries are only capitalized when their realization is considered as certain.

Contingent assets are not subject to recognition in the financial statements. However, when income realization is practically certain, the corresponding asset is not considered contingent and therefore is recognized.

#### 5.10. CASH

Cash consists of cash (cash in hand and bank deposits) and cash equivalents, which correspond to highly liquid short-term investments (maximum three months) that can be easily converted into fixed amounts of cash and are subject to insignificant risk of change in value.

## 5.11. ACCRUAL ADJUSTMENTS

Under this heading of the asset, what are basically included are commissions and other acquisition expenses corresponding to the accrued premiums that can be allocated to the period between the closing date and the end of coverage of the contracts. The expenses are allocated to the results actually incurred in the period in accordance with the limit stipulated in the technical conditions.

At the same time, under this liability heading, commissions and other acquisition expenses for the ceded reinsurance that have to be allocated to the year or following years in accordance with the coverage period of the ceded policies are included.

## 5.12. NON-CURRENT ASSETS HELD FOR SALE AND ASSOCIATED LIABILITIES

These are generally valued, if applicable, at the lower amount between their book value and fair value, deducting sale costs. Sales costs are understood as marginal costs directly attributable to the disposal, excluding, if applicable, financial costs and tax on profit expenses.

Non-current assets classified as held-forsale are not amortized and losses due to the impairment of their book value are recognized on the consolidated income statement. Likewise, if a recovery of the value occurs this is recognized on the consolidated income statement up to an amount equal to the impairment loss previously recognized.

#### 5.13. TREASURY STOCK

Treasury stock is measured at cost of acquisition and recognized in equity. Expenses incurred in acquisition are recognized in equity as a decrease in the value of reserves.

All transactions performed with treasury stock are recognized in equity as a change in the value of shareholders' equity.

## 5.14. FINANCIAL LIABILITIES AND SUBORDINATED LIABILITIES

## Financial liabilities classified as held-for-trading

In their initial recognition, these are recorded at the gross amount received, allocating transaction costs directly to results. Subsequently, they are recorded at fair value, allocating changes to the income statement.

## Other financial liabilities

In their initial recognition on the balance sheet, they are recorded at fair value, which is the net amount received, deducting transaction costs which are directly attributable to the issuance of the financial liability, like commissions, formalization costs, taxes, fees, etc.... Subsequently, these liabilities are measured at their amortized cost, applying the effective interest rate for financial liabilities.

#### 5.15. INSURANCE OPERATIONS

#### A) PREMIUMS

#### **Direct insurance**

Premiums from the Non-Life business and Life annual renewable contracts are recognized as revenues throughout the validity of the contracts, in accordance with the period of time elapsed, and accrued by means of the allowance to the provision for unearned premiums.

Premiums from the long-term Life business, whether single premiums or regular premiums, are recognized when the right to collection by the contract issuer arises.

#### Ceded reinsurance

These are recorded in accordance with underwritten reinsurance contracts and under the same criteria as those used for direct insurance.

#### Accepted and retroceded reinsurance

These are posted based on the accounts received from the ceding companies and additionally, in retroceded reinsurance operations, underwritten retrocession contracts are considered.

## Co-insurance

These are recorded in line with the accounts received from the opening company and the participation in contracts underwritten.

## **B) TECHNICAL PROVISIONS**

The main assumptions and methods used to establish the provisions are described below.

## a. Direct insurance of companies belonging to the European Economic Area

#### **Provision for unearned premiums**

This is calculated on a policy-by-policy basis and reflects the insurance premium accrued during the period subject to allocation to future periods, less the security surcharge.

## **Provision for unexpired risks**

This is calculated on an individual business line basis and supplements the provision

for unearned premiums for the amount in which this provision does not sufficiently reflect the valuation of risks and expenses to be covered, corresponding to the coverage period not elapsed at the closing date.

For the Automobile line, this provision has been calculated taking into account all the guarantees covered with the products marketed by the different companies.

#### **Provisions for Life insurance**

• In Life insurance policies with a coverage period equal to or less than one year, the provision for unearned premiums is calculated on a policy-by-policy basis and reflects the insurance premium accrued in the period subject to allocation to future periods.

When this provision is not sufficient, the provision for unexpired risks is calculated to cover the valuation of risks and expenses to be covered, corresponding to the coverage period not elapsed at the closing date for the financial year.

• In Life insurance policies with a coverage period exceeding one year, the mathematical provision has been calculated on a policy-by-policy basis as the difference between the current actuarial value of the future obligations of the controlled companies operating in this line, and those of the policyholder or insured person. The calculation basis is the inventory premium accrued in the period, represented by the pure premium plus the surcharge for administration expenses, both determined using the best estimates for mortality, illness, investment yields and administration expenses when the contracts are issued, as specified in the technical conditions of the relevant products and types, and remaining unchanged throughout the life of the contract unless their inadequacy becomes evident, in which case the calculation of the mathematical provision would be changed.

Written policies that contain a profit sharing clause in force at the close of each period share, pro rata to their mathematical



provisions or technical results and as specifically set out in each contract, in the net yields obtained from the investments allocated to covering these provisions. The amount resulting from this profit sharing is recorded as a greater amount than the technical provisions.

 This consolidated balance sheet heading also includes the provision for profit sharing and for premium returns, which includes the amount of profits accrued in favor of policyholders, insured persons or beneficiaries and the premiums that must be reimbursed to policyholders or insured persons.

#### **Provision for outstanding claims**

This represents the estimated appraisals of the pending liabilities arising from the claims occurring prior to the close of the period, less any advance payments already made. It includes the appraisals of claims pending settlement or payment and pending reporting, as well as the internal and external expenses involved in the settlement of claims. In the Life insurance business, it also includes maturities and redemptions pending payment. The calculations take into account any additional provisions for deviations in the appraisals of long-tail claims.

#### Other technical provisions

The most significant provision included under this heading is the "Burial Insurance Provision", which is calculated on a policy-bypolicy basis as the difference between the current actuarial value of future obligations of the controlled companies operating in this line and those of the policyholder or insured person.

For certain portfolios, the Burial insurance provision is calculated using methods based on group capitalization, with a financialactuarial restatement being made of projected flows of premiums and expected claims up to the expiration of the collective insurance.

## **Technical provisions for Life insurance** where policyholders bear the investment

The provisions for Life insurance where the contract stipulates that the investment risk will be fully borne by the policyholder have been calculated on a policy-by-policy basis and are measured according to the assets specifically allocated to determine the value of the rights.

## b. Direct insurance of companies outside the **European Economic Area**

Technical provisions are calculated in line with the local criteria in force in each country, except in the cases when their application could distort the true and fair image that must be shown in the financial statements, in which case they are adapted to the controlling company's criteria.

Life insurance provisions have been calculated in line with the operating assumptions, mortality tables and technical interest rate commonly used in the industry in the respective countries.

#### c. Ceded reinsurance

Technical provisions for cessions to reinsurers are shown in the balance sheet assets and are calculated according to the written reinsurance agreements and under the same criteria as those used for direct insurance.

#### d. Accepted reinsurance

## **Provision for unearned premiums**

Reinsurance operations are recorded based on the accounts received from the ceding companies and the provision for unearned premiums is estimated by provisioning the recorded unearned premium according to the average period of policy coverage.

The acquisition expenses communicated by the ceding companies are accrued and included in the consolidated balance sheet under the heading "Accrual adjustment" of the asset, with these expenses corresponding to those actually incurred in the period. When the cedants do not communicate the acquisition expense

amounts, they are accrued risk by risk for the facultative proportional reinsurance and globally for the rest of the proportional business.

#### **Provision for unexpired risks**

This is calculated on an individual business line basis and supplements the provision for unearned premiums for the amount in which this provision does not sufficiently reflect the valuation of risks and expenses to be covered corresponding to the coverage period not elapsed at the closing date.

#### **Provision for outstanding claims**

Provisions for outstanding claims are provided for the amounts communicated by the cedant or, in the lack thereof, for the withheld deposits, and include, where necessary based on available historic information, additional provisions for claims that were incurred but not reported (IBNR) as well as for deviations of the existing ones based on own experience. The final expected cost is estimated and provisioned based on experience and through the use of actuarial methods

#### e. Retroceded reinsurance

Retroceded reinsurance operations and their corresponding technical provisions are recorded using the same criteria as those used for accepted reinsurance and according to the underwritten retrocession contracts.

## f. Liability adequacy test

The recorded technical provisions are usually subject to a reasonability test for the purpose of determining their adequacy on the basis of projections of all future cash flows of current contracts, taking into account the temporary value of the money and using assumptions (economic, biometric, etc.), in line with the experience of each company. If the result of this test indicates the inadequacy of the provisions, they are adjusted and charged to the results for the period.

#### g. Shadow accounting

In order to mitigate the accounting asymmetries arising from applying different valuation methods for assets and liabilities,

and to reflect the effect of profit sharing of the insured persons, EU-IFRS allow "shadow accounting", which means that losses or gains in the allocated assets are recognized when measuring technical provisions, up to the limit of the amounts assumed by the policyholder.

## C) OTHER ASSETS AND LIABILITIES DERIVED FROM INSURANCE AND REINSURANCE CONTRACTS

#### a. Deposit components in insurance contracts

Some Life insurance contracts contain both an insurance component and a deposit component. The two components are not measured separately because all the rights and obligations arising from the deposit component are recognized.

#### b. Embedded derivatives in insurance contracts

Some Life insurance contracts contain embedded derivatives, essentially consisting of guaranteed surrender and maturity values. Embedded derivatives are not measured separately from the main insurance contract because they fulfill the conditions to be classified as insurance contracts, and their embedded value is therefore measured jointly with the main contract, pursuant to EU-IFRS 4.

## c. Insurance contracts acquired in business combinations or portfolio transfers

Insurance contracts acquired in business combinations or portfolio transfers are recognized on the balance sheet as follows:

- **C.1)** The liabilities arising from the insurance contracts are recorded pursuant to EU-IFRS 4.
- C.2) An intangible asset is recorded, representing the difference between:
- The fair value of the rights acquired and all the other assumed contractual obligations, and
- The amount described in Section C.1) above.

This intangible asset is amortized in



accordance with the policies in force at the time of the purchase and the future generation of profits from them.

#### D) CLAIMS

The estimated cost of claims, both from the Life and Non-Life business, is recognized on the date of their occurrence and includes all necessary expenses to be incurred up to the settlement of the claim.

The best estimate of the cost of IBNR claims prior to the end of each financial period, based on past experience, are reported through the IBNR provision.

Payments of claims are made against the previously recognized provision.

Claims corresponding to accepted reinsurance are recorded in line with the accounts received from the ceding companies, estimating the final expected cost. In the case of ceded and retroceded reinsurance, they are recorded according to the underwritten reinsurance contracts and under the same criteria used for the direct insurance and accepted reinsurance, respectively.

## E) MOST SIGNIFICANT ASSUMPTIONS AND OTHER SOURCES FOR ESTIMATING UNCERTAINTIES

For assets, liabilities, revenues and expenses related to insurance contracts, as a general rule, the assumptions used are those that were made when issuing these contracts, as specified in the technical conditions.

In general, the estimates and assumptions used are reviewed regularly and are based on past experience and other factors that might have been deemed more reasonable. If these reviews lead to changes in estimates in a given period, their effect shall be applied during that period and, where relevant, in subsequent periods.

The main assumption is based on the behavior and development of the claims. using their frequency and costs in recent years. Likewise, estimates and assumptions about interest rates and foreign currency

exchange, delays in paying claims and any other external factor that could affect the estimates are taken into account.

For liabilities, assumptions are based on the best possible estimate when issuing the contracts, and if an insufficiency became evident, the provisions required to cover it would be constituted.

#### F) IMPAIRMENT

When there is objective evidence that a loss was incurred due to impairment of the assets derived from insurance and reinsurance contracts, the general valuation criteria indicated in Note 5.9. Receivables is applied.

## 5.16. PROVISIONS FOR RISKS AND **EXPENSES**

These are recognized when there is a current obligation (whether legal or implicit) as a result of a past event and a reliable estimate of the obligation amount can be made.

If it is highly likely that part or all of a provision will be reimbursed, the reimbursement is recognized as a separate asset.

## 5.17. DEBT

Valuations are generally carried out at the amortized cost using the effective interest rate method.

For debts with a maturity exceeding one year and when the parties have not expressly agreed on the applicable interest, they are discounted by taking the interest in force in the market for public debt securities with the same or similar term as the maturity of the debts as the implicit financial interest, without prejudice to taking into account the relevant risk premium.

## 5.18. GENERAL CRITERION FOR REVENUES AND EXPENSES

Recognition of revenue from non-insurance activities is made when the promised goods or services are transferred to a customer. in line with the contract between them, considering that a good or service has been transferred when the client obtains

control of it (be it over a period of time or in a specific moment). The amount recognized corresponds to the amount of the consideration the company is entitled to for the transfer of the goods or services.

## 5.19 REMUNERATION FOR EMPLOYEES

Remuneration for employees may be short-term, post-employment benefits, compensation for termination, other medium and long-term remuneration, and share-based payments.

#### a. Short-term remuneration

These are recorded according to the services provided by employees on an accrual basis.

#### b. Post-employment benefits

These consist of defined contribution plans and defined benefit plans, as well as life insurance covering death between the ages of 65 and 77.

#### **Defined contribution plans**

These are plans in which the company in question makes pre-determined contributions to a separate company (whether linked to the Group or external) and has no legal or implicit obligation to make any additional contributions in the event of an insufficiency of assets to honor the payment of benefits. The amount of benefits to be received by employees is determined by the contributions made plus the yield obtained by the investments in which the fund was materialized.

## **Defined benefit plans**

These are plans in which the benefits to be received by employees at the moment of their retirement, are normally set according to factors like remuneration.

The liability recognized on the balance sheet for defined benefit pension plans is equal to the current value of the obligation for benefits defined on the balance sheet date less, where applicable, the fair value of the assets set aside for the plan.

The obligation for defined benefits is determined separately for each plan using the actuarial valuation method of the

projected credit unit.

Actuarial gains and losses are recorded in equity accounts.

#### c. Compensation for termination

This is recognized as a liability and expense when there is evidence of an agreement to rescind the work relationship before the normal date of employee retirement or when there is an offer to encourage voluntary rescission of the contracts.

## d. Other medium and long-term remuneration and share-based payments

Other long-term remunerations besides those described in the preceding paragraphs and referring specifically to the reward for years of service or time with the company, are recorded in line with the aforementioned principles. The only exceptions are the cost of past services, which is recognized immediately and recorded as an offsetting entry under the heading "Provisions for risks and expenses", and actuarial gains and losses which are recorded on the consolidated income statement.

## Incentive plans

In 2019 a medium-term incentive plan was approved for certain members of the MAPFRE executive team. The plan is extraordinary, non-cumulative and multiyear, commencing January 1, 2019 and ending March 31, 2022, with payment of part of the incentives deferred to the period 2023-2025. The payment of incentives is dependent on fulfilling certain corporate and individual objectives, as well as remaining in the Group's employment. The incentives will be paid partly in cash (50 percent) and partly in MAPFRE S.A. shares (50 percent), and payment is subject to malus or clawback clauses.

At the close of each year, the fulfillment of objectives are evaluated and the amount accrued is recorded in the consolidated income statement under a liability heading for the part of the remuneration paid in cash and under an equity heading for the part corresponding to equity instruments. The valuation of the part of the incentive paid in

MAPFRE S.A. shares takes into account the fair value of the equity instruments assigned at the transfer date, based on the terms and conditions of the plan.

Each year, until the vesting date, the number of equity instruments included in the calculation of the transaction amount is adjusted. No additional adjustments are made after the vesting date.

In 2021, MAPFRE launched a Stock-option plan for employees in Spain, with the aim of increasing their tie to the company's future profits and strategy. The plan offers the option of voluntarily dedicating an annual amount of remuneration toward acquiring MAPFRE S.A. shares, which will be delivered on a monthly basis over the course of 2022. 4,704 employees have signed up for the plan, 43 percent of the company's total employees in Spain. At the close of 2021, it is not necessary to record anything in accounting for this plan.

## 5.20. REVENUES AND EXPENSES FROM **INVESTMENTS**

These are classified in line with the designation of the investments they come from; as operating expenses if they are assigned to cover technical provisions, or as equity if they are related to the materialization of shareholders' equity.

Changes in fair value are recorded according to the portfolio in which financial investments are classified:

#### a. Trading portfolio

Recorded directly in the consolidated income statement distinguishing between the part attributable to yields, which are recognized as interest or, if applicable, as dividends, and the part that is recorded as realized and unrealized results.

#### b. Held-to-maturity portfolio

Recorded when the financial instrument is disposed of and in case of impairment.

#### c. Available-for-sale portfolio

Recognized directly in the company's equity until it is written off or impairment occurs,

at which time they are recorded in the consolidated income statement.

In all cases, the interest of financial instruments is recorded on the consolidated income statement by applying the effective interest rate method.

## 5.21 RECLASSIFICATION OF EXPENSES BY DESTINATION AND ALLOCATION TO **ACTIVITY SEGMENTS**

The criteria to follow for reclassifying expenses by destination are mainly based on the position held by each of the employees, distributing their direct and indirect cost according to this position.

For expenses directly or indirectly related to personnel, individual studies are undertaken, allocating them to the destination according to the use of these expenses.

The established destinations are as follows:

- Claims-related expenses
- Expenses allocated to investments
- Other technical expenses
- Other non-technical expenses
- Acquisition expenses
- Administration expenses
- Operating expenses from other activities

Expenses have been allocated to the different segments, according to the Business Unit or Regional Area in which the activity originated:

## 5.22. TRANSACTIONS AND BALANCES IN **FOREIGN CURRENCY**

With the exception of reinsurance activities, transactions in foreign currencies are translated into each Group company's functional currency at the exchange rate in force on the transaction date.

Reinsurance operations in foreign currency are recorded at the exchange rate established at the beginning of each quarter of the year. Subsequently, at the end of each quarter, they are all treated as one operation, being converted at the exchange rate in force at the time and recording the resulting difference on the consolidated income statement.

At year end, the existing balances in foreign currencies are translated at the exchange rate of the functional currency prevailing on that date, and all exchange differences are recorded in the consolidated income statement, the only exception being those which are directly allocated to "Currency conversion differences", i.e. those arising from the monetary items that form part of the net investment in a foreign operation and from the non-monetary ones measured at fair value, where changes in value are directly recognized in equity.

#### 5.23. TAX ON PROFITS

Tax on profits is treated as an expense in the year and is recorded as such in the consolidated income statement, including both the tax charge for the current tax and the effect corresponding to the movement in deferred tax.

In order to determine this, the balance sheet method is followed, whereby the corresponding assets and deferred tax liabilities necessary to correct the effect of temporary differences are recorded. These are differences that may exist between the book value of an asset or liability and its valuation for tax purposes.

Temporary differences may be "Temporary tax differences", which result in higher tax payments in the future and which generally entail the recognition of a deferred tax liability; or "Deductible temporary differences", which result in lower tax payments in the future and, to the extent in which it is returnable, the registration of a deferred tax asset.

Meanwhile, tax on profits related to items where modifications in their value are directly recognized in equity is not allocated to the consolidated income statement but to equity, and the changes in value are recorded net of the tax effect.

#### a. Recognition of deferred tax liabilities

The Group recognizes deferred tax liabilities in all cases except those in which:

• They arise from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business

- combination and that does not affect the accounting result or the taxable income on the date of the transaction.
- They correspond to differences relating to investments in controlled, associated or joint arrangement companies over which the Group controls the moment of reversal and it is not probable that a reversal occurs in the foreseeable future.

#### b. Recognition of deferred tax assets

The Group recognizes deferred tax assets as long as:

- It is probable that there are sufficient future taxable profits to offset them. However, those assets that arise from the initial recognition of assets or liabilities in a transaction that is not a business combination and that does not affect the accounting result or the taxable income on the date of the transaction are not recognized.
- They correspond to temporary differences relating to investments in controlled, associated or joint arrangement companies to the extent that the temporary differences revert in the foreseeable future and positive future taxable benefits are expected to be generated to offset the differences.

#### c. Compensation

The Group only offsets assets and liabilities from tax on profits if there is a legal right to do so according to the tax authorities and it intends to liquidate debts coming from its net value or realize assets and liquidate debts simultaneously.

#### d. Deferred tax asset and liability valuation

The deferred tax assets and liabilities are valued by the tax rates applicable in the period in which assets are expected to be realized or liabilities paid.

The Group reviews the book value of the deferred tax assets and liabilities at the close of the period, and evaluates if conditions are fulfilled for recognizing deferred tax assets that had not previously been recognized.



# 6. BREAKDOWN OF FINANCIAL STATEMENTS

## **6.1. INTANGIBLE ASSETS**

The following tables show the movements under this heading in the last two years:

#### 2021

	<u> </u>	ADJUSTMENTS TO THE			DISPOSALS.	
ITEM	OPENING BALANCE	OPENING BALANCE	CHANGES TO THE SCOPE		CANCELLATIONS OR REDUCTIONS	CLOSING BALANCE
COST						
GOODWILL	1,848.5	58.1	(0.6)	24.2	(263.6)	1,666.6
OTHER INTANGIBLE FIXED ASSETS						
Portfolio acquisition expenses	1,080.5	6.5	4.3	_	(38.9)	1,052.4
Software	1,234.9	21.2	(4.2)	150.8	(16.1)	1,386.6
Other	381.7	7.2	40.9	119.1	(73.3)	475.6
TOTAL COST	4,545.6	93.0	40.4	294.1	(391.9)	4,581.2
CUMULATIVE AMORTIZATION						
OTHER INTANGIBLE FIXED ASSETS						
Portfolio acquisition expenses	(493.5)	(1.5)	_	(47.7)	31.7	(511.0)
Software	(780.0)	(9.5)	2.2	(110.5)	1.5	(896.3)
Other	(36.0)	(8.1)	(17.6)	(11.5)	17.8	(55.4)
TOTAL CUMULATIVE AMORTIZATION	(1,309.5)	(19.1)	(15.4)	(169.7)	51.0	[1,462.7]
IMPAIRMENT						
GOODWILL	(438.7)	(9.3)	_	_	253.8	(194.2)
OTHER INTANGIBLE ASSETS						
Portfolio acquisition expenses	(17.3)	_	_	_	6.8	(10.5)
Software	_	(0.1)	_	(2.5)		(2.6)
Other	_		_	_	_	_
TOTAL IMPAIRMENT	(456.0)	(9.4)	_	(2.5)	260.6	(207.3)
TOTAL GOODWILL	1,409.8	48.8	(0.6)	24.2	(9.8)	1,472.4
TOTAL OTHER INTANGIBLE ASSETS	1,370.3	15.7	25.6	97.7	(70.5)	1,438.8
TOTAL INTANGIBLE ASSETS	2,780.1	64.5	25.0	121.9	(80.3)	2,911.2

Figures in millions of euros.

The additions in Other intangible assets in 2021 are primarily from:

• The assignation of the final acquisition price of the stake in MAPFRE SANTANDER PORTUGAL carried out in 2020 (Note 6.24).

DISPOSALS,

**CLOSING** 

**BALANCE** 

ADDITIONS OR CANCELLATIONS

PROVISIONS OR REDUCTIONS

- Advances for intangible fixed assets for the amount of 40 million euros.
- The signing of an exclusive distribution and sale agreement in Mexico which included a payment of 24.2 million euros.

The amounts shown in the Disposals, cancellations or reductions column in 2021 are mainly from written-off Goodwill and Portfolio acquisition expenses and/or impaired in previous years.

2020

**ITEM** 

COST						
GOODWILL	2,102.5	(109.3)	(68.1)	_	(76.6)	1,848.5
OTHER INTANGIBLE FIXED ASSETS						
Portfolio acquisition expenses	1,406.9	(239.5)	(87.0)	_	_	1,080.5
Software	1,253.1	(111.3)	1.7	164.6	(73.1)	1,234.9
Other	243.8	(9.3)	(51.2)	271.3	(72.9)	381.7
TOTAL COST	5,006.4	(469.3)	(204.7)	435.9	[222.7]	4,545.6
CUMULATIVE AMORTIZATION						
OTHER INTANGIBLE FIXED ASSETS						
Portfolio acquisition expenses	(559.3)	83.5	48.2	(66.0)	_	(493.5)
Software	(765.5)	70.2	0.1	(121.8)	37.1	(780.0)
Other	(41.7)	5.0	_	(2.8)	3.5	(36.0)
TOTAL CUMULATIVE AMORTIZATION	(1,366.4)	158.7	48.3	(190.5)	40.6	(1,309.4)
IMPAIRMENT	,					
GOODWILL	(329.3)	18.1	_	(127.5)	_	(438.7)
OTHER INTANGIBLE ASSETS						
Portfolio acquisition expenses	(10.4)	0.4	_	(7.3)	_	(17.3)
Software	(0.1)	_	_	(32.4)	32.5	_

18.5

[91.2]

[201.0]

[292.2]

**ADJUSTMENTS** TO THE

**OPENING** 

**BALANCE** 

**CHANGES TO** 

THE SCOPE

**OPENING** 

**BALANCE** 

[339.9]

1,773.2

1,526.9

3,300.1

Figures in millions of euros.

**TOTAL INTANGIBLE ASSETS** 

TOTAL OTHER INTANGIBLE ASSETS

Other

TOTAL IMPAIRMENT

TOTAL GOODWILL

[68.1]

[88.3]

[156.4]

[167.2]

[127.5]

205.7

78.2

32.5

[76.6]

[73.0]

[149.6]

[456.1]

1,409.8

1.370.3

2,780.1

The amounts shown as changes in scope in 2020 were mainly the result of the reclassification to Non-current assets held for sale of the intangible assets tied to the bancassurance business with Bankia (Note 6.9) and to the acquisition of the participation in the companies MAPFRE SALUD ARS and MAPFRE SANTANDER PORTUGAL (Note 6.24).

The additions in 2020 in Other intangible assets were primarily a result of the final assignation of the acquisition price of the participation in Santander Mapfre Seguros y Reaseguros S.A. (hereinafter SANTANDER MAPFRE) carried out in 2019 (Note 6.24), also included in the above table as Goodwill disposals.

The additions in 2020 in Software impairments mainly corresponded to the writedown in the United States in relation to technology updates in the transactional information systems software.

## Intangible assets with an indefinite useful life

The useful life of the following intangible assets is considered indefinite since these assets are expected to contribute to future revenues for the Group indefinitely:

The following tables provide detailed information on the cash-generating units to which the different goodwill items and portfolio acquisition expenses are allocated, as well as their book value and, if applicable, the impairment amount and amortization over the last periods.

ITEM	BOOK VALUE			
	12/31/2021	12/31/2020		
Goodwill on consolidation	1,442.9	1,403.8		
Goodwill on merger	29.5	6.0		

Figures in millions of euros.

## GOODWILL

CASH-GENERATING UNIT	BUSINESS AND GEOGRAPHIC AREA	GRUSS F	MOUNT AT SOURCE	BALANCE	202	2020		20	21	BALANCE
		Millions in original currency	Currency	12.31.2019	Entries/ (write- ii offs)	Net mpairment for the period	12.31.2020	Entries/ (write- offs)	Net mpairment for the period	12.31.202
Goodwill on consolidation										
MAPFRE VIDA	Life insurance (Spain)	258.4	EUR	212.6	_	_	212.6	_	_	212.6
GLOBAL RISKS	Insurance for Companies	40.8	EUR	40.2	_	_	40.2	_	_	40.2
GRUPO CORPORATIVO, L.M.L.	Non-Life Insurance (Mexico)	407.9	MXN	19.2	(2.5)	-	16.7	0.8	-	17.5
MAPFRE WARRANTY	Extended Warranty	11.4	EUR	11.1	_	_	11.1	_	_	11.1
BB MAPFRE PARTICIPAÇOES	Insurance (Brazil)	350.3	BRL	77.6	(22.4)	_	55.2	0.1	_	55.3
MAPFRE SIGORTA	Insurance (Turkey)	156.8	TRY	23.5	(3.9)	(19.6)	_	-	-	-
BANKINTER VIDA	Life insurance (Spain)	160.5	EUR	160.5	_	-	160.5	-	_	160.5
CCM VIDA Y PENSIONES	Life and Pensions insurance (Spain)	81.3	EUR	81.3	-	-	81.3	-	-	81.3
MAPFRE USA	Non-Life Insurance (USA)	882.4	USD	650.7	(53.3)		597.4	44.3		641.7
MAPFRE AMERICA CENTRAL	Insurance (Central America)	9.0	PAB	8.0	(0.7)	-	7.3	0.6	-	7.9
CENTURY AUTOMOTIVE	Insurance and reinsurance (USA)	24.9	USD	22.2	(1.8)	-	20.4	1.4	_	21.8
BANKINTER SEGUROS GENERALES	Non-Life Insurance (Spain)	12.5	EUR	12.5	-	-	12.5	-	_	12.5
BANKIA VIDA SOCIEDAD DE SEGUROS Y REASEGUROS S.A.	Life insurance (Spain)	18.7	EUR	18.7	(18.7)	_	-	_	_	_
FUNESPAÑA	Funeral services (Spain)	17.9	EUR	17.9	_	_	17.9		_	17.9
VERTI VERSICHERUNG AG	Non-Life insurance (Germany)	125.5	EUR	125.5	_	_	125.5	_	_	125.5
VERTI ASSICURAZIONI S.P.A.	Non-Life Insurance (Italy)	101.3	EUR	46.7	-	(46.7)	-	-	-	-
PT ASURANSI BINA DANA ARTA TBK (ABDA)	Insurance (Indonesia)	1,384,263.8	IDR	65.2	(4.0)	(61.2)	_	_	_	_
CAJA GRANADA VIDA	Life insurance (Spain)	32.1	EUR	32.1	(32.1)	_	_	_	_	_
CAJAMURCIA VIDA	Life insurance (Spain)	23.7	EUR	23.7	(23.7)	_	_	_	_	_
SANTANDER MAPFRE	Non-Life Insurance (Spain)	76.6	EUR	76.6	(76.6)	_	_	_	-	-
MAPFRE SANTANDER PORTUGAL	Non-Life Insurance (Portugal)	9.7	EUR	-	9.7	-	9.7	(9.7)	-	-
Other	_			37.4	(1.9)	-	35.5	1.6	-	37.1
TOTAL GOODWILL ON CONSOLIDATION				1,763.2	[231.9]	[127.5]	1,403.8	39.1	_	1,442.9
Goodwill on merger										
BANKINTER VIDA (branch in Portugal)	Life and Pensions insurance (Portugal)	5.3	EUR	5.3	-	-	5.3	-	-	5.3
GRUPO FUNESPAÑA	Funeral Services (Spain)			-	-	-	-	24.2	-	24.2
TOTAL GOODWILL ON MERGER				10.0	(4.0)	_	6.0	23.5	_	29.5
TOTAL GOODWILL				1,773.2	[235.9]	[127.5]	1,409.8	62.6	_	1,472.4
Goodwill in associated and multi-group undertakings										
SALVADOR CAETANO AUTO (SGPS), S.A.	Services (Portugal)	11.3	EUR	11.3	_	_	11.3	-	-	11.3
PUY DU FOU ESPAÑA, S.A.	Activities and theme parks (Spain)	4,6	EUR	4,6	-	_	4,6		_	4,6
SOLUNION SEGUROS DE CREDITO, S.A.	Insurance (Spain)	12.9	EUR	12.9	_	_	12.9	_	-	12.9
Other	-			4.7	(3.2)	-	1.5	-	-	1.5
TOTAL GOODWILL IN ASSOCIATED AND N (EQUITY-ACCOUNTED) [*]	NULTI-GROUP UNDERTAKINGS			33.5	[3.2]	_	30.3	_	_	30.3

Figures in millions of euros.

<sup>(\*)</sup> Goodwill related to acquisitions of associated and multigroup entities is included as the higher of the investment values recorded in accounting via the equity method.



## PORTFOLIO ACQUISITION EXPENSES

CASH-GENERATING UNIT	BUSINESS AND GEOGRAPHIC AREA		S AMOUNT AT SOURCE	INITIAL	2	020	INITIAL	2	1021	INITIAL
		Millions in original currency	Currency	12/31/2019	(write- offs)	Amortization and net impairment for the period	12/31/2020	Entries/ (write- offs)	Amortization and net impairment for the period	
BANKINTER VIDA	Life and Pensions insurance (Spain and Portugal)	200.9	EUR	117.8	-	(9.8)	108.0	-	(9.7)	98.3
BANKIA VIDA SOCIEDAD DE SEGUROS Y REASEGUROS S.A.	Life insurance (Spain)	89.6	EUR	50.3	(44.8)	(5.5)	-	-	-	-
CCM VIDA Y PENSIONES	Life and Pensions insurance (Spain)	82.6	EUR	35.5	-	(3.9)	31.6	-	(3.3)	28.3
BB MAPFRE PARTICIPAÇOES	Life Insurance (Brazil)	3,461.4	BRL	504.6	(144.1)	(24.9)	335.6	0.3	(24.4)	311.5
MAPFRE SIGORTA	Insurance (Turkey)	95.4	TRY	2.6	(0.4)	(2.2)	_	-	-	_
MAPFRE FINISTERRE	Non-Life Insurance (Spain)	87.9	EUR	35.3	-	(2.4)	32.9	-	(2.3)	30.6
VERTI VERSICHERUNG AG	Non-Life insurance (Germany)	23.5	EUR	11.3	-	(2.6)	8.7	-	(2.0)	6.7
PT ASURANSI BINA DANA ARTA TBK(ABDA)	Insurance (Indonesia)	481,941.5	IDR	10.1	(0.6)	(9.5)	_	-	_	_
CAJA GRANADA VIDA	Life insurance (Spain)	30.5	EUR	26.7	(23.9)	(2.9)	-	-	_	_
CAJAMURCIA VIDA	Life insurance (Spain)	41.0	EUR	36.7	(33.0)	(3.6)	-	-	-	_
MAPFRE SALUDARS	Life Insurance (Dominican Republic)	3,740.1	DOP	-	52.9	(3.8)	49.1	4.3	(3.7)	49.7
Other	_	_		6.3	(0.4)	(2.1)	3.8	4.3	(2.3)	5.8
TOTAL PORTFOLIO ACQUISITION EX	PENSES			837.2	(194.3)	[73.2]	569.7	8.9	[47.7]	530.9
F:										

Figures in millions of euros.

The book value, net of any impairment, of each of the goodwill and portfolio acquisition expense items described above, and of the net assets associated with each cashgenerating unit, is equal to or lower than the amount recoverable from the cashgenerating unit to which they are allocated. The following table shows the recoverable value of the cash-generating units to which the main intangible assets are allocated at the close of the last two periods:

CASH-GENERATING UNIT	CON	NTRAST VALUE	RECOVERABLE VAL	
	2021	2020	2021	2020
MAPFRE VIDA	2,079.0	2,030.8	4,058.7	4,595.3
BB MAPFRE PARTICIPAÇOES	167.8	160.8	902.2	1,168.7
BANKINTER VIDA (Spain)	225.4	230.4	474.6	445.7
CCM VIDA Y PENSIONES	136.3	135.5	149.0	159.6
MAPFRE USA	1,798.4	1,705.8	2,480.6	2,070.5
VERTI VERSICHERUNG AG	317.3	307.0	523.2	309.2
MAPFRE SIGORTA	_	88.1	_	88.1
VERTI ASSICURAZIONI S.P.A.	_	133.5	_	133.5
PT ASURANSI BINA DANA ARTA TBK (ABDA)	_	45.8	_	45.8

Figures in millions of euros.

The calculation of the recoverable value of the cash-generating units takes into account the degree of economic development of the country in which the units operate as well as the degree of development of the insurance industry, measured by its weight in the country Gross Domestic Product, and other variables such as market share, projected performance of the commercial network, MAPFRE's past experience in the markets where the cash-generating units are present, etc.

The discount rate (ke) and perpetual growth rate (g), as defined below, are also taken into

1. Discount rate (ke) = Risk-free rate of the country +  $(\beta * Risk premium of the equity)$ market).

account:

2. Perpetual growth rate (g): calculated according the long-term inflation projection issued by the International Monetary Fund (IMF).

The country risk rate usually corresponds to the actual yield of the 10-year Government bonds in local currency issued in the country in which the cash-generating unit operates, increased by the risk premium of the equity market estimated for the insurance industry. The market risk premium for the insurance industry is calculated by modulating the generic premium for the equity market by the Beta ratio for listed insurance companies compared with the region in which the cashgenerating unit operates.

Exceptionally, in 2020, as a result of the uncertainty generated by COVID-19, risk premiums, and subsequently discount rates, increased by an amount that oscillates between 0.4 and 3.1 percent depending on the business and country.

The risk-free rate applied ranged between -0.2 percent and 10.3 percent in 2021, and between -0.6 percent and 12.5 percent in 2020.

As a supplement for estimating the discount (ke) and perpetual growth (g) rates

applied to the different cash-generating units analyzed, the external projections of international organizations and other benchmark entities in the field of company ratings are used.

The discount rates obtained as such applied to the discounted cash flows were used to calculate the recoverable value of the main cash-generating units are as follows:

CASH-GENERATING UNIT	2021	2020
MAPFRE USA	6.3 %	5.9 %
MAPFRE VIDA, BANKINTER VIDA (Spain) and CCM VIDA Y PENSIONES	8.0%	7.7%
BB MAPFRE PARTICIPAÇOES	14.6%	10.6%
VERTI VERSICHERUNG AG	4.9%	5.0%
MAPFRE SIGORTA	_	17.7%
VERTI ASSICURAZIONI S.P.A.	_	7.0%
PT ASURANSI BINA DANA ARTA TBK (ABDA)	_	10.8%

The rates used to calculate the recoverable value of the cash-generating units are after taxes, as they are applied to cash flows that are also net of tax effects.

The estimated perpetual growth rates (g) applicable to the different cash-generating units are based on the long-term inflation projections included in the World Economic Outlook Database published by the International Monetary Fund. Said longterm inflation projections and the perpetual growth rates set on them, for the markets in which the main cash-generating units operate, are as follows:

COUNTRY	LONG-TERM	INFLATION FORECAST		ERPETUAL H RATE (G)
	2021	2020	2021	2020
Spain	1.7%	1.6%	1.7%	1.6%
United States	2.3%	2.2%	2.3%	2.2%
Brazil	3.1%	3.3%	3.6%	3.8%
Germany	2.0%	1.7 %	2.0%	1.7%
Turkey	_	11.0%	_	11.5%
Italy	_	1.2%	_	1.2%
Indonesia	_	3.0%	_	3.5%



Meanwhile, at least once a year each Group company analyzes the assumptions used to estimate future cash flows and updates them pursuant to actual results and past experience. In general, the cash flow projections for the first five years consider growth rates based on past experience, while in subsequent years the residual value is calculated, establishing perpetual revenues based on the cash flows of the last period of the estimates, with a perpetual growth rate calculated as described above.

CASH-GENERATING UNIT	AVERAGE	AVERAGE GROWTH (1)		AVERAGE NET RESULT GROWTH		AVERAGE CAPITAL REQUIREMENT RATIO (2)	
	2021	2020	2021	2020	2021	2020	
MAPFRE USA	3.6%	1.9%	7.4%	5.5%	14.5%	16.0%	
MAPFRE VIDA	(2.8)%	(1.0)%	(1.8)%	(1.0)%	3.9%	3.4%	
BANKINTER VIDA	2.2%	2.5%	3.5%	2.0%	0.6%	0.5%	
CCM VIDA Y PENSIONES	(3.0)%	(2.3)%	4.1%	0.6%	2.8%	2.2%	
BB MAPFRE PARTICIPAÇOES	13.3 %	13.4%	13.8%	16.1%	13.2%	10.3%	
VERTI VERSICHERUNG AG	4.6%	5.0%	10.4%	5.4%	26.8%	24.1%	
MAPFRE SIGORTA	_	15.2%	_	11.3%	_	30.3%	
VERTI ASSICURAZIONI S.P.A.	_	(4.1)%	_	(25.9)%	_	57.3%	
PT ASURANSI BINA DANA ARTA TBK (ABDA)	_	9.6%	_	3.4%	_	51.0%	

Figures in millions of euros

<sup>(1)</sup> Premium growth for Non-Life business and managed assets for business with a large Life Savings component.

<sup>(2)</sup> Premium ratio for Non-Life business and managed assets for business with a large Life Savings component.

In 2020, as a result of the uncertainty generated by COVID-19, the time horizon considered in Indonesia and Italy was the standard five years, with only Brazil considering a greater time horizon, in line with the duration of Banco Do Brasil agreements.

In 2021, a time horizon of 5 years was considered for all cash-generating units.

The most relevant hypotheses used to determine cash flows from the main cashgenerating units are as follows:

The ratios described above correspond to the average of the years comprising the time horizon of the projections (generally 5 years).

In the event of reasonable variations in any of the key assumptions, the book value is unlikely to be significantly higher than the recoverable value of the cash-generating units.

Specifically, the studies conducted for the main cash-generating units analyzed reveal the following sensitivity ranges in the event of unfavorable variations in the key assumptions:

- An increase of 1 percentage point in the discount rate applied to each cashgenerating unit would imply reductions in the recoverable values of between 9.6 and 28.3 percent in 2021, and between 7.1 and 20.7 percent in 2020, which would only impact cash-generating units with a tighter margin, without the effect on any of those units being significant for the Group equity or financial situation. This same conclusion is reached if longer-term issues (30 years for currencies and countries that have these issues available) are used as the risk free rate instead of the 10-year Government Bond.
- A decrease of 0.25 percentage points in the perpetual growth rate applied to each cashgenerating unit would imply reductions in the recoverable values of between 1.7 and 10.4 percent in 2021, and between 1.2 and 3.9 percent in 2020, which would not

imply a relevant fall below the book value attributed to any of the units, and as such an impairment has not been provisioned.

If the analysis of the possible impairment of goodwill reveals a recoverable value below the book value, an individual study is conducted of all the key assumptions that have led to this situation, also taking into consideration the sensitivity ranges for calculating their impact.

The impairment loss recorded in 2020 from goodwill and portfolio acquisition expenses for MAPFRE SIGORTA, VERTI ASSICURAZIONI and ABDA, for a total amount of 127.5 and 7.3 million euros, respectively, originated in the uncertainty and negative development of macroeconomic data as a result of COVID-19. which led to:

- An increase in the discount rates applied to projected cash flows for the abovementioned businesses.
- Moderation in medium and long-term growth expectations for the above businesses, with the subsequent effect on the updated result projections.
- A reduction in the time horizon considered for estimating cash flow to five years, used in the residual life calculation for VERTI ASSICURAZIONI S.P.A. and ABDA businesses.

## 6.2. PROPERTY, PLANT AND EQUIPMENT AND REAL ESTATE INVESTMENTS

## Property, plant and equipment

The following tables show the movements under this heading in the last two years:



## 2021

	OPENING	TO THE OPENING	CHANGES TO	ADDITIONS OR	DISPOSALS, CANCELLATIONS	CLOSING	MARKET
ITEM	BALANCE	BALANCE	THE SCOPE	PROVISIONS	OR REDUCTIONS	BALANCE	VALUE
COST REAL ESTATE FOR OWN USE							
Land and natural resources	29.0	2.9	(2.2)	1.5	(2.5)	28.7	90.6
Buildings and other structures	1,007.8	(0.2)	39.8	19.3	(25.2)	1,041.5	1,073.3
Lease right of use	331.5	4.5	21.1	49.6	(8.7)	398.0	252.4
OTHER PROPERTY, PLANT AND EQUIP	MENT						
Vehicles	28.6	1.4	6.4	4.6	(7.9)	33.1	9.7
Furniture and fittings	487.7	1.2	6.6	29.9	(20.6)	504.8	148.3
Other property, plant and equipment	230.8	0.6	(12.0)	17.7	(34.6)	202.5	59.5
Advances and fixed assets in progress	3.4	0.2	(0.4)	10.3	(12.3)	1.2	0.4
Lease right of use	10.0	0.2	(1.8)	3.8	(1.0)	11.2	5.4
TOTAL COST	2,128.9	10.8	57.5	136.7	[112.8]	2,221.0	1,639.6
<b>CUMULATIVE DEPRECIATION</b>							
REAL ESTATE FOR OWN USE	(322.1)	(8.8)	(7.5)	(50.3)	(1.6)	(390.3)	_
OTHER FIXED ASSETS	(519.6)	(1.4)	12.8	(63.5)	44.1	(527.6)	_
TOTAL CUMULATIVE DEPRECIATION	[841.7]	(10.2)	5.3	[113.8]	42.5	[917.9]	
IMPAIRMENT REAL ESTATE FOR OWN USE							
Land and natural resources	_	_	_	_	_	_	_
Buildings and other structures	(5.9)	_	_	(0.9)	0.7	(6.1)	_
OTHER FIXED ASSETS							
Other property, plant and equipment	(2.0)	_	_	_	_	(2.0)	_
TOTAL IMPAIRMENT	[7.9]	_	_	(0.9)	0.7	[8.1]	_
TOTAL REAL ESTATE FOR OWN USE	1,040.4	[1.6]	51.2	19.2	[37.3]	1,071.8	1,416.3
TOTAL OTHER FIXED ASSETS	238.9	2.2	11.6	2.8	[32.3]	223.2	223.3
TOTAL PROPERTY, PLANT & EQUIPMENT	1,279.3	0.6	62.8	22.0	(69.6)	1,295.0	1,639.6

Figures in millions of euros.

## 2020

	OPENING	ADJUSTMENTS TO THE OPENING	CHANGES TO	ADDITIONS OR	DISPOSALS, CANCELLATIONS	CLOSING	MARKET
ITEM	BALANCE	BALANCE	THE SCOPE	PROVISIONS	OR REDUCTIONS	BALANCE	VALUE
COST REAL ESTATE FOR OWN USE							
Land and natural resources	34.2	(6.4)	0.9	1.2	(1.0)	29.0	89.2
Buildings and other structures	1,038.6	(34.6)	6.5	16.0	(18.7)	1,007.8	1,077.5
Lease right of use	328.2	(26.1)	0.6	37.2	(8.4)	331.5	247.8
OTHER PROPERTY, PLANT AND EQUIPM	MENT						
Vehicles	31.8	(4.3)	0.3	2.7	(2.0)	28.6	9.0
Furniture and fittings	496.5	(20.7)	4.0	26.5	(18.6)	487.7	145.7
Other property, plant and equipment	255.9	(32.7)	(0.1)	23.1	(15.5)	230.8	75.9
Advances and fixed assets in progress	6.6	(0.2)	_	9.2	(12.2)	3.4	8.0
Lease right of use	3.3	3.3	_	3.9	(0.5)	10.0	5.4
TOTAL COST	2,195.2	(121.6)	12.2	119.9	(76.7)	2,128.9	1,658.6
<b>CUMULATIVE DEPRECIATION</b>							
REAL ESTATE FOR OWN USE	(279.4)	7.5	(1.3)	(49.8)	0.9	(322.1)	
OTHER FIXED ASSETS	(526.6)	39.9	(3.0)	(58.4)	28.5	(519.6)	
TOTAL CUMULATIVE DEPRECIATION	(806.0)	47.4	[4.3]	[108.2]	29.4	[841.7]	_
IMPAIRMENT Real estate for own use							
Land and natural resources	_	_	_	(0.5)	0.5	_	_
Buildings and other structures	(10.0)	_	_	(0.5)	4.7	(5.9)	_
OTHER FIXED ASSETS							
Other property, plant and equipment	(2.0)	_	_	_	_	(2.0)	_
TOTAL IMPAIRMENT	[12.0]	_	_	[1.0]	5.1	[7.9]	_
TOTAL REAL ESTATE FOR OWN USE	1,111.6	(59.6)	6.8	3.7	[22.1]	1,040.4	1,414.5
TOTAL OTHER FIXED ASSETS	265.5	[14.6]	1.2	7.0	(20.2)	238.9	244.1
TOTAL PROPERTY, PLANT & EQUIPMENT	1,377.1	[74.2]	7.9	10.7	[42.3]	1,279.3	1,658.6

Figures in millions of euros.



#### Real estate investment

The following tables show the movements under this heading in the last two years:

2021		NUCTAENTO					
	AL	JUSTMENTS TO THE			DISPOSALS.		
	OPENING	OPENING	CHANGES TO	ADDITIONS OR	CANCELLATIONS	CLOSING	MARKET
ITEM	BALANCE	BALANCE	THE SCOPE	PROVISIONS	OR REDUCTIONS	BALANCE	VALUE
COST INVESTMENT IN REAL ESTATE							
Land and natural resources	404.7	0.5	(0.2)	93.9	(24.6)	474.3	422.8
Buildings and other structures	1,277.6	0.6	(27.2)	160.4	(156.7)	1,254.7	1,262.3
TOTAL COST	1,682.3	1.1	[27.4]	254.3	[181.3]	1,729.0	1,685.1
<b>CUMULATIVE DEPRECIATION</b>							
INVESTMENT IN REAL ESTATE	(298.2)	(0.6)	8.6	(21.7)	24.8	(287.1)	
TOTAL CUMULATIVE DEPRECIATION	[298.2]	[0.6]	8.6	[21.7]	24.8	[287.1]	
IMPAIRMENT INVESTMENT IN REAL ESTATE							
Land and natural resources	(138.7)	_	_	(4.5)	14.0	(129.2)	_
Buildings and other structures	(45.9)	(0.3)	0.2	(11.5)	4.8	(52.7)	_
TOTAL IMPAIRMENT	[184.6]	[0.3]	0.2	(16.0)	18.8	[181.9]	_
TOTAL REAL ESTATE INVESTMENT	1,199.5	0.2	(18.6)	216.6	[137.7]	1,260.0	1,685.1

Figures in millions of euros.

The key additions recorded in 2021 correspond to real estate acquired by the Stable Income European Real Estate Fund (SIEREF) as part of its regular activity.

The disposals for the year mainly includes the elimination of a building on Calle Mateo Inurria in Madrid which was handed over as a non-monetary contribution to a Group company, the shares of which were subsequently handed over to the constitution of the company MAP SL EUROPEAN INVESTMENT SARL, of which MAPFRE holds 50 percent. As a result of this transaction, MAPFRE Group recorded a gain of 33.6 million euros.

Impairment losses for the year are recorded in the "Allowance to the asset impairment provision" and the reversal under "Reversal of the asset impairment provision" in the consolidated income statement.

#### 2020

	Al	DJUSTMENTS TO THE			DISPOSALS.		
ITEM	OPENING BALANCE	OPENING BALANCE	CHANGES TO THE SCOPE	ADDITIONS OR PROVISIONS	CANCELLATIONS OR REDUCTIONS	CLOSING BALANCE	MARKET VALUE
COST INVESTMENT IN REAL ESTATE							
Land and natural resources	518.2	(2.4)	(1.2)	80.6	(190.5)	404.7	270.7
Buildings and other structures	1,343.0	(15.1)	(52.2)	78.2	(76.3)	1,277.6	1,428.0
TOTAL COST	1,861.2	[17.5]	(53.4)	158.9	[266.8]	1,682.3	1,698.7
CUMULATIVE DEPRECIATION							
INVESTMENT IN REAL ESTATE	(295.1)	1.7	12.1	(21.9)	5.0	(298.2)	_
TOTAL CUMULATIVE DEPRECIATION	[295.1]	1.7	12.1	(21.9)	5.0	[298.2]	_
IMPAIRMENT INVESTMENT IN REAL ESTATE							
Land and natural resources	(197.0)	_	0.1	(20.8)	79.0	(138.7)	_
Buildings and other structures	(45.7)	0.3	2.0	(2.8)	0.4	(45.9)	_
TOTAL IMPAIRMENT	[242.7]	0.3	2.1	[23.6]	79.4	[184.6]	_
TOTAL REAL ESTATE INVESTMENT	1,323.4	(15.5)	[39.2]	113.4	[182.5]	1,199.5	1,698.7
F							

Figures in millions of euros.

The amounts recorded as changes in scope in 2020 primarily came from the sale of 100 percent of the shares of MAQUAVIT INMUEBLES.

The disposals for the year for Land mainly included the reclassification to Non-current assets held for sale of MAPFRE INMUEBLES land with a sale agreement signed December 31, 2020 (Note 6.9).

The disposals for the year for Buildings and other structures mainly included the sale of an office building in Boston (USA) which generated a pre-tax gain of 19.6 million US dollars (17.1 million euros).

The amounts recorded as additions for land impairments came from the provision made in 2020 as a result of the review of the value of the most relevant land intended for residential development in Spain, from the fall in economic activity caused by COVID-19.

The market value of real estate investment and of real estate for own use basically

represents the value determined by an independent appraiser that uses appraisal techniques based on the variables observed in the market (Level 2).

The appraisal methods commonly used are the cost method, the comparison method, the future rental income method and the abbreviated residual method, depending on the characteristics of the asset being appraised.

Moreover, most real estate corresponds to assets assigned to technical provisions and valuations are performed on a regular basis, as established for valuation reviews by the supervisory bodies of insurance activities.



Revenues and expenses derived from real estate investments in 2021 and 2020 are shown in the table below:

## TYPE OF INVESTMENT

ITEM	Opera invest	•	Eqi	uity	Other A	ctivities	To	tal
	2021	2020	2021	2020	2021	2020	2021	2020
Revenue from real estate investment		·	·			·		
From rentals	42.1	43.2	1.0	0.9	6.1	14.2	49.2	58.3
Other	0.4	0.4	_	0.1	0.9	1.8	1.3	2.3
Gains on disposals	13.1	17.7	0.3	16.3	33.8	_	47.2	34.0
TOTAL REVENUE FROM REAL ESTATE INVESTMENT	55.6	61.3	1.3	17.3	40.8	16.0	97.7	94.6
Expenses from real estate investment								
Direct operating expenses	18.4	19.1	_	_	_	0.5	18.4	19.6
Other expenses	9.7	5.3	_	_	6.6	7.1	16.3	12.4
Losses on disposals	1.2	18.0	_	_	0.4	_	1.6	18.0
TOTAL EXPENSES FROM REAL ESTATE INVESTMENT	29.3	42.4	_	_	7.0	7.6	36.3	50.1

Figures in millions of euros.

## 6.3. LEASING

The Group is the lessee of right-of-use property and other intangible assets. These lease terms have an average duration of between 5 and 18 years, without renewal clauses stipulated in the agreements. There is no restriction on the lessee whatsoever regarding the prerogative to sign these leases.

The financial statements at the close of 2021 and 2020 include the following amounts:

ITEM	Real	estate for own use	0.	ther fixed assets		Total
	2021	2020	2021	2020	2021	2020
ASSET						
Right-of-use (net book value)	252.4	247.8	5.4	4.8	257.8	252.5
LIABILITY						
Other financial liabilities (payment obligations)	280.6	269.2	5.7	5.0	286.3	274.2
INCOME STATEMENT						
Depreciation	(39.2)	(42.1)	(2.9)	(3.3)	(42.1)	(45.4)
Interest expenses	(14.4)	(14.3)	(0.8)	(0.6)	(15.2)	(15.0)

Figures in millions of euros.

Expenses from interests are recorded in the consolidated income statement in the headings "operating investment expenses" for the insurance business and "financial expenses" for other activities. The expenses for depreciation recorded are reclassified by purpose in line with the criteria indicated in note 5.21.

Expenses for short-term leases or leases with underlying assets with little value, not included in the above chart, stand at 25.6 million euros at the close of the 2021 financial year (26.7 million euros in 2020).

Total payments for the period reached 56.1 million euros at the close of 2021 (67.0 million euros in 2020).

The future minimum payments for noncancellable leases at the close of 2021 and 2020, not considering the financial discount, are as follows:

TOTAL	356.4	344.8	7.1	2.5	363.5	347.2
More than five years	157.2	158.3	_	0.1	157.2	158.4
More than one year but less than five	149.3	138.4	5.0	1.0	154.3	139.4
Less than one year	49.9	48.0	2.1	1.4	52.0	49.4
	2021	2020	2021	2020	2021	2020
ITEM	REAL EST	TATE FOR DWN USE	OTH	ER FIXED ASSETS		TOTAL

Figures in millions of euros.

The rate applied for calculating debt follows a methodology based on interest rate curves by country and currency, applied individually.

The average weighted rate for real estate and other fixed assets reached 4.9 and 12.9 percent, respectively (4.7 and 8.1 percent in 2020).

The Group maintains the application deferral of EU-IFRS 16 for those short term lease contracts and/or those containing underlying assets with little value.

The Group is lessor of operating leases covering real estate. These lease terms have an average duration of 7.0 years, without renewal clauses stipulated in the agreements. There is no restriction on the lessee whatsoever regarding the prerogative to sign these leases.

The following chart shows the amounts corresponding to operating lease contract as a lessor at the close of the last two years:

TYPE OF ASSETS	NET BOOK	VALUE
	2021 2020	
Real estate investments	862.4	839.1

Figures in millions of euros.

Payments from operating leases for the last two years is as follows:

ITEM	2021	2020
Less than one year	48.4	54.2
More than one year but less than five	130.4	149.6
More than five years	78.2	78.3
TOTAL	257.0	282.1

Figures in millions of euros.

#### 6.4. FINANCIAL INVESTMENTS

At December 31, 2021 and 2020 the composition of financial investments was as follows:

ITEM	BOOK VALUE			
	2021	2020		
HELD-TO-MATURITY PORTFOLIO				
Fixed income	1,505.2	1,556.9		
Other investments	22.6	27.4		
TOTAL HELD TO MATURITY PORTFOLIO	1,527.8	1,584.4		
AVAILABLE-FOR-SALE PORTFOLIO				
Shares	1,988.5	1,890.3		
Fixed income	26,131.4	27,759.1		
Mutual Funds	694.1	431.8		
Other	147.5	19.6		
TOTAL AVAILABLE FOR SALE PORTFOLIO	28,961.5	30,100.7		
TRADING PORTFOLIO	'			
Derivatives (not for hedging):				
Financial swaps	420.6	501.4		
Options	_	1.1		
Other investments:				
Shares	1,063.3	804.7		
Fixed income	2,859.7	2,215.7		
Mutual Funds	1,183.3	982.8		
Hybrids	216.8	315.5		
Deposits	_	_		
Other	10.4	5.0		
TOTAL TRADING PORTFOLIO	5,754.1	4,826.0		

Figures in millions of euros.

The process for the valuation of financial assets is as follows:

- a. When the asset is acquired, it is assigned to a specific portfolio (held-to-maturity, available for sale, or trading) depending on the characteristics of the liabilities to which it is going to be assigned and on the local and international legislation on accounting and insurance.
- b. The accounting nature of the portfolios dictates the type of valuation performed. However, at least once a month all assets are valued against the market using the

- valuation methods mentioned in Note 5.5 "Financial investments" (Level 1, Level 2 and Level 3).
- c. The valuations are performed directly by the Group's companies, although in some countries an independent financial institution carries them out in line with the local regulations.

The valuation policy is decided by the Investment Committees and/or Risk Committees, and is reviewed at least once a quarter.

Furthermore, the MAPFRE S.A. Executive Committee analyzes the value of all investments, gains and losses on a regular basis.

With regard to the sensitivity of fair value measurements, changes in the non-observable variables used in the aforementioned individual valuations would not significantly alter the fair value obtained.

Quoted prices are monitored and verified on a regular basis in order to decide whether any transfers between levels are required:

- 1. If the quotation source for a particular asset is no longer representative, it is transferred from Level 1 to Level 2.
- 2. Assets are transferred from Levels 2 and 3 to Level 1 if a reasonable quotation source is
- 3. Assets are transferred to Level 3 when there are no longer any observable market data.

## **SPPI Test**

At the close of 2021 and 2020, the Group carried out an analysis of fixed-income securities classified in the held to maturity and available for sale portfolios, with the aim of determining which securities receive cash flows solely from payments of principal and interest, i.e. if they pass the SPPI test.

The results of said analysis is shown below, with a breakdown of book and fair values at December 31, 2021 and 2020, and the variation of the fair value during said periods.

**RESULT** FAIR VALUE

	Book	Value	Am	ount	Variation		
	2021	2020	2021	2020	2021	2020	
Pass SPPI test	27,235.0	28,505.0	27,275.2	28,643.0	1,965.5	1,634.6	
Do not pass SPPI test	401.6	811.0	401.6	825.9	-5.2	29.7	
TOTAL	27,636.6	29,316.0	27,676.8	29,468.9	1,960.3	1,664.3	

Figures in millions of euros.

Additionally, the following chart provides a breakdown of the credit rating of the financial assets that pass the SPPI test:

## AMOUNT PASSING SPPI TEST

RATING	Вос	ok value	Fair	Fair value			
	2021	2020	2021	2020			
AAA	1,387.1	2,309.8	1,388.8	2,398.7			
AA	2,742.4	2,978.9	2,742.4	2,974.6			
A	13,379.6	14,529.7	13,379.7	14,527.1			
BBB	6,967.7	6,597.8	6,981.8	6,614.4			
BB OR LESS	2,219.8	1,561.5	2,245.2	1,600.7			
NO CREDIT RATING	538.4	527.4	537.3	527.5			
TOTAL	27,235.0	28,505.0	27,275.2	28,643.0			

Figures in millions of euros.

## **Held-to-maturity portfolio**

The investments allocated to the held-tomaturity portfolio at December 31, 2021 and 2020 are shown below:

	FAIR VALUE										IMPAIRMENT			
ITEM	Level 1. Book value Quotation price		Level 2. Observable data		Level 3. Other measurements		Revenue from interest		Recor	ded loss	Revers	sal gains		
	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020
Fixed income	1,505.2	1,556.9	1,317.1	1,516.4	185.9	152.3	42.3	41.1	161.3	152.2	_	_	_	_
Other investments	22.6	27.4	15.1	20.2	0.1	0.1	7.4	7.1	2.5	2.0	_	_	_	_
TOTAL	1,527.8	1,584.4	1,332.2	1,536.6	186.0	152.4	49.7	48.2	163.8	154.2	-	_	_	_

Figures in millions of euros.

In relation to Level 3 financial assets in the held-to-maturity portfolio, no significant transactions were carried out in 2021 and 2020.

## Available-for-sale portfolio

The investments allocated to the available-forsale portfolio, at December 31, 2021 and 2020 are shown below:



	BOOK VALUE (FAIR VALUE)									IMPAIRMENT				
ITEM	Level 1. Quotation price		Level 2. Observable data		Level 3. Other measurements		Total		Recorded loss		Reversal gains			
	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020		
Shares	1,882.9	1,819.1	104.0	71.0	1.6	0.2	1,988.5	1,890.3	(0.3)	(5.6)	_	_		
Fixed income	17,733.1	21,530.6	8,382.4	6,224.0	15.9	4.5	26,131.4	27,759.1	(5.7)	(4.3)	_	_		
Mutual Funds	321.1	212.7	67.7	36.9	305.3	182.2	694.1	431.8	_	(4.5)	4.5	_		
Other	12.7	19.6	134.8	_	_	_	147.5	19.6	_	_	_	_		
TOTAL	19,949.8	23,581.9	8,688.9	6,332.0	322.8	186.9	28,961.5	30,100.7	(6.0)	[14.4]	4.5	_		

Figures in millions of euros.

The valuation adjustments of portfolio investments, including the bancassurance business with Bankia reclassified to Noncurrent assets held for sale last year, amounted to 3.9 and 6.2 billion euros at December 31, 2021 and 2020 respectively, which have been recorded net of the tax effect on equity.

Transfers to the consolidated income statement of valuation adjustments of portfolio investments in previous years, undertaken during 2021 and 2020, amount to 179.0 and 120.4 million euros, respectively.

In 2021 and 2020, there were asset transfers from Levels 1 to Level 2 for the amount of 2.8 million and 1.4 billion euros, respectively.

There were no variations in valuation techniques at Levels 2 and 3.

A reconciliation of the opening and closing balances at the close of period for Level 3 financial assets in the available-for-sale portfolio is shown below:

CLOSING BALANCE	306.9	182.3	15.9	4.5	_	_	322.8	186.9
Other	127.3	(261.2)	(1.8)	(0.1)	_	_	125.5	(261.4)
Gains and losses	6.3	1.5	(2.5)	(4.3)	_	_	3.8	(2.7)
Amortization	_	_	_	_	_	_	_	_
Transfer to Level 1 or 2	_	_	_	_	_	_	_	_
Transfer from Level 1 or 2	_	_	_	_	_	_	_	_
Disposals	(479.2)	(25.0)	(0.1)	(1.7)	_	_	(479.3)	(26.6)
Acquisitions	470.2	157.7	15.8	1.6	_	_	486.0	159.3
OPENING BALANCE	182.3	309.3	4.5	9.0	_	_	186.8	318.3
AVAILABLE-FOR-SALE PORTFOLIO	2021	2020	2021	2020	2021	2020	2021	2020
		EQUITY INSTRUMENTS AND OTH MUTUAL FUNDS DEBT SECURITIES				OTHER FINANCIAL ASSETS		

Figures in millions of euros.

At the close of 2021 and 2020, the impairment analyses performed for each security in the equity portfolios concluded that there was no significant impairment, or any signs of such, in any of the investments measured at their stock market quoted price as none of the objective situations determining this eventuality had occurred.

With respect to investments in unlisted assets, in 2021 and 2020, losses of 4.3 million euros were for the SAREB convertible bonds recognized in each year. No provisions were made during the periods 2021 and 2020 for significant impairment to investments in unquoted assets analyzed individually.

At the close of 2021 and 2020, the Group had fixed-income assets as guarantees for financial swap operations with a market value of 269.2 and 585.3 million euros.

respectively. These financial assets are classified in the available. The amount in 2020 includes financial assets from Bankia Vida that were included in the heading "Non-current assets classified as held for-sale". At the close of these years, the guaranteed assets amounted to 507.4 and 555.1 million euros, respectively. In both cases the guarantee matures on a daily basis, at which time a new guarantee is established or the existing guarantee is maintained or canceled. The existence of these guarantees mitigated the counterparty risk (CVA/DVA) on a large portion of the Group's derivatives.

## **Trading portfolio**

The investments allocated to the trading portfolio at December 31, 2021 and 2020 are shown below:

**BOOK VALUE (FAIR VALUE)** 

ITEM	Quota	Level 1. ation price	Obser	Level 2. vable data	Other measi	Level 3. urements	To	otal
IIEW	· ·	· · · · · · · · · · · · · · · · · · ·		2020	2021	2020	2021	2020
Derivatives (not for hedging)								
Financial swaps	_	_	420.6	501.4	_	_	420.6	501.4
Options	_	_	_	1.0	_	_	_	1.1
TOTAL DERIVATIVES (NOT FOR HEDGING)	_	_	420.6	502.5	_	-	420.6	502.5
Other investments					'			
Shares	992.2	800.4	69.9	_	1.2	4.3	1,063.3	804.7
Fixed income	2,407.1	1,779.9	452.6	435.7	_	_	2,859.7	2,215.7
Mutual Funds	1,144.5	884.6	12.4	90.0	26.4	8.2	1,183.3	982.8
Hybrids	_	45.3	216.8	270.2	_	_	216.8	315.5
Deposits	_	_	_	_	_	_	_	_
Other	0.3	3.6	1.5	1.3	8.6	_	10.4	5.0
TOTAL OTHER INVESTMENTS	4,544.1	3,513.9	753.2	797.2	36.2	12.5	5,333.5	4,323.6
TOTAL TRADING PORTFOLIO	4,544.1	3,513.9	1,173.8	1,299.7	36.2	12.5	5,754.1	4,826.0



During 2021 and 2020 no significant transactions were carried out involving Level 3 financial assets held for trading, and no transfers were made from/to this level.

Gains and losses recognized in the 2021 and 2020 results are as follows:

GVING	(I UGGEG)	ALLOCATED TO RESU	DT II
UAIINO	ILUGGEGI	ALLUGATED TO DEOL	JLIO

Unre	alized	Realized					
2021	2020	2021	2020				
_	14.2	_	_				
_	_	_	(0.5)				
_	14.2	-	(0.5)				
69.3	23.3	22.0	(4.9)				
(39.5)	10.5	(10.7)	12.6				
55.1	36.1	10.3	(6.3)				
(0.2)	(2.1)	_	_				
_	_	_	_				
(16.1)	(5.8)	(4.4)	(1.0)				
68.6	62.0	17.2	0.4				
68.6	76.2	17.2	(0.1)				
	2021  69.3 (39.5) 55.1 (0.2) - (16.1) 68.6	Unrealized  2021 2020  - 14.2  14.2  69.3 23.3  (39.5) 10.5  55.1 36.1  (0.2) (2.1)  (16.1) (5.8)  68.6 62.0	Unrealized       Real         2021       2020       2021         —       14.2       —         —       —       —         —       14.2       —         —       —       —         69.3       23.3       22.0         (39.5)       10.5       (10.7)         55.1       36.1       10.3         (0.2)       (2.1)       —         —       —       —         (16.1)       (5.8)       (4.4)         68.6       62.0       17.2				

Figures in millions of euros.

The main derivative instruments correspond to financial swaps of certain or predefined flows in which a Group company assumes the obligation to pay certain fixed or predefined amounts, usually stated in euros. The sum of 420.6 million euros was recorded in the trading portfolio for this item in 2021 (501.4 million euros in 2020).

Note 7 "Risk Management" provides a breakdown of the maturity of fixed-income securities.

# 6.5. INVESTMENTS ON BEHALF OF LIFE INSURANCE POLICYHOLDERS BEARING THE IN-VESTMENT RISK

The following table shows the breakdown for the "Investments on behalf of Life insurance policyholders bearing investment risk" heading at December 31, 2021 and 2020:

# **BOOK VALUE (FAIR VALUE)**

### **EARNINGS**

ITEM	Quota	Level 1. ation price	Observ	Level 2. vable data		el 3. Other urements	To	otal	Ur	nrealized	F	Realized
	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020
Shares	721.6	590.0	18.9	14.3	_	_	740.5	604.3	93.6	(107.8)	0.1	0.3
Fixed income	202.5	198.7	747.1	933.2	_	_	949.6	1,131.9	25.1	3.6	(1.9)	11.3
Mutual funds holdings	1,266.6	765.7	0.6	0.6	_	_	1,267.2	766.3	61.6	19.5	5.8	0.9
TOTAL	2,190.7	1,554.4	766.6	948.0	_	_	2,957.3	2,502.4	180.3	[84.7]	4.0	12.4

Figures in millions of euros.

In the balance of "Mutual funds", the amount of Group company majority shareholdings in mutual funds linked to Life insurance where the policyholder bears the investment risk is included, for a total of 449.9 and 321.6 million euros to December 31, 2021 and 2020, respectively. The breakdown of the assets this appears in is the following:

ITEM	2021	2020
Fixed income	198.6	101.1
Mutual funds	198.3	185.3
Other	53.0	35.2
TOTAL	449.9	321.6



IMDAIDMENT

# 6.6. RECEIVABLES

The breakdown of the "Receivables" heading at December 31, 2021 and 2020, as well as impairment losses and gains on reversals recorded in the last two years are as follows:

								IMPAII	TIVIENI	
ITEM	Gro	Gross amount Impairment			Net balance on balance sheet		Recorded losses		Reversal gains	
	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020
Receivables on direct insurance and co-insurance operations	3,928.7	3,524.4	(36.7)	(47.1)	3,892.0	3,477.3	(8.5)	(14.5)	7.1	6.7
Receivables on reinsurance operations	823.5	1,047.8	(31.8)	(35.5)	791.7	1,012.2	(1.7)	(16.1)	2.7	15.6
Tax receivables	365.1	331.5	_	_	365.1	331.5	_	_	_	_
Corporate and other receivables	564.9	557.1	(19.0)	(19.0)	545.9	538.1	(3.9)	(2.8)	3.3	1.4
TOTAL	5,682.2	5,460.7	[87.5]	[101.6]	5,594.7	5,359.2	[14.1]	[33.4]	13.1	23.6

Figures in millions of euros.

The heading "Receivables on direct insurance and co-insurance operations" includes premiums pend-ing collection from policyholders and mediators, while the heading "Receivables on reinsurance operations" includes outstanding balances from

ceded, retroceded and accepted reinsurance operations.

The breakdown for the "Corporate and other receivables" heading at the close of the last two years is as follows:

CORPORATE AND OTHER RECEIVABLES	A	MOUNT
CONPONATE AND OTHER REGEIVABLES	2021	2020
Debtors of sales or provision of services	149.2	94.1
Receivables for claim recovery (in-cluding collaboration agreements with other insurance companies)	54.5	39.4
Advance payment of policies (Life insurance)	19.4	20.5
Legal deposits	258.3	269.8
Receivables with Public Administrations	12.0	11.6
Balance receivables from personnel	27.3	28.2
Other debtors	25.2	74.6
TOTAL	545.9	538.1

Figures in millions of euros.

Impairment is calculated and, where necessary, recognized, as described in the accounting policy 5.9 "Receivables" in this annual report.

The balances included in the "Receivables" heading do not accrue interest and generally their liquidation is executed the following year.

# 6.7. ASSET IMPAIRMENT

The following tables show asset impairment for the last two periods:

# 2021

		ADJUSTMENTS TO THE	CHANGES				
	OPENING	OPENING	TO THE	RE	CORDED IN	WRITE-OFF	CLOSING
IMPAIRMENT IN:	BALANCE	BALANCE	SCOPE		RESULTS	OF ASSET	BALANCE
				Increase	Decrease		
Intangible assets	456.0	9.4	_	2.5		(260.6)	207.3
I. Goodwill	438.7	9.3	_	_	_	(253.8)	194.2
II. Other intangible assets	17.3	0.1	_	2.5	_	(6.8)	13.1
Property, plant and equipment	7.9	(0.1)	_	0.9	(0.5)	_	8.2
I. Real estat for own use	5.9	(0.1)	_	0.9	(0.5)	_	6.2
II. Other property, plant and equipment	2.0	_	_	_	_	_	2.0
Investments	301.4	0.4	(8.0)	22.0	(10.4)	(16.4)	296.2
I. Real estate investments	184.6	0.3	(0.2)	16.0	(5.9)	(12.9)	181.9
II. Financial investments							
-Held-to-maturity portfolio	_	_	_	_	_	_	_
- Available-for-sale portfolio	105.9	0.1	_	6.0	(4.5)	(3.3)	104.2
-Trading portfolio	_	_	_	_	_	_	_
III. Investments recorded by applying the equity method	10.1	_	_	_	_	_	10.1
IV. Deposits established for accepted reinsurance	_	_	_	_	_	_	_
V. Other investments	0.8	_	(0.6)	_	_	(0.2)	_
Inventories	91.7	_	_	1.1	(1.0)	_	91.8
Receivables	101.6	(14.8)	_	14.1	(13.1)	(0.3)	87.5
I. Receivables on direct insurance and coinsurance operations	47.1	(11.8)	_	8.5	(7.1)	_	36.7
II. Receivables on reinsurance operations	35.5	(2.4)	_	1.7	(2.7)	(0.3)	31.8
III. Tax receivables		_	_	_			
IV. Corporate and other receivables	19.0	(0.6)		3.9	(3.3)		19.0
Other assets	0.1	_	_	_	_	_	0.1
TOTAL IMPAIRMENT	958.7	(5.1)	(0.8)	40.6	[25.0]	[277.3]	691.1



# 2020

IMPAIRMENT EN:	OPENING BALANCE	ADJUSTMENTS TO THE OPENING	CHANGES TO THE SCOPE	RECORDED	IN RESULTS	WRITE-OFF OF ASSET	CLOSING BALANCE
				Increase	Decrease		
Intangible assets	339.9	(18.5)	_	167.2	_	(32.5)	456.0
I. Goodwill	329.3	(18.1)	_	127.5	_	_	438.7
II. Other intangible assets	10.6	(0.4)	_	39.7	_	(32.5)	17.3
Property, plant and equipment	12.0	_	_	1.0	(2.7)	(2.4)	7.9
l. Real estat for own use	10.0	_	_	1.0	(2.7)	(2.4)	5.8
II. Other property, plant and equipment	2.0	_	_	_	_	_	2.0
Investments	354.6	(0.3)	(2.1)	38.1	(6.2)	(82.7)	301.4
I. Real estate investments	242.7	(0.3)	(2.1)	23.6	(6.2)	(73.2)	184.6
II. Financial investments	_	_	_	_	_	_	_
- Held-to-maturity portfolio	_	_	_	_	_	_	_
- Available-for-sale portfolio	93.2	_	_	14.4	_	(1.7)	105.9
- Trading portfolio	_	_	_	_	_	_	_
III. Investments recorded by applying the equity method	10.1	_	_	_	_	_	10.1
IV. Deposits established for accepted reinsurance	_	_	_	_	_	_	_
V. Other investments	8.6	_	_	0.1	_	(7.9)	0.8
Inventories	80.8	_	_	11.9	(0.9)	_	91.7
Receivables	112.2	(18.5)	_	33.4	(23.6)	(1.8)	101.6
I. Receivables on direct insurance and coinsurance operations	57.2	(16.5)	_	14.5	(6.7)	(1.4)	47.1
II. Receivables on reinsurance operations	37.4	(2.0)	_	16.1	(15.6)	(0.5)	35.5
III. Tax receivables	_	_	_	_	_	_	_
IV. Corporate and other receivables	17.6	_	_	2.8	(1.4)	_	19.0
Other assets	_	0.1	_	_	_		0.1
TOTAL IMPAIRMENT	899.5	[37.3]	[2.1]	251.5	[33.5]	(119.5)	958.7

#### 6.8. CASH FLOW

#### **Expenditure**

Over the course of 2021 and 2020, several disbursements were made related to investments in Group companies and the acquisition of businesses. The most significant acquisitions were as follows:

#### **DETAILS OF ACQUISITION**

Company	Percentage	Activity	Amount disbursed
MAPFRE PERÚ VIDA	32.46%	Insurance	109.2
ENERGÍAS RENOVABLES IBERMAP SL	80.00%	Energy production	100,6
MAPFRE SANTANDER PORTUGAL	50.01%	Insurance	14.4
MAPFRE SALUD ARS	51.00%	Insurance	36.2
	MAPFRE PERÚ VIDA  ENERGÍAS RENOVABLES IBERMAP SL  MAPFRE SANTANDER PORTUGAL	MAPFRE PERÚ VIDA 32.46%  ENERGÍAS 80.00%  RENOVABLES IBERMAP SL  MAPFRE SANTANDER 50.01% PORTUGAL	MAPFRE PERÚ VIDA 32.46% Insurance  ENERGÍAS 80.00% Energy production SL  MAPFRE SANTANDER 50.01% Insurance PORTUGAL

Figures in millions of euros.

On September 17, MAPFRE Group acquired an additional 32.46 percent of the share capital of MAPFRE PERÚ VIDA for the amount of 109.2 million euros, raising its holding in this company to 99.87 percent. This acquisition implied a negative adjustment in MAPFRE Group's consolidated reserves, for the amount of 83.3 million euros, as a result of the excess paid over the value of MAPFRE PERÚ VIDA's consolidated shareholders' equity.

On the other hand, during the 2021 financial year, the Group has established, together with Iberdrola, the joint venture vehicle ENERGÍAS RENOVABLES IBERMAP SL. Said investment has been channeled through the MAPFRE ENERGÍAS RENOVABLES I FCR fund and has involved the disbursement of 100.6 million euros to date.

The aforementioned investments were financed using shareholders' equity and bank loans.

### **Payments received**

In 2021 and 2020, there was a cash inflow from payments received from sale operations, the most notable of which were:

- On December 29, MAPFRE and Caixabank formalized the resolution of their bancassurance agreements, which implies MAPFRE having received 570.8 million euros corresponding to the valuation of 51 percent of the BANKIA VIDA entity, and an extraordinary result of 167.1 million euros.
- In May 2021, 100 percent of participation in INDUSTRIAL RE was sold for the amount of 30.8 million euros and 3.5 million euros of profits.

On October 27, 2020, the sale of 100 percent of the shares of MAQUAVIT INMUEBLES, for the consideration of 50.3 million euros, was formalized and payment was received in full at said date. This sale generated a gain of 14.1 million euros.

#### **Commitments**

Non-controlling interests of the MAPFRE RE subsidiary have a put option on the shares of this company. If exer-cised, MAPFRE S.A. or a Group company would have to acquire the shares from the selling non-controlling share-holder. The purchase price for the MAPFRE RE shares will be calculated using the previously agreed formula. At December 31, 2021 and 2020, considering the variables included in the aforementioned formula, the commit-ment assumed by the Group if this option were exercised would amount to a total of approximately 112.0 and 110.3 million euros, respectively.

No significant non-monetary transactions related to investment and financing activities have been excluded from the cash flow statement.

# 6.9. NON-CURRENT ASSETS HELD FOR SALE. ASSOCIATED LIABILITIES AND **DISCONTIN-UED OPERATIONS**

At December 31, 2021 and 2020 the main non-current assets held for sale, discontinued operations and associated liabilities were as follows:

ITEM	NON-CURRENT ASSETS ( HELD-FOR-S			CONTINUED PERATIONS	ТС	DTAL
	2021	2020	2021	2020	2021	2020
Assets						
Intangible assets	2.3	281.4	_	_	2.3	281.4
Property, plant and equipment	15.2	65.2	-	-	15.2	65.2
Investments	237.8	7,656.0	_	_	237.8	7,656.0
Credits	24.1	24.2	_	_	24.1	24.2
Cash	40.3	83.7	_	_	40.3	83.7
Other assets	57.6	49.0	_	_	57.6	49.0
TOTAL ASSETS	377.3	8,159.5	_	-	377.3	8,159.5
Related liabilities			·	·		
Technical provisions	87.4	6,599.6	_	_	87.4	6,599.6
Provision for risks and expenses	2.5	_	_	_	2.5	_
Deferred tax liabilities	_	48.4	_	_	_	48.4
Other debts	33.9	615.9	_	_	33.9	615.9
TOTAL LIABILITIES	123.8	7,263.9	_		123.8	7,263.9
F: : : : : : :						

Figures in millions of euros.

# Non-current assets classified as held-for-sale and associated liabilities

The following is a description of the key transactions that generated assets and liabilities included in the above chart.

• Bancassurance business with Bankia

In September, 2020, the Bankia and Caixabank Boards of Directors approved the merger project for the two entities, which was executed via Caixabank's merger by absorption of Bankia in March 2021.

As a result, on December 31, 2020 the BANKIA VIDA assets classified as held for sale and the associated liabilities reached 7.8 and 7.2 billion euros, respectively.

On March 26, 2021, the merger carried out via Bankia S.A.'s absorption by Caixabank S.A. was executed.

Prior to this. Caixabank had informed MAPFRE of its decision to not terminate its exclusive distribution agreements with other insurance entities, which were incompatible with maintaining, after the merger, the agreements signed between MAPFRE and Bankia.

In light of this situation, MAPFRE formally announced that it exercised its right to terminate the agree-ments, leading to the business valuations carried out by an independent expert in order to determine, following the contractually established procedures, the amounts to be received for the price of its 51 percent stake in BANKIA VIDA and for compensation for the termination of its Non-Life distribution agreement.

On December 29. MAPFRE and Caixabank formalized, based on the valuations made by the independ-ent expert, the resolution of said agreements in the following terms:

- Caixabank's acquisition from MAPFRE of its 51 percent holding of BANKIA VIDA for 323.7 million euros, which corresponds to 110 percent of the market value of the Life business determined by an independent expert.
- Resolution of the agency contract for the distribution of Non-Life insurance, with Caixabank paying MAPFRE 247.1 million euros, corresponding to 110 percent of the market value of the Non-Life business determined by the independent expert.
- Initiation of an arbitration process regarding MAPFRE'S right to receive

from Caixabank, as set out in the terms of the contract, an additional 10 percent equivalent to 52.0 million euros.

This agreement has involved MAPFRE, in 2021, receiving 570.8 million euros, and an extraordinary result of 167.1 million euros, which could increase by 52 million euros (before taxes and non-controlling interests) if the arbitration process sides in favor of MAPFRE's interests.

Additionally, MAPFRE has expressed, both to the independent expert as well as to Caixabank, its disagreement with the value assigned to the Life business, as it was not measured in line with market methodology and criteria, in the terms of the mandate and the agreements, with the corresponding reserve of actions and rights. As a result, MAPFRE will soon be taking legal action to defend its legitimate interests.

#### Sale of MAPFRE INMUEBLES land

In December 2020, MAPFRE INMUEBLES signed an agreement for the sale of land intended for residential development. At December 31, 2021 and 2020, the net accounting value of the land classified as held for sale reached 94.3 and 106.5 million euros, respectively.

• Direct insurance and Assistance entities

At December 31, 2021, Direct Insurance and Assistance entities, primarily in Asia, with disposal processes advanced to different degrees, have been reclassified to noncurrent assets classified as held for sale and related liabilities for the amount of 242.0 and 123.8 million euros, respectively.

#### • Sale of INDUSTRIAL RE

In 2020, the Group received a binding offer for the entity INDUSTRIAL RE, a company that has not had relevant activity for several years.

At December 31, 2020 INDUSTRIAL RE assets classified as held for sale and related liabilities reached 35.1 and 7.7 million euros, respectively.



In May, this transaction obtained the corresponding administrative authorizations and its execution generated a gross gain of 3.5 million euros for MAPFRE Group.

• Sale of Rastreator and Preminen

In 2020, Admiral Group Plc announced the sale of Penguin Portals Group and the comparison site Preminen to RVU. Penguin Portal Group holds control of the online price comparison site Rastreator.

MAPFRE Group held 25 percent of Rastreator and 50 percent of Preminen, which were included in this transaction.

At December 31, 2020, the assets from Rastreator and Preminen classified as held for sale reached 8.0 and 7.7 million euros, respectively.

The transactions for both of these shareholdings were formalized and fully paid up in May, generating a gross gain of 14.0 million euros for MAPFRE Group.

• Funeral service business in Spain

In 2019, MAPFRE España and Santa Lucia S.A. signed a strategic alliance for the joint development of their respective funeral service businesses in Spain. The result of this alliance would have been a leading group in the Spanish funeral business market, with direct and indirect access to 100 percent of the territory.

The non-current assets held for sale and the related liabilities from the businesses contributed to this alliance reached 202.8 and 69.0 million euros, respectively, at the close of 2020.

Once the National Commission on Markets and Competition issued its resolution regarding the alliance for the joint development of the funeral service business between Albia and FUNESPAÑA. the governing bodies of MAPFRE decided to maintain the current shareholding in FUNESPAÑA within the Group scope and discontinue the merger project with Albia. As a result, at September 30, assets and liabilities from FUNESPAÑA were reclassified from the heading "Assets held for sale" and the associated liabilities to their respective accounts.

# **6.10. EQUITY**

#### **Share capital**

The share capital is recorded by the face value of disbursed shares or whose disbursement was demanded.

The controlling company's share capital at December 31, 2021 and 2020 was represented by 3,079,553,273 shares, with a face value of 0.10 euros each, fully subscribed and paid-up. All shares carry identical voting and dividend rights.

The Annual General Meeting of March 9, 2018 authorized the directors of the controlling company to increase the capital up to a maximum of 153,977,663.65 euros, equivalent to 50 percent of the share capital at the time. This authorization was granted for a period of five years. Furthermore, the directors were authorized to issue analogous fixed-income securities or debentures. convertible or not, for a maximum amount of 2 billion euros.

CARTERA MAPFRE directly held 69.7 and 67.6 percent of the share capital at December 31, 2020 and 2019, respectively.

All shares representing the share capital of the controlling company are admitted to official trading on the Madrid and Barcelona stock markets.

#### **Treasury Stock**

In 2021, 221,914 shares were given to directors of subsidiaries as part of variable remuneration schemes (203,905 in 2020), for the amount of 0.4 million euros (0.3 million in 2020). The difference between the price at which the shares were given to directors and their acquisition price, which reached (0.1) million euros in 2021 and 2020, was recorded in the "Reserves" heading. At December 31, 2021 and 2020, the controlling company owned 30,064,020 and 30,285,934 shares

of treasury stock respectively, representing 0.98 percent of the capital, for the amount of 62.9 and 63.4 million euros, respectively.

At December 31, 2021 and 2020, no other Group company held shares in the controlling company.

#### Valuation change adjustments

This includes the equity reserves arising as a consequence of revenues and expenses recognized in each year which, pursuant to IFRS, must be recorded in the Group's equity accounts.

The following table shows the nature of the "Valuation change adjustments" recorded under that Equi-ty heading at the close of the last two financial years:

ITFM		AMOUNT
I I CIVI	2021	2020
Fixed income		
Capital gains	2,481.1	5,396.6
Capital losses	(197.3)	(1,523.9)
Equity and Mutual Funds		
Capital gains	377.1	276.5
Capital losses	(19.6)	(63.3)
Shadow accounting	(1,839.3)	(2,787.0)
Other adjustments	3.3	(28.1)
TOTAL	805.3	1,270.7

Figures in millions of euros.

# Restrictions on the availability of reserves

The heading "Reserves" includes the controlling company's legal reserve, amounting to 61.6 million euros at December 31, 2021 and 2020, which may not be distributed to shareholders, except in the event of the controlling company's liquidation, and may only be used to offset potential losses. The same restriction applies to the legal reserves established by the subsidiaries and reflected in their balance sheets

There are no other restrictions on the availability of reserves for any significant amount, except for those described in the section regarding "Tax incentives" in Note 6.20.

#### **Capital management**

Capital management is focused on ensuring stability and maintaining adequate remuneration, which are achieved through robust solvency margins, financial flexibility, the generation of cash flows, and the creation of value for shareholders.

Managed capital refers to the shareholders' equity permitted by the regulations currently in force and other management models used. The Group Solvency ratio offers great stability, backed by a high level of diversification and strict asset and liability management and investment policies.

In line with the Group's risk appetite, which corresponds to the level of risk that the Group is prepared to assume to attain its business objectives without any significant deviations (even in adverse circum-stances), each business unit operates according to a series of risk tolerance levels based on the capital assigned.

MAPFRE has an internal capitalization and dividend policy that is designed to provide the business units with the capital necessary to cover the risks that have been assumed, all in a rational and objective way.

The volume of dividends for distribution is established in line with the estimated results and share-holders' equity. If actual performance deviates from the estimates made, the assigned capital is revised.

Remuneration for shareholders is linked to the Group's profits, solvency, liquidity and investment plans, as well as shareholders' expectations.

As a general rule, the Board of Directors recommends a distribution of dividends to the Annual General Meeting based on between 45 percent and 65 percent of the result for the period attributable to the controlling company in its consolidated annual accounts.

The risk estimates and assignment of capital to each business unit are described in Note 7 of the annual report, "RISK MANAGEMENT".

The items that form part of the Group's available equity conform to the requirements of current regulations.

# 6.11. SUBORDINATED LIABILITIES

At December 31, 2021 and 2020, the balance of this account included the amortized cost of the subor-dinated debt issued by the controlling company, corresponding to the issuances in September 2018 and March 2017. The most relevant terms and conditions of these are described below:

Both issuances, issued under Spanish jurisdiction, contemplate:

- a. Redemption in special cases: due to reform or modification of tax regulations, non-classification as issuer's own funds, and change in treatment granted by the credit rating agencies.
- b. Interest deferral, where the issuer is obligated to defer interest payment should any Solvency Capi-tal Requirement or Minimum Capital Requirement breach exist, or should the Relevant Regulator prohibit the issuer from making interest payments, or should the issuer be unable to meet regularly its due and payable liabilities.

# 6.12. FINANCIAL LIABILITIES

The following table shows the fair value breakdown of the financial liabilities:

	ISSUANCE			
TERMS AND CONDITIONS	September 2018	March 2017		
Nominal amount	500.0	600.0		
Issue date	9/7/2018	3/31/2017		
Maturity	9/7/2048	3/31/2047		
First call option	9/7/2028	3/31/2027		
Interest rate				
- Until 1st call option	4.125%	4.375%		
- After 1st call option	Euribor 3M + 4.30%	Euribor 3M + 4.543%		
Listing	AIAF	AIAF		
Rating	BBB-	BBB		
Accrued unpaid interest at December 31, 2021 and 2020	6,5	19,8		
Price at close of period				
- 2021	114,5	113,8		
- 2020	116,3	116,6		

Figures in millions of euros.

TOTAL	4,337.9	3,468.7	4,392.0	3,548.9
Other financial liabilities	2,368.6	1,596.7	2,360.4	1,594.4
Due to credit institutions	1,106.5	866.4	1,106.5	866.4
Issue of deben-tures and other negotiable securities	862.8	1,005.6	925.1	1,088.1
	2021	2020	2021	2020
ITEM	B00	BOOK VALUE		IR VALUE

Figures in millions of euros.

At December 31, 2021 and 2020 the fair value of the issue of debentures and other negotiable securities corre-sponded to the quoted price at the close of the period (Level 1), including the accrued interest.

# Issuance of debentures and other negotiable securities

At December 31, 2021 and 2020 the balance of this account included the amortized cost of the simple debentures issued by MAPFRE S.A. The most relevant terms and conditions governing issuing activity are described below.

a. Issue type: simple debentures represented by book entries

b. Nominal amount: 1 billion euros c. Issuance date: May 19, 2016 d. Issuance period: 10 years

e. Maturity: May 19, 2026 f. Redemption: single payment on maturity

and at par, with no expense for the holder g. Listing: Fixed-income AIAF market

h. Coupon: annual fixed 1.625 percent, payable on the anniversaries of the issue date up to and including the end maturity date

i. Issue rating: A-

On December 15, 2021, a partial early debt cancellation was carried out for 1,427 securities corre-sponding to the issuance "MAPFRE S.A. SENIOR UNSECURED NOTES ISSUANCE 1-2016", for an aggre-gate principal amount of 142.7 million euros. The tender price was 155.9 million euros, generating a loss of 12.4 million euros.

The accrued interest outstanding at December 31, 2021 and 2020 amounted to 8.6 and 10.1 million euros, respectively. At December 31, 2021 and 2020 the securities were listed at 106.9 and 109.8 per-cent of their face value, respectively.

# Debt payable to lending institutions

The breakdown of the amounts due to credit institutions at December 31, 2021 and 2020 is shown helow:

TOTAL	1,106.5	866.4	_	_	_	_
Loans	317.5	254.4	0.84	0.87	_	_
Credits	786.5	611.9	0.53	0.49	_	_
Finance lease	2.5	0.1	1.62	5.96	_	_
	2021	2020	2021	2020	2021	2020
CLASS OF DEBT	ВО	OK VALUE	AVERAGE	INTEREST RATE %		RANTEES GRANTED



#### Credits

At December 31, 2021 and 2020 the main lines of credit were as follows:

DANIZ	MATURITY -		LIMIT	DRAWN DOWN	
BANK	MATURITY —		2020	2021	2020
BANCO SANTANDER	2/26/2025	1,000.0	1,000.0	621.0	600.0
CITIBANK EUROPE	1/15/2022	250.0	_	78.0	_
BANCO SANTANDER	1/15/2022	78.0	_	78.0	_
TOTAL		1,328.0	1,000.0	777.0	600.0

Figures in millions of euros.

The line of credit maturing on February 26, 2025 is a syndicated loan granted by a group of ten banking compa-nies and which accrues interest at a rate pegged to market variables and in 2018, was novated, modifying the conditions and extending its maturity. Among the conditions modified, it is worth pointing out that it became sustainable financing, also linking its interest to the Group sustainability parameters.

The credits granted by Banco Santander and Citibank Europe, PLC, maturing on January 15, 2022, are bilateral lines of credit and they accrue interest at a variable rate linked to the annual Euribor plus a 0.45 percent differential.

## Loans

The breakdown of the main loans in force at December 31, 2021 and 2020 is as follows:

DANIZ	DEDIOD -	AMOUNT		
BANK	PERIOD	2021	2020	
MAPFRE VIDA	4/1/2026	91.7	110.0	
MAPFRE ESPAÑA	2/21/2024	38.3	51.0	
MAPFRE DOMINICANA	3/11/2027	26.3	28.9	
TOTAL		156.3	189.9	

Figures in millions of euros.

The MAPFRE VIDA and MAPFRE ESPAÑA loans accrue an interest rate linked to the Euribor, amortizing via flat, annual payments, the first being made two years from the date of the formalization of the loan in 2019.

The MAPFRE DOMINICANA loan accrues an interest rate linked to market variables and to Group sustainability parameters, amortizing via flat half-year payments.

### Other financial liabilities

The heading "Other financial liabilities" includes the outstanding amount for financial obligations not included in any other items. The following table shows the breakdown at December 31, 2021 and 2020:

OTHER FINANCIAL HARBITIES		AMOUNT
OTHER FINANCIAL LIABILITIES	2021	2020
Financial liabilities held for trading	9.5	5.5
Other financial liabilities measured at fair value with changes in P&L	599.8	529.4
Non-controlling interests in mutual funds (Note 3.2)	1,374.6	708.9
Financial liabilities from leases (Note 6.3)	286.3	273.1
Other financial liabilities	98.4	79.9
TOTAL	2,368.6	1,596.7

Figures in millions of euros.

Additionally, there is a line of credit granted by CARTERA MAPFRE with a limit of 400.0 million euros, accruing interest at a variable rate linked to the quarterly Euribor, which matures September 10, 2022, and is renewable for successive annual periods. In 2021 and 2020, no drawdowns have been made on this loan.

At December 31, 2021 and 2020 the fair value of these liabilities did not differ significantly from their book value.

Regarding the fair value level, the fair value measurements of these liabilities are classified at Level 2, with the exception of the balance of "Non-controlling interests in mutual funds", valued at liquid value (mostly Level 1).

In 2021 and 2020 no financial liabilities were transferred between Levels 1. 2 and 3. Items are trans-ferred between levels when they no longer meet the criteria for classification under a given level but meet those of one of the other levels. No adjustments were made for own credit risk in connection with the financial liabilities deriving from financial swap transactions, given that they are cash flow ex-change operations whose current net value leads to a balance in favor of the counterparty. In any event, the application of adjustments for own credit risk in these transactions would not have a material effect on the income statement or on the company's equity.



# 6.13. TECHNICAL PROVISIONS

# 1. Breakdown of the composition of technical provisions

The following table shows the balance composition of each of the technical provisions listed on the balance sheet of the last two years.

ITEM	DIRECT II	NSURANCE		ACCEPTED ISURANCE	RE	CEDED AND TROCEDED NSURANCE
	2021	2020	2021	2020	2021	2020
Provisions for Non-Life unearned premiums and unexpired risks						
1.1 Provision for unearned premiums	6,574.0	6,253.8	1,031.6	915.7	1,887.0	1,582.0
1.2 Provision for unexpired risks	31.9	25.9	1.1	_	_	_
Life insurance provisions				·	·	
2.1 Provisions for unearned premiums and unexpired risks						
2.1.1. Provision for unearned premiums	1,343.0	1,194.8	436.5	328.2	21.1	16.0
2.1.2. Provision for unexpired risks	18.7	19.8	_	_	_	_
2.2 Mathematical reserves	17,255.9	17,976.9	35.4	69.2	33.3	39.6
Provisions for outstanding claims				·	·	
3.1 Pending settlement or payment	7,928.4	7,514.3	3,160.2	2,458.8	3,808.0	3,404.6
3.2 Claims incurred but not reported (IBNR)	739.1	1,000.6	73.7	97.3	310.6	311.1
3.3 For claim settlement internal expenses	68.4	136.1	16.3	3.4	24.2	22.6
Other technical provisions				·		
4.1 Burial	1,182.0	1,117.8	_	_	_	2.2
4.2 Other	72.1	77.6	_	_	0.4	0.5
TOTAL	35,213.5	35,317.6	4,754.8	3,872.5	6,084.6	5,378.6

# 2. Movement of each of the technical provisions

2.1. Provisions for unearned premiums, unexpired risks, claims, profit-sharing and other tech-nical provisions

# a. DIRECT INSURANCE AND ACCEPTED REINSURANCE

#### 2021

**ADJUSTMENTS** TO THE ITEM **OPENING OPENING CHANGES TO** CLOSING **BALANCE BALANCE** THE SCOPE **PROVISIONS REVERSALS BALANCE Provisions for Non-Life unearned** premiums and unexpired risks 7,169.5 (8,158.0)7,605.6 1.1 Provision for unearned premiums 94.7 (30.7)8,530.1 1.2 Provision for unexpired risks 25.9 20.8 (32.6)30.5 (11.6)33.0 Life insurance provisions 2.1 Provisions for unearned premiums and unexpired risks 2.1.1. Provision for unearned premiums 1,523.0 11.7 7.1 1,716.9 (1,479.2)1,779.5 2.1.2. Provision for unexpired risks 19.8 (4.4)\_ 6.2 (2.9)18.7 18,046.1 (66.1)812.1 414.1 2.2 Mathematical provisions (1,915.0)17,291.3 2.3 Provision for profit sharing **Provisions for outstanding claims** 3.1 Life Direct Insurance (19.7)37.9 1,577.2 (1,561.5) 965.3 931.4 3.2 Non-Life Direct Insurance 7.719.7 (107.0)(24.3) 7.489.4 7.770.6 (7,307.2)3.3 Accepted reinsurance (17.0)(3.4)5,309.2 (4,598.0)3,250.2 2,559.4 Other technical provisions 1,195.5 (0.5)(2.9)1,243.9 (1,181.9)1,254.1 [87.4] 763.2 26,317.5 TOTAL 39,190.3 [26,215.3] 39,968.3



### 2020

ITEM	OPENING BALANCE	ADJUSTMENTS TO THE OPENING BALANCE	CHANGES TO THE SCOPE	PROVISIONS	REVERSALS	CLOSING BALANCE
Provisions for Non-Life unearned premiums and unexpired risks						
1.1 Provision for unearned premiums	8,205.2	(713.8)	(5.7)	8,965.8	(9,282.0)	7,169.5
1.2 Provision for unexpired risks	38.1	(0.7)	(0.1)	13.8	(25.2)	25.9
Life insurance provisions						
2.1 Provisions for unearned premiums and unexpired risks						
2.1.1. Provision for unearned premiums	1,659.1	(374.3)	(40.4)	2,067.8	(1,789.2)	1,523.0
2.1.2. Provision for unexpired risks	24.9	(5.3)	(0.2)	4.2	(3.7)	19.8
2.2 Mathematical provisions	24,900.1	(204.2)	(6,208.5)	2,195.2	(2,636.6)	18,046.1
Provisions for outstanding claims						
3.1 Life Direct Insurance	1,292.6	(188.5)	(263.5)	1,067.5	(976.7)	931.4
3.2 Non-Life Direct Insurance	8,782.1	(829.0)	24.9	6,649.3	(6,907.7)	7,719.7
3.3 Accepted reinsurance	2,549.3	(73.0)	_	4,613.8	(4,530.7)	2,559.4
Other technical provisions	1,069.9	(5.5)	(2.8)	1,176.4	(1,042.5)	1,195.5
TOTAL	48,521.4	[2,394.4]	(6,496.3)	26,753.8	[27,194.4]	39,190.2

Figures in millions of euros.

The amounts reflected as changes in scope in 2020 primarily came from the reclassification of Liabili-ties associated with non-current assets held for sale of the technical provisions of the bancassurance business with Bankia (Note 6.9).

The amounts of the provisions and reversals of technical provisions shown in the tables above are rec-orded in headings "Changes in provisions for unearned premiums and unexpired risks" "Claims paid and variation in provision for claims, net", and "Variation in other technical provision" on the consolidated income statement.

# b. CEDED AND RETROCEDED REINSURANCE

### 2021

ITEM	OPENING BALANCE	ADJUSTMENTS TO THE OPENING BALANCE	CHANGES TO THE SCOPE	ADDITIONS	REVERSALS	CLOSING BALANCE
Provision for unearned premiums	1,582.0	84.3	(28.6)	2,598.4	(2,349.1)	1,887.0
Provisions for Life insurance	55.6	1.8	_	46.3	(49.3)	54.4
Provision for outstanding claims	3,738.4	(79.9)	(21.9)	6,506.7	(6,000.5)	4,142.8
Other technical provisions	2.6	(0.2)	_	0.1	(2.1)	0.4
TOTAL	5,378.6	6.0	(50.5)	9,151.5	(8,401.0)	6,084.6

Figures in millions of euros.

# 2020

ITEM	OPENING BALANCE	ADJUSTMENTS TO THE OPENING BALANCE	CHANGE TO THE SCOPE	ADDITIONS	REVERSALS	CLOSING BALANCE
Provision for unearned premiums	2,010.4	(243.7)	(0.2)	2,805.0	(2,989.5)	1,582.0
Provisions for Life insurance	57.0	(4.5)	(0.7)	56.1	(52.3)	55.6
Provision for outstanding claims	4,313.9	(479.6)	(3.1)	5,658.7	(5,751.5)	3,738.4
Other technical provisions	4.8	(2.9)	_	0.7	_	2.6
TOTAL	6,386.0	(730.7)	(4.0)	8,520.5	(8,793.3)	5,378.6

Figures in millions of euros.

# 2.2. Mathematical provisions

ITEM		DIRECT INSURANCE AND ACCEPT-ED REINSURANCE		
	2021	2020	2021	2020
Mathematical provisions at beginning of year	18,046.1	24,900.1	39.6	50.5
Adjustments to the opening balance	(66.1)	(204.2)	(2.1)	(10.5)
Business combinations	812.1	_	_	_
Premiums	2,459.0	1,335.5	_	2.6
Technical interests and related investment yields	382.2	452.5	0.7	3.8
Claim payments/collections	(1,915.0)	(2,636.6)	(4.8)	(6.5)
Provision adequacy test	_	_	_	_
Shadow accounting adjustments	(1,610.4)	402.8	_	_
Other	(816.7)	4.4	(0.1)	0.2
Deconsolidation (balance of provision on deconsolidation date)		(6,208.5)	_	(0.5)
MATHEMATICAL PROVISIONS AT END OF YEAR	17,291.3	18,046.1	33.3	39.6



The exit from scope in 2020 was entirely a result of the previously mentioned reclassification of the mathematical provisions from the bancassurance business with Bankia.

# 2.3. Burial provision

ITEM	DIRECT INSURANCE AND ACCEPTED REINSURANCE		
	2021	2020	
Provisions at beginning of year	1,117.9	1,002.2	
Adjustments to the opening balance	_	_	
Consolidation (balance of provision on consolidation date)	_	_	
Premiums	88.7	94.9	
Technical interest	10.5	25.0	
Claim payments	(40.0)	(14.5)	
Provision adequacy test	_	_	
Other	4.9	10.3	
Deconsolidation (balance of provision on deconsolidation date)	_	_	
PROVISIONS AT END OF YEAR	1,182.0	1,117.9	

Figures in millions of euros.

# 3. Other information

# 3.1. Technical provisions for Life insurance where policyholders bear the investment risk

	DIRECT INSU	IRANCE AND ACCEPTED				
ITEM	REINSURA					
	2021	2020				
Provision at beginning of year	2,502.4	2,510.2				
Adjustments to the opening balance	4.8	(177.5)				
Consolidation (balance of provision on consolidation date)	_	_				
Premiums	895.3	603.3				
Payment of claims	(651.6)	(250.1)				
Asset valuation changes	215.4	(106.5)				
Other	(9.0)	(9.5)				
Deconsolidation (balance of provision on deconsolidation date)	_	(67.5)				
Provision at end of year	2,957.3	2,502.4				

Figures in millions of euros.

# 3.2. Provision for unexpired risks

The provision for unexpired risks has been made by the Group's insurance companies in line with the criteria explained in Note 5.15.

# 3.3. Information related to Life insurance

No additional provisions for Life insurance deriving from the liability adequacy test were necessary.

The characteristics of the main Life insurance types sold by the Group's companies in 2021 and 2020 are listed below.

# Spain

	001/50405	BIC	METRIC TABLES	TEOUNION -	PROFIT SHARING		
FORMAT	COVERAGE	First order	Second order	TECHNICAL INTEREST	Amount	Distribution	
MAPFRE VIDA							
Single premium group insurance contrac	cts, with and with	out profit sharing	<b>j</b> :				
- Mod. 342. Group annuity	Longevity	PERM/F- 2000P	% PER2012 COL ORDER 2	0.84%	_	MAPFRE network	
- Mod. 308. Group Flexinvida with interest and premium reimburse-ment	Longevity / Death	PASEM 2010	PASEM2020_Rel_2	2.40 %	1.6	MAPFRE network	
Single or regular premium, individ-ual in:	surance contract	s, where the polic	cyholder bears the investmen	t risk:			
- Mod. 459. Multifondos Open	Longevity / Death	PASEM 2010 MEN	% PASEM2020_NoRel_2	_	_	MAPFRE network	
- Mod. 521. Horizonte Inversión Program	Longevity / Death	PASEM 2020_ NoRel_1H	% PASEM2020_NoRel_2	_	_	MAPFRE network	
BANKINTER SEGUROS DE VIDA							
Single premium individual con-tracts without profit sharing - B629	Annuity insurance with counterinsurance	PASEM 2010	% PERP20	1.27%	_	Bank channel	
Single premium individual con-tracts without profit sharing - Riesgo B3000/ Riesgo B664	Life Protection insurance	PASEM2010	% PASEM20	0,00 % 2,00 %	_	Bank channel	
Single premium individual con-tracts without profit sharing - B284	Life Protection insurance	GK95	% PASEM20	2.00 %	_	Bank channel	
Regular or single premium individ-ual contracts with profit sharing Ahorro 3649	Guaranteed Savings insurance	PASEF 2010	% PASEM20	0.01 %	_	Bank channel	
Regular or single premium individ-ual contracts with profit shar-ing Ahorro 3678	Guaranteed Savings insurance	PASEF 2010	% PASEM20	0.03 %	0.1	Bank channel	
Individual Unit-Linked contracts where the policyholder bears the investment risk - B281	Guaranteed Savings insurance	PASEM2020 I1	% PASEM20	_	_	Bank channel	
Single premium individual Unit-Linked contracts without profit sharing and with Risk range - 35T3	Guaranteed Savings insurance	PASEM 2010	% PASEM20	_	_	Bank channel	
Regular premium individual con-tracts without profit sharing. Ahorro 3715	Life Protection insurance	GKM80	% PASEM20	2.00%	_	Bank channel	

<sup>(\*)</sup> The second order tables in which use is indicted in % is because they are based on own experience.

The first order Biometric Tables used for "Pricing" starting in 2021 correspond to the tables published by the Resolution from the General Directorate for Insurance and Pension Funds on December 17, 2020, regarding the mortality and longevity tables to be used by insurance and reinsurance companies.

Life-Protection insurance uses the PASEM 2020 tables (Rel and Non R), and for Longevity insurance, depending on the type of business, own experience tables or PER 2020 (Ind. and Col.) are used.

The first order Biometric Tables used for the calculation of "Provisions" are tables based on the compa-ny's own experience, in those businesses in which there is sufficient data. Where there is not sufficient data, the published tables are used. In any case, if the tables originally used in "Pricing" are more con-servative, these same tables are used for the provision.

The Group is making use of the transitional period for adaptation of provisions to the new tables, which are considered sufficient based on the analysis of the Group's own experience. The additional provision to be made as a result of this adaptation is 14.2 million euros, which is immaterial on the Group equity and results. This provision is adapted in four years against results, as shown in the following chart:

ANNUAL CLOSE	2021	2022	2023	2024
Provision	25%	50%	75%	100%

The tables used by the Group until 2020 were sufficient, based on the analysis of own experience, ei-ther because the tariff tables were sufficient or because said tables were reinforced according to the requirements in force at each moment.

The analysis of the Group own experience tables is based on the historic archives of the policies in force and the claims from the subsidiaries, and in the case of the Annuity business the National Death Index consultations.

The period of reference used was 2015-2019, and the technical surcharge applied are the same as those included in the published first order tables.

The second order Biometric Tables used for solvency calculations are based on the company's own expe-rience in each type of business. The data sources and reference periods are generally the same as those indicated above. These tables correspond to the "best estimates" and do not include charges for uncer-tainty or risks.

### Other countries

			TECHNICAL	PROF	FIT SHARING
FORMAT	COVERAGE	BIOMETRIC TABLES	INTEREST	Amount	Distribution
COMPANHIA DE SEGUROS ALIANÇA DO BRASI	L				
Ouro Vida Revisado / BB seguro vida completo / BB Seguro Vida Mulher Mais / BB Seguro Vida Estilo /Ouro Vida Grupo Especial	Death / Disability	AT-49	_	-	Bank channel
Ouro Vida 2000 / BB seguro Vida Mulher / Other individual Life products	Death / Disability	AT-83	_	_	Bank channel
Other group Life products	Death / Disability	AT-83	_	_	Bank channel /
MAPFRE MSV LIFE					
Without profit sharing	Death	52% AMC00	Variable	_	Bank channel / broker
With profit sharing	Longevity / Death	54% AMC00	Variable	38.3	Bank channel / broker
Unit-linked	Longevity / Death	54% AMC00	Variable	_	Bank channel / broker
MAPFRE COLOMBIA VIDA					
Pensiones Ley 100	Longevity / Death / Disability / Funeral Assistance	Male/Female annuitants mortal-ity tables (RVO8) - Colombian disability mortality table (MI85)	Variable	_	MAPFRE network
Disability and Longevity Annu-ity	Death / Disability / Tempo-rary Disability / Funeral Assis-tance	Male/Female annuitants mortality tables (RVO8) - Colombian disability mortality table (MI85)	Variable	_	MAPFRE network

# 3.4. Progression of claims

The following table shows the progression of claims related to Non-Life direct insurance since the year of occur-rence until the close of 2021 and 2020. It also shows the breakdown per year of occurrence of the provision for outstanding claims related to this insurance for the two periods.



# 2021

### TRENDS IN CLAIM COSTS IN THE YEARS AFTER YEAR OF OCCURRENCE

			THENDS IN C	LAIN GUOTE	O IN THE YEAR	NO AFTEN YE	An UF UUUU	NNENGE				
R OF CURRENCE CLAIMS	ITEM	Year of occurrence	1 year later	2 years later	3 years later	4 years later	5 years later	6 years later	7 years later	8 years later	9 years later	More than 9 years later
	Pending provision	9,162.3	4,198.2	2,596.1	1,551.6	1,115.0	813.2	643.5	656.3	483.4	366.0	187.
2011 and previous	Cumulative payments	49,733.9	54,565.7	56,131.2	57,120.9	57,610.1	57,990.6	58,213.3	58,272.7	58,373.1	58,486.9	58,523.3
pi evious	TOTAL COST	58,896.2	58,763.9	58,727.3	58,672.5	58,725.1	58,803.8	58,856.8	58,929.0	58,856.5	58,852.9	58,710.5
	Pending provision	2,168.4	740.8	434.8	287.4	223.0	164.3	141.2	95.9	78.8	73.1	
2012	Cumulative payments	4,169.7	5,534.2	5,844.7	6,013.1	6,118.9	6,179.1	6,219.3	6,251.9	6,297.6	6,299.4	
	TOTAL COST	6,338.1	6,275.0	6,279.5	6,300.5	6,341.9	6,343.4	6,360.5	6,347.8	6,376.4	6,372.5	
	Pending provision	2,228.3	791.8	479.4	312.3	213.3	174.8	133.9	99.1	87.8		
2013	Cumulative payments	4,375.3	5,793.1	6,175.0	6,368.3	6,452.5	6,524.0	6,579.5	6,620.1	6,620.9		
	TOTAL COST	6,603.6	6,584.9	6,654.4	6,680.6	6,665.8	6,698.8	6,713.4	6,719.2	6,708.7		
	Pending provision	2,330.1	874.2	501.8	328.4	250.7	193.1	129.3	105.9			
2014	Cumulative payments	4,621.9	6,157.9	6,513.4	6,670.9	6,785.6	6,867.8	6,958.5	6,950.0			
	TOTAL COST	6,952.0	7,032.1	7,015.2	6,999.3	7,036.3	7,060.9	7,087.8	7,055.9			
	Pending provision	2,475.9	956.8	665.7	437.9	287.3	215.3	202.1				
2015	Cumulative payments	5,005.1	6,545.2	6,862.3	7,096.6	7,283.3	7,381.9	7,407.7				
	TOTAL COST	7,481.0	7,502.0	7,528.0	7,534.5	7,570.6	7,597.2	7,609.8	•			
	Pending provision	2,605.1	1,195.9	746.3	456.8	317.9	253.3					
2016	Cumulative payments	4,986.1	6,622.0	7,073.4	7,379.2	7,556.7	7,557.4					
	TOTAL COST	7,591.2	7,817.9	7,819.7	7,836.0	7,874.6	7,810.7					
	Pending provision	3,671.1	2,061.7	1,307.7	905.3	797.3						
2017	Cumulative payments	5,248.4	7,839.9	8,645.6	9,046.2	9,284.2						
	TOTAL COST	8,919.5	9,901.6	9,953.3	9,951.5	10,081.5						
	Pending provision	3,725.7	2,087.0	1,584.8	1,135.9							
2018	Cumulative payments	5,320.6	7,361.3	7,923.3	8,303.8							
	TOTAL COST	9,046.3	9,448.3	9,508.1	9,439.7							
	Pending provision	2,964.6	1,211.7	753.2								
2019	Cumulative payments	5,296.2	6,948.9	7,579.3								
	TOTAL COST	8,260.8	8,160.6	8,332.5								
	Pending provision	2,779.2	1,377.5									
2020	Cumulative payments	4,683.4	6,231.7									
	TOTAL COST	7,462.6	7,609.2									
	Pending provision	2,797.2										
2021	Cumulative payments	4,931.9										
	TOTAL COST	7,729.1										

Figures in millions of euros.

# December 31, 2021

						YEAR OF O	CCURREN	CE				
ITEM	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011 and previous	Total
Provision for outstanding claims Non-Life direct insurance	2,797.2	1,377.5	753.2	1,135.9	797.3	253.3	202.1	105.9	87.8	73.1	187.2	7,770.5

Figures in millions of euros.

# 2020

### TRENDS IN CLAIM COSTS IN THE YEARS AFTER YEAR OF OCCURRENCE

YEAR OF OCCURRENCE OF CLAIMS	ITEM	Year of occurrence	1 year later	2 years later	3 years later	4 years later	5 years later	6 years later	7 years later	8 years later	9 years later	More than 9 years later
2010	Pending provision	7,514.7	3,844.1	2,325.3	1,450.6	951.5	695.3	548.2	460.7	509.2	359.5	293.3
and	Cumulative payments	44,827.1	49,056.2	50,374.9	51,248.5	51,724.3	51,983.5	52,201.4	52,339.6	52,470.6	52,628.5	52,710.1
previous	TOTAL COST	52,341.8	52,900.3	52,700.2	52,699.2	52,675.8	52,678.7	52,749.4	52,800.3	52,979.8	52,988.0	53,003.4
	Pending provision	2,016.3	703.9	438.5	279.9	205.3	148.1	119.7	109.7	73.6	63.9	
2011	Cumulative payments	4,402.7	5,724.1	6,035.4	6,201.0	6,281.7	6,369.0	6,383.2	6,433.8	6,455.2	6,465.2	
	TOTAL COST	6,419.0	6,427.9	6,474.0	6,480.9	6,487.0	6,517.1	6,502.9	6,543.4	6,528.8	6,529.1	
	Pending provision	2,157.9	739.9	431.8	288.1	223.5	170.6	148.4	97.0	80.5		
2012	Cumulative payments	4,139.8	5,494.0	5,823.1	5,987.5	6,095.8	6,155.9	6,195.5	6,232.4	6,229.9		
	TOTAL COST	6,297.6	6,233.9	6,254.9	6,275.6	6,319.3	6,326.5	6,343.9	6,329.3	6,310.4		
	Pending provision	2,221.7	789.9	478.3	311.9	223.3	186.4	136.6	100.6			
2013	Cumulative payments	4,355.2	5,777.5	6,141.7	6,335.3	6,417.8	6,488.1	6,549.3	6,549.3			
	TOTAL COST	6,576.9	6,567.4	6,620.0	6,647.2	6,641.1	6,674.5	6,685.9	6,650.0			
	Pending provision	2,331.5	883.8	498.1	340.4	266.0	197.3	133.9				
2014	Cumulative payments	4,601.6	6,139.3	6,500.6	6,656.7	6,771.4	6,860.1	6,937.9				
	TOTAL COST	6,933.1	7,023.0	6,998.6	6,997.2	7,037.3	7,057.3	7,071.7				
	Pending provision	2,462.1	958.1	684.9	464.7	293.1	220.5					
2015	Cumulative payments	4,944.9	6,469.9	6,781.8	7,012.1	7,204.6	7,288.6					
	TOTAL COST	7,407.0	7,428.0	7,466.6	7,476.7	7,497.7	7,509.0					
	Pending provision	2,607.9	1,222.9	826.4	460.0	325.8						
2016	Cumulative payments	4,934.4	6,561.6	7,005.8	7,314.4	7,466.9						
	TOTAL COST	7,542.3	7,784.5	7,832.2	7,774.4	7,792.7						
	Pending provision	3,630.6	2,051.6	1,274.5	883.5							
2017	Cumulative payments	5,190.8	7,703.6	8,490.0	8,899.3							
	TOTAL COST	8,821.5	9,755.3	9,764.5	9,782.8							
	Pending provision	3,853.3	2,158.2	1,668.4								
2018	Cumulative payments	5,303.3	7,349.6	7,889.6								
	TOTAL COST	9,156.6	9,507.8	9,557.9								
	Pending provision	2,952.8	1,203.9									
2019	Cumulative payments	5,246.1	6,906.2									
	TOTAL COST	8,199.0	8,110.1									
	Pending provision	2,745.6										
2020	Cumulative payments	4,627.9										
	TOTAL COST	7,373.4										

Figures in millions of euros.

December 31, 2020

December 51, 2020						YEAR OF O	CCURREN	CE				
ITEM	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010 and previous	Total
Provision for outstanding claims Non-Life direct insurance	2,745.6	1,203.9	1,668.4	883.5	325.8	220.5	133.9	100.6	80.5	63.9	293.3	7,719.7



As shown in the tables above, the overall percentage of claims attributable to ceded reinsurance is 25.2 percent and 26.3 percent for 2021 and 2020, respectively.

Information about the progression in accepted reinsurance claims per year of occurrence is not provid-ed since as a general rule the ceding companies use accounting methods other than the year of occur-rence. In accordance with the studies undertaken for accepted reinsurance, the technical provisions are adequate.

# 6.14. PROVISIONS FOR RISKS AND **EXPENSES**

The following tables show the movements of provisions for risks and expenses in the last two years.

### 2021

			_	INFLO'	WS	OUTF		
ITEM	Opening balance	Adjustments to the opening balance	Changes to the scope	Allocated provisions	Increased value on discount	Applied provisions	Reversed provisions	Closing balance
Provision for tax to be paid	224.1	0.3	_	(0.1)	3.5	(1.2)	(8.1)	218.5
Provision for payments of liquidation agreements	13.8	_	_	18.1	_	(10.7)	_	21.2
Provisions for restructuring	25.6	_	_	199.6	(0.7)	(96.1)	(0.1)	128.3
Other provisions for staff- related commitments	218.0	(0.1)	(3.6)	149.2	3.3	(166.3)	(1.0)	199.5
Other provisions	101.1	(5.5)	1.9	67.5	4.1	(72.6)	(10.4)	86.1
TOTAL	582.6	[5.3]	[1.7]	434.3	10.2	[346.9]	(19.6)	653.6

Figures in millions of euros.

## 2020

			_	INFLO	WS	OUTFL	0WS		
ITEM	Opening balance	Adjustments to the opening balance	Changes to the scope	Allocated provisions	Increased value on discount	Applied provisions	Reversed provisions	Closing balance	
Provision for tax to be paid	316.3	(89.3)	(0.1)	2.7	2.9	(4.1)	(4.3)	224.1	
Provision for payments of liquidation agreements	14.2	(0.3)	_	9.5	_	(9.6)	_	13.8	
Provisions for restructuring	10.5	_	_	25.1	_	(10.0)	-	25.6	
Other provisions for staff-related commitments	220.6	(5.8)	(0.8)	191.7	0.1	(187.7)	(0.1)	218.0	
Other provisions	147.7	(22.0)	_	44.8	3.7	(57.9)	(15.1)	101.1	
TOTAL	709.3	[117.4]	[0.9]	273.7	6.6	[269.3]	(19.5)	582.6	

The provisions for risks and expenses include the estimated amounts of tax debts, settlement agreement payments, restructuring, employee incentives and others derived from the activities and inherent risks of the Group companies, which will be paid in the coming years.

The estimates of the amount provided and the period in which the provisions will be liquidated are affected by uncertainties regarding the ruling on filed appeals and performance of other parameters. It was not necessary to design assumptions regarding future events in order to determine the value of the provision. Potential provision reimbursement is not expected.

#### **Provision for taxes**

This heading includes, at December 31, 2021 and 2020, tax liabilities amounting to 215.4 and 214.6 million euros, respectively, related to the tax contingencies that the Brazilian insurance companies have with the tax authorities in that country, which are being discussed on a judicial and administrative level. These contingencies primarily refer to the taxes known as COFINS (tax contribution used to fund social security) amounting to 200.9 million euros (197.4 million euros at December 31, 2020) and the PIS (Social Integration Program) amounting to 4.4 million euros (4.4 million euros at December 31, 2020). These contingencies have arisen due to discrepancies in the interpretation by the Brazilian government and the business sector regarding the justification of applying said taxes to the companies' turnover.

From said discussion, the Group is currently involved in legal proceedings with the tax authorities in Brazil in connection with the enforceability of the aforementioned COFINS and PIS taxes, regarding non-operating financial income, for the amounts of 131.0 and 121.7 million euros at Decem-ber 31, 2021 and 2020, respectively. Given the current uncertainty in case law regarding whether the PIS and COFINS calculation base should be extended to include non-operating financial income, as well as the existence of a ruling by the "Procuradoria Geral da Fazenda (the Brazilian General Attorney's

Office for the National Treasury) that is favorable to the insurance companies, both the Group and its advisors classify the risk of loss as possible.

Further, the current proceedings are currently ongoing in Brazil:

- Appeal contesting the 46.1 million euro liquidation, with regard to an inspection initiated by the tax authorities against BRASILSEG COMPANHIA DE SEGUROS, relating to 2014 corporate taxes, questioning the extension applied to revenue from Agricultural insurance operations.
- Appeal regarding the inspection initiated by the tax administration against BRASILVEÍCULOS COMPANHIA DE SEGUROS (absorbed in 2019 by MAPFRE SEGUROS GERAIS), relating to corporate tax corresponding to the years 2014 to 2016, questioning the deductibility of certain ex-penses and incentives for the sales network, as well as the amortization of the goodwill gener-ated in a corporate restructuring prior to MAPFRE's agreement with Banco do Brasil. The owed taxes included in the inspection for said concepts reaches 73.1 million euros, which, if settled unfavorably would trigger the application of the compensation clause set out in the agreements signed with Banco do Brasil.

Both appeals were heard in the court of first instance (BRASILSEG unfavorable and BRASILVEÍCULOS partially favorable) and are awaiting sentencing in the second administrative level. Both the Group and its advisors classify the risk of loss as possible in both cases.

## **Provision for restucturing**

The Group has established a voluntary early retirement plan aimed at employees of its insurance oper-ations in Spain. The plan is voluntary and there are certain age and length-of-service requirements in order to be able to opt into the plan. At June 30, the Group recorded a provision for this concept in the IBERIA region for approximately 75 million euros. 274 employees signed up



for this first phase of the voluntary early retirement plan. Additionally, in December, the voluntary early retirement plan was expanded by 100 million euros, in order to accelerate the transformation of MAPFRE's operating model in IBERIA. 300 additional employees are expected to sign up for this expansion.

#### Other provisions

This heading included the contingent payments arising from business combinations, which included the variable part of the price of the business combination that directly depends on the achievement of certain targets linked to the performance of each of the businesses acquired, amounting to 25.3 million euros at the close of 2020.

At each reporting date, the amount of contingent payments with the interest established in the contract is updated in the financial statements, and their permanence is analyzed according to fulfillment of the business plan. Payment would occur if the business plan were fulfilled, as of

the reference date for the calculation of the Embedded Value, for the financial statements closed at December 31, 2020, in line with the contracts signed with the sellers in each business combination.

# 6.15. DEPOSITS RECEIVED ON CEDED AND RETROCEDED REINSURANCE

Deposits on ceded and retroceded reinsurance represent guarantees received from reinsurers in line with the reinsurance coverage contracts entered into pursuant to usual business practices. These de-posits accrue interest to be paid and the average renewal period is usually quarterly. The liquidation of the aforementioned interest is performed quarterly.

#### 6.16. DFBT

The balances included in the headings "Due on direct insurance and co-insurance operations", "Due on reinsurance operations", "Tax liabilities" and "Other debts" do not accrue payable interest and general-ly their liquidation is performed in the following year.

# 6.17. REVENUES AND EXPENSES FROM **INVESTMENTS**

The breakdown of revenues and expenses from investments for financial years 2021 and 2020 is shown below:

# **Revenues from investments**

# REVENUES FROM INVESTMENTS FROM:

ITEM	(	Operations		Equity	Financia from othe	l expenses r activities		Total
	2021	2020	2021	2020	2021	2020	2021	2020
REVENUES FROM INTEREST, DIVIDENDS AND SIMILAR								
Real estate investment								
Rentals	42.1	43.2	1.0	0.9	6.1	14.2	49.2	58.3
Other	0.4	0.4	_	0.1	0.9	1.8	1.3	2.3
Revenues from the held-to-maturity portfolio								
Fixed income	158.0	149.0	0.3	1.2	3.0	2.0	161.3	152.2
Other investments	2.3	1.9	0.2	0.1	_	_	2.5	2.0
Revenue from the available-for-sale portfolio:	1,047.6	1,019.9	52.6	62.2	1.9	2.7	1,102.1	1,084.8
Revenue from the trading portfolio:	297.8	245.3	_	0.3	3.5	3.3	301.3	248.9
Other financial returns	113.7	100.5	39.5	26.9	21.6	27.2	174.8	154.6
TOTAL REVENUE	1,661.9	1,560.2	93.6	91.7	37.0	51.2	1,792.5	1,703.1
REALIZED AND UNREALIZED GAINS								
Net realized gains:								
Real estate investment	13.1	17.7	0.3	16.3	33.8	_	47.2	34.0
Held-to-maturity portfolio financial investments	_	_	_	_	_	_	_	_
Financial investments available for sale portfolio	306.2	300.5	33.5	28.8	1.8	2.1	341.5	331.4
Financial investments trading portfolio	54.9	60.3	8.3	3.6	_	_	63.2	63.9
Other	42.2	_	13.6	_	7.4	0.1	63.2	0.1
Unrealized gains:								
Increase in fair value of the trading portfolio and earnings from derivatives	146.7	114.8	30.3	26.7	0.4	0.7	177.4	142.2
Other	2.1	5.8	0.4	_	4.5	5.4	7.0	11.2
TOTAL GAINS	565.2	499.1	86.4	75.4	47.9	8.3	699.5	582.8
TOTAL REVENUES FROM INVESTMENT	2,227.1	2,059.3	180.0	167.1	84.9	59.5	2,492.0	2,285.9



In 2020, the increase in other financial returns from other activities came from the gain obtained from the sale of MAQUAVIT INMUEBLES, for the amount of 14.1 million euros.

# **Expenses from investments**

# EXPENSES FROM INVESTMENTS FROM:

0	perations		Equity				Total
2021	2020	2021	2020	'	'	2021	2020
18.4	19.1	_	_	_	0.5	18.4	19.6
9.7	5.3	_	_	6.6	7.1	16.3	12.4
7.6	6.8	_	_	1.4	_	9.0	6.8
4.3	0.4	_	_	0.1	0.1	4.4	0.5
265.1	152.8	1.8	18.4	_	_	266.9	171.2
235.3	132.8	_	0.7	_	_	235.3	133.5
128.9	119.3	32.5	5.6	83.2	84.9	244.6	209.8
669.3	436.5	34.3	24.7	91.3	92.6	794.9	553.8
'	·						
				·			
1.2	18.0	_	_	0.4	_	1.6	18.0
95.5	223.5	3.3	8.6	0.4	1.4	99.2	233.5
42.5	57.0	3.5	7.1	_	_	46.0	64.1
1.9	7.5	0.2	0.6	16.1	0.2	18.2	8.3
98.5	55.9	10.3	10.0	_	_	108.8	65.9
1.1	0.9	1.5	_	0.3	0.4	2.9	1.3
240.7	362.8	18.8	26.3	17.2	2.0	276.7	391.1
910.0	799.3	53.1	51.0	108.5	94.6	1 071 6	944.9
	2021  18.4  9.7  7.6  4.3  265.1  235.3  128.9  669.3  1.2  95.5  42.5  1.9  98.5  1.1  240.7	18.4 19.1 9.7 5.3  7.6 6.8 4.3 0.4 265.1 152.8  235.3 132.8 128.9 119.3 669.3 436.5  1.2 18.0 95.5 223.5  42.5 57.0 1.9 7.5  98.5 55.9  1.1 0.9 240.7 362.8	2021       2020       2021         18.4       19.1       —         9.7       5.3       —         7.6       6.8       —         4.3       0.4       —         265.1       152.8       1.8         235.3       132.8       —         128.9       119.3       32.5         669.3       436.5       34.3         1.2       18.0       —         95.5       223.5       3.3         42.5       57.0       3.5         1.9       7.5       0.2         98.5       55.9       10.3         1.1       0.9       1.5         240.7       362.8       18.8	2021       2020       2021       2020         18.4       19.1       —       —         9.7       5.3       —       —         7.6       6.8       —       —         4.3       0.4       —       —         265.1       152.8       1.8       18.4         235.3       132.8       —       0.7         128.9       119.3       32.5       5.6         669.3       436.5       34.3       24.7         1.2       18.0       —       —         95.5       223.5       3.3       8.6         42.5       57.0       3.5       7.1         1.9       7.5       0.2       0.6         98.5       55.9       10.3       10.0         1.1       0.9       1.5       —         240.7       362.8       18.8       26.3	Operations         Equity from other           2021         2020         2021         2020           18.4         19.1         —         —         —           9.7         5.3         —         —         6.6           7.6         6.8         —         —         0.1           4.3         0.4         —         —         0.1           265.1         152.8         1.8         18.4         —           235.3         132.8         —         0.7         —           128.9         119.3         32.5         5.6         83.2           669.3         436.5         34.3         24.7         91.3           1.2         18.0         —         —         0.4           95.5         223.5         3.3         8.6         0.4           42.5         57.0         3.5         7.1         —           1.9         7.5         0.2         0.6         16.1           98.5         55.9         10.3         10.0         —           11         0.9         1.5         —         0.3           240.7         362.8         18.8         26.3         17.2 <td>2021       2020       2021       2020         18.4       19.1       -       -       -       0.5         9.7       5.3       -       -       6.6       7.1         7.6       6.8       -       -       1.4       -         4.3       0.4       -       -       0.1       0.1         265.1       152.8       1.8       18.4       -       -         235.3       132.8       -       0.7       -       -         128.9       119.3       32.5       5.6       83.2       84.9         669.3       436.5       34.3       24.7       91.3       92.6         1.2       18.0       -       -       0.4       -         95.5       223.5       3.3       8.6       0.4       1.4         42.5       57.0       3.5       7.1       -       -         1.9       7.5       0.2       0.6       16.1       0.2         98.5       55.9       10.3       10.0       -       -       -         11       0.9       1.5       -       0.3       0.4         240.7       362.8       18.8&lt;</td> <td>  18.4</td>	2021       2020       2021       2020         18.4       19.1       -       -       -       0.5         9.7       5.3       -       -       6.6       7.1         7.6       6.8       -       -       1.4       -         4.3       0.4       -       -       0.1       0.1         265.1       152.8       1.8       18.4       -       -         235.3       132.8       -       0.7       -       -         128.9       119.3       32.5       5.6       83.2       84.9         669.3       436.5       34.3       24.7       91.3       92.6         1.2       18.0       -       -       0.4       -         95.5       223.5       3.3       8.6       0.4       1.4         42.5       57.0       3.5       7.1       -       -         1.9       7.5       0.2       0.6       16.1       0.2         98.5       55.9       10.3       10.0       -       -       -         11       0.9       1.5       -       0.3       0.4         240.7       362.8       18.8<	18.4

A large part of profits and losses, both realized and unrealized, correspond to assets related to mathe-matical provisions (see Note 6.13), and as such both effects are compensated on the income statement.

The expenses arising from investment portfolios mainly stem from financial swaps related to insurance operations.

# 6.18. OPERATING EXPENSES

A breakdown of net operating expenses by purpose and nature, for the last two financial years, is shown below.

# Operating expenses by purpose

ITEM	2021	2020
Claims-related expenses	760.5	775.3
Acquisition expenses	4,611.0	4,610.2
Administration expenses	766.8	746.8
Expenses from investments	963.1	850.4
Other technical expenses	352.8	205.0
Other non-technical expenses	152.9	145.7
Operating expenses from other activities	408.0	437.0
TOTAL	8,015.1	7,770.4

Figures in millions of euros.

# Operating expenses by nature

ITEM	2021	2020
Commissions and other portfolio expenses	3,685.3	3,668.3
Personnel expenses	1,838.2	1,696.8
External services		
- Leasing (shops and buildings)	25.6	26.7
- Repairs and upkeep (shops and buildings)	67.7	70.0
- Leasing and repairs (computer equipment)	33.9	36.3
- Leasing and repairs (computer applications)	189.5	164.5
- Other services (computer applica-tions)	242.4	221.4
- Supplies (communications)	15.1	37.6
- Advertising and marketing	121.5	126.3
- Public relations	26.6	22.6
- Independent professional services	215.3	206.8
- Other services	326.0	331.9
Taxes	147.6	150.0
Provision for amortization	305.1	320.6
Expenses posted directly to purpose	775.3	690.5
TOTAL	8,015.1	7,770.4



The income statement reflects expenses by purpose, i.e., based on the function the expenses fulfill in the operational cycle of the insurance activity (claims-related expenses, the acquisition of insurance con-tracts, administration, investments or other technical items).

Expenses are initially recognized according to their nature, and are reclassified according to their pur-pose in those cases in which the nature and purpose are not the same. The reclassification performed in the following subject headings is as follows:

- 1. Claims-related expenses. Includes expenses for personnel assigned to claims management, amorti-zation and depreciation of fixed assets assigned to this activity, fees paid for claims management and expenses incurred for other services necessary for processing claims.
- 2. Net operating expenses. Included in this heading are:
- Acquisition expenses. Includes commissions, expenses for personnel assigned to production, amor-tization and depreciation of fixed assets assigned to this activity, expenses for analyzing and pro-cessing policy applications and formalizations, as well as advertising, publicity and commercial or-ganization expenses directly related to the acquisition of insurance contracts.

- Administration expenses. These primarily include expenses for personnel assigned to these func-tions and amortization and depreciation of fixed assets assigned to this activity, as well as expenses deriving from contentious matters related to premiums, from processing refunds and from ceded and accepted reinsurance.
- Commissions and participations in reinsurance. Includes compensation from reinsurers to the ced-ing companies for acquisition and administration expenses incurred by the latter, as well as their participation in the profits of the reinsurer.
- 3. Investment expenses. Includes expenses for personnel assigned to managing investments, charges to amortization and depreciation allowance for fixed assets assigned to this activity, and other in-ternal and external expenses for managing investments, with external expenses including fees, commissions and brokerage fees accrued.

Expenses from investments are classified as from operations or from equity depending on whether they derive from investments corresponding to technical provisions (operating in-vestments) or from investments corresponding to the company's equity (equity investments).

# 6.19. RESULT FROM CEDED AND RETROCEDED REINSURANCE

The result from ceded and retroceded reinsurance for years 2021 and 2020 is the following:

ITEM		NON-LIFE		LIFE		TOTAL
ITEM -		2020	2021	2020	2021	2020
Premiums	(4,121.8)	(3,458.4)	(186.0)	(190.0)	(4,307.8)	(3,648.4)
Change in the provision for unearned premi-ums and unexpired risks	248.2	(184.5)	1.1	3.7	249.3	(180.8)
Claims paid and change in the provision for claims	2,069.8	1,723.4	159.6	112.0	2,229.4	1,835.4
Change in mathematical provision and other technical provisions	_	_	(6.9)	(14.4)	(6.9)	(14.4)
Participation of reinsurance in commissions and expenses	690.3	630.1	32.1	39.8	722.4	669.9
RESULT OF CEDED AND RETROCEDED REINSURANCE	[1,113.5]	[1,289.4]	[0.1]	[48.8]	[1,113.6]	[1,338.2]

Figures in millions of euros.

### 6.20 FISCAL SITUATION

#### **Fiscal consolidation regulations**

# • Tax on profits

Since the financial year 1985, some of the consolidated companies with registered offices in Spain have been included for corporate tax purposes in Fiscal Group 9/85. This Group is made up of the control-ling company and those of its subsidiaries that are eligible for this tax regime. A list of the main subsidi-aries included in this fiscal Group in 2021 is provided in Annex 2 of this report.

### • Value Added Tax

Since the financial year 2010, and for the purposes of value added tax, some of the consolidated compa-nies with registered offices in Spain have been included in the VAT Group 87/10. This Group compris-es MAPFRE S.A. as the controlling company and those of its controlled companies that agreed to join the Group when it was created. A list of the main subsidiaries that form part of this Group in 2021 is pro-vided in Annex 2 of this report.



Components of tax on profits expenses and reconciliation of the accounting profit with the tax cost for ongoing activities

The main components of the tax on profits expenses from ongoing activities and the reconciliation be-tween the tax on profits

expenses and the result of multiplying the accounting profit by the applicable tax rate for the financial years ending December 31, 2021 and 2020 are shown below. The Group has reconciled the amounts by aggregating reconciliations made separately using the national rates of each country.

_	AMOUN	Γ
ITEM	2021	2020
Tax expense		
Result before taxes from ongoing operations	1,355.1	1,118.5
25 percent of result before taxes from ongoing operations	338.8	279.6
Tax effect of the permanent differences	(112.5)	(58.4)
Tax incentive for the financial year	(34.2)	(36.8)
Tax effect of tax rates other than 25 percent	114.4	118.1
Total expense from current tax originating in the financial year	306.5	302.5
Expense from current tax origi-nating in previous years	13.8	10.8
Receivables from negative taxa-ble income not recognized from previous periods, deductions pending application or temporary differences	(0.8)	(15.5)
TOTAL TAX EXPENSES OF ONGO-ING OPERATIONS	319.5	297.7
Tax on profits to be paid		
Withholdings and advance pay-ments	(390.8)	(367.0)
Temporary differences and cur-rency conversion differences	34.5	26.3
Tax receivables and incentives applied, registered in previous years	(39.9)	(37.1)
Tax on earnings for discontinued operations	_	_
TOTAL TAX ON PROFITS TO BE PAID (RECEIVABLE) ORIGINAT-ING IN THE YEAR	[76.7]	(80.1)
TAX ON PROFITS RECEIVABLE FROM PREVIOUS FINANCIAL YEARS	(49.5)	[43.1]
NET TOTAL TAX ON PROFITS TO BE PAID (RECEIVABLE)	[126.2]	(123.1)

# Deferred tax assets and liabilities

At December 31, 2021 and 2020 deferred tax assets and liabilities were shown on the consolidated balance sheet for the net amount corresponding to each of the Group's taxpaying companies. They cur-rently stand as follows:

ASSET (LIABILITY) NET	[238.1]	(448.9)
Deferred tax liabilities	(537.7)	(670.6)
Deferred tax assets	299.6	221.7
ITEM	2021	2020

Figures in millions of euros.

In addition to the deferred tax assets recorded in 2021 and 2020, shown in the above table, there are other deferred tax assets deriving from tax loss carryforwards pending offset, amounting to 23.6 and 22.7 million euros, respectively. These assets were not recognized, in accordance with the criteria estab-lished under EU-IFRS.

The following tables show the movements in the net balance of deferred taxes in the financial years 2021 and 2020, with a breakdown of the amounts related to items directly debited or credited to equity accounts in each financial year.

#### 2021

			_	FROM	<u> </u>		
ITEM	Opening balance	Adjustments to the open-ing balance	Changes to the scope	Results	Equity	Settled	Closing balance
Portfolio acquisition expenses and other intangibles	(224.7)	(1.0)	_	13.8	(5.6)	_	(217.6)
Valuation difference in financial investments	(1,303.1)	91.7	_	41.6	269.0	_	(900.8)
Other comprehensive revenue and expenses	(15.1)	0.2	0.1	2.2	_	0.4	(12.3)
Valuation difference in mathematical provisions by shadow accounting	854.6	(81.3)	_	(0.9)	(145.4)	_	627.0
Stabilization and catastrophe provision	(151.5)	(0.3)	_	(27.5)	_	9.6	(169.7)
Other technical provisions	53.8	6.0	_	(9.3)	_	_	50.4
Tax receivables on negative taxable income	187.6	2.8	(0.2)	47.9	_	(20.5)	217.6
Receivables on tax incentives	17.9	1.4	_	33.5	_	(33.9)	18.9
Pension supplements and other staff-related commitments	60.1	4.2	(0.2)	(5.7)	_	(4.4)	54.1
Provisions for uncollected premiums	17.7	1.0	(0.4)	6.3	_	(4.9)	19.7
Provisions for liabilities and others	56.6	(5.3)	0.7	44.5	_	(22.3)	74.3
EU-IFRS 16 application	5.4	_	_	(1.4)	2.7	_	6.7
Other items	(8.2)	2.0	5.9	(3.7)	_	(2.5)	(6.5)
TOTAL	[448.9]	21.3	5.9	141.3	120.6	[78.5]	[238.2]



# 2020

				FROM			
ITEM	Opening balance	Adjustments to the open-ing balance	Changes to the scope	Results	Equity	Settled	Closing balance
Portfolio acquisition expenses and other intangibles	(254.4)	55.1	10.9	14.8	(51.1)	_	(224.7)
Valuation difference in financial investments	(1,526.8)	(24.1)	414.2	29.3	(195.7)	_	(1,303.1)
Other comprehensive revenue and expenses	(12.2)	(2.8)	_	(0.3)	_	0.3	(15.1)
Valuation difference in mathematical provisions by shadow accounting	1,133.4	26.7	(387.9)	(11.4)	93.8	_	854.6
Stabilization and catastrophe provision	(174.6)	5.5	_	(10.8)	_	28.5	(151.5)
Other technical provisions	63.9	(3.3)	(0.4)	(6.4)	_	_	53.8
Tax receivables on negative taxable income	261.3	(63.4)	_	19.0	_	(29.3)	187.6
Receivables on tax incentives	11.5	(0.2)	_	48.7	_	(42.2)	17.9
Pension supplements and other staff-related commitments	55.7	_	(0.2)	5.7	_	(1.0)	60.1
Provisions for uncollected premiums	19.7	(2.0)	(0.1)	5.5	_	(5.4)	17.7
Provisions for liabilities and others	51.6	(3.2)	0.1	16.4	_	(8.2)	56.6
EU-IFRS 16 application	6.0	(0.7)	1.0	(0.9)	_	_	5.4
Other items	(31.2)	(9.8)	(2.6)	43.5	_	(8.2)	(8.2)
TOTAL	(396.1)	[22.3]	35.0	153.0	(153.0)	(65.5)	(448.9)

Figures in millions of euros.

The amount recorded in 2020 in the heading for "Portfolio acquisition expenses and other intangibles" in the equity column was a result of the assignation of the final acquisition price of the stake in SAN-TANDER MAPFRE carried out in 2019.

At the close of 2020, deferred tax assets and liabilities maturing in less than 12 months amounted to 38.7 and 41.1 million euros, respectively (45.0 and 40.3 million euros, respectively, in 2020).

# Tax loss carryforwards

The tax loss carryforwards pending offset in fully consolidated companies at the close of the last two periods is shown below:

# TAX LOSS CARRYFORWARDS

# DEFERRED TAX ASSETS

YEAR GENERATED	Applied in the financial year		Pending application		Amount recognized		Amount not recognized	
	2021	2020	2021	2020	2021	2020	2021	2020
2013 and previous	1.7	18.7	171.2	170.9	60.0	60.2	4.3	4.1
2014	0.5	_	10.0	10.1	_	_	2.3	2.2
2015	0.1	5.0	16.3	16.1	0.6	0.5	4.3	4.3
2016	0.4	4.4	124.3	124.6	35.7	35.7	2.5	2.5
2017	5.1	50.7	33.8	38.8	5.6	7.3	2.6	2.5
2018	55.2	17.4	138.9	193.9	44.8	57.4	2.8	2.8
2019	0.3	_	58.0	58.2	11.0	11.1	0.9	0.9
2020	23.4	_	55.3	79.0	10.3	15.4	3.9	3.4
2021	_	_	209.4	_	49.5	_	_	_
TOTAL	86.7	96.2	817.2	691.6	217.5	187.5	23.6	22.7

Figures in millions of euros.

Assets recognized in relation to deferred taxes on tax loss carryforwards pending offset in consolidated companies represent negative tax bases generated as a result of unusual management events, and fu-ture tax profits are likely to exist against which they may be offset.

# **Tax incentives**

The tax incentives of the companies consolidated by global integration for 2021 and 2020 are as follows:

MODULE	AMOUNT A			T PENDING PLICATION	AMOUNT NOT RECORDED		
	2021	2020	2021	2020	2021	2020	
Double taxation deduction	5.2	9.1	0.7	0.8	_	0.8	
Job creation	_	_	_	_	_	_	
Other	28.7	33.0	18.2	17.9	_	_	
TOTAL	33.9	42.2	18.9	18.7	_	0.8	

The consolidated tax group no. 9/85 made use in previous years of the reduction from capitalization reserve contemplated in Article 25 of the Corporate Income Tax Act 27/2014, giving rise to a decrease in the consolidated tax payable each year. To enjoy this tax benefit, there must be an increase in share-holders' equity in the period and this increase must be maintained for a period of five years, and a re-serve must be created equivalent to the amount of the reduction, equivalent to at least 10 percent of said increase and which will be restricted for the same five-year period.

The breakdown of increases in shareholders' equity and allocated reserves in the last periods, subject to maintenance requirement, is as follows:

YEAR	INCREASE IN SHAREHOLDERS' EQUITY	RESTRICTED RESERVE
2015	324.9	35.0
2016	94.7	12.0
2017	18.6	1.9

Figures in millions of euros.

#### Verification by tax authorities

In Spain in 2020 and 2021, checks and verifications begun in 2017 are still being carried out regard-ing Fiscal Group number 9/85, affecting MAPFRE, S.A. as the controlling company and MAPFRE ESPA-ÑA, MAPFRE VIDA, MAPFRE INTERNACIONAL, MAPFRE RE, MAPFRE ASISTENCIA, MAPFRE GLOBAL RISKS, and other Group controlled companies regarding Corporate Tax for the financial years 2013 to 2016, and other taxes from the financial years 2014 to 2016.

As a result of above-mentioned activities, acts of partial conformity were signed regarding retentions and income against Personal Income Tax (IRPF in Spanish), the liquidations of which were deposited at the date of preparation of the 2020 annual accounts. Regarding the acts signed in partial disagree-ment, the liquidations are being contested before the Economic-Administrative Court (TEAC).

Regarding Corporate tax for 2013 to 2016, acts of agreement and disagreement were signed on March 11, 2020. The acts of agreement, the liquidation of which is deposited with Hacienda Publica at December 31, 2020, have notable deductions for double taxation, in line with Article 30.6 of Royal Decree 4/2004, which approved the Recast Text of the Corporate Tax Law (in force in 2013 and 2014), and Transitory Disposition n. 23 of Law 27/2014 regarding Corporate Tax (in force in 2015), as well as the regulation of non-deductible provisions that revert to subsequent years. As for the acts of disagreement, they primarily refer to the deductibility of certain personnel expenses, of the technical provision for claims and stabilization reserve, the deduction for technological innovation expenses and the repercus-sions for subsidiaries of canons from the the use of the MAPFRE brand.

On May 30, 2020, allegations were made against the acts of disagreement, which were denied by the Large Contributors Central Delegation Technical Office, which decisions were appealed before the TEAC. Subsequently, on December 22, 2020, the inspection activity was extended with regard to Corpo-rate Tax for 2016, limited to checking certain personnel expenses, affecting some of the controlled com-panies, already regulated in the 2013 and 2014 resolution, and which were finalized signing acts of disagreement with the liquidation currently being appealed before TEAC.

Regarding Value Added tax in 2014 to 2016. on June 3, 2020, acts of agreement were signed n refer-ence to the application of the pro-rata rule for the Group of Entities (REGE) number 87/2010, of which MAPFRE, S.A. is the controlling company, and they were paid, at the date of preparation of the annual accounts, and an act of disagreement regarding the impact of canons for the use of the MAPFRE brand has been appealed before TEAC.

Regarding fiscal debt being disputed resulting from the above mentioned verification activity, MAPFRE considers, based on the criteria of its fiscal advisors, that there are solid defense arguments in the administrative and legal proceedings, and therefore has not made specific provisions for this concept.

In accordance with current legislation, the statements made for the different taxes may not be consid-ered final until they have been inspected by the tax authorities or until the statute of limitations has passed (four years for Spanish companies).

At December 31, 2021 the view of the Directors and advisors of the consolidated companies regarding the possibility of tax liabilities arising and significantly affecting the financial position of the consolidat-ed companies was remote.

# 6.21 REMUNERATION FOR EMPLOYEES AND ASSOCIATED RETIRED EMPLOYEES

#### **Personnel expenses**

The personnel expenses breakdown for the last two years is shown in the table below:

TOTAL	1,838.2	1,696.8
Termination payments	226.0	69.8
Other long-term remuneration	-	3.9
Post-employment benefits	43.9	36.2
Other remuneration	119.0	130.2
Social security	235.3	240.8
Wages and salaries	1,214.0	1,215.9
Short-term remuneration		
ITEM	2021	2020
		AMOUNT

Datos en millones de euros.

#### Main post-employment benefits

#### Defined benefit plans

The commitments from defined benefit plans still on the balance sheet correspond exclusively to retired employees. The most relevant of the plans are instrumented through insurance policies, are measured pursuant to the provisions described in the accounting

In relation to the amounts recognized on the balance sheet, the obligations regarding defined benefit plans amounted to 39.6 and 41.8 million euros at December 31, 2021 and 2020, respectively, fully externalized through written policies with MAPFRE VIDA. Consequently, no assets allocated to these plans are recognized and the liability recognized on the consolidated balance sheet is recorded under the heading "Provisions for life insurance".

There are also obligations relating to pension commitments, externalized through allocated insurance policies, amounting to 11.3 and 11.8 million euros at December 31, 2021 and 2020, respectively. These amounts coincide with the value of the assets allocated to the plan.

The main actuarial hypothesis used at the close of the last two years have been the following: PERM/F-2020 mortality tables in 2021 and PERM/F-2000 in 2020, annuities linked to the previous year's CPI in both years (3 percent revaluation assured in the policy), with identical discount rates and expected returns of the related assets as the products have matched flows.

The net effect on equity and results of the actuarial loss and gains, interest expenses and return of the assets allocated to the plan is null, as the amounts corresponding to commitments and the assets allocat-ed to the plan or reimbursement right are netted.



#### Other post-employment benefits

In 2021 and 2020 the personnel expenses correspond to Life insurance covering death between ages 65 and 77, amounting to 1.1 and 2.1 million euros, respectively. Said provision was calculated in 2020 and 2021 using the PASEM-2010 and PASEM-2020 mortality tables, respectively.

# Other medium-term remuneration and sharebased payments

In 2019, the Board of Directors approved a new medium-term incentive plan valued and recognized in the consolidated income statement in line with the valuation rule in Note 5.19 "Personnel expenses". No amounts for this concept were provisioned, as the established objectives were not reached.

In 2019 the previous medium-term incentive plan approved in 2016 was partially cancelled, with payment of 0.3 million euros in cash and 0.3 million euros in equity instruments pending until the 2020-2022 period, which are included in liabilities and equity, respectively, at December 31, 2021 (0.7 and 0.4 million euros, respectively, at December 31. 2020).

# Number of employees

The following table shows the average number and final number of employees for the last two years, classified by category and gender, and distributed by segment.

#### Average number of employees:

#### 2021

AVERAGE TOTAL NUMBER OF EMPLOYEES	52	13	3,666	2,637	7,731	8,971	3,291	6,637	14,740	18,258
CORPORATE AREAS	18	5	271	140	314	251	11	71	614	467
REINSURANCE	2	_	84	50	130	148	7	27	223	225
GLOBAL RISKS	1	_	33	23	46	68	2	12	82	103
ASISTENCIA	_	1	374	227	389	414	729	1,139	1,492	1,781
EURASIA	6	1	271	250	694	775	328	577	1,299	1,603
NORTH AMERICA	4	_	265	268	588	902	154	560	1,011	1,730
BRAZIL	3	_	368	290	1,013	1,718	469	1,140	1,853	3,148
LATAM SOUTH	7	2	434	335	997	956	559	659	1,997	1,952
LATAM NORTH	5	4	365	388	753	918	408	596	1,531	1,906
IBERIA	6	_	1,201	666	2,807	2,821	624	1,856	4,638	5,343
	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women
SEGMENT	AND EX	RECTORS (ECUTIVE AGEMENT	MANA	SENIOR AGEMENT	А	DVISORS	ASS	OCIATES		TOTAL
		OARD OF								

# 2020

AVERAGE TOTAL NUMBER OF EMPLOYEES	53	10	3,516	2,462	8,278	9,262	3,717	7,269	15,564	19,003
CORPORATE AREAS	19	4	207	105	395	291	17	77	638	477
REINSURANCE	2	_	70	36	153	161	9	30	234	227
GLOBAL RISKS	1	_	24	20	52	64	3	17	80	101
ASISTENCIA	_	1	431	263	470	459	856	1,382	1,757	2,105
EURASIA	4	_	271	242	729	802	365	616	1,369	1,660
NORTH AMERICA	4	_	272	282	616	961	176	572	1,068	1,815
BRAZIL	3	_	309	208	1,078	1,784	592	1,312	1,982	3,304
LATAM SOUTH	7	2	421	353	1,087	988	592	716	2,107	2,059
LATAM NORTH	7	3	334	363	806	920	457	663	1,604	1,949
IBERIA	6	_	1,177	590	2,892	2,832	650	1,884	4,725	5,306
	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women
SEGMENT	AND EX	RECTORS (ECUTIVE AGEMENT	MAN	SENIOR AGEMENT	Д	ADVISORS	ASS	SOCIATES		TOTAL
	В	OARD OF								

# Number of employees at the end of the year:

2021

2021	DII	OARD OF RECTORS								
SEGMENT		KECUTIVE AGEMENT	MANIA	SENIOR AGEMENT	٨	DVISORS	۸۹۸	OCIATES		TOTAL
	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women
IBERIA	7	_	1,178	662	2,755	2,786	606	1,845	4,546	5,293
LATAM NORTH	6	4	360	377	769	952	380	593	1,515	1,926
LATAM SOUTH	7	2	425	328	966	949	504	652	1,902	1,931
BRAZIL	3	_	361	277	1,009	1,790	445	1,031	1,818	3,098
NORTH AMERICA	4	_	274	272	586	886	145	542	1,009	1,700
EURASIA	6	1	285	261	677	763	310	548	1,278	1,573
ASISTENCIA	_	1	343	214	307	340	725	1,097	1,375	1,652
GLOBAL RISKS	1	_	34	23	44	72	2	11	81	106
REINSURANCE	2	_	85	51	124	152	6	26	217	229
CORPORATE AREAS	17	5	278	142	316	257	10	67	621	471
TOTAL NUMBER OF EMPLOYEES	53	13	3,623	2,607	7,553	8,947	3,133	6,412	14,362	17,979



#### 2020

	В	OARD OF								
SEGMENT		RECTORS (ECUTIVE	MANA	SENIOR AGEMENT	А	DVISORS	ASS	OCIATES		TOTAL
	MANA	AGEMENT								
	Men	Women	Men	Women	Men	Women	Men	Women	Men	Women
IBERIA	6	_	1,174	592	2,866	2,838	647	1,878	4,693	5,308
LATAM NORTH	7	3	327	357	794	920	431	634	1,559	1,914
LATAM SOUTH	7	2	414	340	1,056	955	574	703	2,051	2,000
BRAZIL	2	_	310	205	1,075	1,362	523	1,630	1,910	3,197
NORTH AMERICA	4	_	274	273	614	943	155	555	1,047	1,771
EURASIA	4	1	258	231	719	791	361	616	1,342	1,639
ASISTENCIA	_	2	403	253	431	439	765	1,256	1,599	1,950
GLOBAL RISKS	1	_	24	21	52	63	2	17	79	101
REINSURANCE	2	_	68	36	154	161	9	29	233	226
CORPORATE AREAS	18	4	208	105	396	290	13	77	635	476
TOTAL NUMBER OF EMPLOYEES	51	12	3,460	2,413	8,157	8,762	3,480	7,395	15,148	18,582

The following table shows the number of employees in Spain with a degree of disability equal to or higher than 33 percent at the close of the last two years and the average during those years, indicating the categories to which they belong:

ITEM	2021		2020			
ITEM	Year-end close Average		Year-end close	Average		
Senior Manage-ment	16	16	16	16		
Advisors	100	107	104	103		
Associates	91	97	92	92		
TOTAL	207	220	212	211		

# 6.22. EARNINGS ON FOREIGN EXCHANGE **DIFFERENCES**

Positive foreign exchange differences other than those arising from financial instruments measured at fair value, allocated to the consolidated income statement, amounted to 1.6 and 2.0 billion euros in 2021 and 2020, respectively.

Negative foreign exchange differences other than those arising from financial instruments measured at fair value, allocated to the consolidated income statement, amounted to 1.6 and 2.0 billion euros in 2021 and 2020, respectively.

. . . . . . . . . . . . .

		AMOUNT
DESCRIPTION	2021	2020
FOREIGN EXCHANGE DIFFERENCES AT THE BEGINNING OF THE YEAR	(1,915.7)	(1,240.2)
Net foreign exchange differences on valuation of non-monetary items	0.9	(0.9)
Net foreign exchange differences on conver-sion of financial statements	138.5	(674.6)
FOREIGN EXCHANGE DIFFERENCES AT THE END OF THE YEAR	(1,776.3)	[1,915.7]

Figures in millions of euros.

At December 31, 2021 and 2020 the net foreign exchange differences arising from the translation into euros of the financial statements of those Group companies whose functional currency is not the euro were as follows:

CURRENCY CONVERSION DIFFER							FERENCES
COMPANY/SUBGROUP	GEOGRAPHIC AREA		Gains		Losses		Net
		2021	2020	2021	2020	2021	2020
Companies consolidated by global integration:							
MAPFRE RE	Europe, America and rest of world	23.6	22.7	(48.2)	(46.5)	(24.6)	(23.8)
MAPFRE INTERNACIONAL	Europe, America and rest of world	461.3	300.0	(2,104.3)	(2,071.5)	(1,643.0)	(1,771.5)
OTHER	_	23.9	25.9	(116.9)	(128.7)	(93.0)	(102.8)
TOTAL		508.8	348.6	[2,269.4]	[2,246.7]	[1,760.6]	(1,898.1)

Figures in millions of euros.

# 6.23. CONTINGENT ASSETS AND LIABILITIES

At the end of 2021 and 2020, and at the time of preparing these consolidated annual accounts, there was no evi-dence of the existence of contingent assets and liabilities for significant amounts, other than those disclosed in these annual accounts

(Note 6.9 regarding the termination of the Bankia agreement and the initiation of arbitra-tion for MAPFRE's right to receive from Caixabank, in the contractually established terms, an additional 10 percent compensation, equivalent to 52.0 million euros before taxes).



#### 6.24. BUSINESS COMBINATIONS

In 2021, there were no relevant business combinations.

In February 2020, MAPFRE reached an agreement with the León BHD Financial Center by means of which the Spanish company acquired 51 percent of the Health insurance company, ARS Palic, which changed its name to MAPFRE SALUD ARS (a benchmark in the Dominican health market with more than 900,000 clients), with the León BHD Financial Center maintaining the remaining 49 percent. With this transaction, MAPFRE consolidated its position as one of the top insurers in the Dominican Republic, with close to 350 million euros in premiums a year.

In June 2020, MAPFRE and Banco Santander reached an agreement to jointly distribute Non-Life in-surance products in Portugal, with the acquisition of 50.01 percent of the existing company, Popular Seguros, by the MAPFRE subsidiary in Portugal. The agreement implied signing a contract for the exclusive distribution of new business of certain Non-Life products (Auto, Multirisk SME and TPL insurance) through the bank's network in Portugal, until December 31, 2037. This agreement is reinforced with the acquisition of 100 percent of a run-off Life Protection portfolio owned by Santander Totta Seguros.

The table below shows the fair value of the identifiable assets and liabilities related to the acquisition of these businesses:

2020

E14						
ITEM	MAPFRE SALUD ARS	MAPFRE SANTANDER PORTUGAL				
ASSETS						
Portfolio acquisition expenses and other intangibles	65.5	25.1				
Investments	47.8	_				
Deferred tax assets	0.5	0.1				
Participation of reinsurance in technical provisions	_	0.9				
Receivables	8.0	0.7				
Cash	8.9	13.3				
Other assets	15.0	_				
TOTAL ASSETS	145.7	40.1				
LIABILITIES						
Technical provisions	44.0	4.4				
Deferred tax liabilities	17.0	5.6				
Debt	7.5	0.7				
Other Liabilities	6.3	0.6				
TOTAL LIABILITIES	74.8	11.3				
Fair value of net assets	70.9	28.8				
Interest acquired	51.00%	50.01%				
Fair value of the percentage of net assets acquired	36.2	14.4				
First consolidation difference	_	_				
BUSINESS COMBINATION COSTS	36.2	14.4				

The definitive amounts of the MAPERE SANTANDER PORTUGAL business combinations differ from the provisional amounts recorded in 2020 from the final acquisition price assignation carried out in the first half of 2021 and which has implied an increase in value of the intangible assets (exclusive distribution agreement in Banco San-tander branches in Portugal for 25.1 million euros, as well as deferred tax liabilities and non-controlling interest for 5.6 and 9.7 million euros, respectively, bringing the difference from first consolidation down to zero. As the effect of this difference in results and equity attributed to the Controlling company's shareholders is null, the com-parative figures from 2020 have not been restated.

The fair values described above differ from the book values of the company prior to the combination, primarily as a result of portfolio acquisition expenses and associated deferred tax liabilities, not recorded in their accounting.

The acquisition costs of the business combinations in 2020 were full paid up, with no amount pending payment at December 31, 2021 and 2020.

Expenses directly attributable to the abovementioned business combinations, for fees for independent profession-al, lawyers, and financial assessment, are not material and were recorded as expenses in the consolidated income statement.

The abovementioned business combinations were incorporated in the consolidated group on January 1, 2020, contributing in said year 196.6 million euros to Group premiums and 5.8 million euros to the attributable net result of the Controlling company.

Information about business combinations with immaterial costs carried out in 2021 and 2020 is provided in Annex 1.

# 6.25. TRANSACTIONS WITH RELATED **PARTIES**

All transactions with related parties have been conducted under market conditions.

In addition to the transactions described in the other notes accompanying the consolidated annual ac-counts, the balances and transactions between Group companies are explained below.

# **Operations with Group companies**

The operations conducted between Group companies, with a zero effect on results because they have been eliminated in the consolidation process, are shown below:

ITEM	2021	2020
Received/provided services and other expenses/revenue	631.2	539.8
Expenses/revenue from real estate in-vestment	24.1	23.5
Expenses/revenues from investments and financial accounts	24.3	25.8
Dividends distributed	1,340.3	1,134.7

Figures in millions of euros.

#### Reinsurance and co-insurance operations

Reinsurance and co-insurance activities conducted between Group companies, which have been elimi-nated in the consolidation process, are shown below:

ITEM	2021	2020
Ceded/accepted premiums	2,840.2	2,560.9
Benefits and services	1,429.9	1,527.7
Changes in technical provisions	96.7	5.8
Commissions	528.5	541.7

Figures in millions of euros

The following table shows the balances with reinsurers and ceding companies, deposits given, and technical provisions on reinsurance activities with Group companies, all of which have been eliminated in the consolidation process:

ITEM	2021	2020
Receivables and payables	240.4	286.2
Deposits	59.8	57.8
Technical provisions	3,120.3	3,020.3



# Information related to controlled companies

The following table shows the dividends distributed by the controlled companies with significant non-controlling interests and the result for the period of these individually considered companies (prior to intercompany eliminations), attributable to the noncontrolling interests:

# DIVIDENDS DISTRIBUTED

CONTROLLED COMPANY	Controlling	Non-con comp	•	Earnings attributable to non-controlling interests		
	2021	2020	2021	2020	2021	2020
BB MAPFRE PARTICIPAÇOES, S.A.	47.1	47.9	141.1	144.6	152.7	144.5
BANKINTER SEGUROS DE VIDA, S.A.	25.0	48.5	25.0	48.5	32.5	29.2
MAPFRE BHD COMPAÑÍA DE SEGUROS, S.A.	6.4	7.9	6.2	7.5	7.0	8.7
CAJA CASTILLA LA MANCHA VIDA Y PENSIONES, S.A.	3.7	9.9	3.7	9.9	7.6	9.2
MAPFRE PERÚ VIDA, COMPAÑÍA DE SEGUROS, S.A.	3.7	7.4	1.7	3.3	1.2	5.3
MAPFRE RE COMPAÑÍA DE REASEGUROS, S.A.	54.0	_	3.6	_	8.9	0.7
BANKIA VIDA S.A. DE SEGUROS Y REASEGUROS	_	26.0	_	25.0	_	61.6

Figures in millions of euros.

The key figures for controlled companies and significant joint arrangements related to

insurance activities are shown below:

# **Balance sheet**

ENTITY	INVEST	MENTS	CREI	OITS	TOTAL A	SSETS	EQU	ITY	TECHI PROVI	
	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020
Controlled company										
MAPFRE VIDA SOCIEDAD ANÓNIMA DE SEGUROS Y REASEGUROS SOBRE LA VIDA HUMANA	13,241.5	14,064.1	216.9	208.5	16,558.6	16,637.7	1,678.4	1,534.0	11,990.4	12,567.7
MAPFRE ESPAÑA COMPAÑÍA DE SEGUROS Y REASE-GUROS S.A.	6,158.9	6,367.7	899.2	886.3	9,702.4	9,663.2	2,494.8	2,575.0	5,839.2	5,812.0
MAPFRE RE COMPAÑÍA DE REASEGUROS, S.A.	5,296.5	4,720.6	524.9	813.5	9,274.5	8,601.4	1,763.5	1,726.6	6,794.3	5,924.8
M.S.V. LIFE P.L.C.	2,424.3	2,281.0	0.4	1.2	2,723.3	2,563.6	222.1	161.3	2,326.5	2,249.0
BANKINTER SEGUROS DE VIDA, S.A.	1,768.9	1,800.8	40.7	37.7	2,159.3	2,126.2	145.5	130.1	1,247.4	1,383.7
THE COMMERCE INSURANCE COMPANY	1,394.8	1,347.3	326.6	325.3	2,516.3	2,358.6	875.5	783.5	1,397.9	1,302.9
COMPANHIA DE SEGUROS ALIANÇADO BRASIL, S.A.	1,196.3	1,063.1	784.6	805.8	2,870.4	2,548.4	244.4	243.8	1,975.8	1,656.9
Subtotal controlled companies	31,481.2	31,644.6	2,793.3	3,078.5	45,804.8	44,499.1	7,424.2	7,154.4	31,571.5	30,897.1
<b>Joint Arrangement</b> SOLUNION SEGUROS DE CREDITO S.A.	111.1	79.7	88.7	70.3	551.6	472.4	125.5	118.8	263.7	241.0
SUBTOTAL JOINT ARRANGEMENTS	111.1	79.7	88.7	70.3	551.6	472.4	125.5	118.8	263.7	241.0

# Income statement

ENT:TY	REVE	NUE					RESUI	LTS		
ENTITY	FROM	I INSURANCE BUSINESS	Int		FROM INSURANCE BUSINESS		FROM OPERATIONS		FROM GLOBAL ACCOUNT	
	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020
Controlled company										
MAPFRE VIDA SOCIEDAD ANÓNIMA DE SEGUROS Y REASEGUROS SOBRE LA VIDA HUMANA	2,854.2	2,094.9	2,873.2	2,118.0	292.0	210.7	271.3	206.8	261.2	241.0
MAPFRE ESPAÑA COMPAÑÍA DE SEGUROS Y REASEGU- ROS S.A.	4,964.9	4,569.1	5,792.0	5,347.7	423.6	349.4	330.5	266.3	175.9	365.6
MAPFRE RE COMPAÑÍA DE REASEGUROS, S.A.	4,960.7	5,102.9	7,479.6	7,366.5	182.3	15.1	142.2	10.9	94.5	30.4
M.S.V. LIFE P.L.C.	535.1	436.9	538.2	440.5	16.6	15.0	10.9	10.3	10.9	10.3
BANKINTER SEGUROS DE VIDA, S.A.	334.9	341.1	348.2	353.0	87.2	78.4	65.0	58.4	65.4	57.5
THE COMMERCE INSURANCE COMPANY	1,032.0	1,014.4	1,416.4	1,350.8	143.7	95.5	128.7	76.4	128.7	76.4
COMPANHIA DE SEGUROS ALIANÇADO BRASIL, S.A.	1,332.8	1,213.4	1,814.9	1,673.1	286.2	310.9	214.3	231.1	197.7	228.7
Subtotal controlled companies	16,014.6	14,772.8	20,262.5	18,649.6	1,431.6	1,075.0	1,162.9	860.2	934.3	1,009.9
<b>Joint Arrangement</b> SOLUNION SEGUROS DE CREDITO S.A.	39.2	33.1	247.6	254.8	15.9	11.8	9.1	6.2	6.8	3.4
Subtotal Joint Arrangements	39.2	33.1	247.6	254.8	15.9	11.8	9.1	6.2	6.8	3.4

The key figures for controlled companies and significant joint arrangements related to noninsurance activities are shown below:

#### **Balance sheet**

ENTITY	CURREN	T ASSETS	TOTA	L ASSETS		EQUITY		CURRENT ABILITIES
	2021	2020	2021	2020	2021	2020	2021	2020
Controlled company								
MAPFRE INMUEBLES, S.G.A.	149.8	151.6	633.4	625.6	499.8	478.1	132.6	146.5
MAPFRE INVERSIÓN SOCIEDAD DE VALORES S.A.	67.4	63.7	200.2	196.5	143.4	144.1	50.8	46.7
FUNESPAÑA, S.A.	59.9	213.4	212.0	214.6	138.2	132.3	67.9	77.4
MAPFRE TECH	44.2	33.5	88.7	78.4	20.9	18.8	62.2	52.0
Subtotal controlled companies	321.3	462.2	1,134.3	1,115.1	802.3	773.3	313.5	322.6

Figures in millions of euros.

#### Income statement

		_	EARNINGS			
ENTITY		Revenue	From o	perations	From overa	Il account
	2021	2020	2021	2020	2021	2020
Controlled company						
MAPFRE INMUEBLES, S.G.A.	47.6	20.5	21.6	(23.2)	21.6	(23.2)
MAPFRE INVERSIÓN SOCIEDAD DE VALORES S.A.	94.8	83.5	41.4	36.1	43.9	37.6
FUNESPAÑA, S.A.	106.9	77.6	6.2	5.5	6.1	5.5
MAPFRE TECH	212.3	199.2	1.5	0.8	1.5	0.8
Subtotal controlled companies	461.6	380.8	70.7	19.2	73.1	20.7

Figures in millions of euros.

# Information relating to joint arrangements and associated undertakings

In 2021 and 2020 MAPFRE PARTICIPACIONES did not receive any dividends from SOLUNION.

The cost and fair value of the shareholding in the SOLUNION joint venture at the close of the year were 37.1 and 63.1 million euros, respectively (37.1 and 59.4 million euros respectively in 2020).



The following table contains the supplementary information for the joint ventures:

IOINT ADDANOFMENT	CASH AND	) CASH	FINANC	CIAI		_	INTEREST		ST		EXPENSE	ES OR
JOINT ARRANGEMENT	EQUIVAL		LIABILI		REPAYN	REPAYMENT		Revenue		ses	INCOME AF	
	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020
SOLUNION SEGUROS DE CREDITO S.A.	11.4	10.4		_		0.6	1.3	1.8	1.3	1.6	(3.9)	(3.3)
TOTAL	11.4	10.4	_	-	_	0.6	1.3	1.8	1.3	1.6	[3.9]	[3.3]

Figures in millions of euros.

The information relating to the key figures of the most relevant associated undertakings is included in Annex 2 of the annual report.

Remuneration of key management personnel

# Board of Directors and other steering Committees

The following table shows the paid remuneration received in the last two years by members of the Board of Directors of the controlling company:

	ı	AMOUNT
ITEM	2021	2020
Short-term remuneration		
Salary	2.6	2.6
Short-term variable remuneration	2.5	2.2
Fixed allowance	2.8	2.8
Travel allowance	0.1	_
Other items	0.2	0.2
Medium-term variable remuneration	_	-
TOTAL REMUNERATION	8.2	7.8
Other remuneration		
Life insurance	0.1	0.1

Figures in million euros.

The basic remuneration for external directors consists of an annual fixed amount for membership to the Board of Directors, which was 110,000 euros in 2021 and 2020. The

Vice-Chairman-Coordinating Director had a fixed annual allowance of 220,000 euros in 2021 and 2020. The members of the Steering Committee received 10.000 euros in 2021 and 2020 and also have a travel, subsistence and accommodation allowance of 3.000 euros. Said amount reached 68.000 euros in the case of the Chair of the Audit and Compliance Committee in 2021 and 2020, and 60,000 euros in the case of people who chair other Steering Committees in 2021 and 2020. Other members of the Audit and Compliance Committee received 48.000 euros in 2021 and 2020, and other members of other sub-steering committees received 39,000 euros in 2021 and 2020.

Members of the Boards of Directors of Spanish insurance companies receive a fixed allowance of 48,000 euros in 2021 and 2020. The external vice-chairmen of the Boards of Directors of Spanish companies received 59,000 euros in 2021 and 2020. Members of Steering Committees received 11,000 euros in 2021 and 2020.

Life insurance is also established in case of death, with an insured capital of 150,253 euros, as well as some of the staff benefits like medical insurance.

Executive directors (who are deemed to be executives of the controlling company as well as those who perform executive functions in other MAPFRE Group companies) receive the remuneration established in their contracts, which includes a fixed salary, incentives

with varying amounts linked to results, life and disability insurance, and other general benefits established for the Group's staff. They also receive certain pension supplements for retirement, externalized through a life insurance policy. All of these payments are in line with the compensation policy established by the Group for its senior managers, whether or not they are directors. Contributions to defined benefit plans amounted to 4.4 million euros in 2021 (4.6 million in 2020), and were recognized as expenses for the year, with the accumulated rights reaching 36.9 and 32.1 million euros at December 31 2021 and 2020, respectively.

Executive directors do not receive the fixed amount established for external directors.

Regarding variable short-term remuneration accrued in the current and previous years, in 2021 3.8 million euros are pending payment (3.3 million euros in 2020).

Additionally, the Board of Directors of MAPFRE S.A. approved, as proposed by the Appointments and Remuneration Committee. for a key group in the company, an additional short-term component tied to both the Return on Equity (ROE) and the Global Combined Ratio. The accrued amount reached 0.6 million euros both in 2021 and 2020, for members of the Board of Directors included in this plan. Further, in 2021, 1.1 million euros in other remuneration corresponding to non-recurrent items accrued.

The basic remuneration for external directors is approved by the Annual General Meeting at the recommendation of the Board of Directors and in keeping with the report drawn up by the company's Appointments and Remuneration Committee. The amount of the contractual remuneration for executive directors and the fixed allowance for membership to the Boards or Steering Committees are approved by the Board of Directors, subject to a report by the committee.

# • Senior Management

Remuneration paid in the last two years is shown below:

		AMOUNT
ITEM	2021	2020
No. of senior management members	9	9
Fixed remuneration	2.6	2.6
Variable remuneration	1.7	1.5
Other concepts	0.3	0.3
TOTAL REMUNERATION	4.6	4.4
Life insurance	0.04	0.03

Figures in million euros.

Regarding short-term variable remuneration accrued in the current and previous years, at the close of 2021, 2.4 million euros are pending payment (2.3 million euros in 2020).

Additionally, on February 10, 2021 and February 11, 2020, the Board of Directors of MAPFRE S.A. approved, as proposed by the Appointments and Remuneration Committee. for a key group in the company, an additional short-term component tied to both the Return on Equity (ROE) and the Global Combined Ratio. The accrued amount reached 0.6 million euros both in 2021 and 2020, for members of Senior Management included in this plan.

Further, in 2021, expenses of 1.8 million euros for the year (1.3 million in 2020) were recorded as contributions to defined benefit plans, with the accumulated rights reaching 11.6 and 8.8 million euros at December 31, 2021 and 2020, respectively.

#### 6.26. COVID-19

MAPFRE's activity during the COVID-19 crisis has focused on two main priorities:

- Guaranteeing the health and safety of all employees and collaborators.
- Ensuring business continuity in order to continue providing the highest level of service to our clients.

From the perspective of managing the crisis provoked by the pandemic, despite its impact and the mobility restrictions imposed in many countries, MAPFRE Group has



maintained the continuity of its operations and has continued providing service to clients everywhere the Group operates, always complying with our commitment to our clients, as well as with the relevant legislation in force in each country at all times.

At the close of December, the percent of personnel who were working on the premises in the key markets where MAPFRE operates was the following: Spain, 95.9 percent of employees on a rotating basis; United States, 78.0 percent of employees on regular schedule with flexibility to work remotely; and Brazil, 100.0 percent of employees on a hybrid mobility model.

In the last quarter of the year, the COVID-19 pandemic situation improved progressively, thanks to advances in the vaccination process. This made it possible to be moderately optimistic about the development of the pandemic situation, with more and more countries slowly getting closer to normality, although new waves and new variants could limit the return to the total normalization of economic activity.

# **Impacts on the Consolidated Income Statement**

The following is a breakdown of the most relevant impacts on Group results, at the close of December 2021, as a result of the coronavirus (COVID-19) crisis:

#### Losses

Losses incurred as a result of claims directly allocated to COVID-19 in 2021, by line of business, are as follows:

		TNUOMA
LINES	2021	2020
Health	88.7	58.8
Burial	15.0	30.0
Life Protection	278.8	83.5
Travel Assistance (Travel insurance)	8.0	23.2
Other lines (Homeowners, Multirisk)	17.7	13.7
IBNR	_	44,1
TOTAL INSURANCE	408.2	253.3
Accepted Reinsurance	52.1	113.4
TOTAL	460.3	366.7

Figures in million euros

By region and business unit, the breakdown of losses (excluding IBNR) is as follows:

		AMOUNT
BUSINESS UNITS	2021	2020
IBERIA	32.7	39.1
LATAM NORTH	130.1	63.3
LATAM SOUTH	42.7	33.5
BRAZIL	188.7	46.2
NORTH AMERICA	2.7	0.8
EURASIA	3.3	3.1
TOTAL INSURANCE	400.2	186
REINSURANCE	52.1	113.4
ASISTENCIA	8	23.2
TOTAL	460.3	322.6

Figures in million euros

# **COVID-19 Expenses**

MAPFRE has mobilized resources and adopted measures aimed at guaranteeing the protection of its staff against the COVID-19 pandemic, as well as ensuring business continuity. The expenses related to these measures incurred by the Group during 2021 reached 3.8 million euros.

#### **Combined Ratio**

The combined ratio to December by line of business during the last three years is broken down below:

	COMBINED RATIO				
LINES	2021	2020			
Auto	100.8%	91.7%			
Health & Accident	100.1%	94.1%			
General P&C	90.8%	92.5 %			
Burial	100.5%	112.1%			
Travel Assistance	107.4%	102.3%			
Life Protection	94.6%	85.4%			

As can be seen, there has been a relevant deterioration of the Auto combined ratio compared to the same period the previous year, from the elimination of mobility restrictions and the return to a certain normality. On the other hand, an improvement can be seen in the General P&C and Burial lines. The combined ratios in the Life Protection and Health lines have gone up significantly, primarily as a result of the high COVID-19 claims in Latin America.

# **Economic effects on the Group Consolidated Balance Sheet and Solvency**

There have been no relevant changes in credit ratings for the Group financial investment portfolio (see Note 7, Credit risk), and there has been no evidence of relevant delays in premium payments from clients or collections from reinsurers, nor of the recoverability of deferred tax assets.

As a result of the extraordinary situation resulting from the COVID-19 pandemic, the Insurance supervisor has recommended the Solvency Capital Requirement (SCR) be recalculated over the course of 2021, allowing estimations in the calculation. The solvency position updates performed by the Group throughout the year are proof of the solidity and resilience of MAPFRE's balance sheet, as well as its continued management capacity.

#### 6.27. EVENTS SUBSEQUENT TO CLOSING

On January 7, 2022, the sale of MAPFRE Insurance Services Australia to Europ Assistance was closed. With this operation, MAPFRE completes its exit from the Australian market, primarily focused on the sale and distribution of Travel Insurance.

The amount agreed on for the sale is expected to be a minimum payment of 6.5 million Australian dollars. Potential additional payments are also foreseen, based on the sold company's business volume development in 2022. This operation will contribute a minimum gain of close to 3.4 million euros.

On January 14, MAPFRE S.A. proceeded to return credit lines for the amount of 155.9 million euros, which were used as temporary financing for the debt buyback carried out on December 14, 2021 and which was immediately cancelled.

# 7. RISK MANAGEMENT

The Board of Directors of MAPFRE S.A. establishes the risk level that the Group would be ready to assume to attain its business objectives with no significant deviations, even in adverse situations. That level, which establishes limits applicable to risk taking, configures the MAPFRE Group's risk appetite.

MAPFRE's structure is based on Units and Companies that are highly autonomous insofar as their management. The governing and management bodies of the Group approve the Units' and Companies' lines of action regarding continuous risk management and supervision through indicators and risk exposure ratios.

To guarantee the effective administration of risks, the Group has developed a series of policies for managing and controlling key risks. The Risk Management policy establishes a framework for risk management and, at the same time, for the development of policies regarding specific risks.



#### These are:

- a. They establish general guidelines, basic principles and a general framework of action for the type of risk, ensuring coherent application within the Group.
- b. Assign responsibilities and define strategies, processes and procedures regarding the information needed to identify, measure, monitor, manage and notify about the risks referred to.
- c. Establish reporting chains of command and communication responsibilities of the risk supervisor.

Risk management is a local responsibility. The Group Risk Management Area handles all significant aspects related to risk management corresponding to the Group as well as relevant aspects of the different legal undertakings belonging to it, establishing benchmark directives and criteria. Respecting the action framework established by the Group, the companies are autonomous and responsible for structuring their own Risk management system in line with the applicable legislation and the complexity of their risk profile.

The Governing Bodies receive information relating to the quantification of the main risks to which the Group is exposed and the capital resources available to cover them, as well as information relating to compliance with the established risk appetite limits.

Assigned capital is established prospectively in general based on estimates based on the budgets for the following year and it is periodically reviewed throughout the year in line with the development of risks in order to ensure compliance with the established risk appetite limits.

Exposure to the types of risk coming from the Group financial instruments and insurance contracts, as well as the processes and methods used for their management and measurement are explained in sections A), B), C) and D) of this Note.

#### A. INSURANCE RISK

#### 1. Sensitivity to insurance risk

This sensitivity analysis measures the effect on capital fluctuations upward and downward of the determining factors of insurance risk (number of insured risks, average premium value, frequency and cost of claims). One measure of the sensitivity to the Non-Life insurance risk is the impact that a one percentage point change in the combined ratio would have on the annual results and, consequently, on equity. The following table shows this effect and the volatility index of the ratio, calculated according to the standard deviation in a fiveyear time horizon:

		S OF 1% VARIATION	COMBINED RATIO
BUSINESS UNITS _	IN I	IE COMBINED RATIO	VOLATILITY INDEX
	2021	2020	
Insurance			
- IBERIA	28.9	33.7	2.6%
- LATAM	22.3	20.3	3.1%
- INTERNATIONAL	16.7	18.8	2.2%
Reinsurance	23.1	18.9	2.3%
Assistance	(0.9)	4.1	2.3%
Global Risks	1.5	1.5	16.8%
CONSOLIDATED	99.4	93.2	1.2%

In the case of the Life business. MAPFRE uses the standard formula to measure and manage the conditioning factors of insurance risk, which contemplates the following aspects:

- Mortality
- Morbidity
- Revision
- Expenses
- Lapse
- Catastrophe

The Group calculates its Solvency Capital Requirement (SCR) in line with the requirements of the standard formula for all risks expect the longevity sub-risk for MAPFRE VIDA, which is calculated with a partial internal model and approved by the Directorate General for Insurance and Pension Funds (DGSFP) in Spain.

Based on the sensitivity analysis carried out regarding the main technical variables (mortality, disability, expenses and lapses) in the Group's main Life insurers, there are no relevant deviations from Life insurance provisions and, therefore, from the own funds of these entities or the Group.

Adequate allocation of technical provisions is one of the basic principles of the Group's insurance management. The technical provisions are calculated by the companies' actuarial teams and the amounts are validated by an independent party that did not participate in the calculation. The establishment of technical provisions is regulated by a specific policy.

The main actuarial methodologies considered to be adequate, applicable and relevant for the calculation of technical provisions under Solvency II for MAPFRE Group are:

# For Non-Life insurance:

• Combinations of generally accepted deterministic methods to determine the ultimate loss ratio based on the selection of factors to determine average cost and frequency.

• Stochastic methods to determine the loss ratio assuming a probability distribution function.

#### For Life insurance:

- Policy by policy calculation of the current expected value of acquired commitments based on existing statistical information regarding mortality, longevity, disability, etc.
- · Projections based on groupings of homogenous policies or 'model points' where the policy by policy cash flow calculations are disproportionate in relation to the nature and complexity of the company's risks, as long as the projection does not distort the results obtained.
- Stochastic calculations, where relevant. to recognize the temporary value of the options and guarantees.

# 2. Concentrations of insurance risk The Group has a high degree of insurance risk diversification since it operates in virtually all insurance lines in Spain and has a wide presence in the international markets.

The Group has implemented a system of procedures and limits which allows it to control the level of concentrated insurance risk.

It is standard practice to use reinsurance contracts to mitigate the insurance risk arising from the concentration or accumulation of guarantees exceeding the maximum acceptance levels.

# 2.a) Premiums by risk

The following tables show the breakdown for the last two years of written direct insurance and accepted reinsurance premiums classified according to the type of business underwritten:

# 2021

		ACCEPTED REINS	SURANCE		DIRECT				
			NON-LIFE		(				
			NC						
ITEM	Life	Catastrophic risk	Other risks	Total	Catastrophic risk	Life	Automobile	Other	Total
Written premiums, direct insurance	-	_	_	-	491.8	4,252.2	5,335.8	8,047.8	18,127.6
Premiums from accepted reinsurance	630.0	404.4	2,992.6	4,027.0	_	_	_	_	_

Figures in millions of euros.

# 2020

	-	ACCEPTED REINSURANCE NON-LIFE DIRECT INSURANCE OTHER RISKS NON-LIFE							
ITEM	Life	Catastrophic risk	Other risks	Total	Catastrophic risk	Life	Automobile	Other	Total
Written premiums, direct insurance	_	_	_	_	467.7	3,813.9	5,542.9	6,942.9	16,767.3
Premiums from accepted reinsurance	553.7	333.7	2,827.5	3,714.9	_	_	_	_	_

Datos en millones de euros.

# 2.b) Premiums by product and segment

The following tables show premiums issued for direct insurance and accepted reinsurance by product and segment, in the last two years:

# 2021

PRODUCT	IBERIA	LATAM NORTH	LATAM SOUTH	BRAZIL	NORTH AMERICA	EURASIA	ASISTENCIA	GLOBAL RISKS	REINSURANCE	CORPORATE AREAS AND CONSOLIDATION ADJUSTMENTS	TOTAL
Life	2,097.6	403.8	265.4	1,154.6	0.8	335.0	_	_	_	0.3	4,257.5
Automobile	2,258.6	244.1	388.7	461.4	1,282.2	749.1	3.6	_	_	(3.0)	5,384.7
Homeowners and commercial risks	1,055.2	122.7	92.8	355.7	632.7	91.3	_	-	_	(0.6)	2,349.8
Health	672.4	480.0	68.3	0.3	43.1	102.9	_	-	_	7.0	1,374.0
Accident	105.8	13.5	95.7	_	2.0	5.4	_	_	_	0.2	222.6
Other Non-Life	1,406.8	923.6	706.8	1,368.1	112.3	77.1	482.8	_	_	(348.9)	4,728.6
Reinsurance	_	_	_	_	_	_	_	1,283.0	4,991.6	(2,437.2)	3,837.4
TOTAL	7,596.4	2,187.7	1,617.7	3,340.1	2,073.1	1,360.8	486.4	1,283.0	4,991.6	[2,782.2]	22,154.6

Figures in millions of euros.

# 2020

PRODUCT	IBERIA	LATAM NORTH	LATAM SOUTH	BRAZIL	NORTH AMERICA	EURASIA	ASISTENCIA	GLOBAL RISKS	REINSURANCE	CORPORATE AREAS AND CONSOLIDATION ADJUSTMENTS	TOTAL
Life	1,676.9	424.1	226.3	1,209.5	2.3	279.7	_	_	_	0.1	3,818.8
Automobile	2,234.6	230.7	345.4	443.5	1,350.7	928.0	68.0	_	_	(67.6)	5,533.3
Homeowners and commercial risks	1,013.4	118.6	184.3	322.7	626.7	84.4	_	_	_	(10.1)	2,339.9
Health	611.7	443.3	72.7	0.4	48.5	111.4	_	_	_	1.6	1,289.6
Accident	103.0	12.6	75.0	_	1.7	5.7	_	_	_	0.1	198.0
Other Non-Life	1,359.3	345.4	546.8	1,109.3	68.0	74.2	551.0	_	_	(330.4)	3,723.6
Reinsurance	_	-		_	-	-	_	1,255.8	4,430.7	(2,107.5)	3,579.0
TOTAL	6,998.9	1,574.6	1,450.5	3,085.4	2,097.9	1,483.4	618.9	1,255.8	4,430.7	[2,514.0]	20,482.2

# 2.c) Premiums by currency

The following tables show the breakdown for the last two years of written direct insurance premiums.

CURRENCY	FINANCI	AL YEAR
CURRENCY	2021	2020
Euro	8,567.3	8,000.5
US dollar	3,843.8	3,439.6
Brazilian real	3,340.1	3,085.4
Mexican peso	572.1	534.8
Argentine peso	131.1	99.9
Venezuelan digital bolivar	13.4	5.8
Turkish lira	209.2	230.5
Colombian peso	268.7	238.7
Chilean peso	158.5	136.9
Pound sterling	41.9	125.6
Peruvian sol	292.7	290.3
Indonesian rupiah	36.0	34.7
Other currencies	652.8	544.8
TOTAL	18,127.6	16,767.3

Figures in millions of euros.

# 3. Claims

Section 3.4 of Note 6.13 of the annual report,

"Technical Provisions", offers information about the progression of claims.

# B. CREDIT RISK

# 1. Credit risk arising from reinsurance contracts

The following table shows the breakdown of receivables against reinsurers in the last two years:

Eigunes in millions of sunss		
TOTAL NET POSITION	3,686.8	3,500.9
Due on ceded and retroceded reinsurance transactions	(892.1)	(690.1)
<ul> <li>Receivables on ceded and retroceded reinsurance transactions</li> </ul>	381.2	394.4
Other technical provisions	0.5	2.6
Provision for outstanding claims	4,142.8	3,738.4
· Provision for Life insurance	54.4	55.6
REINSURANCE	2021	2020
CEDED AND RETROCEDED	BOOK	/ALUE

Figures in millions of euros.

The following table shows the breakdown of credits against reinsurers based on the financial solvency margin:

TOTAL NET POSITION	3,686.8	3,500.9	
WITHOUT CREDIT RATING	637.2	576.4	
BB OR LESS	116.7	82.4	
BBB	153.2	317.4	
A	1,239.6	363.6	
AA	892.0	994.1	
AAA	648.2	1,166.9	
LEVEL (*)	2021	2020	
ו דערו (*)	800K /	/ALUE	

Figures in millions of euros. (\*) According to local criteria The following table shows the type and amount of the guarantees granted by reinsurers in the last two years:

TYPE OF SURETY		AMOUNT
TYPE UF SURETY	2021	2020
Letters of credit	110.5	94.4
Guarantees	_	_
Pledging of assets	_	_
Other guarantees	22.1	17.0
TOTAL	132.6	111.4

Figures in millions of euros.

The balances corresponding to receivables on direct insurance and co-insurance operations amounted to 3.9 and 3.5 billion euros at December 31, 2021 and 2020, respectively. Estimated losses due to impairment are recorded in the income statement as specified in accounting policy 5.9.

# 2. Credit risk arising from other financial instruments

The breakdown for the last two years of the portfolio of fixed-income securities, hybrid securities, deposits and cash, based on the payment capacity of issuers of fixed-income securities and financial institutions, is shown below:

# ISSUER CAPACITY FOR PAYMENT (\*)

# **BOOK VALUE**

	Held-to-maturity portfolio		Available	Available-for-sale portfolio		portfolio		Cash
	2021	2020	2021	2020	2021	2020	2021	2020
AAA	1,054.2	1,107.2	2,477.0	3,081.4	1,158.8	788.4	182.2	177.7
AA	83.2	47.6	2,919.9	3,164.4	346.1	316.4	147.0	173.1
A	27.4	184.7	13,607.0	14,761.9	566.0	456.1	1,845.1	1,208.1
BBB	167.6	29.6	6,553.5	6,223.1	759.9	848.5	402.5	546.5
BB OR LESS	30.5	42.8	289.3	257.8	43.0	25.2	74.1	83.8
WITHOUT CREDIT RATING	142.3	145.2	284.7	270.5	202.7	96.5	236.7	229.8
TOTAL	1,505.2	1,556.9	26,131.4	27,759.1	3,076.5	2,531.1	2,887.6	2,418.9

Figures in millions of euros. (\*) According to local criteria



#### 3. Fixed-income securities in default

There were no fixed-income securities in default for significant amounts at December 31, 2021 and 2020.

#### 4. Receivables

The following table shows the composition of the receivables heading at December 31, 2021 and 2020, as well as impairment losses, gains on recorded impairment reversals, and received amounts for guarantees in the last two years:

	IMPAIRMENT								
ITEM	Net balance on balance sheet		Recorded losses		Reversal gains		Guarantees Received		
	2021	2020	2021	2020	2021	2020	2021	2020	
Receivables on direct insurance and co-insurance operations	3,892.0	3,477.3	(8.5)	(14.5)	7.1	6.7	_	-	
Receivables on reinsurance operations	791.7	1,012.2	(1.7)	(16.1)	2.7	15.5	_	-	
Tax receivables	365.1	331.5	_	_	_	_	_	_	
Corporate and other receivables	545.9	538.1	(3.9)	(2.8)	3.3	1.4	_	_	
TOTAL	5,594.7	5,359.2	[14.1]	[33.4]	13.1	23.6	-	-	

Figures in millions of euros

# E. LIQUIDITY RISK

With respect to liquidity risk, MAPFRE has a Liquidity Risk Management Policy and an Asset and Liability Management Policy, which together comprise the benchmark framework for acting in this regard. In MAPFRE, the general practice is based on maintaining sufficient cash balances to comfortably cover the commitments arising from its obligations to insured parties and creditors. Thus, at December 31, 2020, the cash and cash equivalent balance amounted to 2.9 billion euros (2.4 billion euros the previous year), equivalent to 7.4 percent of total financial investments and cash (6.2 percent at the close of 2020).

For Life and Savings insurance, the investment criteria applied consists in matching the maturities of investments with obligations entered into under the terms of insurance contracts in order to mitigate the long-term liquidity risk. In addition, most fixed-income investments have an investment grade and are traded in organized markets, providing ample capacity to act against potential liquidity stress.

Assets with maturity exceeding one year are described in the "Interest rate risk" section.

Lastly, MAPFRE's low level of debt as regards shareholders' equity, combined with the amount not drawn down from the syndicated loan taken out by the controlling company, provides additional liquidity through financing operations. Note 6.12 "Financial liabilities" provides information on the Group's debt with credit institutions and its other financial liabilities.

# 1. Liquidity risk arising from insurance contracts

The table below shows the estimated schedule of disbursements for insurance liabilities recorded at December 31, 2021 and 2020 (nonfinancial discount amounts).

# 2021

	ESTIMATED CASH OUTFLOWS IN YEARS							
ITEM	2022	2023	2024	2025	2026	2027 a 2031	Subsequent	Total
Provisions for Life insurance	2,624.3	1,609.6	1,390.6	1,256.9	1,185.8	4,264.3	6,543.9	18,875.4
Provision for outstanding claims	5,905.0	2,398.1	1,136.2	680.9	459.2	928.5	478.2	11,986.1
Other technical provisions	103.6	48.7	50.4	50.7	52.2	278.3	670.2	1,254.1
Due on direct insurance and coinsurance operations	857.2	20.5	12.0	8.2	4.9	11.0	1.2	915.0
Due on reinsurance operations	1,234.4	6.2	4.2	2.5	1.5	3.4	0.6	1,252.8
TOTAL	10,724.5	4,083.1	2,593.4	1,999.2	1,703.6	5,485.5	7,694.1	34,283.4

Figures in millions of euros.

# 2020

ESTIMATED CASH OUTFLOWS IN Y								
ITEM	2021	2022	2023	2024	2025	2026 to 2029	Subsequent	Total
Provisions for Life insurance	2,491.4	1,625.3	1,392.1	1,212.1	1,100.7	4,286.1	7,094.5	19,202.1
Provision for outstanding claims	5,135.0	2,301.5	1,116.3	738.4	492.7	890.0	536.5	11,210.5
Other technical provisions	100.6	40.0	40.6	41.0	42.0	223.2	708.1	1,195.5
Due on direct insurance and coinsurance operations	894.4	17.8	10.9	8.1	4.6	9.3	5.8	951.0
Due on reinsurance operations	1,277.0	9.7	5.7	4.0	2.3	4.6	2.8	1,305.9
TOTAL	9,898.4	3,994.3	2,565.6	2,003.5	1,642.3	5,413.2	8,347.7	33,864.9



# 2. Liquidity risk arising from subordinated liabilities and financial liabilities

The breakdown for the last two years of disbursement maturities for subordinated and financial liabilities, excluding the financial discount, is shown below:

#### 2021

ITEM						MA	TURITY IN
ITEM -	2022	2023	2024	2025	2026	Subsequent	Total
Subordinated liabilities	46.9	46.9	46.9	46.9	46.9	1,167.5	1,402.0
Issue of debentures and other negotiable securities	13.9	13.9	13.9	13.9	871.2	_	926.8
Due to credit institutions	221.6	45.7	56.2	658.3	58.3	82.3	1,122.4
Other financial liabilities (excluding for trading, others at fair value and w/o maturity)	710.0	0.8	0.3	0.7	0.3	2.3	714.4
TOTAL	992.4	107.3	117.3	719.8	976.7	1,252.1	4,165.6

Figures in millions of euros.

#### 2020

ITEM						MA	TURITY IN
TIEWI -	2021	2022	2023	2024	2025	Subsequent	Total
Subordinated liabilities	46.9	46.9	46.9	46.9	46.9	1,214.4	1,448.8
Issue of debentures and other negotiable securities	16.3	16.3	16.3	16.3	16.3	1,016.3	1,097.5
Due to credit institutions	53.8	39.9	39.8	48.7	636.4	66.0	884.5
Other financial liabilities (excluding for trading, others at fair value and w/o maturity)	603.2	1.0	1.0	0.9	0.2	3.0	609.2
TOTAL	720.1	104.0	103.9	112.7	699.7	2,299.6	4,040.0

Figures in millions of euros.

# F. MARKET RISK

The MAPFRE Risk Management Area carries out resilience and sensitivity tests regarding the impact of financial variables from the market on its solvency position.

The Group's Investment Area regularly conducts analyses of the sensitivity of the investment portfolio's value to market risk. Among others, the most usual indicators are the modified duration, for fixed-income securities, and the VaR, or value at risk, for equity instruments.

# 1. Interest rate risk

The following tables show the significant information of the last two years regarding the level of exposure to interest rate risk of the financial assets and liabilities:

#### AMOUNT OF ASSETS EXPOSED TO INTEREST RATE RISK AT FAIR VALUE

PORTFOLIO	Fixed interest rate		Not ex	posed to risk		Total
	2021	2020	2021	2020	2021	2020
To maturity	1,419.5	1,470.9	108.3	113.4	1,527.8	1,584.4
Available for sale	23,573.6	25,317.9	5,387.9	4,782.8	28,961.5	30,100.7
Trading	4,570.8	4,048.3	1,183.3	777.7	5,754.1	4,826.0
TOTAL	29,563.9	30,837.1	6,679.5	5,674.0	36,243.4	36,511.1

Figures in millions of euros.

The assets with a fixed interest rate include the immunized portfolios, which amounted to 10.3 and 16.5 billion euros at December 31, 2021 and 2020 respectively, thus reducing the interest rate risk.

# AMOUNT OF LIABILITIES EXPOSED TO INTEREST RATE RISK AT FAIR VALUE

ITEM	Fix	ed interest rate	Not exposed to risk			Total
	2021	2020	2021	2020	2021	2020
Subordinated liabilities	1,122.2	1,121.6	_	_	1,122.2	1,121.6
Issue of debentures and other negotiable securities	862.8	1,005.6	_	_	862.8	1,005.6
Due to credit institutions	167.1	72.4	939.4	794.0	1,106.5	866.4
Other financial liabilities	974.1	828.2	1,394.5	768.5	2,368.6	1,596.7
TOTAL	3,126.2	3,027.9	2,333.9	1,562.5	5,460.1	4,590.4

Figures in millions of euros.

The following tables show the breakdown of financial investments by maturity for 2021 and 2020.



# December 31, 2021

# MATURITY IN:

		WATOTITT	IIV.				
ITEM	Closing balance	1 year	2 years	3 years	4 years	5 years	Subsequent or without maturity
HELD TO MATURITY PORTFOLIO							
Fixed income	1,505.2	420.5	258.2	115.8	47.9	100.4	562.4
Other investments	22.6	13.9	0.8	0.2	_	3.7	4.0
TOTAL HELD TO MATURITY PORTFOLIO	1,527.8	434.4	259.0	116.0	47.9	104.1	566.4
AVAILABLE FOR SALE PORTFOLIO							
Fixed income	26,131.4	2,522.4	2,176.3	2,088.7	2,088.6	3,645.7	13,609.7
Other investments	147.5	8.1	0.8	0.9	0.4	_	137.3
TOTAL AVAILABLE FOR SALE PORTFOLIO	26,278.9	2,530.5	2,177.1	2,089.6	2,089.0	3,645.7	13,747.0
TRADING PORTFOLIO							
Financial swaps	420.6	(104.8)	(175.4)	(220.2)	(72.9)	(295.6)	1,289.5
Options	_	_	_	_	_	_	_
Fixed income	2,859.7	1,092.7	248.6	219.3	138.4	271.6	889.1
Hybrids	216.8	74.6	65.6	5.5	9.0	49.2	12.9
Deposits	_	_	_	_	_	_	_
TOTAL TRADING PORTFOLIO	3,497.1	1,062.5	138.8	4.6	74.5	25.2	2,191.5

# December 31, 2020

#### MATURITY IN:

				•••			
ITEM	Closing balance	1 year	2 years	3 years	4 years	5 years	Subsequent or without maturity
HELD TO MATURITY PORTFOLIO							
Fixed income	1,556.9	262.8	289.1	212.0	103.8	60.4	628.8
Other investments	27.4	18.9	0.9	_	0.3	0.1	7.3
TOTAL HELD TO MATURITY PORTFOLIO	1,584.4	281.7	290.0	212.0	104.0	60.4	636.1
AVAILABLE FOR SALE PORTFOLIO							
Fixed income	27,759.1	1,716.2	2,167.8	2,291.0	2,284.9	2,342.2	16,957.0
Other investments	19.6	11.6	1.2	0.8	1.0	0.3	4.8
TOTAL AVAILABLE FOR SALE PORTFOLIO	27,778.7	1,727.8	2,169.0	2,291.8	2,286.0	2,342.4	16,961.7
TRADING PORTFOLIO							
Financial swaps	501.4	(93.1)	(164.0)	(108.8)	(139.6)	(139.6)	1,146.5
Options	1.0	0.3	_	_	_	_	0.8
Fixed income	2,215.7	739.7	175.7	194.3	167.8	197.8	740.4
Hybrids	315.5	114.8	70.1	65.3	_	3.6	61.8
Deposits	_	_	_	_	_	_	_
TOTAL TRADING PORTFOLIO	3,033.6	761.7	81.8	150.8	28.2	61.8	1,949.4
F:	'						

Figures in millions of euros.

The average interest rate and modified duration of fixed-income investments in 2021 and 2020 are shown below:

ITEM	2021	2020
Average interest rate (%)	3.42	3.34
Modified duration (%)	6.95	7.55

The modified duration reflects the sensitivity of the value of the assets to movements in interest rates and represents an approximation of the percentage variation that the value of financial assets would experience for every

percentage point (100 bp) of variation of interest rates.

The balances included in the "Receivables" heading under the assets on the balance sheet and in the "Due on direct insurance and co-insurance operations", "Due on reinsurance operations", "Tax liabilities" and "Other debts" accounts under the liabilities on the balance sheet do not accrue interest and they are usually settled the following year. Liabilities with a maturity exceeding one year are covered in the section "Liquidity risk arising from subordinated liabilities and financial liabilities".



#### 2. Exchange rate risk

The following table shows the breakdown of assets and liabilities regarding the currencies in which they are recorded at the end of the last two years.

CURRENCY		ASSETS		LIABILITIES	NET TOTAL		
UUNNEINUY	2021	2020	2021	2020	2021	2020	
Euro	36,162.5	43,021.6	33,036.3	39,292.4	3,126.2	3,729.2	
US dollar	13,736.4	12,877.0	9,904.8	9,496.3	3,831.6	3,380.7	
Mexican peso	1,231.7	1,212.1	891.8	899.6	339.9	312.6	
Brazilian real	6,875.0	6,195.5	5,777.6	4,968.1	1,097.4	1,227.4	
Turkish lira	382.5	523.4	402.0	508.5	(19.5)	14.9	
Chilean peso	270.1	348.6	105.2	271.6	164.9	77.0	
Venezuelan digital bolivar	12.7	13.0	10.0	12.5	2.7	0.5	
Argentine peso	303.3	246.8	207.3	160.5	96.0	86.4	
Colombian peso	1,217.0	1,367.1	1,144.8	1,247.4	72.2	119.7	
Pound sterling	544.7	587.0	392.0	468.2	152.7	118.8	
Canadian dollar	96.5	86.6	18.2	20.9	78.3	65.8	
Philippine peso	157.4	103.7	75.0	78.1	82.4	25.7	
Peruvian sol	780.0	746.0	656.3	594.5	123.7	151.5	
Indonesian rupiah	158.9	148.9	67.2	69.0	91.7	80.0	
Other currencies	1,925.5	1,675.3	1,499.1	1,227.2	426.4	447.6	
TOTAL	63,854.2	69,152.6	54,187.6	59,314.8	9,666.6	9,837.8	

Figures in millions of euros.

The sensitivity of the Group's equity to changes in euro exchange rates against the different currencies in which assets are stated is determined by the net total amount shown in the previous table, having deducted the amount for the non-monetary items. Similarly, the effect of these exchange rate variations on the Group's future results is determined by the volume of earnings obtained in each currency. In this regard, Annex 1 provides a breakdown of the country in which the operations of each Group company are located, and Annex 2 provides the result obtained by the most relevant companies in the Group.

# 3. Stock market risk

The VaR or value at risk (maximum variation expected in a one-year time horizon and at a confidence level of 99 percent) of equities and mutual funds exposed to stock market risk amounted to 1.3 billion and 1.4 billion

euros at December 31, 2021 and 2020, respectively.

# 4. Property risk

At December 31, 2021 the Group had property assets representing approximately 5.2 percent of total investments and cash (5.0 percent at December 31, 2020), of which approximately 46.0 percent corresponds to its own offices (46.4 percent at December 31, 2020). This equity serves the dual function of providing administrative and sales support as well as generating revenues from investments and diversifying investments. The breakdown of these property assets is shown in the following table:

ITEM	NE	T BOOK VALUE	MARKET VALUE		
ITEM	2021	2020	2021	2020	
Real estate investments	1,260.0	1,199.5	1,685.1	1,698.7	
Real estate for own use	1,071.8	1,040.4	1,416.3	1,414.5	
TOTAL	2,331.8	2,239.9	3,101.4	3,113.2	

Figures in millions of euros.

Unrealized gains would offset a fall in the price of the properties equivalent to approximately 24.8 percent of their market value at the close of 2021 (28.1 percent at the close of 2020).

# E. ENVIRONMENTAL, SOCIAL AND GOVERNANCE (ESG) RISKS

MAPFRE is constantly analyzing all factors that, should they materialize, would or could impact the business. This analysis includes environmental, social and governance (ESG) factors, which makes it possible to obtain additional information about social movements and transformations, stakeholder expectations as well as those of the market, which affect the organization.

Based on the analysis of these ESG factors and how they can affect the business in the short, medium and long-term, they are included in the typology of risks established by the company, and measures for their prevention and mitigation are adopted.

The strategy for the fight against climate change is articulated in MAPFRE through the Corporate Environmental Footprint Plan 2021-2030, which gives continuity to the previous Energy Efficiency and Climate Change Plan 2014-2020, incorporating other environmental variables that are decisive in the adaptation and mitigation processes.

The MAPFRE S.A. Board of Directors also approved, in September 2021, a new update of the Group Environmental Policy in which key aspects such as Green Procurement are included, and the Circular Economy (via the zero waste initiative) and Natural Capital are introduced.

In line with the defined objectives, the 2021 carbon footprint of MAPFRE companies

located in Spain and Portugal has been neutralized. In the context of the new Environmental Footprint Plan, the Group has established new objectives to be added to the previously existing ones:

#### Objectives to 2024:

- Reduce the Group's carbon footprint by 19 percent compared to the 2019 baseline.
- Neutralize MAPFRE's carbon footprint in Brazil, the United States, Mexico, Peru, Puerto Rico, Germany, Italy and Turkey.

# Objectives to 2030:

- Reduce the Group's carbon footprint by 50 percent compared to the 2019 baseline.
- Neutralize the remaining carbon footprint for the Group as a whole.

These lines of action define the Group's roadmap to fight climate change.

The following is a list of the key environmental commitments regarding underwriting and investment applicable to all Group entities starting in 2022:

#### Underwriting commitment:

Environmental commitments have been reinforced and modified, thus advancing activity in favor of a transition to a lowcarbon economy, accompanying clients in their decarbonization processes and energy transitions.

#### Investment commitment:

The first measurement of environmental impact on the portfolio was performed, so that decarbonization objectives can be established and decision-making can be well-directed. The investment portfolio carbon footprint was calculated using a proprietary method as



well as the Partnership for Carbon Accounting Financials (PCAF) method, measuring the emissions of the equity portfolio, Corporate debt and Government fixed income.

The Integrated Report provides further information on the environmental risks and management.

# 8. OTHER INFORMATION

# 8.1. INFORMATION RELATED TO THE **GOVERNING BODY**

In the last two years, there have not been any conflicts of interest, either direct or indirect, between the directors or the people connected to them and the Group.

In the last two years, the controlling company's directors did not carry out any operations with the controlling company itself or with any other Group company either outside the scope of the companies' ordinary trading activities or outside normal market conditions.

The insurance premium paid on behalf of the administrators for damages liability was 1.0 million euros in 2021 (0.8 million euros in 2020).

# 8.2. FEES EARNED BY THE AUDITORS

The annual accounts of the controlling company and of the main Group companies for the financial year 2021 have been audited by the firm KPMG, with the main exception of the subsidiaries with registered offices in Indonesia and Ecuador, whose auditors are PKF and GRANT THORNTON, respectively.

The remuneration accrued by the main auditor is shown below. It is deemed that these fees do not compromise the independence of the auditors.

ITEM	AMOUNT			
I I E IVI	2021	2020		
Audit services	7.0	7.5		
Other verification services	1.4	1.5		
Tax services	_	_		
Other services	0.1	0.1		
TOTAL SERVICES OF MAIN AUDITOR	8.5	9.1		

Figures in millions of euros.

The abovementioned amounts include those paid to the company KPMG Auditores, S.L. to the Group in 2021 for the amount of 2.3 million euros for audit services (2.4 million euros in 2020) and 0.5 million euros for Other verification services (0.7 million in 2020).

These include, most notably, other required reviews (by regulation or requirement of external partners), as well as services regarding regulatory compliance, the most relevant of which are those corresponding to the review of the Solvency Reports (0.3 million euros).

Other entities associated with KPMG International (KPMG Asesores, S.L.) have invoiced 0.1 million euros for an independent review of the Non-Financial Information Statement.

Fees related to account auditing services provided by auditors other than the main auditor amounted to 0.1 million euros in 2021 and 2020, in each year.

# 8.3. ENVIRONMENTAL INFORMATION

The Group companies do not have any environment-related item in the last two financial years that might be significant or specifically included in these consolidated annual accounts.

# 8.4. INFORMATION ON AVERAGE PROVIDER PAYMENT PERIOD

Details of the payments made by the Group's fully consolidated Spanish companies to providers in the financial years 2021 and 2020:

ITFM	DA	YS
IIEW	2021	2020
Average provider payment period	7.9	5.7
Ratio of paid operations	7.8	5.3
Ratio of operations pending payment	18.2	30.4

ITEM	2021	2020
Total payments made	2,148.7	1,581.0
Total pending payments exceeding the maximum statutory term	29.5	21.9

Figures in millions of euros.



# Appendix 1: Subsidiaries, associated undertakings and joint ventures at december 31, 2021 and 2020

	Address	Participation in Capital				
Name			Percentage		0 111 11	Integration
		Holder	2021	2020	Consolidation method	method for Solvency
		IBERIA				
MAPFRE ESPAÑA COMPAÑÍA DE SEGUROS	Ctra. Pozuelo, 50. Majadahonda	MAPFRE, S.A.	83.5173	83.5168	(A)	(1)
Y REASEGUROS S.A.	Madrid (España)	MAPFRE PARTICIPACIONES, S.A.	16.4827	16.4825		
CLUB MAPFRE, S.A.	Ctra. Pozuelo, 50.	MAPFRE ESPAÑA, S.A.	99.9875	99.9875		
	Majadahonda. Madrid (España)	MAPFRE AUTOMOCIÓN S.A.U	0.0125	0.0125		
CENTRO DE EXPERIMENTACIÓN Y	Ctra.Valladolid, km1 Ávila (España)	MAPFRE ESPAÑA, S.A.	99.9982	99.9982	(A)	(1)
SEGURIDAD VIAL MAPFRE, S.A.		MAPFRE, S.A.	0.0018	0.0018		
MAPFRE AUTOMOCIÓN S.A.U	Ctra. Pozuelo, 50. Majadahonda. Madrid (España)	MAPFRE ESPAÑA, S.A.	100.0000	100.0000	(A)	(1)
VERTI ASEGURADORA,	Doctor Esquerdo, 138 Madrid (España)	MAPFRE ESPAÑA, S.A.	99.9991	99.9991	(A)	(1)
COMPAÑÍA DE SEGUROS Y REASEGUROS, S.A		CLUB MAPFRE, S.A.	0.0009	0.0009		
VERTI MEDIACION SOCIEDAD	Doctor Esquerdo, 138 Madrid (España)	VERTI ASEGURADORA S.A.	98.0000	98.0000	(F)(A)	(F)(1)
DE AGENCIA DE VALORES VINCULADA, S.L.		CLUB MAPFRE, S.A.	2.0000	2.0000		
RASTREATOR.COM LTD (Sold in 2021)	Greyfriars House Greyfriars Road Cardiff Cardiff. South Wales CF10 3AL (Reino Unido)	MAPFRE ESPAÑA, S.A.	0.0000	25.0000	(H)	(H)
MAPFRE CONSULTORES DE SEGUROS Y REASEGUROS, S.A.	Ctra. Pozuelo, 50. Majadahonda. Madrid (España)	MAPFRE ESPAÑA, S.A.	50.0000	50.0000	(A)	(1)
		MAPFRE, S.A.	50.0000	50.0000		
MULTISERVICIOS MAPFRE MULTIMAP, S.A.	Ctra. Pozuelo, 52. Majadahonda. Madrid (España)	MAPFRE ESPAÑA, S.A.	97.5000	97.5000	(A)	(1)
		CENTROS MÉDICOS S.A.	2.5000	2.5000		
FUNESPAÑA, S.A.U.	C/ Doctor Esquerdo, 138 5º Pita Madrid (España)	MAPFRE ESPAÑA, S.A.	99.7810	99.7760	(A)	(1)
FUNESPAÑA DOS, S.L.	C/ Doctor Esquerdo, 138 5º Plta Madrid (España)	FUNESPAÑA, S.A.	100.0000	100.0000	(F)(A)	(F)(1)
POMPES FÚNEBRES DOMINGO, S.L.	C/ Mercaderes, 5 Bajo Tortosa. Tarragona (España)	FUNESPAÑA DOS, S.L.	100.0000	100.0000	(A)	(1)
SERVICIOS FUNERARIOS FUNEMADRID, S.A.U.	C/ Doctor Esquerdo, 138 5º Plta Madrid (España)	FUNESPAÑA DOS, S.L.	100.0000	100.0000	(A)	(1)

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			Per	centage	Consolidation	Integration method for
Name	Address	Holder	2021	2020	Consolidation method	Solvency
CEMENTERIO JARDÍN DE ALCALA DE HENARES, S.A.	Carretera de Pastrana,Km 3 Alcala de Henares. Madrid (España)	FUNEMADRID	49.0000	49.0000	(C)	(3)
EMPRESA MIXTA SERVEIS MUNICIPALS DE TARRAGONA, S.L.	Carretera Villa de Valencia, 2 Tarragona (España)	FUNESPAÑA DOS, S.L.	49.0000	49.0000	(C)	(3)
CEMENTERIO PARQUE ANDUJAR, S.A.	C/ Cementerio, 4 Andujar. Jaén (España)	FUNESPAÑA DOS, S.L.	72.8200	72.8200	(A)	(1)
SERVICIOS FUNERARIOS DE ZARAGOZA, S.L.	C/Doctor Esquerdo, 138 5º Plta Madrid (España)	FUNESPAÑA DOS, S.L.	70.0000	70.0000	(A)	(1)
TANATORIUM ZRT	Joseph Krt, 49 Budapest (Hungría)	FUNESPAÑA, S.A.	100.0000	100.0000	(A)	(1)
INICIATIVAS ALCAÉSAR, S.L.	C / Viena, 2 1º A Cáceres (España)	FUNESPAÑA DOS, S.L.	40.0000	40.0000	(C)	(3)
SALZILLO SERVICIOS FUNERARIOS, S.L.	C/ Doctor Esquerdo, 138 5º Plta Madrid (España)	FUNESPAÑA DOS, S.L.	45.0000	45.0000	(C)	(1)
DE MENA SERVICIOS FUNERARIOS, S.L.	C/ Doctor Esquerdo, 138 5º Plta Madrid (España)	FUNESPAÑA DOS, S.L.	70.0000	70.0000	(A)	(1)
ISABELO ALVAREZ MAYORGA, S.A.	Carretera Ávila - Valladiolid Km 08 Ávila (España)	FUNESPAÑA DOS, S.L.	50.0000	50.0000	(C)	(3)
SERVICIOS FUNERARIOS DEL NERVIÓN, S.L.	Alameda de Recalde 10 Bilbao (España)	FUNESPAÑA DOS, S.L.	50.0000	50.0000	(C)	(3)
NUEVO TANATORIO, S.L.	Avenida Hermanos Bou, 251 Castellón (España)	FUNESPAÑA DOS, S.L.	50.0000	50.0000	(C)	(3)
SERVICIOS FUNERARIOS LA CARIDAD, S.L.	Carretera Sanlúcar - Trebujena Km 1,5 Sanlúcar de Barrameda. Cádiz (España)	FUNESPAÑA DOS, S.L.	50.0000	50.0000	(C)	(3)
TANATORIO DE ÉCIJA, S.L.	C / Camino del Valle Écija. Sevilla (España)	FUNESPAÑA DOS, S.L.	33.3300	33.3300	(C)	(3)
TANATORIO SE-30 SEVILLA, S.L.	C/ San Juan Bosco, 58 Zaragoza (España)	FUNESPAÑA DOS, S.L.	10.0000	10.0000	(C)	(3)
ALL FUNERAL SERVICES, S.L.	C/Doctor Esquerdo, 138 5º Plta Madrid (España)	FUNESPAÑA, S.A.	100.0000	100.0000	(A)	(1)
FUNESPAÑA CHILE, S.A.	Santiago de Chile (Chile)	FUNESPAÑA, S.A.	50.0000	50.0000	(B)	(9)
FUNEUROPA CHILE, S.A.	Santiago de Chile (Chile)	FUNESPAÑA, S.A.	50.0000	50.0000	(B)	(9)
FUNERARIAS REUNIDAS DEL BIERZO, S.A.	C/Doctor Esquerdo, 138 5º Plta Madrid (España)	FUNESPAÑA DOS, S.L.	85.8200	85.8200	(A)	(1)
SERVICIOS FUNERARIOS LUCEM S.L.	C/La Costera número 20, Polígono Industrial Bovalar 46970 Alaquás. Valencia (España)	FUNESPAÑA DOS, S.L.	50.0000	50.0000	(C)	(3)

		Participation in Capital				
		F		centage	Consolidation	Integration
Name	Address	Holder	2021	2020	method	method for Solvency
FUNERARIA SAN VICENTE, S.L.	C/ Restauración, número 2-bajo, Polígono Industrial y de Servicios "Matallana" 41440-Lora del Río. Sevilla (España)	FUNESPAÑA DOS, S.L.	50.0000	50.0000	(c)	(3)
INVERSIONES FUNERARIAS ANDALUZAS, S.L.	C/Torredonjimeno s/n Martos. Jaén (España)	FUNESPAÑA DOS, S.L.	33.3300	33.3300	(C)	(3)
FUNERARIA ALIANZA CANARIA, S.L.	Luis Doreste Silva, 18B 35004 Las Palmas de Gran Canaria (España)	FUNESPAÑA DOS, S.L.	100.0000	100.0000	(A)	(1)
MEDISEMAP, AGENCIA DE SEGUROS, S.L.	Ctra. Pozuelo, 52. Majadahonda	MAPFRE ESPAÑA, S.A.	66.6667	66.6667	(A)	(1)
	Madrid (España)	MAPFRE VIDA, S.A.	33.3333	33.3333		
CENTROS MÉDICOS MAPFRE, S.A.	Ctra. Pozuelo, 50. Majadahonda. Madrid (España)	MAPFRE ESPAÑA, S.A.	100.0000	100.0000	(A)	(1)
MAPFRE VIDEO Y COMUNICACIÓN S.A.	Ctra. Pozuelo, 50. Majadahonda Madrid (España)	MAPFRE ESPAÑA, S.A.	75.0000	75.0000	(A)	(1)
		MAPFRE VIDA, S.A.	25.0000	25.0000		
BANKINTER SEGUROS GENERALES, CÍA DE SEGUROS Y REASEGUROS S.A.	Avda. Bruselas, 12 Alcobendas. Madrid (España)	MAPFRE ESPAÑA, S.A.	50.1000	50.1000	(A)	(1)
AUDATEX ESPAÑA, S.A.	Av de Barajas, 34 Parque Empresarial Omega 28108 Alcobendas. Madrid (España)	MAPFRE ESPAÑA, S.A.	12.5000	12.5000	(C)	(3)
TECNOLOGÍAS DE LA INFORMACIÓN Y REDES PARA LAS ENTIDADES ASEGURADORAS, S.A	C/ García Paredes, 55 Madrid (España)	MAPFRE ESPAÑA, S.A.	22.9506	22.9506	(C)	(3)
MAPFRE QUINGDAO ENTERPRISE MANAGEMENT CONSULTING CO (Salida en 2021 por disolución)	Qingdao (Chlna)	MAPFRE ESPAÑA, S.A.	0.0000	100.0000	(A)	(1)
AGROSEGURO	C/ Gobelas, 23 Madrid (España)	MAPFRE ESPAÑA, S.A.	19.8100	19.8100	(C)	(3)
SALVADOR CAETANO AUTO (SGPS), S.A.	Avenida Vasco da Gama 14-10 4430-247 Vila Nova de Gaia (Portugal)	MAPFRE ESPAÑA, S.A.	24.6100	24.6100	(C)	(3)
SALUD DIGITAL MAPFRE S.A.	Ctra. Pozuelo, 50. Majadahonda	MAPFRE ESPAÑA, S.A.	97.5000	97.5000	(A)	(1)
	Madrid (España)	CENTROS MÉDICOS MAPFRE, S.A.	2.5000	2.5000		
PUY DU FOU ESPAÑA,S.A.	C/ Cuesta de Carlos V, 9 45001 Toledo (España)	MAPFRE ESPAÑA, S.A.	19.3810	19.3810	(C)	(3)
SANTANDER MAPFRE SEGUROS Y REASEGUROS S.A	Ctra. Pozuelo, 50. Majadahonda Madrid (España)	MAPFRE ESPAÑA, S.A.	50.0100	50.0100	(A)	(1)

	Address	Participation i	Participation in Capital				
			Per	centage	0 111 11	Integration	
Name		Holder	2021	2020	Consolidation method	method for Solvency	
SANTANDER ASSURANCE SOLUTIONS, S.A.	C/ Juan Ignacio Luca de Tena, 11 28027 Madrid (España)	SANTANDER MAPFRE SEGUROS Y REASEGUROS, S.A.	33.0000	0.0000	(G)(C)	(G)(3)	
MAPFRE INMUEBLES, S.G.A.	Ctra. Pozuelo, 52 Majadahonda Madrid (España)	MAPFRE ESPAÑA, S.A.	82.9732	82.9732	(A)	(1)	
	(Lopana)	MAPFRE, S.A.	9.9983	9.9979			
		MAPFRE VIDA, S.A.	7.0279	7.0279			
DESARROLLOS URBANOS CIC. S.A.	Ctra. Pozuelo, 52. Majadahonda	MAPFRE INMUEBLES, S.G.A.	99.9216	99.9216	(A)	(1)	
	Madrid (España)	MAPFRE, S.A.	0.0784	0.0784			
SERVICIOS INMOBILIARIOS MAPFRE S.A.	Ctra. Pozuelo, 52. Majadahonda	MAPFRE INMUEBLES, S.G.A.	99.9000	99.9000	(A)	(1)	
	Madrid (España)	DESARROLLOS URBANOS CIC. S.A	0.1000	0.1000			
MAP SL EUROPEAN INVEST SARL	3 Rue Gabriel Lippmann L- 5365 Munsbach Grand Duchy of luxembourg	MAPFRE INMUEBLES, S.G.A.	50.0000	0.0000	(G)(E)	(G)(3)	
MAPAR IMPERIAL 14, S.L.	Cra. Húmera, 52 28023 Madrid (España)	MAPFRE INMUEBLES, S.G.A.	100.0000	0.0000	(G)(A)	(G)(1)	
INMO ALEMANIA GESTIÓN DE ACTIVOS INMOBILIARIOS, S.L.	P <sup>o</sup> de la Castellana, 24 (Madrid) España	MAPFRE ESPAÑA, S.A.	20.0000	20.0000	(C)	(3)	
MAPFRE TECH, S.A.	Ctra. Pozuelo, 52 Majadahonda Madrid (España)	MAPFRE ESPAÑA, S.A.	65.1574	65.1574	(A)	(1)	
		MAPFRE VIDA, S.A.	11.6834	11.6834			
		MAPFRE RE, S.A.	0.8002	0.8002			
		MAPFRE ASISTENCIA, S.A.	1.5684	1.5684			
		MAPFRE INTERNACIONAL, S.A.	20.0000	20.0000			
		MAPFRE INVERSIÓN, S.A.	0.0160	0.0160			
		MAPFRE, S.A.	0.7746	0.7746			
MAPFRE SEGUROS GERAIS S.A.	Rua Doutor António Loureiro Borges, 9 Algés (Portugal),	MAPFRE ESPAÑA, S.A.	100.0000	100.0000	(A)	(1)	
MAPFRE SEGUROS DE VIDA S.A.	Rua Doutor António Loureiro Borges, 9, Algés (Portugal)	MAPFRE SEGUROS GERAIS S.A.	100.0000	100.0000	(A)	(1)	
MAPFRE SANTANDER PORTUGAL COMPANHIA DE SEGUROS, S.A.	Rua Doutor António Loureiro Borges, 9, Algés (Portugal)	MAPFRE SEGUROS GERAIS S.A.	50.0100	50.0100	(F)(A)	(F)(1)	
MAPFRE VIDA SOCIEDAD ANÓNIMA DE SEGUROS Y REASEGUROS SOBRE LA VIDA HUMANA	Carretera de Pozuelo, 50. (28222) Majadahonda. Madrid (España)	MAPFRE, S.A.	99.9234	99.9225	(A)	(1)	
CONSULTORA ACTUARIAL Y DE		MAPFRE VIDA, S.A.	99.9339	99.9339	(A)	(1)	
PENSIONES MAPFRE VIDA S.A.	(28222) Majadahonda Madrid (España)	MAPFRE, S.A.	0.0661	0.0661			
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		Participation				
			Pero	centage		Integration
Name	Address	Holder	2021	2020	Consolidation method	method for Solvency
GESTIÓN MODA	Avda.General Perón,40	MAPFRE VIDA, S.A.	99.8215	99.8215	(A)	(1)
SHOPPING S.A.	Madrid (España)	MAPFRE, S.A.	0.1785	0.1785		
MAPFRE INVERSIÓN	Carretera de Pozuelo, 50-1,	MAPFRE VIDA, S.A.	99.9991	99.9991	(A)	(4)
SOCIEDAD DE VALORES S.A.	M-4. 2º Planta Módulo Sur. (28222) Majadahonda Madrid (España)	MAPFRE, S.A.	0.0009	0.0009		
MAPFRE ASSET	Carretera de Pozuelo,	MAPFRE INVERSIÓN, S.A.	99.9853	99.9853	(A)	(4)
MANAGEMENT, S.G.I.I.C., S.A	50-1, M-4. 2º Planta Módulo Norte. (28222) Majadahonda. Madrid (España)	MAPFRE, S.A.	0.0147	0.0147		
MAPFRE VIDA PENSIONES,	Carretera de Pozuelo,	MAPFRE INVERSIÓN, S.A.	99.9971	99.9971	(A)	(4)
ENTIDAD GESTORA DE FONDOS DE PENSIONES S.A.	50-1, M-4. 2º Planta Módulo Norte. Madrid (España)	MAPFRE, S.A.	0.0029	0.0029		
BANKIA VIDA, S.A. DE SEGUROS Y REASEGUROS (Salida en 2021 por venta)	Ctra. Pozuelo, 50 28222 (Majadahonda) Madrid (España)	MAPFRE VIDA, S.A.	0.0000	51.0000	(H)	(H)
MIRACETI S.A.	Carretera de Pozuelo, 50 28222 (Majadahonda) Madrid (España)	MAPFRE VIDA, S.A.	99.9991	99.9991	(A)	(1)
	Madrid (España)	MAPFRE, S.A.	0.0009	0.0009		
			0.0000	0.0000		
BANKINTER SEGUROS DE VIDA, S.A. DE SEGUROS Y REASEGUROS	Avda. Bruselas, 12 Alcobendas. Madrid (España)	MAPFRE VIDA, S.A.	50.0000	50.0000	(A)	(1)
CAJA CASTILLA LA MANCHA VIDA Y PENSIONES, S.A.	C/ Carretería, 5 Cuenca (España)	MAPFRE VIDA, S.A.	50.0000	50.0000	(A)	(1)
MAPFRE AM- GOOD GOVERNANCE	60, avenue J.F. Kennedy	MAPFRE VIDA, S.A.	40.7924	35.1459	(A)	(9)
GOVERNANGE	L-1855 Luxembourg Grand Duchy of Luxembourg	OTHER GROUP COMPANIES	25.3849	39.9306		
MAPFRE AM- IBERIAN EQUITIES	60, avenue J.F. Kennedy	MAPFRE VIDA, S.A.	58.4544	60.8408	(A)	(9)
EQUITIES	L-1855 Luxembourg Grand Duchy of Luxembourg	OTHER GROUP COMPANIES	21.3475	28.5132		
MAPFRE AM-EUROPEAN EQUITIES	60, avenue J.F. Kennedy	MAPFRE VIDA, S.A.	71.7228	69.2616	(A)	(9)
EQUITIES	L-1855 Luxembourg Grand Duchy of Luxembourg	OTHER GROUP COMPANIES	19.3435	22.6746		
MAPFRE AM-MULTI ASSET STRATEGY	60, avenue J.F. Kennedy L-1855 Luxembourg Grand	MAPFRE ESPAÑA, S.A.	41.6139	41.6139	(A)	(9)
	Duchy of Luxembourg	MAPFRE RE, S.A.	43.5891	43.5891		
		OTHER GROUP COMPANIES	8.8017	14.7970		
FONDMAPFRE ELECCION DECIDIDA	Ctra. Pozuelo, 50.	MAPFRE VIDA, S.A.	39.6963	41.6354	(A)	(9)
DEGIDIDA	Majadahonda Madrid (España)	OTHER GROUP COMPANIES	21.3012	14.1661		
FONDMAPFRE ELECCION MODERADA	Ctra. Pozuelo, 50. Majadahonda	MAPFRE VIDA, S.A.	48.9819	46.8965	(A)	(9)
	Madrid (España)	OTHER GROUP COMPANIES	7.3393	3.5363		

		Participation in Capital				
			Perd	centage	Consolidation	Integration method for
Name	Address	Holder	2021	2020	method	Solvency
FONDMAPFRE ELECCION	Ctra. Pozuelo, 50.	MAPFRE VIDA, S.A.	48.3609	54.5839	(A)	(9)
PRUDENTE	Majadahonda Madrid (España)	OTHER GROUP COMPANIES	7.5003	2.3995		
FONDMAPFRE BOLSA AMERICA	Ctra. Pozuelo, 50	MAPFRE VIDA, S.A.	27.0780	26.0686	(A)	(9)
AMENICA	Majadahonda Madrid (España)	MAPFRE ESPAÑA, S.A.	16.7966	22.9088		
		OTHER GROUP COMPANIES	17.3079	23.5396		
FONDMAPFRE RENTA DÓLAR	Ctra. Pozuelo, 50.	MAPFRE RE, S.A.	23.0525	23.8561	(A)	(9)
	Majadahonda Madrid (España)	MAPFRE ESPAÑA, S.A.	23.0941	23.7576		
		MAPFRE VIDA, S.A.	23.7764	13.3073		
FONDMAPFRE GLOBAL F.I.	Ctra. Pozuelo, 50.	MAPFRE VIDA, S.A.	40.9075	39.8869	(A)	(9)
•	Majadahonda Madrid (España)	OTHER GROUP COMPANIES	4.3135	5.6999		
FONDMAPFRE BOLSA	Ctra. Pozuelo, 50.	MAPFRE VIDA, S.A.	12.2207	12.2512	(A)	(9)
EUROPA F.I	Majadahonda Madrid (España)	MAPFRE RE, S.A.	21.3734	21.5788		
		OTHER GROUP COMPANIES	24.7377	31.0829		
MAPFRE AM- SHORT TERM EURO I	60, avenue J.F. Kennedy	MAPFRE ESPAÑA, S.A.	31.7476	35.0585	(A)	(9)
	L-1855 Luxembourg Grand Duchy of Luxembourg	MAPFRE RE, S.A.	40.6023	30.9254		
	bucily of Euxembourg	OTHER GROUP COMPANIES	3.5981	4.3498		
FONDMAPFRE GARANTIA, F.I	Ctra. Pozuelo, 50. Majadahonda Madrid (España)	MAPFRE VIDA, S.A.	99.9989	99.9990	(A)	(9)
FONDMAPFRE GARANTIA II, F.I	Ctra. Pozuelo, 50. Majadahonda Madrid (España)	MAPFRE VIDA, S.A.	99.9971	99.9971	(A)	(9)
STABLE INCOME EUROPEAN	60, avenue J.F. Kennedy	MAPFRE ESPAÑA, S.A.	18.0882	21.7000	(A)	(9)
REAL ESTATE FUND	L-1855 Luxembourg Grand Duchy of Luxembourg	MAPFRE RE, S.A.	19.9213	20.8100		
	bacily of Laxoniscal g	OTHER GROUP COMPANIES	12.6184	15.9900		
MAPFRE AM-BEHAVORIAL	60, avenue J.F. Kennedy	MAPFRE RE, S.A.	21.6982	25.7672	(A)	(9)
FUNDI	L-1855 Luxembourg Grand Duchy of Luxembourg	OTHER GROUP COMPANIES	23.2531	26.8929		
MAPFRE AM-INCLUSION	60, avenue J.F. Kennedy	MAPFRE ESPAÑA, S.A.	18.5859	17.3322	(A)	(9)
RESPONSABLE	L-1855 Luxembourg Grand Duchy of Luxembourg	MAPFRE RE, S.A.	27.9465	24.0224		
	budily of Euxembourg	OTHER GROUP COMPANIES	19.5280	50.7728		
MAPFRE AM-US FORCOTTEN	60, avenue J.F. Kennedy	MAPFRE ESPAÑA, S.A.	33.5656	43.7559	(A)	(9)
VALUE	L-1855 Luxembourg Grand Duchy of Luxembourgg	MAPFRE RE, S.A.	27.5133	20.4195		
	baony of Luxembourgy	OTHER GROUP COMPANIES	15.5137	19.2575		
MAPFRE AM CAPITAL	60, avenue J.F. Kennedy	MAPFRE VIDA, S.A.	17.2586	0.0000	(F)(A)	(F)(9)
RESPONSABLE	L-1855 Luxembourg Grand	MAPFRE INVERSION, SA.	2.2048	3.3933		
	Duchy of Luxembourg	OTHER GROUP COMPANIES	9.4987	37.2960		

		Participation				
			Pero	centage	0!:	Integration
Name	Address	Holder	2021	2020	Consolidation method	method for Solvency
MAPFRE AM GLOBAL BOND	60, avenue J.F. Kennedy	MAPFRE VIDA, S.A.	47.6583	45.4957	(F)(A)	(F)(9)
FUND	L-1855 Luxembourg Grand	MAPFRE ESPAÑA, S.A.	10.9931	14.3550		
	Duchy of Luxembourg	OTHER GROUP COMPANIES	16.5518	20.1954		
SWISSLIFE SPPICAV	60, avenue J.F. Kennedy	MAPFRE ESPAÑA, S.A.	15.0675	15.0675	(F)(C)	(F)(3)
	L-1855 Luxembourg Grand Duchy of Luxembourg	MAPFRE RE, S.A.	17.0497	17.0497		
		OTHER GROUP COMPANIES	17.8828	17.8828		
OLIFAN INMO 18 OPCI	60, avenue J.F. Kennedy	MAPFRE ESPAÑA, S.A.	25.7487	32.8562	(F)(A)	(F)(9)
	L-1855 Luxembourg Grand Duchy of Luxembourg	MAPFRE RE, S.A.	32.0832	40.9394		
		OTHER GROUP COMPANIES	5.7552	7.3344		
MAPFRE INFRAESTRUCTURAS	Ctra. Pozuelo, 50. Majadahonda Madrid (España)	MAPFRE ESPAÑA, S.A.	8.0654	8.0654	(F)(C)	(F)(3)
FCR		MAPFRE RE, S.A.	9.3366	9.3366		
		OTHER GROUP COMPANIES	4.5148	4.5148		
MAPFRE PRIVATE	Ctra. Pozuelo, 50. Majadahonda Madrid (España)	MAPFRE ESPAÑA, S.A.	28.0800	28.0800	(F)(A)	(F)(9)
EQUITY I FCR		MAPFRE RE, S.A.	35.7600	35.7600		
		OTHER GROUP COMPANIES	14.6400	14.6400		
MAPFRE FONDTESORO	Ctra. Pozuelo, 50.	MAPFRE VIDA, S.A.	12.2424	0.0000	(G)(A)	(G)(9)
PLUS, F.I.	Majadahonda Madrid (España)	OTHER GROUP COMPANIES	11.9171	0.0000		
ALMA MUNDI INSURTECH FUND, FCRE	Plaza Santa Bárbara, 2 Madrid (España)	MAPFRE S.A.	28.4600	0.0000	(G)(C)	(G)(3)
MAPFRE ENERGIAS	Avda. de Bruselas, 13 pl.1,	MAPFRE ESPAÑA, S.A.	29.1500	0.0000	(G)(A)	(G)(9)
RENOVABLES I, F.C.R.	pta. C 28108 Alcobendas	MAPFRE RE, S.A.	27.9000	0.0000		
		OTHER GROUP COMPANIES	24.4500	0.0000		
ENERGIAS RENOVABLES IBERMAP, S.L.	C/ Tomás Redondo, 1 Madrid (España)	MAPFRE ENERGIAS RENOVABLES I, F.C.R.	80.0000		(G)(C)	(G)(3)
FONDMAPFRE RENTA FIJA	Ctra. Pozuelo, 50.	MAPFRE VIDA, S.A.	34.0210	0.0000	(G)(A)	(G)(9)
FLEXIBLE	Majadahonda Madrid (España)	OTHER GROUP COMPANIES	1.2402	0.0000		

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		Per		rcentage	01:-	Integration method for	
Name	Address	Holder	2021	2020	Consolidation method	Solvency	
		BRAZIL					
MAPFRE SEGUROS GERAIS S.A.	Avd.Naçoes Unidas, 11711 16. Andar Brooklin São Paulo. (Brasil)	MAPFRE PARTICIPAÇOES, S.A.	100.0000	100.0000	(A)	(7)	
MAPFRE VERA CRUZ CONSULTORIA E ADMINISTRACAO DE FUNDOS LTDA.	Avd.Naçoes Unidas, 11711 16. Andar Brooklin São Paulo (Brasil)	MAPFRE BRASIL PARTICIPAÇOES, S.A.	100.0000	100.0000	(A)	(1)	
BB MAPFRE PARTICIPAÇOES, S.A.	Avd.Naçoes Unidas, 11711 16. Andar Brooklin São Paulo (Brasil)	MAPFRE BRASIL PARTICIPAÇOES, S.A.	25.0100(*)	25.0100(*)	(A)	(1)	
MAPFRE CAPITALIZAÇAO S.A.	Avd.Naçoes Unidas, 11711 16. Andar Brooklin São Paulo (Brasil)	MAPFRE PARTICIPAÇOES, S.A.	100.0000	100.0000	(A)	(1)	
MAPFRE PARTICIPAÇOES, S.A.	Avd.Naçoes Unidas, 11711 16. Andar Brooklin São Paulo (Brasil)	MAPFRE BRASIL PARTICIPAÇOES, S.A.	100.0000	100.0000	(A)	(1)	
MAPFRE BRASIL PARTICIPAÇOES, S.A.	Avd.Naçoes Unidas, 11711 16. Andar Brooklin São Paulo (Brasil)	MAPFRE INTERNACIONAL, S.A. MAPFRE INVESTMENT S.A	99.1700 0.8300	99.1700 0.8300	(A)	(1)	
MAPFRE VIDA S.A.	Avd.Naçoes Unidas, 11711 16. Andar Brooklin São Paulo (Brasil)	MAPFRE PARTICIPAÇOES, S.A.	100.0000	100.0000	(A)	(7)	
MAPFRE INVESTIMENTOS LTDA.	Avd.Naçoes Unidas, 11711 16. Andar Brooklin São Paulo	MAPFRE INVESTIMENTOS E PARTICIPAÇOES SA	99.90	99.90	(A)	(9)	
	(Brasil)	MAPFRE BRASIL PARTICIPAÇOES, S.A.	0.1000	0.1000			
MAPFRE PREVIDENCIA S.A.	Avda.Mª Coelho Aguiar 215 Jardim São Luis   Bloco F - 2º andar, São Paulo (Brasil)	MAPFRE PARTICIPAÇOES, S.A.	100.0000	100.0000	(A)	(7)	
MAPFRE INVESTIMENTOS E PARTICIPAÇOES, S.A.	Avd.Naçoes Unidas, 11711 17. Andar Brooklin São Paulo (Brasil)	MAPFRE BRASIL PARTICIPAÇOES, S.A.	100.0000	100.0000	(A)	(1)	
ALIANÇA DO BRASIL SEGUROS, S.A.	R.Manuel da Nobrega, 12809. Andar, Rio de Janeiro Sao Paulo (Brasil)	BB MAPFRE PARTICIPAÇOES S.A.	100.0000	100.0000	(A)	(7)	
BRASILSEG COMPANHIA DE SEGUROS S.A.	R.Senador Dantas, 105 29 parte, 30 e 31. Andares. São Paulo-SP (Brasil)	BB MAPFRE PARTICIPAÇOES S.A.	100.0000	100.0000	(A)	(7)	
MAC INVESTIMENTOS S.A	Avenida das Nações Unidas, 12.495 11º Andar Brooklin São Paulo-SP (Brasil)	MAPFRE INVESTIMENTOS E PARTICIPAÇÕES SA	100.0000	100.0000	(A)	(1)	
MAPFRE SAUDE LTDA	Avenida das Nações Unidas, 12.495 11º Andar Brooklin São Paulo-SP (Brasil)	MAPFRE BRASIL PARTICIPAÇOES, S.A.	99.9900	99.9900	(A)	(1)	
PROTENSEG CORRETORA DE SEGUROS LTDA	Avenida das Nações Unidas, 12.495 11º Andar Brooklin São Paulo-SP (Brasil)	MAPFRE BRASIL PARTICIPAÇOES, S.A.	100.0000	100.0000	(A)	(1)	



		Participation in				
			Per	centage	Canaalidatian	Integration method for
Name	Address	Holder	2021	2020	Consolidation method	Solvency
		LATAM NORTH			,	
MAPFRE TENEDORA DE ACC, S.A.	Costa del Este, diagonal al Business Park Panamá (Panamá)	MAPFRE AMERICA CENTRAL, S.A.	100.0000	100.0000	(A)	(9)
MAPFRE AMERICA CENTRAL S.A	Costa del Este, diagonal al Business Park Panamá (Panamá)	MAPFRE INTERNACIONAL, S.A.	99.9000	99.9000	(A)	(1)
MAPFRE SEGUROS HONDURAS S.A.	Avenida Berlín y Calle Viena, piso 7	MAPFRE TENEDORA DE ACC, S.A.	73.2569	73.2569	(A)	(9)
MAPFRE PANAMÁ S.A.	Lomas del Guijarro Sur. Edificio Plaza Azul Tegucigalpa, M.D.C. (Honduras)	MAPFRE AMERICA CENTRAL, S.A.	25.1031	25.1031		
	Costa del Este, diagonal al Business Park Panamá (Panamá)	MAPFRE AMERICA CENTRAL, S.A.	99.3772	99.3772	(A)	(1)
MAPFRE SEGUROS EL SALVADOR, S.A.	Alameda Roosevelt, 3107 Nivel 7 San Salvador (El Salvador)	MAPFRE AMERICA CENTRAL, S.A.	78.1065	78.1065	(A)	(9)
INMOBILIARIA AMERICANA S.A.	Alameda Roosevelt, 31-07 San Salvador (El Salvador)	MAPFRE AMERICA CENTRAL, S.A.	78.9000	78.9000	(A)	(9)
MAPFRE SEGUROS COSTA RICA S.A.	Barrio Tournón, Edificio Alvasa, 2do. Piso Diagonal al Periódico La República en interseción con Ctra de Guapiles (Ruta 32)San José (Costa Rica)	MAPFRE TENEDORA DE ACC, S.A.	100.0000	100.0000	(A)	(9)
MAPFRE SEGUROS GUATEMALA S.A.	5a Avenida 5-55 Zona 14 Europlaza Europlaza Torre 4 Nivel 16 y PH.Ciudad de Guatemala(Guatemala)	MAPFRE TENEDORA DE ACC, S.A.	100.0000	100.0000	(A)	(9)
MAPFRE SEGUROS NICARAGUA S.A.	Edificio Invercasa, 1er. Piso Managua (Nicaragua)	MAPFRE TENEDORA DE ACC, S.A.	100.0000	100.0000	(A)	(9)
MAPFRE DOMINICANA S.A.	Ave Abraham Lincoln, 952	MAPFRE INTERNACIONAL, S.A.	99.9999	99.9999	(A)	(9)
	esq. José Amado Soler Ensanche Piantini, Santo Domingo (República Dominicana)	CREDIPRIMAS, S.A.	0.0001	0.0001		
MAPFRE BHD COMPAÑÍA DE SEGUROS, S.A.	Ave Abraham Lincoln, 952 esq. José Amado Soler Ensanche Piantini, Santo Domingo (República Dominicana)	MAPFRE DOMINICANA S.A.	51.0000	51.0000	(A)	(9)
CREDIPRIMAS, S.A.	Ave Abraham Lincoln, 952 esq. José Amado Soler Ensanche Piantini, Santo Domingo (República Dominicana)	MAPFRE BHD COMPAÑÍA DE SEGUROS S.A.	100.0000	100.0000	(A)	(9)

		Participation in Capital				
			Per	rcentage	0	Integration
Name	Address	Holder	2021	2020	Consolidation method	method for Solvency
MAPFRE SALUD ARS	Av. 27 de Febrero No. 50. Edificio ARS Palic, Urb. El Vergel, Santo Domingo (República Dominicana)	MAPFRE DOMINICANA S.A.	51.0000	51.0000	(F)(A)	(F)(9)
MAPFRE MÉXICO S.A.	Avenida Paseo de la	MAPFRE INTERNACIONAL, S.A.	55.6602	55.6602	(A)	(7)
	Reforma nº243, Delegación Cuauhtémoc Distrito Federal C.P. 06500 (México),	GRUPO CORPORATIVO LML S.A.	44.3398	44.3398		
GRUPO CORPORATIVO LML S.A. DE C.V.	Avenida Paseo de la Reforma nº243, Delegación Cuauhtémoc Distrito Federal C.P. 06500 (México)	MAPFRE INTERNACIONAL, S.A.	100.0000	100.0000	(A)	(1)
MAPFRE UNIDAD DE SERVICIOS S.A. DE C.V.	Avenida Paseo de la Reforma nº243, Delegación Cuauhtémo Distrito Federal C.P. 06500 (México)	MAPFRE MÉXICO S.A.	99.9982	99.9982	(A)	(7)
MAPFRE DEFENSA LEGAL S.A. DE C.V.		MAPFRE MÉXICO S.A.	100.0000	100.0000	(A)	(7)
MAPFRE TEPEYAC INC.	109 Este San Ysidro Blvd No. 65 San Isidro California, EEUU	MAPFRE MÉXICO S.A.	100.0000	100.0000	(A)	(7)
MAPFRE SERVICIOS MEXICANOS S.A.	Avenida Paseo de la Reforma nº243, Delegación Cuauhtémoc Distrito Federal C.P. 06500 (México),	MAPFRE MÉXICO S.A.	99.9900	99.9900	(A)	(7)
CESVI MÉXICO, S.A.	Calle 1 Sur No. 101 Parque Industrial Toluca 2000 Toluca. Estado de México (Mexico)	MAPFRE MÉXICO S.A.	16.6700	16.6700	(D)	(9)
MAPFRE FIANZAS S.A.	Avenida Paseo de la Reforma nº243, Delegación Cuauhtémoc Distrito Federal C.P. 06500 (México)	MAPFRE MÉXICO S.A.	100.0000	100.0000	(A)	(7)

		Participation in Capital					
			Per	centage	Consolidation	Integration method for	
Name	Address	Holder	2021	2020	method	Solvency	
		LATAM SOUTH					
MAPFRE ARGENTINA HOLDING S.A.	Avda. Juana Manso, 205 C 1107CBE Puerto Madero Buenos Aires (Argentina)	MAPFRE INTERNACIONAL, S.A.	100.0000	100.0000	(A)	(1)	
MAPFRE ARGENTINA SEGUROS S.A.	Avda. Juana Manso, 205 C 1107CBE Puerto Madero Buenos Aires (Argentina)	MAPFRE ARGENTINA HOLDING S.A.	99.9988	99.9988	(A)	(1)	
CLUB MAPFRE ARGENTINA S.A.	Avda. Juana Manso, 205 C 1107CBE Puerto Madero	MAPFRE ARGENTINA HOLDING S.A.	97.0000	97.0000	(A)	(1)	
	Buenos Aires (Argentina)	MAPFRE ARGENTINA SEGUROS DE VIDA S.A.	3.0000	3.0000			
MAPFRE ARGENTINA	Avda. Juana Manso, 205	MAPFRE INTERNACIONAL, S.A.	64.0000	64.0000	(A)	(9)	
SEGUROS DE VIDA S.A.	C 1107CBE Puerto Madero Buenos Aires (Argentina)	MAPFRE ARGENTINA HOLDING S.A.	36.0000	36.0000			
CESVI ARGENTINA, S.A.	Calle 9 y 17. Parque Ind.Pilar Buenos Aires (Argentina)	MAPFRE ARGENTINA SEGUROS S.A.	60.6400	60.6400	(A)	(1)	
MAPFRE CHILE SEGUROS S.A.	Isidora Goyenechea 3520 p 16 Las Condes Santiago de Chile (Chile)	MAPFRE INTERNACIONAL, S.A.	100.0000	100.0000	(A)	(1)	
MAPFRE CHILE Isidora Goyenechea 35 ASESORÍAS, S.A 16 Las Condes	Isidora Goyenechea 3520 p	MAPFRE CHILE SEGUROS S.A.	99.9999	99.9999	(A)	(1)	
	16 Las Condes Santiago de Chile (Chile)	MAPFRE INTERNACIONAL, S.A.	0.0001	0.0001			
MAPFRE COMPAÑÍA	Isidora Goyenechea	MAPFRE CHILE SEGUROS S.A.	87.2900	87.2900	(A)	(1)	
DE SEGUROS GENERALES DE CHILE S.A.	3520 p 16 Las Condes Santiago de Chile (Chile)	MAPFRE CHILE ASESORÍAS, S.A	12.7100	12.7100			
MAPFRE CHILE VIDA, S.A.	Isidora Goyenechea 3520 p 16 Las Condes Santiago de Chile (Chile)	MAPFRE INTERNACIONAL, S.A.	100.0000	100.0000	(A)	(9)	
MAPFRE COMPAÑÍA DE	Isidora Goyenechea	MAPFRE CHILE VIDA S.A.	99.9968	99.9968	(A)	(9)	
SEGUROS DE VIDA DE CHILE S.A.	3520 p 16 Las Condes Santiago de Chile (Chile)	MAPFRE INTERNACIONAL, S.A.	0.0032	0.0032			
MAPFRE SEGUROS GENERA-	Carrera, 14, nº 96-34	MAPFRE INTERNACIONAL, S.A.	93.8525	93.7178	(A)	(1)	
LES DE COLOMBIA S.A.	Santa Fé de Bogotá (Colombia)	APOINT S.A.	6.1425	6.2768			
	,	MAPFRE COLOMBIA VIDA SEGUROS S.A.	0.0000	0.0021			
CREDIMAPFRE S.A.	Carrera, 14, nº 96-34 Santa Fé de Bogotá (Colombia)	MAPFRE SEGUROS GENERALES DE COLOMBIA S.A.	100.0000	100.0000	(A)	(1)	
MAPFRE COLOMBIA VIDA	Carrera, 14, nº 96-34	MAPFRE INTERNACIONAL, S.A.	94.3541	94.3541	(A)	(1)	
SEGUROS S.A.	Santa Fé de Bogotá (Colombia)	APOINT S.A.	5.6459	5.6459			
CESVI COLOMBIA, S.A.	Carrera 87, Num.15-87 Santa Fé de Bogotá (Colombia)	MAPFRE SEGUROS GENERALES DE COLOMBIA S.A.	67.7723	67.7723	(A)	(1)	

		Participation i				
			Per	centage	Consolidation	Integration method for
Name	Address	Holder	2021	2020	method	Solvency
MAPFRE SERVICIOS EXEQUIALES SAS	Carrera, 14, nº 96-34 Santa Fé de Bogotá (Colombia)	CREDIMAPFRE S.A.	100.0000	100.0000	(A)	(1)
MAPFRE ATLAS COMPAÑÍA DE SEGUROS, S.A.	Kennedy e Norte, Justino Cornejo y Avda, Luis Orrantia. Edificio Torres Atlas Guayaquil (Ecuador)	MAPFRE INTERNACIONAL, S.A.	67.6550	60.0000	(A)	(9)
MAPFRE PARAGUAY COMPAÑÍA DE SEGUROS S.A.	Av.Mariscal López, 910 Asunción (Paraguay)	MAPFRE INTERNACIONAL, S.A.	89.5400	89.5400	(A)	(9)
MAPFRE PERÚ COMPAÑÍA DE SEGUROS Y REASEGUROS S.A.	Av.Veintiocho de Julio, 873 Miraflores- Lima 18 (Perú)	MAPFRE INTERNACIONAL, S.A.	99.2902	99.2900	(A)	(1)
MAPFRE PERÚ ENTIDAD	Av. Veintiocho de Julio, 873	MAPFRE INTERNACIONAL, S.A.	98.5866	98.5900	(A)	(9)
PRESTADORA DE SALUD	Miraflores-Lima 18 (Perú)	MAPFRE PERU CIA. SEGUROS Y REASEGUROS S.A.	1.4134	1.4100		
MAPFRE PERÚ VIDA, COMPAÑÍA DE SEGUROS Y	Miraflores- Lima 18 (Perú) N N	MAPFRE INTERNACIONAL, S.A.	95.3906	67.4071	(A)	(1)
REASEGUROS, S.A.		MAPFRE PERÚ COMPAÑÍA DE SEGUROS Y REASEGUROS S.A.	4.4771	0.0000		
CORPORACIÓN FUNERARIA, S.A.	Av.Veintiocho de Julio, 873 Miraflores- Lima 18 (Perú)	MAPFRE PERÚ VIDA S.A.	100.0000	100.0000	(A)	(1)
APOINT S.A.	Col. 993 Piso 3 Montevideo (Uruguay)	MAPFRE INTERNACIONAL, S.A.	100.0000	100.0000	(A)	(9)
MAPFRE URUGUAY SEGUROS S.A.	Juncal 1385 piso 2 Montevideo (Uruguay)	MAPFRE INTERNACIONAL, S.A.	100.0000	100.0000	(A)	(9)
MAPFRE LA SEGURIDAD C.A. DE SEGUROS	Avenida Francisco de Miranda, Torre Financiera Caracas, piso 14, Urbanización La Castellana. Chacao, Estado Miranda (Venezuela)	MAPFRE INTERNACIONAL, S.A.	99.5159	99.5159	(A)	(9)
CENTRO DE FORMACION PROFESIONAL SEGUROS LA SEGURIDAD C.A	Avenida Francisco de Miranda, Torre Financiera Caracas, piso 14, Urbanización La Castellana. Chacao, Estado Miranda (Venezuela)	MAPFRE LA SEGURIDAD C.A. DE SEGUROS	100.0000	100.0000	(A)	(9)
INVERSORA SEGURIDAD- FINANCIADORA DE PRIMAS, C.A.	Avenida Francisco de Miranda, Torre Financiera Caracas, piso 14, Urbanización La Castellana. Chacao, Estado Miranda (Venezuela)	MAPFRE LA SEGURIDAD C.A. DE SEGUROS	100.0000	100.0000	(A)	(9)
CLUB MAPFRE S.A.	Avenida Francisco de Miranda, Torre Financiera Caracas, piso 14, Urbanización La Castellana. Chacao, Estado Miranda (Venezuela)	MAPFRE LA SEGURIDAD C.A. DE SEGUROS	100.0000	100.0000	(A)	(9)

		Participation i				
		Р		centage	Consolidation	Integration
Name	Address	Holder	2021	2020	method	method for Solvency
AUTOMOTRIZ MULTISERVICAR- VENEZUELA, C.A.	Avenida Francisco de Miranda, Torre Financiera Caracas, piso 14, Urbanización La Castellana. Chacao, Estado Miranda (Venezuela)	MAPFRE LA SEGURIDAD C.A. DE SEGUROS	97.0000	97.0000	(A)	(9)
AMA-ASISTENCIA MEDICA ADMINISTRADA, C.A.	Avenida Francisco de Miranda, Torre Financiera Caracas, piso 14, Urbanización La Castellana. Chacao, Estado Miranda (Venezuela)	MAPFRE INTERNACIONAL, S.A.	99.7000	99.7000	(A)	(9)
UNIDAD EDUCATIVA D.R FERNANDO BRAVO PEREZ CA	Avenida Francisco de Miranda, Torre Financiera Caracas, piso 14, Urbanización La Castellana. Chacao, Estado Miranda (Venezuela)	MAPFRE LA SEGURIDAD C.A. DE SEGUROS	99.7000	99.7000	(A)	(9)
		NORTH AMERICA				
MAPFRE INSURANCE COMPANY OF FLORIDA	5959 Blue Lagoon Drive, Suite 400, Miami (E.E.U.U)	COMMERCE INSURANCE	100.0000	100.0000	(A)	(7)
MAPFRE INSURANCE COMPANY	100 Campus Drive New Jersey 07932-2007 (E.E.U.U.)	COMMERCE INSURANCE	100.0000	100.0000	(A)	(7)
MAPFRE INTERMEDIARIES	5959 Blue Lagoon Drive, Suite 400, Miami (E.E.U.U)	COMMERCE INSURANCE	100.0000	100.0000	(A)	(7)
MAPFRE USA CORPORATION INC	211 Main Street, Webster, MA 01570 (EE.UU.)	MAPFRE INTERNACIONAL, S.A.	100.0000	100.0000	(A)	(1)
THE COMMERCE INSURANCE COMPANY	211 Main Street, Webster, MA 01570 (EE.UU.)	MAPFRE USA CORPORATION	100.0000	100.0000	(A)	(7)
THE CITATION INSURANCE COMPANY	211 Main Street, Webster, MA 01570 (EE.UU.)	MAPFRE USA CORPORATION	100.0000	100.0000	(A)	(7)
MAPFRE TECH USA CORPORATION	211 Main Street, Webster, MA 01570 (EE.UU.)	MAPFRE USA CORPORATION	100.0000	100.0000	(A)	(7)
ACIC HOLDINGS COMPANY, INC.	215 Main Street, Webster MA 01570 (EE.UU.)	MAPFRE USA CORPORATION	100.0000	100.0000	(A)	(1)
AMERICAN COMMERCE INSURANCE COMPANY	3590 Twin Creeks Drive, Columbus, OH 43204 (EE.UU.)	ACIC HOLDINGS	100.0000	100.0000	(A)	(7)
MM REAL ESTATE, LLC	Blue Lagoon, Drive Suite, 200 Miami (E.E.U.U)	COMMERCE INSURANCE	100.0000	100.0000	(A)	(7)
THE COMMERCE WEST INSURANCE COMPANY	4301 Hacienda Drive, Suite 200, Pleasanton, CA 94588 (EE.UU.)	ACIC HOLDINGS	100.0000	100.0000	(A)	(7)
BIGELOW & OLD WORCESTER, LLC	211 Main Street, Webster MA 01570 (EE.UU.)	COMMERCE INSURANCE	100.0000	100.0000	(A)	(1)
BFC HOLDING CORPORATION	211 Main Street, Webster, MA 01570 (EE.UU.)	MAPFRE USA CORPORATION	100.0000	100.0000	(A)	(1)

		Participation in	n Capital			
			Per	centage	Consolidation method	Integration method for
Name	Address	Holder	2021	2020		Solvency
VERTI INSURANCE COMPANY	211 Main St, Webster, MA 01570 (EE.UU)	MAPFRE USA CORPORATION	100.0000	100.0000	(A)	(7)
MAPFRE ASSISTANCE USA	7300 Corporate Center	MAPFRE ASISTENCIA, S.A.	0.0000	100.0000	(A)	(1)
INC.	Drive, Suite 601 Miami, FL 33126 (E.E.U.U.)	MAPFRE USA CORPORATION INC	100.0000	0.0000		
MAPFRE WARRANTY CORPORATION OF FLORIDA	5959 Blue Lagoon Drive, Suite 400 Miami, FL 33126 (E.E.U.U.)	MAPFRE ASSISTANCE USA INC	100.0000	100.0000	(A)	(1)
CENTURY AUTOMOTIVE SERVICES COMPANY	6565 Americas Parkway NE. Suite 1000. Albuquerque NM 87110 (E.E.U.U.)	MAPFRE ASSISTANCE USA INC	100.0000	100.0000	(A)	(1)
FEDERAL ASSIST COMPANY	7300 Corporate Center Drive, Suite 601 Miami Florida 33126 (EE.UU.)	MAPFRE ASSISTANCE USA INC.	100.0000	100.0000	(A)	(1)
MAPFRE PRAICO CORPORATION	Urb. Tres Monjitas Industrial 297 Avda.Carlos Chardón Hato Rey San Juan (Puerto Rico)	MAPFRE INTERNACIONAL, S.A.	100.0000	100.0000	(A)	(1)
MAPFRE PRAICO INSURANCE COMPANY	Urb. Tres Monjitas Industrial 297 Avda.Carlos Chardón Hato Rey San Juan (Puerto Rico)	MAPFRE PRAICO CORPORATION	100.0000	100.0000	(A)	(1)
MAPFRE PAN AMERICAN INSURANCE COMPANY	Urb. Tres Monjitas Industrial 297 Avda.Carlos Chardón Hato Rey San Juan (Puerto Rico)	MAPFRE PRAICO CORPORATION	100.0000	100.0000	(A)	(1)
MAPFRE FINANCE OF PUERTO RICO CORP.	Urb. Tres Monjitas Industrial 297 Avda.Carlos Chardón Hato Rey San Juan (Puerto Rico)	MAPFRE PRAICO CORPORATION	100.0000	100.0000	(A)	(1)
MAPFRE LIFE INSURANCE COMPANY OF PUERTO RICO	Urb. Tres Monjitas Industrial 297 Avda.Carlos Chardón Hato Rey San Juan (Puerto Rico)	MAPFRE PRAICO CORPORATION	100.0000	100.0000	(A)	(1)
MAPFRE SOLUTIONS, INC	Urb. Tres Monjitas Industrial 297 Avda.Carlos Chardón Hato Rey San Juan (Puerto Rico)	MAPFRE PRAICO CORPORATION	100.0000	100.0000	(A)	(1)
MULTISERVICAR INC	Calle Celestial Esq. Joaquina Bo. Cangrejo Arriba Carolina (Puerto Rico)	MAPFRE PRAICO CORPORATION	100.0000	100.0000	(A)	(1)
MAPFRE INSURANCE AGENCY OF PUERTO RICO, INC	Urb. Tres Monjitas Industrial 297 Avda.Carlos Chardón Hato Rey San Juan (Puerto Rico)	MAPFRE PRAICO CORPORATION	100.0000	100.0000	(A)	(1)



		Participation	in Capital			
			Per	centage	Consolidation	Integration method for
Name	Address	Holder	2021	2020	method	Solvency
		EURASIA				
VERTI VERSICHERUNG AG	Rheinstraße 7a 14513 Teltow (Alemania)	MAPFRE INTERNACIONAL, S.A.	100.0000	100.0000	(A)	(1)
VERTI ASSICURIZIONI S.P.A.	Via Alessandro Volta, 16 20093 Cologno Monzese MI (Italia)	MAPFRE INTERNACIONAL, S.A.	100.0000	100.0000	(A)	(1)
MAPFRE MIDDLESEA P.L.C.	Middle Sea House Floriana JTL, 16 (Malta)	MAPFRE INTERNACIONAL, S.A.	55.8325	54.5627	(A)	(1)
MAPFRE M.S.V. LIFE P.L.C.	Middle Sea House Floriana FRN 9010 (Malta)	MAPFRE MIDDLESEA INSURANCE P.L.C.	50.0000	50.0000	(A)	(1)
BEE INSURANCE MANAGEMENT LTD	4th Floor Development House st.Anne Street Floriana FRN 9010 (Malta)	MAPFRE MIDDLESEA INSURANCE P.L.C.	100.0000	100.0000	(A)	(1)
GROWTH INVESTMENTS LIMITED	Pjazza Papa Giovanni XXIII, Floriana, FRN 1420,(Malta)	MAPFRE M.S.V. LIFE P.L.C.	100.0000	100.0000	(A)	(4)
CHURCH WARF PROPERTIES	Middle Sea House, St Publius Street	MAPFRE MIDDLESEA INSURANCE P.L.C.	50.0000	50.0000	(B)	(9)
	Floriana FRN 1442 (Malta)	MAPFRE M.S.V. LIFE P.L.C.	50.0000	50.0000		
EURO GLOBE HOLDINGS LIMITED	Middle Sea House, St Publius Street Floriana FRN 1442 (Malta)	MAPFRE MIDDLESEA INSURANCE P.L.C.	100.0000	100.0000	(B)	(9)
EUROMED RISKS SOLUTIONS LIMITED	4th Floor Development House st.Anne Street Floriana FRN 9010 (Malta)	BEE INSURANCE MANAGEMENT LTD.	100.0000	100.0000	(A)	(1)
MAPFRE SIGORTA, A.S.	Yenişehir Mah. Irmak Cad. No:11. 34435 Salipazari Istanbul (Turquía)	MAPFRE INTERNACIONAL, S.A.	99.7450	99.7450	(A)	(1)
MAPFRE YASAM SIGORTA, A.S.	Yenişehir Mah. Irmak Cad. No:11. 34435 Salipazari Estambul (Turquía)	MAPFRE SIGORTA, A.S.	99.7778	99.7778	(A)	(1)
GENEL SERVIS YEDEK PARCA DAGITIM TICARET A.S.	Çevreyolu Caddesi No.2 34020 Bayrampaşa Estambul ( Turquía)	MAPFRE SIGORTA, A.S.	51.0000	51.0000	(A)	(1)
MAPFRE INSULAR INSURANCE CORPORATION	Acacia Ave Mandrigal Business Park Ayala Alabarg MuntinlupaCity (Filipinas)	MAPFRE INTERNACIONAL, S.A.	74.9384	74.9384	(A)	(9)
PT ASURANSI BINA DANA ARTA TBK	Plaza ABDA 27 Th floor Jl. Jend. Sudirman Kav. 59 JAKARTE 12190 (Indonesia)	MAPFRE INTERNACIONAL, S.A.	62.3264	62.3264	(A)	(9)

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		Participati	on in Capital			
			Per	centage	Consolidation	Integration method for
Name	Address	Holder	2021	2020	method	Solvency
		ASSISTANCE				
MAPFRE ASISTENCIA COMPAÑÍA INTERNACIONAL	Ctra. Pozuelo, 52 Majadahonda	MAPFRE, S.A.	99.9970	99.9970	(A)	(1)
DE SEGUROS Y REASEGUROS, S.A.		MAPFRE ESPAÑA, S.A.	0.0030	0.0030		
IBERO ASISTENCIA, S.A.	Edifício Europa, Av. José Malhoa, 16 F, 7º, 1070-159 Lisboa, (Portugal)	MAPFRE ASISTENCIA, S.A.	100.0000	100.0000	(A)	(1)
MAPFRE ASSISTENCIA LTDA	Alameda Rio Negro 503, 24º andar, sala 2414	MAPFRE ASISTENCIA, S.A.	99.9990	99.9990	(A)	(1)
	Barueri/SP, CEP 06454- 000 São Paulo (Brasil)	MAPFRE BRASIL PARTICIPAÇOES, S.A	0.0010	0.0010		
AFRIQUE ASSISTANCE, S.A.	Immeuble Tamayouz, 4éme Etage,1082 Centre Urbain Nord Tunis 1002 (Túnez)	MAPFRE ASISTENCIA, S.A.	49.0000	49.0000	(A)	(1)
SERVICIOS GENERALES	4ta transversal de	MAPFRE ASISTENCIA, S.A.	99.9980	99.9980	(A)	(1)
VENEASISTENCIA, S.A.	Motecristo, Edificio Axxa, Planta Baja, Los Dos Caminos, Caracas, (Venezuela)	MAPFRE RE, S.A.	0.0020	0.0020		
ANDIASISTENCIA COMPAÑÍA	Carrera 14 N 96 -34 Piso 2	MAPFRE ASISTENCIA, S.A.	98.0900	98.0900	(A)	(1)
DE ASISTENCIA DE LOS ANDES, S.A.S	Bogotá (Colombia)	IBEROASISTENCIA S.A.	1.9100	1.9100		
IBEROASISTENCIA,	Lavalle 344/346/348, PB y	MAPFRE ASISTENCIA, S.A.	98.4200	98.4200	(A)	(1)
ARGENTINA S.A.	3º Ciudad de Buenos Aires (Argentina)	IBEROASISTENCIA S.A.	1.5800	1.5800		
SUR ASISTENCIA, S.A.	Av.Apoquindo 4499	MAPFRE ASISTENCIA, S.A.	99.0000	99.0000	(A)	(1)
	Santiago de Chile (Chile)	IBEROASISTENCIA S.A.	1.0000	1.0000		
IBEROASISTENCIA, S.A.	Ctra, Pozuelo, 52	MAPFRE ASISTENCIA, S.A.	99.9300	99.9300	(A)	(1)
	Majadahonda. Madrid (España)	MAPFRE ESPAÑA, S.A.	0.0700	0.0700		
IRELAND ASSIST, LTD	22-26 Prospect Hill Galway (Irlanda)	MAPFRE ASISTENCIA, S.A.	100.0000	100.0000	(A)	(1)
GULF ASSIST, B.S.C.	Manama Centre Buildin Manama (Barhrain)	MAPFRE ASISTENCIA, S.A.	74.6250	74.6250	(A)	(1)
INSURE AND GO (Sold in 2021)	1 Victoria Street, Bristol Bridge Bristol BS1 6AA (Reino Unido)	MAPFRE ASISTENCIA, S.A.	0.0000	100.0000	(H)	(H)
MAPFRE INSURANCE SERVICESA USTRALIA PTY LTD.	Suite 4 Level 1, 19 Harris Street, Pyrmont NSW 2009 Sydney, NSW 2000 (Australia)	MAPFRE ASISTENCIA, S.A.	100.0000	100.0000	(A)	(1)
TRAVEL CLAIMS SERVICES LIMITED (Sold in 2021)	1 Victoria Street, Bristol Bridge Bristol BS1 6AA (Reino Unido)	INSURANCE AND GO	0.0000	100.0000	(H)	(H)
EUROSOS ASSISTANCE, S.A.	473 Messogion Avenue	IBEROASISTENCIA S.A.	0.5000	0.5000	(A)	(1)
	15343 Agia Paraskevi. Atenas (Grecia)	MAPFRE ASISTENCIA, S.A.	99.5000	99.5000		



		Participatio	n in Capital			
			Percentage		0 111 11	Integration
Name	Address	Holder	2021	2020	Consolidation method	method for Solvency
CARIBE ASISTENCIA, S.A.	Avda. Tiradentes Esq.Pres. González. Edif.La Cumbre. Ens. Naco.Domingo (República Dominicana)	MAPFRE ASISTENCIA, S.A.	83.5823	83.5823	(A)	(1)
ECUASISTENCIA, S.A.	Avda.Doce de	MAPFRE ASISTENCIA, S.A.	99.2600	99.2600	(A)	(1)
	Octubre, N42 -562 N42 -562 y Luis Corder Quito (Ecuador)	ANDIASISTENCIA S.A.	0.7399	0.7399		
CONSULTING DE SOLUCIONES TECNOLOGÍAS SIAM, S.A.	Ctra, Pozuelo, 52	MAPFRE ASISTENCIA, S.A.	0.0000	99.9259	(H)	(H)
(Merger wtih MAPFRE TECH in 2021)	Majadahonda. Madrid (España)	IBEROASISTENCIA S.A.	0.0000	0.0741		
PERÚ ASISTENCIA, S.A. (Liquidated in 2021)	Av. 28 de Julio No. 873 URB.	MAPFRE ASISTENCIA, S.A.	0.0000	99.9856	(H)	(H)
(Liquidated III 2021)	Leuro Lima - Miraflores Lima (Perú)	IBEROASISTENCIA S.A.	0.0000	0.0144		
MÉXICO ASISTENCIA, S.A.	Av. Insurgentes Sur no.2453 Piso 15, Col. Tizapán San Angel Deleg. Alvaro Obregón. C.P. 01090 México D.F. (México)	MAPFRE ASISTENCIA, S.A.	99.9998	99.9998	(A)	(1)
PANAMÁ ASISTENCIA, S.A.	Costa del Este - Avenida la Rotonda, Torre GMT, Piso 1 - Edificio MAPFRE Ciudad de Panamá (Panamá)	MAPFRE ASISTENCIA, S.A.	84.0000	84.0000	(A)	(1)
TUR ASSIST, LTD.	19 Mayıs Cd.İsmet	MAPFRE ASISTENCIA, S.A.	99.8300	99.6500	(A)	(1)
	Öztürk Sk.Şişli Plaza Ofis Blokları E Blok B-2 Şişli Estambul (Turquía)	IBEROASISTENCIA S.A.	0.1700	0.3500		
URUGUAY ASISTENCIA,S.A.	Plaza Cagancha	MAPFRE ASISTENCIA, S.A.	97.9000	97.9000	(A)	(1)
	1335, oficina 901 Montevideo (Uruguay)	IBEROASISTENCIA S.A.	2.1000	2.1000		
QUETZAL ASISTENCIA, S.A.	8a. Ave. 3-80 Zona 14 Edificio La Rambla II nivel 5 Of. 5-2 (Guatemala)	MAPFRE ASISTENCIA, S.A.	99.9920	99.9920	(A)	(1)
EL SALVADOR ASISTENCIA, S.A.		MAPFRE ASISTENCIA, S.A.	99.9900	99.9900	(A)	(1)
	Edificio La Centro Americana, nivel 7 San Salvador (El Salvador)	IBEROASISTENCIA S.A.	0.0100	0.0100		
NICASSIST, S.A.	Edificio Invercasa, Torre II, 5to. piso, modulo # 501 Managua, (Nicaragua)	MAPFRE ASISTENCIA, S.A.	100.0000	100.0000	(A)	(1)
MAPFRE WARRANTY S.P.A.	Strada Trossi 66 13971 Verrone (Italia)	MAPFRE ASISTENCIA, S.A.	100.0000	100.0000	(A)	(1)
NORASSIST, INC D/B/A ROAD CANADA	2445 Eagle Steet North Cambridge. ON N3H 4R7, (Canadá)	MAPFRE ASISTENCIA, S.A.	100.0000	100.0000	(A)	(1)
D/B/A ROAD AMERICA MOTOR CLUB (Salida en 2021 por disolución)	7300 Corporate Center Drive, Suite 601 Miami Florida 33126 (E.E.U.U.)	MAPFRE ASISTENCIA, S.A.	0.0000	100.0000	(H)	(H)

		Participation	in Capital				
			Per	centage	0	Integration	
Name	Address	Holder	2021	2020	Consolidation method	method for Solvency	
ROAD CHINA ASSISTANCE Co, LTD	Suite 603, Zhongyu Plaza, A6 Gongti North Road, Chaoyang District, Beijing, PR (China)	MAPFRE ASISTENCIA, S.A.	100.0000	100.0000	(A)	(1)	
MAPFRE ABRAXAS SOFTWARE, LTD	9, Blenheim Court Beaufort Park Almondsbury, Bristol BS32 4NE (Reino Unido)	MAPFRE ASISTENCIA, S.A.	100.0000	100.0000	(A)	(1)	
ABRAXAS INSURANCE	1 Victoria Street, Bristol Bridge Bristol BS1 GAA (Reino Unido)	MAPFRE ABRAXAS SOFTWARE LTD	100.0000	100.0000	(A)	(1)	
INDIA ROADSIDE ASSISTANCE	602, Thawar Apartment,	MAPFRE ASISTENCIA, S.A.	99.6300	99.6300	(A)	(1)	
PRIVATE LIMITED	Opp. Heena Residency Main Carter Road, Kasturba Rd, Borivali (East), Mumbai 400066-Maharashtra (India)	IBEROASISTENCIA S.A.	0.3700	0.3700			
ARABA ASSIST FOR LOGISTIC	Abdel Hamid Sharaf Street	MAPFRE ASISTENCIA, S.A.	0.0000	100.0000	(A)	(1)	
SERVICES	The plenary Center, Bldg. No. 74, 2nd floor P.O. Box 5906 Amman 11953 - (Jordania)	GULF ASSIST, B.S.C.	100.0000				
ROADSIDE ASSIST	45, Rue des Freres	MAPFRE ASISTENCIA, S.A.	60.3000	60.3000	(A)	(1)	
ALGERIE SPA	Adessalami 5eme étage. Vieux Kouba.	IBEROASISTENCIA S.A.	0.4000	0.4000			
	Alger 16050 (Argelia)	CONSULTING SOL. Y TEC. SIAM	0.3000	0.3000			
NILE ASSIST	18th Floor, Apartment No.	MAPFRE ASISTENCIA, S.A.	98.0000	98.0000	(A)	(1)	
	1804 of Holiday Inn Maadi Hotel building	IBEROASISTENCIA S.A.	1.0000	1.0000			
	Comeish Maadi Cairo - (Egipto)	CONSULTING SOL. Y TEC. SIAM	1.0000	1.0000			
MAPFRE ASISTENCIA COMPANY LIMITED	3F. No.43, Sec.1, Min-sheng E. Rd. Zhongshan District Taipei City 104 - (Taiwan)	MAPFRE ASISTENCIA, S.A.	100.0000	100.0000	(A)	(1)	
MIDDLESEA ASSIST LIMITED	18ª, Europa Centre, John Lopez Str Floriana, FRN 1400, (Malta)	MAPFRE ASISTENCIA, S.A.	51.0000	51.0000	(A)	(1)	
		MIDDLESEA INSURANCE P.L.C.	49.0000	49.0000			
INSURE & GO INSURANCE SERVICES USA CORP. (Salida en 2021 por disolución)	7300 Corporate Center Drive, Suite 601 Miami, FL 33126 (E.E.U.U.)	MAPFRE ASSISTANCE USA INC	0.0000	100.0000	(H)	(H)	
PT MAPFRE ABDA ASSISTANCE	Plaza Kelapa Gading (Ruko	MAPFRE ASISTENCIA, S.A.	51.0000	51.0000	(A)	(1)	
ASSISTANCE	Inkopal) Blok A, nº 9 Jalan. Raya Boulebard Bara Kelapa Gading 14240 Jakarta Utara (Indonesia)	PT ASURANSI BINA DANA ARTA TBK	49.0000	49.0000			
PARAGUAY ASISTENCIA CIA.	Av.Mariscal López, 930	MAPFRE ASISTENCIA, S.A.	98.9500	98.9500	(A)	(1)	
DE SERVICIOS S.A.	Asunción (Paraguay)	IBEROASISTENCIA S.A.	1.0500	1.0500			



		Participation				
			Percentage		Consolidation	Integration method for
Name	Address	Holder	2021	2020	method	Solvency
		REINSURANCE				
MAPFRE RE COMPAÑÍA DE	Paseo de Recoletos, 25	MAPFRE, S.A.	93.7719	93.7719	(A)	(1)
REASEGUROS, S.A.	Madrid (España)	MAPFRE ESPAÑA, S.A.	0.0003	0.0003		
MAPFRE CHILE REASEGUROS, S.A.	Avda.Apoquindo, 4499 Santiago de Chile (Chile)	MAPFRE RE, S.A.	99.9900	99.9900	(A)	(1)
CAJA REASEGURADORA DE CHILE S.A.	Avda.Apoquindo, 4499 Santiago de Chile (Chile)	MAPFRE CHILE REASEGUROS, S.A.	99.8467	99.8467	(A)	(1)
C R ARGENTINA, S.A.	Bouchard 547 piso 14 Buenos Aires (Argentina)	MAPFRE CHILE REASEGUROS, S.A.	99.9960	99.9960	(A)	(1)
MAPFRE RE DO BRASIL COMPAÑÍA DE	Rua Olimpiadas,	MAPFRE RE, S.A.	99.9999	99.9999	(A)	(1)
REASEGUROS S.A.	242,5º andar conjunto 52 Vila Olimpia; São Paulo (Brasil)	MAPFRE ASSISTENCIA LTDA	0.0001	0.0001		
MAPFRE RE ESCRITORIO DE	Rua Olimpiadas,	MAPFRE RE, S.A.	99.9999	99.9999	(B)	(9)
REPRESENTACION COMPAÑÍA DE REASEGUROS	242,5º andar conjunto 52 Vila Olimpia; São Paulo (Brasil)	MAPFRE RE DO BRASIL S.A.	0.0001	0.0001		
INMOBILIARIA PRESIDENTE FIGUEROA ALCORTA, S.A.	Bouchard 547 piso 14 B. Aires (Argentina)	MAPFRE RE, S.A.	99.9985	99.9985	(B)	(9)
MAPFRE MANDATOS Y	Bouchard 547 piso 14	MAPFRE RE, S.A.	95.0000	95.0000	(B)	(9)
SERVICIOS, S.A.	B. Aires (Argentina)	MAPFRE ARGENTINA HOLDING	5.0000	5.0000		
REINSURANCE MANAGAMENT INC.	100 Campus Drive 07932 New Jersey (E.E.U.U.)	MAPFRE RE, S.A.	100.0000	100.0000	(A)	(1)
MAPFRE EURO BONDS FUND	Ctra. Pozuelo, 50. Majadahonda (Madrid)	MAPFRE RE, S.A.	100.0000	100.0000	(A)	(1)
MAPFRE RE VERMONT CORPORATION	122 Cherry Tree Hill Road 05651 East Montpelier Vermont (E.E.U.U.)	MAPFRE RE, S.A.	100.0000	100.0000	(A)	(1)
RISK MED SOLUTIONS, S.L.	Paseo de Recoletos, 25 Madrid (España)	MAPFRE RE, S.A.	100,0000	100,0000	(A)	(1)

		Participation	in Capital				
			Percentage		Integra Consolidation method		
Name	Address	Holder	2021	2020	method	Solvency	
		OTHER					
MAPFRE INTERNACIONAL S.A.	Ctra. Pozuelo, 52. Majadahonda. Madrid (España)	MAPFRE, S.A.	100.0000	100.0000	(A)	(1)	
MAPFRE INVESTMENT S.A.	Avda. 18 de Julio, 841 Montevideo (Uruguay)	MAPFRE, S.A.	100.0000	100.0000	(A)	(1)	
PREMINEN PRICE COMPARISON HOLDINGS LIMITED (Sold in 2021)	Ty Admiral, David Street, Cardiff, CF10 2EH (Reino Unido)	MAPFRE, S.A.	0.0000	50.0000	(H)	(9)	
MAPFRE AM INVESTMENT HOLDING, S.A.	Ctra. Pozuelo, 52. Majadahonda. Madrid (España)	MAPFRE, S.A.	100.0000	100.0000	(A)	(1)	
LA FINANCIERE RESPONSABLE	52, rue dePonthieu 75008 Paris (Francia)	MAPFRE AM INVESTMENT HOLDING, S.A.	24.9500	24.9500	(C)	(4)	
STABLE INCOME REAL STATE FUN GP S.A.R.I.	15, rue Bender L-1229 (Luxemburgo)	MAPFRE AM INVESTMENT HOLDING, S.A.	100.0000	100.0000	(A)	(1)	
MAPFRE GLOBAL RISK AGENCIA DE SUSCRIPCION	Ctra. Pozuelo, 52. Majadahonda. Madrid (España)	MAPFRE, S.A.	100.0000	100.0000	(A)	(1)	
MAPFRE PARTICIPACIONES, S.A.	Ctra. Pozuelo, 52. Majadahonda Madrid (España)	MAPFRE, S.A.	100.0000	100.0000	(A)	(1)	
INDUSTRIAL RE S.A. (Salida en 2021 por venta)	23, Avenue Monterey L-2163 (Luxemburgo)	MAPFRE PARTICIPACIONES, S.A.	0.0000	100.0000	(H)	(H)	
SOLUNION SEGUROS DE CREDITO S.A.	Avda.General Perón,40 Madrid (España)	MAPFRE PARTICIPACIONES, S.A.	50.0000	50.0000	(E)	(3)	

### CONSOLIDATION METHOD OR PROCEDURE

- (A) Subsidiaries consolidated by global integration (B) Subsidiaries excluded from consolidation
- (C) Equity-accounted associated and investee companies
- (D) Associated and investee companies excluded from consolidation
- (E) Joint ventures consolidated using the equity method
- (F) Companies added to the scope of consolidation in 2019
- (G) Companies added to the scope of consolidation in 2020
- (H) Companies removed from the scope of consolidation in 2020

### INTEGRATION METHOD FOR SOLVENCY CALCULATION

- (1) Full consolidation
- (3) Adjusted equity-accounting
- (4) Sectorial standards
- (7) Local standards
- (9) Exclusion from the scope of group supervision, pursuant to article 214 of Directive 2009/138/EC
- (\*) MAPFRE holds the majority voting rights in the Annual General Shareholders' Meeting



### **APPENDIX 2. FINANCIAL INFORMATION FOR MAIN COMPANIES AT DECEMBER 31, 2021**

Name	Effective tax rate	Activity	
IBERIA			
MAPFRE ESPAÑA COMPAÑÍA DE SEGUROS Y REASEGUROS S.A.	25% (1)(2)	Insurance and reinsurance	
VERTI ASEGURADORA, COMPAÑIA DE SEGUROS Y REASEGUROS, S.A	25% (1)(2)	Insurance and reinsurance	
FUNESPAÑA, S.A.U.	25% (1)	Burial services	
FUNESPAÑA DOS, S.A.	25% (1)	Burial services	
MAPFRE VIDEO Y COMUNICACIÓN S.A.	25% (1)	Asset Management	
SANTANDER MAPFRE SEGUROS Y REASEGUROS S.A	25%(2)	Insurance and reinsurance	
MAPFRE INMUEBLES, S.G.A.	25% (1)	Real Estate	
MAPFRE TECH, S.A.	25% (1)(2)	IT	
MAPFRE SEGUROS GERAIS S.A.	21%	Insurance and reinsurance	
MAPFRE SEGUROS DE VIDA S.A.	21%	Insurance	
MAPFRE VIDA SOCIEDAD ANÓNIMA DE SEGUROS Y REASEGUROS SOBRE LA VIDA HUMANA	25% (1)(2)	Insurance and reinsurance	
MAPFRE INVERSIÓN SOCIEDAD DE VALORES S.A.	25% (1)(2)	Investment company	
BANKINTER SEGUROS DE VIDA, S.A.	25%(2)	Insurance and reinsurance	
CAJA CASTILLA LA MANCHA VIDA Y PENSIONES, S.A.	25%(2)	Insurance and reinsurance	
BRAZIL			
MAPFRE SEGUROS GERAIS S.A.	34%	Insurance	
MAPFRE VIDA S.A.	34%	Insurance	
MAPFRE PREVIDENCIA S.A.	34%	Insurance	
ALIANÇA DO BRASIL SEGUROS, S.A.	34%	Insurance	
BRASILSEG COMPANHIA DE SEGUROS S.A. (3)	34%	Insurance	
LATAM NORTH			
MAPFRE SEGUROS HONDURAS S.A.	25%	Insurance	
MAPFRE PANAMÁ S.A.	25%	Insurance	
MAPFRE SEGUROS EL SALVADOR, S.A.	30%	Insurance	
MAPFRE SEGUROS GUATEMALA S.A.	25%	Insurance	
MAPFRE BHD COMPAÑÍA DE SEGUROS, S.A.	27%	Insurance	
MAPFRE SALUD ARS	27%	Insurance	
MAPFRE MEXICO S.A.	30%	Insurance	
LATAM SOUTH			
MAPFRE ARGENTINA SEGUROS S.A.	25%	Insurance	
MAPFRE COMPAÑÍA DE SEGUROS GENERALES DE CHILE S.A.	27%	Insurance	
MAPFRE SEGUROS GENERALES DE COLOMBIA S.A.	31%	Insurance	
MAPFRE COLOMBIA VIDA SEGUROS S.A.	31%	Insurance	

### Year-end figures (thousand euros)

Assets	Equity	Revenue	Result for the year
9,702,364	2,494,830	5,792,025	330,462
179,751	75,072	94,729	(6,103)
89,782	87,241	-	896
126,898	91,443	22,706	3,922
79,316	76,970	8,924	1,389
96,167	47,078	50,783	(9,142)
633,445	499,759	47,646	21,557
88,724	20,854	212,337	1,522
254,371	74,758	109,911	7,406
343,069	47,704	33,976	755
16,558,640	1,678,351	2,873,155	271,252
200,167	143,410	94,798	41,352
2,159,335	145,493	348,223	65,023
766,458	73,909	75,210	15,118
2,228,577	373,283	1,301,898	20,940
169,116	79,276	135,173	(14,770)
490,516	19,985	93,054	669
169,920	32,857	139,817	10,956
2,870,426	244,447	-	-
110,697	22,214	82,851	(6,849)
356,257	92,755	239,768	(3,478)
90,503	24,366	87,700	3,772
79,098	25,016	84,002	4,897
239,080	64,941	159,820	14,251
101,059	40,887	223,585	11,118
2,203,527	225,258	1,371,826	15,361
220 005	F0 070	201 010	7.00
228,895 593,888	59,079 54,450	201,818 335,350	7,652
1,086,189	117,559		5,160 8,122
779,222	33,596	285,526 131,728	
//3,222	סככ,ככ	131,720	1



Name	Effective tax rate	Activity	
MAPFRE ATLAS COMPAÑÍA DE SEGUROS, S.A.	25%	Insurance	
MAPFRE PARAGUAY COMPAÑÍA DE SEGUROS S.A.	10 %	Insurance	
MAPFRE PERÚ COMPAÑÍA DE SEGUROS Y REASEGUROS S.A.	29.5 %	Insurance and reinsurance	
MAPFRE PERÚ VIDA, COMPAÑÍA DE SEGUROS Y REASEGUROS, S.A.	29.5%	Insurance	
MAPFRE URUGUAY SEGUROS S.A.	25%	Insurance	
NORTH AMERICA			
MAPFRE INSURANCE COMPANY OF FLORIDA	27%	Insurance	
MAPFRE INSURANCE COMPANY	27%	Insurance and reinsurance	
THE COMMERCE INSURANCE COMPANY	27%	Insurance	
THE CITATION INSURANCE COMPANY	27%	Insurance	
AMERICAN COMMERCE INSURANCE COMPANY	27%	Insurance	
THE COMMERCE WEST INSURANCE COMPANY	27%	Insurance	
VERTI INSURANCE COMPANY	27%	Insurance	
CENTURY AUTOMOTIVE SERVICES COMPANY	27%	Specialty risks	
MAPFRE PRAICO INSURANCE COMPANY	27%	Insurance	
MAPFRE PAN AMERICAN INSURANCE COMPANY	27%	Insurance	
EURASIA			
VERTI VERSICHERUNG AG	30%	Insurance	
VERTI ASSICURIZIONI S.P.A.	24%	Insurance	
MAPFRE MIDDLESEA P.L.C.	35%	Insurance	
MAPFRE M.S.V. LIFE P.L.C.	35%	Insurance	
MAPFRE SIGORTA, A.S.	20%	Insurance	
MAPFRE INSULAR INSURANCE CORPORATION	30%	Insurance	
PT ASURANSI BINA DANA ARTA TBK	22%	Insurance	
ASSITANCE			
MAPFRE ASISTENCIA COMPAÑÍA INTERNACIONAL DE SEGUROS Y REASEGUROS, S.A.	25% (1)(2)	Insurance y reinsurance	
REINSURANCE			
MAPFRE RE COMPAÑÍA DE REASEGUROS, S.A.	25% (1)(2)	Reinsurance	
MAPFRE RE DO BRASIL COMPAÑÍA DE REASEGUROS S.A	34%	Insurance and reinsurance	
MAPFRE RE VERMONT CORPORATION	27%	Insurance and reinsurance	
OTHER			
SOLUNION SEGUROS DE CREDITO S.A.	25%	Insurance and reinsurance	

TAX GROUP (1) Company belonging to Tax Group 9/85. (2) Company belonging to VAT Group 87/10.

Year-end figures (thousand euros)

		S)	Year-end figures (thousand euros)
Result for the year	Revenue	Equity	Assets
579	57,664	11,506	72,934
3,824	68,869	34,217	124,503
13,540	300,340	103,683	588,012
8,144	241,503	67,126	506,796
4,729	100,736	28,060	154,599
1,225	45,355	28,777	78,608
960	32,315	27,521	65,647
128,711	1,416,449	875,527	2,516,311
881	95,119	65,516	173,999
4,475	160,801	117,896	302,959
5,047	86,224	57,672	153,193
314	36,516	24,229	64,490
(1,425)	231,980	10,047	338,233
13,360	280,967	171,613	828,505
8,092	43,980	37,023	84,241
11,124	387,339	187,019	714,807
(26,556)	235,553	297,131	1,130,637
2,973	81,265	32,770	142,438
10,874	538,246	222,103	2,723,320
8,665	386,715	63,595	415,034
444	26,164	27,491	76,086
9,747	44,398	91,274	154,014
(23,026)	234,373	137,930	413,894
442.225	7.470.767	4.752.742	2.074.404
142,226	7,479,567	1,763,512	9,274,481
4,327	218,750	33,213	355,377
1,129	290,598	56,870	367,012
0.770	224 522	120.004	402.024
8,770	224,533	120,084	492,831

# Consolidated Management Report





The content of this Consolidated Management Report (hereinafter "the Report") was prepared in accordance with the recommendations set out in the "Guide for the preparation of management reports by listed companies" published by the Spanish National Securities and Exchange Commission (the "CNMV").

The Alternative Performance Measures (APM) used in this report, which correspond to those financial measures that are used but not defined or explained in the applicable financial information framework, can be consulted at the following web page: https://www.mapfre. com/en/financial-information/

Some of the figures included in this Report have been rounded. Therefore, discrepancies may occur in the tables between the totals and the amounts listed due to this rounding.

## 2.1 Urganization overview

### **BUSINESS MODEL**

MAPFRE's vision, "to be the TRUSTED GLOBAL INSURANCE COMPANY," highlights our geographic presence and capacity to respond to the majority of insurance needs through our extensive range of insurance and reinsurance products and the services we provide..

We aspire to lead the markets where we operate based on our client orientation, focused on both individuals and businesses, with a multi-channel approach and a profound vocation for service.

Digitalization, innovation and commitment to society have been and will continue to be the keys to our evolution. MAPFRE's business model is not focused solely on financial results, but also considers social results.

### Accordingly, MAPFRE:

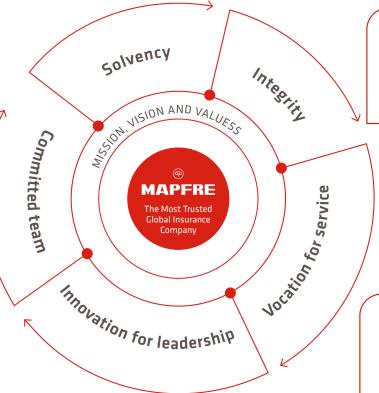
• Is firmly committed to growth in terms of both business volume and geographic

- development, generating suitable and sufficient profitability from its activities.
- Manages its business in an efficient manner and constantly improves productivity. reducing structural costs continuously in order to enhance its competitiveness.
- Professionally manages the risks it assumes, ensuring sustainable growth and results.
- Steers its development by diversifying its portfolio of insurance, reinsurance and service businesses as a means of boosting growth and minimizing risks.
- Deploys a global management model with ample capacity for local implementation, ensuring a balance between corporate



Financial strength with sustainable outcomes over time and full capacity to meet all its obligations with stakeholders.

Full engagement of employees, senior executives, agents and other collaborators with the MAPFRE project and continuous development of the team's skills and abilities.



Ethical conduct as a core element in how everyone (executives, employees, agents and collaborators) behaves. with a socially responsible focus on all long-term activities and commitments.

The constant quest for excellence in the pursuit of its activities and a continuous focus on building strong relationships with clients.

Differentiation as a key requirement to drive constant growth and improvement. using technology to service the different businesses and their objectives.

involvement and business development in each country.

- Makes its resources available to the organization, thus harnessing the synergies derived from sharing talent, processes and tools.
- Promotes specialized management as a means of continuously optimizing results and enhancing service quality.

MAPFRE's **mission** is to be a multinational team that strives to constantly improve services and develop the best possible relationships with its clients, distributors, providers, shareholders and society in general.

Our values help us to carry out our mission and attain our vision:

# 2.2 Organizational structure and good governance

### A. ORGANIZATIONAL STRUCTURE

MAPFRE is a multinational company chiefly devoted to insurance and reinsurance activities, and operates in 43 countries worldwide.

The Group's parent company is the holding company MAPFRE S.A., the shares of which are listed on the Madrid and Barcelona stock exchanges. At year-end, the company is part of the IBEX 35, IBEX Top Dividend, FTSE All-World, FTSE Developed Europe and MSCI World Small Cap Index, as well as the FTSE4Good and FTSE4Good IBEX sustainability indexes, Bloomberg Gender Equality Index, IBEX Gender Equality Index, Ethibel Excellence and ESI Europe.

MAPFRE S.A. is a subsidiary of CARTERA MAPFRE, S.L. Sociedad Unipersonal, which is fully controlled by Fundación MAPFRE.

During 2021, the Group conducted its business activities through an organizational structure made up of four Business Units (Insurance, Asistencia, Global Risks and Reinsurance) and six Regional Areas: Iberia (Spain and Portugal), Brazil, and LATAM North (Mexico, the sub-region of Central America and the Dominican Republic), LATAM South (Argentina, Chile, Colombia, Ecuador, Paraguay, Peru, Uruguay and Venezuela), North America (the United States and Puerto Rico) and EURASIA (Europe, the Middle East, Africa, and Asia-Pacific).

The Insurance Business Unit is organized in line with the MAPFRE Regional Areas, which are the geographic units that plan, support and oversee the region.

The Reinsurance and Global Risks units are integrated within MAPFRE RE.

The various Business Units' activities are supplemented by those of the Corporate Areas (Internal Audit, Strategy and M&A, Finance and Resources. Investment. Business and Clients, Operations, People and Organization, External Relations and Communication, General Counsel and Legal Affairs, Operational Transformation, Technology and Operations), which have global competences for all MAPFRE companies worldwide in terms of the development, implementation and monitoring of global, regional and local corporate policies.

The fact that the different MAPFRE companies belong to a business group implies, without prejudice to their legal autonomy, that they form an integral part of an organic structure that regulates their interrelations, the coordination of their activities and the oversight of the controlled companies by the controlling companies and, in the final instance, by the parent company.

The MAPFRE S.A. Board of Directors is the senior management and supervisory body for the entire Group. It features a Steering Committee that acts within all of its powers, except those which cannot be ceded by law, bylaws or the regulations of the Board of Directors, and three delegate committees (Audit and Compliance, Appointments and Remuneration, and Risks).

The Executive Committee is the body that exercises direct supervision over management of the Business Units and coordinates the various Areas and Units in the Group. The Transformation and Innovation Committee reports to the Executive Committee and has decision-making powers in relation to all transformation and innovation initiatives within MAPFRE.

The Global Business Committee is also responsible for analyzing the development of



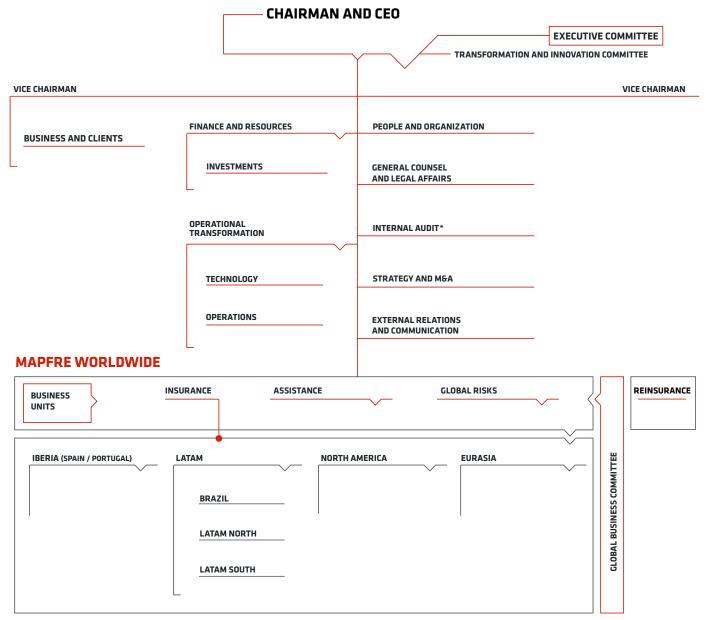
Management Report

MAPFRE's insurance business and services throughout the world, its compliance with approved plans, and for proposing measures to correct or improve them.

The management, coordination and supervision of the activities of the different Units and Areas are carried out, according to their respective remit, by the local, regional and business unit management committees as well as the Executive Committee. Each of the subsidiary companies has its own

governing bodies, in which the structure and complexity depend on the importance of their activities and any legal provisions that may be applicable. They usually have a Board of Directors and, depending on the importance of their activities, a Management Committee as well. In the case of shell or very small companies, these bodies are replaced by two administrators.

The Group's current organizational structure is shown in the accompanying chart:



<sup>\*</sup>Reports to Audit and Compliance Comittee.



### **B. GOOD GOVERNANCE**

MAPFRE has constantly and decidedly striven from the start to adopt the best corporate governance practices. MAPFRE's good governance practices are oriented toward creating sustained financial and social value over the long-term. The company's objective is to ensure financial stability and safeguard the interests of shareholders, while maximizing the positive impact on society as a whole.

MAPFRE is governed by the Recast Text of the Spanish Companies Act and has a series of Institutional, Business and Organizational Principles in place that have been approved by the Board of Directors of MAPFRE S.A., which, together with its Bylaws and the Board of Directors' Regulations, define the structure, composition and functions of each of its governing bodies and make up the minimum mandatory compliance framework for all of the companies in the MAPFRE Group and their respective governing bodies. In addition, MAPFRE's governance system is supplemented by a group of corporate policies(1).

MAPFRE complies fully with 90.62 percent, and fully or partially with 96.87 percent, of the recommendations set out in the CNMV Good Governance Code for listed companies at December 31, 2021.

The Annual Corporate Governance Report 2021 offers a detailed explanation of the structure of MAPFRE's governance system and its operation in practice<sup>(2)</sup>, providing the minimum content established by Article 540 of the Recast Text of the Spanish Companies Act.

### OPERATIONAL FRAMEWORK

During the financial year, the Group's activities were developed through its Business Units.

The Insurance Business Unit was organized in 2021 following the structure of Regional Areas: the Iberia Regional Area, which is made up of Spain and Portugal; the Brazil Regional Area; the LATAM North Regional Area (Costa Rica, El Salvador, Guatemala, Honduras, Mexico, Nicaragua, Panama and the Dominican Republic); LATAM South (Argentina, Colombia, Chile, Ecuador, Paraguay, Peru, Uruguay and Venezuela); the North America Regional Area (United States and Puerto Rico) and the EURASIA Regional Area (which includes, with the exception of Spain and Portugal, operations in Europe as well as the Middle East, Africa, Australia, China, the Philippines, Indonesia, Japan, Malaysia and Singapore).

<sup>(1)</sup> Institutional, Business and Organizational Principles of the MAPFRE Group and other corporate regulations are available on the Company's website (www.mapfre.com).

<sup>(2)</sup> For further information, please consult the Annual Corporate Governance Report 2021, which forms an integral part of this Consolidated Management Report.



The MAPFRE distribution network is the largest in the Spanish insurance industry and one of the largest belonging to a financial group in Latin America.

MAPFRE is committed to multichannel distribution and is adapting its sales structure to the legislation governing the different countries in which it operates.

Some of the key features behind the success of its business model include its client orientation, global product offering and adaptation to the legal and commercial nature of each market.

At the end of 2021 the MAPFRE global distribution network consisted of 15,354 offices. The breakdown is shown in the accompanying table.

At the end of the year, MAPFRE's footprint in the Iberia Regional Area comprised 8,992 offices, while the Brazil Regional Area had 5,016 offices.

OFFICES	2021	2020
IBERIA		
Direct and Delegate	3,163	3,160
Bancassurance	5,829	6,590
Subtotal IBERIA	8,992	9,750
BRAZIL		
Direct and Delegate	648	557
Bancassurance	4,368	4,370
Subtotal BRAZIL	5,016	4,927
LATAM NORTH		
Direct and Delegate	326	338
Bancassurance	176	261
Subtotal LATAM NORTH	502	599
LATAM SOUTH		
Direct and Delegate	396	419
Bancassurance	0	0
Subtotal LATAM SOUTH	396	419
NORTH AMERICA		
Direct and Delegate	28	28
Bancassurance	0	0
Subtotal NORTH AMERICA	28	28
EURASIA		
Direct and Delegate	381	431
Bancassurance	39	42
Subtotal EURASIA	420	473
TOTAL OFFICES	15,354	16,196

During the year 2021, more than 77,000 intermediaries, including agents, delegates and brokers, have collaborated in the distribution of products. The following table shows the composition of this group.

2021	2020
10,898	9,612
2,865	2,834
3,727	5,012
17,490	17,458
0	570
560	570
19,090	17,846
19,650	18,986
3,688	9,095
2,752	2,897
5,133	5,545
11,573	17,537
7,889	6,366
446	446
9,419	10,785
17,754	17,597
5,777	6,639
15	57
1,214	1,121
7,006	7,817
2,916	1,517
141	129
1,224	1,135
4,281	2,781
77,754	82,176
	10,898 2,865 3,727 17,490  0 560 19,090 19,650 3,688 2,752 5,133 11,573 7,889 446 9,419 17,754 5,777 15 1,214 7,006 2,916 141 1,224 4,281

MAPFRE's own networks are supplemented by the distribution capacity provided by the agreements with different companies, and especially bancassurance agreements (Bankia - an alliance terminated in 2021 after a change of ownership following the approval of the integration of Bankia into CaixaBank -, Banco Santander, Bankinter, CCM, Banco do Brasil, BHD Leon and Bank of Valleta, among others). MAPFRE distributed its products in 2021 through 10,412 bancassurance offices, 4,378 in Brazil, 5,829 in Spain, 176 in LATAM and 39 in EURASIA.

Within the insurance business. MAPFRE is the largest Spanish insurer in the world, holding 14.0 percent of the Non-Life insurance market and 8.5 percent of the Life segment. MAPFRE is the 11th largest insurer in Europe by premium volume and is present in nearly every country in Latin America, where it is the leading Non-Life insurance group, with a market share of 6.5 percent (according to the figures for 2020, the latest available). Furthermore, the Group's reinsurance company, MAPFRE RE, occupies position 18 in the global reinsurance ranking(3).

(3) Source: S&P Global Ratings.

### 2.3 Business performance and results

### **ECONOMIC CONTEXT AND DEVELOPMENT OF INSURANCE MARKETS**

### **Economic context**

In 2021, there was a general recovery of the global economy, in large part thanks to fiscal stimulus plans activated in many countries, to monetary support from by central banks, to accumulated household savings, and the reactivation of demand which could not be satisfied in 2020. In this context, the accumulation, in origin, of manufactured product stock that is now trying to reach the markets has tensed freight rates, as there has been a bottleneck effect in the supply chain. Additionally, the delay in the shipping of semiconductors has had a relevant effect on the industries with connections to auto and electronic manufacturing. The damage to the auto sector is especially relevant for Europe's GDP, where this sector has significant weight.

At the same time, the increase in gas prices added tension to the electricity generation markets. Similarly, it was a bad year for wind power and hydropower, which was only made worse by the increase in the cost of coal and CO2 vouchers. The conjunction of all these factors has led to a global trend of increasing inflationary pressure, which it seems will continue to accompany economic recovery for the coming months.

As for the pandemic, with the advances in the vaccination process, economies have reopened to a greater or lesser degree. However, normality has not entirely returned due to new waves of contagion and the appearance of variants that could limit vaccine effectiveness.

In this context, the global economy has recovered in 2021, growing 5.8 percent (estimated), with developed economies growing 5.1 percent and emerging economies by 6.3 percent. The United Stated grew 5.7 percent, recovering pre-pandemic levels in the last quarter of 2021, while the Eurozone, which grew 5.1 percent, will reach this in the second quarter next year. Emerging economies also showed significant recovery, with Mexico growing an estimated 5.2 percent and Brazil 4.6 percent. Turkey stands out, with solid growth in 2021 (10.0 percent), despite being one of the few economies that did not contract in 2020 (+1.8 percent in

However, while economic activity in the fourth quarter of 2021 continued to recover, it was less than expected a few months ago, precisely because of the supply chain difficulties and the higher energy costs. The aid packages set up in the European Union and the United States will be an important part of the key to a continued global recovery. In the case of the European Union, 2022 will be the year when their true impact is noted, since the application of the funds is not going to be integral in 2021 because of their complexity and delays in the process.

On the other hand, with the uptick in inflation, the majority of emerging countries' central banks have begun hardening their monetary posture with interest rate hikes, while developed economies' central banks prepare to withdraw stimulus plans, beginning with the Federal Reserve which, at its meeting in November, announced a 15 billion dollar a month reduction of the asset purchases. As for interest rate levels, both the European Central Bank (ECB) and the Federal Reserve are maintaining them for now, but

the acceleration of inflation could force them to move up hikes.

The debate about the nature of this inflation is quickly shifting from it being a transitory phenomenon to one that begins to lean toward the presence of more structural factors that will require more resolute monetary policy action. In order to return to a more transitory view of inflation, energy and raw material prices would have to drop quickly, which does not seem to be likely and which could quickly lead to second round effects with salary increases.

The following is a more detailed analysis of the most relevant markets in which MAPFRE onerates:

### Eurozone

The Eurozone GDP is estimated to have grown 5.1 percent in 2021. Inflation closed the year at 5.0 percent, due in part to the increase in energy prices, especially gas, electricity and petroleum, as well as to supply chain disruptions that are causing inflation to extend to other products.

The ECB, at its last meeting, left interest rates untouched (main refinancing operations rate at 0 percent), arguing that it is still trying to keep inflation levels at 2 percent and that it will tolerate a higher rate for a certain period of time, with the idea of it being considered an essentially transitory phenomenon for now. However, seeing as many products are already incorporating the

effect of higher energy costs in their prices, and that the inflation-linked salary review is activated with the new year, it is going to be difficult to escape the second round effects, in which case prices will only go back if there is deflation. Either way, it seems clear that both governments and the central bank will do whatever is necessary to avoid that scenario, in virtue of the effect it would have on the real value of countries' debt.

The Euro Stoxx 50 index closed the year with a 21 percent increase, reaching 4,298 points.

### Spain

The Spanish economy recovered in 2021, closing the year with estimated growth of 4.9 percent. Factors contributing to this recovery were an uptick in spending, in part due to households having been able to spend what they saved in 2020, fiscal support, and investment.

Growth of 5.5 percent of expected for 2022, which will allow the economy to recover to 2019 levels. Spending and exports are expected to continue strong, but losing steam from the supply chain problems. Other sectors are similarly affected by both higher international freight and energy rates (the steel industry, metalworking, fertilizers).

Inflation in 2021 has gradually gone up, pushed by energy costs, closing December at 6.5 percent. The unemployment rate has gradually gone down, reaching 13.3 percent in December.

The IBEX 35 index recovered 7.9 percent in the year, closing at 8,714 points.

### **United States**

The United States economy recovered, reaching growth of 5.7 percent in 2021. The enormous stimulus program activated by the government with personal checks to households and the reactivation of the majority of activity have been a strong push for the economy, although in the second half of the year stock problems in stores and industry began to slow the economy down.

Looking ahead to 2022, the US economy will face higher inflation, which stood at 7.0 percent at the end of 2021, and threatens to limit household purchasing power and disincentivize investment in certain industries. Additionally, inflation and supply chain problems will continue in 2022, along with issues associated with the persistence of the pandemic.

Despite inflationary pressure, at its last meeting, the Federal Reserve left interest rates stable at 0-0.25 percent, but both the Federal Reserve as well as the market already assume two rate hikes in 2022. Likewise, tapering has already begun. As such, economic agents are looking at 2022 with lower growth, more inflation and higher interest rates.

The dollar closed the year at 0.8793 euros, appreciating 7.4 percent. The S&P500 index closed the year with a 27 percent increase, reaching 4,766 points, driven by tech companies.

### Brazil

The Brazilian economy grew an estimated 4.6 percent in 2021. It is worth highlighting that at the beginning of the year, a more vigorous recovery was expected, but certain indicators began to lag below expectations in the second quarter. As the year advanced, private consumption slowed down and inflation grew, especially in energy, transport and food. Additionally, the hydro crisis worsened the energy crisis, forcing the country to import more expensive energy from neighboring countries. However, at the end of the year there was a recovery of key activities and less worry about the pandemic.

Inflation reached 10.1 percent, due to higher energy costs. The Brazilian real appreciated 0.1 percent against the euro in 2021, closing the year at 0.1578 euros.

On the stock market, the BOVESPA index closed the year at 104,822 points, falling 12 percent.

### Mexico

The Mexican economy grew an estimated 5.2 percent in 2021, after having fallen 8.4 percent the previous year. Recovery has extended to practically all sectors of activity. Services performed well, with retail sales stronger starting in the second quarter, when pandemic-related restrictions began to relax. However, even though industries are recovering, they are still dealing with supply chain problems, especially the auto industry, which has suffered from the semiconductor shortage.

Inflation experienced a sharp rise, primarily starting in the second quarter of the year with the reopening of activities, reaching 7.4 percent in December. The Bank of Mexico has raised interest rates 150 basis points since June 2021, closing the year at 5.50 percent in response to the rise in inflation and monetary normalization that is occurring in many emerging countries.

The exchange rate reached 0.0429 euros, 4.5 percent higher than the previous year. The Mexican Stock Exchange grew 21 percent in the year, closing at 53,272 points.

### Turkey

The Turkish economy has grown an estimated 10 percent in 2021, after having grown 1.8 percent in 2020. There has been a general recovery of activity. Consumption recovered compared to the previous year, although at the end of the year it weakened due to the high inflation and the currency's loss of purchasing power. On the other hand, exports were strongly supported by the weakness of the currency.

Inflation shot up at the end of the year, in large part driven by currency depreciation, reaching 36.1 percent. The Central Bank of Turkey lowered interest rates 100 basis points, to 14.0 percent, testing the markets' limits, and surely leading to additional depreciations for the Turkish lira.

The exchange rate stood at 0.0661 euros, 39.8 percent less than the previous year. The BIST30 index in Istanbul went up 25.8 percent, closing at 1,858 points.

### **Development of Insurance Markets**

### Spanish market<sup>(4)</sup>

After a steep decline in GDP in 2020 (-10.8 percent), the Spanish economy's partial recovery favored the growth of the insurance industry, which reached a premium volume of 61.8 billion euros in December 2021. This represents a 5 percent increase compared to 2020 but is still 3.7 percent below the result recorded in December 2020. The largest increase was observed in the Life insurance business, which grew 7.9 percent, and Non-Life also performed positively, rising 3.3 percent.

Since April 2021, Life insurance has returned to its growth track after a decline that started in the second half of 2017 and continued uninterruptedly until that date, due first to a context of low interest rates and then to the pandemic. Both modalities of this line of insurance have grown, with a slight advantage for Life Savings, which increased by 9.1 percent versus Life Protection's 3.5 percent growth. Among the savings modalities, the main boost came from unit-linked products, which saw a sharp 32.5 percent increase in September. Equity is starting to be perceived as an alternative for protection in the context of low interest rates and rising inflation, which is improving the performance of these products. In terms of managed savings, the technical provisions reached 195.7 billion euros, which represents year-on-year growth of 0.8 percent compared to 2020 and 0.5 percent compared to 2019.

TOTAL DIRECT INSURANCE	61,835	58,892	5.0%
Non-Life	38,277	37,054	3.3%
Life	23,558	21,837	7.9%
ITEM	2021	2020	% VAR. 21/20

Figures in million euros.

(4) Source: ICFA

Growth of Non-Life premiums recovered year-on-year in 2021, with a volume of 38.3 billion euros, a 3.3 percent increase from the previous year (+4.4 percent compared to 2019). The Health division has seen growth of 4.9 percent (+10.2 percent compared to 2019), as has Multirisk, with Homeowners up by 4.9 percent (+7.7 percent compared to 2019) and homeowners associations up by 3.2 percent (+6.2 percent compared to 2019). Also worth significant note is the strong recovery of industry Multirisk premiums, up by 5.8 percent (+11.8 percent compared to 2019). However, Automobile insurance continues to be one of the areas most impacted by the economic crisis, dropping 0.9 percent. It has also been affected by other exogenous factors, such as the lack of chips for new vehicle production and the increase in tax pressure, that negatively affect new registrations.

ITEM	2021	2020	% VAR. 21/20
Automobile	10,990	11,086	-0.9%
Health	9,849	9,387	4.9%
Multirisk	8,117	7,753	4.7%
Other Non-Life lines	9,320	8,829	5.6%
TOTAL NON-LIFE	38,277	37,054	3.3%

Figures in million euros.

The recovery of economic activity has also had an effect on an increase in the loss ratio for Non-Life business lines, which as of September 2021 has risen 2.1 percentage points (pp) compared to the same period in 2020, which has influenced a worsening of the combined ratio by 1.8 pp. The expense ratio has improved slightly by 0.3 pp. The combined ratio has increased in the main Non-Life lines as a result of the increase in claims: 10.4 pp in Automobiles, 2.4 pp in Multirisk and 2.6 pp in Health. This worsening of the technical result of the main Non-Life lines was offset by a 20.9 percent rise in the technical result of the Life line and 37.5 percent in the rest of the Non-Life lines. Finally, the Spanish insurance sector has produced an aggregate profit of close to 4.0 billion euros, which represents an increase of 6 percent over the previous year.

	TOTAL NO	TOTAL NON-LIFE AUTOMOBILE MULTIRISK		AUTOMOBILE		RISK	HEALTH	
ITEM	SEPT. 2021	SEPT. 2020	SEPT. 2021	SEPT. 2020	SEPT. 2021	SEPT. 2020	SEPT. 2021	SEPT. 2020
Loss ratio	68.6%	66.5%	75.8%	65.4%	65.0%	62.6%	78.2%	75.6%
Expense ratio	23.1%	23.4%	19.0%	22.2%	32.7%	32.0%	13.0%	13.0%
Combined ratio	91.7%	89.9%	94.8%	87.6%	97.7%	94.6%	91.3%	88.5%

Pension plan asset volume reached just under 128 billion euros as of December 2021, which represents an increase of 8 percent compared to the same date of the previous year. The individual system, which accumulates a greater wealth, has grown by 8.9 percent, while the employment and associated systems have increased by 5.9 percent and 6.7 percent, respectively. Regarding profitability, all systems present positive returns at all terms. The accumulated return at 1 year reaches 8.5 percent for all systems, and in the long and medium term it is also very positive, with an average annual return of 3.3 percent at 25 years and 4.6 percent at 10 years.

With regard to mutual funds, assets stood at 317.6 billion euros in December 2021, a 15.7 percent increase. In 2021, mutual funds enjoyed an average return of 6.3 percent, and all categories show positive returns except guaranteed funds and some fixed income funds.

TOTAL	641,251	586,987	9.2%
Pension funds	127,998	118,523	4.7%
Mutual funds	317,545	274,355	15.7%
Life insurance	195,707	194,110	-0.8%
ITEM	2021	2020	% VAR. 21/20

Figures in million euros

### Latin American markets

The reactivation of some of Latin America's main economies is having a favorable impact on the primary insurance markets in the region. All the markets for which data is available for 2021 are showing premium growth in the local currency at current prices and in both market segments. The sole exception is Ecuador, where premiums dropped 2.6 percent as of September, caused by a 5.5 percent decline in Non-Life. The main Non-Life lines of business showed strong performance, with double-digit increases in some markets, and Automobiles returned to the path of growth

in almost all countries except Ecuador, where premiums fell by 1.1 percent. Also, private health insurance premiums continue to rise in all countries where insurance companies offer this coverage.

COUNTRY	DATE	NON- LIFE	LIFE	TOTAL
Argentina	June-21	50.4%	44.2%	49.7%
Brazil	Nov-21	14.2%	15.2%	14.8%
Chile	Sept-21	10.9%	3.5%	7.1%
Colombia	Sept-21	14.6%	17.4%	15.4%
Mexico	Sept-21	11.8%	11.3%	11.5%
Peru	Nov-21	14.5%	40.5%	26.0%
Puerto Rico	Dec-20	8.2%	-0.1%	7.4%

Source: MAPFRE Economic Research, using data from the supervisors in each country.

Premiums in the Brazilian insurance industry increased by 14.8 percent of November 2021, with growth of 15.2 percent in the Life segment and 14.2 percent in Non-Life. Agricultural insurance, Transport insurance (both hulls and goods), and Third-Party Liability insurance performed extremely well, with 39 percent, 26.3 percent, and 33.8 percent increases, respectively. Automobile insurance increased less than other lines in the Non-Life segment, but the result was positive (7.4 percent). Vida Gerador de Benefícios Livres (VGBL) insurance, which accounts for 74 percent of Life premiums in the Brazilian market, added 16 percent more premiums than in November 2020, when it fell 5.1 percent compared to 2019.

Mexico, the second-largest market in the region, also had very strong performance in 2021, with 11.6 percent growth in direct insurance premiums in the third quarter of the year, driven by both Non-Life (11.8 percent) and Life (11.3 percent) lines. However, it should be noted that Non-Life was influenced by the renewal of an important two-year policy in 2021.

The rest of the large insurance markets in Latin America showed very positive revenue data in 2021, recovering from the falls sustained in 2020, mainly in the Life

insurance business, after lockdowns and social distancing measures implemented by the governments amid the pandemic caused the economy to contract. This was particularly noticeable in Chile, where social security insurance (a fundamental segment of the Life insurance business in that country) plunged 35.9 percent, a situation that has been mitigated in 2021, when premiums dropped just 0.4 percent.

#### Other markets

#### United States (5)

The favorable effects of economic recovery in the United States are reflected in the insurance industry, where segments showed robust growth in the first half of 2021. In this period, premiums and direct deposits issued for Life insurance registered an 8 percent increase, up to 553 billion dollars, with a significant increase of 16 percent in annuities. The Property & Casualty segment also performed positively, with a 9 percent increase in premiums, reaching 394.8 billion dollars, and growth in the personal, commercial and combined lines. Regarding Automobile insurance, premium revenue in Third-Party Liability increased (+2.8 percent), representing an upturn compared to the same period in 2020, and in the own damage modality (+6.8 percent). The commercial lines market rose by 12.0 percent, strongly influenced by the increase in prices in all the main lines. The combined lines market, whose main divisions are allied lines, fire and internal maritime transport insurance, saw a 14.7 percent increase. Finally, premiums in the Health insurance segment grew by 8 percent, receiving a boost from Medicare and Medicaid, with premium volume of 443 billion dollars.

Therefore, all three segments produced positive results, with significant increases in Life and Property & Casualty, the latter due to higher investment yields and a moderate reduction in technical results due to higher claims, whereas increased medical and hospital expenses lowered the technical result in Health.

#### **Turkey**

According to data from the Turkish Insurance Association, total direct insurance premiums in the first nine months of 2021 amounted to 63.2 billion Turkish lira, an 18.3 percent increase compared to the same period of 2020. The main boost came from Non-Life insurance, which, with an 81 percent market share, rose 21 percent, while Life grew by 8.4 percent. The main Non-Life lines showed positive performance, while Automobile insurance, a line that represents 42 percent of premiums in this segment, increased 14.6 percent. It should be noted that the average inflation in the first nine months of the year in Turkey was 17.5 percent.

[5] Information obtained from the semi-annual reports of the National Association of Insurance Commissioners (NAIC) for the Property & Casualty, Life and Accident, and Health segments.

### **BUSINESS PERFORMANCE**

#### **Revenues on operations**

ITEM	DECEMBER 2021	DECEMBER 2020	Δ%
Total written and accepted premiums	22,154.6	20,482.2	8.2%
Financial income from investments	2,763.9	2,437.3	13.4%
Revenue from non-insurance entities and other revenue	2,338.8	2,499.7	-6.4%
TOTAL CONSOLIDATED REVENUES	27,257.2	25,419.1	7.2%

Figures in million euros.

The Group's consolidated revenue reached nearly 27.3 billion euros, with a 7.2 percent increase.

Premiums from direct insurance and accepted reinsurance, which represent a fundamental part of revenue, reached almost 22.2 billion euros, with an 8.2 percent increase. The majority of the countries show significant growth in local currency as well as in euros. Further, premium growth was specifically strengthened by the issuing of a multi-year policy in Mexico for the amount of 563 million dollars (477.3 million euros), the favorable development of issuing in the reinsurance business, and the positive commercial performance of Life Savings products in Spain. At constant exchange rates, premiums would have grown 10.7 percent, and if the extraordinary effect of the the multi-year policy is also excluded on top of this, growth would have reached 8.3 percent.

Non-Life premiums grew 6.8 percent, primarily from improved issuing in the General P&C and Health & Accident lines, which went up to December 18.2 percent (9.6 percent excluding the multi-year policy) and 7.3 percent, respectively, thanks to the positive performance of General P&C in Mexico, Brazil, Spain, and Colombia and of Health & Accident in Spain and Mexico. On the other hand, the 3.8 percent reduction in issuing in the Auto line comes primarily from Italy, the United States and Turkey, countries in which MAPFRE has decided to reduce its risks in this line.

Life insurance premiums grew 11.5 percent thanks to improved Life Savings business, which was supported by higher sales of Unit-Linked products to cover product maturities in the period and by relevant group Life insurance policies in Spain. Life Protection grew 3.0 percent, primarily from improved business in Mexico and Colombia.

Financial income from investments reached nearly 2.8 billion euros, 13.4 percent more than the same period the previous year. This improvement comes primarily from Spain with 239.2 million euros and Malta with 42.5 million euros from the revaluation of investments tied to Unit-Linked and similar products, with practically no impact on the Group result. Additionally, the realized gains on the investment portfolio in IBERIA and MAPFRE RE are noteworthy. Finally, other revenue, which mostly includes non-insurance activity and non-technical revenue, went down 6.4 percent.



# **Earnings**

The chart below gives a summary of the consolidated income statement as on December 2021, showing the various elements of MAPFRE's earnings and the comparison with the same period of the previous year.

ITEM	DECEMBER 2021	DECEMBER 2020	Δ%
I. REVENUE FROM INSURANCE BUSINESS	22,148.3	21,271.0	4.1%
1. Premiums earned, net	17,464.3	16,701.6	
2. Revenue from investments	2,671.0	2,370.9	
3. Positive currency differences	1,628.2	2,042.9	
4. Other technical and non-technical revenues and impairment reversals	384.8	155.5	
II. INSURANCE BUSINESS EXPENSES	(20,664.5)	(19,934.2)	-3.7%
1. Incurred claims for the year, net	(12,865.4)	(11,604.7)	
2. Net operating expenses	(4,655.4)	(4,687.1)	
3. Investment expenses	(1,035.1)	(1,062.3)	
4. Negative currency differences	(1,574.2)	(2,018.5)	
5. Other technical and non-technical expenses and impairment	(534.4)	(561.6)	
RESULT FROM THE INSURANCE BUSINESS	1,483.9	1,336.8	11.0%
III. OTHER ACTIVITIES	(115.6)	(204.5)	
IV. RESULT ON RESTATEMENT OF FINANCIAL ACCOUNTS	(13.2)	(13.9)	
V. RESULT BEFORE TAXES	1,355.1	1,118.4	21.2%
VI. TAX ON PROFITS	(319.5)	(297.7)	
VII. RESULT AFTER TAX	1,035.6	820.7	26.2%
VIII. RESULT AFTER TAX FROM DISCONTINUED OPERATIONS	_	_	
IX. RESULT FOR THE FINANCIAL YEAR	1,035.6	820.7	26.2%
1. Attributable to non-controlling interests	270.4	294.1	
2. Attributable to the controlling company	765.2	526.5	26.2%

Figures in million euros.

Revenue from MAPFRE Group insurance business improved 4.1 percent. On the one hand, earned premiums and revenue from investments grew considerably compared to the the previous year. Additionally, other technical and non-technical revenue improved notably, primarily due to the extraordinary result from the resolution of the distribution agreements between MAPFRE Group and BANKIA, mentioned above. On the other hand, the fall in positive currency differences slightly reduced this improvement in revenue.

The decrease in the heading for positive exchange differences has an almost parallel movement in the heading for negative exchange differences.

The heading for other technical and nontechnical expenses in 2021 includes 175 million euros for the voluntary early retirement plan in IBERIA, while in 2020 it included 131.6 million euros net for goodwill and intangible asset writedowns.

The insurance business result reached 1.5 billion euros, which is a relevant 11.0 percent improvement compared to the same period the previous year.

Non-Life insurance business results reached 1.1 billion euros (Appendix 13.5), with a 22.7 percent increase compared to the same period the previous year. The Life insurance result, including the Life financial result, reached 412.1 million euros (Appendix 13.5), an 11.1 percent decrease compared to the same period the previous year.

IBERIA continues to be the largest contributor to Group profits. It is important to point out

that IBERIA's includes expenses from the voluntary early retirement plan (June and December) and extraordinary net income from the resolution of the distribution agreement with BANKIA. Further, the positive rate of contribution to earnings from Non-Life businesses in BRAZIL, NORTH AMERICA and LATAM SOUTH is noteworthy, as is MAPFRE RE.

The lower Life Protection business results from the negative development of the COVID-19 pandemic, mainly in Latin American regions as well as in Reinsurance business, is relevant. To December 31, 2021, the impact for COVID-19 losses in the Life Protection business has implied a 143.9 million euro reduction in net profit for the Group. Details are provided in the chart below:

REGION	AMOUNT
BRAZIL	41.5
LATAM NORTH	38.7
LATAM SOUTH	26.7
LATAM	106.9
MAPFRE RE	37.0
TOTAL	143.9

Figures in million euros.

In investments, there are noteworthy realized gains in the Non-Life actively managed portfolio in IBERIA, NORTH AMERICA and MAPFRE RE, which have had a 142.7 million euro positive impact on the attributable result.

The accumulated attributable result to December 2021 reached 765.2 million euros. increasing 45.3 percent.



# **Balance sheet**

ITEM	DECEMBER 2021	DECEMBER 2020	Δ%
Goodwill	1,472.5	1,409.8	4.5%
Other intangible assets	1,438.8	1,370.3	5.0%
Other fixed assets	223.3	238.9	-6.6%
Cash	2,887.7	2,418.9	19.4%
Real estate	2,331.9	2,239.9	4.1%
Financial investments	36,243.3	36,511.1	-0.7%
Other investments	1,739.6	1,220.8	42.5%
Unit-Linked investments	2,957.3	2,502.4	18.2%
Participation of reinsurance in technical provisions	6,084.7	5,378.6	13.1%
Receivables on insurance and reinsurance operations	4,683.7	4,489.5	4.3%
Deferred taxes	299.6	221.7	35.2%
Assets held for sale	377.1	8,159.5	-95.4%
Other assets	3,114.8	2,991.2	4.1%
TOTAL ASSETS	63,854.2	69,152.6	7.7%
Equity attributable to the Controlling company	8,463.6	8,536.0	-0.9%
Non-controlling interests	1,203.0	1,301.8	-7.6%
Equity	9,666.6	9,837.8	<b>-1.7</b> %
Financial debt	3,091.5	2,993.6	3.3%
Technical provisions	42,925.5	41,692.6	3.0%
Provisions for risks and expenses	653.7	582.6	12.2%
Debt due on insurance and reinsurance operations	2,167.8	2,256.9	-3.9%
Deferred taxes liabilities	537.8	670.6	-19.8%
Liabilities held for sale	123.8	7,263.9	-98.3%
Other liabilities	4,687.4	3,854.7	21.6%
TOTAL LIABILITIES	63,854.2	69,152.6	-7.7%

Figures in million euros.

- 1. The increase in the heading for other investments is mainly from the increase in investments booked using the equity method as a result of the Co-investment operation with Swiss Life, as well as from the increase in deposits from accepted reinsurance from MAPFRE RE, from new business that was brought in.
- 2. The increase in Unit-Linked investments originates in IBERIA, due to the good commercial performance of Life Savings products.
- 3. The 4.3 percent increase in receivables on insurance and reinsurance operations primarily comes from recording a multi-year policy in Mexico, which includes payment of 50 percent of the premium from this policy in June 2022.
- 4. Increase in the cash balance from receiving payment from the resolution of the agreement with BANKIA for the amount of 570.8 million euros.
- 5. The rest of the changes in the headings for Assets and Liabilities from insurance and reinsurance operations are a result of the business management process itself.

The current balance of the heading for assets held for sale is primarily explained by the following operations:

- 94.3 million euros corresponding to MAPFRE INMUEBLE's land for sale, some operations of which were already held for sale at December 31, 2020.
- 247.7 million euros from ASISTENCIA and direct insurance entities and operations in Europe and Asia and which have been reclassified under this heading in the current year, and which are in various degrees of completing the sale process.

#### MANAGED FUNDS

The following charts show the performance of managed savings, including both technical provisions of Life companies, and the Life provisions of multiline companies, which are presented in the Group's consolidated balance sheet. In addition to the Life insurance operations, MAPFRE manages its clients' savings through pension and mutual funds.



#### **Managed savings**

The following chart shows the details of and changes in managed savings, which includes both concepts:

	DECEMBER	DECEMBER	
_ITEM	2021	2020	$\Delta\%$
Life technical provisons	22,476.1	22,500.7	-0.1%
Pension funds	6,431.3	5,754.9	11.8%
Mutual funds and other	5,403.3	4,533.8	19.2%
SUBTOTAL	34,310.7	32,789.3	4.6%

Figures in million euros.

The growth in pension funds and mutual funds to December 2021 is noteworthy, up 11.8 and 19.2 percent, respectively, compared to the close of the previous year.

In pension funds, contributions and external inflows surpassed withdrawals and external outflows at the close of the year for the amount of 213.2 million euros. Additionally, mutual funds also had positive net contributions for the amount of 384.3 million euros.

# **Assets under management**

The following chart reflects the development of assets under management, which include the total Group investment portfolio as well as pension and mutual funds:

TOTAL	57,994.3	55,181.8	5.1%
Mutual funds and other	5,403.3	4,533.8	19.2%
Pension funds	6,431.3	5,754.9	11.8%
Investment portfolio	46,159.7	44,893.2	2.8%
ITEM	DECEMBER 2021	DECEMBER 2020	Δ%

Figures in million euros.

# **KEY INDICATORS**

# Return on shareholders' equity (ROE)

Return on equity (ROE), which represents the relationship between net profit attributable to the parent company (deducting the share of non-controlling interests) and average shareholders' equity, was 9 percent (6.1 percent in 2020).

# **Management ratios**

The combined ratio measures the impact on premiums of management costs and the loss ratio for the period. In 2021 and 2020 this ratio stood at 97.5 percent and 94.8 percent, respectively. The accompanying table shows the evolution of the main management ratios by business unit.

	EXPENS	EXPENSE RATIO (1)		RATIO (2)	COMBINED RATIO (3)		
	2021	2020	2021	2020	2021	2020	
IBERIA	25.5%	22.8%	72.6%	69.1%	98.1%	92.0%	
LATAM NORTH	22.9%	26.6%	73.0 %	63.8%	95.9%	90.5%	
LATAM SOUTH	35.1%	38.4 %	61.5 %	55.5%	96.6%	93.9%	
BRAZIL	35.8 %	36.6 %	52.0%	51.1%	87.7%	87.6%	
NORTH AMERICA	30.4%	32.6 %	68.4%	65.1%	98.9%	97.7%	
EURASIA	32.2%	27.0 %	77.3%	71.9%	109.5%	98.9%	
MAPFRE RE	29.0%	30.5 %	68.1%	70.1%	97.1%	100.6%	
Reinsurance	29.9%	31.2 %	68.3%	70.0%	98.2%	101.2%	
Global Risks	17.3%	22.5 %	65.8%	70.8%	83.1%	93.3%	
MAPFRE ASISTENCIA	48.1%	44.7 %	54.0%	53.7%	102.0%	98.4%	
MAPFRE S.A.	29.3%	29.1 %	68.2%	65.6 %	97.5 %	94.8 %	

<sup>(1) (</sup>Operating expenses, net of reinsurance – other technical revenues + other technical expenses) / Allocated premiums, net of reinsurance. Figures refer to Non-Life insurance.

<sup>(2) (</sup>Incurred claims for the period, net of reinsurance + variation in other technical provisions + profit sharing and returned premiums) / Allocated premiums, net of reinsurance. Figures refer to Non-Life insurance.

<sup>(3)</sup> Combined ratio = expense ratio + loss ratio. Figures refer to Non-Life insurance.



# INFORMATION BY BUSINESS UNIT

MAPFRE structures its business through the following Business Units: Insurance, Reinsurance, Global Risks and Assistance. The Reinsurance and Global Risks Units are integrated into MAPFRE RE.

The accompanying chart shows the premiums, attributable result, and Non-Life combined ratio for each Business Unit:

# **Key indicators**

AREA / BUSINESS UNIT	PREMIUMS		ATTRIBUTABLE RESULT			COMBINED RATIO		
- THIERY BOOMESO CHIT	DEC. 2021	DEC. 2020	$\Delta\%$	DEC. 2021	DEC. 2020	Δ%	DEC. 2021	DEC. 2020
IBERIA	7,596.4	6,998.9	8.5%	540.7	453.3	19.3%	98.1%	92.0%
BRAZIL	3,340.1	3,085.4	8.3%	74.3	101.5	-26.8%	87.7%	87.6%
LATAM NORTH	2,187.7	1,574.6	38.9%	26.8	69.7	-61.6%	95.9%	90.5%
LATAM SOUTH	1,617.8	1,450.5	11.5%	54.1	58.5	-7.5%	96.6%	93.9%
NORTH AMERICA	2,073.1	2,097.9	-1.2%	88.8	76.3	16.3%	98.9%	97.7%
EURASIA	1,360.8	1,483.4	-8.3%	0.9	31.1	-97.0%	109.5%	98.9%
TOTAL INSURANCE	18,175.8	16,690.7	8.9 %	785.6	790.5	-0.6 %	97.4%	92.9 %
REINSURANCE	4,991.6	4,430.7	12.7%	117.8	1.7	0.0%	98.2%	101.2%
GLOBAL RISKS	1,283.0	1,255.8	2.2%	33.9	15.1	123.9%	83.1%	93.3 %
ASSISTANCE	486.4	618.9	-21.4%	0.6	(20.6)	102.9%	102.0%	98.4 %
Holdings and consolidation adjustments	(2,782.3)	(2,513.9)	-10.7 %	(172.9)	(260.2)	33.6%		
MAPFRE S.A.	22,154.6	20,482.2	8.2%	765.2	526.5	45.3%	97.5%	94.8 %

Figures in million euros.

# **INSURANCE COMPANIES**

# **IBERIA**

IBERIA encompasses the business activities of MAPFRE ESPAÑA and its subsidiary in Portugal, as well as the Life business managed by MAPFRE VIDA and its bancassurance subsidiaries.

# Information by country

REGION / COUNTRY			PREMIUMS		ATTRIBUTAE	LE RESULT	COMB	INED RATIO
	DEC. 2021	DEC. 2020	Δ%	DEC. 2021	DEC. 2020	Δ%	DEC. 2021	DEC.2020
IBERIA	7,596.4	6,998.9	8,5 %	540.7	453.3	19.3 %	98.1 %	92.0 %
SPAIN*	7,466.0	6,862.1	8,8 %	534,0	445,2	20%	98.1 %	91.9%
PORTUGAL	130.4	136.8	-4.7%	6.6	8.1	-18.4 %	98.0%	95.4 %

Figures in million euros.

<sup>\*</sup>Verti Spain's premiums totaled 84.4 million euros (+ 6 percent). The net result amounts to 9.1 million euros (against -1.6 million euros in 2019).

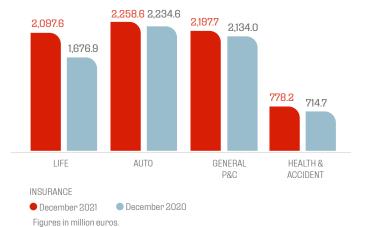
#### **PREMIUMS**

Premiums in IBERIA grew 8.5 percent. Non-Life premiums grew 3.8 percent and reflect the positive development of the Auto, Health, Condominiums, Commercial and Homeowners business.

Life premiums went up 25.1 percent, due to the positive commercial performance of Life Savings products (Unit-Linked) as well as relevant group Life policies in Spain.

Regarding the SANTANDER MAPFRE operation, written premiums reached 49.8 million euros at the close of December 2021.

# Written premiums in key lines



## **EARNINGS**

IBERIA's attributable result reached 540.7 million euros with a 19.3 percent increase compared to the same period the previous year, primarily as a result of recording, in the last quarter of the year, 167.1 million euros from the resolution of the agreements with BANKIA.

The breakdown of the extraordinary net income is as follows:

Non-Life Business	140.4
Non-Life distrib. agreement resolution	141.4
Professional expenses (fees)	(1.0)
Life Business	26.7
BANKIA Vida exit realized loss	(2.2)
Recycling of unrealized gains from Financial Assets AFS in income statement	31.1
Professional expenses (fees)	(2.2)
TOTAL LIFE AND NON-LIFE BUSINESS	167.1

Figures in million euros.

Additionally, and related to the above transaction, the fourth quarter of 2021 includes a negative impact of 75 million euros in the net result, for restructuring costs. This comes from the expansion of the voluntary early retirement plan announced in June this year, and which had a 56.2 million euro negative impact on the net result in the second quarter.

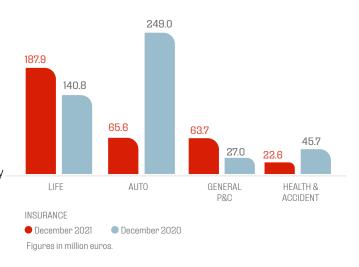
The Non-Life combined ratio stands at 98.1 percent, a relevant increase derived from restructuring expenses for the voluntary early. retirement plan and the increase in claims affecting the Auto line. Excluding the effect of the voluntary early retirement plan, the IBERIA combined ratio would stand at 94.9 percent.

Additionally, the Life business includes a positive extraordinary from the reduction of the contingent payments for fulfilling objectives in the bancassurance channel for 27 million euros net, recorded in the second quarter of the year.

Additionally, extraordinary gains were recorded for the sale of Rastreator and the joint investment with Swiss Life for 12.1 and 30.3 million euros gross, respectively.

At the close of December 2021, 79.5 million euros in financial gains, net of losses, were recorded in the actively managed Non-Life portfolio (57.8 million as of December 2020).

# Results for principal business lines



The market shares in Spain\* and Portugal as at December and September of 2021, respectively, are shown here:

SPAIN	DEC. 2021	DEC. 2020
Automobile	20.0%	19.6%
Health	6.8%	6.5%
Other Non-Life	14%	14.4%
Total Non-Life	14.0%	13.9%
Total Life	8.5%	.9%
TOTAL	11.9%	11.3%

<sup>\*</sup> Estimated market shares, using data published by ICEA, which only takes into account direct insurance written premiums.

PORTUGAL	SEPT. 2021	SEPT. 2020
Automobile	2.3%	2.2%
Total Non-Life	2.0%	0.8%
Total Life	0.6%	0.6%
TOTAL	1.2%	1.5%

Source: Associação Portuguesa de Seguradores



#### **BRAZIL**

This regional area encompasses the insurance activity in Brazil.

REGION _			PREMIUMS		ATTRIBUTAE	BLE RESULT	COMB	INED RATIO
TEGION -	DEC. 2021	DEC. 2020	Δ%	DEC. 2021	DEC. 2020	Δ%	DEC. 2021	DEC. 2020
BRAZIL	3,340.1	3,085.4	8.3%	74.3	101.5	-26.8 %	87.7%	87.6 %

Figures in million euros.

#### **PREMIUMS**

Written premiums grew 8.3 percent in euros, and in Brazilian reals they showed 15.2 percent growth. The improvement in issuing is mainly due to the positive development of the Agro business, which grew 27.8 percent in euros compared to the same period the previous year, despite the 6.1 percent depreciation of the real.

In Brazilian reals, the bancassurance channel (Banco do Brasil) grew 16.2 percent. The MAPFRE channel grew 14.1 percent. The positive growth in reals in the Agro and Mass Market Multi-Peril business in the bancassurance channel, and the Auto. Transport, Agro, and Industrial Risk lines in the MAPFRE channel is noteworthy.

The development of the attributable result in Brazil at the close of December 2021 fell 26.8 percent, reaching 74.3 million euros. This reduction is partly explained by the depreciation of the Brazilian real (in local currency, the reduction would have been 22.1 percent) and from the unfavorable development of the Life Protection line as a result of the increase in mortality in the country due to the COVID-19 pandemic, with high numbers of infections and deaths. The impact of COVID-19 losses incurred in this region to December 31, 2021, reached 188.7 million euros.

Additionally, the population's return to relative normality has caused an adverse effect on claims in the Auto line, raising the combined ratio in this line to 108.8 percent.

#### LATAM NORTH

This regional area includes Mexico and the subregion of Central America and Dominican Republic, which includes operations in Panama, the Dominican Republic, Honduras, Guatemala, Costa Rica, El Salvador and Nicaragua.

REGION PREMIUMS			ATTRIBUTABLE RESULT			COMBINED RATIO		
HEUION	DEC. 2021	DEC. 2020	Δ%	DEC. 2021	DEC. 2020	$\Delta\%$	DEC. 2021	DEC. 2020
LATAM NORTH	2,187.7	1,574.6	38.9%	26.8	69.7	-61.6 %	95.9%	90.5%

Figures in million euros.

#### **PREMIUMS**

Premiums in the region grew 38.9 percent compared to the same period the previous year, due primarily to recording a multi-year policy in Mexico in the second quarter for the amount of 563 million dollars (477.3 million euros). Excluding the extraordinary effect of this policy, premiums would have gone up 8.6 percent in the region, mainly as a result of currency depreciation in the region.

Issuing in local currency grew well in all countries in the region compared to the previous year.

The Auto line grew 5.8 percent and Health was up 8.2 percent. The General P&C line, eliminating the effect of the multi-year policy, would have grown 20.0 percent.

The results in the LATAM NORTH region to December 2021 were affected by the negative development of the COVID-19 pandemic, which has primarily affected the Life Protection and Health lines, businesses with relevant weight in the insurance portfolio in the region, with COVID-19-related losses reaching 130.1 million euros in these lines to December 2021, which has caused the result to be 61.6 percent lower than the same period the previous year.

By line, Life Protection has 14.0 million euros in losses compared to 3.6 million euros in earnings the previous year, due to the already mentioned negative development of the pandemic in the region in the year. The result of the Health line, also affected by COVID-19, is reporting losses for the amount of 0.1 million euros.

The Auto line is down as a result of higher losses in the region in this line due to the return to mobility.

#### LATAM SOUTH

This regional area encompasses the business activities in Peru, Colombia, Argentina, Chile, Uruguay, Paraguay and Ecuador.

REGION PREMIUMS			ATTRIBUTABLE RESULT COM			COMBINED I	RATIO	
TIEUION	DEC. 2021	DEC. 2020	$\Delta\%$	DEC. 2021	DEC. 2020	$\Delta\%$	DEC. 2021	DEC. 2020
LATAM SOUTH	1,617.8	1,450.5	11.5%	54.1	58.5	-7.5%	96.6%	93.9%

Figures in million euros

#### **PREMIUMS**

By line of business, all lines improved issuing in euros compared to the same period the previous year, highlighting Life Savings (43.8 percent), Health & Accident (11.1 percent) and General P&C (10.8 percent) and Auto (12.5 percent).

In general, issuing in local currency grew at a good rate in all countries in the region, highlighting: Argentina (48.4 percent), Colombia (30.9 percent), Peru (16.3 percent), Uruguay (11.4 percent), Paraguay (6.8 percent) and Chile (8.9 percent).

#### RESULT

To the close of December 2021, LATAM SOUTH had an attributable result of 54.1 million euros, falling 7.5 percent. The Non-Life combined ratio stands at 96.6 percent, a 2.7 percentage point deterioration versus the same period the previous year, due to negative development of the loss ratio that has worsened 6.0 percentage points compared to the same period the previous year, partially compensated by a reduction in the expense ratio.

By country, Peru is the highest contributor to results in the region, with 20.9 million euros, followed by Argentina, with an attributable result of 9.0 million euros, and Colombia, which closed the year with earnings of 8.7 million euros. Chile shows a significant 72.1 percent improvement in net results, reaching 7.0 million euros.

By line of Non-Life business, the improvement in the General P&C line stands out, up 89.4 percent, while the Auto line fell 34.6 percent. In the Life business, Life Savings improved notably thanks to the positive development of business in Colombia and Peru compared to the same period the previous year. As with the other regions of Latin America, the Life Protection line is also affected by an increase in losses from the higher mortality from the pandemic. The impact of COVID-19 losses in this region to December 31, 2021 reached 42.7 million euros.



# MARKET SHARES IN THE MAIN LATINAMERICAN COUNTRIES

The following table shows market shares for direct Non-Life insurance in the main countries in the region:

COUNTRY	RANKING (AT DEC. 2020)	MARKET SHARE (1)	MARKET SHARE DATE
Argentina	16	2.0%	June-21
Brazil	2	13.8%	Sept21
Chile	5	6.1%	Sept21
Colombia	8	5.6%	Sept21
Honduras	3	15.9%	Sept21
Mexico	8	8.7%	Sept21
Panama	2	17.9%	Sept21
Peru	3	17.7%	Sept-21
Dominican Republic	4	10.7%	Sept21

<sup>(1)</sup> Figures according to the latest available information for each market.

#### NORTH AMERICA

This regional area has its headquarters in Webster, MA (USA) and encompasses operations in United States and Puerto Rico.

REGION		PREMIUMS		ATTRI	BUTABLE RESU	JLT	COMBINE	ED RATIO
TIEUION	DEC. 2021	DEC. 2020	Δ%	DEC. 2021	DEC. 2020	Δ%	DEC. 2021	DEC. 2020
NORTH AMERICA	2,073.1	2,097.9	-1.2%	88.8	76.3	16.3%	98.9%	97.7%

Figures in million euros.

In the state of Massachusetts (USA), the market shares were as follows:

# **MASSACHUSSETS**

LINE	DEC. 2020	DEC. 2019
Automobile	17.9%	20.6%
Total Non-Life	9.9%	10.8%
Total Life	_	_
TOTAL	3.0%	3.1%

Source: MAPFRE Economics, using data from the supervisors in each country.

Source: MAPFRE Economic Research, using data from the supervisors in each country.



#### In Puerto Rico:

#### PUFRTO RICO

LINE	DEC. 2020	DEC. 2019
Automobile	10.7%	20.6%
Non-Life (w/o Health)	14.8%	15.7%
Total Non-Life	14.8%	3.1%
Total Non-Life Total Life	2.8%	3.1% 0.3%

Source: MAPFRE Economics, using data from the supervisors in each country.

#### **PREMIUMS**

At the close of December, premiums in NORTH AMERICA registered a 1.2 percent decrease in euros, while in dollars they are 1.8 percent higher compared to the same period the previous year.

Improved issuing in the last quarter of 2021 is due in part to the acquisition of MAPFRE ASISTENCIA USA by MAPFRE USA, incorporating 62.4 million euros in premiums from the former starting in October this year.

Even so, the fall in issuing is partially due to the depreciation of the dollar and to the strict measures of technical control implemented in the last two years, as well as the impact of the measures restricting personal movement from the COVID-19 crisis.

The supervisors in the United States have been notified of the exit of Verti USA operations in Pennsylvania. This decision was made as a result of the project not reaching the expected business volume and returns in the established period. The digital knowhow acquired during the time Verti USA was operating will help to accelerate the digital transformation of MAPFRE USA business, strengthening its virtual sales channel in the United States. Additionally, at the end of 2021, the Florida supervisor was informed of the non-renewal of policies in 2022, initiating the run-off process for this operation.

Puerto Rico has 5.5 percent lower issuing in euros than the previous year, although in local currency there is only a 2.6 percent reduction.

#### RESULTS

The result in NORTH AMERICA to December 31. 2021 stands at 88.8 million euros. 16.3 percent higher than the same date the previous year.

The result in the United States fell 7.0 percent compared to the same period the previous year, reaching 72.6 million euros at December 2021. There has been an increase in the Auto combined ratio mainly due to the impact of the confinement measures from the COVID-19 pandemic that led to an improvement in the combined ratio in 2020, and a reduction in the General P&C combined ratio.

Throughout 2021, 42.7 million euros in gains were realized on financial investments, following the positive context of the markets. 2020 had a positive impact of an extraordinary gain of 19.6 million dollars recorded from the sale of a building in Boston.

Puerto Rico improved results, reaching 16.1 million euros in revenue, as its 2020 results were impacted by the earthquakes.



#### **EURASIA**

This regional area encompasses the insurance operations in Italy, Germany, Turkey, Malta, Indonesia and the Philippines.

REGION		PREMIUMS		ATTRIBUTAE	BLE RESULT		COMBINE	ED RATIO
nedion	DEC. 2021	DEC. 2020	$\Delta\%$	DEC. 2021	DEC. 2020	$\Delta\%$	DEC. 2021	DEC. 2020
EURASIA	1.360,8	1.483,4	-8.3%	0.9	31.1	-97.0%	109.5%	98.9%

Figures in million euros.

#### Market shares in EURASIA were as follows:

	GERM	ANY	ITAL	Y	MAL	.TA	TUR	KEY
LINE	DEC. 2020	DIC. 2019	DEC. 2020	DIC. 2019	DEC. 2020	DIC. 2019	SEPT. 2021	SEPT. 2020
Automobile	1.2%	1.2%	2.4%	2.9%	34.4%	35.8%	2.3%	2.6%
Total Non-Life	0.3%	0.3%	1.2 %	1.4%	33.2%	33.1%	4.0%	4.1%
Total Life	_	_	_	_	76.4%	<b>76.</b> 1%	0.5%	0.4%
TOTAL	0.2%	0.2%	0.3%	0.3%	60.1%	60.4%	3.3%	3.3%

Source: MAPFRE Economic Research, using data from the supervisors in each country.

# **PREMIUMS**

At the close of December, premiums in EURASIA registered a fall of 8.3 percent with a decline in Turkey (-6.5 percent), Italy (-44.4 percent), and Philippines (-1.7 percent). On the other hand, issuing improved in Germany (3.2 percent), Malta (17.6 percent) and Indonesia (3.9 percent).

Issuing in Turkey is affected by a notable fall in Auto business, from the rigorous technical underwriting and by the strong depreciation of the Turkish lira (-26.0 percent).

The fall in issuing in Italy is tied to the restrictions for new business in the car dealership channel. This distribution channel has been considered non-strategic for the country.

There has been a very positive performance in Germany, with growth from a very good sales campaign and an excellent renewal ratio.

The improvement in premium issuing in Malta is due to the increase in the Life Savings business, which grew 21 percent compared to the same date the previous year. Finally, lower issuing in Philippines is due to the fall in the Auto business.



#### **RESULT**

At the close of December 2021, EURASIA presents an attributable result of 0.9 million euros, which is a 97.0 percent reduction compared to the previous year.

A large part of the lower results comes from the the same in Italy and Turkey.

The result in Italy was impacted by reduction of the dealership channel and the subsequent fall in issuing, from the high level of expenses and the high claims from the hail storms in the third quarter of the year. Additionally, in the last quarter of the year, a restructuring plan was rolled out, based on a wide organizational change. This plan is based on the digitalization, automation, and optimization of the company's processes, and adjusting the organizational structure to the company's new size after the exit of some loss-making business. The net cost of this plan reaches 19.9 million euros. Excluding this effect, the combined ratio for Italy would reach 109.1 percent.

The result in Turkey reached 7.7 million euros, which is a 52.2 percent decline compared to the previous year, as a result of the depreciation of the Turkish lira and the increase in the loss ratio in Auto and Health.

Germany, the Philippines and Indonesia performed positively, in line expectations, while Malta deteriorated slightly compared to the same period the previous year, due to the negative development of Auto claims.

#### MAPFRE RE

MAPFRE RE is a global reinsurer and is the professional reinsurer of the MAPFRE Group.

MAPFRE RE offers reinsurance services and capacities, providing all kinds of solutions for reinsurance treaties and facultative reinsurance, in all Life and Non-Life lines.

MAPFRE RE also encompasses the Global Risks Unit, which is the specialized unit within the MAPFRE Group for managing global insurance programs for large multinationals (policies that cover aviation, nuclear power, energy, civil liability, fire, engineering and transport for example).

The key data relating to MAPFRE RE is presented here.

#### **Key figures**

ITEM	DEC. 2021	DEC. 2020	Δ %
Gross written and accepted premiums	6,274.58	5,686.52	10.3%
- Non-Life	5,644.57	5,132.87	10.0%
- Life		553.65	13.8%
Net premiums earned	3,432.56	3,171.58	8.2%
Gross result	193.77	22.51	760.6%
Tax on profits	(42.1)	(5.7)	
Attributable net result	151.7	16.9	799.8%
Combined ratio	97.1 %	100.6%	-3.5p.p.
Expense ratio	29.0 %	30.5%	-1.5p.p.
Loss ratio	68.1%	70.1%	-2.0p.p.

Figures in million euros

ITEM	DEC. 2021	DEC. 2020	$\Delta$ %
Gross written and accepted premiums	6,274.6	5,686.5	10.3%
Reinsurance Business	4,991.6	4,430.7	12.7%
Global Risks Business	1,283.0	1,255.8	2.2%
Attributable net result	151.7	16.9	799.8%
Reinsurance Business	117.8	1.7	_
Global Risks Business	33.9	15.1	123.9%
Combined ratio	97.1 %	100.6%	-3.5p.p.
Reinsurance Business	98.2%	101.2%	-3.1p.p.
Global Risks Business	83.1%	93.3%	-10.1p.p.
Expense ratio	29.0%	30.5%	-1.5p.p.
Reinsurance Business	29.9%	31.2 %	-1.3p.p.
Global Risks Business	17.3%	22.5%	-5.2p.p.
Loss ratio	68.1%	70.1%	-2.0p.p.
Reinsurance Business	68.3%	70.0%	-1.8p.p.
Global Risks Business	65.8%	70.8%	-5.0p.p.

Figures in million euros.

(\*)2018 Global Risks data restated for comparison effect.

# **PREMIUMS**

Total written premiums in MAPFRE RE went up 10.3 percent compared to the same period the previous year. Total net earned premiums grew 8.2 percent.

Written premiums from the Reinsurance business reached almost 5.0 billion euros, which is a 12.7 percent increase compared to the same period the previous year, essentially as a result of the increase in participations in cedent programs and higher tariffs in certain lines after several years of high frequency in CAT claims.

Written premiums from the Global Risks Unit, integrated in MAPFRE RE, reached almost 1.3 billion euros, representing 2.2 percent more than the previous period.



#### **COMPOSITION OF PREMIUMS**

The breakdown of premium weight distribution to December 2021 is as follows:

ITEM	%
By Type of business:	
Proportional	63.6%
Non-proportional	
Facultative	23.6%
By Region:	
IBERIA	17.9%
EURASIA	42.8%
LATAM	25.6%
NORTH AMERICA	13.7%

ITEM	%
By Ceding company:	
MAPFRE	47.7%
Other	52.3%

By Insurance Lines:	
Property	42.%
Life & Accident	13.8%
Automobile	16.3%
Global Risks business	20.4%
Transport	2.9%
Other	3.7%

#### RESULT

MAPFRE RE's attributable net result at the close of December 2021 had a profit of 151.7 million euros, versus profits of 16.9 million euros in the same period of 2020. Despite the occurrence of various CAT events, there was a very positive result for the year, primarily due to the improved attritional losses in the reinsurance business, and a reduction in large losses particularly in the Global Risks unit. To December 2021, MAPFRE RE was affected by several CAT claims, like the storms Uri, Volker and Bernd, as well as hurricane Ida, with the most relevant being storm Bernd in Europe in July, which has had an attributable net impact of 92.8 million euros on the result. In 2020, the most relevant Cat effect was the earthquakes in Puerto Rico, with an impact of 39.3 million euro in the Group attributable net result.

Direct incurred COVID-19 claims for the reinsurance business in the year reached 52.1 million euros. The majority is attributable to the Life / Health line, from the claims filed by cedents occurring in 2021 and including an estimate for those that are currently in the process of negotiation or litigation.

The accumulated attributable impact for 2020 and 2021 for COVID-19 claims to December 31, 2021 reached 116.8 million euros (79.8 million euros to December 31, 2020), the majority of which are pending liquidation and payment. The claims reported in the Property lines are concentrated in large part in certain business interruption coverage in Europe. In the immense majority of the property portfolio, business interruption coverage is dependent on the existence of material damage, and in this case, there is none. As such, this exposure only exists in exceptional cases. However, to date, there is still uncertainty about the final amount for possible claims and the results of certain claims that get taken to court or to arbitration, both with regards to the existence of coverage in original insurance policies as well as the validity of certain coverage claims in reinsurance contracts.

At the close of December 2021, 70.2 million euros of financial gains, net of financial losses and other financial extraordinaries, were recorded (21.4 million euros to December 2020).

The attributable result of the Reinsurance business reached 117.8 million euros. benefiting from an improved attritional losses as well as lower acquisition expenses.

The attributable result of Global Risks business reports profits of 33.9 million euros.

The combined ratio of the Reinsurance business stands at 98.2 percent, while the combined ratio for the Global Risks business stands at 83.1 percent. It is important to point out the 5.2 percentage point reduction in the expense ratio in the Global Risks business, due to the increase in reinsurance commissions charged and from changes in the ceding structure.

### MAPFRE ASISTENCIA

MAPFRE ASISTENCIA specializes in travel assistance, roadside assistance, and other specialty risks of the Group.

# **Key figures**

ITEM	DEC. 2021	DEC. 2020	Δ %
Operating revenue	559.6	709.6	<b>-21.1</b> %
- Gross written and accepted premiums	486.4	618.9	-21.4%
- Other revenue	73.1	90.7	-19.4%
Net premiums earned	404.7	502.8	-19.5%
Result from other business activities	(4.7)	(31.3)	84.8%
Gross result	(10.1)	(22.6)	<b>55.2</b> %
Tax on profits	12.4	4.0	-3.5p.p.
Non-controlling interests	(1.7)	(2.0)	
Attributable net result	0.6	(20.6)	102.9%
Combined ratio	102.0%	98.4%	3.6p.p.
Expense ratio	48.1%	44.7%	З.Зр.р.
Loss ratio	54.0%	53.7%	0.3р.р.

Figures in million euros.

#### **PREMIUMS**

Premiums reached 486.4 million euros in MAPFRE ASISTENCIA, a 21.4 percent decrease compared to the same period the previous year. At the close of December, revenue was strongly impacted by 1) Travel Insurance premiums from InsureandGo in the United Kingdom, Ireland and Australia, with a 38.5 percent reduction in business volume as a result of travel restrictions from COVID-19, and 2) Specialty Risk premiums in the United Kingdom and Assistance premiums in the United States as a result of the decision to discontinue these operations.

At the close of December, MAPFRE ASISTENCIA recorded a positive attributable result of 0.6 million euros. In the same period the previous year, MAPFRE ASISTENCIA recorded losses of 20.6 million euros, after the relevant impact in losses caused by COVID-19 from trip cancellation coverage resulting from mobility limitations imposed because of the pandemic.

#### **RESULT**

The result in 2021 was positively impacted by the sale process of InsureandGo in the United Kingdom, which was completed this past August, as well as closing of the MAPFRE ASISTENCIA insurance branch in this country in the fourth quarter of the year. Both operations (the sale of InsureandGo and the close of the insurance branch) have generated a positive result of 4.5 million euros. This amount includes a pre-tax expense of 14.2 million euros for the closing of the MAPFRE ASISTENCIA insurance branch in the United Kingdom, and revenue of 18.0 million euros for recording tax credits from the accumulated losses in the branch.

The following chart provides a breakdown of MAPFRE ASISTENCIA's result before taxes, by region and business line at the close of December 2021:

		TRAVEL	SPECIALTY		
REGION	ASSISTANCE	INSURANCE	RISKS	2021	2020
EURASIA				2.0	(5.4)
LATAM	0.6	0.4	1.5	2.5	(2.2)
NORTH AMERICA	0.2	0.5	0.0	0.7	1.1
DISCONT. OPERATIONS	3.5	(21.9)	3.1	(15.3)	(16.1)
TOTAL	(0.8)	(20.6)	11.3	(10.1)	[22.6]

Figures in million euros.

MAPFRE ASISTENCIA, as part of the geographic realignment process initiated at the end of 2015, has completed to date the exit from a total of 14 countries.

At the close of December, MAPFRE ASISTENCIA maintains a total of 12.5 million euros reclassified under the heading assets held for sale for assets from operations in Europe and Asia. The majority of operations are expected to be finalized during the first quarter of 2022, once the formalities are completed and the necessary authorizations are obtained in each market.

# SIGNIFICANT FCONOMIC AND CORPORATE **EVENTS**

#### Coronavirus crisis (COVID-19)

#### **EVOLUTION OF COVID-19 IMPACTS**

**Current status of MAPFRE operations** 

MAPFRE's activity during the COVID-19 crisis has focused on two main priorities:

- Guaranteeing the health and safety of all employees and collaborators.
- Ensuring business continuity in order to continue providing the highest level of service to our clients.

From the perspective of managing the crisis provoked by the pandemic, despite its impact and the mobility restrictions imposed in many countries, MAPFRE Group has maintained the continuity of its operations and has continued providing service to clients everywhere the Group operates, always complying with our commitment to our clients, as well as with the relevant legislation in force in each country at all times.

At the close of December, the percentage of personnel who were working on the premises in the key markets where MAPFRE operates was the following: Spain, 95.9 percent of employees on a rotating basis; United

States, 78.0 percent of employees on regular schedule with flexibility to work remotely; and Brazil, 100.0 percent of employees on a hybrid mobility model.

In the last quarter of the year, the COVID-19 pandemic situation improved progressively, thanks to advances in the vaccination process. This made it possible to be moderately optimistic about the development of the pandemic situation, with more and more countries slowly getting closer to normality, although new waves and new variants could limit the return to the total normalization of economic activity.

The following is a breakdown of the most relevant impacts on Group results, at the close of December 2021, as a result of the coronavirus (COVID-19) crisis:

#### Loss experience

Losses incurred as a result of claims directly allocated to COVID-19, by line of business, are as follows:

LINES	DEC. 2020	DEC. 2021
LIFE PROTECTION	83.5	278.8
HEALTH	58.8	88.7
BURIAL	30.0	15.0
TRAVEL ASSISTANCE (Travel Insurance)	23.2	8.0
OTHER	13.7	17.7
TOTAL INSURANCE	209.2	408.3
ACCEPTED REINSURANCE	113.4	52.1
TOTAL ACCUMULATED	322.6	460.4

Figures in million euros



By region and business unit, the breakdown of losses is as follows:

REGIONS AND UNITS	DEC. 2020	DEC.2021
IBERIA	39.1	32.7
LATAM NORTH	63.3	130.1
LATAM SOUTH	33.5	42.7
BRAZIL	46.2	188.7
NORTH AMERICA	0.8	2.7
EURASIA	3.1	3.3
TOTAL INSURANCE	186.0	400.2
MAPFRE RE	113.4	52.1
MAPFRE ASISTENCIA	23.2	8.0
TOTAL ACCUMULATED	322.6	460.4

Figures in million euros.

# Combined Ratio

The combined ratio to December by line of business during the last three years is broken down below:

# COMBINED RATIO

LINES	DEC. 2019	DEC. 2020	DEC. 2021
AUTO	100.5%	91.7%	100.8%
HEALTH & ACCIDENT	98.5%	94.1%	100.1%
GENERAL P&C	88.0%	92.5%	90.8%
BURIAL	96.3%	112.1%	100.5%
TRAVEL ASSISTANCE	102.9%	102.3%	107.4%
LIFE PROTECTION	84.2%	85.4%	94.6%

At December 31, 2021, there has been a relevant deterioration of the Auto combined ratio compared to the same period the previous year, from the elimination of mobility restrictions and the return to a certain normality. On the other hand, an improvement can be seen in the General P&C and Burial lines. The combined ratios in the Life Protection and Health lines have gone up significantly, primarily as a result of the high COVID-19 claims in Latin America.

#### Voluntary early retirement plan in Spain

The Group has established a voluntary early retirement plan aimed at employees of its insurance operations in Spain.

The plan was structured and communicated at two separate dates during the current year. As such, the Group recorded, at June 30, a provision for this concept in the IBERIA region for approximately 75 million euros. 274 employees signed up for this first phase of the voluntary early retirement plan. Additionally, in December, the voluntary early retirement plan was expanded by 100 million euros, in order to accelerate the

transformation of MAPFRE's operating model in IBERIA. Three hundred additional employees are expected to sign up for this expansion.

This total extraordinary expense implies 1.2 percentage points on the Group Non-Life combined ratio.

#### Verti Italy restucturing plan

In the last quarter of 2021, Verti Italy initiated a restructuring plan based on a broad organizational change. This plan is based on two fundamental pillars, a) the digitalization and automation of the company's processes, using previously-made technological investments, which drive profitable growth, making the digital-direct business its main activity, and b) adjusting the organizational structure to the company's new size, after the exit of some loss-making business.

This plan is in the final stages of definition and could imply a significant reduction of the personnel structure in the different areas of the company, which will be done by relocating employees in service providers, voluntary layoffs and other methods of the work relationship.

The net cost will reach 19.9 million euros. This extraordinary expense will imply 0.2 percentage points on the Group Non-Life combined ratio.

#### **Group security debt buyback**

On December 1, 2021 MAPFRE announced that it was carrying out a tender offer in cash intended for holders of the securities issued by MAPFRE corresponding to the issuance "MAPFRE S.A. SENIOR UNSECURED NOTES ISSUANCE 1 - 2016", with an outstanding balance of one billion euros, comprising 10.000 securities with denominations of 100,000 euros due May 19, 2026.

The objective of the tender offer was to proactively manage MAPFRE's debt profile, as well as provide liquidity to the securityholders that are accepted in the offer.

The final results of the tender offer have implied MAPFRE acquiring 142.7 million euros in securities from holders and their immediate cancellation, which implies a net expense of 9.6 million euros for the Group.

# SIGNIFICANT CORPORATE EVENTS

#### **Disposals**

# Bankia agreement termination

On March 26, 2021, the merger carried out via BANKIA S.A.'s absorption by CAIXABANK S.A. was executed.

Prior to this, CAIXABANK had informed MAPFRE of its decision to not terminate its exclusive distribution agreements with other insurance entities, which were incompatible with maintaining, after the merger, the agreements signed between MAPFRE and BANKIA.

In light of this situation, MAPFRE formally announced that it exercised its right to terminate the agreements, leading to the business valuations carried out by an independent expert in order to determine, following the contractually established procedures, the amounts to be received for the price of its 51 percent stake in BANKIA VIDA and for compensation for the termination of its Non-Life distribution agreement.

On December 29, MAPFRE and CAIXABANK formalized, based on the valuations made by

DEVENUE /

the independent expert, the resolution of said agreements in the following terms:

- CAIXABANK's acquisition from MAPFRE of its 51 percent holding of BANKIA VIDA for 323.7 million euros, which corresponds to 110 percent of the market value of the Life business determined by an independent
- Resolution of the agency contract for the distribution of Non-Life insurance, with CAIXABANK paying MAPFRE 247.1 million euros, corresponding to 110 percent of the market value of the Non-Life business determined by the independent expert.
- Initiation of an arbitration process regarding MAPFRE'S right to receive from CAIXABANK, as set out in the terms of the contract, an additional 10 percent equivalent to 52.0 million euros.

This agreement has implied MAPFRE, in 2021, receiving 570.8 million euros, and an extraordinary result of 167.1 million euros, which could increase by 52 million euros if the arbitration process sides in favor of MAPFRE's interests.

Additionally, MAPFRE has expressed, both to the independent expert as well as to CAIXABANK, its disagreement with the value assigned to the Life business, as it was not measured in line with market methodology and criteria, in the terms of the mandate and the agreements, with the corresponding reserve of actions and rights. As a result, MAPFRE will soon be taking legal action to defend its legitimate interests. The chart below shows the impacts on the net result of the termination of the BANKIA

agreement and other operations agreed by the Group in December, which have implied a 62.6 million euro net contribution to the result.

OPERATIONS	EXPENSES
BANKIA agreement termination	167.1
IBERIA voluntary early retirement plan	(75.0)
Italy restructuring	(19.9)
Group debt buyback	(9.6)
TOTAL	62.6

Figures in million euros.

#### Sale of Industrial RE

On December 15, 2020, the Group received a binding offer for the entity Industrial RE, a company that has not had relevant activity for several years. This transaction, in May, obtained the corresponding administrative authorizations and its execution generated a gross gain of 3.5 million euros for MAPFRE Group.

#### Sale of Rastreator and Preminen

In December 2020, Admiral Group Plc announced the sale of Penguin Portals Group and the comparison site Preminen to RVU. Penguin Portal Group holds control of the online price comparison site Rastreator. MAPFRE Group held 25 percent of Rastreator and 50 percent of Preminen, which were included in this transaction. These sales were formalized and fully paid up in May, generating a gross gain of 14.0 million euros for MAPFRE Group.



# Sale of InsureandGo and MAPFRE ASISTENCIA branch closing in the **United Kingdom**

MAPFRE ASISTENCIA, the MAPFRE Group business unit specialized in travel and roadside assistance as well as other specialty risks, closed the sale of InsureandGo in the United Kingdom in August. Additionally, the collective consultation process to close the MAPFRE ASISTENCIA insurance branch in the United Kingdom was successfully finalized and the closure was carried out in the fourth quarter. Both operations - the sale of InsureandGo and the close of the insurance branch - have generated a positive result of 4.5 million euros net of taxes. These operations are part of the strategic restructuring that MAPFRE ASISTENCIA has been carrying out since 2015, and which has led to the business exiting 14 countries.

#### **Acquisitions**

# Acquisition of non-controlling shareholder participations

In the second quarter of the year, MAPFRE Group acquired additional shares from non-controlling shareholders of MAPFRE Middlesea p.l.c. in Malta and MAPFRE Atlas in Ecuador, representing 1.27 and 7.66 percent of the share capital, respectively, for a total amount of 2.5 million euros.

On September 17, MAPFRE Group acquired an additional 32.46 percent of the share capital of MAPFRE PERÚ VIDA for the amount of 109.2 million euros, raising its holding in this company to 99.87 percent.

This acquisition implies a negative adjustment in MAPFRE Group's consolidated reserves, for the amount of 83.3 million euros, as a result of the excess paid over the value of MAPFRE PERÚ VIDA's consolidated shareholders' equity.

#### **MAPFRE** raises its stake in Abante

On January 22, 2021, MAPFRE and Abante agreed for MAPFRE to increase its 10 percent stake in Abante, proceeding to subscribe and pay, via capital increase, the amount of 27.4 million euros in June. With this operation, the stake in Abante capital reaches 18.77 percent.

#### **Other Corporate Events**

#### **Co-investment with Swiss Life**

In the second quarter of the year, MAPFRE Group, through MAPFRE INMUEBLES, formalized a joint real estate investment vehicle with Swiss Life, with 50 percent participation for each company. To this end, MAPFRE INMUEBLES provided 100 percent of its shares in a company whose main asset is a building it owns in Madrid. As a result of this transaction, a 33.6 million euro gross gain was generated for MAPFRE Group.

# Alliance agreement in the United States

MAPFRE USA and AAA Washington, a AAA associate - the most important emergency roadside assistance organization in the United States - have reached an agreement to form an insurance company to underwrite Auto and Homeowners insurance in Washington and northern Idaho. The new company, which is subject to regulatory approval, will be known as Auto Club MAPFRE Insurance Company. The company is expected to start operating in the fourth quarter of 2022.

### Funeral service merger project cancellation

Once the National Commission on Markets and Competition issued its resolution regarding the alliance for the joint development of the funeral service business between ALBIA and FUNESPAÑA, the governing bodies of MAPFRE decided in October to maintain the current shareholding in FUNESPAÑA within Group scope and discontinue the merger project with ALBIA. As a result, assets amounting to 168.5 million euros from FUNESPAÑA were declassified from the heading "Assets held for sale".

#### **MAPFRE ASISTENCIA USA transfer**

On October 5, 2021, MAPFRE USA's acquisition of MAPFRE ASISTENCIA USA (holding company, subsidiary of MAPFRE ASISTENCIA, which includes Century Automotive, Federal Assist and MAPFRE Warranty Florida) was formalized. This operation does not have an economic impact at MAPFRE Group level, and was effective starting October 2021.



# ISSUES RELATING TO THE ENVIRONMENT. SECURITY AND EMPLOYEES

#### **Environment**

In 2021, COP26 was held in Glasgow, closing with an emphasis on the need to define and execute tangible, measurable, and above all, urgent actions to prevent the planet's temperature from increasing by 1.5°C. In this context, MAPFRE launched its new 2021-2030 Corporate Environmental Footprint Plan, the targets of which include a 50 percent reduction in its greenhouse gas emissions by 2030, committing to make the entire Group carbon-neutral from that year.

Additionally, intermediate targets have been set for 2024, and it will be essential to monitor and fulfill them in order to ensure compliance with the Environmental Footprint Plan. These objectives, as well as the actions necessary to achieve them, are included in the new Sustainability Plan 2022-2024, which aims to guarantee the aligned and coordinated action of all MAPFRE Group companies in this area.

As a first step in the Group's climate neutrality strategy, from 2021 onward, the carbon footprint of MAPFRE ESPAÑA and MAPFRE PORTUGAL will be offset. Another intermediate milestone will be established in 2024, the year in which MAPFRE will also become carbon-neutral in Brazil, the United States, Mexico, Puerto Rico, Peru, Italy, Germany, and Turkey.

The Environmental Policy has been updated this year to include new key aspects, such as the circular economy and natural capital, in the Group's environmental management strategy. MAPFRE has a strategic model based on an integrated management system, certifiable under various ISO standards, to include all aspects associated with environmental, energy, greenhousegas emissions, and circular economy sustainability. The model enables plans and programs to be defined, minimizing the risks identified and paving the way to exploiting the opportunities that arise.

Also in 2021, MAPFRE approved the Corporate Greenhouse Gas Offsetting Strategy, which defines the internal criteria used to assess the best offsetting proposals. These criteria go a step beyond the creation of carbon sinks and also aim to encourage biodiversity recovery and ensure ecosystem services and natural capital.

To date, on the environmental side, MAPFRE has continued to expand its certifications in this area, and 44 Group company headquarters in Spain, Brazil, the United States, Mexico, Puerto Rico, Turkey, Peru, Italy, Germany, Colombia, Chile, Paraguay, Portugal and Argentina already have ISO 14001 certification. In addition, 25 headquarters buildings located in Spain, Mexico and Puerto Rico hold the ISO 50001 energy management certification.

Regarding the carbon footprint, the scope of ISO 14064 also continues to be expanded as planned. The carbon footprint inventories of MAPFRE companies located in Spain, Brazil, the United States, Mexico, Italy, Puerto Rico, Colombia, Portugal, Turkey, Chile, Peru and Germany.

In addition, and in the current context, the circular economy is proving to be a necessary solution to the economic and climate crisis, making companies more competitive and resilient. In this area, MAPFRE was the first insurer in Spain to sign the Pact for a Circular Economy in 2020. This year, the first progress report was drafted to fulfill the commitments provided for in this initiative, which seek to drive, support, promote and disseminate the transition to a circular economy.

The Group's headquarters, located in Majadahonda (Madrid), a complex of four buildings that house more than 2,500 employees, was also certified in accordance with the AENOR Zero Waste Regulations.

In addition, MAPFRE has launched its first project to quantify our activity's impact on natural capital in Spain and Portugal using the LIFE (Lasting Initiative for Earth) methodology. MAPFRE participates in the Natural Capital Working Group of the Grupo Español de Crecimiento Verde and the Fundación Biodiversidad to seek solutions for integrating natural capital into business; it was also included on the LIFE Institute's European Technical Committee with the aim of adapting the LIFE methodology to Europe and the business needs in various sectors.

#### Security

Work continued throughout 2021 on achieving a secure environment in which MAPFRE can pursue its everyday activities through the protection of tangible and intangible assets, including services offered to clients in accordance with the provisions of the Corporate Security and Privacy Policy approved by the MAPFRE S.A. Board of Directors on December 13, 2018.

In relation to protection against cyber threats, the MAPFRE Group's Cyber Resilience Plan (CRP) was launched in 2021. It will be executed over a three-year period, serving as the master plan that directs MAPFRE's progress on Cybersecurity, Privacy, Data Protection and Digital Operational Resilience.

The CRP has 11 major activity areas that generate more than 120 lines of action. A large number of these lines of action are identified as recurring, as they will generate new functions or expand and develop existing functions, thus requiring a continued effort once the plan's execution period is over. In this regard, the CRP includes the financial resources required for its implementation and the reinforcement of the specialized internal staff as needed, with the aim of guaranteeing the internal talent and know-how to implement the plan and maintain the level of protection it achieves.

Additionally, the increase in remote work and the emergence of new cyberattack mechanisms that exploit weaknesses in knowledge and/or awareness have required us to step up our efforts to develop and promote a culture of cybersecurity. We are therefore developing more impactful and permanent initiatives, as well as actions aimed at specific groups with an especially critical role, implemented through the Corporate Training and Awareness Plan. The latter will be developed over the course of the next three years and will extend to the whole MAPFRE Group.

In addition to the aforementioned actions. MAPFRE has continued to strengthen its collaboration with external entities, joining specialized cybersecurity groups, such as the EFR Cybersecurity Working Group, the Ransomware Working Group of the CRO Forum and the National Meeting of SOC (Security Operations Centers), organized by the National Cryptological Center in Spain. With this, MAPFRE hopes to continue improving its position and knowledge of techniques, tactics, tools, and procedures used by organized groups of cyber criminals.

Work is also being done in this field to adapt to the various cybersecurity regulations that are emerging in the different regions where the Group is present. This year saw the introduction of the Guidelines on Information and Communication Technology Security and Governance of the European Insurance and Occupational Pensions Authority (EIOPA) and the regulations enacted in this area in Chile and Peru, joining those existing in other countries where we operate.

On the subject of Operations Resilience and Continuity, AENOR granted in 2021 the ISO22301 Business Continuity Management System Certification to MAPFRE Mexico, MAPFRE Turkey, MAPFRE Puerto Rico, MAPFRE BHD (Dominican Republic), MAPFRE Honduras, and SOLUNION.

In addition to the aforementioned new ISO22301 certifications. MAPFRE ESPAÑA. MAPFRE RE, MAPFRE GLOBAL RISKS, MAPFRE PORTUGAL, MAPFRE INVERSIÓN, and the Global SOC of the MAPFRE Group maintained the certifications obtained in previous years.

These certifications provide a framework to improve the organization's resilience, enabling an effective response to crisis situations that safeguards its main processes and critical activities and the interests of its main stakeholders. Such capabilities have been tested and proven effective in real-life situations.

On the topic of Privacy and Data Protection, throughout 2021 we have worked to automate and optimize the processes for compliance with the different laws in force while continuing to guarantee the most timely, comprehensive response when interested parties exercise their rights.

We therefore continue to analyze the various rulings on data protection issued by different regulators, especially the European ones, in order to incorporate them into the affected processes if necessary. Likewise, special work has been done to adapt the different Group companies' internal processes to new laws on personal data protection that have been enacted, such as those of Panama and Ecuador.

In terms of protecting people and facilities, 2021 has been a year characterized by periods of gradual return to normality and restricted international mobility, marked by a heterogeneous situation and the control measures in different countries. Keeping

people safe at their usual location and when they travel has therefore required more effort and constant adaptation to the ongoing changes in the situation in order to guarantee adequate protection for our staff at all times.

Additionally, to help people to feel safer when they visit our facilities, MAPFRE has maintained its AENOR certification of the protocols against COVID-19 at its sites in Spain and Portugal, and has also expanded this certification to companies located in Venezuela, Chile, Colombia, Peru, Ecuador and Uruguay.

Finally, MAPFRE remains committed to talent and to delivering continuously more specialized training to its workforce. Consequently, the number of professional certifications in security- and privacy-related areas held by personnel working in these fields in MAPFRE surpassed 450 in 2021.

# **Employees**

The accompanying chart shows the headcount at the end of 2021, compared with the headcount for the previous fiscal year.

# **TOTAL NUMBER**

TOTAL	32,341	33,730
ASSOCIATES	9,545	10,875
ADVISORS	16,500	16,919
MIDDLE MANAGEMENT	4,602	4,251
SENIOR MANAGEMENT	1,628	1,622
EXECUTIVES	48	45
BOARD DIRECTORS (*)	18	18
CATEGORIES	2021	2020

(\*) Executive board directors of Spanish companies.



The Corporate People and Organization Area supports the business in its transformation and is in charge of adapting the organization to new social requirements, utilizing new technologies and digital solutions to do so. It is also responsible for identifying and retaining the talent required by the company, as well as the development of employee knowledge, skills, and careers. It performs all those tasks in a flexible, inclusive, and diverse work environment that promotes collaboration and innovation and encourages well-being and health.

People management at MAPFRE is based on three pillars: talent development, the organization's transformation, and promotion of the employee experience as well as channels for communication and transparency towards the employee.

Development of all people who make up our company is key, and it focuses on:

- Identifying and planning the knowledge and abilities that the business requires.
- Establishing internal talent processes for mobility and employee development and promotion.
- Providing employees with tools to design their own career through self-development and self-learning.

MAPFRE has an internal program for the identification and development of strategic talent, MAPFRE Global Talent Network, which includes more than 4,658 employees around the world.

All countries have a succession plan for their management roles, with a common methodology that defines immediate replacement and short and medium-term options

In 2021, 4,177 employees had internal opportunities for mobility, of which 72 were geographical. A total of 17 countries received employees and 20 countries offered employees.

A total of 36.4 percent of selection processes was covered by internal mobility.

The situation created by the pandemic led to the adaptation of training plans to digital and mixed modes. Technical training is key to MAPFRE. As such, the deployment of technical knowledge continued to develop and was reinforced in 2021 by leader experts in each area and function, and 991,210 hours of training were delivered, encompassing 384.095 participations.

MAPFRE continues to develop its leaders, helping them adapt to a new digital, transparent, strategic, and knowledge-based leadership model founded on strong ethics and values.

Our knowledge platform, Eureka, already has 2,000 pieces of knowledge, and 1,404 leaders across all countries have been identified.

The Remuneration Policy is intended to set appropriate remuneration levels for each function and job position and for performance by professionals, and it serves as a source of motivation for staff. encouraging them to reach their objectives and deliver on MAPFRE's strategy. The policy guarantees internal equality and external competitiveness in each market and is part of the in-house development of employees.

In 2021, MAPFRE launched a stock-based remuneration plan for employees in Spain with the aim of strengthening their bond to the company's strategy and future profit. The plan allows them to voluntarily allocate a portion of their remuneration annually to MAPFRE S.A. shares, which will be delivered to them on a monthly basis throughout 2022. In total, 4,704 employees have joined this plan, representing 43 percent of the total headcount at companies in Spain.

MAPFRE has a Diversity and Equal Opportunity Policy at a global level that is based on respect for people's individuality, on the recognition of their heterogeneity and on the elimination of any discriminatory exclusionary behavior.

With regard to gender diversity, MAPFRE has undertaken to ensure that 45% of the managerial vacancies that arise in the company annually are filled by women. As such, the company has started to take steps to ensure that all selection and mobility processes for managerial positions require action to promote the representation of women. In 2021, 49.1 percent of managerial vacancies were filled by women.

To promote its positioning as an inclusive company, since February 2020 MAPFRE has been a signatory of the United Nations Women's Empowerment Principles. In 2021, MAPFRE was included in the Bloomberg GEI (Gender Equality Index), which distinguishes companies around the world that stand out for promoting equality and for their transparency in information related to gender issues.

MAPFRE promotes the integration of people with disabilities into the workforce and committed to ensuring that 3 percent of its employees are people with disabilities. Since 2015, the Group has had a Global Disability Program in place that has been implemented in every country, and it includes measures to promote integration and a culture of awareness. In 2021, 3.5 percent of the workforce has some form of disability.

Since October 2021, MAPFRE has been a part of the International Labour Organization (ILO) Global Business and Disability Network, which aims to help make corporate employment policies and practices more inclusive of people with disabilities worldwide, as well as to increase awareness of the positive relationship between disability inclusion and business growth.

MAPFRE supports the diversity of sexual orientation and in 2020 adopted the Standards of Conduct for Business for Tackling Discrimination against Lesbian, Gay, Bi, Trans, & Intersex (LGBTI) People, an opportunity to expand companies' contribution to the fight against discriminatory practices around the world.

MAPFRE is present worldwide with employees of 86 nationalities, giving the Group great cultural diversity and providing the talent it needs to successfully conduct its business activities while activating collaboration and sharing knowledge.

During 2021, the Corporate People and Organization Area finished implementing the DIGITAL CHALLENGE, a global strategic initiative to manage the change required by the organization so that employees could develop their skills, adapt to a new digital environment, and work in more flexible, agile and productive organizations. Another of its aims is to continue building a transparent and more personalized relationship with the employee.

Now that the necessary foundations have been laid to work in such a changing, digital world, further steps are being taken to enable the organization to manage resources agilely and efficiently, focusing on productivity, adopting more flexible structures, project execution, knowledge management, collaborative environments and a more personalized employee experience.

This year, work was done on the following deliverables:

- An Onboarding and Inboarding process backed by a specific module in the people management tool that will improve the employee experience for both new hires and internal mobility processes while measuring and optimizing the learning curve.
- Deployment of personal productivity scenarios in a digital workplace environment.
- We have defined the criteria for technical career progression to promote the role of the expert as well as a matrix for versatility between job positions that helps to orient our transformation plans.
- We have developed a project management work model suitable for the different types of projects conducted at the company.

MAPFRE has a model in place to measure the employee experience:

- eNPS® Survey (RELATIONAL eNPS®).
- Employee experience life cycle analysis (TRANSACTIONAL eNPS®).
- Human Resources Perceived Quality Index.

The eNPS® survey, which is conducted twice a year, provides indicators on recommendation, satisfaction and engagement, among others.

- Relational eNPS®: Employee net promoter score measures the likelihood that employees will recommend MAPFRE as a company to work for. In 2021, this was measured in 19 countries, and in 85 percent of the workforce in which the measurement was taken the results were very good or excellent.
- Employee Satisfaction Index ESI: Measures employee satisfaction by assessing the following 10 elements: knowledge of objectives, pride in work carried out, recognition for work carried out, contribution to the company, receipt of quality feedback, opportunities for development, collaboration, work tools, care for people, pride in the social footprint. In 2021, the result was 71 percent.

MAPFRE has deployed a People app to serve as a channel for communication and interaction with employees in Spain, Mexico, Brazil, Turkey, Peru, Puerto Rico, and Germany, with a total of 12,605 active users. This information, communication and management channel aimed at employees allows them to, among other things, receive notifications, view their salary receipts, request medical appointments, communicate leave and vacations, read important news and information about their workplace, sign up for volunteer activities, reserve space and activate a COVID radar feature to ensure social distancing and tracking.

The Human Rights Policy guarantees the right to freedom of opinion, information and expression, respecting the diversity of opinions in the company and promoting dialog and communication, as well as the right to a safe and healthy working environment in which any display of harassment and violent or offensive behavior toward the rights and dignity of people is rejected. The Group expressly opposes, and does not tolerate, any harassment in the workplace, regardless of who the victim or perpetrator is. This commitment must be complied with in all relationships between employees, and in those relationships between employees and providers, customers, collaborators, and other stakeholders, and it also extends to all the organizations with which MAPFRE works.

The objective of the Policy on Health, Wellbeing and Prevention of Occupational Risks is to protect and promote a safe and healthy workplace and improve the health of our employees and their families, both in and outside the workplace. To this end, MAPFRE has a healthy company model implemented worldwide that includes five areas of action: labor environment, health promotion, physical activity and nutrition, and mental well-being and work environment.

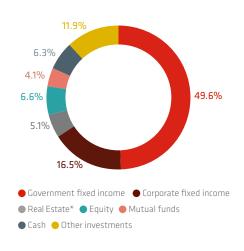
To facilitate well-being and a healthy work-life balance, MAPFRE offers its employees a wide range of company benefits, which accounted for an investment of 156.9 million euros in 2021

From the outset in 2020, MAPFRE was aware of the impact that COVID-19 could generate, and under the governance of the Corporate Crisis Committee it quickly deployed its contingency plans, making the health of employees its top priority. This is why the first step to be implemented swiftly in all countries was remote working and reducing the density of occupancy in all buildings. In 2021, the Crisis Committee has continued to monitor the situation in the countries and has been adapting its measures to continue guaranteeing employee safety and health.

# 2.4 Liquidity and capital resources

#### **Investments and liquid funds**

details of the investment portfolio\* by type of assets, as of December 31, for the last two financial years is shown below.



ITEM	DEC. 2021	DEC. 2020	Δ %
Government fixed income	22,879.0	23,396.0	-2.2%
Corporate fixed income	7,617.4	8,135.7	-6.4%
Real Estate*	2,331.9	2,239.9	4.1%
Equity	3,051.8	2,694.9	13.2%
Mutual funds	1,877.3	1,414.6	32.8%
Cash	2,887.7	2,418.9	19.4%
Other investments	5,514.7	4,593.1	20.0%
TOTAL	46,159.7	44,893.2	2.8%

Figures in million euros

A breakdown of the Fixed Income portfolio by geographical area and asset type follows:

ITEM	GOVERNMENT	TOTAL CORPORATE DEBT.	TOTAL
Spain	12,041.2	1,819.8	13,861.0
Rest of Europe	4,691.8	2,760.0	7,451.9
United States	1,537.8	2,058.1	3,595.9
Brazil	2,169.6	1.6	2,171.2
Latin America Other	1,768.1	705.8	2,474.0
Other countries	670.5	272.0	942.5
TOTAL	22,879.0	7,617.4	30,496.4

Figures in million euros.

Four different types of portfolios are managed within the investment portfolio:

- Those that aim for a strict immunization from the obligations derived from insurance contracts, and which minimize interest rate risk, through matching adjustments, by means of immunization techniques based on matching cash flow or duration.
- Portfolios that cover unit-linked policies composed of assets for which the risk is borne by policyholders.
- Conditioned actively management portfolios that aim to exceed the guaranteed return and achieve the highest return for the policyholders within prudential parameters, such as portfolios with profit sharing.
- Actively open-management portfolios where active management is only conditioned by legal rules and internal risk limits.

<sup>\*&</sup>quot;Real Estate" includes both investment property and real estate for proprietary use (at acquisition price).



# Below is a breakdown of actively managed Fixed Income portfolios:

		MARKET VALUE (BN €)	ACCOUNTING YIELD (%)	MARKET YIELD (%)	MODIFIED DURATION (%)
IBERIA NON-LIFE	31/12/2020	4.33	2.02	0.36	11.97
IDENIA NON-LIFE	31/12/2021	3.97	2.08	0.69	10.93
MAPFRE RE NON-LIFE	31/12/2020	3.06	1.24	0.20	4.58
WIAFT TIL TIL NON-LITE	31/12/2021	3.18	1.28	0.69	3.78
IBERIA LIFE	31/12/2020	5.75	3.44	0.00	7.04
IBERIA LIFE		5.18	3.38	0.21	6.60
BRAZIL - MAPFRE	31/12/2020	1.40	6.16	4.81	3.09
SEGUROS	31/12/2021	1.13	7.05	8.73	3.07
LATAM NODTU	31/12/2020	0.84	5.93	5.23	3.60
LATAM NORTH	31/12/2021	0.99	5.48	5.39	3.48
LATAM COUTU	31/12/2020	1.77	6.00	3.70	7.12
LATAM SOUTH	31/12/2021	1.66	6.85	6.06	6.24
NODTH AMEDICA	31/12/2020	1.99	2.63	1.11	5.23
NORTH AMERICA	31/12/2021	1.98	2.47	1.74	5.63

Figures in million euros.

As of December 31, 2021, in IBERIA, MAPFRE RE and NORTH AMERICA, the Non-Life and other non-insurance activities actively managed portfolios held unrealized capital gains in shares and mutual funds for an amount greater than 104 million euros.

# **Real estate**

In 2021, mirroring the general market trend, the MAPFRE Group's real estate activity has gradually returned to relative normality after being strongly influenced by the COVID-19 pandemic in 2020.

The sector's recovery has been more evident from the second quarter of 2021, but it has not been uniform by geographical area or sub sector. And even though the risks to health and economic activity have lessened, we cannot take for granted that the "prepandemic" situation will return. The health crisis has altered many parameters in the

real estate market and acted as a catalyst for change, accelerating noticeable trends for some time now. These changes are here to stay, with various consequences in the different subsectors.

In the office market, where MAPFRE's investment strategy is concentrated, rental demand has slowed compared to the prepandemic indicators, and although it is gradually making a partial recovery, vacancy rates are still higher than they were two years ago. However, on the investment side, and in an environment of low returns on traditional financial assets, offices remain attractive, with strong demand that cannot be covered by a modest and often medium-quality supply. As a result, rates of return have been maintained or dropped only slightly.

The rise of hybrid work models—with a teleworking component-will have a significant impact on future demand. Tenant preferences are shifting to innovative models, flexible spaces, and a user who demands services, experiences, and well-being. Polarization is observed between modern, high-quality offices that will see strong demand, compared to those that are not, which will lose value. Owners are working to differentiate their products and implement technology. Some niches, such as flex spaces, will have greater opportunities and attract more stable customers.

The logistics and distribution subsector has been in the spotlight lately, and it could be said that 2021 has been its best year. It has benefited from changes in shopping habits and the prospects for a future focused on online distribution. Strong investor interest has been generated around logistics warehouses-especially the most hightech and sustainable ones-and last-mile distribution centers, with numerous closed transactions, rising prices and returns typical of defensive assets, perhaps exceeding the most optimistic expectations.

In other areas, the impact of the crisis has been uneven. The residential market has struggled to the extent that rental prices have been slow to recover from last year's declines. However, investment has rebounded quickly, facilitated by abundant cash flow and the limited "stock" available, a situation that seems unlikely to correct in the short term due to a shortage of land suitable for development. Home renovation continues to be a widespread alternative, and build to rent is generating increasing interest. On the other hand, rising construction costs may pose a short-term threat.

The subsector hit the hardest by the crisis has been the commercial one, especially small businesses, which have suffered both the impact of health measures and the growing boom in online distribution.

The hotel sector has also suffered tremendously, and the extent to which it returns to its original levels remains to be seen. There is an undeniable demand for hotel assets as an investment, largely explained by the loss of property value and the intervention of opportunistic players.

In this context, the MAPFRE Group's strategy for real estate investments, both directly and through investment funds, has followed similar guidelines to the previous year, focused on office buildings, on central areas of the Eurozone, on profitable assets and firstrate tenants; in short, on assets with high price stability and resilience to crisis scenarios.

To make new real estate investments, it has a growing number of agreements with international partners: the creation of a joint venture with a benchmark European institution for investment with a pan-European scope, with an estimated investment volume of 300 million euros; the constitution of a second fund with one of the current partners, very similar to the fund created in 2018; and negotiations for a third agreement with a large institution in the insurance world to establish a fund that initially invests in Germany and Spain, where a proposed asset swap would achieve an investment volume of 500 million euros in the first phase.

Additionally, the investment of existing funds has continued, highlighting the acquisition of an office building in Germany for 62 million euros, and another in France for 30 million euros. In Spain, another purchase was, fully covered by MAPFRE funds, for 15 million

Likewise, several investments have been made in funds specialized in niches of activity in which MAPFRE wishes to be present (added value, distribution etc.), and particularly in activities of environmental interest, such as recovering industrial land for other uses.

Among its investments in various assets, it formed an alliance in 2021 with Iberdrola S.A., implemented through the investment fund Map Energías Renovables, where MAPFRE has committed 200 million euros and expects to attract an equivalent amount from third parties for the acquisition of wind farms (eight, already in operation) and solar farms (in process).

One aspect that has received special attention for several years is the adaptation of renovated properties to international sustainability standards, within the framework of MAPFRE's global policies in this area and objectives set, such as the 2030 Objective. In 2021, environmental certifications were obtained for three buildings, and two others are pending.

A plan to install solar panels in suitable buildings has also been launched, to guarantee that at least a significant part of their energy consumption comes from clean sources.

On the divestment side, different sales agreements have been reached, mainly for office buildings that have concluded their life cycle in Barcelona and Bilbao and which together will amount to 71 million euros. Land sales have continued, with various transactions approved and agreed upon. The Group has reached agreements for land sales in the municipality of Madrid, and has taken advantage of the situation in submarkets, such as the logistics one, to sell some assets that did not fit into its portfolio profile.

Regarding the performance of portfolio assets, the impact of the social and health crisis on asset valuation has been modest in general. Our exposure in European markets-Paris, Milan, Germany- has evolved favorably, and valuations have risen moderately in the

With regard to commercialization of spaces, the average occupancy rate of the profitable buildings is 86.6 percent, and their return on the appraised value is 3.8 percent. Despite the lower demand, tenant departures have been offset by new contracts.

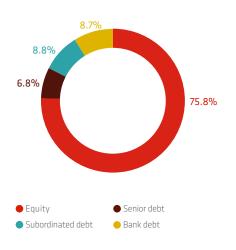
During 2021, MAPFRE continued to financially support some of its tenants affected by the health measures, although the overall economic impact is insignificant, and in any case, much lower than the cost of similar measures taken the previous year.

At the end of the 2021 fiscal year, MAPFRE's real estate investments at market value stood at 3.10 billion euros (3.11 billion euros in 2020), with a net book value that represented approximately 5.2 percent of the total investments and treasury (5.0 percent in 2020).

# **Capital resources**

# **Capital structure**

The accompanying chart shows the composition of the capital structure at the close of 2021:



Capital structure reached almost 12.8 billion euros, of which 75.8 percent corresponds to equity. The Group leverage ratio is 24.2 percent, a 0.9 percentage point increase compared to the close of 2020.

# **Debt instruments and leverage ratios**

The following chart shows the evolution of the Group's debt instruments and leverage ratios:

ITEM	DEC. 2021	DEC. 2020
Total Equity	9,666.6	9,837.8
Total debt	3,091.5	2,993.6
- of which: senior debt - 5/2026	863.0	1,005.6
- of which: subordinated debt - 3/2047 (First Call 3/2027)	618.0	618.0
- of which: subordinated debt - 9/2048 (First Call 9/2028)	504.0	503.6
- of which: syndicated credit facility - 02/2025 (€ 1,000 M)	621.0	600.0
- of which: bank debt	485.5	266.4
Earnings before tax	1,355.1	1,118.4
Financial expenses	81.9	82.4
Earnings before tax & financial expenses	1,437.0	1,200.8
RATIOS		
Leverage	24.2%	23.3%
Equity / Debt	3.1	3.3
Earnings before tax & financial expenses / financial expenses (x)	17.5	14.6



# **Equity developments**

Consolidated equity amounted to 9.7 billion euros at December 31, 2021, as compared to 9.8 billion euros at December 31, 2020. To December 31, 2021, the 1.2 billion euros in non-controlling interests' shares in subsidiaries corresponds primarily to financial entities in Spain and Brazil with which MAPFRE has bancassurance agreements. Consolidated equity attributable to the controlling Company per share was 2.75 euros at December 31, 2021 (2.77 euros at December 31, 2020).

The accompanying chart shows changes in equity attributable to the controlling Company in the period:

ITEM	DECEMBER 2021	DECEMBER 2020
BALANCE AT 12/31 PREVIOUS YEAR	8,536.0	8,854.3
Changes in accounting standards	_	_
Additions and deductions recognized directly in equity		
Financial assets available for sale	(1,425.3)	503.4
Shadow accounting	947.7	(228.1)
Currency conversion differences	139.4	(675.51)
Other	12.2	(8.3)
TOTAL	(326.0)	(408.5)
Result for the period	765.2	526.5
Dividends	(415.6)	(415.6)
Other changes in net equity	(95.9)	(20.7)
BALANCE AS AT PERIOD END	8.463,6	8.536,0

Equity attributable to the controlling Company at the close of December 2021 includes:

- A decrease of 1.4 billion euros in the unrealized gains from the financial assets available for sale portfolio, as a result of the increase in interest rates in the year, partially offset by shadow accounting for the positive amount of 947.7 million euros.
- An increase of 139.4 million euros from currency conversion differences, mainly due to the appreciation of the dollar.
- Earnings to December 2021.

- A reduction of 415.6 million euros, from the final 2020 dividend, and the 2021 interim dividend.
- A reduction of 96.1 million euros in Other changes in net equity as a result of a negative adjustment in reserves from the acquisition of minority shareholding in MAPFRE PERÚ VIDA for the amount of 83.3 million euros.

The breakdown of equity attributable to the controlling Company is as follows:

The following table shows a breakdown of the currency conversion differences and variations:

ITEM	DECEMBER 2021	DECEMBER 2020
Capital, retained earnings and reserves	9,497.4	9,244.4
Treasury stock and other adjustments	-61.7	-74.3
Net capital gains	804.0	1,281.6
Unrealised gains (Available for sale portfolio)	2,643.3	4,068.6
Shadow accounting (Gains allocated to provisions)	-1,839.3	-2,787.0
Currency conversion differences	-1,776.3	-1,915.7
Attributable equity	8,463.6	8,536.0



CURRENCY	DECEMBER 2020	DECEMBER 2021	VARIATION
US dollar	301.2	458.9	157.8
Brazilian real	(944.6)	(940.9)	3.8
Venezuelan bolivar	(423.3)	(419.2)	4.1
Turkish lira	(345.9)	(386.6)	-40.7
Argentine peso	(121.8)	(111.6)	10.2
Mexican peso	(140.9)	(129.4)	11.5
Colombian peso	(62.6)	(81.9)	-19.3
Indonesian rupiah	(17.4)	(13.7)	3.8
Other currencies	(160.3)	(152.1)	8.3
TOTAL	(1,915.7)	(1,776.3)	139.4

Figures in million euros.

# Hyperinflationary economies'

# effect on Equity

The financial statements of the companies registered in countries with high inflation rates or hyperinflationary economies are adjusted or restated for the effects of the changes in prices before they are converted to euros. The Group accounting policy for recording operations in hyperinflationary economies consists of recording the accounting effects from inflation adjustments and from currency conversion differences in Equity, with both recycled in P&L.

# The amounts from these effects are the following:

NET	(538.0)	[7.1]	(545.1)	14.3	(530.7)
Currency conversion differences	(1,102.8)	(24.8)	(1,127.6)	(6.4)	(1,134.0)
Restatement for inflation	564.8	17.7	582.5	20.7	603.2
ITEM	DEC. 2019	VAR. 2020	DEC. 2020	VAR. 2021	DEC. 2021

The breakdown, by country, of results from accounting restatement and equity from the subsidiaries operating in hyperinflationary economies is below:

TOTAL	(13.9)	[13.2]	61.8	79.0
Venezuela	(4.7)	(0.5)	6.9	5.8
Argentina	(9.2)	(12.7)	54.9	73.2
COUNTRY	DEC. 2020	DEC. 2021	DEC. 2020	DEC. 2021
RESULTS FROM RESTATEMENT			ATTRIBUT	ABLE EQUITY

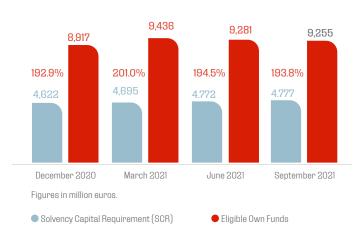
Figures in million euros.

#### **SOLVENCY II**

The Solvency II ratio for the MAPFRE Group was 193.8 percent as of September 2021, compared to 192.9 percent at the close of December 2020, including transitional measures. This ratio would be 181.0 percent, excluding the effects of said measures. Eligible own funds reached 9.3 billion euros in the same period, of which 87.0 percent are high-quality funds (Tier 1).

The ratio shows a high level of solidity and stability, backed by high diversification and strict investment and asset and liability management (ALM) policies, as can be seen in the accompanying charts.

# Solvency margin breakdown (Solvency II)



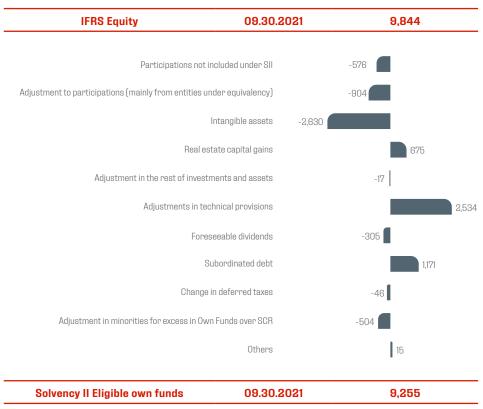


As a result of the extraordinary situation of the COVID-19 pandemic, the insurance supervisor requested a quarterly recalculation of the SCR throughout 2021, allowing estimates in the calculation.

# Impact of transitional measures and matching and volatility adjustments

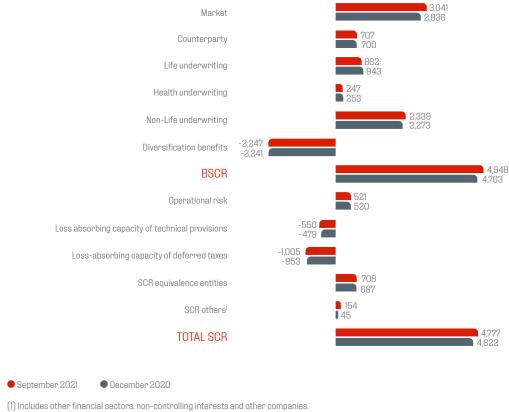
Ratio to 09/30/2021	193.8%
Impact of transitional for technical provisions	-12.6%
Impact of equity transitional	-0.2%
Total ratio without transitionals	181.0%
	·
Ratio to 09/30/2021	193.8%
Impact of matching adjustment	2.4%
Impact of volatility adjustment	-0.3%
TOTAL RATIO WITHOUT MATCHING AND VOLATILITY ADJUSTMENTS	195.8%

# IFRS and Solvency II Capital Reconciliation



# **Breakdown of Solvency Capital** Requirement (SCR)

The SCR for the last two quarters calculated for September 2021 and December 2020 is indicated below.



Figures in million euros.

#### Regulatory aspects in progress

The European Commission's proposal to review the Solvency II Directive, adopted on September 22, 2021, is in line with EIOPA's position in allowing the diversification of the matching adjustment portfolios with the rest of the business. Although we must await the outcome of the negotiations with the European Parliament and the Council, the final modification is expected to allow this diversification. There is no date of entry into force of these modifications, although it is unlikely to be before the year 2024.

The following table shows the impact on the Solvency II ratio of the approval of these measures, based on figures as of Thursday, September 30, 2021.

	09/30/2021
Solvency II ratio	193.8%
Matching adjustment - diversification	5.8%
Solvency II ratio (pro-forma, combined impact)	199.6%

#### Effect of BANKIA VIDA agreement resolution

After the resolution of the agreement with BANKIA, there was a positive cash inflow of 570.8 million euros, which is estimated to impact the Group solvency position, improving it by between 8 and 10 percentage points.

# ANALYSIS OF CONTRACTUAL OPERATIONS AND OFF-BALANCE SHEET OPERATIONS

At the fiscal year-end, MAPFRE had the following formal agreements for the development and distribution of insurance products in Spain with different companies, some of which have undergone, or are currently immersed in, processes related to the restructuring of the banking system:

• Agreement with Banco Castilla-La Mancha S.A. (as the successor to the banking and para-banking activity of Caja Castilla-La Mancha) for the exclusive distribution of personal insurance and pension schemes of the jointly owned company CCM VIDA Y PENSIONES (of which MAPFRE owns 50%) through the company's network.

The acquisition price for the shares was 112 million euros in cash, plus additional payments to be made in 2012 and 2021. In 2012, the sum of 4.5 million euros was paid to Caja de Ahorros Castilla-La Mancha (now Banco Castilla-La Mancha).

On July 30, 2021, the merger by absorption of Liberbank by Unicaja Banco took place.

In October 2021, by agreement between Unicaja Banco and MAPFRE VIDA, final payment was made of the acquisition price of 5.8 million euros by Unicaja Banco.

• Agreement with Bankinter S.A. for the exclusive distribution of Life and Accident insurance and pension schemes of the jointly owned company BANKINTER SEGUROS DE VIDA (of which MAPFRE owns 50 percent), through the bank's sales network.

The acquisition price for the shares was 197.2 million euros in cash, plus two

payments of 20 million euros each plus interest to be paid, in light of the degree of compliance with the Business Plan, in the fifth and tenth year of said plan. In 2012, the degree of compliance with the Business Plan led to payment of the first additional amount, namely 24.2 million euros. As the long-term objectives were not achieved, the provision set up for an amount of 29 million euros was canceled during the first quarter of 2017.

On April 1, 2016, BANKINTER SEGUROS DE VIDA, owned 50-50 by Bankinter and MAPFRE, purchased the insurance business of Barclays Vida y Pensiones in Portugal for the sum of 75 million euros.

• Agreement with Bankinter, S.A. for the exclusive distribution of general and business insurance (excluding Automobile, Travel assistance and Homeowners insurance) of the jointly owned company BANKINTER SEGUROS GENERALES (of which MAPFRE owns 50.1 percent), through the bank's sales network.

The acquisition price of the shares was 12 million euros in cash (in addition to the payment of 3 million euros for the purchase of shares on December 27, 2011), plus an additional 3 million euros to be paid in the event of full compliance with the "December 2012 Business Plan" by the end of 2015. This additional price has not accrued due to noncompliance with this Business Plan.

· Agreement with Banco Santander S.A. for the exclusive distribution of certain Non-Life products. In January 2019, an agreement was reached whereby MAPFRE ESPAÑA would acquire from Banco Santander 50.01 percent of a newly established company to sell automobile insurance, multirisk commercial, multirisk SME and third-party liability insurance exclusively via its Banco Santander network in Spain, for a term until December 31, 2037. The remaining 49.99 percent of said company's capital still belongs to Banco Santander, through its subsidiary Santander Seguros.

The operation, which amounted to 82.2 million euros, was formalized in June 2019 upon receiving the approval of the corresponding authorities. The company is now operational.

In April 2021, Banco Santander and MAPFRE ESPAÑA signed a commercial promotion contract whereby MAPFRE promotes sales of Banco Santander's banking products and services through its network.

The agreement with BANKIA SA, in relation to the strategic alliance initiated in 1998, after its merger with CAIXABANK in December 2020, granted MAPFRE the right to exercise an option to exit its alliance, which was exercised by MAPFRE in March 2021 according to the contract procedures to calculate the exit value on the market value of the Life business and on the value of the Non-Life insurance business, as determined by an independent expert.

Once the final valuation report was issued and delivered by the independent expert, on December 29, 2021, the final resolution of the alliance was formalized in accordance with the agreed terms.

The restructuring of the strategic partnership with Banco Do Brasil began in 2018. The result of this restructuring was that commencing November 30, 2018, MAPFRE held 100 percent (previously 50 percent) of all of the business (Life and Non-Life) generated by the agency channel, and the automobile and large-risk businesses that are distributed through the bank channel. It also maintains its current share (25 percent) in BB MAPFRE, which incorporates home insurance from the bank channel into its business.

In addition, MAPFRE and Euler Hermes have a strategic partnership in place to jointly develop the surety and credit insurance business in Spain, Portugal, and Latin America. Under this agreement, both companies hold a 50 percent stake in a joint venture called Solunion, integrating the businesses of both groups in the aforementioned markets. Solunion covers risks in countries all around the world and has an international network of risk analysts located in more than 50 countries, who continuously monitor the situation regarding the risks of their insured, in addition to an extensive distribution network in countries where it is present.

Lastly, the non-controlling shareholders of MAPFRE RE have a put option on the shares of this company. If exercised, MAPFRE or a MAPFRE Group company would have to acquire the shares from the selling noncontrolling shareholder. The purchase price for the MAPFRE RE shares will be calculated using the previously agreed formula. As of December 31, 2021, based on the variables included in the aforementioned formula, the commitment assumed by MAPFRE if this option were exercised would amount to a total of approximately 112 million euros.

# 2.5 Main risks and uncertainties

MAPFRE's risk management system (RMS) is based on the integrated management of each and every business process and the alignment of risk levels to the defined strategic objectives.

MAPFRE's conduct during the COVID-19 crisis focused on two top priorities:

- Ensuring the health safety of the entire workforce. The safety and health of employees and collaborators continues to be the fundamental priority for the MAPFRE Group.
- Guaranteeing the continuity of operations to maintain the level of service to clients.

Regarding the management of the crisis caused by the pandemic, despite the impact of the pandemic and the restrictions on mobility imposed in many countries, the MAPFRE Group has maintained the continuity of its operations and has continued to provide service to clients in all locations where the Group is present, always adhering to both its commitment to clients and the regulations in force in each country at any given time.

Due to advances in the vaccination process in Europe and the United States, there is growing optimism regarding the evolution of the pandemic, only threatened by the possibility of new, more contagious and lethal variants that are more resistant to vaccines. However, the impact in Latin America was greater than last year, characterized by the rebound in COVID-19 cases, the slow and uneven pace of vaccination and lockdowns as a containment measure, as well as by its

social repercussions, resulting in reduced confidence and economic activity.

An analysis of the most relevant risks highlights the evolution of the pandemic, the cybersecurity risk, the product and service distribution channels' failure to adapt quickly enough to the new distribution models, and the risk derived from the longterm change in weather patterns (with an increase in extreme weather events along with economic uncertainty driven by the transition to a low-carbon economy).

In 2021, in response to the pandemic situation, sector supervisors have maintained the recommendation of utmost caution in the payment of dividends. MAPFRE has sufficiently ample capital and liquidity to comply with the supervisors' recommendations for profit distribution in which a balance between shareholder remuneration and equity strength is guaranteed without compromising future solvency or the protection of policyholders' and insured parties' interest. However, it should be noted that the prolongation of the health crisis, economic crisis and energy crisis could lead to the future adoption of restrictions on dividend payments and restrictive exchange control policies by the governments of the countries in which MAPFRE operates.

The Group is reasonably protected against the risks described above by maintaining a strategic approach based on:

- Technical rigor in risk underwriting and claims management, and a lower expense level than the market average.
- Conservative policy in the management of investments with the application of sustainability criteria to generate a positive impact on the environment and society.
- Maintaining a reasonable level of indebtedness and liquid assets, which mitigates potential liquidity and debt refinancing problems under adverse conditions.

#### FINANCIAL AND CREDIT RISK

#### Market and interest rate risks

A significant part of the results and assets is subject to financial market fluctuations. These changes in market prices may reduce the value of or revenues deriving from the investment portfolio, which in turn may have a negative impact on the Group's financial situation and consolidated results.

Prudent selection of financial assets that meet sustainability criteria, with adequate characteristics to cover the obligations assumed, is the principal measure for mitigating the possible adverse effects of variations in market prices.

MAPFRE mitigates its exposure to market and interest rate risks by means of a prudent investment policy characterized by a high proportion of investment-grade, fixed income securities.

Investments in fixed-income securities represent 84.1 percent of the entire financial investment portfolio in 2021 (86.3 percent in 2020). Investments in equity instruments and mutual funds have a limited weight in the portfolio, accounting for approximately 13.6 percent of total financial investments in 2021 (11.2 percent in 2020).

During 2021, in several of the markets in which the Group operates, there has been a scenario of low and even negative interest rates combined with a marked rise in inflation. in line with the increase in oil and other raw material prices. Episodes of temporary supply shortages in specific sectors such as semiconductors and transportation are also contributing to cost pressures for companies. The above aspects can influence consumer behavior, causing a decrease in the demand and contracting of insurance products and services, especially those aimed at savings.

Revenues from MAPFRE's Life insurance and asset management operations are directly related to the value of the assets managed whether fixed income or equities), which means that a fall in markets could have a negative impact on these revenues.

#### Exchange rate risk

Changes in the value of the euro against other currencies affect the value of the Group's assets and liabilities, and, therefore, its equity, operating results and cash flows. The currency conversion differences recorded in own funds attributable to the controlling company resulted in the recognition of positive differences amounting to 139.4 million euros in 2021 (a negative result of 675.5 million euros in 2020).

Turning to technical provisions for operations abroad, the Group generally applies a policy of investing in assets denominated in the same currency as the commitments acquired by the insurer, thereby mitigating the exposure to exchange rate risk.



#### **Credit risk**

Returns on investments are also sensitive to changes in the general economic conditions, including variations in the general credit rating of debt security issuers. Accordingly, the value of a fixed income instrument may be reduced by changes to the credit rating or insolvency of the issuer. There are similar risks in exposures to insurance, reinsurance and banking counterparties.

Exposure to credit risk is mitigated through a policy based on the prudent selection of security issuers and counterparties on the basis of their solvency, seeking i) an elevated degree of geographic correspondence between issuers of assets and the commitments assumed: ii) maintenance of an appropriate level of diversification; and iii) securing, if necessary, guarantees, collateral and other additional coverages.

The Credit Risk Management Policy establishes limits by issuer in line with the risk profile of the counterparty or of the investment instrument, as well as exposure limits related to the counterparty's rating.

### OPERATIONAL RISKS

# **Regulatory risk**

The Group works in a complex environment under increasing regulatory pressure, not only in the insurance sector, but also in matters of technology, corporate governance, corporate criminal responsibility and sustainability, with special attention to the fight against climate change.

Insurance companies are subject to special laws and regulations in the countries where they operate, and various local authorities are responsible for ensuring compliance therewith. Due to the financial and economic conditions derived from the health, economic and energy crises, the insurance industry authorities in Latin America and Brazil are considering a reinforcement of the regulatory requirements in order to ensure the stability of the companies under their supervision.

Legislative changes can (i) involve a risk if the Group is unable to adapt to them or (ii) affect the operations of the Group to the extent that the supervisory authorities have broad administrative control over various aspects of the insurance business. This control may affect premium amounts, risk selection and underwriting rules, marketing and sales practices, the distribution of profits among policyholders and shareholders, advertising, license agreements, policy models and contracts, solvency, capital requirements, investment portfolio management, and the requirements for publishing the financial and non-financial information of insurance companies. Changes in taxation may affect the benefits of certain products marketed by the company or its subsidiaries that currently enjoy favorable tax treatment.

Among the legislative changes, in March/ June 2022, insurance companies must start reporting information in accordance with the new criteria established in the IFRS-EU 17 standards on Insurance Contracts and IFRS-EU 9 standards on Financial Instruments, which respectively require insurance companies to apply changes in the recognition of insurance and reinsurance operations, affecting the valuation and presentation of income, expenses, assets and liabilities derived from the insurance business, and the classification and valuation of financial assets. Implementing these regulations poses operational challenges for insurance companies, which must collect and prepare information during 2022 according to the new criteria to comply with the regulations as of the date of application.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE (ESG) RISKS

MAPFRE considers environmental, social and governance risks in the analysis of the factors that may have an impact on the business, since they allow information to be obtained on social movements and transformations and on the expectations of the stakeholders and the market.

Depending on how these factors might affect the business in the short, medium and long term, their possible inclusion in the list of risks and in the adoption of prevention and mitigation measures is determined.

The ESG Integration Framework includes various aspects related to investment and underwriting processes, among others.

# Integration of ESG aspects into investment processes

Since 2017 MAPFRE has adhered to the UN Principles for Responsible Investment (PRI) and has a framework for action in responsible investment, reviewed and approved in March 2021.

The application of the United Nations principles coexists with the company's assumed obligation as custodian of clients' savings and investments and the strength of its own balance sheet. For this reason, criteria are applied for the creation of long-term value and ESG factors are incorporated.

MAPFRE has an Investment Policy approved by the MAPFRE S.A. Board of Directors.

The Corporate Investment Area is the guarantor of compliance with the established responsible investment principles and must report annually to the Sustainability Committee. MAPFRE also has an Investment Risk Committee that analyzes the composition of the portfolios and their ESG evaluation on a quarterly basis.

Additionally, to monitor and manage ESG risks in investments, MAPFRE has its

own analysis framework that is reviewed periodically to incorporate best practices. The investment team is responsible for implementing the methodologies included in the above framework.

In this regard, MAPFRE applies integration methods as a priority, although it does not rule out the use of other types of strategies, such as exclusion, engagement, best-inclass or proxy-voting strategies. Likewise, it extends the philosophy of socially responsible investment to the Group's entire balance sheet.

# Integration of ESG aspects into the underwriting processes

In 2012 MAPFRE adopted the Principles for Sustainable Insurance (PSI) promoted by the United Nations Environment Programme Finance Initiative (UNEPFI). This means integrating environmental, social and governance issues into the underwriting processes of the Group's insurance operations.

This commitment is reflected in the Underwriting Policy, approved by the MAPFRE S.A. Board of Directors, applicable to all insurance and reinsurance entities.

In addition to a Global Business Committee that meets monthly, MAPFRE has an Underwriting Policy Committee that meets weekly and is responsible for the correct application of this policy, and that analyzes and proposes operational exclusion rules on ESG matters.

# ADDITIONAL INFORMATION

Note 7, "Risk Management," of the Consolidated Annual Report includes detailed information about the different types of risk that affect the Group.

Section 3.3.2. Sustainability in the business, part of the Integrated Report, presents more details on how MAPFRE manages risks related to ESG issues.

# 2.6 Significant events after the fiscal year-end

• On January 7, 2022, the sale of MAPFRE INSURANCE SERVICES AUSTRALIA to Europ Assistance was closed. With this operation, MAPFRE completes its exit from the Australian market, primarily focused on the sale and distribution of Travel Insurance.

The amount agreed for the sale provides for a minimum payment of 6.5 million Australian dollars. Potential additional payments are also foreseen depending on how the business volume of the sold company evolves in 2022. This transaction will contribute a minimum capital gain of close to 3.4 million euros.

• On January 14, MAPFRE S.A. proceeded to pay back credit lines for a total amount of 155.9 million euros, which were used as temporarily financing for the debt buyback carried out on December 14, 2021. These debt securities were immediately cancelled.

# 2.7 Information on expected performance

#### OUTLOOK

Recovery from the global economic crisis caused by the COVID-19 pandemic got off to a quick start in the first half of 2021, thanks to the rapid response of government fiscal support, monetary support from central banks, and the easing of health restrictions as vaccination programs around the world progressed. However, in the second half of 2021, circumstances contributed to the recovery starting to lose momentum. In this regard, the rise in energy prices (gas, electricity, and oil), problems in supply chains, monetary injections by central banks, the reduction in the effect of public aid and the savings accumulated by households in the previous year, all of which have led to price pressures beginning to build up, stand

In these circumstances, economic growth is expected to continue, mainly due to the effects of economic and monetary policy and normalization of activity, but the pace is expected to slow down due to supply chain problems and inflation pressure. In some countries, such as the United States, there are also labor shortages in some sectors and, to a lesser extent, in Europe.

In this context, the estimate for global growth in 2022 would stand at 4.8%, after an estimated 5.8 percent expansion in 2021. Thus, throughout 2022, most economies will recover pre-pandemic levels of activity, with some doing so as early as 2021, especially in those where the fall in 2020 was smaller or the fiscal and monetary aid was very strong, as in the case of the United States. Despite this, uncertainty remains high. Industry and

trade surveys suggest that the supply chain crisis, due to bottlenecks in shipping and unloading ports, may creep into the middle of 2022. Similarly, difficulties in the supply of semiconductors and other components accumulate delays in the manufacture of automobiles, household appliances, and electronic devices.

The prices of raw materials and energy are also rising, which, on the one hand, has been the result of the sudden increase in demand produced by the economic recovery, but which has also been the consequence of very specific factors. In the case of gas, price growth has been due to the sudden increase in demand, low stock levels, and geostrategic issues between Russia and the European Union and between Algeria and Morocco. On the other hand, electricity prices have shot up in many parts of the world due to low production levels in some clean energies (wind and hydro), and price increases in CO2 emission rights, gas, and coal. Similarly, the rise in oil prices has been linked, among other reasons, to OPEC's reluctance to increase production, declining investment in prospecting and exploration given pressures to reduce the use of fossil fuels, and a greater focus on electricity.

The energy crisis has already led some countries to reconsider their energy consumption mix, favoring a more balanced composition, and to reduce risks in the face of climactic variations and dependency on energy from third countries, where the geostrategic interests may interfere with the energy supply (Russia, Algeria, China). In this regard, France has already announced the construction of new nuclear power plants with

the goal of attaining energy self-sufficiency. Similarly, China has announced, in the context of its climate objectives, a 440-billion-dollar investment to build 150 nuclear power plants in the next 15 years, more than the rest of the world in the last 35 years.

Inflation has been rising for months in many parts of the world, which has prompted central banks in emerging countries to raise interest rates. In contrast, in developed countries, which can afford to do so given the different structure of price formation and the credibility of their currencies, monetary policy has decided, for the time being, to keep them stable to continue supporting the economic recovery. However, the Federal Reserve has started tapering (asset purchase reduction) in the US, while expectations of interest rate hikes have been brought forward by an entire year, starting in the middle of 2022. For its part, the European Central Bank (ECB) has announced that it will maintain interest rates but will reduce the pace of purchases while explicitly increasing tolerance to inflation above 2 percent.

It should be noted that the ECB continues to defend the idea that inflation is essentially a transitional phenomenon, while the Federal Reserve's communication begins to consider that this transitional nature is beginning to wane. Energy and other commodity prices are indeed likely to fall again once supply problems are resolved and demand normalizes, thereby reducing inflationary pressures. However, it is also true that the rises observed in recent months are already being passed through to food and other products and services and thus anchoring in core inflation. Therefore, it is difficult to anticipate at this stage the extent to which there will be second-round effects by virtue of wage and pension indexation. However, it is estimated that the impact will differ by country and according to the specific nature of this type of indexation clauses incorporated in labor contracts.

At the level of other risks that could affect the recovery of the global economy, those related to the pandemic should be monitored, since, in Europe and some other countries, the incidence of infections is rising again with the arrival of winter, despite the high levels of vaccination achieved.

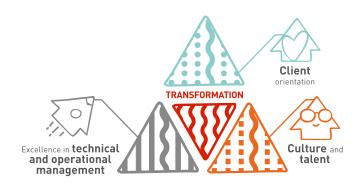
China's economy is undergoing a transformation of its economic model. The well-known difficulties of large real estate developers (Evergrande, Fantasia, etc.) will have to be overcome through the support of the authorities, as they are considered "too big to fail." However, these difficulties are already having an impact on buyer confidence and are impacting real estate sales and construction activities. China's central planning will promote other industry sectors and a reorientation of construction to minimize the impact of this slowdown. The bankruptcy of large developers is considered a low probability event, since, given its high potential impact on both the economy and the financial markets, it would most likely imply a government bailout.

On the positive side, economic growth could surprise if energy costs were to fall rapidly, inflation would ease, supply chain problems would be solved quickly, and consumer spending would increase due to accumulated savings in 2020 and 2021. A faster recovery would also require that service, leisure, and tourism activities are fully restored, which is conditional on the pandemic receding. Likewise, in Europe, it will be essential to make good use of the Recovery and Resilience Plan and undertake structural reforms for stronger and more durable growth. For its part, in the United States, the approval of the ambitious infrastructure construction plan (1.2 billion dollars) will give an economic boost over the next five years. Looking ahead, and amid this global

environment, the economy is expected to continue recovering, albeit more slowly in 2022 and 2023, and to return to the pre-pandemic path by 2024. However, it will be necessary to find satisfactory solutions to the complicated problems now facing the global economy: inflation, energy costs, the pandemic, supply chains, and geostrategic balances, aspects that continue to weigh on economic activity worldwide.

# STRATEGIC PLANNING

At MAPFRE, we are transforming ourselves to grow profitably. Digitization and innovation are key to this change. Transformation is evident in everything we do - it is transversal and acts as a true accelerator in all areas of the company. The Group's strategy is based on three pillars:



#### **Client orientation:**

Our team is client oriented. We are committed to a competitive model, which puts clients at the center of everything we do, with the aim of offering an optimal experience at every moment of contact with MAPFRE. We want to know, understand and enhance customer loyalty, increase productivity in all our channels and innovate in products, services and experiences for our clients.

# **Excellence in technical and operational** management:

We work hard to improve our efficiency, adapting our structure to offer an excellent service, with a global, flexible and open technology that enables us to increase our competitiveness.

#### **Culture and Talent:**

Leveraging the commitment of all of us who work at MAPFRE, we want to continue adapting to changes with new skills that enable us to face future challenges. That's why we continue working to be sustainability, innovation, and trust leaders.



# The Strategic Plan 2019-2021 "Transforming ourselves to grow and be profitable" has

been marked by environmental catastrophes, by the global pandemic from which we are still emerging, and by volatility and political, economic and social uncertainty in the different markets where MAPFRE operates.

# STRATEGY MAP FOR 2019-2021 CYCLE

**PROFITABLE** GROWTH

**CREATE SUSTAINABLE VALUE FOR SHAREHOLDDERS** 

**SUSTAINABLY ABOVE MARKET LEVELS** 

**PROFITABLY BOOST THE LIFE BUSINESS** 



# **CLIENT ORIENTATION**

**GAIN AND RETAIN OUR CLIENTS' TRUST**  **ENHANCE** PRODUCTIVITY OF DISTRIBUTION **CHANNELS** 

**INNOVATE** IN PRODUCTS, SERVICES AND CAPABILITIES



# **EXCELLENCE IN TECHNICAL AND OPERATIONAL MANAGEMENT**

RIGOROUSLY MANAGE RISKS AT ALL LEVELS OF THE ORGANIZATION

ACHIVE EFFICIENCY AND QUALITY IN SERVICE DELIVERY REDUCE EXPENSES To be more COMPETITIVE HAVE AVAILABLE OPEN AND FLEXIBLE GLOBAL TECHNOLOGY INTERPATED INTEGRATED ANALYTICS



# **CULTURE AND TALENT**

**EMPLOYEES' COMMITMENT TO MAPFRE'S VALUES** 

**DEVELOP PEOPLE WITH** TECHNICAL, GLOBAL AND TRANSFORMATIONAL **CAPABILITIES** 

**POSITION MAPFRE AS A BENCHMARK IN** SUSTAINABILITY, **INNOVATION AND TRUST** 



#### Progress with the plan in 2021 and future outlook

#### Progress with the plan in 2021

In the current scenario, we have adjusted our public aspirational objectives, focusing on four and aligning them to the reality of the markets without losing the ambition that has always characterized MAPFRE.

Our main progress on the plan's objectives and initiatives was as follows:

# 1. Aspirational objectives: 2021 data:

- ROE: 9 percent, (8.3 percent excluding the extraordinary gain resulting from the termination of the agreement with Bankia, the second and third phases of the retirement plan in the Iberia regional area, restructuring in Italy and debt buyback), compared to an established aspiration of 8.5 percent (excluding goodwill impairment adjustments).
- Net operating earnings: 765.2 million euros (703 million, excluding the extraordinary gain resulting from the termination of the agreement with Bankia, the second and third phases of the retirement plan in the Iberia regional area, restructuring in Italy and debt buyback), compared to an aspiration of 700 million euros.
- Insurance premiums: 8.2 percent growth, against an expected growth of 3 percent.
- Non-Life combined ratio: 97.46 percent (96.1 percent excluding the first, second and third phases of the retirement plan in the Iberia regional area and restructuring in Italy), compared to an aspiration of 95 percent.

# 2. Corporate Strategic Initiatives

Client focus: we are adapting our commercial offering and value proposition, our operations, structure and technology, to offer a better quality and an enhanced client experience.

Digital business plan: we continue to strengthen our digital business by increasing investment in digital marketing, price comparison tools and digital tools.

Life: we are working to meet our growth objectives in premiums and results, creating long-term value as we promote the Life and Savings business in a homogeneous, efficient way, thus increasing MAPFRE's diversification.

SAM 3.0 (Seguros de Automóvil 3.0): we are developing capabilities in response to new trends in the world of cars and new mobility (ADAS, UBI etc.).

Global efficiency model: we seek to increase efficiency, productivity and a decrease of operational costs by means of the development of operational models that address standardization, integration, improvement of processes and automation, among other things, with full focus on the client, to improve the competitiveness of MAPFRE.

Advanced Analytics: we are making a determined investment in data, developing a platform that will enable us to move from a decision-making process based on structured information to incorporate new sources of unstructured data, which will allow us to better understand and meet the needs of our clients.

Digital Challenge: we are managing the change that our organization requires to adapt to the new digital requirements, providing flexibility and agility and tools to the work environment that allow for collaborative work and knowledge sharing.

# Future prospects for the upcoming Strategic Plan 2022-2024

The next strategic cycle will cover the next three years (2022-2024) and consider a horizon of three additional years to attempt to manage and anticipate situations of uncertainty in the future, under a more iterative work model. After a year of deep reflection, we will draw up a new Strategic Plan based on three powerful strategic focuses: Growth, Efficiency, and Productivity and Cultural and organizational transformation.

# 2.8 R&D+i Activities

# INNOVATION

MAPFRE OPEN INNOVATION (MOi) is MAPFRE's strategic commitment to promote customer-focused transformation. Through it, the company aims to drive innovation carried out by people, and for people.

MOi is an open platform that uses alliances with other actors and emerging technologies. Since 2019 more than 2,500 startup proposals have been analyzed, of which some 40 have passed to the fast-track-to-market program. This has made it possible for more than a million customers to benefit from solutions originating from this model. In addition, MAPFRE participates in the "Alma Mundi Insurtech Fund, FCRE" venture capital fund, which finances startups related to the insurance sector around the world.

In 2021, initiatives were launched that respond to all the areas identified as priorities at the beginning of the year: image-based assessment, claims automation, voice automation, new generation products, health and wellness services, services for seniors, new mobility, cybersecurity (Automobile). This year projects were rolled out in Brazil, Colombia, Costa Rica, USA, Spain, Italy, Puerto Rico and the Dominican Republic, mainly in the Automobile, Health and Homeowners lines.

In 2021, MAPFRE's relationship with universities and business schools was consolidated, building alliances with leading academic institutions to anticipate responses in various fields such as health, mobility or road safety and jointly imagine other scenarios, demands and needs that will soon be a reality.

Established as MAPFRE's R&D center, the Mobility Lab is the part of MOi that allows the company to anticipate the impact that changes in the world of mobility could have on the insurance sector. CESVIMAP (MAPFRE's Center for Experimentation and Road Safety) is currently working on projects such as the vulnerability of vehicles to cyberattacks, the damage caused to people and property by new Personal Mobility Vehicles, the reflection in the car insurance rate of the effectiveness of the new advanced driving assistance systems (ADAS) or the reuse of electric vehicle batteries, often in the hands of car manufacturers.

In short, with the consolidation of MOi, the aim is to speed up the transformation at MAPFRE and strengthen its leadership position, with faster adaptation to changing circumstances and moving towards new business models and innovative solutions that arise from the digital and technological changes we are experiencing., with the ultimate goal of offering the best solutions and services to customers.

# 2021 data

- Customers who have benefited from MAPFRE Open Innovation products and services: 1,572,535.
- Initiatives developed in 14 countries.
- Major deals with nine renowned startups: Shift Technology, Tractable, Slice, Control Expert, Aerial, Koa Health, Made of Genes, Leakbot and Bdeo.

#### DIGITAL BUSINESS

MAPFRE continues growing its digital business through three brands: MAPFRE, Verti and Savia.

New scalable digital capacities have been promoted by the Group, focused on improving digital acquisition and conversion rates, the development of new digital distribution channels with a focus on digital partners, the expansion of the digital offer and the improvement of profitability, all this supported by the exploitation and activation of digital data and customer knowledge as a transversal axis.

The main lines of action developed this year have been the following:. The main lines of action developed this year were the following:

#### Digital marketing

Progress has been made in optimizing digital attraction, developing new management capabilities to improve organic search engine positioning, promoting the optimization of advertising actions (Internet, social media and digital TV), and deploying a regional digital marketing service for increase efficiency and capabilities in LATAM SOUTH. Work has been done on improving online conversion processes, with the development of new pricing and purchase configurations, as well as chatbots and voice-enabled sales options. Work was also done on promoting online search processes and inducing sales to the contact center and commercial network. Continued improvements were made to the digital experience offered to customers and users on the Internet, with new models, such as the Design System Digital and behavioral economics techniques.

#### Digital partners

With the aim of reaching a larger customer base and promoting the multichannel strategy, a new capacity has been created that allows for the generation of agreements with digital partners, based on 10 assets, developed and implemented in Spain and the US, where analyzing more than 200 partners in each geography. From this, the business

volume of digital partners in MAPFRE ESPAÑA has increased, reaching 32.7 million euros in new production premiums at the end of December, which represents a growth of 22 percent compared to the previous year, and obtaining first results in MAPFRE USA.

#### · Expansion of digital offering

The digital product offering has been expanded by adapting existing products to the digital context. Expanding the offer in five branches, prioritizing Automobile, and in eight operations. Likewise, models have been analyzed that allow for products to be marketed without the need to underwrite them, such as the general agency model. VERTI Spain has created its agency, and already markets Life Risk products underwritten by MAPFRE ESPAÑA.

# · Digital business profitability

Progress was made on strengthening the company's capability to carry out more precise rating and selection of risks in digital channels, and advances were recorded in the following aspects:

- The first implementation in MAPFRE Mexico of the corporate asset for underwriting and pricing, which allows for real-time dynamic management of risks, on a case-by-case basis.
- In terms of fraud detection, the implementation road map of the antifraud platform in issuing continued, which facilitates detecting and managing fraud patterns. In addition, a proof of concept was carried out for the analysis and evaluation of the value contribution of credit solvency scoring and thus improving the technical result with more precise selection and pricing of risks.
- In the field of price comparison engines, we have generated a global framework of best practices in 12 areas of action to facilitate the comprehensive management of the comparison channel, a crucial aspect for profitable growth.

#### **OUALITY**

In order to assess the quality perceived by customers, the MAPFRE Quality Observatory applies a global model for measuring customer experience that facilitates:

- To establish a homogeneous framework in all countries and businesses to determine the customer experience level at MAPFRE and its competitors in a consistent and comparable way.
- To identify pain points that negatively impact MAPFRE customers and the probability that they will recommend MAPFRE. This allows actions to be taken to improve perceived quality, based on active listening to the customer.
- To understand the promotion and recommendation levers that customers consider to be the company's strengths. Promoting these strengths helps to improve customers' financial performance and to attract a new portfolio, thanks to the power of being recommended by MAPFRE promoters.
- To provide the countries with a decisionmaking tool based on first-hand knowledge of customers' priorities.

The MAPFRE Quality Observatory is responsible for defining models and carrying out all comprehensive measurements of the customer experience. These measurements are carried out through surveys of internal and external clients in all the countries and businesses in which MAPFRE operates, covering the lines of insurance, reinsurance, global risks and assistance services. To do this, by analyzing the Net Promoter Score (NPS®) indicator, the level of customer perception of the company and its critical points of contact with the company are evaluated, which in turn produces recommendations on the main areas for improvement.

The Quality Observatory performs diagnoses on the level of customer experience through the preparation of reports on the results of the measurements, which help the different business areas make decisions.

In 2021, two waves of measurement of the relational NPS® were carried out, on a representative sample of the portfolios, with more than 122,630 respondents, covering 15 countries and lines of business representing 81 percent of the Group's total Non-Life premiums.

As part of this study, each year the observatory measures the level of customer experience of MAPFRE's main competitors in each country and industry. Specifically, 105 companies from around the world were analyzed, and the results show that in 2021, 89 percent of MAPFRE's clients' premium volume enjoyed a higher NPS® than the average NPS® of the competitors analyzed.

To complement these relational NPS® measurements, the Quality Observatory defined a global model of transactional NPS® that allows knowing, in real time, the perception of the client who has just gone through an interaction. This model was already implemented in Brazil, Spain, the United States, Puerto Rico, Mexico, Peru and Chile, and throughout 2021 it was launched in Panama, Costa Rica, Nicaragua, Honduras, Salvador, Guatemala, the Dominican Republic, Germany and in MAPFRE ASSISTANCE Italy. Additionally, the United States Homeowners insurance line was included in the model.

# 2.9 Acquisition and disposal of treasury stock

Purchase and sale transactions involving MAPFRE S.A. shares, where appropriate, comply with the provisions of the Internal Code of Conduct regarding Listed Securities issued by MAPFRE, the Regulation on market abuse and Circular 1/2017 of the Spanish National Securities and Exchange Commission.

During the 2021 and 2020 fiscal years, no MAPFRE S.A. share purchase transactions were carried out and 221,914 and 203,905 shares, respectively, representing 0.0072 percent and 0.0066 percent of the share capital, amounting to 380,346.98 and 286,299.74 euros have been delivered to directors of subsidiaries as part of their variable remuneration.

As of December 31, 2021 and 2020, the total balance of treasury stock was 30,064,020 and 30,285,934, respectively, representing 0.9762 percent and 0.9835 percent of the share capital, amounting to 62,944,009.97 and 63,408,631.35 euros.

# 2.10 Other relevant information

# THE MAPFRE SHARE

The table below shows the key information relating to MAPFRE shares at the 2021 fiscal year-end.

Number of shares outstanding	3,079,553,273 fully underwritten and paid up
Face value of each share	0.1 euros
Share class	Common, represented by book entries. All outstanding shares carry identical voting and dividend rights
Stock exchange listings	Madrid and Barcelona Stock Exchanges (continuous market)
ISIN code	ES0124244E34

According to data published by the Spanish stock market operator (BME Group), an average of 4,124,293 shares were traded daily in 2021, and the effective average daily transaction value was 7.3 million euros.

# VALUE AND RETURN

The share price performance is shown in the following table, compared to two key benchmark indices (the IBEX 35 and the sectorial STOXX Europe 600 Insurance and IBEX 35 Bancos indices):

	1 YEAR	2 YEARS
MAPFRE	13.3%	-23.5%
STOXX Europe 600 Insurance	15.4%	-0.3%
IBEX 35	7.9%	-8.7%
IBEX 35 Banks	23.1%	-10.6%

MAPFRE's earnings per share (EPS) during the same period are shown below:

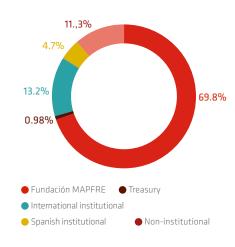
	2021	2020
EPS (euros)	0.25	0.17
Var. %	45.3%	-13.6%



#### SHARFHOLDER STRUCTURE

At the end of fiscal year 2021, MAPFRE had 217.422 shareholders.

The accompanying graph shows company's shareholder structure.



# REMUNERATION

On November 30, 2021, the interim dividend of 0.0606 euros gross per share was paid out against the results for the 2021 financial year, after the amount corresponding to treasury stock had been proportionally applied to the remaining shares. The total dividend paid out in the year amounted to 0.135 euros per share, with the total payment reaching 415.7 million euros.

The dividend that is to be proposed to the Annual General Meeting as a final dividend for the 2021 financial year is 0.085 euros gross per share, which brings the total dividend charged against the results of the 2021 financial year to 0.145 euros gross per share, representing a pay-out ratio of 58.4 percent.

The evolution of the dividend and dividend yield, calculated based on the average share price, were as follows:

	2021	2020
DIVIDEND PER SHARE (euros)	0.135	0.135
DIVIDEND YIELD	7.6%	8.1%

# CREDIT RATING MANAGEMENT

During the 2021 financial year, the main rating agencies have affirmed the credit situation of MAPFRE S.A. and its main subsidiaries:

- S&P affirmed the credit ratings of MAPFRE S.A. and the financial strength of MAPFRE RE.
- Fitch confirmed the credit rating of MAPFRE S.A. and the financial strength rating of MAPFRE ASISTENCIA, MAPFRE BHD and MAPFRE SIGORTA A.S., and in November, raised the outlook for MAPERE SEGUROS. GENERALES DE COLOMBIA from stable to positive.
- A.M. Best confirmed the financial strength rating of MAPFRE RE, MAPFRE España, MAPFRE U.S.A. Group, MAPFRE PRAICO, MAPERE Mexico and MAPERE Panama.



The current status of credit ratings of the companies headquartered in Spain and the main companies headquartered outside of Spain is provided in the accompanying table.

COMPANIES RESIDENT IN SPAIN	S&P	FITCH	A.M. BEST
MAPFRE S.A Issuer	A- (Stable)	A- (Stable)	-
MAPFRE S.A Senior debt	Α-	BBB+	-
MAPFRE S.A Subordinated debt	BBB	BBB-	-
Financial Strength			
MAPFRE RE	A+ (Stable)	-	A (Stable)
MAPFRE ESPAÑA	-	-	A (Stable)
MAPFRE ASISTENCIA	-	A+ (Stable)	-
COMPANIES NOT RESIDENT IN SPAIN	S&P	FITCH	A.M. BEST
Financial Strength			
MAPFRE SIGORTA A.S. (Turkey)	-	AA+ tur (Stable)	-
MAPFRE SEGUROS GENERALES DE COLOMBIA	-	AA col (Positive)	-
MAPFRE BHD COMPAÑÍA DE SEGUROS (Dominican Republic)	-	AAA dom (Stable)	-
MAPFRE U.S.A. Group	-	-	A (Stable)
MAPFRE PRAICO (Puerto Rico)	-	-	A (Stable)
MAPFRE MÉXICO	-	-	A (Stable)
MAPFRE PANAMÁ	-	-	A (Stable)

#### TRANSPARENCY PLAN

The corporate website, with more than 2.3 million page views, was consolidated as a communication channel in 2021, transforming MAPFRE's way of interacting with society and especially with its different stakeholders. Featuring an agile, attractive format, this constantly evolving channel is used to communicate key information and editorial content to the public in a transparent way, transmitting the identity, strategy, and attributes for which MAPFRE wishes to be recognized.

Social media has served as a dissemination channel in the company's digital communication strategy. For this purpose, meetings and speeches by top managers

have been promoted on Twitter, Instagram, Facebook, and YouTube, among others, spreading awareness of the latest news and content of interest to the public.

In addition, the corporate Intranet is the internal communication channel for employees, where there are areas available for each of the Group's companies. There is an area called "Organization chart and appointments," where employees can view MAPFRE's organization chart and their most senior representatives and the governing bodies, and stay current on any appointments that take place in the companies and countries.



The People Space of the Intranet is constantly evolving and updated. This space covers global and local content and news on people management of interest to employees, presenting the content in a structured way to facilitate easy navigation that enhances the user experience. It also includes surveys to find out employee opinions on aspects of interest and provides links to collaborative, learning and self-management apps for employees.

In addition to global content, the Intranet also has specific areas for each company and area of the Group, making it easy to communicate information of interest to employees in their immediate work area. The Intranet also has a specific area related to the company's strategy, covering all the reference information on the Strategic Plan, from Vision, Mission and Values to the pillars and strategic initiatives. The creative area uses videos and infographics to provide both global information and key points of the strategy in every region, country, business unit and corporate area.

In 2021, a project was launched to improve the Global Intranet Space, adding new features, formats and content to offer the employee a better experience. Close communication with leaders in the still-complicated environment derived from the pandemic was also maintained throughout the year, and an internal cybersecurity awareness campaign was promoted to prevent risks and raise awareness among all the company's employees on how to respond to them.

In addition, the employee profile on the Intranet has evolved. It has a new design and content so that employees can get to know each other better, contribute their knowledge and experience, be more social and collaborate more efficiently.

Furthermore, MAPFRE maintains a continuous, open dialog with workers' legal representation through various means, in countries where such representation exists. In Spain, thanks to the technological tools implemented at MAPFRE, various shared spaces were created in 2021 to transmit information that could impact employee working conditions to the workers' legal representatives.

In addition, the MAPFRE People app, already used in Spain, Brazil, Mexico, and Turkey, was implemented in Peru, Puerto Rico, and Germany in 2021. This channel for communication, collaboration, management, and learning is used to make life easier for employees by optimizing and reducing the time spent on administrative tasks with the company. The app has a wide range of features and personalized content, such as requesting vacations, leave or medical appointments, accessing vacancies, gaining immediate feedback, receiving alerts, accessing quick learning or the latest news and to date, 12,605 employees have downloaded the People app.

As part of the Digital Challenge strategic initiative, momentum is being given to the new ways of working with technological tools, which enable work to take place in an open, collaborative way.

The general outline of the new Global Hybrid Remote Working Model has been approved, and the MAPFRE Corporate Digital Disconnection Policy has been approved and published.

All employees worldwide have access to a knowledge platform on the Intranet called Eureka, available in the three corporate languages, which allows knowledge to be shared and localized in an agile, structured way. MAPFRE has 1,404 knowledge leaders around the globe, and employees have contributed almost 2,000 pieces of knowledge. Employees can find reports and studies, best practices, use cases and links of interest through a single search engine, and they can contribute anything they consider important to share, that may be of interest and value. They can also find contact references for each of the knowledge entries.

In terms of attracting and managing talent, 2021 saw the consolidation of the new global selection and mobility system.

Employees have career plans based on job position and personal development plans, and they are involved in the process by being invited to make a proposal for their development plan, providing them with the necessary help to guide them throughout.

An annual 360° feedback model is available worldwide for all employees, with the possibility of continuous feedback actions on objectives, activities, and conduct, not only between supervisors and collaborators, but also between internal peers and clients. A total of 34,747 individual objectives were set in 2021, 88,419 activities were established, and 31,288 feedback actions were performed.

Plans have been developed for employee recognition in which they receive public thanks for their work and merits. These plans have been widely welcomed by employees, making a positive impact on their experience.

The Corporate University manages the training of all employees worldwide. In addition, it makes it possible to promote -among others- the self-learning functionality, a space through which each employee accesses MAPFRE's catalog of training content. Its design and capacity for adaptation and flexibility have allowed us to adapt quickly and effectively to the situation created by COVID-19, guaranteeing the training and learning of all employees in digital and mixed mode.

Through profiles on social networks, Facebook, Instagram, Twitter, LinkedIn and YouTube, MAPFRE also communicates and interacts with its employees and potential job candidates.

In addition, the Group publishes a corporate magazine, The World of MAPFRE, and the digital reach of this magazine was enhanced in 2021, encouraging interaction, both with employees and with the general public. This magazine is quarterly and its distribution is global, informing readers on what's going on within the company.

In order to maintain an integrated monitoring of the processes that have an impact on the commitment and development of employees, in 2021 the Culture and Talent index was evaluated again, an internal indicator that contemplates, on the one hand, satisfaction of employees (Employee satisfaction Index -ESI), turnover and seniority of employees; and also functional mobility, the percentage of employees with assigned development plans and the rate of internal promotion of positions of responsibility.

In 2021, the measurement model has continued to be applied, which allows facilitates a deepening of the analysis of the employee experience.

# **ECONOMIC CONTRIBUTION TO SOCIETY**

Insurance activity generates a direct economic value through the constant flow of transactions carried out (collection of premiums, payment of benefits, management of investments etc.), which affects different aspects related to the economic and social development of the environment in which the company operates.

Of the consolidated revenues for the year amounting to 27.3 billion euros (25.5 billion euros in 2020), MAPFRE has contributed financially to the company through payments made, as detailed in the accompanying table.

ITEM	2021	2020	%21/20
Benefits paid <sup>(1)</sup>	15,229.8	13,731.7	10.9%
Payments to providers (2)	4,922.6	7,335.9	-32.9%
Wages and salaries, and other (3)	1,602.9	1,456.0	10.1%
Activity subtotal	21,755.3	22,523.6	-3.4%
Dividends <sup>(4)</sup>	614.3	658.4	-6.7%
Shareholders subtotal	614.3	658.4	-6.7%
Net income tax payment	349.2	298.4	17.0%
Social security	235.3	240.8	-2.3%
Public administrations subtotal	584.5	539.2	8.4%
Interest paid	73.5	73.6	-0.1%
Financing subtotal	73.5	73.6	-0.1%
TOTAL	23,027.6	23,794.8	-3.2%

Figures in million euros.

<sup>(1)</sup> Benefits paid and related expenses of direct insurance and accepted reinsurance.

<sup>(2)</sup> Includes payment of commissions and other activity services.

<sup>(3)</sup> Wages and salaries amounted to 1,214 million euros in 2021 (1,214.0 million euros in 2020).

(4) Dividend payments made during the fiscal year.



Furthermore, in its capacity as an insurer, the company makes commitments to its insured in exchange for the management of resources that are invested in assets, particularly financial assets. The following table shows information about the company as an institutional investor at the close of the last two fiscal years.

ITEM	2021	2020	% 21/20
THIRD-PARTY FUNDS UNDER MANAGEMENT <sup>(5)</sup>	34,310.70	32,789.30	4.6%
TOTAL INVESTMENTS	46,159.70	44,893.20	2.8%
Financial investments	38,313.20	38,060.10	0.7%
Fixed income	30,496.40	31,531.70	-3.3 %
- Issued by governments	22,879.00	23,396.00	-2.2%
- Other fixed income securities	7,617.40	8,135.70	-6.4%
Other financial investments	7,816.80	6,528.40	19.7%
Real estate investments <sup>(6)</sup>	2,331.90	2,239.90	4.1%
Other investments	5,514.70	4,593.10	20.1%

Figures in million euros.

# PROVIDER PAYMENT TERMS

Details of the payments made by the Group's fully consolidated Spanish companies to providers in the fiscal years 2021 and 2020 are shown below.

		Days
ITEM	2021	2020
Average provider payment period	7.9	5.7
Ratio of paid operations	7.8	5.3
Ratio of operations pending payment	18.2	30.4

ITEM	2021	2020
Total payments made	2,148.7	1,581.0
Total pending payments exceeding the maximum statutory term	29.5	21.9
Ratio of operations pending payment	18.2	30.4

<sup>(5)</sup> Technical provisions for Life, pension funds, mutual funds and managed portfolios, before shadow accounting adjustments.

<sup>(6)</sup> Including real estate for own use.



# OTHER INFORMATION

The content corresponding to the Non-Financial Information Statement, which is reflected in the MAPFRE Integrated Report, is part of this Consolidated Management Report and meets the reporting requirements established by Law 11/2018 of December 28.

The following table provides an overview of the content in the Non-Financial Information Statement mentioned above.

# STATEMENT OF CONSOLIDATED NON-FINANCIAL INFORMATION

Index of contents of Law 11/2018

GRI reporting standards (See Table of Contents GRI in Section 6 of the MAPFRE Integrated Report 2021)

GENERAL I	NFORM	MATION

GENERAL IN OTHER THON		
	A brief description of the business model that includes its operating	GRI 102-2
	environment, organization and structure	GRI 102-7
		GRI 102-3
	Markets served	GRI 102-4
		GRI 102-6
Oamanal	Organizational objectives and strategies	GRI 102-14
General	Main factors and trends that may affect the company's future evolution	GRI 102-14
		GRI 102-15
		GRI 102-54
	Reporting framework	GRI 102-46
	Principle of Materiality -	GRI 102-47
		GRI 102-47



	Management approach: description and results of the policies related to	GRI 102-15
	these issues as well as the main risks related to these issues associated with the group's activities	GRI 103-2
	Detailed information on the current and foreseeable effects of the company's activities on the environment and, where appropriate, health and safety	GRI 102-15
Detailed general	Environmental assessment or certification procedures	GRI 103-2
nformation	Resources devoted to the prevention of environmental risks	GRI 103-2
	Application of the principle of precaution	GRI 102-11
	Quantity of provisions and guarantees for environmental risks	GRI 103-2
Pollution	Measures to prevent, reduce or repair emissions that seriously affect the environment; taking into account any form of air pollution specific to an activity, including noise and light pollution	GRI 103-2
		GRI 103-2
		GRI 306-1
		GRI 306-3 (2020)
Circular economy and waste prevention and management	Prevention, recycling and reuse measures and other forms of recovery and disposal of waste	GRI 306-4 (2020) for Sections a,e
		GRI 306-5 (2020) for Sections a,e
	Actions to combat food waste	GRI 103-2
	Water consumption and water supply according to local limitations	GRI 301-1
	Consumption of raw materials and measures taken to improve the	GRI 302-1
	efficiency of use	GRI 302-3
Bustainable use of resources	Direct and indirect consumption of energy	GRI 103,2
	Measures taken to improve energy efficiency	GRI 302-4
	Use of renewable energies	GRI 302-1 for Sections a,b,e,f,g
		GRI 305-1
	Greenhouse gas emissions generated as a result of the company's	GRI 305-2
Climate change	activities, including the use of the goods and services it produces	GRI 305-3
		GRI 305-4
	Management taken to adopt to the consequences of climate change	GRI 103-2
	Measures taken to adapt to the consequences of climate change	GRI 201-2
	Voluntary medium- and long-term reduction targets for reducing greenhouse gas emissions and the means implemented for this purpose	GRI 305-5
	Measures taken to preserve or restore biodiversity	GRI 304-2
Biodiversity protection	Impacts caused by activities or operations in protected areas	GRI 304-1



# ISSUES RELATING TO SOCIETY AND EMPLOYEES

Pay gap, remuneration of equal or average jobs in society   GRI 405-2		SOCIETY AND EMPLOYEES  Management approach: description and results of the policies related to these issues as	GRI 102-15
Category		well as the main risks related to these issues related to the group's activities	GRI 103-2
Total number and distribution of employment contract modalities and annual average of permanent contracts, temporary contracts and part-time contracts by sex, age and professional classification		Total number and distribution of employees by country, gender, age and professional	GRI 102-8
properties in contracts, temporary contracts and part-time contracts by sex, age and professional classification professional classification (application)         GRI 103-2           Pumber of terminations by gender, age and professional classification         GRI 103-2           Contraction of terminations by gender, age and professional classification or equal value         GRI 103-2           Pay gap, remuneration for equal or average jobs in society         GRI 103-2           Average remuneration of directors and executives, including variable remuneration, allowances, indemnities, payment to long-term savings pension systems and any other allowances, indemnities, payment to long-term savings pension systems and any other allowances, indemnities, payment to long-term savings pension systems and any other allowances, indemnities, payment to long-term savings pension systems and any other allowances, indemnities, payment to long-term savings pension systems and any other allowances, indemnities, payment to long-term savings pension systems and any other allowances, indemnities, payment to long-term savings pension systems and any other allowances, indemnities, payment to long-term savings pension systems and any other allowances, indemnities, payment to long-term savings pension systems and any other allowances, indemnities, payment to long-term savings pension systems and any other allowances, indemnities, payment to long-term savings pension systems and any other allowances, indemnities, payment to long-term savings pension systems and any other allowances, indemnities, payment to long-term savings pension systems and any other allowances, indemnities, payment to long-term savings pension systems and any other allowances, indemnities, payment to long-term savings pension systems and any other allowances, indemnities, payment to long-term saving		category	GRI 405-1
Bumber of terminations by gender, age and professional classification         GRI 401-1           Bernployment         Average remuneration and its evolution broken down by gender, age and professional classification or equal value         GRI 405-2 for Section GRI 405-2 for		of permanent contracts, temporary contracts and part-time contracts by sex, age and	GRI 102-8
A variage remuneration and its evolution broken down by gender, age and professional classification or equal value (BRI 405-2 for Section (BRI 405-2 for Section (BRI 405-2)) (BRI 405-2) (BRI 405-2		Number of terminations by gorden age and professional elegation	GRI 103-2
Employment         classification or equal value         GRI 405-2 for Section           A Pay gap, remuneration for equal or average jobs in society         GRI 103-2           Average remuneration of directors and executives, including variable remuneration, allowances, indemnities, payment to long-term savings pension systems and any other amounts, broken down by sex         GRI 103-2           Implementation of work disconnection policies         GRI 103-2           Employees with disabilities         GRI 103-2           Murber of hours of absenteeism         GRI 103-2           Measures aimed at facilitating a work-life balance and encouraging both parents to adopt such measures         GRI 103-2           Mealth and safety         GRI 103-2           Mealth and safety         GRI 103-2           Workplace accidents, in particular the frequency and severity of same, broken down by sex         GRI 403-3 (Version 20           GRI 403-3 (Version 20         GRI 403-3 (Version 20           GRI 403-4 (Version 20         GRI		Number of terminations by genuer, age and professional classification	GRI 401-1
Pay gap, remuneration for equal or average jobs in society   GRI 405-2 for Section GRI	Employment	Average remuneration and its evolution broken down by gender, age and professional	GRI 103-2
Pay gap, remuneration for equal or average jobs in society  Average remuneration of directors and executives, including variable remuneration, allowances, indemnities, payment to long-term savings pension systems and any other amounts, broken down by sex.  Implementation of work disconnection policies  Employees with disabilities  Organization of working time  Measures aimed at facilitating a work-life balance and encouraging both parents to adopt gall 405-8 (Version GRI 405-8 (Versi	EIIIÞIOYIIIEIIL	classification or equal value	GRI 405-2 for Section a
Average remuneration of directors and executives, including variable remuneration, allowances, indemnities, payment to long-term savings pension systems and any other amounts, broken down by sex   Implementation of work disconnection policies   GRI 103-2   Employees with disabilities   GRI 103-2   Employees with disabilities   GRI 103-2   Employees with disabilities   GRI 103-2   GRI 103-2   GRI 103-2   August 100-1   GRI 103-2   GR			GRI 103-2
Allowances, indemnities, payment to long-term savings pension systems and any other amounts, broken down by sex   GRI 405-3		Pay gap, remuneration for equal or average jobs in society	GRI 405-2
Implementation of work disconnection policies   GRI 405-3		Average remuneration of directors and executives, including variable remuneration,	GRI 103-2
Employees with disabilities   GRI 405-1			GRI 405-3
Work organization         GRI 103-2           Work organization         QRI 405-9 (Version GRI 2014)           Measures aimed at facilitating a work-life balance and encouraging both parents to adopt such measures         GRI 103-2           GRI 401-3         GRI 403-1 (Version 2015)           GRI 403-1 (Version 2015)         GRI 403-1 (Version 2015)           GRI 403-2 (Version 2015)         GRI 403-2 (Version 2015)           GRI 403-3 (Version 2015)         GRI 403-3 (Version 2015)           GRI 403-4 (Version 2015)         GRI 403-4 (Version 2015)           GRI 403-4 (Version 2015)         GRI 403-4 (Version 2015)           GRI 403-8 (Version 2015)         GRI 403-1 (Version 2015)           GRI 403-9 (Version 2015)         G		Implementation of work disconnection policies	GRI 103-2
Work organization         Number of hours of absenteeism         GRI 405-9 (Version GRI 405-9 version GRI 405-9 version GRI 405-9 version GRI 405-9 version GRI 401-3 such measures         GRI 401-3 version GRI 403-9 version GRI 403-		Employees with disabilities	GRI 405-1
Work organization       Measures aimed at facilitating a work-life balance and encouraging both parents to adopt such measures       GRI 103-2         Real 401-3       GRI 401-3         Real 401-3       GRI 103-2         GRI 403-1 (Version 20       GRI 403-1 (Version 20         GRI 403-2 (Version 20       GRI 403-2 (Version 20         GRI 403-3 (Version 20       GRI 403-3 (Version 20         GRI 403-4 (Version 20       GRI 403-4 (Version 20         GRI 403-10 (Version 20       GRI 403-10 (Version 20         for Sections a, e       GRI 403-10 (Version 20         GRI 403-10 (Version 20       GRI 403-10 (Version 20         for Sections a, e       GRI 403-2         Percentage of employees covered by collective bargaining agreements by country       GRI 103-2         Training       GRI 403-4 (Version 20         Training       GRI 403-4 (Version 20         GRI 403-2 (Version 20       GRI 403-4 (Version 20         GRI 403-2 (Version 20       GRI 403-4 (Version 20         Training       GRI 103-2         GRI 403-4 (Version 20       GRI 403-4 (Version 20         GRI 403-4 (Version 20		Organization of working time	GRI 103-2
Measures aimed at facilitating a work-life balance and encouraging both parents to adopt such measures    Health and safety   Cocupational health and safety conditions   GRI 403-1 (Version 20 GRI 403-2 (Version 20 GRI 403-3 (Version 20 GRI 403-3 (Version 20 GRI 403-4 (Version 20 GRI 403-4 (Version 20 GRI 403-4 (Version 20 GRI 403-4 (Version 20 GRI 403-9 (Version 20 GRI 40	M/ 1	Number of hours of absenteeism	GRI 405-9 (Version GRI 2018)
Such measures         GRI 401-3           ARA DI 103-2         GRI 103-2           GRI 103-2         GRI 103-2           GRI 403-1 (Version 20)         GRI 403-2 (Version 20)           GRI 403-3 (Version 20)         GRI 403-3 (Version 20)           GRI 403-4 (Version 20)         GRI 403-4 (Version 20)           GRI 403-9         GRI 403-9           Workplace accidents, in particular the frequency and severity of same, broken down by sex         GRI 403-10 (Version 20)           for Sections a, external proposition of social dialog, including procedures for informing, consulting and negotiating with personnel         GRI 103-2           Percentage of employees covered by collective bargaining agreements by country         GRI 103-2           Training         GRI 103-4 (Version 20)           Training         GRI 103-2           GRI 404-1         GRI 404-1           Total number of training hours by professional classification         GRI 404-1           Universal accessibility         GRI 103-2           Equality         Measures taken to promote equal treatment and equal opportunities for women and men         GRI 103-2           Measures adopted to promote employment, protocols against sexual and gender         GRI 103-2	Work organization	Measures aimed at facilitating a work-life balance and encouraging both parents to adopt	GRI 103-2
Health and safety  Health and safety  Occupational health and safety conditions  Occupational health and safety conditions  Occupational health and safety conditions  ORI 403-2 (Version 20 GRI 403-3 (Version 20 GRI 403-4 (Version 20 GRI 403-9			GRI 401-3
Health and safety Health and safety conditions  CGRI 403-2 (Version 20) GRI 403-3 (Version 20) GRI 403-4 (Version 20) GRI 403-9 (Version 20) GRI 403-9 (Version 20) GRI 403-9 (Version 20) GRI 403-10 (Version 20) for Sections a, e  CRI 403-10 (Version 20) for Sections a, e  GRI 403-10 (Version 20) for Sections a, e  GRI 403-10 (Version 20) for Sections a, e  GRI 103-2  Percentage of employees covered by collective bargaining agreements by country The balance of collective agreements, particularly in the field of health and safety at work GRI 403-4 (Version 20) GRI 403-10 GRI 103-2  Training Policies implemented in the field of training GRI 103-2  Total number of training hours by professional classification GRI 404-1  Universal accessibility Universal accessibility for people with disabilities GRI 103-2  Equality Measures taken to promote equal treatment and equal opportunities for women and men GRI 103-2  GRI 103-2			GRI 103-2
Health and safety Health and safety  Workplace accidents, in particular the frequency and severity of same, broken down by sex  Workplace accidents, in particular the frequency and severity of same, broken down by sex  Workplace accidents, in particular the frequency and severity of same, broken down by sex  For Sections a, expectation of social dialog, including procedures for informing, consulting and negotiating with personnel  Percentage of employees covered by collective bargaining agreements by country  The balance of collective agreements, particularly in the field of health and safety at work  Training  Policies implemented in the field of training  GRI 103-2  GRI 403-10 (Version 20 of for Sections a, expectation)  GRI 103-2  GRI 103-2  GRI 403-10 (Version 20 of for Sections a, expectation)  GRI 103-2  GRI 103-2  GRI 403-10 (Version 20 of for Sections a, expectation)  GRI 103-2  GRI 103-2  GRI 403-10 (Version 20 of for Sections a, expectation)  GRI 103-2  GRI 103-2  GRI 403-10 (Version 20 of GRI 103-2  GRI 103-2  Figurality  Measures taken to promote equal treatment and equal opportunities for women and men  GRI 103-2  GRI 403-10 (Version 20 of GRI 103-2  GRI 103-2  GRI 103-2  GRI 103-2  GRI 403-10 (Version 20 of GRI 103-2  GRI 103-2  GRI 103-2  GRI 103-2  GRI 403-10 (Version 20 of GRI 103-2  GRI 103-2  GRI 103-2			GRI 403-1 (Version 2018)
Health and sarety  Workplace accidents, in particular the frequency and severity of same, broken down by sex  Workplace accidents, in particular the frequency and severity of same, broken down by sex  Organization of social dialog, including procedures for informing, consulting and negotiating with personnel  Percentage of employees covered by collective bargaining agreements by country  The balance of collective agreements, particularly in the field of health and safety at work  Training  Policies implemented in the field of training  GRI 403-4 (Version 20 GRI 403-4)  GRI 403-4 (Version 20 GRI 403-4)  Total number of training hours by professional classification  GRI 404-1  Universal accessibility  Universal accessibility for people with disabilities  Equality  Measures taken to promote equal treatment and equal opportunities for women and men  Measures adopted to promote employment, protocols against sexual and gender  GRI 103-2		Occupational health and safety conditions	GRI 403-2 (Version 2018)
Workplace accidents, in particular the frequency and severity of same, broken down by sex  Workplace accidents, in particular the frequency and severity of same, broken down by sex  Organization of social dialog, including procedures for informing, consulting and negotiating with personnel  Percentage of employees covered by collective bargaining agreements by country  GRI 103-2  The balance of collective agreements, particularly in the field of health and safety at work  Training  Policies implemented in the field of training  GRI 403-4 (Version 20  GRI 403-4 (Version 20  GRI 403-4 (Version 20  GRI 403-2  GRI 103-2  Equality  Measures taken to promote equal treatment and equal opportunities for women and men  Measures adopted to promote employment, protocols against sexual and gender  GRI 103-2	Upolth and potatu		GRI 403-3 (Version 2018)
Workplace accidents, in particular the frequency and severity of same, broken down by sex for Sections a, e  Organization of social dialog, including procedures for informing, consulting and negotiating with personnel  Percentage of employees covered by collective bargaining agreements by country  The balance of collective agreements, particularly in the field of health and safety at work  Training  Policies implemented in the field of training  GRI 403-4 (Version 20 GRI 403-4)  Total number of training hours by professional classification  GRI 404-2  Total number of training hours by professional classification  GRI 404-1  Universal accessibility  Universal accessibility for people with disabilities  GRI 103-2  Equality  Measures taken to promote equal treatment and equal opportunities for women and men  Measures adopted to promote employment, protocols against sexual and gender  GRI 103-2	пеаннани занец		GRI 403-4 (Version 2018)
Organization of social dialog, including procedures for informing, consulting and negotiating with personnel  Percentage of employees covered by collective bargaining agreements by country The balance of collective agreements, particularly in the field of health and safety at work  Training Policies implemented in the field of training GRI 103-2 GRI 404-2  Total number of training hours by professional classification GRI 404-1  Universal accessibility Universal accessibility or people with disabilities GRI 103-2  Equality Measures taken to promote equal treatment and equal opportunities for women and men Measures adopted to promote employment, protocols against sexual and gender GRI 103-2			GRI 403-9
negotiating with personnel  Percentage of employees covered by collective bargaining agreements by country  The balance of collective agreements, particularly in the field of health and safety at work  Training  Policies implemented in the field of training  GRI 103-2  GRI 404-2  Total number of training hours by professional classification  Universal accessibility  Universal accessibility  Measures taken to promote equal treatment and equal opportunities for women and men  Measures adopted to promote employment, protocols against sexual and gender  GRI 103-2  GRI 103-2  GRI 103-2  GRI 103-2		Workplace accidents, in particular the frequency and severity of same, broken down by sex	GRI 403-10 (Version 2018) for Sections a, e
Training Policies implemented in the field of training GRI 403-4 (Version 20 GRI 403-4)  Total number of training hours by professional classification GRI 404-1  Universal accessibility Universal accessibility or people with disabilities GRI 103-2  Equality Measures taken to promote equal treatment and equal opportunities for women and men Measures adopted to promote employment, protocols against sexual and gender GRI 103-2			GRI 103-2
Training Policies implemented in the field of training GRI 103-2 GRI 404-2 Total number of training hours by professional classification GRI 404-1 Universal accessibility Universal accessibility for people with disabilities GRI 103-2 Equality Measures taken to promote equal treatment and equal opportunities for women and men GRI 103-2 Measures adopted to promote employment, protocols against sexual and gender GRI 103-2		Percentage of employees covered by collective bargaining agreements by country	GRI 102-41
Total number of training hours by professional classification GRI 404-2  Universal accessibility Universal accessibility for people with disabilities GRI 103-2  Equality Measures taken to promote equal treatment and equal opportunities for women and men GRI 103-2  Measures adopted to promote employment, protocols against sexual and gender GRI 103-2		The balance of collective agreements, particularly in the field of health and safety at work	GRI 403-4 (Version 2018)
Total number of training hours by professional classification GRI 404-1  Universal accessibility Universal accessibility for people with disabilities GRI 103-2  Equality Measures taken to promote equal treatment and equal opportunities for women and men GRI 103-2  Measures adopted to promote employment, protocols against sexual and gender GRI 103-2	Training	Policies implemented in the field of training	GRI 103-2
Universal accessibility Universal accessibility for people with disabilities GRI 103-2  Equality Measures taken to promote equal treatment and equal opportunities for women and men GRI 103-2  Measures adopted to promote employment, protocols against sexual and gender GRI 103-2			GRI 404-2
Equality  Measures taken to promote equal treatment and equal opportunities for women and men  GRI 103-2  Measures adopted to promote employment, protocols against sexual and gender  GRI 103-2		Total number of training hours by professional classification	GRI 404-1
Measures adopted to promote employment, protocols against sexual and gender GRI 103-2	Universal accessibility	Universal accessibility for people with disabilities	GRI 103-2
	Equality	Measures taken to promote equal treatment and equal opportunities for women and men	GRI 103-2
harassment			GRI 103-2
Policy against all forms of discrimination and, where appropriate, diversity management GRI 103-2		Policy against all forms of discrimination and, where appropriate, diversity management	GRI 103-2

# INFORMATION ON RESPECT FOR HUMAN RIGHTS

	Management approach: description and results of the policies related to	GRI 102-15
	these issues as well as the main risks related to these issues related to the group's activities	GRI 103-2
	Application of due diligence procedures in the field of human rights,	GRI 102-16
	prevention of the risks of human rights violations and, where	GRI 102-17
	appropriate, measures to mitigate, manage and repair possible abuses — committed	GRI 412-1 to 412-3
Human Rights	Occupation of the second filters and Right and Letters	GRI 103-2
	Complaints about cases of Human Rights violations —	GRI 406-1
	Measures implemented to promote and comply with the provisions of the fundamental ILO conventions related to respect for freedom of association and the right to collective bargaining; the elimination of discrimination in employment and occupation; the elimination of forced or compulsory labor; the effective abolition of child labor	GRI 103-2

# INFORMATION ON FIGHTING CORRUPTION AND BRIBERY

	Management approach: description and results of the policies related to	GRI 102-15
	these issues as well as the main risks related to these issues related to the group's activities	GRI 103-2
		GRI 103-2
		GRI 102-16
Corruption and bribery	Measures taken to prevent corruption and bribery	GRI 102-17
		GRI 205-1 to GRI 205-3
		GRI 103-2
		GRI 102-16
	Measures taken to combat money laundering	GRI 102-17
		GRI 205-1 to GRI 205-3
	Association or sponsorship actions	GRI 102-13



# INFORMATION ABOUT THE COMPANY

INFURMATION ABOUT THE COMPANY		
	Management approach: description and results of the policies related to	GRI 102-15
	these issues as well as the main risks related to these issues related to the group's activities	GRI 103-2
	Impact of the company's activity on employment and local development	GRI 103-2
		GRI 103-2
The company's commitment to	Impact of the company's activity on local populations and the territory	GRI 411-1
sustainable development	Relationships maintained with local community actors and the modalities of dialog engaged in	GRI 102-43
	Contributions to foundations or non-profit organizations	GRI 103-2
	Inclusion of social, gender equality and environmental issues in the procurement policy	GRI 103-2
Subcontracting and providers	Consideration of social and environmental responsibility in relationships with providers and subcontractors	GRI 102-9
	Supervision systems and audit and the results of same	GRI 102-9
	Measures taken for the health and safety of consumers	GRI 103-2
Consumers	System for processing complaints and grievances received and resolution	GRI 103-2
	of same	GRI 418-1
	Profits generated by country	GRI 103-2
Tax information	Tax on profits paid	GRI 103-2
	Public subsidies received	GRI 201-4

# 2.11 Annual corporate governance report

The company's Annual Corporate Governance Report, issued pursuant to the provisions of Article 49.4 of the Spanish Code of Commerce can be found below.







#### A. OWNERSHIP STRUCTURE

A.1. Complete the following table on the share capital and voting rights attributed, including, where appropriate, those corresponding to loyalty shares, at the closing date of the fiscal year:

Indicate if the company bylaws contain the provision for loyalty shares conferring double voting rights.

[ ]	Yes
[1]	No

Date of last modification	Share capital (€)	Number of shares	Number of voting rights
7/1/2011	307,955,327.30	3,079,553,273	3,079,553,273

Indicate if there are different kinds of shares with different rights associated with them:

[ ]	Yes
[ V ]	No

A.2. State the direct and indirect holders of significant interests in the company at the close of the fiscal year, including board directors who have a significant interest.

Name or company name of the		% voting rights attributed to the shares		% voting rights through financial instruments		
shareholder	Direct	Indirect	Direct	Indirect	rights	
FUNDACIÓN MAPFRE	0.00	69.80	0.00	0.00	69.80	

#### Detail of indirect interests:

Name or company name of the indirect holder	Name or company name of the direct holder	% voting rights attributed to shares	% voting rights through financial instruments	% total voting rights
FUNDACIÓN MAPFRE	CARTERA MAPFRE, S.L. SINGLE- MEMBER COMPANY	69.69	0.00	69.69
FUNDACIÓN MAPFRE	FUNDACIÓN CANARIA MAPFRE GUANARTEME	0.11	0.00	0.11

State the most significant modifications in the shareholding structure that have occurred during the fiscal year:

.



#### Most significant modifications

No significant modifications have taken place during the fiscal year.

A.3. Detail, whatever the percentage, the interest at the fiscal year end of the board directors who hold voting rights attributed to shares in the company or through financial instruments, excluding directors who have been identified in section A.2 above:

Name or company name of the board director	% voting rights attributed to shares		% voting rights through financial instruments		through financial		through financial		through financial		% total voting rights	that transferr	can be can be red through instruments
	Direct	Indirect	Direct	Indirect		Direct	Indirect						
MR. FERNANDO MATA VERDEJO	0.00	0.00	0.00	0.00	0.00	0.00	0.00						
MS. ROSA MARÍA GARCÍA GARCÍA	0.00	0.00	0.00	0.00	0.00	0.00	0.00						
MS. MARÍA DEL PILAR PERALES VISCASILLAS	0.00	0.00	0.00	0.00	0.00	0.00	0.00						
MR. JOSÉ MANUEL INCHAUSTI PÉREZ	0.00	0.00	0.00	0.00	0.00	0.00	0.00						
MS. ANA ISABEL FERNÁNDEZ ÁLVAREZ	0.00	0.00	0.00	0.00	0.00	0.00	0.00						
MR. ANTONIO MIGUEL- ROMERO DE OLANO	0.00	0.00	0.00	0.00	0.00	0.00	0.00						
MR. ANTONIO GÓMEZ CIRIA	0.00	0.00	0.00	0.00	0.00	0.00	0.00						
MR. ALFONSO REBUELTA BADÍAS	0.00	0.00	0.00	0.00	0.00	0.00	0.00						
MS. CATALINA MIÑARRO BRUGAROLAS	0.00	0.00	0.00	0.00	0.00	0.00	0.00						
MR. JOSÉ ANTONIO COLOMER GUIU	0.00	0.00	0.00	0.00	0.00	0.00	0.00						
Mr. IGNACIO BAEZA GÓMEZ	0.01	0.00	0.00	0.00	0.01	0.00	0.00						
Mr. LUIS HERNANDO DE LARRAMENDI MARTÍNEZ	0.00	0.06	0.00	0.00	0.06	0.00	0.00						
MR. FRANCISCO JOSÉ MARCO ORENES	0.00	0.00	0.00	0.00	0.00	0.00	0.00						
Mr. ANTONIO HUERTAS MEJÍAS	0.02	0.00	0.00	0.00	0.02	0.00	0.00						



CNMV ANNUAL COMPAN	CORPORATE GO	VERNANCE F	EPORT OF LI	STED			
COMISION NACIONAL DEL MERGADO IN VATORIS MIS. MARIA LETICIA DE FREITAS COSTA	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total % of voting rig	has beld by been						0.00

#### Detail of indirect interests:

Name or company name of the board director	Name or company name of the direct holder	% voting rights attributed to shares	% voting rights through financial instruments	% total voting rights	% of voting rights that can be transferred through financial instruments
No data					

Detail of the total percentage of voting rights represented on the board:

Total % of voting rights represented on the Board of Directors 69.78
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The total percentage of voting rights represented on the Board of Directors is the sum of the total percentage of voting rights owned by all the members of the Board of Directors and the percentage of interest held by CARTERA MAPFRE, S.L.U. (indicated in section A.2 above), a company represented on the Board of Directors by the three nominee directors.

A.4. Where applicable, list any family, commercial, contractual or corporate relationships between holders of significant interests, insofar as the company is aware of them, unless they are insignificant or arise from ordinary trading or exchange activities, excluding those reported in section A.6:

Related name or company name	Type of Relationship	Brief description
No data		

A.5. Where applicable, list any commercial, contractual or corporate relationships between holders of significant interests, and the company and/or its group, unless they are insignificant or arise from ordinary trading or exchange activities:

Related name or company name	Type of Relationship	Brief description
No data		

A.6. Describe the relationships, unless they are insignificant for both parties, that exist between the significant shareholders or those represented on the board and the board directors, or their representatives, in the case of legal company administrators.

Explain, as the case may be, how significant shareholders are represented. Specifically, list board directors who have been appointed on behalf of significant shareholders, those whose appointment would have been promoted by significant shareholders, or who are linked to significant shareholders and/or companies of their group, and explain the nature of such relationships. Notably, where appropriate, the existence, identity and position of board members, or representatives of directors, of the listed company, who are, in turn, members of the governing body, or their representatives, in companies that hold significant interests of the listed company or in entities of the group of said significant shareholders.



Name or company name of the related board director or representative	Name or company name of the affiliated significant shareholder	Company name of the significant shareholder group	Description of the relationship/position
MR. FERNANDO MATA VERDEJO	CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY	CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY	Board Director of CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY
MR. JOSÉ MANUEL INCHAUSTI PÉREZ	CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY	CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY	Board Director of CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY
MR. ANTONIO MIGUEL- ROMERO DE OLANO	CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY	CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY	Appointed board director as proposed by the significant shareholder
MR. ALFONSO REBUELTA BADÍAS	CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY	CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY	Appointed board director as proposed by the significant shareholder
Mr. IGNACIO BAEZA GÓMEZ	CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY	CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY	Board Director of CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY
Mr. LUIS HERNANDO DE LARRAMENDI MARTÍNEZ	CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY	CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY	Appointed board director as proposed by the significant shareholder
Mr. ANTONIO HUERTAS MEJÍAS	CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY	CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY	Chairman of the Board of Directors CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY

A.7.	Indicate if an	by shareholder agreements have been disclosed to the company that affect it under art. 530 and 531 of the
	Companies A	Act. Where applicable, briefly describe them and list the shareholders bound by such agreement:
	[ ]	Yes
	[1]	No
	Indicate whe	ther the company knows of the existence of concerted actions among its shareholders. If so, describe them briefly:
	[ ]	Yes
	[ 4 ]	No
	If there have this expressi	been any modifications or terminations of said pacts or agreements or concerted actions during the fiscal year, indicate y.
A.8.		ether any person or organization exercises or may exercise control over the company pursuant to Article 5 of the arket Act. If so, identify them:
	[٧]	Yes
	[]	No



	Name or company name	
H INDACTÓN MAPERE		

A.9. Complete the following tables regarding the company's treasury stock:

As at the closing date of the fiscal year:

Number of	Number of shares	% total over	
direct shares	indirect shares(*)	share capital	
30,068,524		0	.98

#### (\*) Through:

Name or company name of the direct holder of the	e interests Number of direct shares
No data	

Explain the significant variations during the fiscal year:

### Explain significant changes

No significant changes have taken place during the fiscal year.

A.10. Describe the terms and conditions of the current General Meeting authorization to the Board of Directors to issue, buy back or transfer treasury stock.

The Board of Directors is currently authorized by the shareholders at the General Meeting to increase the company's share capital once or several times by up to a maximum of €153,977,663.65, equivalent to 50% of the share capital. The duration of the authorization is five years calculated from the date of the resolution, passed on March 9, 2018.

The Board of Directors is currently authorized by the shareholders at the Annual General Meeting to allow the company to proceed, directly or through subsidiaries, to the derivative acquisition of treasury stock, subject to the following limits and requirements:

- a) Schemes: Acquisition by sale or by any other transaction inter vivos for good and valuable consideration, of shares free of any liens or encumbrances.
- b) Maximum number of shares to be acquired: Shares whose face value, added to the face value of the shares already owned by the company and its subsidiaries, does not exceed 10% of the share capital of MAPFRE S.A.
- c) Minimum and maximum acquisition price: 90% and 110%, respectively, of their market value on the date of acquisition.
- d) Duration of the authorization: Five years calculated from the date of the resolution, passed on March 12, 2021. The shares purchased may be fully or partially used: (1) for disposal or amortization, (ii) delivery to the workers, employees or administrators of the Company or its Group, or as a result of exercising call option rights held thereby as provided for in the last paragraph of Article 146, section 1, letter a) of the Recast Text of the Companies Act, and (iii) reinvestment plans involving dividends or similar instruments.

A 11	Ectimated	floating	canital

Estimated floating capital	29.12	
Take and the contract of the c		itory, legal or otherwise) on the transfer of securities and/or any restriction on the

A.IZ.	indicate whether there are any restrictions (statutory, legal or otherwise) on the transfer of securities and/or any restriction on the
	right to vote. Particularly, the existence of any type of restrictions that may make it difficult to take control of the company
	through the acquisition of its shares in the market shall be communicated, as well as those authorization or prior notice systems
	that, over the acquisitions or transfers of financial instruments of the company, are applicable by sectoral regulations.

5303020						
A.13.	Indicate whether the	e General Meeting has	approved measures	to counteract a publi	c acquisition bid.	pursuant to Law 6/2007.

[]	Yes
[٧]	No

If so, explain the measures approved and the terms and conditions under which the restrictions would become inefficient:

A.14. Indicate whether the company has issued securities that are not traded on a regulated EU market.

[]	Yes
[٧]	No

If so, indicate the different kinds of shares and, for each kind of shares, the rights and obligations conferred:

#### B. GENERAL MEETING

B.1. Indicate and, where applicable, give details, about whether there are any differences from the minimum standards established under the Companies Act with respect to the quorum and constitution of the General Meeting.

[]	Yes
[ \dagger ]	No

B.2. Indicate, and where applicable give details, whether there are any differences from the minimum standards established under the Companies Act with respect to the adoption of corporate resolutions:

[ 4 ]	Ye
[]	No





DE VALORES	Reinforced majority different from that established in Article 201.2 of the Companies Act for the cases cited in Article 194.1 of the Companies Act	Other cases of reinforced majority
% established by the company for adopting agreements	0.00	50.01

Pursuant to the provisions of Article 26 of the Corporate Bylaws, the amendment of the provisions of Title IV "Protection of the Company's General Interest" (Articles 26 to 29) can only be amended by a resolution approved with the votes in favor of more than 50% of the share capital at the Extraordinary Annual General Meeting specifically called for this purpose,

B.3. Indicate the rules applicable to amendment of the company bylaws. In particular, indicate the majorities established for the amendment of the bylaws, as well as, where applicable, the rules established for protection of the partner's rights in the amendment of the bylaws.

There are no particularities other than those established in the legislation in force for amendment of the company bylaws, except for the amendment of Articles 26 to 29 (Title IV- Protection of the Company's General Interest). As stated in the previous paragraph B.2, a resolution adopted with the favorable vote of more than 50% of share capital at the Extraordinary General Meeting called for that purpose is necessary.

B.4. Give attendance data on the Annual General Meetings held during the fiscal year to which this report refers and those from the two previous fiscal years:

			Attendance data		
Date of general meeting	% physically	% through representatives	% voting	remotely Other	Total
3/8/2019	present 68.64	12.69	0.00	1.05	82.38
Of which floating capital	0.12	12.69	0.00	1.05	13.86
3/13/2020	68.67	17.51	0.01	0.66	86.85
Of which floating capital	0.05	17.41	0.01	0.66	18.13
3/12/2021	70.71	10.60	0.01	0.26	81.58
Of which floating capital	0.01	10.48	0.01	0.26	10.76

	not been approved by the shareholders:
[]	Yes
[ \( \) ]	No
	reason, has

B.6. Indicate if there are any statutory restrictions that establish a minimum number of shares required to attend the general meeting, or to vote remotely:

[ 🗸 ]	Yes
[]	No

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Number of shares required to attend the Annual General Meeting	1,000
Number of shares required to vote remotely	1

B.7.	Indicate whether it has been established that certain decisions, other than those established by law, involving an acquisition,
	transfer, contribution to another company of essential assets or other similar corporate operations, must be submitted for
	approval by the general meeting of shareholders.

[]	Yes
[1]	No

B.8. Indicate the address and method of access to the company's website, to the information on corporate governance and other information on General Meetings that must be available to shareholders through the company's website.

Access is as follows: www.	mapfre.com Section title	d Shareholders and Investors
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#### C. GOVERNANCE STRUCTURE OF THE COMPANY

#### C.1. Board of Directors

C.1.1 Maximum and minimum number of board directors envisaged in the bylaws and the number set out by the Annual General Meeting:

Maximum number of directors	20
Minimum number of directors	5
Number of board directors set by the Annual General Meeting	15

#### C.1.2 Complete the following table on the board members:

Name or company name of the board director	Representative	Category of the director	Position on the Board	Date of first appointment	Date of last appointment	Election procedure
Mr. ANTONIO HUERTAS MEJÍAS		Executive	CHAIRMAN	12/29/2006	3/9/2018	ANNUAL GENERAL MEETING RESOLUTION
Mr. IGNACIO BAEZA GÓMEZ		Executive	FIRST VICE CHAIRMAN	3/8/2008	3/13/2020	ANNUAL GENERAL MEETING RESOLUTION
MS. CATALINA MIÑARRO BRUGAROLAS		Independent	SECOND VICE CHAIRWOMAN	10/30/2013	3/9/2018	ANNUAL GENERAL MEETING RESOLUTION
MR. JOSÉ MANUEL INCHAUSTI PÉREZ		Executive	THIRD VICE CHAIRMAN	7/18/2018	3/8/2019	ANNUAL GENERAL MEETING RESOLUTION



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COMPANIES				
COMPANIES				

MR. JOSÉ ANTONIO COLOMER GUIU	Independent	DIRECTOR	2/9/2016	3/13/2020	ANNUAL GENERAL MEETING RESOLUTION
MS. ANA ISABEL FERNÁNDEZ ÁLVAREZ	Independent	DIRECTOR	7/26/2016	3/12/2021	ANNUAL GENERAL MEETING RESOLUTION
MS. MARÍA LETICIA DE FREITAS COSTA	Independent	DIRECTOR	7/23/2015	3/13/2020	ANNUAL GENERAL MEETING RESOLUTION
MS. ROSA MARÍA GARCÍA GARCÍA	Independent	DIRECTOR	9/26/2019	3/13/2020	ANNUAL GENERAL MEETING RESOLUTION
MR. ANTONIO GÓMEZ CIRIA	Independent	DIRECTOR	1/1/2019	3/8/2019	ANNUAL GENERAL MEETING RESOLUTION
Mr. LUIS HERNANDO DE LARRAMENDI MARTÍNEZ	Nominee	DIRECTOR	4/17/1999	3/8/2019	ANNUAL GENERAL MEETING RESOLUTION
MR. FRANCISCO JOSÉ MARCO ORENES	Executive	DIRECTOR	3/10/2017	3/12/2021	ANNUAL GENERAL MEETING RESOLUTION
MR. FERNANDO MATA VERDEJO	Executive	DIRECTOR	1/1/2017	3/12/2021	ANNUAL GENERAL MEETING RESOLUTION
MR. ANTONIO MIGUEL- ROMERO DE OLANO	Nominee	DIRECTOR	4/17/1999	3/8/2019	ANNUAL GENERAL MEETING RESOLUTION
MS. MARÍA DEL PILAR PERALES VISCASILLAS	Independent	DIRECTOR	1/1/2018	3/9/2018	ANNUAL GENERAL MEETING RESOLUTION
MR. ALFONSO REBUELTA BADÍAS	Nominee	DIRECTOR	4/17/1999	3/8/2019	ANNUAL GENERAL MEETING RESOLUTION

Total number of directors 15



Indicate the changes that, whether due to resignation or a decision of the general meeting, that have taken place in the board of directors during the reporting period:

Name or company name of the board director	Category of the board director on termination	Date of last appointment	Termination date	Specialized committee of which they were a member	Indicate whether the change occurred before the end of the mandate
No data					

#### C.1.3 Complete the following tables on the Board members and their different kinds of directorship:

	EXECUTIVE DIRECTORS			
Name or company name of the board director	Position within company organization	Profile		
MR. FERNANDO MATA VERDEJO	CHIEF FINANCIAL OFFICER	Holds a degree in Business Science from the Autonomous University of Madrid. He has spent a large part of his professional career at MAPFRE, holding several senior executive positions since he joined the company. CFO of the Corporate Finance and Resources Area since 2017. For more information on the positions he holds as of the date of this report, please see sections A.6, C.1.10. and C.1.11.		
MR. JOSÉ MANUEL INCHAUSTI PÉREZ	THIRD VICE CHAIRMAN	Law Degree by the Complutense University of Madrid and Senior Management Program by IESE. He has spent a large part of his professional career at MAPFRE, holding several senior executive positions since he joined the company. He has been the Iberia CEO since 2015. For more information on the positions he holds as of the date of this report, please see sections A.6, C.1.10. and C.1.11.		
Mr. IGNACIO BAEZA GÓMEZ	FIRST VICE CHAIRMAN	Degree in Economics from the Complutense University of Madrid. He has spent a large part of his professional career at MAPFRE, holding several senior executive positions since he joined the company. For more information on positions he holds as of the date of this report, please see sections A.6, C.1.10, C.1.11 and C.2.1.		
MR. FRANCISCO JOSÉ MARCO ORENES	GROUP CHIEF BUSINESS SUPPORT OFFICER	Has a degree in Medicine and Surgery from the University of Murcia. He is a specialist in Geriatrics from the University of Murcia and in Nutrition from the University of Granada, and he has a Master's Degree in Company Administration from the IDAE. He has held various senior management positions at MAPFRE since joining. He has been the General Manager of the Business Support Corporate Area since 2015. For more information on positions he holds as of the date of this report, please see section C.1.10.		
Mr. ANTONIO HUERTAS MEJÍAS	CHAIRMAN AND CEO	Holds a law degree from the University of Salamanca. Has occupied, among others, the positions of Chairman and CEO of MAPFRE Florida and MAPFRE Puerto Rico, General Manager of MAPFRE Mutualidad, Chairman of MAPFRE Familiar, and Third Vice-Chairman of MAPFRE. For more information on positions he holds as of the date of this report, please see sections A.6, C.1.10, C.1.11 and C.2.1.		





Total number of executive directors	5
% of total board	33.33

NOMINEE EXTERNAL DIRECTORS				
Name or company name of the board director	Name or denomination of the significant shareholder whom he/she represents or who has suggested their appointment	Profile		
MR. ANTONIO MIGUEL-ROMERO DE OLANO	CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY	Agricultural Engineer from the Polytechnic University of Madrid and Master's in Business Administration (MBA) at Madrid's Instituto de Empresa. From 1986 to 2005, he held the position of deputy risk manager at FIAT Financiera. For more information on positions he holds as of the date of this report, please see sections A.6, C.1.10, C.1.11 and C.2.1.		
MR. ALFONSO REBUELTA BADÍAS	CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY	A graduate in Business Sciences from Pontificia Comillas University; also holds a Master's in Business Administration (MBA) from Columbia University (New York). He was Vice Chairman for JP Morgan, Vice Chairman of Citibank until 1991, partner at Heidrick & Struggles and consultant partner at Asset Executive. He is a partner at Signium International since 2004. For more information on positions he holds as of the date of this report, please see sections A.6, C.1.10, C.1.11 and C.2.1.		
Mr. LUIS HERNANDO DE LARRAMENDI MARTÍNEZ	CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY	A Law graduate from the Complutense University of Madrid, Official Industrial and Intellectual Property Agent in Spain and European Patent Agent. He was a member and board member of Elzaburu, S.L.P. until 2016 and is a member of the International Association for the Protection of Intellectual Property. For more information on positions he holds as of the date of this report, please see sections A.6, C.1.10, and C.2.1.		

Total number of nominee directors	3
% of total board	20.00

INDEPENDENT EXTERNAL DIRECTORS				
Name or company name of the board director	Profile			
MS. ROSA MARÍA GARCÍA GARCÍA	Holds a degree in Mathematics from the Autonomous University of Madrid. She has been, among other positions, non-executive Chainwoman of the Board of Directors of Siemens Gamesa, President and CEO of Siemens Spain and member of the Board of Directors of Tubacex, S.A. She is non-executive President of Exolum and member of the Board of Directors of Sener Grupo de Ingeniería, S.A. and EDP Renewables, S.A. For more information on positions she holds as of the date of this report, please see section C.1.10, C.1.11 and C.2.1.			



Name or company name of the board director	Profile
MS. MARÍA DEL PILAR PERALES VISCASILLAS	Holds a Law degree from the Autonomous University of Madrid; has a PhD in Law from the Carlos III University of Madrid. Professor of Commercial Law at the Carlos III University of Madrid. For more information on positions she holds as of the date of this report, please see sections C.1.10 and C.2.1.
MS. ANA ISABEL FERNÁNDEZ ÁLVAREZ	Has a degree and PhD in Economics and Business from the University of Oviedo. Member of the Joint Committee on Corporate Reporting of the European Securities and Markets Authority, General Director of CUNEF and Member of the Banco de Sabadell Foundation Board of Trustees. She is also a Professor of Financial Economics at the University of Oviedo and Professor of Finances at CUNEF. For more information on positions she holds as of the date of this report, please see sections C.1.10 and C.2.1.
MR. ANTONIO GÓMEZ CIRIA	A graduate in Economic and Business Sciences and in Mathematical Sciences from the Complutense University of Madrid; also holds an Executive MBA from the IESE. He is a member of the Board of Directors of Red Eléctrica Corporación, S.A. and Chairman of its Audit Committee, a member of the Board of Directors of Hispasat and a member of its Audit Committee and Appointments and Remuneration Committee, and a member of the Advisory Board of Experts on Accounting and Financial Information of the General Board of the College of Economists. For more information on positions he holds as of the date of this report, please see sections C.1.10, C.1.11 and C.2.1.
MS. CATALINA MIÑARRO BRUGAROLAS	Holds a degree in Law. State lawyer on leave of absence. She is a member of the Board of Directors of Actividades de Construcción y Servicios, S. A., Chairwoman of its Appointments Committee, and member of its Audit Committee. For more information on positions she holds as of the date of this report, please see sections C.1.10, C.1.11 and C.2.1.
MR. JOSÉ ANTONIO COLOMER GUIU	Received a degree in Business Administration (ESADE School of Business Management and Administration - Barcelona). For more information on positions he holds as of the date of this report, please see sections C.1.10 and C.2.1.
MS. MARÍA LETICIA DE FREITAS COSTA	Holds a degree in Product Engineering and a Master's Degree in Business Administration (MBA). Manager of the INSPER Center for Strategic Research and a partner at Prada Assessoria. For more information on positions she holds as of the date of this report, please see sections C.1.10. and C.1.11.

Total number of independent directors	7
% of total board	46.67

Indicate whether any board director classified as independent receives from the company, or from its Group, any amount or earning for an item other than the board director's remuneration, or maintains or has maintained, during last fiscal year a business  $relationship\ with\ the\ company\ or\ with\ any\ company\ from\ its\ Group,\ whether\ on\ his\ behalf\ or\ as\ a\ significant\ shareholder,\ board$ director or senior management member of a company that maintains or has maintained such a relationship.

If so, include a reasoned statement from the Board on the reasons why it considers that this director may perform his functions as an independent director.



Name or company name of the board director	Relationship description	Statement of reasons
MS. ROSA MARÍA GARCÍA GARCÍA	The independent director Ms. Rosa María García García is a member of MAPFRE's Technology, Innovation and Transformation Advisory Board, a position she has held since her appointment on September 25, 2020, and for which she receives an attendance fee of 5.000 euros per meeting. The amount accrued in 2021 totals 20.000 euros.	The Company considers that the duties of Ms. Rosa María García García as member of MAPFRE's Technology, Innovation and Transformation Advisory Board do not entail any incompatibility or affect the director's independence in any way, given that: (i) the remuneration received cannot be considered significant; and (ii) it does not imply a commitment that could significantly affect her obligations as an independent director of the Company.

	OTHER	EXTERNAL DIRECTORS	
Identify other external board directors and explain in detail the reasons for which they cannot be considered nominee or independent board directors, as well as their affiliations with the company, its management or its shareholders:			
Name or company name of the board director	Reasons	Company, executive or shareholder with whom holds the affiliation	Profile
No data			

Total number of external directors	N/A
% of total board	N/A

Indicate any changes that may have occurred during the period in the type of category for each director:

Name or company name of the board director	Date of change	Previous category	Current category
No data			

C.1.4 Complete the following table with information relating to the number of female board directors at the closure of the last four fiscal years, as well as the category of these female board directors:

	Number of directors			% of the total of each type of director			type of	
	Fiscal year 2021	Fiscal year 2020	Fiscal year 2019	Fiscal year 2018	Fiscal year 2021	Fiscal year 2020	Fiscal year 2019	Fiscal year 2018
Executive					0.00	0.00	0.00	0.00
Nominee					0.00	0.00	0.00	0.00
Independent	5	5	5	4	71.43	71.43	71.43	66.67
Other External					0.00	0.00	0.00	0.00
Total	5	5	5	4	33.33	33.33	33.33	28.57

C.1.5 Indicate whether the company has diversity policies regarding the Board of Directors with regard to issues such as age,

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ender, disability, or professional training and experience. Small- and medium-sized companies, in accordance with the definition established in the Audit Law, shall have to inform, at least, of the policy they have established regarding gender diversity.

[ v ] Yes No Partial policies

> If yes, please describe such diversity policies, their objectives, the measures and the way in which they have been implemented and their results in the fiscal year. The specific measures adopted by the Board of Directors and the Appointments and Remuneration Committee should also be indicated in order to achieve a balanced and diverse presence of directors.

Should the company not apply a diversity policy, please explain the reasons why.



#### Description of the policies, objectives, measures and manner in which they have been applied, as well as the results obtained

The MAPFRE Group Institutional, Business and Organizational Principles, approved by the Board of Directors of MAPFRE on June 24, 2015 expressly state that the Board of Directors of MAPFRE will develop a plan for filling vacancies that ensures the candidates' suitability based on their competences and professional and geographic origins, and on the sufficient presence of members of both sexes.

Similarly, it is established that the competent bodies of Group companies will ensure that, when vacancies arise, equal opportunities are guaranteed for candidates regardless of their gender, and they must seek to achieve an effective presence of directors of both genders.

Further, MAPFRE's Director Selection Policy that states that the candidate selection process will favor a diversity of knowledge, experience, age and gender, and that the aim should be for the number of female directors to represent at least 30% of the Board of Directors, and for this to increase to at least 40% by the end of 2022. Since the appointment in 2019 of Rosa María Garda Garda as an independent board director, the percentage of women's representation on the Board of Directors is 33%.

The Board of Directors is comprised of fifteen members who, as a whole, possess knowledge, qualifications and experience in the following areas: insurance and financial markets, business strategy and company model, governance systems, financial and actuarial analysis, regulatory framework, audit/accounting, sustainability, strategic consulting, law/tax, technology and digital transformation, industry, health, human resources and teaching and research. In 2020, the Appointments and Remuneration Committee approved the Competency Matrix of the Board of Directors of MAPFRE, which defines the skills and knowledge of its members.

Currently five of the fifteen members of the Board of Directors are women and the majority participate in the specific committees of the Board and/or have a key role: I) Ms. Catalina Mñarro Brugarolas is the Second Vice Chairwoman of the Board of Directors and the Steering Committee, Chairwoman of the Appointments and Remuneration Committee and independent Lead board director; ii) Ms. Ana Isabel Fernández Álvarez is a member of the Audit and Compliance Committee and the Risk Committee; iii) Ms. Rosa María García is a member of the Appointments and Remuneration Committee; and iv) Ms. María del Pilar Perales Viscasillas is a member of the Audit and Compliance Committee, and as of January 1, 2022, a member of the Risk Committee.

Geographic and cultural diversity is also visible at Board level, with two nationalities represented: Spanish and Brazilian.

C.1.6 Explain the measures which, where applicable, the Appointments Committee has agreed so that the procedure for filling Board vacancies has no implicit bias against women candidates, and the company makes a conscious effort to include women with the target professional profile among potential candidates for Board seats, and which makes it possible achieve a balanced presence of women and men. Also indicate if these measures include that working towards the company having a significant number of women senior executives:

#### Explanation of the measures

The Appointments and Remuneration Committee ensures that the candidate selection process promotes diversity of knowledge, experience, age and gender.

In particular, in order to promote gender equality in the composition of the Board of Directors, efforts will be made to ensure that female directors constitute at least 40% of all members the Board of Directors by the end of 2022.

For the three-year period of 2019-2021, MAPFRE has publicly committed to ensuring that by 2021, at least 45% of annual vacancies in managerial positions are filled by women. In 2021, this rate was 49.1% and the percentage of women in senior management positions was 31.3%.

When, in spite of the measures which, where applicable, have been adopted, there are few or no female board directors or senior executives, explain the reasons that justify this.

#### Explanation of the reasons

Not applicable

C.1.7 Explain the conclusions of the Appointments Committee on the verification of compliance aimed at promoting an appropriate composition of the board of directors.

MAPFRE's Board of Directors Selection Policy aims to ensure that the proposals for nomination and re-election of board directors are based on a preliminary analysis of the needs of the Board of Directors, and to promote a diversity of knowledge, experiences and gender on the Board.

Throughout the year, the Appointments and Remuneration Committee has carried out a constant analysis of the structure, size and composition of the Board, of its Competencies Matrix, and of the principles and objectives established in the Board of Directors Selection Policy, which have already been described in sections C.1.5 and C.1.6 above, all based on the needs of the company, regulatory requirements and best corporate governance practices.

Specifically, the Appointments and Remuneration Committee verified compliance with the Director Selection Policy in 2021 as part of the preparation of the proposals for re-election of Ms. Ana Isabel Fernández Álvarez, Mr. Francisco José Marco Crenes, and Mr. Fernando Mata Verdejo. In fiscal year 2021, no directors were dismissed, so no new appointments have been proposed.



In addition, in 2020, at the proposal of the Appointments and Remuneration Committee, the Director Selection Policy was amended to expressly include the commitment that the number of female directors should represent at least 30% and reach, by the end of 2022, at least 40% of the total members of the

As indicated in section C.1.6 above, with the appointment in 2019 of Ms. Rosa María García García as an independent board director, the objective set in the aforementioned policy to get the number of female board directors to represent by 2020 at least 30%

of the total members of the Board of Directors was reached. In accordance with the provisions of the Director Selection Policy, this participation will be maintained or increased, depending on the suitability of the proposed candidates.

C.1.8 Explain, where applicable, the reasons why nominee directors have been appointed at the behest of shareholders whose shareholding is less than 3% of the capital:

Name or company name of the shareholder	Justification
No data	

Indicate whether formal petitions for a seat on the Board have been ignored from shareholders whose holding is equal to or higher than others at whose behest nominee directors were appointed. Where applicable, explain why these petitions have been ignored:

- [] Yes [ \( \) ] No
- Indicate, if any, the powers delegated by the Board of Directors, including those relating to the possibility of issuing or repurchasing shares, on directors or committees of the Board:

Name or company name of the director or committee	Brief description
STEERING COMMITTEE	The Steering Committee is the delegate body of the Board of Directors for the executive management and permanent supervision of the everyday management of the Company and its subsidiaries in strategic and operational aspects and for the adoption of decisions necessary for their proper functioning. It has general decision-making capacity, with express delegation in its favor of all the powers that correspond to the Board of Directors except those that are not delegable by the Law, the Company's Bylaws or the Board of Directors Regulations. It may delegate to any of its members the necessary powers for the final adoption of decisions previously discussed by the Committee, and for the implementation of the agreements it adopts.

C.1.10 Identify, where applicable, any members of the Board holding posts as board directors, representatives of board directors or managers in other companies that are part of the listed company of the group:

Name or company name of the board director	Company name of the Group company	Position	Holds executive functions?
Mr. ANTONIO HUERTAS MEJÍAS	MAPFRE INTERNACIONAL, S.A.	CHAIRMAN	NO
Mr. IGNACIO BAEZA GÓMEZ	MAPFRE ASISTENCIA, COMPAÑÍA INTERNACIONAL DE SEGUROS Y REASEGUROS, S.A.	CHAIRMAN	NO
Mr. IGNACIO BAEZA GÓMEZ	MAPFRE INTERNACIONAL, S.A.	DIRECTOR	NO



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Mr. IGNACIO BAEZA GÓMEZ	MAPFRE PARTICIPATIONES, S.A.U.	ADMINISTRATOR	NO
MS. CATALINA MIÑARRO BRUGAROLAS	MAPFRE INTERNACIONAL, S.A.	DIRECTOR	NO
MS. CATALINA MIÑARRO BRUGAROLAS	MAPFRE VIDA, S.A. DE SEGUROS Y REASEGUROS SOBRE LA VIDA HUMANA	DIRECTOR	NO
MS. CATALINA MIÑARRO BRUGAROLAS	MAPFRE ESPAÑA, COMPAÑÍA DE SEGUROS Y REASEGUROS, S.A.	DIRECTOR	NO
MR. JOSÉ MANUEL INCHAUSTI PÉREZ	MAPFRE INTERNACIONAL, S.A.	DIRECTOR	NO
MR. JOSÉ MANUEL INCHAUSTI PÉREZ	MAPFRE RE, COMPAÑÍA DE REASEGUROS, S.A.	DIRECTOR	NO
MR. JOSÉ MANUEL INCHAUSTI PÉREZ	MAPFRE ESPAÑA, COMPAÑÍA DE SEGUROS Y REASEGUROS, S.A.	FIRST VICE CHAIRMAN - MANAGING DIRECTOR	YES
MR. JOSÉ MANUEL INCHAUSTI PÉREZ	MAPFRE VIDA, S.A. DE SEGUROS Y REASEGUROS SOBRE LA VIDA HUMANA	FIRST VICE CHAIRMAN	NO
MR. JOSÉ MANUEL INCHAUSTI PÉREZ	SANTANDER MAPFRE SEGUROS Y REASEGUROS, S.A.	CHAIRMAN	NO
MR. JOSÉ MANUEL INCHAUSTI PÉREZ	VERTI ASEGURADORA, COMPAÑIA DE SEGUROS Y REASEGUROS, S.A.	ADMINISTRATOR	NO
MR. JOSÉ MANUEL INCHAUSTI PÉREZ	VERTI MEDIACIÓN, SOCIEDAD DE AGENCIA DE SEGUROS VINCULADA, S.L.	ADMINISTRATOR	NO
MR. JOSÉ ANTONIO COLOMER GUIU	MAPFRE ESPAÑA, COMPAÑÍA DE SEGUROS Y REASEGUROS, S.A.	DIRECTOR	NO
MR. JOSÉ ANTONIO COLOMER GUIU	MAPFRE VIDA, S.A. DE SEGUROS Y REASEGUROS SOBRE LA VIDA HUMANA	DIRECTOR	NO
MS. ANA ISABEL FERNÁNDEZ ÁLVAREZ	MAPFRE RE, COMPAÑÍA DE REASEGUROS, S.A.	DIRECTOR	NO
MS. ANA ISABEL FERNÁNDEZ ÁLVAREZ	MAPFRE GLOBAL RISKS, AGENCIA DE SUSCRIPCIÓN, S.A.U.	DIRECTOR	NO
MS. MARÍA LETICIA DE FREITAS COSTA	MAPFRE PARTICIPAÇÕES S.A.	VICE CHAIRWOMAN	NO
MS. MARÍA LETICIA DE FREITAS COSTA	BB MAPFRE PARTICIPAÇOES, S.A.	DIRECTOR	NO
MS. ROSA MARÍA GARCÍA GARCÍA	MAPFRE VIDA, S.A. DE SEGUROS Y REASEGUROS SOBRE LA VIDA HUMANA	DIRECTOR	NO

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MS. ROSA MARÍA GARCÍA GARCÍA	MAPFRE ESPAÑA, COMPAÑÍA DE SEGUROS Y REASEGUROS, S.A.	DIRECTOR	NO
MR. ANTONIO GÓMEZ CIRIA	MAPFRE VIDA, S.A. DE SEGUROS Y REASEGUROS SOBRE LA VIDA HUMANA	DIRECTOR	NO
MR. ANTONIO GÓMEZ CIRIA	MAPFRE ESPAÑA, COMPAÑÍA DE SEGUROS Y REASEGUROS, S.A.	DIRECTOR	NO
MR. ANTONIO GÓMEZ CIRIA	MAPFRE RE, COMPAÑÍA DE REASEGUROS, S.A.	DIRECTOR	NO
Mr. LUIS HERNANDO DE LARRAMENDI MARTÍNEZ	MAPFRE ESPAÑA, COMPAÑÍA DE SEGUROS Y REASEGUROS, S.A.	SECOND VICE CHAIRMAN	NO
Mr. LUIS HERNANDO DE LARRAMENDI MARTÍNEZ	MAPFRE VIDA, S.A. DE SEGUROS Y REASEGUROS SOBRE LA VIDA HUMANA	SECOND VICE CHAIRMAN	NO
Mr. LUIS HERNANDO DE LARRAMENDI MARTÍNEZ	MAPFRE INTERNACIONAL, S.A.	DIRECTOR	NO
MR. FRANCISCO JOSÉ MARCO ORENES	MAPFRE GLOBAL RISKS, AGENCIA DE SUSCRIPCIÓN, S.A.U.	CHAIRMAN	NO
MR. FRANCISCO JOSÉ MARCO ORENES	MAPFRE INTERNACIONAL, S.A.	DIRECTOR	NO
MR. FERNANDO MATA VERDEJO	MAPFRE ESPAÑA, COMPAÑÍA DE SEGUROS Y REASEGUROS, S.A.	DIRECTOR	NO
MR. FERNANDO MATA VERDEJO	MAPFRE VIDA, S.A. DE SEGUROS Y REASEGUROS SOBRE LA VIDA HUMANA	DIRECTOR	NO
MR. FERNANDO MATA VERDEJO	MAPFRE INTERNACIONAL, S.A.	DIRECTOR	NO
MR. FERNANDO MATA VERDEJO	MAPFRE PARTICIPATIONES, S.A.U.	ADMINISTRATOR	NO
MR. FERNANDO MATA VERDEJO	MAPFRE INMUEBLES SGA, S.A.	ADMINISTRATOR	NO
MR. ANTONIO MIGUEL- ROMERO DE OLANO	MAPFRE ESPAÑA, COMPAÑÍA DE SEGUROS Y REASEGUROS, S.A.	DIRECTOR	NO
MR. ANTONIO MIGUEL- ROMERO DE OLANO	MAPFRE VIDA, S.A. DE SEGUROS Y REASEGUROS SOBRE LA VIDA HUMANA	DIRECTOR	NO
MR. ANTONIO MIGUEL- ROMERO DE OLANO	MAPFRE ASISTENCIA, COMPAÑÍA INTERNACIONAL DE SEGUROS Y REASEGUROS, S.A.	DIRECTOR	NO





C.1.11 Details on the positions of director, administrator or manager, or the representative thereof, held by the directors or representatives of directors who are members of the company's board of directors at other companies, whether or not they are listed companies:

Identification of director or representative	Name of the company, listed or not	Positio n
MR. FERNANDO MATA VERDEJO	CARTERA MAPFRE, S.L.U.	DIRECTOR
MS. ROSA MARÍA GARCÍA GARCÍA	COMPAÑÍA LOGÍSTICA DE HIDROCARBUROS CLH, S.A. (EXOLUM)	CHAIRMAN
MS. ROSA MARÍA GARCÍA GARCÍA	SENER GRUPO DE INGENIERÍA, S.A.	DIRECTOR
MS. ROSA MARÍA GARCÍA GARCÍA	EDP, RENOVAVEIS, S.A.	DIRECTOR
MR. JOSÉ MANUEL INCHAUSTI PÉREZ	CARTERA MAPFRE, S.L.U.	DIRECTOR
MR. ANTONIO MIGUEL-ROMERO DE OLANO	NIJINSKY, S.L.	DIRECTOR
MR. ANTONIO GÓMEZ CIRIA	RED ELÉCTRICA CORPORACIÓN, S.A.	DIRECTOR
MR. ANTONIO GÓMEZ CIRIA	HISPASAT, S.A.	DIRECTOR
MS. CATALINA MIÑARRO BRUGAROLAS	ACS, ACTIVIDADES DE CONSTRUCCIÓN Y SERVICIOS, S.A.	DIRECTOR
Mr. IGNACIO BAEZA GÓMEZ	CARTERA MAPFRE, S.L.U.	DIRECTOR
Mr. ANTONIO HUERTAS MEJÍAS	CARTERA MAPFRE, S.L.U.	CHAIRMAN
MS. MARÍA LETICIA DE FREITAS COSTA	EMBRAER S.A.	DIRECTOR
MS. MARÍA LETICIA DE FREITAS COSTA	LOCALIZA RENT A CAR S.A.	DIRECTOR
MS. MARÍA LETICIA DE FREITAS COSTA	MOBLY S.A.	DIRECTOR



MS. MARÍA LETICIA DE FREITAS COSTA	TOTVS S.A.	DIRECTOR
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The director positions of Ms. Catalina Miñarro Brugarolas, Ms. Rosa María Garda Garda, Ms. María Leticia de Freitas Costa. and Mr. Antonio Gómez Ciria are remunerated.

Indicate, if applicable, any other remunerated activities of the directors or representatives of the directors, whatever their nature, aside from those indicated in the table above.

Identification of director or representative	Other remunerated activities
MS. ROSA MARÍA GARCÍA GARCÍA	Member of the Advisory Board of the IFEMA Vida Silver Fair, professor at the Online University of La Rioja (UNIR) and member of the Advisory Board of Arcus Infrastructure
MS. MARÍA DEL PILAR PERALES VISCASILLAS	National and international arbitrator, member of the panel of arbitrators of various arbitration courts in Spain and other countries, and Professor of Commercial Law at the University Carlos III of Madrid
MS. ANA ISABEL FERNÁNDEZ ÁLVAREZ	General Manager at CUNEF.
MR. ANTONIO GÓMEZ CIRIA	Professor at IEB-Instituto de Estudios Bursátiles (Institute for Market Studies)
MR. ALFONSO REBUELTA BADÍAS	Partner at Signium International
MS. MARÍA LETICIA DE FREITAS COSTA	Partner at Prada Assessoria and at SLP Consultoria e Treinamento

C.1.12 Indicate and, if applicable, explain if the company has established rules on the maximum number of boards of companies in which its board directors can be part, identifying, where appropriate, where it is regulated:

[1] Yes [] No

#### Explanation of the rules and identification of the document where it is regulated

According to Article 4 of the MAPFRE Regulation of the Board of Directors, no director can simultaneously be a member of more than five Boards of Directors of companies that do not form part of the Group, except for personal or family companies.

C.1.13 Indicate the amounts of the items related to the overall remuneration of the following board of directors:

Remuneration accrued in the financial year in favor of the Board of Directors (thousands of euros)	16,305
Amount of funds accumulated by current directors through long-term savings systems with consolidated economic rights (thousands of euros)	22,536
Amount of funds accumulated by current directors through long-term savings systems with non-consolidated economic rights (thousands of euros)	14,394
Amount of funds accumulated by former directors through long-term savings systems (thousands of euros)	

C.1.14 Identify those executive management members who are not also executive board directors, and indicate the total remuneration earned by them during the fiscal year:

Name or company name	Position(s)
MR. ÁNGEL LUIS DÁVILA BERMEJO	GENERAL COUNSEL - GROUP CHIEF LEGAL OFFICER



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## ANNUAL CORPORATE GOVERNANCE REPORT OF LISTED COMPANIES

DECALINATION DE LA CONTRACTOR DE LA CONT		
MS. MARIA LUISA GORDILLO GUTIÉRREZ	GROUP CHIEF INTERNAL AUDIT OFFICER	
MR. JOSÉ LUIS JIMÉNEZ GUAJARDO- FAJARDO	GROUP CHIEF INVESTMENT OFFICER	
MS. EVA PIERA ROJO	GROUP CHIEF EXTERNAL RELATIONS AND COMMUNICATION OFFICER	
MS. MARÍA ELENA SANZ ISLA	GROUP CHIEF PEOPLE OFFICER	
MR. JOSÉ LUIS GURTUBAY FRANCIA	GROUP CHIEF STRATEGY AND M&A OFFICER	
MR. JOSÉ ANTONIO ARIAS BERMÚDEZ	GROUPT CHIEF OPERATIONS OFFICER AND CHIEF INNOVATION OFFICER	
MR. ALFREDO CASTELO MARÍN	GROUP CHIEF BUSINESS AND CLIENTS OFFICER	
MS. VANESSA ESCRIVÁ GARCÍA	GROUP CHIEF INFORMATION OFFICER	
Nun	nber of women in senior management	

Number of women in senior management	
Percentage of total members of senior management	44.44
Total remuneration of senior management (in thousands of euros)	5,991

C.1.15 Indicate whether during the fiscal year there has been any change in the board regulations:

[]	Yes
[٧]	No

C.1.16 Indicate procedures for selection, appointment, re-election and removal of directors. List the competent bodies, the procedures to be followed and the criteria to be employed in each procedure.

The persons to whom the position of board director of MAPFRE S.A. or of a subsidiary company is offered must make a prior, true and full statement of their personal, family, professional or business circumstances, specially stating: (i) the persons or companies that have, with respect to him/her, the status of related persons in accordance with the provisions of the current legislation; (ii) any circumstances that could entail any incompatibility in accordance with the laws, the Dylaws and the Regulations of the Board of Directors, or a situation of conflict of interest; (iii) his/her remaining professional obligations, in case they could interfere with the dedication required for the position; (iv) criminal cases in which he/she appears as the defendant or prosecuted party; and (v) any other event or situation that affects him/her and that may be relevant for his/her performance as a Board director. This declaration must be made on the form provided for such purposes by MAPFRE, and shall include an express acceptance of the regulations set out in the corporate bylaws and other internal regulations, as well as in current legislation.

Any person who holds the position of board director must be of renowned prestige in his/her professional and business area, and hold all necessary professional qualifications or experience as provided by law for financial institutions or insurance companies subject to supervision by Public Authorities.

Specifically, people cannot be members of the Board of Directors if they hold significant shares in, or provide professional services to, competing businesses of the Company or of any company of the Group, or if they work as employees, managers, or administrators of them, unless they are granted express authorization from the Board of Directors.

- Proposals for the appointment or reappointment of independent directors must be preceded by a proposal from the Appointments and Remuneration Committee. The proposed reappointment of such directors must include a performance evaluation of their positions by directors during the previous mandate and, where appropriate, of the positions performed by candidates on the Board, taking into account or assessing the amount and quality of the work done by them, and their commitment to the position.
- The formulation of proposals for appointment or reappointment by the Board of Directors must be preceded:
- a) In the case of Nominee Directors, by a suitable proposal of the shareholder backing their appointment or reappointment.
- b) In the case of Executive Directors, as well as the Secretary, whether or not a director, by a suitable proposal from the Chairman of the Board of Directors.

Both types of proposals must also be preceded by the corresponding report from the Appointments and Remuneration Committee.

- The proposed reappointment of nominee and executive directors must be subject to a prior report issued by the Appointments and Remuneration Committee, which must include a performance evaluation of their positions by directors during the previous mandate and, where appropriate, of the



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ed by candidates on the Board, taking into account or assessing the amount and quality of the work done by them, and their commitment to the position.

In any case, the proposals for appointment and reappointment of Board Directors must be accompanied by an explanatory report from the Board which assesses

The Board of Directors shall not propose to the Annual General Meeting that any independent board director be removed from office before the end of the term for which the board director has been elected unless the Board of Directors considers, based on a report from the Appointments and Remuneration Committee, that there are grounds for doing so. In particular, the removal proposal shall be deemed justified when the Board Director has failed to comply with the duties inherent to the position, has not complied with any requirement set forth for Independent Board Directors, or has incurred in an insuperable conflict of interest according to the provisions of current legislation.

C.1.17 Explain how the annual assessment of the Board has led to significant changes in its international organization and in the procedures that apply to its activities:

#### Description of amendments

In fiscal year 2021, the Board of Directors carried out an assessment of the quality of its work and the operation of its Committee and Steering Committees without the advisory of an external consultant (the 2019 evaluation was performed with the assistance of Deloitte Legal S.L.P.).

The annual self-assessment of the Board of Directors has put a special focus on those key aspects with respect to which the directors expressed interest in previous assessments. In particular, the following aspects have been analyzed: composition and structure of the Board of Directors and its delegate bodies and the running of the meetings.

The result of the self-assessment process in 2021 was very positive, revealing the following suggestions that will be taken into account to cover future

- To organize in an orderly manner the replacement of directors who, due to their age, will have to leave the Board in the coming years, assessing the possibility of adding new profiles with in-depth knowledge of some of the markets in which MAPFRE sees potential for strong growth.
- To continue working to add women to the Board of Directors to achieve the goal that female directors represent at least 40% of all members by the end of

Describe the assessment process and the areas assessed by the Board of Directors with the assistance, where applicable, by an external consultant, regarding the operation and composition of the board and its committees and any other area or aspect that has been subject to assessment.

#### Description of the assessment process and assessment areas

In accordance with the provisions of the Regulations of the Board of Directors of MAPFRE, the Board undertakes an annual assessment of the quality of its work, the performance of the Chairman based on the report drawn up for this purpose by the Appointments and Remuneration Committee, and the operation of its Committees and Steering Committee. Where appropriate, it proposes an action plan to correct any deficiencies detected.

The Steering Committee, Audit and Compliance Committee, and Appointments and Remuneration Committee prepared their respective self-assessment reports on their composition and operations during 2021. During the first quarter of 2022, the Risk Committee will prepare its self-assessment report on its composition and operations during 2021.

Likewise, the Board of Directors will assess its own composition and operations during 2021 as well as those of its Committees and Steering Committees based on the aforementioned reports.

C.1.18 Itemize, in those financial years in which the assessment was carried out with an external consultant, the business relationships that the consultant or any company of its group maintains with the company or any company of its group.

Not applicable.

C.1.19 Indicate the circumstances under which directors are obliged to resign.

In accordance with the corporate bylaws, the Board of Directors Regulation and the MAPFRE Group's Institutional, Business and Organizational Principles, all members of the Board of Directors will formally resign their post at the age of 70. The Chairman, Vice Chairman and directors who perform executive functions, and the secretary of the Board must retire from office on reaching 65 years of age or, on any earlier date according to the terms and conditions of their respective contracts, submitting the corresponding resignations, but they may continue as members of the Board without any executive duties for a maximum of five years in the same conditions as external nominee directors.

All directors must resign from their directorship on the Board of Directors and any office held, such as on the Committees and Steering Committee, and tender their formal resignation should the Board of Directors deem it pertinent, in the following case





- a) Whenever they are removed from the executive office associated with their appointment as members of these governing bodies.
- b) Should they become subject to any disqualification or prohibition laid down under law.
- c) If they are accused of (or a court issues an order for the opening of a trial for) allegedly committing any crime or are involved in disciplinary proceedings involving a serious or very serious fault at the instance of the supervisory authorities.
- d) If they receive a serious warning from the Audit and Compliance Committee due to infringement of their obligations as directors.
- e) When they are affected by circumstances in which their remaining on any such management bodies might cause damage to the company's credit or reputation, or place its interests at risk. When such events or circumstances are well-known or public, the Appointments and Remuneration Committee, by agreement of the majority of its members, may request the resignation of the affected director.
- f) If the reasons (if any expressly exist) for which they were appointed cease to apply.

Resignation from these positions must be formally tendered in a letter addressed to all members of the Board of Directors. Directors who, at the time of their appointment, do not hold any executive position or perform any executive functions in the company, or in another Group company, will not be able to perform any executives functions unless they first resign their directorship, even though they may subsequently remain eligible for the position.

Nominee directors must also tender their resignation when the shareholder that appointed themsells its shareholding. When a shareholder reduces its shareholding, a proportionally equivalent number of nominee directors that it has appointed must resign.

MAPFRE's Independent Board Directors must also tender their resignation when they have held office for consecutive 12 years.

C.1.20	Are reinforced majorities	required, aside from	legal majorities,	for any type of	fresolution?
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[]	Yes No
[ v	If so, describe the differences.

C.1.21 Explain whether there are specific requirements, other than those regarding board directors, to be appointed chairman of the board.

[ V ]	Yes	
[]	No	

#### Requirements description

In accordance with the provisions of Article 5 of the Regulations of the MAPFRE Board of Directors, the position of Chairman must go to an executive director who has the status of most senior management representative, and such a designation requires the favorable vote of two-thirds of the members of the Board of Directors.

C.1.22 Indicate whether the bylaws or the Board regulations establish any age limit for directors:

[ v ] Yes [ ] No

	Age limit
Chairman	65
Managing Director	65
Board Director	70

C.1.23 Indicate whether the bylaws or the Board's regulations establish a limited mandate or other stricter requirements than those legally provided for independent directors, other than that established in the regulations:

[]	Yes	
[ V ]	No	



C.1.24 Indicate whether the bylaws or the regulations of the board of directors establish specific regulations for delegating votes on the board of directors in favor of other board directors, how to do it, and in particular, the maximum number of delegations a board director may have, as well as whether any limit has been established regarding the categories in which it is possible to delegate, beyond the limits imposed by legislation. If so, describe such regulations briefly.

There are no specific regulations for delegating votes on the Board of Directors.

C.1.25 Indicate the number of meetings the Board of Directors has held during the financial year. Where applicable, indicate how many times the Board has met without the Chairman in attendance. In calculating this number, attendance shall mean proxies given with specific instructions.

Number of board meetings	11
Number of board meetings not attended by the Chairman	0

Indicate the number of meetings held by the Lead Director with the rest of the directors, without the assistance or representation of any executive director:

Number of meetings	0
mamber of meetings	

Indicate the number of meetings the Board's different Committees have held during the financial year.

Number of meetings of the STEERING COMMITTEE	4
Number of meetings of the AUDIT AND COMPLIANCE COMMITTEE	11
Number of meetings of the APPOINTMENTS AND REMUNERATION COMMITTEE	5
Number of meetings of the RISK COMMITTEE	7

Irrespective of the meetings mentioned, the Appointments and Remuneration Committee adopted agreements by written procedure, without a meeting, by means of circulars dated February 9 and April 5, 2021.

C.1.26 Indicate the number of meetings the Board of Directors has held during the financial year and the attendance information

Number of meetings attended by at least 80% of the directors	11
% attendance over total votes during the year	100.00
Number of meetings attended in person or representations carried out with specific instructions of all directors	11
% of votes cast with in person attendance and representations made with specific instructions, on total votes during the fiscal year	100.00

C.1.27 Indicate whether the individual and consolidated financial statements presented to the board for formulation were certified beforehand:

[ 4	Ye
]	
	No





where identify the person(s) who certified the individual and consolidated financial statements to be drawn up by the board: applicable,

Name	Positio n
MR. FERNANDO MATA VERDEJO	CHIEF FINANCIAL OFFICER
MS. MARÍA LUISA GORDILLO GUTIÉRREZ	GROUP CHIEF INTERNAL AUDIT OFFICER
MR. JOSÉ MANUEL VALLEJO MANCHADO	GROUP CHIEF ADMINISTRATIVE OFFICER

C.1.28 Explain any mechanisms put in place by the board of directors to ensure that the financial statements the board of directors submits to the annual general meeting are drawn up in accordance with accounting regulations.

The company has Corporate Finance and Resources, General Counsel and Internal Audit Areas to oversee all aspects of the annual accounts, as well as the MAPFRE Audit and Compliance Committee, which is a delegate body that was created by the Board for this purpose and granted supervisory powers in 2000.

According to Article 23 of the Regulations of the Board of Directors of MAPFRE, the Financial Statements submitted to the Board of Directors in order to be authorized for issue shall be previously certified with regard to their accuracy and integrity by the most senior management representative of the Company – or, as the case may be, by the consolidated group – by the corresponding Group Chief Internal Audit Officer and by the manager responsible for the preparation of the aforementioned Statements.

In addition, Article 25 of the Regulation of the Board of Directors of MAPFRE provide that the Board of Directors must always draw up the financial statements so that the External Auditor has no reservations or provisos regarding them. Nonetheless, when the Board considers that it must maintain its criteria, the Chairman of the Audit and Compliance Committee will publicly explain the content and scope of the discrepancies that may have led to these reservations or provisos.

C.1.29 Is the Board secretary a director?

[] Yes No

If the secretary does not have the status of director, complete the following table:

Name or company name of the secretary	Representative
MR. ÁNGEL LUIS DÁVILA BERMEJO	

C.1.30 Indicate the specific mechanisms established by the company to preserve the independence of the external auditors, as well as, if any, the mechanisms to preserve the independence of the financial analysts, the investment banks and the rating agencies, including how they have implemented the legal provisions in practice.

In addition to abiding by statutory provisions, the company has decided to voluntarily propose compliance with a number of general guidelines that clearly and precisely aim to achieve and uphold the necessary independence of the external auditors in such regard as is advocated by the MAPFRE Board of Directors Regulations, which set out the following criteria in respect of the relationship with external auditors:

- The relationship of the Board of Directors with the company's external auditor shall be maintained through the Audit and Compliance Committee.
- The Board of Directors shall refrain from hiring any auditing firms that receive or that will receive annual fees from the Group, where the amount for all items exceeds 5% of its total annual revenue; and it shall report, in the annual public documentation, the total fees that the Group paid the External Auditor for the various services it provided.

Apart from the Audit and Compliance Committee's powers and functions as specified in the bylaws and the Board of Directors Regulations, the Audit Committee will be informed at least once every six months of all services rendered by the external auditor and their corresponding fees.

Every year, the Audit and Compliance Committee assesses the accounts auditor, the scope of the audit and the external auditor's independence, considering whether the quality of the audit control measures is adequate and any services other than accounts audit services are compatible with the auditor's independence.

Furthermore, the Audit and Compliance Committee verifies the independence of the external auditor in relation to the Company and its subsidiaries, receiving from it the declaration of its independence and issuing the Committee the corresponding report on the independence of the auditor.

In accordance with the provisions of the Internal Code of Conduct regarding listed securities issued by MAPFRE, which sets out the procedures relating to the



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leged information and other relevant information, the financial analysts will not be provided with any information that is not available to the

- C.1.31 Indicate whether the company changed its external auditor during the financial year. If so, identify the incoming and outgoing auditors: Yes No []
- If there were disagreements with the outgoing auditor, explain the grounds.

Yes No

[] [1]

- C.1.32 Indicate whether the audit firm does other work for the company and/or its group other than the audit. If so, declare the amount of fees received for such work and the percentage that the above amount represents of the total fees charged to the company and/or its group:
- [ \( \) ] Yes No []

	Society	Group Companies	Total
Amount for work other than audit (thousands of euros)	178	1,243	1,421
Amount from jobs other than audit / Amount audit jobs (in %)	30.79	19.31	20.25

C.1.33 Indicate whether the audit report on the annual financial statements for the previous fiscal year contained exceptions. If any, indicate the reasons given to the shareholders at the Annual General Meeting by the Chairman of the Audit Committee to explain the content and scope of said exceptions.

[] Yes [ V ] No

C.1.34 Indicate the number of fiscal years during which the current audit firm has been continuously performing the audit of the individual and/or consolidated financial statements of the company. Indicate the percentage of the number of fiscal years audited by the current auditing firm to the total number of fiscal years in which the annual financial statements have been audited:

	Individual	Consolidated
Number of financial years running	7	7
Number of fiscal years audited by current audit firm/number of fiscal years the company or its group has been audited (in percentage).	23.32	23.32

- C.1.35 Indicate and, where applicable, give details on the existence of a procedure for board directors to obtain the information they need to prepare the meetings of the management bodies in sufficient time:
- [ V ] Yes [] No

Details of the procedure

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th the provisions of the Regulations of the Board of Directors, the meeting shall always include the agenda, which shall be established by the Chairman, and shall be accompanied by the appropriate information on the matters to be discussed, and duly prepared.

The agenda will be dirculated to all members at least five days in advance of the meeting and will specifically state those items that are for information purposes and those that require a Board resolution. The documentation will be circulated among members at least three days ahead of the meeting, to allow for due analysis and study of the same by directors.

The Chairman of the Board of Directors, as the person responsible for the effective operation thereof, shall take the necessary measures to ensure that the Directors receive sufficient information in advance of the meeting on the items on the agenda.

In addition, Directors are vested with the broadest powers to obtain information on any aspect of the Company, to examine their books, records, documents and other background on social operations. This right to information is extended to the Group companies to the extent necessary to enable the effective performance of their duties by the board directors.

This aspect is subject to a specific analysis by the Board of Directors of the Company in its annual self-evaluation session.

- C.1.36 Indicate and, where applicable, give details on whether the company has established rules obliging board directors to inform and, where applicable, to resign when situations arise that affect them, whether related or not to their conduct in the company that may harm the company's credit and reputation:
- [√] Yes [] No

#### Explain the rules

The directors must place their office(s) at the disposal of the Board of Directors, both as directors and any other position they might hold on any Committee or Steering Committees thereof, and formalize any resignation, should the Board deem it necessary, in the following cases:

- Whenever they are removed from the executive office associated with their appointment as a member of these governing bodies.
- Should they become subject to any disqualification or prohibition laid down under law.
- If they are accused of (or a court issues an order for the opening of a trial for) allegedly committing any crime or are involved in disciplinary proceedings involving a serious or very serious fault at the instance of the supervisory authorities.
- If they receive a serious warning from the Audit and Compliance Committee due to infringement of their obligations as directors.
- When they are affected by circumstances that might harm the company's credit or reputation or place its interests at risk were they to remain on these governing bodies. When such events or circumstances are well-known or public, the Appointments and Remuneration Committee, by agreement of the majority of its members, may request the resignation of the affected director.
- If the reasons (if any expressly exist) for which they were appointed cease to apply.
  - C.1.37 Indicate, unless special circumstances have arisen that have been recorded in minutes, if the board has been informed or otherwise become aware any situation affecting a board member related or not to their conduct in the company that might harm the company's name and reputation:
  - [ ] Yes [ v ] No
  - C.1.38 List the significant resolutions adopted by the company and that take effect, are amended or conclude in the event of a change in control of the company on account of a public takeover bid, and its effects.

There are no significant resolutions adopted by the company and that take effect, are amended or conclude in the event of a change in control of the company on account of a public takeover bid.

C.1.39 Identify individually, when referring to board directors, and in aggregate form in all other cases and indicate, in detail, resolutions between the company and its administrative and management positions or employees that provide indemnification, guarantee clauses or shielding, when they resign or are dismissed unfairly or if the contractual relationship is terminated on the occasion of a public invitation to tender or other transactions.

Number of beneficiaries	0
Beneficiary type	Description of the resolution
N/A	The term of the contracts of the executive directors is related to their time as an executive director. Removal from this position entails the lifting of the suspension of the relationship.  prior to the appointment as such. Executive board directors must have an exclusive relationship with the company, and there are no contractual conditions relating to post-contractual non-competition agreements or continuity of service. Early termination of the previous relationship entails indemnification under the terms established in the workers' statute in relatio to unfair dismissal, except where there is good cause for dismissal. In the event of early termination by decision of the company, the company must inform the board director of their removal three (3) months prior to the date of termination. Contracts governing the prior relationship establish the termination of this relationship as on January 1 of the year after which the board director reaches the age of 60, unless annual extensions are implemented at the initiative of the company until the date on which the executive reaches the age of 65, as a maximum. There are no clauses related to hiring bonuses.

Indicate whether, other than the cases stipulated in the regulations, these contracts have to be communicated and/or approved by the bodies of the company or its group. If so, specify the procedures, foreseen assumptions and the nature of the bodies responsible for approving or communicating them:

	Board of Directors	General Meeting
Body authorizing the clauses	√	
	Ye s	No
Is the General Meeting informed of the clauses?		√

#### C.2. Board of Directors' Committees

C.2.1 List all the Board of Directors' committees, their members and the percentage of executive, nominee, independent and other external directors that compose them:

STEERING COMMITTEE		
Name	Position	Category
Mr. ANTONIO HUERTAS MEJÍAS	CHAIRMAN	Executive
Mr. IGNACIO BAEZA GÓMEZ	VICE CHAIRMAN	Executive
MS. CATALINA MIÑARRO BRUGAROLAS	VICE CHAIRWOMAN	Independent
MR. JOSÉ ANTONIO COLOMER GUIU	MEMBER	Independent
Mr. LUIS HERNANDO DE LARRAMENDI MARTÍNEZ	MEMBER	Nominee
MR. ANTONIO MIGUEL-ROMERO DE OLANO	MEMBER	Nominee

% of executive directors	33.33
% of nominee directors	33.33





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% of independent directors	33.33
% of other external board directors	0.00

Explain the functions delegated or attributed to this committee other than those already described in section C.1.9. Likewise, describe the organization and operation procedures and rules thereof. For each of these functions, indicate its most important actions during the fiscal year and how it has performed each of the functions attributed to it in practice, whether according to the law, the bylaws or other corporate agreements.

The delegate body of the Board of Directors responsible for senior management and permanent oversight of the strategic and operational aspects of the company's ordinary business affairs and those of its subsidiaries. It also makes any decisions necessary for proper operation.

It has the general capacity of decision and has been expressly delegated all the powers that correspond to the Board of Directors, except for those that may not be delegated by legal imperative or, where applicable, by express provision in the Corporate Bylaws or in the Regulations of the Board of Directors of MAPFRE S.A.

A maximum of ten members, all part of the Board of Directors. Its Chairman, First and Second Vice Chairman and secretary will automatically be members of the Board. Members must be appointed with a favorable vote from two-thirds of the members of the Board of Directors.

During the 2021 fiscal year, the Steering Committee was responsible for being familiar with the economic information of the Company and its Group, authorizing the Group's corporate actions, being familiar with relationships with official bodies and the main litigation affecting the Group's companies, being familiar with the purchase of MAPFRE shares by members of governing and management bodies, and granting powers.

AUDIT AND COMPLIANCE COMMITTEE		
Name	Position	Category
MS. ANA ISABEL FERNÁNDEZ ÁLVAREZ	CHAIRWOMAN	Independent
MR. JOSÉ ANTONIO COLOMER GUIU	MEMBER	Independent
MR. ANTONIO MIGUEL-ROMERO DE OLANO	MEMBER	Nominee
MS. MARÍA DEL PILAR PERALES VISCASILLAS	MEMBER	Independent

% of executive directors	0.00
% of nominee directors	25.00
% of independent directors	75.00
% of other external board directors	0.00

Explain the functions, including, as the case may be, those additional to those legally provided, that this committee has attributed, and describe the procedures and rules of organization and operation thereof. For each of these functions, indicate its most important actions during the fiscal year and how it has performed in practice each of the functions attributed to it, whether in the law, in the bylaws or other corporate agreements.

The Audit and Compliance Committee has the following responsibilities:

a) To apprise the Annual General Meeting of matters that are the responsibility of the Committee and, in particular, regarding the results of the audit, explaining how the committee has contributed to the integrity of the financial and non-financial information and role that the Committee had in said process.

b) To oversee the efficacy of internal controls at the Company, internal audits and financial and non-financial risk control and management systems, as well as discussing with the External Auditor any significant weaknesses identified in the internal control system in the course of



the audit, all without undermining its independence. For these purposes, recommendations or proposals may be presented to the Board of Directors, where applicable, together with the corresponding term for the monitoring thereof

- c) To oversee the process for drawing up and presenting the mandatory financial and non-financial information, and to present recommendations or proposals to the Board of Directors with a view to safeguarding its integrity.
- d) To submit to the Board of Directors any proposals for the selection, appointment, reelection and substitution of the External Auditor, being accountable both for the selection process, as contemplated in the corresponding legislation currently in force, and for the conditions of its hiring, and regularly to gather information relating to the audit plan and its execution from the External Auditor, while preserving its independence in performing its functions.
- e) To establish appropriate relationships with the External Auditor in order to receive information concerning any issues that may jeopardize its independence, so that they may be examined by the Committee, and any other issues relating to the accounts auditing process, and where appropriate, authorizations for services other than those prohibited under the terms contemplated in the corresponding legislation currently in force for auditing accounts, on independent status, as well as other communications envisaged in account audit legislation and auditing standards. In any case, they must receive annual written confirmation from the External Auditor of their independence from the company or companies directly or indirectly linked to it, as well as the detailed and individualized information concerning the additional services of any type rendered and those professional fees received corresponding to these companies by said External Auditor, or by the people or companies linked to them in accordance with the provisions of the accounts auditing legislation in force.
- f) To issue a yearly report, prior to the publication of the accounts audit report, expressing an opinion concerning whether the independence of the External Auditor has been compromised. This report, in any case, must contain the reasoned evaluation of the provision of each and every one of the additional services to which the above letter makes reference, individually considered and jointly, apart from those concerning legal audits and in relation to the independent status or with the regulatory statutes for account auditing activity.
- g) To ensure that, as far as possible, the External Auditor of the Group takes responsibility for auditing all the companies belonging to it.
- h) To ensure the independence and efficacy of the Internal Audit function; to propose the selection, appointment, reelection and removal of its most senior management, as well as its annual budget, and the plan for the annual internal audit work; to receive regular information on its activities; and to check that C-Suite takes the conclusions and recommendations of its reports into account.
- i)To inform the Board of Directors in advance on all matters provided in the law, the Corporate Bylaws and Board of Directors Regulations.
- j) To establish and oversee a mechanism that allows employees and other people related to the company, such as board directors, shareholders, providers, contractors or subcontractors, to communicate potentially significant irregularities related to the company that they observe within the company or its Group, including financial and accounting irregularities, or those of any other nature. This mechanism must guarantee confidentiality and, in any case, envision situations where communications can be made anonymously, respecting the rights of the whistleblower and the accused party.
- k) To ensure in general that the internal control policies and systems established are effectively implemented in practice.
- I) To verify the application of the established good governance regulations at all times.
- m) To oversee compliance with internal and external regulations, especially with internal codes of conduct, regulations and procedures for the prevention of money laundering and financing terrorism, as well as making proposals for their improvement.
- n) To supervise the adoption of actions and measures that are the result of reports or actions for inspection of administrative authorities for
- n) Any other responsibilities that may be assigned by the Board of Directors or attributed to it in the Regulations of the said body. [THE

INFORMATION IN THIS SECTION CONTINUES IN SECTION H.1 OF THIS REPORT]

To identify the members of the audit committee that have been appointed taking into account their knowledge and experience in accounting, auditing or both and report on the date of appointment of the Chairman of this committee in such position.

board directors	MS. ANA ISABEL FERNÁNDEZ ÁLVAREZ/MR. JOSÉ ANTONIO COLOMER GUIU/MR. ANTONIO MIGUEL-ROMERO DE OLANO
Date of appointment of the Chairman to the position	8/18/2019





APPOINTMENTS A	AND REMUNERATION COMMI	TTEE
Name	Position	Category
MS. CATALINA MIÑARRO BRUGAROLAS	CHAIRWOMAN	Independent
MR. JOSÉ ANTONIO COLOMER GUIU	MEMBER	Independent
MS. ROSA MARÍA GARCÍA GARCÍA	MEMBER	Independent
Mr. LUIS HERNANDO DE LARRAMENDI MARTÍNEZ	MEMBER	Nominee
MR. ALFONSO REBUELTA BADÍAS	MEMBER	Nominee

% of executive directors	0.00
% of nominee directors	40.00
% of independent directors	60.00
% of other external board directors	0.00

Explain the functions, including, as the case may be, those additional to those legally provided, that this committee has attributed, and describe the procedures and rules of organization and operation thereof. For each of these functions, indicate its most important actions during the fiscal year and how it has performed in practice each of the functions attributed to it, whether in the law, in the bylaws or other corporate agreements.

The Appointments and Remuneration Committee is the delegate body of the Board of Directors for the coordinated development of appointment and remuneration policy regarding the directors and senior management of the Group.

It has the following responsibilities:

- a) Evaluate the balance of skills, knowledge, and experience required on the Board of Directors, defining the functions and responsibilities required of the candidates to fill each vacancy accordingly, and decide the time and effort necessary for them to perform their functions properly.
- b) Establish a representation objective for the less-represented gender on the Board of Directors and create orientations regarding how to reach said objective.
- c) To submit to the Board of Directors any proposals for the appointment of Independent Board Directors so that they may be designated by co-opting or so that they may be subject to the decision of the Annual General Meeting, as well as proposals for reappointment or removal, and to report on cases related to proposals that affect the remaining Board Directors.
- d) To notify proposals for the appointment and termination of senior managers and their basic contractual conditions
- e) To examine and organize the succession of the Chairman of the Board of Directors, and where appropriate, to make the corresponding proposals to the Board so that this succession is orderly and well-planned.
- f) To propose to the Board of Directors the remuneration policy for Board Directors and general directors or anyone who performs senior management duties under the direct control of the Board, the Steering Committee or the Managing Directors, as well as the individual remuneration and other conditions of the contracts of Executive Board Directors, ensuring their enforcement.
- g) To propose to the Board of Directors the candidates for appointment as FUNDACIÓN MAPFRE Trustees whose appointment is the responsibility of the Company.
- h) To authorize the appointment of External Directors in the other Group companies.

The Committee is made up of a minimum of three and a maximum of five Directors, all of whom must be non-executive, and at least two of whom must be Independent Directors. The Chairman must be an Independent Director. The Secretary of the Board of Directors will also be the Secretary of the Committee.



During financial year 2021, the Appointments and Remuneration Committee was responsible, among others duties, for reporting the appointments and dismissals of Group directors and executives, for reporting the Chairman's actions during 2020, for submitting/reporting favorably on proposals for re-election of the directors to the Board of Directors, for approving the salary of the Senior Management Positions for fiscal year 2021, for authorizing the granting of pension obligations, for approving the granting of management contracts, and for proposing to the Board of Directors the candidates for the appointment of Trustees of FUNDACIÓN

For more information, please consult the Report on the Composition and Functioning of the Committee during fiscal year 2021, available on the Company's website, which is made available to shareholders for the General Meeting.

	RISK COMMITTEE	
Name	Position	Category
MR. JOSÉ ANTONIO COLOMER GUIU	CHAIRMAN	Independent
MS. ANA ISABEL FERNÁNDEZ ÁLVAREZ	MEMBER	Independent
MR. ANTONIO GÓMEZ CIRIA	MEMBER	Independent
MR. ANTONIO MIGUEL-ROMERO DE OLANO	MEMBER	Nominee

% of executive directors	0.00
% of nominee directors	25.00
% of independent directors	75.00
% of other external board directors	0.00

Explain the functions delegated or attributed to this committee other than those already described in section C.1.9. Likewise, describe the organization and operation procedures and rules thereof. For each of these functions, indicate its most important actions during the fiscal year and how it has performed each of the functions attributed to it in practice, whether according to the law, the bylaws or other corporate agreements.

This delegate body of the Board of Directors supports and advises the Board on the definition and evaluation of the Group's risk management policies and on the determination of susceptibility to risk and the risk strategy.

It has the following functions:

- a) Support and advise the Board of Directors in defining and evaluating the Group's risk policies and in determining susceptibility to risk and risk strategy.
- b) To assist the Board of Directors in overseeing the application of the risk strategy.
- c) Study and evaluate risk management methods and tools, carrying out monitoring on the models applied in terms of results and validation.

The Committee will be made up of a minimum of three and a maximum of five members, all of whom must be non-executive, and at least two of whom must be independent directors. The chairman must be an Independent Director. The Board of Directors must designate a Secretary, a position which need not be filled by a Director. The Senior Director who oversees the Group's risk area will attend the Committee as a guest.

During fiscal year 2021, the Risk Committee was responsible, among other things, for the review of the solvency position of the Company and its subsidiaries, for the review of the policies approved by the Company in the framework of Solvency II, and for the determination of risk propensity and risk strategy.

C.2.2 Complete the following table with information related to the number of board directors who have belonged to Board of Directors' Committees at the closing of the last four fiscal years:

				Number	of directors		22	
	Fiscal	year 2021	Fiscal	year 2020	Fiscal	year 2019	Fiscal	year 2018
	Number	%	Number	%	Number	%	Number	%
STEERING COMMITTEE	1	16.67	1	16.67	1	16.67	1	16.67





AUDIT AND COMPLIANCE COMMITTEE	2	50.00	2	50.00	2	50.00	2	50.00
APPOINTMENTS AND REMUNERATION COMMITTEE	2	40.00	2	40.00	1	25.00	1	25.00
RISK COMMITTEE	1	25.00	1	25.00	1	25.00	1	25.00

C.2.3 Indicate, where applicable, the existence of regulations for the board committees, where they can be consulted and any amendments made to them during the fiscal year. Indicate whether an annual report on the activities of each committee has been drawn up voluntarily.

#### STEER ING COMMITTEE

The regulation of the Steering Committee is included in the company's bylaws (Article 21) and in the Board Regulations (Articles 9 and 13). These documents, as well as the composition of the Committee, are always available for consultation on the company's website, www.mapfre.com.

No changes have been made to the operating system of the Steering Committee.

The Steering Committee submitted a report on its own functioning to the Board of Directors in fiscal year 2021. AUDIT AND COMPLIANCE COMMITTEE

The regulation of the Audit and Compliance Committee is included in the company's bylaws (Artide 22) and in the Board Regulations (Artides 10 and 13). These documents, as well as the composition of the Committee, are always available for consultation on the company's website, www.mapfre.com.

No changes have been made to the operating system of the Audit and Compliance Committee.

The Audit and Compliance Committee submitted a report on its functioning in fiscal year 2021 to the Board of Directors.

#### APPOINTMENTS AND REMUNERATION COMMITTEE

The regulation of the Appointments and Remuneration Committee is included in the company's bylaws (Article 23) and in the Board Regulations (Articles 11 and 13). These documents, as well as the composition of the Committee, are always available for consultation on the company's website, www.mapfre.com.

No changes have been made to the operating system of the Appointments and Remuneration Committee.

The Appointments and Remuneration Committee submitted a report on the functioning of the Appointments and Remuneration Committee for fiscal year 2021 to the Board of Directors.

#### RISK COMMITTEE

The regulation of the Risk Committee is included in the company's bylaws (article 24) and in the Board Regulations (articles 12 and 13). These documents, as well as the composition of the Committee, are always available for consultation on the company's website, www.mapfre.com.

No changes have been made to the operating system of the Risk Committee. However, the Board of Directors has proposed modifying the corporate bylaws at the Annual General Meeting, to be held on March 11, 2022, to assign this committee responsibilities in sustainability matters, renaming it the Risk and Sustainability Committee.

The Risk Committee is expected to submit a report on the functioning of the Risk Committee for fiscal year 2021 to the Board of Directors.



#### D. RELATED-PARTY TRANSACTIONS AND INTRA-GROUP TRANSACTIONS

D.1. Explain, if applicable, the procedure and competent bodies for the approval of related-party and intra-group transactions, indicating the company's criteria and general internal rules that regulate the abstention obligations of the affected directors or shareholders and detailing the

Internal information and periodic control procedures established by the company regarding related-party transactions whose approval has been delegated by the board of directors.

The Regulations of the MAPFRE Board of Directors and the Policy for the Management of Conflicts of Interest and Related-Party Transactions with Significant Shareholders and Senior Representative or Management Positions regulate the procedure to be followed in relation to related-party transactions.

The Board of Directors agreed at its meeting held on February 9, 2022, to modify the aforementioned regulations in order to adapt their content to Law 5/2021, of April 12, which modifies the recast text of the Companies Act. In this regard, it has been decided to regulate (i) the standards applicable to related-party transactions exclusively in the Regulations of the Board of Directors; and (ii) the standards applicable to conflicts of interest in the Policy for the Management of Conflicts of Interest and Related-Party Transactions with Significant Shareholders and Senior Representative or Management Positions, which will be renamed Policy for the Management of Conflicts of Interest with Senior Representation and Management Positions. The approval of said modifications is conditional on the approval of the amendment of the Bylaws that will be submitted to the Annual General Meeting on March 11, 2022.

The new Regulation establishes that the power to approve related-party transactions whose amount or value is greater than or equal to 10% of the total asset items according to the last annual balance sheet approved by the Company corresponds to the Annual General Meeting, at the proposal of the Board of Directors. The power to approve other related-party transactions corresponds to the Board of Directors. Approval by the Annual General Meeting or by the Board of Directors of a related-party transaction shall be subject to a prior report from the Audit and Compliance Committee

Additionally, it is foreseen that the Board of Directors may delegate the approval, without a prior report from the Audit and Compliance Committee, of the following related-party transactions:

- Those carried out between Group companies and that are within the scope of ordinary management and under market conditions.
- Those concluded through contracts whose standardized conditions are applied en masse to a large number of dients, are carried out at prices or rates generally established by whoever acts as the supplier of the good or service in question, and the amount of which does not exceeds 0.5% of the Company's net turnover.

In case of delegation, the Board of Directors must establish an internal information and periodic control procedure involving the Audit and Compliance Committee, and it shall verify the fairness and transparency of said transactions and, where appropriate, compliance of the legal criteria applicable to the above exceptions.

During fiscal year 2021 the Board of Directors did not delegate the approval of related transactions.

Additionally, the new Policy for the Management of Conflicts of Interest with Senior Representative and Management Positions aims to establish and regulate the applicable standards and procedure regarding transactions or situations in which the interest of MAPFRE or any of the companies in its Group enters into conflict, directly or indirectly, with the personal interest of the Affected Persons.

Regarding intra-group operations subject to conflicts of interest, the aforementioned Policy establishes that their approval corresponds to the controlled company's General Meeting when such business or transaction is, by its very nature, the legal responsibility of this body and, in any case, when the amount or value of the operation or the total amount of the set of operations provided for in an agreement or framework contract is greater than 10% of the company's total assets. In all other cases, the competent body to approve the operation will be the administrative body of the controlled company.

It also provides that the administrative bodies of the Group companies may delegate the approval of intra-group operations to delegated bodies or to members of the senior management of said companies provided that they are operations carried out in the course of ordinary business activity, which shall include those resulting from the execution of an agreement or framework contract and concluded under market conditions. In the event of del egation, the Group company's management body must implement an internal procedure for the periodic evaluation of compliance with the aforementioned requirements

Finally, in accordance with the provisions of the Policy and Article 8 of the Regulations for the MAPFRE Board of Directors, directors must refrain from attending and participating in deliberations and voting that affect them personally and in cases of conflict of interest.

D.2. Individually list the transactions that are significant due to their amount, or relevant due to their subject matter, carried out between the company or its subsidiaries and the shareholders holding 10% or more of the voting rights or represented on the company's board of directors, indicating the competent body for its approval and if any affected shareholder or director has abstained. If the competence has corresponded to the meeting, indicate if the resolution proposal has been approved by the board without a vote against by the majority of the independent members:



	Name or company name of the shareholder or any of its controlled companies	% Interest	Name of the company or Group company	Amount (thousand s of euros)	Approving body	Identification of the significant shareholder or director who abstained	The proposal to the meeting, if applicable, was approved by the board without a vote against by the majority of independent members
(1)	CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY	69.69	MAPFRE S.A.	400,000	BOARD OF DIRECTORS	NOT APPLICABLE	NO

	Name or company name of the shareholder or any of its controlled companies	Nature of the relationship	Type of transaction and any other information necessary for its evaluation.
(1)	CARTERA MAPFRE, S.L. SINGLE-MEMBER COMPANY		Extension of the line of credit granted by CARTERA MAPFRE, S.L.U. to MAPFRE S.A. for a new year, also revising the interest rate to adapt it to the current market conditions. To assess whether the transaction was fair and reasonable, the Audit and Compliance Committee took into account the report prepared by the Capital Markets and Treasury function at MAPFRE S.A.

D.3. Individually list the transactions that are significant due to their amount, or relevant due to their subject matter, carried out by the company or its subsidiaries with the company administrators or directors, including transactions carried out with companies that the administrator or director controls or jointly controls, and indicating the competent body for its approval and if any affected shareholder or director has abstained. If the competence has corresponded to the meeting, indicate if the resolution proposal has been approved by the board without a vote against by the majority of the independent members:

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C		NNUAL CORPORATE GOVERNANCE REPORT OF LISTED OMPANIES
	Name or company name of the administrators or directors or of their controlled or jointly controlled companies	Type of transaction and any other information necessary for its evaluation
No	data	

D.4. Individual report of intra-group transactions that are significant due to their amount, or significant due to their subject matter, carried out by the company with its parent company or with other companies belonging to the parent group, including the subsidiaries of the listed company, unless another related party of the listed company has interests in said Group entities or the latter are wholly owned, directly or indirectly,

In any case, report any intra-group transaction carried out with companies established in countries or territories which have the

Company name of the Group company	Brief description of the transaction and any other information necessary for its evaluation	Amount (thousands of euros)
No data		

D.S. Individually list the transactions that are significant due to their amount, or relevant due to their subject matter, carried out by the company or its subsidiaries with other related parties and considered as such under the International Accounting Standards adopted by the EU, which have not been reported in the previous headings.

Company name of the related party	Brief description of the transaction and any other information necessary for its evaluation	Amount (thousands of euros)	
No data			

D.6. List the mechanisms in place to detect, determine and resolve possible conflicts of interest between the company and/or its Group, and its board directors, executives, significant shareholders, and other related parties.

All directors and managers must make a prior declaration at the time of their appointment with regard to these matters. Furthermore, they are required to update this declaration on a regular basis, and whenever a potential situation of conflict arises.

Additionally, the internal code of conduct and the policy for managing conflicts of interest and related transactions with significant shareholders and senior representative or management positions regulate the special obligations relating to potential conflicts of interest.

The Board of Directors has the final decision on these issues. There is a special procedure for the approval of resolutions with regard to matters where there is a potential conflict of interest with a board director. The director in question must refrain from attending or participating in these decisions.

D.7. Indicate whether the company is controlled by another company within the meaning of Article 42 of the Commerce Code, listed or otherwise, and has directly or through its subsidiaries, a business relationship with said company or any of its subsidiaries (other than those of the listed company) or if it undertakes activities related to those of any of them.

[]	Ye
[ V ]	No

by the listed company.

consideration of tax haven:



# E. CONTROL SYSTEMS AND RISK MANAGEMENT

E.1. Explain the scope of the company's Risk Control and Management System for financial and non-financial risks, including those of a tax nature.

The MAPFRE Group has a Risk Management System (RMS) based on the continuous and integrated management of each of the business processes and on the suitability of the level of risk to the established strategic objectives, consolidating said management by area, business unit, activities, subsidiaries, geographical areas and corporate support areas.

The Group's Risk Management System considers financial and non-financial risks, including those of a potential or emerging nature and sustainability risks. The different types of risks are grouped under four areas or categories:

- Insurance Activity Risks: This groups together, separately for Life and Non-Life, the risk of premium shortfalls and insufficient technical and catastrophe provisions.
- Financial and Credit Risks: This includes market risks (interest rate, exchange rate, shares, etc.) as well as liquidity and credit risks.
- Strategic Risks and Corporate Governance: This includes business ethics and corporate governance risks as well as risks related to the organizational structure, risks derived from strategic decisions, reputation, alliances, mergers and acquisitions derived from the regulatory environment, including those of a tax nature, and competition risks.
- Operational Risks: This includes potential losses arising from the inadequacy or errors in internal processes, personnel, systems, or external events.

Operational Risks are, among others, external fraud risks such as Cyber Risk, technological risk, and the risk of non-compliance, which includes the risk of penalties and material financial losses as a result of non-compliance with laws, regulations and internal and external regulations, as well as the risk of tax noncompliance (risk of divergences in the interpretation of tax regulations and the determination of market prices between related companies).

The Risk Management System comprises the set of information strategies, processes and procedures necessary to continuously identify, measure, monitor, manage, and notify the risks to which the Group is or may be exposed, applying the basic principles of mandatory compliance, including the assumption of risks while ensuring the continuous application of the principle of responsible management of resources and environmental, social and governance aspects

E.2. Identify the bodies of the company which are responsible for the preparation and implementation of the Risk Control and Management System for financial and non-financial risks, including those of a tax nature.

The internal control and risk management systems are integrated into the organizational structure of the Group according to the three-lines-of-defense model, so that all the staff of the organization are assigned responsibilities for compliance with the control and risk management objectives.

The Board of Directors is ultimately responsible for guaranteeing the effectiveness of the internal control and risk management systems. It is its sole competence to determine the general policies and strategies, and in particular the policy for the identification, management and control of risks, including fiscal risks, and the supervision of internal information and control systems.

The Steering Committee is the delegate body of the Board of Directors for the executive management and permanent supervision of the ordinary management of the company and its subsidiaries in its strategic and operational aspects, and acts with all its powers except those that are not delegable by legal imperative or, where appropriate, by express provision in the Company Bylaws or in the Regulations of the Board of Directors of MAPFRE S.A.

For the development and implementation of the internal control and management systems for financial and non-financial risks, including tax risks, the Board of Directors relies on the Risk Committee, a delegated body with the following functions:

- To support and advise the Board of Directors on the definition and evaluation of the risk policies of the Group and on the determination of the susceptibility to risk and the risk strategy.
- To assist the Board of Directors in overseeing the implementation of the risk strategy.
- To be familiar with and assess the risk management methods and tools, monitoring the models applied regarding results and validation.

The Audit and Compliance Committee is the delegate body of the Board of Directors with the responsibility of overseeing the effectiveness of internal control, internal audit and the risk management systems; monitoring the development and presentation of financial and non-financial information, establishing appropriate relationships with the External Auditor; monitoring the implementation of good governance standards; and monitoring compliance with internal and external regulations, in particular internal codes of conduct and the rules and procedures for the prevention of money laundering and financing of terrorism.

E.3. List the main financial and non-financial risks, including tax risks and, to the extent that they are significant, those derived from corruption (understood within the scope of Royal Decree Law 18/2017), which may impact the achievement of business objectives.

Insurance Activity Risks			
	38	$\overline{}$	



The organization of MAPFRE, specializing in various business lines, requires them to be highly autonomous in the management of their business, in particular in terms of underwriting and tariff fixing, as well as the indemnification or provision of services in case of incident.

The adequacy of premiums and provisions are an element of special importance in insurance management. Technical provisions are estimated by the actuarial teams of the different companies and their amount is validated by an independent party that did not participate in the calculation. The relevance of the personal injuries business at MAPFRE, with rapid liquidation of claims, and the relative insignificance of long-term risks insured, such as asbestos or professional liability, are elements mitigating the risk of insufficient technical provisions.

In light of MAPFRE's presence in some countries that are highly prone to natural disasters (earthquakes, hurricanes, etc.), and the increased frequency and intensity of extreme events derived from dimate change, these types of risks require special treatment. The exposed companies have specialized analyses of catastrophic exposure, generally conducted by independent experts who estimate the scope of losses in the event of a catastrophe. Underwriting catastrophic risks is undertaken based on this information and the economic capital available to the underwriting company. Where appropriate, the equity exposure to these types of risk is mitigated by taking out specific reinsurance coverage.

In this regard, it is important to highlight the contribution of MAPFRE RE, which brings to the management of the Group its long experience in the market of catastrophic risks, determining annually the global catastrophic capacity by territory and establishing the maximum underwriting capabilities per risk and event. MAPFRE RE also has risk retrocession protection programs to cover deviations or increases in the catastrophic loss ratio in different territories.

MAPFRE's policy regarding reinsurance risk is to transfer business to reinsurers of proven financial capacity that meet the credit quality conditions set out in the MAPFRE Group's Reinsurance Policy. Business is ceded to other reinsurers on an exceptional basis after an internal analysis verifying the possession of a solvency margin equivalent to the aforementioned dassification or if adequate guarantees are provided.

### 2. Financial and Credit Risks

MAPFRE mitigates its exposure to this type of risk by means of a prudent investment policy characterized by a high proportion of investment-grade fixed income securities.

Four different types of portfolios are managed within the investment portfolio:

- Those that seek strict immunization from the obligations deriving from insurance contracts.
- Portfolios that cover unit-linked policies made up of assets whose risk is assumed by the policyholders.
- Those that look to exceed the guaranteed return and achieve the highest return for the policyholders within prudential parameters, such as portfolios with profit sharing.
- Open-management portfolios where the active management is only conditioned by legal rules and internal risk limits.

In the first case, the immunized portfolios minimize the interest rate risk through immunization techniques based on the matching of flows or durations.

In the second case, portfolios that cover the unit-linked policies are made up of financial instruments whose risk is assumed by the policyholders.

In the remainder, a certain degree of market risk is assumed, as described below:

- The variable of interest rate risk management is the modified duration that is conditional on the limits established in the Investment Plan.





- Exposure to the exchange rate risk is minimized in the case of insurance liabilities. The Transferable Security and Real Estate Investment Plan establishes the maximum net position limit in currences that can be adopted in asset management.
- Investments in shares are subject to a maximum limit of the investment portfolio.
- The risk limitations are established in easily-observable quantitative terms of variables. However, a risk analysis in probabilistic terms is carried out in accordance with past volatility and correlations.

With regard to credit risk, the policy is based on applying criteria of prudence in line with the issuer's solvency and seeking a high degree of geographical correspondence between the issuers of the assets and the commitments.

Thus, limits are established according to the risk profile of the counterparty or the investment instrument and in relation to the solvency of the counterparty, and there is a system for monitoring and reporting the exposure to credit risk.

The Security Committee also reviews the main exposures to insurance and reinsurance counterparties.

THE INFORMATION IN THIS SECTION CONTINUES IN SECTION H.1 OF THIS REPORT

### E.4. Identify whether the company has a tolerance levels for risks, including tax risks.

The Risk Appetite Policy of the MAPFRE Group, approved by the Board of Directors of MAPFRE S.A., establishes the risk level that the Group would be ready to assume to attain its business objectives with no relevant deviations, even in adverse situations. That level, which defines limits and sub-limits per risk type, constitutes the MAPFRE Group's Risk Appetite. The limits applicable to risk-taking are established in the Group's "Risk Appetite" and in the specific risk policies, which detail the established risk assessment process, as well as the metrics set for this purpose.

As one of its risk management objectives, the MAPFRE Group strives to maintain an amount of eligible own funds at the consolidated level which is equivalent to a target solvency ratio of 20 percent of the solvency capital required under Solvency II, with a tolerance of 25 percentage points. A secondary risk management objective is to maintain a sufficient level of economic capital at the consolidated level to meet its obligations in accordance with a rating of "A" or higher, or its equivalent.

The prospective capital required of the insurance and reinsurance subsidiaries is generally determined pursuant to an estimation based on the budgets for the following fiscal year, and it is reviewed on a regular basis during the course of the year in line with risk trends.

For metrics that quantify the aggregate risks of the MAPFRE Group, tolerance levels are established and risk exposure is monitored through a measurement scale based on the distance of the risk level from its maximum limit: i) green zone; risk that can be assumed and maintained without restrictions; ii) yellow zone; risk that has reached a sufficient level of exposure and that requires monitoring and control measures; and iii) red zone; risk that exceeds the maximum tolerance and that requires the immediate adoption of control and mitigation measures to return to below the limit.

The Governing Bodies receive information relating to the quantification of the main risks to which the Group is exposed and the capital resources available to cover them, as well as information relating to compliance with the established Risk Appetite limits and other specific risk policies.

# E.5. Indicate the financial and non-financial risks, including tax risks, which have arisen during the fiscal year.

In relation to the risks pertaining to insurance activity, the coronavirus crisis (COVID-19) represents the most relevant impact in the year. The daims directly attributable to COVID-19 in Life insurance remains the most significant, at 279 million euros. In 2021, the total accumulated cost of daims attributable to the pandemic amounted to 460 million euros, of which most are concentrated in Brazil (189 million euros) and in LATAM North (130 million euros).

In relation to strategic risks, it is worth mentioning the execution on Merch 26, 2021 of the merger by absorption of BANKIA, S.A. by CAIXABANK, S.A., with the consequent dissolution of the former and universal succession by CAIXABANK. MAPFRE formally notified CAIXABANK of its intention to exercise the put option rights on the effective date of March 31, 2021 and consequently, the start of the procedures contractually provided for the purposes of the valuations of the businesses that determine the price (120% of the market value of MAPFRE VIDA's 51% stake in BANKIA MAPFRE VIDA) and compensation (120% of the value of the Non-Life insurance business, not including the value of the insurance portfolio) to be received for the dissolution of its bancassurance agreements. On December 29, MAPFRE and CAIXABANK formalized the resolution of said agreements.

This agreement has resulted in MAPFRE receiving 570.8 million euros, producing an extraordinary gain of 167 million euros. It should be noted that in relation to the valuation made for this triansaction, MAPFRE has expressed its disagreement with the value attributed to the BANKIA VIDA business, given that the company involved recorded profits and distributed dividends on a stable and recurring basis every year, combined with the fact that there was an exclusivity agreement in place in perpetuity for the distribution of Life insurance through the old BANKIA branch network. Consequently, MAPFRE will take legal action in defense of its legitimate interests in relation to the valuation of the Life business.

# E.6. Explain the response and supervision plans for the main company risks, including fiscal risks, as well as the procedures followed by the company to ensure that the board of directors responds to the new challenges that arise.

The integration of internal control and risk management systems into the organizational structure is performed under the three lines of defense model,
assigning responsibilities regarding compliance with the internal control and risk management objectives according to the said model::



- 1) A first line of defense consisting of employees, management, and the business and supporting operating areas that are responsible for maintaining effective control over the activities carried out as an inherent part of their day-to-day work. Therefore, they are the ones who assume the risks, and they are responsible for designing and applying the necessary control mechanisms to mitigate the risks associated with the processes they carry out to guarantee that the risks do not exceed the established limits.
- 2) A second line of defense integrated by the key functions of risk, actuarial and compliance management and other insurance functions, which guarantee the operation of the internal control and risk management systems.
- 3) A third line of defense consisting of Internal Audit, which carries out the independent assessment of the suitability, adequacy and effectiveness of the internal control and risk management systems, communicating any deficiencies to the parties responsible for applying the corrective measures in a timely manner, including senior management positions and governing bodies, as the case may be.

To ensure effective control and management of risks, MAPFRE has a written policy on Internal Control and has developed a set of risk management policies in which (i) the different types of risk faced are identified and (ii) the risk appetite considered acceptable, the measures envisaged to mitigate the impact of the identified risks and the information and internal control systems to be used in relation to them are established.

The Risk Management Teams of the companies coordinate the set of strategies, processes and procedures necessary to identify, measure, monitor, manage and continuously notify the risks to which the company is or may be exposed, as well as their interdependencies

The General Counsel and Corporate Legal Affairs Area offers the Governing Bodies and the different Corporate Areas and Business Units legal, fiscal and corporate governance advice; and actively defends the interest of the Group in these matters, both in the processes of application of current regulations and in the elaboration and processing of new provisions. Likewise, through the Corporate Tax Advisory Department, this corporate area has information regarding the tax risks detected in each country.

In any case, the actions to adopt regarding the risks identified are decided by the Board of Directors, which is informed immediately of any risk

- Depending on how it evolves, may exceed the established risk limits.
- May lead to losses equal to or in excess of the established risk limits.
- May endanger compliance with the solvency requirements or the continuity of the Group's operation.

The Group Risk Office provides assistance and advises the Governing Bodies, Executive Chairman and executive management of the Group within the scope of their powers and informs the Governing Bodies on the level of exposure to the different risks, taking into consideration their interdependencies, and compliance with the limits established.

The foregoing includes the internal risk and solvency assessment of the Group, as well as the reports requested by the Governing Bodies on certain risk

In addition, the Group promotes different procedures for the identification and assessment of risks and controls that involve the main areas and departments. showing a comprehensive and complete view of all the risks intrinsic to the business and identifying those risks that may be faced by the company throughout the period set out in its business plan.

Likewise, the Group companies promote the preparation and reporting to the respective Governing Bodies of the periodic reports of monitoring of operational risks, which include, among others, risk control reports and periodic reports of monitoring of incidents and operational risk events.

At the operational level, the MAPFRE Group also has the following key actions:

- The MAPFRE Group has a Corporate Business Continuity Model developed by the Corporate Security Office, the ultimate aim of which is to be able to provide a timely and effective response should a high-impact incident occur, therefore minimizing the damage caused. The model adopts the form of contingency plans that include recovery strategies for each process based on the criticality of the process and situation and the availability of the elements affected (employees, buildings, technology and providers).
- The Corporate Anti-Fraud Plan, also coordinated by the Corporate Security Office, which establishes the response and lines of action of the Group in the fight against fraud in all its aspects (prevention, detection, investigation and prosecution), as well as the measures to minimize their effects in the most efficient possible.





### F. INTERNAL RISK CONTROL AND MANAGEMENT SYSTEMS IN RELATION TO THE FINANCIAL REPORTING PROCESS (ICFR)

Describe the mechanisms that comprise risk control and management systems in relation to the company's procedure for issuing financial information (ICFR).

F.1. Control environment of the company.

Report on the following, indicating the main characteristics:

F.1.1 Which bodies and/or functions are responsible for: (i) the existence and maintenance of an adequate and effective ICFR; (ii) its implementation; and (iii) its supervision.

The MAPFRE Internal Control System takes the form of a set of continuous processes for which the MAPFRE S.A. Board of Directors is ultimately responsible. The Board is assisted by the Executive Committee and the executive teams of the different units, companies, corporate areas and other departments as regards the implementation, update and monitoring of the tasks and processes related to compiliance with the objectives of the Internal Control System. For its development in the organization, MAPFRE's Internal Control System is based on the model of three lines of defense. All of this is included in the Group's Internal Control Policy, which forms part of the MAPFRE Group Solvency II Policies, the last update of which was approved by the Board of Directors on December 20, 2021.

The Regulation of the Board of Directors, amended for the last time on December 21, 2020, includes the functions and responsibilities of the Board of Directors, the Steering Committee and other Board committees (Audit and Compliance, Appointments and Remuneration, and Risk).

The Board of Directors delegates ordinary management to the Steering Committee and Executive Management, and retains the approval of risk control and management policies and the approval of the periodic monitoring of both internal information and control systems, such as the financial, non-financial and corporate information to be published owing to its status as a listed company.

The Executive Committee is the body which, under mandate from the Board of Directors, exercises direct supervision over management of the Business Units and Corporate Areas and guarantees they take coordinated action.

The Audit and Compliance Committee, in its capacity as the Delegate Body of the Board of Directors, is assigned the responsibility of supervising the process of preparing and presenting the mandatory financial information and submitting recommendations or proposals to the Board of Directors aimed at safeguarding its integrity. This Committee also reports in advance to the Board of Directors on the financial information that the Company must publish periodically.

In addition, the Audit and Compliance Committee has the responsibilities of monitoring the effectiveness of internal control, internal audit and risk management systems, as well as discussing any significant weaknesses of the internal control system identified in the course of the audit with the External Auditor, all without undermining its independence.

The "Internal Audit Policy of the MAPFRE Group," which is part of the MAPFRE Group Solvency II Policies, whose last update was approved by the Board of Directors of MAPFRE S.A. on December 20, 2021, and the "Internal Audit Regulations," updated and approved by the Audit and Compliance Committee on October 29, 2020, include the main supervisory activities of the Internal Control System, carried out by the Audit and Compliance Committee through the Corporate Internal Audit Area and detailed in section F.S.1 of this document.

- F.1.2 Whether there are, particularly relative to the procedure for the preparation of financial information, the following items:
- Departments and/or mechanisms in charge of: (i) the design and review of the organizational structure; (ii) the clear definition
  of lines of responsibility and authority, with an appropriate distribution of tasks and functions; and (iii) ensuring the existence
  of sufficient procedures for correct diffusion in the company:

The regulation on the Institutional, Business and Organizational Principles of the MAPFRE Group, approved by the Board of Directors of MAPFRE S.A. at its meeting on June 24, 2015 and amended on February 7, 2017 with effect from March 10, 2017, is the minimum mandatory framework for all the companies making up MAPFRE and their respective governing bodies.

The Board of Directors reviews and authorizes the Group's organizational structure and approves the lines of responsibility and authority based on the organizational structure defined. In the 2021 fiscal year, a new Management Organization Chart was approved by the Board of Directors on October 28, 2021, with the changes becoming effective from January 1, 2022.

The distribution of functions and definition of scopes of activity/authority and of hierarchical levels are undertaken in line with the Organizational Structure Manual approved by the Corporate People and Organization Area.

Concordance between the organization of positions and the hierarchical structure is essential because it maps functions to roles and responsibilities, ensuring that business activities are conducted properly.

The Corporate Finance and Resources Area establishes the accounting policies and standards applicable to the Group and is responsible for the coordination between the various Business Units and Corporate Areas in relation to the consolidated financial information preparation procedure.



Code of conduct, approval body, degree of diffusion and instruction, principles and values included (indicating if there are specific mentions to the registry of operations and preparation of financial information), body entrusted with analyzing noncompliance and recommending corrective measures and sanctions:

The Code of Ethics and Conduct was approved by the Board of Directors on July 25, 2019, replacing the one previously approved in 2017.

It aims to reflect corporate values and the basic principles that should quide the conduct of MAPERE and its staff

During 2020, work was done to update the online course on the Code of Ethics and Conduct to adapt it to the new Code approved in 2019. In 2021, this content will be available on the MAPFRE Corporate University training platform in six languages (Spanish, English, Portuguese, Italian, German, and Turkish). This program is mandatory knowledge for all MAPFRE employees globally. The course is included in all languages in the self-study catalog, open to all employees worldwide. Additionally, the training areas of all countries reinforce its implementation.

In 2021, 20,297 employees completed these studies. "Quick learnings" training impacts related to said Code were also carried out through the MAPFRE People app in 2021.

The Code sets out specific principles that are binding for all employees regarding the processing of the Group's financial information so as to ensure its confidentiality, integrity and availability in accordance with MAPFRE's data security standards. It also states that all employees are responsible for ensuring that the information provided is accurate, clear and truthful.

To guarantee application of the Code, as well as supervision and control of its compliance, the Ethics Committee is entrusted with ensuring its compliance and analyzing and resolving any complaints lodged as a result of its violation. The Code also establishes different communication channels for ethical inquiries and complaints for employees, managers and members of the Group companies' management bodies, as well as for providers, contractors and other people who have a professional relationship with MAPFRE. To guarantee confidentiality, the secretary of the Ethics Committee receives queries and complaints directly and allows the possibility to lodge complaints anonymously.

Queries and complaints to the Ethics Committee can be communicated by post, by email or through the Whistleblower Channel with direct access through the Group's internal portal and the corporate website of MAPFRE (www.mapfre.com). The operation of this channel is set out in the Code of Ethics and Conduct.

Every year, the Ethics Committee reports to the Audit and Compliance Committee, where appropriate, on the activities carried out during the fiscal year.

· Whistleblower channel that allows employees to report financial and accounting irregularities to the audit committee, in addition to possible breaches of the code of conduct and irregular activities in the organization, indicating whether any of the information reported is confidential and allowing anonymous communications while safeguarding the rights of the whistleblower and the person accused.

In addition to the Query and Whistleblower Channel to the Ethics Committee described in the previous section, there is the Financial and Accounting Whistleblower Channel, which allows employees of the MAPFRE Group, as well as other persons related to the company, such as directors, shareholders, providers, contractors and subcontractors to communicate to the Audit and Compliance Committee any financial and accounting irregularities of potential importance that may be found within the company or its Group in a confidential, and optionally anonymous, manner. To channel complaints, an electronic mailbox has been set up which is accessible both from www.mapfre.com/CDF, and alternatively, by writing to a predetermined address.

The rules for the operation of the MAPFRE Group's Financial and Accounting Whistleblower Channel were updated and approved by the Audit and Compliance Committee at its meeting on December 17, 2020. These regulations are published both on the MAPFRE Group's Intranet or internal portal, and on www.mapfre.com/CDF.

The Audit and Compliance Committee receives the complaints and reviews and resolves them by addressing each one as it deems appropriate. In order to perform its functions properly, it relies on assistance from General Counsel and the Corporate Internal Audit Area.

In cases of complaints concerning the Group's subsidiary companies which have their own mandatory Whistleblower Channel, the Audit and Compliance Committee and the competent body of the subsidiary company liaise in handling and resolving any complaints received.

The parties involved in the Channel have controls for restricting access to the information, and the confidentiality of the whistleblower's identity is assured by collecting personal data in accordance with the requirements of current data protection legislation.

General Counsel issues an annual report for the Audit and Compliance Committee outlining the activities conducted through the Whistleblower Channel and the

Regular training and refresher programs for staff involved in the preparation and review of financial information, as well as evaluation of the ICFR, covering at least the accounting rules, audit, internal control and risk management:

MAPFRE has a Corporate University and a Global Training Model implemented globally. All training actions designed and deployed are associated with objectives on the Group's strategy map.

MAPFRE has set a goal so that in 2021 80% of the training effort worldwide will have technical and sales content and programs. This area of technical knowledge contains financial training, which is channeled through the School of Finance, the purpose of which is to provide all professionals in all financial areas of MAPFRE with knowledge of risk management, management control and accounting, to improve their competitiveness within this function

In 2021 MAPFRE organized several training programs in Spain on financial, risk and internal control issues, representing a total of 23,383 training hours delivered to 18,317 participants.



The most relevant training actions in this area are detailed below:

Financial advice to clients: Financial certification is legally required for representatives advising clients on investment matters. This training adds great value to the MAPFRE sales network by providing outting-edge, complete and practical knowledge that will significantly help sales efforts related with savings and investments. The program of studies includes 280 hours and the degree obtained allows holders to give Financial Advice to clients according to the Markets in Financial Instruments Directive (MFID II) and the Spanish National Securities and Exchange Commission (CNMV), MAPFRE ESPANA collaborates with two different financial institutions, as the CNMV demands: For employees, the training provider is the Fundación de Estudios Financieros (Financial Studies Foundation, FEF) and the certifier is the Institute Español de Analistas Financieros (Spanish Institute of Financial Analysts, IEAF), which examines and therefore issues official certification; for self-employed representatives, the training provider is Santander Financial Institute (SANFI), which examines and issues official certification. At the end of 2021, MAPFRE had 659 certified self-employed representatives of the total number of people authorized for distribution, according to MAPFRE Inversión Sociedad de Valores.

Furthermore, at the global level, given that MAPFRE is making a clear commitment to sustainability and to reinforcing our employees' technical knowledge, with the financial function being one of the pillars of our management, the CESGA® training and certification program, given by the Fundación de Estudios Financieros (Financial Studies Foundation, FEF), has been launched by the Corporate Investment Area, together with the Corporate People and Organization Area, This program's objective is to transmit to our investment teams worldwide, as well as to certain employees of the Audit, Finance and Sustainability teams, the necessary knowledge to independently carry out evaluations and make investment decisions in which they apply environmental, social, and corporate governance criteria. Currently 38 employees are pursuing this certification worldwide. At the country level, in Spain, 32 employees were already certified in the 2020-2021 edition.

Additionally, it is worth mentioning the online Internal Control program available in the three corporate languages, which was renewed during 2019. By its nature, internal control involves everyone, regardless of the position they hold in the organization. This course therefore provides all MAPERE employees with basic information on the objectives and principles underlying the common framework of the Internal Control System, the governing bodies responsible for its proper functioning and supervision, as well as practical examples of how the set of internal control actions are implemented in the organization using the three lines of defense model. As at December 31, 2021, 18, 431 employees have completed this at the GLOBAL level since the launch of the updated ocurse in 2019.

MAPFRE also offers an e-learning course on the Regulatory Compliance Function, the purpose of which is to make this function, its objectives and responsibilities known, as well as the importance acquired by the implementation thereof in organizations to minimize the risk of legal and regulatory non-compliance to which they are exposed. At the close of 2021, 1,428 employees had undertaken this program since it was launched in 2015.

In 2017, a 45-minute e-learning course was developed on the Solvency II regulations, aimed at all employees around the world who perform their functions in the Risk, Financial, Actuarial, Compliance and Audit Areas. This program is available in Spanish and English. As at the close of 2021, 1,295 employees have completed this program since it was launched in 2017.

In 2021, training actions were carried out in the field of administration, and new training resources for this basic accounting itinerary were made available to employees in the administration areas for self-learning. Likewise, several webinar sessions were held on the use of the "SAP" financial tool, which has been migrated to the new SAF HANNA FI system.

Two training activities were also held in the area of financial analysis and management control, in collaboration with CUNEF University. The Financial Analysis in Insured Companies Program has been completed by 34 employees, and the Management Control in Insurance Companies Program by another 34 employees.

All these activities were aimed at employees in the administration and finance function of companies based in Spain.

Also in 2021, several virtual training actions were carried out in the field of internal auditing at a global level: Technological Positioning Program, in which 57 employees from 15 countries participated; ACL tool learning program, in which 30 employees from 12 countries participated; IT auditors program, in which 29 employees from 9 countries participated; and Global auditing program, in a bilingual format in Spanish and English, for all auditors worldwide, in which 172 employees participated. In addition to these programs, internal auditors also received training in other relevant matters, such as IRFS 17.

# F.2. Financial information risk assessment.

Report on at least the following:

- F.2.1 The main characteristics of the risk identification process, including error or fraud risks, in relation to:
- · Whether the process exists and is documented:

The Risk Management Policy, chapter 5 of the MAPFRE Group Solvency II Policies document, the last update of which was approved by the Board of Directors on December 20, 2021, establishes the general guidelines, basic principles, and general framework for risk management actions that ensure consistent application in the Group. Upholding the principle of mandatory compliance, the companies have specific written policies for the identification, measurement, control, and notification of the main risks covered by the Risk Management System (hereinafter RMS).

The first line of defense, made up of the employees, the management, and the operational business and support areas responsible for the activities, assumes and manages the risks and controls of each Group company, taking responsibility for ensuring that the risks do not exceed the limits established in the Risk Appetite Policy and in the specific risk policies covered in the Solvency II Policies document.

In turn, as established in the Operational Risk Policy, chapter 22 of the Solvency II Policies document, the first line of defense is obliged to inform the Risk Divisions of the companies about events or incidents that they consider operational risks, including errors in the execution of processes, as well as incidents of internal or

To control risks, the Group has a Risk Control model model based on a dynamic analysis of processes, so that each area/department manager identifies the potential risks affecting both business and support processes. To that effect, in order to identify them, risk factors are defined for each of the processes that the Group considers key processes, always including one relating to the registration and accounting of operations with an economic or accounting impact.



are associated with the key figures for the main items in financial statements. In this process of identifying the key figures, quantitative and qualitative factors (complexity of transactions, risk of fraud and other aspects) were considered.

These risk factors are evaluated by the greas and departments of the companies during the monitoring of risk indicators and controls, a procedure under the Risk Control model that, among other aspects, allows: i) the identification of risks through specific questionnaires on controls and risks, ii) finding out about the risk factors that have been relevant so far and iii) the adoption of corrective measures in those cases, where necessary.

A more detailed description of the RMS is included in Section E. Risk Control and Management Systems of this Corporate Governance Report.

Whether the process covers all financial information objectives (existence and occurrence; integrity; assessment; presentation, breakdown and comparability; and rights and obligations), whether it is updated and how frequently.

The financial information objectives (existence and occurrence; integrity; assessment; presentation, breakdown and comparability; and rights and obligations) are met through the process of preparing the quarterly questionnaire on internal controls for financial information.

The purpose of this procedure is to identify and verify that controls are executed during the process of preparing financial information, to leave documentary evidence of the controls carried out by the company in the Treasury and Investment, Consolidation, Accounting and Tax processes, as well as of the result of their application, and to serve as an internal communication channel to share relevant information related to the issuance of financial information. The procedure involves the evaluation of key controls identified in each of the aforementioned processes, understanding as such those that mitigate, adequately and far enough in advance, the existence of fraud or errors that could have a material impact on the financial information.

The Accounting Internal Control Associate Management is responsible for periodically reviewing and updating the ICFR procedure, as well as the questionnaire established to guarantee the reliability of the financial information, which has been updated during the second quarter of 2021.

Existence of a procedure for identifying the consolidation scope, bearing in mind, inter alia, the possible existence of complex corporate structures, instrumental companies or those with a special purpose:

The MAPERE Consolidation Manual, prepared by the Corporate Finance and Resources Area, describes the process for identifying the scope of consolidation, which encompasses all the companies of the Group and is updated on a monthly basis.

The Consolidation Supervisor of each Subgroup receives details from the Consolidation Associate Management of the companies included in the scope of consolidation with the percentages of direct and indirect participation and the method of consolidation that applies. Any modification to the information provided must be reported to the Consolidation Associate Management, which will make a decision on the modification after analyzing the

The functional structure and the tasks assigned to the process supervisors are reflected in the Consolidation Manual.

Whether the procedure takes into account the effects of other risk types (operational, technological, financial, legal, fiscal, reputational, environmental, etc.) insofar as they affect financial statements:

Risk control takes into account the different types of operational, technological, financial, legal, reputational and environmental risks, as well as the risks inherent to the insurance and reinsurance business. In this process, each risk factor, where appropriate, is linked to the section of the financial statements that would be affected if the potential risk became a reality, the main sections being: premiums, provisions, financial returns, acquisition expenses, administration expenses and benefit expenses.

Risk control is promoted in the Group, both in Spain and abroad, through the Riskm@p computer application, which is developed internally by MAPFRE and which aids in the creation of Risk Maps associated with the most important processes at the companies, in which the significance and probability of occurrence of different risks are analyzed.

Which of the company's governing bodies oversees the process:

The Audit and Compliance Committee is assigned, among other tasks, the responsibility for reviewing the effectiveness of the Company's internal control and the control and management systems for financial and non-financial risks, an ongoing task undertaken throughout the year through the work carried out by Internal Audit.

Regarding the ICFR report prepared by the Financial Department, External Audit reviews and analyzes its contents, issuing its own report on the consistency or incidents of the information that could impact it.

The ICFR report, alongside the report prepared by External Audit, is supervised by the Audit and Compliance Committee prior to its approval by the Board of Directors.

# F.3. Control activities.

Indicate whether at least the following are in place and describe the main characteristics:

F.3.1 Procedures for reviewing and authorizing financial information and the description of the ICFR, to be published in stock markets, indicating who is responsible for them, as well as descriptive documentation of the flows of activities



and controls (including those related to fraud risk) of

the various types of transactions that may materially affect the financial statements, including the accounting closing procedure and the specific review of the relevant judgments, estimates, valuations and projections.

The financial reports on the annual accounts, and biannual and quarterly information prepared by the Corporate Finance and Resources Area are submitted to the Audit and Compliance Committee first and then to the Board of Directors.

The Procedures and Supervision Associate Management, dependent on the Corporate Finance and Resources Area, requests that those responsible for the financial information of the main Group companies sign the internal "Representation Letter" that guarantees that the financial information reported for the purposes of preparing the biannual summary information and the annual consolidated accounts of the MAPFRE Group have been prepared in accordance with the accounting regulations set out in the MAPFRE Group's Consolidation Management.

The closing calendar, prepared by the Procedures and Supervision Associate Management, lists the main activities of the process of consolidating and preparing the annual and biannual accounts and the corresponding controls, providing deadlines for compliance.

The different Group companies report financial information through their assigned supervisors, which the Corporate Finance and Resources Area consolidates to prepare the reports. During the consolidation process, controls are in place to detect any errors liable to significantly affect the financial statements.

Furthermore, the Audit and Compliance Committee verifies the following information:

- The management report and individual and consolidated annual accounts of MAPFRE S.A. and its subsidiaries.
- The report on the limited review of the consolidated abridged interim financial statements of MAPFRE S.A. corresponding to the intermediate period ending on June 30 of each fiscal year.
- The Integrated Report, which follows the guidelines and recommendations of the International Integrated Reporting Framework.
- Solvency and Financial Condition Report of the MAPFRE Group and the subsidiaries residing in Spain that carry out insurance and reinsurance activities.
- The information that MAPFRE S.A. sends to the Spanish National Securities and Exchange Commission (the "CNMV") every

# quarter

In addition, the following information is presented to the Audit and Compliance Committee:

- The internal control system reports on the assessment of Spanish insurance and reinsurance companies of the MAPFRE Group prepared by the Corporate Internal Audit Area.
- Solvency and Financial Condition Reports (SFCR) of the various Spanish insurers and reinsurers of the MAPFRE Group.
- The Own Risk and Solvency Assessment (CRSA), the Solvency and Financial Condition Report (SFCR), the Periodic Monitoring Report (RSR) and Annual Quantitative Information (QRTs), all related to the MAPFRE Group.

The Internal Accounting Control Associate Management (Corporate Finance and Resources Area) is responsible for implementing the quarterly completion of the questionnaire on internal controls of financial information in the Group's various companies; reviewing the quality of the information reported and monitoring the description of the documentary evidence of the activities and controls carried out in relation to the main financial reporting processes described in section F.2. of this report; and evaluating the control coverage indicators, for both the totality of the controls and defined key controls, according to the figures defined in the ICPR procedure.

The descriptive documents showing the flow of activities and controls are executed through the risk control process, which is implemented by the Operational Risk and Internal Control Associate Management, a part of the Group Risk Office. The heads of the areas and departments prepare internal control manuals and other descriptive documents that include the procedures, activities, and those involved in them. The associated risks and the controls that mitigate them are also identified, including those related to risks of fraud and the accounting close process. The knowledge and documentation of controls allows those responsible for the various areas and departments of MAPRE companies to evaluate the effectiveness of the established controls, to find out if the relevant risks that have been identified are sufficiently controlled and take the necessary corrective measures.

Regarding the judgments and estimates, the Board of Directors makes them based on assumptions on the future and about uncertainties that are related mainly to technical provisions; impairment losses on certain assets; the calculation of provisions for risks and expenses; the actuarial calculation of liabilities and commitments for post-employment remuneration; the useful life of intangible assets and tangible fixed assets; the fair value of certain unlisted assets; and the fair value of assets and liabilities derived from lease contracts.

The estimates and assumptions used are included in the accounting close instructions, are reviewed regularly, and are based on historical experience and on other factors that may be considered more reasonable at the time. If the review leads to changes in estimates in a given period, their effect is applied during that period and, if applicable, in subsequent periods.

F.3.2 Internal control policies and procedures for information systems (inter alia, safe access, change control, operation, operational continuity and separation of functions) that concern the company's relevant procedures in relation to the preparation and publication of financial information.

The Corporate Security Division (CSD) is organizationally part of the Corporate Business Support Area, which is headed by the Director-General Manager of Business Support, changes that were approved by the Board of Directors of MAPFRE S.A. On June 18, 2018. The CSD acts directly on the regulations related to information security, taking a comprehensive and global approach.



In particular, the measures established are specified in a Documentary Information Security System (DISS) or Regulatory Body for Information Security (RBIF), which derives from the Master Plan for Security and Environment and the Corporate Security and Privacy Policy, both documents whose latest update has been approved by the Board of Directors of MAPFRE S.A., at its meeting held on December 13, 2018. In this version, these documents have been adapted to the new regulatory requirements, mainly regarding the General Data Protection Regulations (GDPR), and the creation of the Privacy and Data Protection Committee as the delegate body of the Security and Environment Committee, and as a support body of the Crisis and Business Continuity Committee.

These security controls and procedures established for information systems can be classified as preventive, detective, and reactive. They involve the development and dissemination of standards through a permanent training and awareness plan, the establishment of security when a new system, network or application is designed, the permanent monitoring of networks and systems, the systematic review of the measures and controls implemented, and the development and training of the response capacity against potential security incidents.

Among other aspects, the Regulatory Body for Information Security (RBIF) set out the following: information systems must be tracked and monitored through inventory procedures to identify the resources and the information that they contain; verification of the identity of the people who use them; and the use of a password management and role system that applies password strength criteria and the principle of segregation of functions laid down in the regulations.

Additionally, MAPFRE provides continuous training and awareness to its employees on this issue through, among other initiatives, an e-learning course on security developed and integrated into the corporate training models. The purpose of this course is to raise awareness and train its employees on this matter, warning of the risks, promoting best practices, and making them aware of their duties and responsibilities in this area, as well as the importance of their behavior to the organization.

To facilitate compliance with the responsibilities and commitments established in the Regulatory Body for Information Security (RBIF), MAPFRE has a General Control Center (which acts as a Computer Ernergency Response Team (CERT) and belongs to the international network known as FIRST or Forum of Incident Response and Security Teams). This center monitors activity in the networks and in the Group's information systems, and is the body responsible for responding to potential security incidents. This body holds certifications issued by ABNOR regarding compliance with ISO 9001 (Quality), ISO 27001 (Information Security) and ISO 22301 (Business Continuity) standards.

Also, the Corporate Security Department annually updates the Security Review Plan, of a systematic and global nature, aimed at verifying the security controls implemented and the detection of vulnerabilities in the information systems.

The Corporate Security and Privacy Policy and the rules and standards of the Data Security Regulatory Body are published on the Global Intranet in order to enable access to all employees.

In addition, the Group has a Corporate Business Continuity Model consisting of a Policy, a Governance Framework, and a Business Continuity Methodology that define the framework and the necessary actions—through the corresponding Business Continuity Plans, which are periodically tested—to ensure the correct development of the operation before the materialization of a high impact incident, so that the damage caused is minimized.

Every two years, the Corporate Internal Audit Area verifies the proper functioning of the Internal Control System of the main IT Systems whose scope is the general controls of information technology (TT), the IT control environment, and the application controls. In those years where no specific review is carried out, the identified action plans are monitored and their status is reviewed.

F.3.3 Internal control policies and procedures designed to supervise the management of activities subcontracted to third parties, as well as those aspects of evaluation, calculation or valuation entrusted to independent experts, which may have a material effect on financial statements.

All services subcontracted to third parties are articulated through specific contracts, and the contracting units or areas directly supervise the providers, except in the case of exceptional services (that are not recurring over time), of reduced amount, duration and lesser importance, which are processed through the system based on the provider's offer.

Providers are selected on the basis of objective criteria that assess factors such as quality, price, provider infrastructure, market recognition and, in particular, membership of the groups of associates that collaborate with the Group's companies and their track record in terms of service quality

Compliance with prevailing legislation in the various countries and the implementation of security measures where warranted are prerequisites. Other highly rated attributes include response times, after-sales service, geographic reach and the added value they can contribute.

A project is being developed for deployment in the countries of the Procurement and Contracting Services Global Model (already present in 17 countries), which includes different categories, including the category corresponding to services of independent professionals, which includes services with a possible financial impact derived from the evaluation, calculation or valuation assigned.

The technology tool for managing, controlling, and monitoring hiring has been SAP SRM (SAP Supplier Relationship Management) since 2012. In 2018, SAP decided to change its strategy and announced that it would discontinue SRM from 2025, relying on ARIBA as a tool for the management of providers, procurement and contracting.

In response to this situation, in 2019 MAPFRE decided, after studying the leading tools on the market, to rely on ARIBA as a procurement tool, mainly because of its native integration with the financial modules of MAPFRE that are found in SAP, S/4 HANA, because of its permanent updating feature, and its ability to automate processes and collaborate electronically with providers.

In 2019 and 2020, work was undertaken to define the new Global Procurement Model of MAPFRE in ARIBA, and the companies with tax residency in Spain (except MAPFRE Asistencia) were completely migrated to the new platformin April 2021.

From that date, international deployment of ARIBA began, during which the different countries and organizations will gradually migrate to the new platform in a project that will last five years. In 2021 work was undertaken in Peru, Italy, and Portugal, and in January 2022 ARIBA will be fully implemented in these three

out contracting locally in a decentralized manner, but with common regulations and procedures and centralized control and monitoring from the Corporate Procurement and Resources Division, integrated into the Corporate Finance and Resources Area, in addition to allowing global contracting when deemed necessary.

In implementing this plan, in 2013 the Steering Committee approved the Procurement Regulations which contain the principles and basic criteria for the procurement of goods and services by all Group companies, irrespective of their geographic location and type of business. A General Procurement Procedure is also defined and approved internally that completes the Procurement Regulations, which entered into force in August 2017. Both documents were reviewed and updated in January 2019 according to recommendations provided by Internal Audit and based on experience gained in the years since they were approved.

Additionally, each organization or country that has been given the ability to negotiate contracts, by having enough agency, must develop a specific procedure to regulate its hiring, always respecting and in compliance with the minimum criteria established in the Procurement Regulations and General Procedure.

In general, providers are approved and contracted by the Procurement and Resources Division, and once the contract has been formalized, it is the requester who ensures that the service is provided correctly and in compliance with current legislation.

Notwithstanding the foregoing, in cases where the services of outsourced independent professionals have to be treated with special confidentiality (MBA), it is the area itself that directly hires and supervises the service, although minimal information to document the hiring, as established in the Procedure for Sensitive Hiring, must be registered in the system and submitted for periodic control by Internal Audit (already audited in 2019 and 2020).

Currently, the main providers with which MAPFRE contracts recurrently (with annual billing of more than thirty thousand euros) are approved on the basis of financial, fiscal, security, operational and business criteria, regulatory compliance and sustainability to ensure that MAPFRE hires solvent and first-ranked providers. The aim is that all recurrent providers or providers of particular relevance to the MAPFRE Group are approved as set out in the Procurement Procedure.

### F.4. Information and communication.

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Indicate whether at least the following are in place and describe the main characteristics:

F.4.1 A specific function responsible for defining, keeping accounting policies up-to-date (accounting policies area or department) and resolving queries or disputes derived from their interpretation, maintaining continuous communication with those responsible for operations in the organization, as well as an updated manual of accounting policies that is communicated to the units through which the company operates.

The Accounting Regulations Associate Management, which reports to the Corporate Area of Finance and Resources, is entrusted, among other things, with updating accounting policies and applicable rules that concern the Group's financial information, and for resolving consultations and disputes deriving from the interpretation thereof

It also maintains a dose and fluid relationship with the financial divisions of the different companies and with the Corporate Areas, to which it communicates formally established accounting procedures and rules.

With regard to the preparation of financial information, General Counsel and the Corporate Finance and Resources Area issued memos containing instructions and updates on applicable regulations. In addition, financial supervisors have specific models and instructions for preparing financial information, using the Accounting Models and the Consolidation Manual (which includes applicable accounting standards and policies), which are updated annually.

The subsidiaries of the Group receive the information about the applicable procedures and standards through the parent entities of the Subgroups, which in turn receive the instructions directly from the Accounting Regulations Associate Management and the Procedures and Supervision Associate Management.

The Procedures and Supervision Associate Management updates the individual and consolidated Annual Accounting Models used by the various Group companies, which include accounting policies and breakdowns of information to be presented.

The Consolidation Associate Management of the Corporate Finance and Resources Area specifies the instructions on accounting policies and breakdowns for preparation of the Group's consolidated information using the Consolidation Manual.

At least once a year, and during the last quarter of the fiscal year, the Annual Accounting Models and the Consolidation Manual are reviewed and any changes are reported to the parties involved. However, whenever there are changes that affect periods of time of less than one year, these changes are reported immediately.

In addition, the Implementation of New Standards Division, in collaboration with the Accounting Regulations Associate Management, both dependent on the Corporate Finance and Resources Area, are responsible for analyzing the impact, development and implementation of the new accounting standards that will be applied in the MAPFRE Group.

F.4.2 Mechanisms for the capture and preparation of financial information with standard formats, for application and use by all units of the company or the Group, that support the main financial statements and notes, as well as information provided on the KFR.

The financial information of the MAPFRE Group companies is managed through the corporate consolidation application, a tool that constitutes a centralized database (common single data repository). This application has been programmed to automatically execute the consolidation entries and process controls, which guarantees that the criteria set out in the consolidation manual are applied uniformly to all the automatic entries and minimizes the likelihood of errors.

Within the procedure for preparing financial information, the consolidation certificates constitute the channel of communication about the information required in



procedure or in the preparation of consolidated financial statements. The certificates are reviewed and updated at least once a year.

Based on the information contained in the consolidation certificates and following the Accounting Models prepared by the Procedures and Supervision Associate Management, the Consolidation Associate Management prepares the consolidated annual accounts and other financial statements

The Internal Accounting Control Associate Management is responsible for the preparation of the report on the ICFR. To do this, it identifies the areas involved in the financial information preparation process, sends them instructions on how to complete the report, and at least once a year asks them to update the support documentation for the actions performed.

### F.5. Supervision of the system's operation.

Report on the following, indicating the main characteristics:

F.5.1 The supervision activities of the ICFR conducted by the audit committee and whether the company has an internal audit function that includes supporting the committee in its supervision of the internal control system, including the ICFR. In

the scope of the ICFR evaluation carried out during the fiscal year and the procedure by which the person in charge of carrying out the evaluation communicates their results will be reported, as well as information about whether the company has an

action plan detailing the possible corrective measures, and if its impact on financial information has been considered.

MAPFRE S.A. has a Corporate Internal Audit Area made up of five Audit Divisions specialized in different matters and functions: Technical Area, Quality and Procedures Office, Coordination and Relationship with External Auditors, Continuous Audit, and Financial Audit. In turn, the Corporate Area is structured into six Internal Audit Services located in Spain (Seguros Iberia; Seguros Latam; Seguros INoram-Eurasia; Reaseguro-Global Risks; Asistencia; and Tecnologías de la Información) and 27 Internal Audit units and departments abroad, which are fully independent and review and evaluate the adequacy and correct operation of the Group's processes, as well as the Internal Control System.

The structure of MAPFRE's Corporate Internal Audit Area depends functionally on the Board of Directors of MAPFRE S.A. through the Audit and Compliance Committee (Delegate Body of the Board) and on the Chairman in particular.

The directors of the audit departments and units depend (functionally and hierarchically) on the Group Chief Internal Audit Officer.

The Audit and Compliance Committee supervises the financial information described in the previous Section F.3.1 of this report, and also approves the Internal Audit Plan and monitors it periodically.

The Audit Plan outlines the supervisory work that the Corporate Internal Audit Area will carry out during the next fiscal year, the content and scope of which are established in terms of the risks identified, requests received and experience itself. The plan is managed uniformly through a single Group-wide technological platform that allows the information to be processed in line with the access levels established for the different responsibilities. The 2021 Internal Audit Plan was approved by the Audit and Compliance Committee in the session held on February 9, 2021.

In the "Internal Audit Policy of the MAPFRE Group," part of the MAPFRE Group Solvency II Policies, whose last update was approved by the Board of Directors of MMPFRE S.A. on December 20, 2021, and in the "Internal Audit Statute," updated and approved by the Audit and Compliance Committee on October 29, 2020, it is established that the Corporate Internal Audit Area has the role of monitoring the suitability and effectiveness of the Internal Control System. To carry out this function, the Corporate Internal Audit Area follows an internal methodology based on assessments of the audits carried out in the last three fiscal years, review of internal IT control and compliance with the recommendations, and evaluation of the effectiveness of the ICFR. This methodology was previously approved by the Audit and Compliance Committee and the result of its application is described in the Internal Control System Assessment Report.

Every year the Audit and Compliance Committee analyzes the assessments and any recommendations issued by the Corporate Internal Audit Area on the Internal Control System (which includes those from the ICFR).

Additionally, and in relation to the supervision of the ICFR, the different Internal Audit units in the MAPFRE Group carry out:

- Ongoing supervision through specific procedures to validate the financial controls, carried out when audit work is performed. Additionally, the Corporate Internal Audit Area carries out a check on the work performed throughout the year by the different Internal Audit units in relation to the ICFR.
- Periodic supervision, focused on both the analysis of the documentation, evaluation of the design, and evaluation of the effective operation of the ICFR. The results of these evaluations are reflected in the aforementioned Internal Control System Assessment Reports, prepared by the different Internal Audit units and by the Corporate Internal Audit Area.

The Corporate Internal Audit Area assesses the performance of the Internal Control System for the main IT systems, as indicated in section F.3.2 of this

Likewise, as part of the audit procedures performed to validate the annual financial statements, the external auditor issues a memorandum of recommendations after his/her interim visit, which is presented to the Audit and Compliance Committee.



F.5.2 Whether there is a procedure for discussion whereby the account auditor (pursuant to the provisions of the NTAs), the internal audit function and other experts can notify the executive management and the audit committee or company executives of any significant weaknesses in internal control identified during procedures to review the financial statements or others

that have been entrusted to them. Also indicate whether there is an action plan that endeavors to correct or mitigate the weaknesses observed.

The previous section F.5.1 indicates the procedure used by the Corporate Internal Audit Area to report assessments of aspects relating to internal control.

Communication with the external auditor is very frequent and fluid in the MAPFRE Group. Both at the beginning, during and at completion of work to review the company's annual accounts by the external auditors, planning, follow-up and coordination meetings are held and attended by the external auditors, internal auditors, General Counsel and the Corporate Finance and Resources Area. Additionally, on completion of the work a meeting is held with the Group Chief Internal Audit Officer to discuss the results and conclusions detected. The external auditor attends the Audit and Compliance Committee when the agenda includes topics regarding the review of the annual and half-yearly accounts, their preliminary review, and whenever required on account of other issues.

F.6. Other relevant information.

There is no other relevant information about the ICFR that has not been included in this report.

F.7. External auditor report.

# Indicate:

F.7.1 Whether the ICFR information sent to the markets has been reviewed by the external auditor. If so, the company should attach the relevant report as an annex. Otherwise, state the reasons.

The ICFR information has been reviewed by the external auditor, whose report is attached as an appendix.



# G. DEGREE OF COMPLIANCE WITH CORPORATE GOVERNANCE RECOMMENDATIONS

Indicate the extent to which the company follows the recommendations of the Code of Good Governance for listed companies.

In the event that any recommendation is not followed or is partially followed, a detailed explanation of the reasons should be included so tha

	areholders, investors and the market in general have enough information to assess the conduct of the company. No general ations will be accepted.
1.	The bylaws of listed companies should not place a maximum limit on the votes that can be cast by a single shareholder, or impose other obstacles to the takeover of the company by purchasing their shares on the market.
	Complies [ X ] Explain [ ]
2.	When the company is controlled by another company within the meaning of Article 42 of the Commerce Code, listed or otherwise, and has directly or through its subsidiaries, a business relationship with said company or any of its subsidiaries (other than those of the listed company) or if it undertakes activities related to those of any of them, it makes accurate public disclosure of these regarding:
	a) The respective areas of activity and possible business relations between the Company or its subsidiaries on the one hand and the parent company or its subsidiaries on the other.
	b) The mechanisms in place to resolve possible conflicts of interest.
	Compliant [ ] Partially compliant [ ] Explain [ ] Not applicable [ X ]
3.	During the Annual General Meeting, in addition to broadcasting the annual corporate governance report, the chairman of the board of directors must inform the shareholders verbally, in sufficient detail, of the most relevant corporate governance aspects of the company and, in particular:
	a) The changes that have occurred since the last Ordinary General Meeting.
	b) The specific reasons why the company does not follow any of the recommendations of the Corporate Governance Code and, if applicable, the alternative rules that it applies on these matters.
	Compliant [ X ] Partially compliant [ ] Explain [ ]
4.	The company shall define and promote a new policy on communication and contact with shareholders and institutional investors as part of their engagement with the company, and with proxy advisors that is fully respectful of the rules against market abuse and treats all shareholders in the same position equally. The company shall make this policy public through its website, including information relating to the way in which it has been put into practice and identifying the interlocutors or those responsible for this happening.

And, without prejudice to legal obligations regarding the dissemination of privileged information and other regulated information, the company also has a general policy regarding the disclosure of financial and non-financial information and corporate information through the channels it deems appropriate (mass media, social media or other channels) that helps maximize the dissemination and quality of the information available to the market, investors and other stakeholders.

Compliant [ X ]	Partially compliant [ ]	Explain [ ]





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CN	$\mathbf{MV}$	COMPANIES				
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5.			_			r delegating powers to issue shares or ital at the time of delegation.
			approves any issuance this exclusion, referred to			ding the right of first refusal, the company site immediately.
		Compliant [ X ]	Partially compliant [	1	Explain [ ]	
6.						or voluntary basis, shall publish them on ir distribution is not mandatory:
	a)	Report on the indep	endence of the auditor.			
	b)	Report on the opera	tion of the Audit Commi	ttee and the Appo	ointments and Remu	uneration Committee.
	c)	Report of the Audit (	Committee on related op	erations.		
		Compliant [ X ]	Partially compliant [	Ī	Explain [ ]	
7.	The con	npany shall broadcas	t the Annual General Me	eeting live on its v	vebsite.	
		capitalized company		and the second s		g by telematic means and even, as a d active participation in the General
		Compliant [ X ]	Partially compliant [	1	Explain [ ]	
8.	drawn the aud meeting the time	up in accordance with itor has included in t g the audit committe e of publication	n accounting regulations heir audit report any exc	. And where ception, the chair of and scope, and	man of the audit cor makes a summary o	to the annual general meeting are nmittee clearly explains in the general f that opinion available to shareholders at
		Compliant [ X ]	Partially compliant [	1	Explain [ ]	
9.			y shall make publicly and ares, the right to attend			ments and procedures that it shall accept to ing or proxy voting.
		equirements and pro criminatory manner.		ttendance and th	e exercising of right	s of the shareholders and must be applied in a
		Compliant [ X ]	Partially compliant [	1	Explain [ ]	
10.	expression.	prior to the Annual G		itled shareholder	has exercised the ri	ght to complete the agenda or present
	a)	Shall immediately br	oadcast these new and a	additional propos	als for resolution.	
	b)	Shall publicize the m	odel attendance card or	proxy or distance	vote form with the	necessary modifications so that they
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	(M)	COMPANIES			
	HISIÓN HONAL MERCAD VALORES			ed alternatives for resolution i	n the same terms as those proposed
	c)		hose points and proposed alternat including, in particular, the presur		me voting rules as those set by the to vote.
	d)	Following the Annu proposed alternative	_	unicate the breakdown of the	vote on those additional points or
		Compliant[ ]	Partially compliant [ ]	Explain [ ]	Not applicable [ X ]
11.			ay attendance premiums for the his policy must be permanent.	Annual General Meeting, it	shall establish a general policy on those
		Compliant [ X ]	Partially compliant [ ]	Explain [ ]	Not applicable [ ]
12.	same	position equally and I		nderstood as a profitable busin	udgment, treat all shareholders in the ness that is sustainable in the long term and
	ethics intere	s and in compliance w est with the legitimate	ith the commonly accepted uses a	and good practices, it shall seek lers, clients and those of the ot	and a behavior based on good faith, to reconcile, as appropriate, corporate her stakeholders that may be affected, ronment.
		Compliant [ X ]	Partially compliant [ ]	Explain [ ]	
13.			be of the required size to permit between five and 15 members.	its efficient and participatory o	peration, meaning that it is
		Complies [ X ]	Explain [ ]		
14.	The b	oard of directors appr	roves a policy aimed at promoting	an appropriate composition of	the board of directors and
					the board of directors and.
	a)	It is specific and ver	ifiable.		the board of directors and.
	a) b)		appointment or reappointment pr		nalysis of the required competencies of
		It ensures that the the board of directors	appointment or reappointment prors.	oposals are based on a prior an	nalysis of the required competencies of s, working toward the company having a
	b) c) The rether approximately	It ensures that the the board of director It promotes diversit significant number esults of the prior ana ppointments committ	appointment or reappointment proors.  by of knowledge, experience, age a of female senior executives is deel lysis of the required competencies.	oposals are based on a prior an and gender. For these purposes med to promote gender divers s of the board of directors shall	nalysis of the required competencies of s, working toward the company having a
	b)  C)  The return the all reapp	It ensures that the the board of directe It promotes diversi significant number esults of the prior ana ppointments committ pointment of each boa	appointment or reappointment proors.  By of knowledge, experience, age a coffemale senior executives is deel lysis of the required competencies ee that is published when the Annurd director is submitted.	oposals are based on a prior and and gender. For these purposes med to promote gender divers as of the board of directors shall and General Meeting is called,	nalysis of the required competencies of s, working toward the company having a ity.



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DE V	MERCADO ALDRES						
15.	executi	ve board directors s		quired to deal w	ith the comple		irectors, and the number of rporate group and reflect the
			board directors will accou emain above 30% until the		% of member	s of the board	d of directors by the end of
		Compliant [ X ]	Partially compliant [	1	Explain [	1	
16.			e board directors of the to capital represented by t				s should not be greater than the ital.
	This crit	terion can be relaxe	d:				
	a)	In large cap compa	nies where there are few	equity stakes tha	t are legally c	onsidered as s	significant.
	b)	In companies with a	a plurality of shareholders	s represented on	the board of	directors who	are not related.
		Complies [ X ]	Explain [ ]				
17.	Indeper	ndent directors show	ald account for at least ha	lf of the total nu	mber of board	directors.	
							areholders acting in unison controlling nt at least a third of all board directors.
		Complies [ X ]	Explain [ ]				
18.	Compa	nies shall publish th	e following board director	r particulars on t	neir website a	nd keep them	permanently updated:
	a)	Professional and bi	ographical profile.				
	b)	Other boards to wh their nature.	ich they belong, whether	or not listed con	npanies, as we	ell as other pa	id activities performed, whatever
	c)		whether the directorship rs, stating the shareholde				ted or independent; in the case ted.
	d)	The date of first an	d subsequent appointmer	nts as a company	board directo	or, as well as la	ater reappointments.
	e)	Company shares, a	nd share options, of those	which are held.			
		Compliant [ X ]	Partially compliant [	1	Explain [	1	
19.	appoint explain	tment of nominee b	oard directors at the beho ormal request for a board	est of shareholde	rs controlling	less than thre	, shall disclose the reasons for the se percent of capital; and it should se is equal to or greater than that of
		Compliant [ ]	Partially compliant [	1	Explain [	1	Not applicable [ X ]
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CN	ANNUAL CORPORATE GOVERNANCE REPORT OF LISTED COMPANIES
DEL	USION LABORATED AND CONTROLL OF THE STATE OF
	Compliant [ ] Partially compliant [ ] Explain [ ] Not applicable [ X ]
21.	The board of directors must not propose the removal of independent board directors before the expiry of their term in office pursuant to the bylaws, except where due cause is found by the board of directors, based on a report from the appointments committee. In particular, it must be understood that there is just cause when the director takes on new positions or contracts new obligations that prevent him/her from devoting the necessary time to the performance of the functions of a director, fails to comply with the work inherent to his/her position or is involved in any of the circumstances that cause the loss of his/her independent status, in accordance with that established in applicable legislation.
	The removal of independent directors can also be proposed as a result of public takeover bid, merger or similar corporate actions that cause changes in the capital structure of the company, when these changes in the structure of the Board of Directors are supported by the proportionality criteria, indicated in recommendation 16.
	Complies [ X ] Explain [ ]
22.	Companies shall establish rules obliging board directors to inform the board of directors of any circumstance that might undermine the organization's name or reputation, tendering their resignation when situations arise affecting them that are related or not to their conduct in the company, with particular mention of any criminal charges brought against them and the progress of any subsequent proceedings.
	And companies shall examine the case as soon as possible and decide, following a report from the appointments and remuneration committee, whether or not to take any measures such as the opening of an internal investigation, request the resignation of the director or propose their removal if the board has been informed or otherwise become aware of any of the situations mentioned in the preceding paragraph. Companies shall inform on such matters in the annual corporate governance report unless special circumstances exist that would justify their omission, where such circumstances should be recorded in the minutes. This is
	without prejudice to the information the company must disclose, if appropriate, when adopting due measures.  Compliant [ X ] Partially compliant [ ] Explain [ ]
	Compliant [ X ] Partially compliant [ ] Explain [ ]
23.	The board directors should clearly express their opposition when they consider that a resolution submitted to the board of directors may go against the corporate interest. In particular, independent board directors and other board directors unaffected by the potential conflict of interest should challenge any decision that could go against the interests of shareholders lacking representation in the board of directors.
	When the board of directors adopts important or reiterated resolutions on issues about which a board director has expressed serious reservations, it must draw the pertinent conclusions. If chosen to resign, the reasons for this must be set out in the letter referred to in the following recommendation.
	This recommendation should also apply to the secretary of the board of directors, even if the secretary is not a board director.
	Compliant [X] Partially compliant [] Explain [] Not applicable []
24.	When a board director leaves their position prior to the end of their term of office, he/she should adequately explain the reasons for their resignation or,

se of non-executive directors, their opinion of the reasons for the removal by the general meeting in a letter to all the members of the board of directors.

And the company shall publish as soon as possible the resignation, including sufficient explanation of the reasons or circumstances

	cited by the board director the matter is significant to		vision o	f due explanations in t	he ann	ual corporate governance report, in so far as			
	Compliant [ X ]	Partially compliant [	]	Explain [	]	Not applicable [ ]			
25.	The appointments committee their functions correctly.	ee must ensure that non	-executiv	ve board directors hav	e suffic	ient time available to perform			
	The board regulations esta	blish the maximum numb	er of cor	mpany directorships th	at can	form part of their board directors.			
	Compliant [ X ]	Partially compliant [	1	Explain [	1				
26.		ates and matters establis				properly, and at least eight times a year, , to which each board director may propose			
	Compliant [ X ]	Partially compliant [	1	Explain [	]				
27.	Board directors should kee report. When they have to					tified in the annual corporate governance uctions.			
	Compliant [ X ]	Partially compliant [	1	Explain [	]				
28.		nd such concerns are not				the case of board directors, about the e person expressing them may request			
	Compliant [ X ]	Partially compliant [	1	Explain [	1	Not applicable [ ]			
29.	The company must establish the appropriate channels for the board directors to obtain precise advice for the fulfillment of their functions, including, if the circumstances demand it, external advice at the company's expense.								
	Compliant [ X ]	Partially compliant [	1	Explain [	]				
30.	Irrespective of the knowledge demanded of the board directors to perform their functions, companies also offer refresher programs, when the circumstances so dictate.								
	Complies [ X ]	Explain [ ]		Not applie	cable [	1			
31.	The agenda of the sessions that enables the board dire	•	•			ctors must make a decision or a resolution r this to take place.			
	When, in exceptional circum	nstances, as a matter of	urgency,	the board director wis	shes to	submit decisions or resolutions that are not			

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		part of the agenda to duly recorded in the r		directors, prior ar	nd express conse	ent must be obt	tained from th	ne directors present, v	which must be
		Compliant [ X	] Par	tially compliant [	1	Explain [	1		
	32.	The board directors in shareholders, investo					holders and t	he opinions that the si	gnificant
		Compliant [ X	] Par	tially compliant [	1	Explain [	1		
	33.	functions that he has dates and matters to appropriate, that of t management of the b	been legally a be discussed; he company's board and the	and statutorily ass organize and coo schief executive; effectiveness of i	signed, must pre ordinate the peri and must be res ts operation; an	pare and subm odic evaluation ponsible for the d must ensure	it to the board of the board that sufficient	n addition to exercisin d of directors a progra , as well as, where t discussion time is de umstances so dictate.	om of
		Compliant [ X	] Par	tially compliant [	1	Explain [	]		
	34.	entitled, he/she is ass applicable, voice the	signed the foll concerns of the n order to form nate the succe	owing: to chair the ne non-executive n an opinion on t	ne board of directors, board directors, heir concerns, parman.	ctors in the abso	ence of the ch act with invest lation to the o	as the powers that are nairman and vice chair tors and shareholders corporate governance	men, if to be aware of of the
_			- man						7
	absen Directi meetir	ompany complies with the ce of the Chairman, to mai ors assigns the Lead Board ng already convened, to co pard of Directors.	ntain contact wi Director the po	th investors and sha wers to request the	reholders, and to o Board of Directors	oordinate the succ to be convened, o	cession of the Ch r the inclusion o	nairman. The Regulations of new points in the agend	of the Board of la from a Board
	meetin	cordance with the Board of ng. However, the Lead fem ce of the Chairman and the	ale Director is a	Iso the Second Vice					
	respor comm Proxy	espect to relationships with nable for establishing and i junications channels in the Advisors. The company con pareholders.	supervising appr Policy for Comn	opriate communicati nunication of Financia	ons and relations r al, Non-Financial ar	nechanisms with s nd Corporate Infor	hareholders and mation with Sha	d investors, establishing the archolders, Institutional In	ne pertinent vestors and
		y, the Board of Directors' Ro man of the Board, as establ				Committee the po	wer to examine	and organize the successi	ion of the
_	35.							e recommendations o ined in this Good Gov	
		Complies [ X ]	Ехр	lain [ ]					
	36.	The board of director detected, in relation to		uate and adopt ar	action plan in f	ull once a year,	if applicable,	that corrects the wea	knesses
		a) The quality ar	nd efficiency o	of the operational	aspects of the b	oard of directo	ors.		





The operational aspects and composition of its committees.

- c) The diversity in the composition and responsibilities of the Board of Directors.
- d) The performance of the Chairman of the Board of Directors and the chief executive of the company.
- The performance and contribution of each board director, paying special attention to those responsible for the different board committees.

The various committees are evaluated on the basis of the report that they present to the board of directors, and for the latter, on the report presented to the appointments committee.

Every three years, the board of directors shall be assisted by an external advisor to perform the evaluation, the independence of whom shall be verified by the appointments committee.

The business relationships maintained by the advisor or any company in its group with the company or any company in its Group must be indicated in the Annual Corporate Governance Report.

	The process a	nd the areas evaluated m	ust be d	escribed in the annual	corpo	rate governance report.
	Compliant [ X ]	Partially compliant [	]	Explain [	]	
37.	When there is an executive independent; and its secret				nembe	ers, at least one of whom should be
	Compliant [ X ]	Partially compliant [	1	Explain [	1	Not applicable [ ]
38.	The board of directors show To this end, all members of Compliant [ X ]		ould rec		cutive	tions adopted by the executive committee. committee's minutes.  Not applicable [ ]
39.	Members of the audit common knowledge and experience  Compliant [ X ]		nd risk m	75.5%		ard to their financial and non-financial
40.	and the second s	information and internal				nternal audit function that ensures the erates under the non-executive director of
	Compliant [ X ]	Partially compliant [	]	Explain [	]	
41.		oard, inform it directly of	any incid	lents or scope limitation	ons ari	orogram to the audit committee, for approval sing during its implementation, the results h year.
	Compliant [ X ]	Partially compliant [	1	Explain [	1	Not applicable [ ]



In addition to the provisions of the law, the audit committee has the following functions:

- In relation to the information and internal control systems:
  - a) To monitor and evaluate the preparation process and the integrity of the financial and non-financial information, as well as the control and management systems for financial and non-financial risks related to the company and, where appropriate, to the group - including operating, technological, legal, social, environmental, political and reputational risks or those related to corruption - reviewing compliance with regulatory requirements, the accurate demarcation of the consolidation perimeter, and the correct application of accounting principles.
  - b) To monitor the independence of the unit handling the internal audit function; propose the selection, appointment and removal of the head of the internal audit service; propose the service's budget; approve or make a proposal for approval to the board of the priorities and annual work program of the internal audit unit, ensuring that it focuses primarily on the main risks the company is exposed to (including reputational risk); receive regular report-backs on its activities; and verify that senior management are acting on the findings and recommendations of its reports.
  - c) To establish and supervise a mechanism that allows employees and other persons related to the company, such as directors, shareholders, suppliers, contractors or subcontractors, to report irregularities of potential significance, including financial and accounting irregularities,
    - or those of any other nature, related to the company, that they notice within the company or its group. This mechanism must guarantee confidentiality and, in any case, envision situations where communications can be made anonymously, respecting the rights of the whistleblower and the accused party.
  - d) To ensure in general that the internal control policies and systems established are effectively implemented in practice.
- With respect to the external auditor:

Compliant [X]

a) Should the external auditor resign, to examine the circumstances leading to the resignation.

Explain [ ]

- b) To ensure that the remuneration of the external auditor for his/her work does not compromise his/her quality or independence.
- To ensure that the company notifies any change of external auditor through the CNMV, accompanied by a statement of any disagreements arising with the outgoing auditor and the reasons for the same.
- d) To ensure that the external auditor holds an annual plenary meeting of the board of directors to inform them about the work performed, the accounting situation and any risks to the company.
- e) To ensure that the company and the external auditor respect the prevailing standards on the provision of services other than auditing, the limits on the concentration of the auditor's business and, in general, other standards established to guarantee auditors' independence.

43.	The audit committee can s presence of another execu		ployee or e	xecutive, even orde	ring their appearance without the
	Compliant [ X ]	Partially compliant [	1	Explain [	ī

Partially compliant [ ]

The audit committee must be informed of any corporate and structural modifications which the company plans to make so that, in advance of the next board of directors meeting, the committee can analyze these modifications and draw up a report about any economic conditions and accounting impact, particularly as regards the proposed exchange ratio.

OM AGI	IVI V ISIÓN ONAL	_								
EL.	MERCADO ALDRES	Compliant [ X ]	Partia	illy compliant [	]	Е	xplain [	]	Not applicable [	1
	Risk co	ntrol and manage	ement policy	should identify	or establis	sh at least:				
	a)		social, enviro	nmental, politic	cal and rep	utational ris	ks, and ri	sks relating	ling operational, ted to corruption), with	
	b)	A risk control ar when sector reg						a specializ	ed risk committee v	will form part
	c)	The level of risk	that the com	pany considers	acceptable	e.				
	d)	The measures es	stablished to	mitigate the im	pact of the	e risks identi	fied, sho	uld they ma	iterialize.	
	e)	The internal ove			s that will	l be used to	control	and manage	these risks, includ	ing contingent
		Compliant [ X ]	Partia	illy compliant [	1	E	xplain [	]		
	be an i	and the same of the same	ol and mana						of the Board of Dir n the company that	
	a)	To ensure that the and quantify all					properly	and, in part	icular, that they ide	entify, manage
	b)	To actively parti	cipate in the	development o	f the risk s	trategy and	importar	nt decisions	regarding its manag	gement.
	c)	Ensure that the		nd managemer	nt systems	are mitigati	ng risks e	effectively in	the frame of the p	olicy drawn up
		Compliant [ X ]	Partia	illy compliant [	1	E	xplain [	1		
	Commi		-must have t embers shou	he knowledge,	skills and e ent directo	experience ap ors.		te for the fu	nents Committee a nctions that they ar	
	The lar	ge cap companie	s have a sepa	rate appointme	ents comm	nittee and a r	emunera	ation comm	ittee.	
		Complies [ ]	Explai	in[X]		N	ot applic	able[]		
		onsiders the issues re same committee.	egarding appoi	ntments and remu	ineration to b	be dosely relat	ted, and it	is therefore s	een as appropriate for	them to be
		pointments and r larly with respect					airman o	f the board	of directors and the	chief executive,
	Elizabeth Control	ard director may director vacancy.		intments comn	nittee to ta	ake into cons	sideratio	n any candid	dates he/she deems	suitable to fill a

VALLE	RES	Compliant [ X ]	Partially compliant [	1	Explain [	1		
		nuneration committ ng ones:	ee must perform its funct	ions independer	ntly and, in ad	dition to th	e functions assigned b	y law, the
a	)	To propose the bas	ic conditions for the contr	acts of the top e	executives to t	he Board o	f Directors.	
b	)	To verify compliance	ce with the compensation	policy establishe	ed by the com	pany.		
c)	)	systems and their a	ew the compensation poli pplication, as well as guar rectors and senior manag	antee that their		-		
d	)	To ensure that poss committee.	sible conflicts of interest d	o not comprom	ise the indepe	ndence of t	the external advice pro	ovided to the
e	)		nation on remuneration o ed in the annual report on				ained in the different	corporate
		Compliant [ X ]	Partially compliant [	1	Explain [	]		
		nuneration committ rs and senior manag	eee must consult with the gers.	chief executive,	especially with	h respect to	o matters related to ex	ecutive board
		Compliant [ X ]	Partially compliant [	1	Explain [	1		
	reviou	is recommendations	directors and be consiste s, including: clusively of non-executive					
					s, with a major	rity of indep	oendent board directo	rs.
c)		The board of direct of its directors and	independent board direct ors should appoint the mo each committee's terms o work at the first board ple	embers of such of of reference; disc	cuss their prop	osals and r	eports; and provide re	
d	)	The committees ma	ay engage external advice	when it is consi	dered necessa	ry for the p	erformance of their fu	inctions.
e	)	Minutes must be ta	ken at their meetings and	l made available	to all board d	irectors.		
		Compliant [ X ]	Partially compliant [	1	Explain [	1	Not applicable [	1
be or m	overna e the a r a dea nade u	ance areas, and inte audit committee, th dicated committee e up solely of non-exec	npliance with the policies of conduct, show e nomination committee, established by the board of cutive directors, dent and specifically assigned.	uld be assigned a committee sp of directors unde	to one board o ecialized in su er its powers o	committee stainability f self-organ	or split between sever or corporate social re	al, which could sponsibility,
				plain [ ]				



codes of conduct.

Regarding the supervision of compliance with policies and rules in environmental and social matters, the company has a Corporate Sustainability Committee, an internal body with executive functions and powers of information, advice and proposal in matters of sustainability. In accordance with the provisions of the Corporate Sustainability Policy approved by the Board of Directors on April 29, 2021, this comprehensive Sustainability policy approved by the Board of Directors on April 29, 2021, this comprehensive Sustainability of the Board of Directors of MAPFRE S.A., and/or to the comprehensive Board of Directors on April 29, 2021, this comprehensive Sustainability strategy.

However, the Board of Directors has proposed modifying the corporate bylaws at the Annual General Meeting, to be held on March 11, 2022, to assign the Risk Committee, a delegate body of the Board of Directors, powers in matters of sustainability and rename it the Risk and Sustainability Committee, which will fully comply with this recommendation.

- 54. The minimum functions referred to in the previous recommendation are as follows:
  - To monitor compliance with the company's internal codes of conduct and corporate governance rules, and ensure that the corporate culture is aligned with its purpose and values.
  - b) To monitor the implementation of the general policy regarding the disclosure of economic-financial, non-financial and corporate information, as well as communication with shareholders and investors, proxy advisors and other stakeholders. Similarly, the way in which the company communicates and relates with small and medium-sized shareholders should be monitored.
  - c) To periodically evaluate and review the company's corporate governance system and environmental and social policy, in order to confirm that they fulfilling their mission to promote the corporate interest and catering, as appropriate, to the legitimate interests of other stakeholders.
  - To ensure that the company's environmental and social practices are in accordance with the established strategy and policy.
  - e) Supervision and evaluation of the relational processes with other stakeholders.

Compliant [	] Partially compliant [ X ]	Explain [	]
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Functions a) and c) are under the express responsibility of the Audit and Compliance Committee, where function c) relates to the periodic evaluation and review of the corporate governance system.

As indicated in recommendation 34), the Board of Directors itself is responsible for establishing and supervising appropriate communication mechanisms and relations with shareholders and investors and, therefore, it performs the indicated functions b) and e).

Lastly, as indicated in recommendation S3 above, the Corporate Sustainability Committee performs functions c) and d) in environmental and social matters. In addition, the Board of Directors is responsible for determining the Company's Sustainability Policy, in accordance with Article 2 of the Regulations of the Board of Directors.

However, as indicated in recommendation S3) above, the Board of Directors has proposed modifying the corporate bylaws at the Annual General Meeting, to be held on March 11, 2022, to assign the Risk Committee, a delegate body of the Board of Directors, responsibilities in the area of sustainability.

- 55. Environmental and social sustainability policies should identify and include at least:
  - The principles, commitments, objectives and strategy regarding shareholders, employees, clients, suppliers, social
    welfare issues, the environment, diversity, fiscal responsibility, respect for human rights and the prevention of
    corruption and other illegal conduct
  - b) The methods or systems for monitoring compliance with policies, associated risks and their management.
  - The mechanisms for overseeing non-financial risk, including that related to ethical aspects and business conduct.
  - d) Channels of communication, participation and dialog with stakeholders.
  - e) Responsible communication practices that prevent information manipulation and protect honor and integrity.

Compliant [ X ]	Partially compliant [ ]	Explain [ ]



	MV ISIÓN IONAL MERGADO ALDRES	COMPANIES						
56.	comm	itment, qualification tive board directors is	and responsibility deman s compromised.				m the desired profile and re t the independence of criteria	
		Complies [ X ]	Explain [ ]					
57.	individ	dual performance, as	well as remuneration in th	ne form of shar	es, options or r	ights on sha	nnce of the company and their res and instruments reference ner social protection systems.	
	held fo	or the duration of the	be considered as remune directorship. This does no is related to their acquisiti	ot apply to the			on condition that the shares ar or needs to transfer, if	e
		Compliant [ X ]	Partially compliant [	1	Explain [	1		
58.	that th		ects the professional perfo	•			ecific technical safeguards to only the general progress of the	
	In part	ticular, the variable el	lements of the remunerat	ion:				
	a)	Are linked to perfor accepted for achiev	The state of the contract of the state of th	edetermined a	nd measurable	, and these	criteria must take into accoun	t the risk
	b)						itable for creating long-term cies for risk control and manag	
	c)	allow remuneration of time for its contr	ed on the basis of a balan of performance for conti ibution to the sustainable at performance do not rev	nued performa creation of va	nce over a suff ue to be appre	ciated, so th	at the elements of	that
		Compliant [ X ]	Partially compliant [	1	Explain [	1	Not applicable [ ]	
59.	perfor the cri	mance, or other, con	ditions have been effectiv	ely met. Entitio	es should includ	e in their an	nat previously established anual directors' remuneration nature and characteristics of e	
	payme	ent of part of the vari		olies total or pa			al for a sufficient period of the on in the event that prior to t	
		Compliant [ X ]	Partially compliant [	1	Explain [	1	Not applicable [ ]	
iO.		neration linked to the	company's results takes	into account ar	ny reservations	that are me	ntioned in the external	

	GISION JONAL MERCADO ALLORES Compliant [ X ]	Partially compliant [	1	Explain [ ]	Not applicable [ ]	
61.	A significant percentage of financial instruments refere		n of the exe	ecutive board directors is lin	ked to the delivery of shares or	
	Compliant [ X ]	Partially compliant [	1	Explain [ ]	Not applicable [ ]	
62.	Following the award of shar should not be able to transf				neration schemes, executive directo ree years has elapsed.	rs
		r a market value equivale	ent to an am	rount of at least twice his o	n net economic exposure to the vari Ther fixed annual remuneration thr	
	The foregoing shall not app or, upon favorable assessm				e costs related to their acquisition an extraordinary situation.	
	Co	ompliant [ ] Partially co	mpliant [	] Explain [X] Not app	licable [ ]	
2019		binding and multi-annual. Th	e period of ev	aluation of the degree of attaining	approved the Medium-Term Incentives Pla nent of the objectives of the Plan runs from es.	
direc		three years, in thirds, with 50	% of the defe	rred part paid in cash and the re	50% of the incentive by each executive bo maining 50% in shares. The Plan includes	
63.		nt has not been adjusted			payment of variable elements of in it has been awarded on the basis o	of
63.	remuneration when payme	nt has not been adjusted	to the perf			of
63.	remuneration when payme data which is subsequently Compliant [ X ]	nt has not been adjusted shown to be incorrect. Partially compliant [ uld not exceed a fixed am	to the perf	Explain [ ]	n it has been awarded on the basis of the ba	
	remuneration when payme data which is subsequently Compliant [ X ]  Termination payments should not be paid until the For the purposes of this recobligation arises as a conse	nt has not been adjusted shown to be incorrect.  Partially compliant [  uld not exceed a fixed ame company confirms that  commendation, payments quence of or on the occa g previously unvested am	]  nount equivate or she has for contracts sion of the state of the state or she has sion of the state or she has since or she state or she shall be shall	Explain [ ]  alent to two years of the dir as met the predetermined o	n it has been awarded on the basis of the ba	and ent
	remuneration when payme data which is subsequently Compliant [ X ]  Termination payments should not be paid until the For the purposes of this recobligation arises as a consewith the company, including	nt has not been adjusted shown to be incorrect.  Partially compliant [  uld not exceed a fixed ame company confirms that  commendation, payments quence of or on the occa g previously unvested am	l to the perf	Explain [ ]  alent to two years of the dir as met the predetermined o	n it has been awarded on the basis of Not applicable [ ] ector's total annual remuneration a riteria for receiving them.  By payments whose accrual or paymual relationship that linked the direct	and ent
64.	remuneration when payme data which is subsequently Compliant [ X ]  Termination payments should not be paid until the For the purposes of this recobligation arises as a conse with the company, including contractual non-compete a	nt has not been adjusted shown to be incorrect.  Partially compliant [  uld not exceed a fixed ame company confirms that is commendation, payments quence of or on the occa g previously unvested amgreements.  Partially compliant [	lount equiva he or she has sfor contract sion of the to counts for lo	Explain [ ]  alent to two years of the dir as met the predetermined of ctual termination include ar termination of the contract	n it has been awarded on the basis of Not applicable [ ] ector's total annual remuneration a riteria for receiving them.  By payments whose accrual or paymual relationship that linked the directed on the amounts paid under post-	and ent
64.	remuneration when payme data which is subsequently Compliant [ X ]  Termination payments should not be paid until the For the purposes of this recobligation arises as a conse with the company, including contractual non-compete a Compliant [ ]	nt has not been adjusted shown to be incorrect.  Partially compliant [  uld not exceed a fixed ame company confirms that is commendation, payments quence of or on the occa g previously unvested am greements.  Partially compliant [ ensation for leaving the positions and the positions are adjusted as the compliant of the com	l to the perf	Explain [ ]  alent to two years of the dir as met the predetermined of ctual termination include ar termination of the contract ong-term savings schemes a	n it has been awarded on the basis of Not applicable [ ] ector's total annual remuneration a riteria for receiving them.  By payments whose accrual or paymual relationship that linked the directed on the amounts paid under post-	ent ctor



## INFORMATION

- If there is any relevant aspect regarding corporate governance in the company or in the group companies that has not been covered in the remaining sections of this report, but that should be included in order to provide more complete and explanatory information about the structure and governance practices of the company or group, please provide a brief explanation here.
- This section may also include any other relevant information, clarification or detail related to previous sections of the report so long as they are relevant and not repetitive.

Specifically, indicate whether the company is subject to the corporate governance legislation of any country other than Spain and, if so, include the compulsory information to be provided when different from that required by this report.

The company may also indicate if it has voluntarily adhered to other codes of ethical principles or best practices, international, sectoral or of another scope. If applicable, the code in question and the date of accession will be identified. In particular, it shall mention whether it has adhered to the Code of Good Taxation Practices, of July 20, 2010:

# SECTION C.2.1 CONTINUED

### Audit and Compliance Committee

The Committee is made up of a minimum of three and a maximum of five members, all of which must be non-executive, and the majority of which must be independent directors, one of which must be designated based on his or her knowledge and experience in the area of accounting or auditing or both. Overall, the members of the Committee should have the pertinent technical knowledge in relation to the company's sector of activity. Its Chairman must be an Independent Board Director and they must be substituted in this position every four years, and may be redected to the position one year after leaving it. The secretary of this Committee will be the secretary to the Board of Directors. The Internal Audit General Manager of the Group shall attend the meetings as a

In 2021 the Audit and Compliance Committee was responsible for, among other things, issuing an opinion on the Financial Statements for fiscal year 2020, supervising the efficacy of the Company's internal control, supervising the information of the Company and its Group in the framework of Solvency II, supervising the internal audit and the risk management systems of the Company and the Group, reporting on transactions with significant shareholders and senior management, approving extra fees from the External Auditor, reporting on the relationship with the External Auditor, favorably reporting the renewal of the External Auditor to the Board of Directors, being familiar with appointments in Internal Audit and being familiar with the intermediary financial information presented to the National Securities and Exchange Commission, and ensuring the correct application within the company and Group of the good governance rules and external and internal regulations

For more information, please consult the Report on the Composition and Functioning of the Committee during fiscal year 2021, available on the Company's website, which is made available to shareholders for the General Meeting.

# SECTION E.3 CONTINUED

# 3. Strategic and Corporate Governance Risks

The ethical principles applied to business management, whose strict application is considered as the most effective action to mitigate this type of risk, have been a constant in MAPFRE and are part of its bylaws and daily work.

MAPFRE's global dimension and its presence in markets with very different corporate governance regulations suggest the need for basic regulations that contain the institutional and governance principles applicable to all of them. In order to standardize the business culture, the Board of Directors of MAPFRE S.A., on June 24, 2015, approved the "Institutional, Business and Organizational Principles of the MAPFRE Group" which, along with the Code of Ethics and Conduct and the Policy of Corporate Governance constitute the minimum framework binding on all companies that make up MAPRE and their respective governing bodies.



Together with the foregoing, also of note are the Corporate Fiscal Policy, the Corporate Sustainability Policy, the Internal Code of Conduct relating to listed securities issued by MAPFRE, and the Policy for Management of Conflicts of Interest and Operations Linked to Significant Shareholders and Senior Roles of Representation and Management.

To reinforce the strict application of the ethical principles of business management and the corporate values set forth in these standards, MAPFRE has a corporate structure and executive organization that is determined by high and rigorous control and supervision at all levels: local, regional and global.

To ensure compliance and monitoring of any possible irregularities, MAPFRE has established channels for consultation and communication of complaints, which are accessible to employees:

- Financial and Accounting Whistleblower Channel, through which MAPFRE Group employees, as well as board directors, shareholders, providers, contractors and subcontractors can confidentially and, if they wish, anonymously report any potentially significant financial and accounting irregularities observed within the company or its Group to the Audit and Compliance Committee of MAPFRE S.A.

During the 2021 fiscal year, a total of three reports/complaints were received through the Financial and Accounting Reporting Channel, which were not processed for dealing with matters unrelated to said channel.

 Ethics queries and complaints. The Code of Ethics establishes three channels of communication: Internet, accessible to employees and suppliers, available in Spanish, English, Portuguese and Turkish; postal mail; and email. To guarantee confidentiality, the secretary of the Ethics Committee receives queries and complaints directly.

During fiscal year 2021, the Ethics Committee registered, through the different reporting channels, a total of 12 reports/complaints, of which 11 were not processed for dealing with matters outside the Code of Ethics and Conduct and one has been processed and resolved. Information on the complaint admitted for processing by the Ethics Committee in 2021 is detailed below: complaint by an employee in Spain for alleged breaches of the technical standards for action in the assignment of unbundled loss adjustment expenses. The appropriate investigation was carried out, concluding that there was no breach of the Code of Ethics and Conduct as it was not proven that MAPFRE's internal regulations had been breached, nor was there any discrimination, arbitrariness or comparative grievances in the assignment of unbundled loss adjustment expenses.

Additionally, the Criminal Risk Prevention Model approved in April 2017 by the Board of Directors of MAPFRE S.A. establishes the basis of the Criminal Risk Prevention System adopted by MAPFRE, providing the organization with a supervisory model to prevent the commission of aimse that may be attributed to the Group companies. This model is used to raise awareness, stressing the regulatory aspects with criminal significance to which companies are exposed, and to establish the methodology for the management and evaluation of the controls implemented to prevent or mitigate potential crimes. The Criminal Risk Prevention Model applies to MAPFRE's legal representatives, its associates, its executives, its employees and all the other persons who are under the authority or control of the abover-mentioned persons or who work in their area of management, supervision, vigilance or control. This includes all groups of individuals who act in the name of, on behalf of, or in some way or other in the interest of the Group.

# 4. Operational Risks

Operational risks are identified and assessed through the risk control model, which is based on a dynamic analysis of each company process by process, in which the managers of each area or department assess the potential risks that affect their activities and the effectiveness of the controls related to each process. This control is conducted using risk self-evaluation questionnaires, internal control manuals, inventory of controls associated with risks, assessment of their effectiveness, and the corrective measures in place to mitigate or reduce the risks and/or improve the control environment.

In relation to tax risks, the Group's actions have always been governed by compliance with current tax regulations in the territories in which it operates, constituting a practical application of the institutional principle of ethical and socially responsible action in tax matters and the principles of the Corporate Tax Policy approved in 2015. These risks are managed internally in each jurisdiction by the Administration and Tax Advisory departments, subcontracting the tax advisory services required at all times with important firms in the sector.

Among operational risks, it is worth highlighting the rise in cybersecurity risk or Cyber Risk. Due to the large-scale use of technology by companies and clients, accelerated by the widespread practice of remote working during the COVID-19 pandemic, together with the increased threat in terms of the frequency and sophistication of attacks, a tizens and companies must be protected against this type of risk, which can compromise digital assets (information), the information systems that process, transfer and store them, and the information systems used to manage critical infrastructures associated with basic services. For Cyber Risk management, the MAPFRE Group has a Corporate Security Division that has highly specialized certified personnel, specific technological tools, and an Incident Response Monitoring Center. Additionally, in the event that a Cyber Risk materializes, the Group has specific insurance protection in this regard, aimed at reducing the possible economic impact that may occur.

\*\*\*\*\*

Since July 22, 2010, the company has adhered to and complies with the Code of Good Taxation Practices approved and sponsored by the Forum for Large Companies and the Spanish Tax Agency.

T	his annual rep	port on corporate gov	ernance was approved by the company's Board of Directors at its meeting on:	
L	[	2/9/2022		

Indicate whether any board directors voted against the report or abstained.

[]	Yes
[٧]	No

# Auditor's Report on the "Information concerning the System of Internal Control over Financial Reporting (ICFR)" of MAPFRE, S.A. for 2021



MAPFRE, S.A.

Auditor's Report on the "Information concerning the System of Internal Control over Financial Reporting (ICFR)" of MAPFRE, S.A. for 2021

(Free translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)





KPMG Auditores, S.L. Paseo de la Castellana, 259 C 28046 Madrid

# Auditor's Report on the "Information concerning the System of Internal Control over Financial Reporting (ICFR)" of MAPFRE, S.A. for 2021

(Translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

To the directors of MAPFRE, S.A.

As requested by the Board of Directors of MAPFRE, S.A. (the "Company") and in accordance with our proposal letter dated 21st December 2021, we have applied certain procedures to the "Information concerning the ICFR" attached in section F of the Annual Corporate Governance Report of MAPFRE, S.A. for 2021, which summarises the Company's internal control procedures for annual financial reporting.

The Board of Directors is responsible for adopting appropriate measures to reasonably ensure the implementation, maintenance and oversight of an adequate system of internal control, the development of improvements to that system and the preparation and definition of the content of the information concerning the ICFR attached.

In this respect, it should be borne in mind that irrespective of the quality of the design and operation of the internal control system adopted by the Company in relation to annual financial reporting, the system may only provide reasonable, but not absolute assurance in relation to the objectives pursued, due to the limitations inherent in any internal control system.

In the course of our audit work on the annual accounts and in accordance with Technical Auditing Standards, our evaluation of the Company's internal control was solely aimed at enabling us to establish the scope, nature and timing of the audit procedures on the Company's annual accounts. Consequently, the scope of our evaluation of the internal control, performed for the purposes of the audit of accounts, was not sufficient to enable us to issue a specific opinion on the efficiency of this internal control over regulated annual financial reporting.

For the purposes of issuing this report, we have applied only the specific procedures described below and set out in the Guidelines for preparing the auditor's report on the information on the system of internal control over financial reporting of listed entities, published on the website of the Spanish National Securities Market Commission (CNMV), which defines the work to be performed, the minimum scope of the work and the content of this report. As the scope of the work resulting from these procedures is in any event limited and substantially less than that of an audit or review of the internal control system, we do not express an opinion on its effectiveness or design or operational efficiency, with respect to the Company's annual financial reporting for 2021 described in the attached Information concerning the ICFR. Consequently, had additional procedures other than those defined in the aforementioned Guidelines been applied, or an audit or review been performed of the internal control system in relation to regulated annual financial reporting, other events or matters could have been identified, which would have been reported to you.

KPMG Auditores S.L., a limited liability Spanish company and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee Paseo de la Castellana, 2590 28046 Madrid

Entered into the Spanish Official Register of Auditors with number S0702, and the Spanish Institute of Registered Auditors' list of companies with reference No. 10. Reg. Mer Madrid, T. 11.961, F. 90, Sec. 8, H. M -188.007, Inscrip. 9 Tax identification number (NIF): B-78510153





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(Translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in the audit of the consolidated annual accounts of the current period. These matters were addressed in the context of our audit of the consolidated annual accounts as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

# Valuation of mathematical provisions for direct insurance (17,255.9 million of Euros)

See notes 5.15 and 6.13 of the notes to the consolidated annual accounts

### Kev audit matter

The Group calculates mathematical provisions for commitments with its policyholders, including some very long-term. Estimating mathematical provisions requires the use of actuarial calculations and methods that employ key assumptions involving a high degree of judgement and uncertainty, among which are the future evolution of mortality, morbidity, administration costs, interest rates, etc.

In addition, the IFRS-EU require that the adequacy of insurance contract liabilities be tested, including life insurance liabilities, in order to determine whether sufficient provision has been made on the basis of projected future cash flows associated with contracts in force, taking into account the most upto-date assumptions available. These tests also require the use of actuarial methods, where the assumptions used have a significant impact.

The use of inadequate assumptions in actuarial methods can have a significant impact on the consolidated annual accounts, therefore it has been considered a key audit matter

# How the issue was addressed in our audit

Our audit approach included testing the design and implementation of key controls established by the Group in the process of estimating mathematical provisions, including controls on the definition of key assumptions and on the completeness and accuracy of the data bases used when estimating these provisions.

Our substantive procedures in relation to the mathematical provisions, which were carried out in collaboration with our actuarial specialists consisted primarily of the following:

- Based on our knowledge and experience of the sector, we assessed the reasonableness of the actuarial models and the assumptions used in calculating the mathematical provisions, comparing them to best actuarial practices, regulatory requirements and market trends.
- We have analyzed the reasonability over the amounts accounted for, considering the economic and technical conditions of the insurance contracts and those established in prevailing
- We have recalculated the actuarial provision for a sample of policies selected on the basis of our risk assessment, having previously tested the databases used in these calculations for integrity and accuracy.

We also assessed the adequacy of the information disclosed in the consolidated annual accounts regarding the mathematical provisions, considering the requirements of IFRS-EU



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This report has been prepared exclusively in the context of the requirements established in article 540 of the Revised Spanish Companies Act and the CNMV Circulars for the purposes of the description of the ICFR in Annual Corporate Governance Reports.

KPMG Auditores, S.L.

(Signed on original in Spanish)

Ángel Crespo

9 February 2022

# 2.12 Annual report on the remuneration of directors

538 of the consolidated text of the Companies Act, the Annual Report on Remuneration of Directors is presented here.







# ANNUAL REPORT ON THE REMUNERATION OF DIRECTORS OF PUBLICLY TRADED COMPANIES

### A. COMPANY COMPENSATION POLICY FOR THE CURRENT FISCAL YEAR

A.1.1 Explains the current compensation policy for board directors applicable to the current fiscal year. If applicable, certain information regarding the compensation policy approved by the Annual General Meeting may be included, provided that such inclusion is clear, specific and definite.

The resolutions specific to the current fiscal year shall be described, both for compensation of board directors for their status as such and for the performance of executive functions that may be performed by the board in compliance with the provisions in contracts signed with the executive directors and with the compensation policy approved by the Annual General Meeting.

In any event, at a minimum the following items shall be indicated:

- a) Description of the procedures and entities within the company involved in determining, approving, and applying the compensation policy and its conditions.
- Indicate and, if applicable, explain whether comparable companies have been taken into consideration in establishing the company's compensation policy.
- c) Information regarding whether any external advisor took part, and if so, that individual's identity.
- d) Procedures contemplated in the current directors' compensation policy for applying temporary exceptions to the policy, conditions under which such exceptions may be used, and components that may be subject to exception under the policy.

i) General principles underpinning the current policy:

The remuneration of board directors is determined in accordance with the provisions of regulations applicable to corporations, the corporate bylaws and regulations of the company's Board of Directors, and the decisions adopted by the Annual General Meeting.

In the meeting held on February 9, 2022, the Board of Directors agreed to refer a new Remuneration Policy for Board Directors for the period 2022–2024 to the Annual General Meeting on March 11. The general principles are:

- Priority of the creation of value and profitability in the medium- and long-term over short-term results.
- Reasonable proportion between the Company's economic situation and the market standards of comparable companies.
- Alignment with the commercial and risk management strategy, risk profile, objectives, and risk management practices.
- Appropriate and efficient risk management within the established risk tolerance limits.
- Attraction and retention of talent.
- Appropriate compensation for dedication, qualification and responsibility.
- Appropriate proportion of fixed and variable components, avoiding excessive reliance on variable components.
- Deferred payment of a significant portion of the variable remuneration.
- Possibility of ex-post adjustments to the variable remuneration.
- Avoidance of conflicts of interest.
- Alignment of the compensation system for executive directors with that of the Company's executives as a whole.
- Non-discrimination on the basis of gender, race or ideology, and equal remuneration for positions of equal value.

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Based on the principles indicated above, the remuneration system for board directors, in their status as such, is defined by the following characteristics:

- It is transparent in terms of the board directors' remuneration information.
- It is an incentive to reward their dedication, qualification, and responsibility, without constituting an obstacle to their duty of loyalty.
- It consists of a fixed amount for membership of the Board of Directors and, where applicable, of the Steering Committee and sub-steering committees, which may be higher for people with positions on the Board or who chair the sub-steering committees. In addition, members of the Steering Committee shall receive an allowance for attending its meetings. This remuneration is supplemented with other non-monetary compensation, as established for Company staff in general in the MAPFRE Insurance Group Collective Agreement.
- It does not include variable components or those indexed to share value.
- Board directors are reimbursed for traveling expenses and other costs incurred to attend company meetings or carry out their functions.

The compensation system for directors who perform executive functions in the Company has the following features and measures to ensure consistency with the strategy, interests and long-term sustainability of the Company and its Group, and with the compensation conditions of executives and employees in general, and to reduce exposure to excessive risks:

- ed relationship between the fixed and variable components of remuneration and long-term performance orientation.
- Variable remuneration linked to economic-financial objectives, those for shareholder value creation, and those linked to sustainability, in line with MAPFRE's Strategic Plan.
- Medium and long-term variable compensation through multi-year incentive plans, based on long-term results and partially orchestrated through the delivery of MAPFRE S.A. shares subject to a retention period.
- Variable remuneration with partial deferral and possibility of reduction (malus dause) or total or partial refund (dawback clause).

The remuneration policy, therefore, contributes to the business strategy, interests and long-term sustainability of the Company, with the objective of creating shareholder value in a sustainable manner over time, with prudent risk management and in strict compliance with current regulations on the compensation of directors of listed companies.

With regard to the criteria followed to determine the different components in the remuneration package for board directors, in the case of external board directors, the aim is compensate them in accordance with their professional experience, dedication to the position and the responsibility involved, while ensuring that their objectivity in the defense of company interests is not affected by the remuneration received.

For executive board directors, as for the rest of the Group's executive managers, the aim is to provide competitive remuneration packages that will attract and retain outstanding professionals while establishing and sustaining a stable relationship between remuneration, results and accepted risk (this risk therefore constitutes a determining factor of the variable remuneration in the medium and long-term).

[THE INFORMATION IN THIS SECTION CONTINUES IN SECTION D.1 OF THIS REPORT]

A.1.2 Relative importance of the variable remuneration items in relation to fixed items (remuneration mix) and which criteria and objectives have been considered in its establishment, and to guarantee a proper balance between fixed and variable remuneration items. In particular, explain the actions taken by the company relating to the remuneration system to reduce exposure to excessive risk and adjust it to the company's long term goals, values, and interests which will include, where appropriate, reference to measures provided to guarantee that the compensation policy gives due consideration to the long-term results of the company, the measures adopted with regard to the categories of personnel whose professional activities have a material effect on the risk profile of the company, and measures designed to avoid conflicts of interest.

It also indicates whether the company has set any accrual or vesting period for specific items of variable remuneration, in cash, shares or other financial instruments, a deferral period for payment of sums or provision of accrued and vested financial instruments, or if any reduction clause has been established for deferred remuneration that is not yet vested, or that requires





the board director to reimburse the remunerations received, when such remunerations have been based on data whose inaccuracy has been later demonstrated in a manifest manner.

Executive directors have a short-term variable compensation system based mainly on an annual component linked to the Company's consolidated net profit and the Group's Return on Equity (RCE) and, additionally, another component linked to compliance with the Global Autos Combined Ratio and percentages of growth in earned premiums and variation in charged expenses (excluding life savings). They also have multi-year variable incentive schemes linked to the achievement of objectives established in line with the Group's Strategic Plan.

Regarding deferral of short-term variable remuneration for executive board directors, the payment of at least 30 percent of it will be deferred for a minimum of three years.

On the other hand, relevant personnel and other persons who perform key functions or whose professional activity has a material impact on the Company's risk profile have a variable remuneration system linked to the achievement of both financial and non-financial objectives directly matched to the strategic plans and also subject to deferral rules. In particular, the Company's executive directors are part of an extraordinary, non-vested, multi-year Medium and Long-Term Incentive Plan consisting of three overlapping cycles with a target measurement period of three years each (2022-2024, 2023-2025 and 2024-2026), which will be paid partially in cash and partially through the delivery of NAPFRE'S.A. shares. The objectives of the first overlapping cycle (2022-2024) refer to (i) the relative Total Shareholder Return (TSR) (comparison between MAPFRE'S TSR and the TSR of the group of companies comprising the Eurostoxx Insurance in the Plan's measurement period), (ii) the average Return on Equity (ROE), (iii) the average Non-Life Global Combined Ratio, and (iv) objectives linked to sustainability. The above objectives generally refer to averages over a three-year period, so it is only possible to obtain such remuneration through management that generates results and business models that are sustainable over time.

In the case of medium and long-term variable remuneration, the payment of at least 60 percent of the same will be deferred for a minimum of three years. In addition, executive directors must maintain ownership of all of the shares for a maximum period of two years from the date of delivery of the shares.

In accordance with the Remuneration Policy for Board Directors for the 2022-2024 period, the fixed and variable components of the remuneration package must be balanced in such a way that the fixed component constitutes a sufficiently large part of the total remuneration, thus enabling the application of a completely flexible policy with regard to the variable components of the remuneration package, including the possibility of not paying these. To avoid the excessive assumption of risk, the percentage of the variable component with respect to the fixed remuneration should not exceed 100 percent.

For the 2022 fiscal year, the weight of the target variable remuneration (sum of the annualized short-, medium- and long-term variable remuneration and the variable part of the long-term savings systems) over the fixed remuneration (sum of the annual fixed remuneration and the fixed part of the long-term savings systems, excluding the amounts corresponding to social benefits) of all executive directors is 68.73 percent.

For the purpose of an appropriate balance between fixed and variable components, the Company has used the remuneration practices of IBEX 35 companies as its reference.

Furthermore, contracts for executive board directors include the following clauses that may affect 100 percent of the variable remuneration:

- Reduction clause (malus): provides for the partial or total reduction of remuneration accrued and pending issue under certain serious discumstances, either for improper actions or situations that affect the settlement.
- Recovery cause (clawback): provides specifically for the partial or total return of variable remuneration paid within three years following its payout.

In relation to potential conflicts of interest, the internal regulations of the company establish that these must be reported to the governing bodies of MAPFRE through General Counsel by those affected. These governing bodies must establish whether or not there is a conflict of interest, and if this is case they must establish measures to protect the company interest in accordance with the circumstances. These measures must be accepted by those affected.

A.1.3 Amount and form of fixed components that are provided will be accrued by the board directors within the fiscal year based on their position.

External board directors receive an annual fixed amount for their membership on the Board of Directors as basic remuneration and, where applicable, for membership on the Steering Committee and sub-steering committees, which may be higher for people who hold positions on the Board itself or who chair any of the Board committees or sub-committees. In addition, members of the Steering Committee shall receive an allowance for attending its meetings. This remuneration may be supplemented with other non-monetary remuneration as established for the company staff in general.

(i) Fixed allocation and attendance allowance.



The amounts for these categories for fiscal year 2022 shall be as follows:

- Membership of the Board of Directors: 110,000 euros
- - Vice Chairman of the Board of Directors Independent Coordinating Director: 220,000 euros
- Membership of the Steering Committee: 10,000 euros plus an attendance allowance of 3,000 euros per meeting
- Chair of the Audit and Compliance Committee: 70,000 euros
- Members of the Audit and Compliance Committee: 49,000 euros
- Chair of the Appointments and Remuneration Committee: 62,000 euros.
- Members of the Appointments and Remuneration Committee: 40,000 euros
- Chair of the Risk Committee: 62,000 euros
- Members of the Risk Committee: 40,000 euros
- (ii) Non-monetary compensation.

External directors are beneficiaries of the non-monetary compensation as established in section A.1.5 below.

(iii) Amounts for membership of the Board of Directors of subsidiary companies

External board directors who are members of the Board of Directors of subsidiary companies also receive a fixed amount for this membership and, as applicable, for membership of their management committees

These amounts vary depending on the size and geographic location of the subsidiary company.

## A.1.4 Amount and form of fixed components that will be accrued in the fiscal year for performance of senior management functions of executive board directors.

Executive directors do not receive the fixed allowance and attendance fees established for board directors in their capacity as such.

Board directors' fixed remuneration for carrying out their executive functions is determined in line with the Remuneration Policy for Board Directors for the 2022-2024 period and in accordance with the stipulations of their respective contracts

For 2022, the gross fixed salary remuneration of the four Executive Board Directors totals 2,307,499 euros, of which 1,878,241 euros corresponds to the company and 429,258 euros to other companies of the Group.

## A.1.5 Amount and form of any remuneration component in kind that will be accrued in the fiscal year, including but not limited to insurance premiums paid in favor of the director.

External directors receive the following non-monetary compensation, which is generally established for the Company's personnel in the MAPFRE Insurance Group Collective Agreement:

- Life insurance in case of death with an insured capital of 150,253 euros.
- Discounts on products sold by companies belonging to the MAPFRE Group.
- Christmas aift.

Executive directors are entitled to the following social benefits and benefits established in general for the Company's senior management:

- Defined contribution pension commitments described in section A.1.7 below.
- Specific health insurance and medical checkup.
- Burial insurance.





- Life Insurance with an insured capital in case of death or total disability of 400 percent of the fixed remuneration, with a double indemnity clause in case of accidental death.
- The private use of a company vehicle according to the terms and conditions established in the policy for assignment of MAPFRE vehicles.
- Scholarship program for children.

In addition, executive directors, like the rest of the Company's employees, are beneficiaries of other benefits, the main characteristics of which are set forth in the MAPFRE Insurance Group Collective Agreement.

A.1.6 Amount and form of variable components, distinguished by short- and long-term types. Financial and non-financial parameters, these including social, environmental and climate change parameters, selected to determine the variable remuneration in the current year, explanation of the extent to which such parameters relate to the performance of both the board director, the company and its risk profile, and the methodology, time required and techniques envisaged to determine, at year end, the actual degree of attainment of the parameters used in the design of variable remuneration, explaining the criteria and factors applied in terms of the time required and methods for verifying the effective fulfillment of the performance conditions, or any other type of conditions to which the accrual and vesting of each variable remuneration component was linked.

It indicates in monetary terms the range of the various variable components in relation to the degree of compliance with established objectives and parameters, and any maximum monetary amount in absolute terms, if applicable.

As indicated above, only executive board directors receive variable remuneration, three types of which can be distinguished:

## (i) Short-term variable remuneration:

In accordance with the provisions of the Remuneration Policy for Board Directors for the 2022-2024 period, the Group's executive directors form part of the group of senior executives subject to a short-term variable remuneration system based mainly on an annual component linked to the Company's consolidated net profit and the Group's Return on Equity (ROE).

In 2022 this short-term variable remuneration may reach a gross maximum total of 3,429,395 euros, with 2,796,933 euros corresponding to the company and 632,462 euros to other companies in the Group.

This short-term variable remuneration component will depend on the degree of attainment of the Company's annual consolidated net profit target, according to the following scale:

- If the result after taxes and non-controlling interests is less than 50 percent of the objective, the degree of attainment would be 0 percent.
- If the result after taxes and non-controlling interests is 50 percent or more and less than 80 percent of the objective, the degree of attainment would be 50 percent.
- If the result after taxes and non-controlling interests is 80 percent or more and 100 percent or less of the objective, the degree of attainment would be proportional.
- If the result after taxes and non-controlling interests is greater than 100 percent and less than 125 percent of the objective, the degree of attainment would be 100 percent plus two times the excess over 100 percent.
- If the result after taxes and non-controlling interests meets 125 percent or more of the objective, the degree of attainment would be 150 percent.

After applying this scale, the result will be adjusted upwards or downwards by 5 points depending on the achievement of the Return on Equity (ROE) target.

Furthermore, the Remuneration Policy for Board Directors for the 2022–2024 period expressly provided that the Board of Directors may also establish short-term components linked to the fulfillment of specific objectives.

An element linked to two independent objectives has been established for fiscal year 2022: (i) Global Automobile Combined Ratio and (ii) growth percentages of earned premiums and change in charged expenses (excluding Life Savings).

In 2022, this remuneration may reach a gross maximum total of 318,750 euros, with 250,000 euros corresponding to the company and 68,750 euros to other Group companies.



This short-term variable remuneration component will be calculated as the weighted sum of the attainment of the following objectives, weighted at 50 percent each:

- · Global Automobile Combined Ratio:
- If it is less than or equal to the established target, the objective will be considered 100 percent met.
- If it is greater than the target but less than or equal to 99 percent, compliance will be deemed 50 percent.
- If greater than 99 percent, compliance will be deemed 0 percent.
- Joint target of percentage growth in earned premiums and percentage change in charged expenses (excluding life savings):
- If both objectives are met, the objective is considered to be 100 percent met.
- If the target percentage of earned premium growth is greater than the percentage change in charged expenses (excluding life savings), and provided that (i) the differential between the two is maintained and (ii) there is positive growth in earned premiums, attainment will be 50 percent.

The short-term variable remuneration, which is paid, in all cases, in cash, is approved annually by the Board of Directors after the report by the Appointments and Remuneration Committee.

The evaluation of the effective degree of attainment of the objectives established for short-term variable remuneration is based on the annual accounts for the year prepared by the Board of Directors. The corresponding settlement, if applicable, will generally be made in the first quarter of the following year.

On February 9, 2022, the Board of Directors, acting on the recommendation of the Appointments and Remuneration Committee, approved an extraordinary Medium- and Long-Term Incentive Plan, non-cumulative and multi-year, for key executives of the MAPFRE Group, including executive

The Plan's purpose is to align the interests of the management team with the Company and its Strategic Plan, linking their compensation to the creation of value for MAPFRE's shareholders and the sustainable achievement of strategic objectives.

The Plan is composed of three overlapping cycles with a three-year target measurement period each: 2022-2024, 2023-2025, and 2024-2026.

The Plan incentives are linked to the fulfillment of the objectives, both financial and non-financial, established for each of the cycles into which the Plan is divided and, in general and except for special, expressly established cases of the beneficiary's dissociation with the Group, to the maintenance of the relationship until the date of completion of each cycle.

The incentive corresponding to each cycle will be paid partially in cash and partially through the delivery of MAPFRES A. shares, with a deferral in both cases of 60 percent over a period of three years, by third parts.

The executive directors must maintain ownership of all the shares for a maximum period of two years from the date of delivery of the shares.

The Company's Board of Directors, at the proposal of the Appointments and Remuneration Committee, shall determine the objectives for each cycle and establish at the beginning of each one, the amounts of cash and MAPFRE shares to be received, if any, by each executive director, provided that the established objectives are met.

The Remuneration Policy for Board Directors for the 2022-2024 period, as submitted to the Annual General Meeting by the Board of Directors, establishes a total of 2,394,882 shares as the maximum number of shares that may be distributed as a result of the Plan's impleme

The calculation and determination of the incentive will be carried out within thirty days following the approval by the General Shareholders' Meeting of the Company of the Consolidated Annual Accounts of MAPFRE corresponding to the year in which the corresponding cycle ends, and will be subject to compliance

- (i) Maintaining an active employment or commercial relationship with the MAPFRE Group during the term of the Plan, and
- (ii) that the Company is not making a loss according to the latest approved financial statements.

The objectives of the first overlapping cycle (2022-2024) refer to (j) relative Total Shareholder Return (TSR) (comparison between MAPFRE's TSR and the TSR of the group of companies comprising the Eurostoxx Insurance in the Plan's measurement period), the weighting of which is 40 percent, (ii) average Return on Equity (ROE), the weighting of which is is 30 percent, (iii) average Non-Life Global Combined Ratio, with a weighting of 20 percent, and (iv) objectives linked to sustainability, with a weighting of 10 percent.





The calculation rule to determine the incentive for the first cycle, 2022-2024, is as follows:

Once the weighted sum of attainment of the objectives is determined, if attainment is greater than or equal to 0 percent and up to 135 percent, the
percentage of final attainment will be proportional. The limit is 135 percent.

If the assumptions of maximum compliance with the Plan for the first cycle, 2022-2024, were to be met: (i) the amount in cash could reach a total of a total gross amount of 1,721,250 euros, with 1,350,000 euros corresponding to the Company and 371,250 euros to other Group companies; and (ii) the amount in shares could reach a total of 957,953 shares, with 751,336 shares corresponding to the Company and 206,617 shares to other Group companies.

To avoid excessive assumption of risk, the percentage of the variable element (short, medium and long-term) in relation to the executive directors' fixed remuneration must not exceed 100 percent.

Finally, as indicated in the previous section, short, medium and long-term variable remuneration will be subject to deferral rules and malus and clawback dauses as described in section A.1.2 above.

A.1.7 Principal characteristics of the long-term savings systems. The information will include the contingencies covered by the system, if it is of definite contribution or benefit, the annual contribution to be made to the defined contribution systems, the benefit to which the beneficiaries are entitled in the case of defined benefit systems, the conditions for consolidation of the board directors' economic rights and their compatibility with any type of payment or indemnification for termination or early termination, or arising from the termination of the contractual relationship, in the terms provided, between the company and the board director.

it must be indicated whether or not the vesting or accrual of any of the long-term savings plans is linked with the attainment of specific objectives or parameters related to the long and short-term performance of the board director.

Executive directors, in their capacity as members of the Group's management team, are beneficiaries of the following pension commitments for defined contributions in the event of retirement, death or permanent disability, commitments externalized through group life insurance policies:

(i) Life insurance through which the Company and other Group companies undertake to pay annually, as a premium, 75 percent—with a limit of 102.5 percent of the premium for the previous year—(in the case of the Chairman and the First Vice Chairman) or 20 percent (for the other executive directors) of the director's gross annual compensation, premiums which are expected to amount to 1,389,886 euros in 2022.

The economic rights of all executive directors derived from the insurance policies that implement these commitments are vested.

(ii) Supplemental life insurance, in favor of the First Vice-Chairman, whereby the Company undertakes to pay annually a fixed premium for a specified period, the maximum amount of which will be €400,000 in 2022.

The economic rights of the insurance policy shall only be considered as vested rights, and therefore, shall be considered accrued, in the event of the occurrence of the covered contingencies (retirement, permanent disability, and death), as well as in the event of unfair dismissal or termination of the relationship by MAPFRE for reasons not attributable to the insured.

(iii) Supplemental life insurance, in favor of all executive directors, except for the Chairman and the First Vice-Chairman, whereby the Company and other Group companies undertake to pay annually a constant periodic premium for each director ranging from 545,298 euros to 600,000 euros, a premium that is expected to amount to 1,145,298 euros in 2022.

The economic rights of the insurance policy shall only be considered as vested rights in the cases indicated in (ii) above.

In addition, executive directors, like the rest of the Company's employees, are beneficiaries of the MAPFRE Employment System Pension Plan and of a savings insurance policy and a mixed savings insurance policy, the main characteristics of which are set forth in the MAPFRE Insurance Group Collective Agreement.

There is no incompatibility of the rights accrued and vested by the pension commitment systems described above with any type of compensation for early termination or termination of the contractual relationship between the company and the director.



A.1.8 Any type of payment or indemnification due to early termination or dismissal, or arising from the contractual relationship between the company and the board director under the terms provided between the company and the board director. whether at the behest of the company or the board director, as well as any agreements such as agreements for exclusivity, post-contractual non-competition and permanence or loyalty, which give the board director the right to any type of payment.

In the case of external board directors, there is no indemnification agreed or paid if they terminate their functions as board directors.

In the case of executive board directors, the termination of their role implies lifting the suspension of the relationship prior to their appointment as such. Early termination of the previous relationship entails indemnification under the terms established in the workers' statute in relation to unfair dismissal, except where there is good cause for dismissal.

A.1.9 Indicate the terms and conditions that must be included in the contracts of people who perform senior management functions as executive board directors. This information should cover aspects such as duration, limits to compensation amounts, continuity of service clauses, notice periods, as well as the amount paid in lieu of this notice period, and any other clauses related to hiring bonuses, indemnification or financial protection in the event of early termination or the conclusion of the

the company and the executive board director. Include non-compete agreements or accords, exclusivity, non-separation or loyalty and post-contractual non-competition, unless they have been indicated in the previous paragraph.

The commitment must be exclusive.

There are no contractual conditions relating to post-contractual non-compete agreements or continuity of service, or clauses relating to signing bonuses.

The term of the contracts of the executive directors is related to their time as an executive director. Removal from this position entails the lifting of the suspension of the relationship prior to the appointment as such.

Once the special senior management employment relationship has been resumed, if the Company decides to unilaterally terminate the senior management contract, maintaining the previous common employment relationship in force, or in the event that the common employment relationship is also terminated, at least three months' notice must be given.

The expiration on the date of maturity of this previous relationship will not lead in itself to any economic right, without prejudice to the right of the Board of Directors to agree, on the recommendation of its Chairman and the Appointments and Remuneration Committee, extraordinary bonuses based on performance during their career.

Except where there is good cause for dismissal, the early termination of the previous relationship will entail indemnification under the terms established in the Workers' Statute in relation to unfair dismissal.

Contracts governing the prior relationship establish the termination of this relationship as on January 1 of the year after which the board director reaches the age of 60, unless annual extensions are implemented at the initiative of the company until, at most, the date on which the executive reaches the age of 65. The termination on the date of its expiration of the previous relationship shall not in itself entail any economic right, unless the company chooses not to extend the contract until the age of 65, in which case the board director would receive indemnification up to one monthly payment for the number of months remaining until they reach the aforementioned age.

A.1.10The type and estimated amount of any other supplementary remuneration that shall be accrued by the board directors in the current fiscal year in compensation for services rendered other than those involved in their position.

Board directors will receive no remuneration whatsoever for services other than those involved in their responsibilities as board directors or executive functions, if applicable, with the exception of (i) Ms. Rosa María García García, who is a member of MAPFRE's Technology, Innovation and Transformation Council, for which she will receive an attendance allowance of 7,500 euros per meeting; and (ii) Mr. Alfonso Rebuelta Badias, who is a member of the MAPFRE GLOBAL RISKS Council, for which he will receive 35,000 euros in 2022.



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available on	direct link to the document presenting the current compensation policy for the company that should be
https://www.mapfre.c	the company's website.
	com/media/accionistas/2020/10-politica-remuneracion-consejeros-2020-2022.pdf
	ne data provided in section 8.4, explain how the vote of the shareholders at the Annual General Meeting at which the rt on remuneration for the previous fiscal year was submitted to vote on an advisory basis was taken into consideration
meeting of the Annua oorsideration of the re 2022, as well as the re the taking-up and pur Companies of the Spa securities and insuran remuneration practice. In this regard, the Re	n B.4, the annual report on remuneration for fiscal year 2020 was approved with the support of 89.38 percent of the votes cast in the I General Meeting held on March 12, 2021. The Remuneration Policy for Board Directors for the 2022-2024 period was prepared in esults of the last vote at the Annual General Meeting, the aforementioned report, and the Remuneration Policy for Board Directors 2020-egulations established in the Companies Act, the European Commission Delegated Regulation 2015/35 supplementing Directive 2009/138 or suit of the business of insurance and reinsurance (Solvency II), and the recommendations of the Good Governance Code for Listed nish National Securities and Exchange Commission. It was also based on the recommendations of the competent supervisory bodies of the center and the practices of IBEX 35 companies and international insurance groups, in accordance with which the Company's is have the approval of a very significant majority of the shareholders.  Muneration Policy for Board Directors for the 2022-2024 period shares the general principles and main characteristics of the policies in s, its main change being the modification of the medium-term variable remuneration in the terms described in section A.2 above.
rorce in previous year	s, is: main change being the modification of the mealum-term variable remuheration in the terms described in section A.2 above.



## B. GENERAL SUMMARY OF HOW THE COMPENSATION POLICY WAS APPLIED DURING THE CLOSED FINANCIAL YEAR

B.1.1 Explain the process that was followed to apply the compensation policy and determine the individual remuneration indicated in section C of this report. This information shall include the role played by the remuneration committee, the decisions taken by the

where appropriate, the identity and role of external advisers whose services have been used in the process of applying the compensation policy in the closed fiscal year.

At the proposal of the Appointments and Remuneration Committee, the Board of Directors unanimously approved the items and amounts assigned to each of the directors for the 2021 fiscal year at its meeting held on February 10, 2021.

Regarding the short-term variable remuneration for executive board directors, at the close of the 2021 fiscal year, the amount was determined based on the degree of attainment of the objectives in relation to the consolidated net profit obtained by the Company, Return on Equity (ROE) and Combined Global Non-Life Ratio for the 2021 fiscal year.

Finally, for medium-term variable remuneration, once fiscal year 2021 ended, its amount was determined based on the degree of attainment of the Earnings per are (EPS), the Total Shareholder Return (TSR), the Return on Equity (ROE), and the Transformation Index (TI) in the measurement period from January 1, 2019, to December 31, 2021.

B.1.2 Explain any deviations from the established procedure for the application of the compensation policy that have occurred during the fiscal year.

There has been no deviation from the procedure established for the application of the remuneration policy in fiscal year 2021.

B.1.3 State whether any temporary exceptions to the compensation policy have been applied. If applied, explain the exceptional circumstances that led to the application of these exceptions, the specific components of the compensation policy affected, and the reasons why the company considers that these exceptions have been necessary to serve the long-term interests and sustainability of the company as a whole or to ensure its viability. Also quantify the impact of the application of these exceptions on the remuneration of each director during the year.

No temporary exception to the Remuneration Policy for Board Directors has been applied in 2021.

B.2. Explain the various actions adopted by the company related to the remuneration system and how they have contributed to reducing exposure to excessive risk and adapting it to the long-term objectives, values and interests of the company, including a reference to measures provided to guarantee that the compensation policy gave due consideration to the long-term results of the company and reached an adequate balance between the fixed and variable remuneration components, which measures were adopted with regard to the categories of personnel whose professional activities have a material effect on the risk profile of the company, which measures were adopted to avoid conflicts of interest, if applicable.

In accordance with the Remuneration Policy for Board Directors for the 2020-2022 period, in force in fiscal year 2021, the fixed and variable components (short, medium and long-term) of the remuneration package must be balanced in such a way that the fixed component constitutes a sufficiently large part of the total remuneration, thus enabling the application of a completely flexible policy with regard to the variable components of the remuneration package, including the possibility of not paying these. To avoid the excessive assumption of risk, the percentage of the variable component with respect to the fixed remuneration should not exceed 150 percent.

For the purpose of an appropriate balance between fixed and variable components, the Company used the remuneration practices of IBEX 35 companies as its





On the other hand, relevant personnel and other persons who perform key functions or whose professional activity has a material impact on the Company's risk profile have had a variable remuneration system linked to the achievement of pre-set objectives directly linked to the strategic plans and also subject to deferral rules. In particular, in 2021, the Company's executive board directors were part of the Medium-Term Incentive Plan 2019–2021, an extraordinary, multi-year, non-vested plan whose objectives—Earning per Share (EPS), Total Shareholder Return (TSR), Return on Equity (RCE), and the Transformation Index—were generally pegged to averages of a period of three years, so that it is only possible to obtain the remuneration through management that generates results and business models that are sustainable over time.

Lastly, during the 2021 fiscal year, the rules for deferral of short, medium and long-term variable remuneration, the malus and clawback clauses and the measures to avoid conflicts of interest under the terms described in sections A.1.1 and A.1.2 above have been applicable.

B.3. Explain how the remuneration accrued and consolidated in the year complies with the provisions of the current compensation policy and, in particular, how it contributes to the sustainable and long-term performance of the company.

Also report on the relationship between the remuneration obtained by board directors and the company's results or other measures of performance, in the short- and long-term, explaining where applicable how variations in the company's performance have affected the variation in the remuneration for board directors,

including accrued payments that have been deferred, and how these contribute to the company's short- and long-term results.

As indicated in section B.2 above, the Annual General Meeting approved, at its meeting held on March 13, 2020, the Remuneration Policy for Board Directors for the period 2020–2022. Said policy provides for the existence of fixed remuneration components and, in the case of executive board directors, short-, medium- and long-term variable components, the characteristics of which are established therein.

All remunerative items for which remuneration has been accrued and vested during the 2021 fiscal year, both by board directors acting as such and by executive board directors, are expressly provided in the policy, without any remuneration being accrued or distributed in the fiscal year for items not provided therein.

As indicated in section A.1.2, only executive board directors receive variable remuneration

The linkage of the main component of short-term variable remuneration to the results of the company has been total in all board directors (100 percent). Therefore, and given the relative importance of this component in remuneration, total linking of the directive to favorable management of the Company has been achieved.

Information regarding the ratio between after-tax results and non-controlling interests of the Company and the average variable annual remuneration for the last three fiscal years is broken down below:

A. Fiscal year 2021

- After-tax result and non-controlling interests of MAPFRE S.A.: 765,190,656 euros.
- Average short-term variable remuneration: 507,808 euros.
- Ratio 0.066 percent

B. Fiscal year 2020:

- After-tax result and non-controlling interests of MAPFRE S.A.: 526,532,677 euros.
- Average short-term variable remuneration: 434,678 euros.
- Ratio 0.083 percent

C. Fiscal year 2019

- After-tax result and non-controlling interests of MAPFRE S.A.: 609,239,000 euros.
- Average short-term variable remuneration: 389,673 euros.
- Ratio 0.064 percent

There is a high correlation between ordinary Company results and the amount of the main component of short-term variable remuneration received by the executive board directors.

In relation to the additional component of short-term variable remuneration, this was quantified based on the achievement of Return on Equity (ROE) and the Global Combined Ratio for the 2021 fiscal year. In this case, this remuneration component is also closely linked to the Company's performance.

With respect to medium- and long-term remuneration, in fiscal year 2019, the Medium-Term Incentive Plan



2016-2018 was settled, the description of which can be consulted in the Annual Report on Remuneration for Board Directors for the 2019 fiscal year, having settled the deferred amounts of said Plan under the terms described in section C of this report.

Likewise, the Medium-Term Incentive Plan 2019-2021 was quantified, an extraordinary, non-vested and multi-year plan approved by the Board of Directors of MAPFRE S.A. in fiscal year 2019, to which the executive directors belonged in their capacity as senior executives, based on the fulfillment of the objectives relating to share value (TSR - Total Shareholder Return and EPS - Earnings per Share), ROE and the Transformation Index (TI) of the Company, with weights between 20 percent and 30 percent, which implies a strong link between this remuneration component and the Company's long-term performance.

Therefore, and in line with the calculation standards for compliance with the objectives indicated in section A.1, medium- and long-term variable remuneration is directly tied not only to the medium- and long-term company results but also to various indicators related to the profitability of the company and its sustainability to avoid any excessive assumption of risk.

B.4. Report on the result of the advisory vote at the Annual General Meeting on the annual report on remuneration for the previous fiscal year, indicating the number of abstentions, negative votes, blank votes, and votes in favor cast:

	Number	% of total
Votes cast	2,481,958,302	92.79
	Number	% of issued
Negative votes	263,305,754	10.61
Votes in favor	2,218,390,443	89.38
Blank votes		0.00
Abstentions	262,105	0.01

B.5. Explain how the fixed elements accrued and vested during the fiscal year for the board directors in their positions as such were determined, their proportion relative to each board director, and how they varied from the prior year.

External board directors received a fixed amount in 2021 as basic remuneration for their membership on the Board of Directors and, as applicable, on the Steering Committee and delegate bodies, which was higher for those who held positions on the Board or chaired its committees. This remuneration was supplemented with other non-monetary remuneration of a general nature established for company personnel.

The amounts relating to these items for fiscal years 2021 and 2020 are indicated below, which have not seen any changes:

- Membership of the Board of Directors: 110,000 euros in 2021 and 2020.
- Vice-Chairman of the Board Lead Board Director: 220,000 euros in 2021 and 2020.
- Membership of the Steering Committee: 10,000 euros plus an attendance allowance of 3,000 euros per meeting in 2021 and 2020.
- Chair of the Audit and Compliance Committee: 68,000 euros in 2021 and 2020.
- Members of the Audit and Compliance Committee: 48,000 euros in 2021 and 2020.
- Chair of the appointments and remuneration Committee: 60,000 euros in 2021 and 2020.
- Members of the appointments and remuneration Committee: 39,000 euros in 2021 and 2020.
- Chair of the Risk Committee: 60,000 euros in 2021 and 2020.
- Members of the Risk Committee: 39,000 euros in 2021 and 2020.
- (ii) Life insurance and other non-monetary benefits.

The external directors have received the same non-monetary compensation described in section A.1.5 above.





(iii) Amounts for membership of the Board of Directors of subsidiary companies.

External board directors who are members of the Board of Directors of subsidiary companies also receive a fixed amount for this membership and, as applicable, for membership of their management committees, under the same conditions described in section A.1.3 above.

- (iv) Relative proportion of the remuneration of each external director out of their total remuneration in 2021:
- Ms. Catalina Miñarro Brugarolas 14.12 percent.
- Mr. José Antonio Colomer Guiu 11.41 percent.
- Ms. Ana Isabel Fernández Álvarez 10.80 percent.
- Ms. María Leticia de Freitas Costa 5.83 percent.
- Ms. Rosa María García García: 7.44 percent.
- Mr. Antonio Gómez Ciria 8.91 percent.
- Mr. Luis Hernando de Larramendi Martínez 10.14 percent.
- Mr. Antonio Miguel-Romero de Clano 11.72 percent.
- Ms. María Pilar Perales Viscasillas 9.46 percent.
- Mr. Alfonso Rebuelta Badías 10.18 percent.
- B.6. Explain how the balances accrued and vested during the closed fiscal year for each of the executive board directors for the performance of their senior management functions were determined, and how they varied from the prior year.

As indicated in section C.1, the gross salary of the executive board directors in fiscal year 2021 totals 2,644,441 euros, of which 2,236,401 euros corresponds to the Company and 408,040 euros to other Group companies.

These amounts were set by the Board of Directors in its meeting on February 10, 2021, on the recommendation of the Appointments and Remuneration Committee, with consideration of the external reports and executive conclusions provided by the Ernst & Young and KPMG consulting firms, as well as the Willis Towers Watson Executive Compensation Survey.

The individual breakdown of the gross balances received by the people that held the position of executive board director in fiscal year 2021 are indicated below, with its variance from the prior fiscal year:

- Antonio Huertas Mejías: 853,357 euros gross in 2021 and 844,908 euros gross in 2020 (increase of 1 percent).
- Ignacio Baeza Gómez: 547,026 euros gross in 2021 and 541,610 euros gross in 2020 (increase of 1 percent).
- José Manuel Inchausti Pérez: 408,040 euros gross in 2021 and 404,000 euros gross in 2020 (increase of 1 percent).
- Francisco José Marco Orenes: 397,122 euros gross in 2021 and 393,190 euros gross in 2020 (increase of 1 percent).
- Mr. Fernando Mata Verdejo 438,896 euros gross in 2021 and 434,550 euros gross in 2020 (increase of 1 percent).
- B.7. Explain the nature and the principal characteristics of the variable elements of the remuneration systems accrued and vested in the closed fiscal year.

## In particular:

a) Identify each of the remuneration plans that governed the different variable forms of remuneration accrued by each of the board directors during the closed fiscal year, including information on their extent, their date of approval, date of implementation, conditions for vesting (if any), accrual periods and term, criteria used to evaluate performance and how this affected the determination of the variable amount accrued, as well as the measurement criteria used, and the time required to be able to adequately measure all the



stipulated conditions and criteria, explaining in detail the criteria and factors applied in terms of the time required and methods for verifying that the performance conditions or any other conditions to which the vesting and accrual of each component of variable remuneration was linked have been effectively met.

- b) In the case of plans involving stock options or other financial instruments, the general characteristics of each plan will include information regarding their conditions both for acquiring unconditional title (vesting) and for enabling the exercise of such options or financial instruments, including the price and period for exercise.
- Each of the board directors, and their category (executive board directors, nominee external board directors, independent external board directors and other external board directors) who are beneficiaries of remuneration systems or plans which include variable remuneration.
- d) If applicable, include information on the applied accrual or postponement periods for payment established and/or the retention/non-disposal periods for any shares or other financial instruments.

Explain the short-term variable elements of the remuneration systems:

The executive board directors have accrued and vested a short-term variable remuneration comprising a main component linked to the company's consolidated net profit and an additional component jointly linked to Return on Equity (ROE) and the Combined Global Non-Life Ratio for the 2021 fiscal year. This remuneration is always paid in cash.

As indicated in section C.1, the accrued and vested short-term variable remuneration of executive board directors for the 2021 fiscal year was overall 2,754,425 euros gross, with 2,312,702 euros corresponding to the company and 441,723 euros to other Group companies.

The amounts shown in section C.1 are composed of 70 percent of the short-term variable remuneration accrued in 2021, as this part is not subject to the malus clause, and 10 percent of the short-term variable remuneration corresponding to 2017, 2018 and 2019 that were deferred (in this case, only the main component of annual variable remuneration) and have been paid in 2021, after the Company verified that the application of the malus clause did not apply.

The short-term variable remuneration of each executive director is approved annually by the Board of Directors following a report from the Appointments and Remuneration Committee, which at the end of the fiscal year also assesses the degree to which the objectives have been me

Short-term variable remuneration for executive board directors accrued from January 1 to December 31, 2021. Once the 2021 fiscal year ended and the annual financial statements for said year were obtained, the effective degree of attainment of the objectives established for short-term variable remuneration was evaluated, in accordance with the provisions of the contractual documentation signed with the executive board directors

The quantification of the main component of the short-term variable remuneration to be paid was determined in accordance with the degree of attainment of the Company's consolidated net profit, budgeted in accordance with the scale of attainment for the fiscal year previously approved by the Board of Directors, as proposed by the Appointments and Remuneration Committee, under the following terms:

- If the result after taxes and non-controlling interests meets less than 40 percent of the objective, the degree of attainment would be 0 percent.
- If the result after taxes and non-controlling interests meets 40 percent or more of the objective, the degree of attainment would be 25 percent.
- If the result after taxes and non-controlling interests meets 50 percent or more of the objective, the degree of attainment would be proportional.
- If the result after taxes and non-controlling interests meets 100 percent or more of the objective, the degree of attainment would be 100 percent.
- If the result after taxes and non-controlling interests meets 105 percent or more of the objective, the degree of attainment would be 110 percent.
- If the result after taxes and non-controlling interests meets 110 percent or more of the objective, the degree of attainment would be 120 percent.





- If the result after taxes and non-controlling interests meets 115 percent or more of the objective, the degree of attainment would be 130 percent.
- If the result after taxes and non-controlling interests meets 120 percent or more of the objective, the degree of attainment would be 140 percent.
- If the result after taxes and non-controlling interests meets 125 percent or more of the objective, the degree of attainment would be 150 percent.

For its part, the quantification of the additional component of the short-term variable remuneration to be paid, which is jointly linked to Return on Equity (RCE) and the Global Combined Ratio for the financial year, was determined in accordance with the degree of attainment of these objectives in accordance with the target for the fiscal year previously approved by the Board of Directors, as proposed by the Appointments and Remuneration Committee.

Regarding deferral of variable remuneration for board directors, the payment of at least 30 percent of the annual variable remuneration will be deferred for a

In addition, the executive board directors' contracts include the reduction (malus) and recovery (clawback) dauses in the terms described in section A.1.2 above.

The Company has no option plans involving stock or other financial instruments.

## Explain the long-term variable elements of the remuneration systems

The executive board directors receive variable medium- and long-term remuneration. These directors are part of the group of beneficiaries of the 2019-2021 Incentive Plan described in section B.3.

The payment from this Plan was subject to the fulfillment of the Plan objectives, as well as remaining within the Group, under the terms set out in that Plan. The incentive shall be partly paid in cash and partly by means of MAPFRE S.A. shares. The receipt of 60 percent of the incentive by each executive board director is deferred for a period of three years, in thirds,

with the deferred part paid in cash and the other part to be paid in shares. The incentive shall be subject to malus or clawback clauses and the shares must be kept for a maximum period of two years, starting from the date on which the shares were delivered.

The quantification of the incentive has depended on the degree of achievement of the objectives referred to Earnings per Share (EPS), whose weighting is 30 percent, Total Shareholder Return (TSR), whose weighting is 20 percent, Return on Equity (ROE), whose weighting is 30 percent, and the Transformation Index (TT), whose weighting is 30 percent.

The rules for calculating the incentive are as follows:

- The fulfillment of the objectives weighted as a whole must reach an average of 50 percent, otherwise there is no entitlement to receive the incentive.
- For any percentage of fulfillment of the objectives between 50 and 80 percent, the degree of attainment of the incentive would be 60 percent.
- If the fulfillment of the objectives is between 80 and 100 percent, the degree of attainment of the Incentive is calculated proportionally.
- If the fulfillment of the objectives is equal to or higher than 100 percent, with an upper limit of 150 percent, the degree of attainment of the incentive corresponds to a fulfillment of 100 percent of the objectives, applying a multiplication coefficient of 2 on the excess fulfillment above 100 percent.
- For any percentage of fulfillment of the objectives above 150 percent, the degree of attainment would be 200 percent.

The Remuneration Policy for board directors for the period 2019-2021 established a total of 2,586,212 shares as the maximum number of shares to be distributed for this purpose.

The quantification of the 2019-2021 Medium-Term Incentive Plan has been determined based on the degree of attainment of the plan's objectives, and no compensation has been accrued or vested because the minimum degree of attainment of the objectives has not been reached.

B.8. Indicate whether there has been any reduction of or claims for the return of specific accrued variable components, in the first case, when payment of non-vested amounts is deferred or, in the second case, vested and paid, based on data which was



clearly demonstrated as inaccurate at a later date. Describe the amounts reduced or returned due to the application of reduction (malus) or return (clawback) clauses, why they were applied and the fiscal years involved.

No remuneration amount has ever been reduced or claimed for any reason.

8.9. Explain the principal characteristics of the long-term savings plans whose amount or annual equivalent cost appear in the tables in section C, including retirement and any other survival benefit provision that is financed in whole or part by the company, whether provided internally or externally, indicating the type of plan, whether it is a defined contribution or defined benefit plan, the situations that it covers and the conditions for vesting in any type of indemnification due to early cancellation or termination of the contractual relationship between the company and the board director.

During fiscal year 2021, the executive directors were beneficiaries of the same long-term savings systems in force described in section A.1.7 above, except for the supplementary life insurance in force in 2021, in favor of the Chairman, whereby the Company undertook to pay a fixed annual premium of 300,000 euros gross plus a variable premium of up to 300,000 euros gross depending on the attainment of the budgeted consolidated result. The Board of Directors of the Company, following a report from the Appointments and Remuneration Committee, resolved to terminate the insurance policy on June 30, 2021.

B.10. Explain, if applicable, the indemnifications or any other type of payment related to early cancellation, whether at the behest of the company or the director, or the termination of the contract under the terms provided therein, accrued and/or received by the directors during the closed fiscal year.

Due to the termination of Mr. Francisco José Marco Orenes' contract in 2021, a payment has been accrued in his favor for a total amount of 745,748 euros gross.

Additionally, under the provisions of clause 4.4 of the Remuneration Policy for Board Directors for the 2020-2022 period, which provides, on an extraordinary basis, the possibility of granting bonuses based on performance during one's professional career, the Board of Directors, at the proposal of the Appointments and Remuneration Committee, agreed to grant an extraordinary bonus to Mr. Francisco José Marco Crenes in the amount of 375,000 euros gross

B.11. Indicate whether any significant modifications were made to the contracts of those individuals that held senior management positions as executive directors, and if so, explain them. Also, explain the principal conditions of the new contracts signed with executive directors during the fiscal year, unless they have been explained in section A.1.

In 2021, Mr. Antonio Huertas Mejfas' contract was amended to eliminate the pension commitment described in section B.9 above, and Mr. Ignacio Baeza Gómez's contract was modified to incorporate the supplementary life insurance described in section A.1.7 above, whereby the Company undertakes to pay an annual fixed premium for a determined period and whose maximum amount in 2021 was 400,000 euros.

With the exception of the foregoing, there have been no significant changes in the contracts of the other members who carry out C-Suite functions as board directors.

B.12. Explain any supplementary remuneration earned by the board directors for services rendered other than those inherent to their

No board director has performed any services other than those involved in their responsibilities as directors or executive functions, if applicable, with the exception of those performed by Ms. Rosa María García García for her membership of MAPFRE's Technology, Innovation and Transformation Advisory Board, for which she received 20,000 euros; and (ii) Mr. Alfonso Rebuelta Badias for his membership of the MAPFRE GLOBAL RISKS Advisory Board, for which he received 35,000 euros.



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	ain any remuneration derived from the concession of advance payments, loans or guarantees, specifying the interest rate, their ntial characteristics and the amounts returned and any obligations undertaken on their behalf by way of a guarantee.	
None of the	Group companies have granted any payments in advance or loans to board directors, or provided guarantees on their behalf.	_
	ide details on the remuneration in kind accrued by the directors during the fiscal year, briefly explaining the nature of the rent salary components.	
	year 2021, the board directors were beneficiaries of social security benefits that are also in place for the 2022 fiscal year, under the terms already section A.1.5.	
direc	ain the remuneration earned by board directors by virtue of the payments made by the company to a third party for which the stors render services, when such payments are intended to compensate the board directors for the services provided to the pany.	
No such rem	uneration was earned under this item during 2021.	_
espe gran appl their	group company that pays it, including all benefits in any form, such as when it is considered a related-party transaction, and cially when it significantly affects the accurate reflection of the total remuneration accrued by the director. Explain the amount ted or pending payment, the nature of the consideration received and the reasons why it would have been considered, if cable, that it does not constitute remuneration of the director for their status as such or in consideration of the performance of executive duties, and whether or not it has been considered appropriate to be included among the amounts accrued under er items" in section C.	
There were		_
	to other remuneration items than the ones cited above in fiscal year 2021.	
	to other remuneration items than the ones cited above in fiscal year 2021.	
	to other remuneration items than the ones cited above in fiscal year 2021.	
	to other remuneration items than the ones cited above in fiscal year 2021.	
	to other remuneration items than the ones cited above in fiscal year 2021.	
	to other remuneration items than the ones cited above in fiscal year 2021.	
	to other remuneration items than the ones cited above in fiscal year 2021.	
	to other remuneration items than the ones cited above in fiscal year 2021.	
	to other remuneration items than the ones cited above in fiscal year 2021.	
	to other remuneration items than the ones cited above in fiscal year 2021.	
	to other remuneration items than the ones cited above in fiscal year 2021.	

C. BREAKDOWN OF THE INDIVIDUAL REMUNERATION EARNED BY EACH BOARD DIRECTOR	ION EARNED BY EACH BOARD DI	RECTOR
Name	Type	Vesting period fiscal year 2021
Mr. ANTONIO HLERTAS MEJÍAS	Chairman and CEO	From 1/1/2021 to 12/31/2021.
Mr. IGNACIO BAEZA GÓMEZ	Executive Vice Chairman	From 1/1/2021 to 12/31/2021.
Ms. CATALINA MIÑARRO BRUGAROLAS	Independent Vice Chairwoman	From 1/1/2021 to 12/31/2021.
MR. JOSÉ MANUEL INCHAUSTI PÉREZ	Executive Vice Chairman	From 1/1/2021 to 12/31/2021.
MR. JOSÉ ANTONIO COLOMER GUIU	Independent Board Director	From 1/1/2021 to 12/31/2021.
Ms. ANA ISABEL FERNÁNDEZ ÁLVAREZ	Independent Board Director	From 1/1/2021 to 12/31/2021.
Ms. ROSA MARÍA GARCÍA GARCÍA	Independent Board Director	From 1/1/2021 to 12/31/2021.
Mr. ANTONIO GÓMEZ CIRIA	Independent Board Director	From 1/1/2021 to 12/31/2021.
MS. MARÍA LETICIA DE FREITAS COSTA	Independent Board Director	From 1/1/2021 to 12/31/2021.
Mr. LUIS HERNANDO DE LARRAMENDI MARTÍNEZ	Nominee Director	From 1/1/2021 to 12/31/2021.
Mr. FRANCISCO JOSÉ MARCO ORBNES	Executive Board Director	From 1/1/2021 to 12/31/2021.
Mr. FERNANDO MATA VERDEJO	Executive Board Director	From 1/1/2021 to 12/31/2021.
Mr. ANTONIO MIGLEL-ROMERO DE CLAND	Nominee Director	From 1/1/2021 to 12/31/2021.
MS. MARÍA DEL PILAR PERALES VISCASILLAS	Independent Board Director	From 1/1/2021 to 12/31/2021.
Mr. ALFONSO REBUELTA BADÍAS	Norrinee Director	From 1/1/2021 to 12/31/2021.

C.1. Complete the following tables on the individual remuneration for each of the directors (including the remuneration for executive functions) earned during the year.

a) Remuneration from the company that is the subject of this report:

Total fiscal Total fiscal year 2020	1,780 1,698	1,188 1,082	304 238		281 275	218 218	169	151 151	110 110	174 168	1,945	870 816	221 215	158 158	151 151			7		
Other year	12	71	2		2	1	8	2		8	420	19	2		2					
Compensation											713									
Long-term variable remuneration																				
Short-term variable remuneration	915	220									415	412								
Salary	823	247									397	439								
membership of Board committees			70		157	107	93	88		49			26	48	39	Domarke	Vernaliks			
Travel, subsistence and accommodation allowances			12		12					12			12							
Fixed			220		110	110	110	110	110	110			110	110	110					
Name	Mr. ANTONIO HLERTAS MEJÍAS	Mr. IGNACIO BAEZA GÓMEZ	MS. CATALINA MINARRO BRUGAROLAS	MR. JOSÉ MANJEL INCHAUSTI PÉREZ	MR. JOSÉ ANTONIO COLOMER GUIU	Ms. ANA ISABEL FERNÁNDEZ ÁLVAREZ	Ms. ROSA MARÍA GARCÍA GARCÍA	Mr. ANTONIO GÓMEZ CIRIA	MS. MARÍA LETICIA DE FREITAS COSTA	Mr. LUIS HERNANDO DE LARRAMENDI MARTÍNEZ	Mr. FRANCISCO 30SÉ MARCO ORBNES	Mr. FERNANDO MATA VERDEJO	Mr. ANTONIO MIGLEL-ROYERO DE CLANO	MS. MARÍA DEL PILAR PERALES VISCASILLAS	Mr. ALFONSO REBUELTA BADÍAS					

# ii) Table of remuneration system movements based on shares and gross profits from shares or vested financial instruments.

2021	s sections				
struments fiscal year	No. of equivalent shares				
Financial instruments at the end of the fiscal year 2021	No. of instruments				
Expired but not exercised instruments	No. of instruments				
	Gross profits from shares or vested financial instruments (thousands €)				
n fiscal year	Price of vested shares	00'0	000	00'0	00'0
Financial instruments vested in fiscal year	No. equivalent/ves ted shares				
Financial in	No. of instruments				
Financial instruments granted during fiscal year 2021	No. of equivalent shares				
Financial in grantec fiscal ye	No. of instruments				
ments at the e fiscal year	No. of equivalent shares	775,864	560,346	387,932	387,932
Financial instruments at the beginning of the fiscal year 2021.	No. of instruments	775,864	560,346	387,932	387,932
	Name of Plan	Medium-Term Incentive Plan 2019-2021 with delivery of shares	Medium-Term Incentive Plan 2019-2021 with delivery of shares	Medum-Term Incentive Plan 2019-2021 with delivery of shares	Medum-Term Incentive Plan 2019-2021 with delivery of shares
	Name	Mr. ANTONIO HLERTAS Mejias	Mr. IGNACIO BAEZA GÓVEZ	Mr. Prancisco josé marco grenes	Mr. Fenando Mata Verdejo



As indicated in section B.7, the previous board directors who are beneficiaries of the Medium-Term Incentive Plan 2019-2021 with delivery of shares have not received any incentive because the degree of achievement regarding the objective outlined in the aforementioned plan has not been achieved.

Remarks

Long-term savings systems. î

Name	Remuneration by vesting of rights to savings systems
Mr. ANTONIO HLERTAS MEJÍAS	025
NY. IGNACIO BAEZA GÓNEZ	497
Mr. PRANCISCO JOSÉ MARCO CRENES	4,852
Mr. FERNANDOMATA VERDEJO	160

	Contri	Contribution during the year made by the company (thousands of euros)	de by the company (thouse	ands of euros)		Amount of accumulated f	Amount of accumulated funds (thousands of euros)	
Neme	Savings systems with vested economic rights	ith vested	Savings systems without vested economic rights	ithout vested	Savings systems with vested economic rights	ith vested	Savings systems without vested economic rights	thout vested
	Fiscal year 2021	Fiscal year 2020	Fiscal year 2021	Fiscal year 2020	Fiscal year 2021	Fiscal year 2020	Fiscal year 2021	Fiscal year 2020
M. ANTONIO HUERTAS MEJÍAS	570	252	009	1,200	2,785	5,126	8,240	2,5
Mr. IGNACIO BAEZA GÓMEZ	497	484	400		3,617	3,058	400	
MR. JOSÉ MANUEL INCHAUSTI PÉREZ					242	806		
Mr. FRANCISCO JOSÉ MARCO CRENES	506	145		753	2'832	026		3,1

,540

## ANNUAL REPORT ON THE REMUNERATION OF DIRECTORS OF PUBLICLY TRADED COMPANIES

	Contri	Contribution during the year made by the company (thousands of euros)	de by the company (thousa	inds of euros)		Amount of accumulated fi	Amount of accumulated funds (thousands of euros)	983
Name	Savings systems with economic rights	ith vested	Savings systems without vested economic rights	thout vested	Savings systems with vested economic rights	th vested	Savings systems without vested economic rights	thout vested
	Fiscal year 2021	Fiscal year 2020	Fiscal year 2021	Fiscal year 2020	Fiscal year 2021	Fiscal year 2020	Fiscal year 2021	Fiscal year 2020
Mr. FERNANDO MATA VERDEJO	160	152	545	S45	1,173	1,037	2,858	2,290

Remarks

iv) Breakdown of other items

Name	Item	Amount of remuneration
Mr. ANTONIO HUERTAS MEJÍAS	Life insurance premiums	又
Mr. IGNACIO BAEZA GÓMEZ	Life insurance premiums	18
MS. CATALINA MIÑARRO BRUGAROLAS	Life insurance premiums	
MR. JOSÉ AVTONIO COLOMER GUIU	Life insurance premiums	
Ms. ANA ISABEL FERNÁNCEZ ÁLVAREZ	Life insurance premiums	
Mr. ANTONIO GÓMEZ CIRIA	Life insurance premiums	
MS. MARÍA LETICIA DE FREITAS COSTA	Life insurance premiums	
Mr. LUIS HERWANDO DE LARRAMENDI MARTÍNEZ	Life insurance premiums	,
Mr. FRANCISCO JOSÉ MARCO ORENES	Life insurance premiums	71
Mr. FERNANDO MATA VERDEJO	Life insurance premiums	SI
Mr. ANTONIO MIGLEL-ROMERO DE CLANO	Life insurance premiums	e





## ANNUAL REPORT ON THE REMUNERATION OF DIRECTORS OF PUBLICLY TRADED COMPANIES

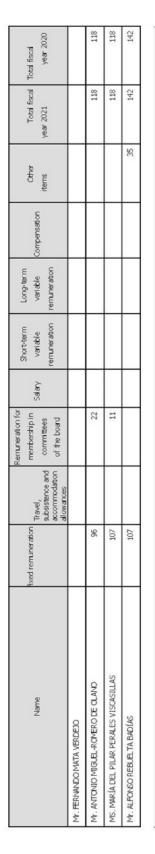
Item Amount of remuneration	4	Remarks	
Name	Nr. ALFONSO REBUELTA BADÍAS Life insurance premiums	Remarks	

Remuneration to the directors of the listed company for their membership in the administrative bodies of its subsidiaries:

Remuneration in cash (thousands of €)

			Remuneration for		Charet towns	I one borns				
Name	Fixed remmeration	Travel, subsistence and accommodation allowances	membership in committees of the board	Salary	variable variable remuneration	variable remuneration	Compensation	Other	Total fiscal year 2021	Total fiscal Total fiscal 2021 year 2020
Mr. ANTONIO HLERTAS MEJÍAS										
Mr. IGNACIO BAEZA GÓVEZ										
MS. CATALINA MIÑARRO BRUGAROLAS	8		11						107	107
MR. JOSÉ MANJEL INCHAUSTI PÉREZ				408	442	45		31	976	598
MR. JOSÉ ANTONIO COLOMER GUIU	48								48	48
Ms. AVA ISABEL FERVÁNCEZ ÁLVAREZ	%								96	96
Ms. ROSA MARÍA GARCÍA GARCÍA	48								48	48
Mr. ANTONIO GÓMEZ CIRIA	8		11						107	101
MS. MARÍA LETICIA DE FREITAS COSTA	29								29	89
Mr. LUIS HERNANDO DE LARRAMENDI MARTÍNEZ	107		11						118	118
Mr. FRANCISCO 30SÉ MARCO ORBNES										

## DIRECTORS OF PUBLICLY TRADED COMPANIES ANNUAL REPORT ON THE REMUNERATION OF



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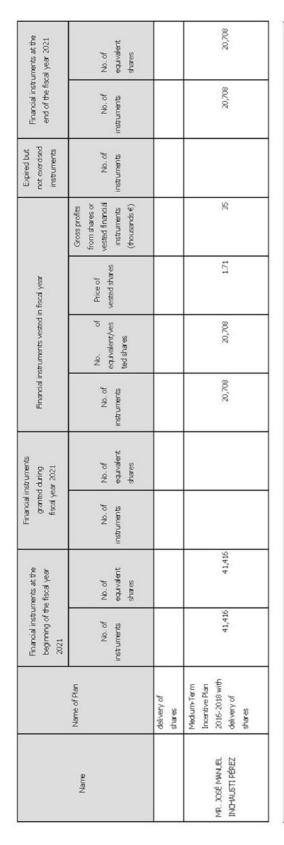
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Remarks

		Financial instruments at the beginning of the fiscal year 2021	ments at the e fiscal year	Financial in granted fiscal ye	Financial instruments granted during fiscal year 2021	Financial in	Financial instruments vested in fiscal year	n fiscal year		Expired but not exercised instruments	Financial instruments at the end of the fiscal year 2021.	al year 2021
Name	Name of Plan	No. of instruments	No. of equivalent shares	No. of instruments	No. of equivalent shares	No. of instruments	No. of equivalent/ves ted shares	Price of vested shares	Gross profits from shares or vested financial instruments (thousands €)	No. of instruments	No. of instruments	No. of equivalent shares
Mr. JOSÉ MANJEL INCHAUSTI PÉREZ	Plan Medium-Term Incentive 2019-2021 with	474,138	474,138					0.00				



## DIRECTORS OF PUBLICLY TRADED COMPANIES



As indicated in section B.7, Mr. José Manuel Inchausti Pérez, beneficiary of the Medium-Term Incentive Plan 2019-2021 with delivery of shares, has not received any incentive because the degree of attainment outlined in said Plan was not achieved.

Remarks

Long-term savings systems. î

Remuneration by vesting of rig savings systems	
Name	MR. JOSÉ MANJEL INCHAUSTI PÉREZ

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Remuneration by vesting of rights to

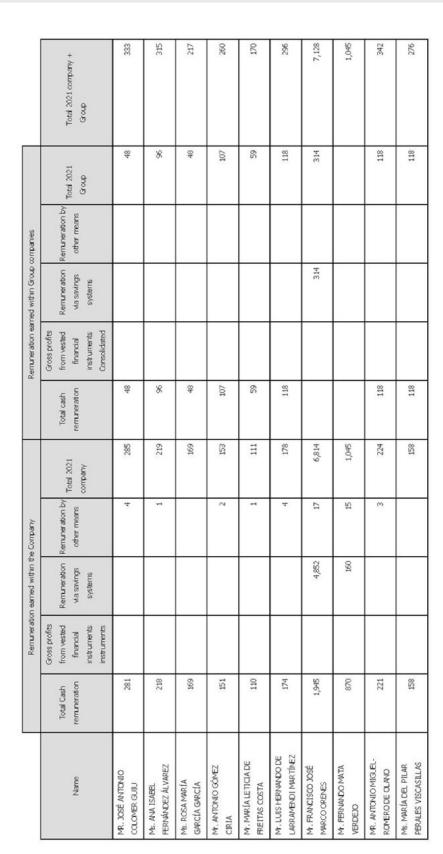
savings systems

Name

				0.			2,272	98				
			thout vested	Fiscal year 2020								
		Amount of accumulated funds (thousands of euros)	Savings systems without vested economic rights	Fiscal year 2021			2,896					
		Amount of accumulated fi	th vested	Fiscal year 2020	748	1,998	866	1,153	494			
			Savings systems with vested economic rights	Fiscal year 2021	768	2,055	1,124	1,517	513			
Τ.		ds of euros)	hout vested	Fiscal year 2020			009			Remarks		
210	40	Contribution during the year made by the company (thousands of euros)	Savings systems without vested economic rights	Fiscal year 2021			009					
		tion during the year made	vested	Fiscal year 2020			157					
	2	Contribu	Savings systems with vested economic rights	Fiscal year 2021			166					
AN COUNTY OF AND COUNTY OF THE			Name		Mr. ANTONIO HUERTAS MEDÍAS	Mr. IGNACIO BAEZA GÓMEZ	MR. JOSÉ MANUEL INCHAUSTI PÉREZ	Mr. FRANCISCO JOSÉ MARCO ORENES	Mr. FERNANDO MATA VERDEJO		ū	

## 2,374 1,703 412 1,137 Total 2021 company + 28 / 34 10 107 1,137 Amount of remuneration The summary must include the amounts corresponding to all remuneration items described in this report that have been earned by directors, in thousands of euros. Total 2021 Remuneration by 10 other means Remuneration earned within Group companies 166 Remuneration via savings systems 33 Gross profits from vested instruments financial 107 956 remuneration Total cash Remarks 2,374 1,703 8 Total 2021 18 1 Remuneration by 75 other means DIRECTORS OF PUBLICLY TRADED COMPANIES Life insurance premiums ANNUAL REPORT ON THE REMUNERATION OF Remuneration earned within the Company Remuneration 570 497 via savings systems Summary of remuneration (thousands of €) Gross profits from vested instruments instruments financial Breakdown of other items 1,780 1,188 8 remuneration Total cash MR. JOSÉ MANJEL INCHAUSTI PÉREZ Mr. IGNACIO BAEZA GÓMEZ MS. CATALINA MIÑARRO Mr. ANTONIO HUERTAS MR. JOSÉ MANLEL Name INCHAUSTI PÉREZ BRUGAROLAS () MEDIAS

## DIRECTORS OF PUBLICLY TRADED COMPANIES ANNUAL REPORT ON THE REMUNERATION OF



## DIRECTORS OF PUBLICLY TRADED COMPANIES ANNUAL REPORT ON THE REMUNERATION OF

Remuneration earned within the Company	earned within	\$	e Company			Remuneration earned within Group companies	ned within Group	companies		
Gross profits from vested Remuneration financial Masavings instruments systems Consolidated	Remuneral via saviny systems	Lo Sp. (a	Remuneration Remuneration by via savings other means systems	Total 2021 company	Total cash remuneration	Gross profits from vested finandal instruments Consolidated	Remuneration wa savings systems	Remuneration Remuneration by via savings other means systems	Total 2021 Group	Total 2021 company + Group
			4	155	142				142	262
6/0/9	20'9	6	8	13,893	1,887	35	480	10	2,412	306,31

Indicate the evolution over the last 5 years of the amount and percentage variation of the remuneration accrued by each of the listed company's directors who have been directors during the year, of the consolidated results of the company and of the average remuneration on a full-time equivalent basis of the employees of the company and its subsidiaries who are not directors of the listed company. C.2.

Remarks

				Total amounts	Total amounts acrued and % annual variation	nual variation			
	Fiscal year 2021	% Change 2021/2020	Fiscal year 2020	% Change 2020/2019	Fiscal year 2019	% Change 2019/2018	Fiscal year 2018	% Change 2018/2017	Fiscal year 2017
Executive directors									
Mr. ANTONIO HUERTAS MEJÍAS	2,374	4.35	2,275	-13.23	2,622	-1.94	2,674	4.01	2,571
Mr. IGNACIO BAEZA GÓMEZ	1,703	7.65	1,582	-4.18	1,651	4.10	1,586	8.26	1,465
MR. 30SÉ MANUEL INCHAUSTI PÉREZ PEREZ	1,137	7.37	1,059	-22.42	1,365	63.87	833	0.00	0

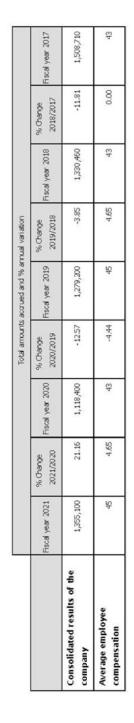


				Total amounts	Total amounts accrued and % annual variation	nual variation			
	Fiscal year 2021	% Change 2021/2020	Fiscal year 2020	% Change 2020/2019	Fiscal year 2019	% Change 2019/2018	Fiscal year 2018	% Change 2018/2017	Fiscal year 2017
M. FRANCISCO JOSÉ MARCO CRENES	7,128	642.50	096	13.48	846	9.73	77.1	1.05	763
Mr. FERNANDO MATA VERDEJO	1,045	6.42	982	10.09	892	3,00	998	14.85	75
External directors.									
MS. CATALINA MIÑARRO BRUGAROLAS	412	1.48	406	-169	413	3.77	398	3.65	488
MR. 30SÉ ANTONIO COLOMER GUIU	333	2.15	326	1.24	322	7.69	662	22.04	245
Ms. ANA ISABEL FERNÁNDEZ ÁLVAREZ	315	0.00	315	4.30	302	7.09	282	19.49	236
MS. MARÍA LETICIA DE FREITAS COSTA	170	-2.30	174	-11.22	196	24.05	158	43.64	011
MS. ROSA MARÍA GARCÍA GARCÍA	217	9.60	198	407.69	33	00'0	0	0.00	0
Mr. ANTONIO GÓMEZ CIRIA	260	0.00	260	11.11	234	00'0	0	0.00	0
M. LUIS HERNANDO DE LARRAMENDI MARTÎNEZ	296	2.42	589	-3.02	298	4.20	286	7.52	997
MR. ANTONIO MIGLEL-ROMERO DE OLANO	342	2.09	SEE	-2.62	344	3.93	331	7.47	80E
NS. MRÍA DEL PILAR PERALES VISCASILLAS	276	00'0	9/2	000	276	5.34	262	0.00	0
Mr. ALFONSO REBUEL TA BADÍAS	297	0.34	296	-0.34	297	0.34	296	7.25	276





## DIRECTORS OF PUBLICLY TRADED COMPANIES ANNUAL REPORT ON THE REMUNERATION OF



The following criteria were used to prepare the table:

- Since the report form in 2017 was different from that of consecutive years, as the "acrued amount" for that year, the recorded amount was the "Total for 2017" from the Annual Report on Board Directors' Remuneration for 2017 plus the contributions to long-term savings systems, subtracting those that were not vested.

Remarks

- In order to calculate "Average employee compensation," we have taken into account (i) personnel and headcount expenses worldwide, excluding executive directors; and (ii) accounting information, including the items of fixed and variable remuneration and social action. On the other hand, the "acqued amount" box for fiscal year 2021 of Mr. Francisco José Marco Orenes, among others, reflects (i) the amount of the accumulated funds of the savings systems whose economic rights were not vested and which have been vested in 2021 as a result of his leaving the Company on December 31 of that year; and (ii) the payments recorded in section B.10 above.



## D. OTHER USEFUL INFORMATION

If there is any relevant aspect regarding the remuneration of directors which has not been covered in the other sections of this report but which should be included to provide more complete and explanatory information about the remuneration structure and practices of the company in relation to its board directors, please provide a brief explanation here.

## [SECTION A.1.1 CONTINUED]

ii) Description of the procedures and entities within the company involved in determining, approving and applying the Remuneration Policy:

MAPFRE is aware of the importance of having a corporate governance system to steer the structure and operations of its management bodies in the interests of the company and its shareholders.

The MAPFRE Board of Directors has implemented regulations that take into account the principles and elements of the corporate governance system and comprise the internal regulations and operations of the Board, the Steering Committee and the Delegate Committees, as well as the rights and duties of the directors in carrying out their functions.

In order to comply with the legal requirements for remuneration of directors and to continue adhering to corporate governance best practices regarding remuneration, the Regulations of the Board of Directors govern the areas related to remuneration of the Board of Directors and the Appointments and Remuneration Committee.

In this regard, it is incumbent upon the Board of Directors, following a favorable report from the Appointments and Remuneration Committee, to adopt decisions relating to the remuneration of directors, within the statutory framework and the remuneration policy approved by the Annual General Meeting, the individual establishment of the remuneration of each director in their capacity as such, and the individual establishment of the remuneration of each director for their executive duties and other conditions that must be respected in their contracts.

The Remuneration Policy for Board Directors for the 2022-2024 period has been submitted by the Board of Directors to the Annual General Meeting, with the prior report of the Appointments and Remuneration Committee, with the favorable vote of all members of both governing bodies.

Additionally, the Policy was prepared by the internal services responsible for compensation and corporate governance, services of a markedly technical nature and whose senior managers do not have the status of board members.

For these purposes, the Company has considered the following external reports:

- KPMG report: "Remuneration of Directors of Listed Companies- 2021 Edition."
- EY report: EY Pay Perspective 2021 "Remuneration of IBEX35 Directors."
- "2021 Executive Survey Report- Spain" by Willis Towers Watson.
- (iii) Procedures contemplated in the remuneration policy to apply temporary exceptions

The Remuneration Policy for Board Directors for the 2022-2024 period provides that the Company's Board of Directors, upon proposal by the Appointments and Remuneration Committee, may agree to apply temporary exceptions to the policy, which shall be limited, in any case, to exceptional situations in which the non-application of the policy is necessary to serve the long-term interests and sustainability of the Company as a whole or to

Only the remuneration components of the compensation of executive directors shall be subject to exceptions, avoiding, in any case, the allocation of guaranteed extraordinary remuneration.

In the event of any circumstances that justify the application of such temporary exceptions, the Appointments and Remuneration Committee, with the opinion of an external third party, if deemed necessary, shall issue a report assessing the circumstances and the specific remuneration subject to its proposal for a temporary exception.

In any case, the Company shall take into consideration the principles of the aforementioned policy and shall duly report, in the corresponding Annual Report on Directors' Remuneration, the temporary exception approved and the exceptional situation that justifies it.



DE VALUERS					
This annual report or	n remuneration was appro	ved by the company's Bo	oard of Directors at its me	eeting on:	
2/9/202	2				
Indicate whether an	y board directors voted ag	ainst the report or abstai	ned.		
[ ] Yes [√] No					

The Consolidated Annual Accounts for MAPFRE S.A., on the preceding pages 1 to xxx herein, and the Consolidated Management Report on the preceding pages xxx to xxx herein, corresponding to the financial year 2021, endorsed in their entirety by the Secretary of the Board, were ratified by the Board of Directors at its meeting held on February 9, 2022. The Board Members declare that, as far as they are aware, the aforementioned accounts have been prepared in accordance with the applicable accounting principles and offer a true and fair view of the equity, financial situation, and results of the Company and the companies comprising the consolidation as a whole. Likewise, the Management Report includes a true and fair view of the development of the results and of the position of the Company and of the Group, and broadly informs, along with the Consolidated Annual Report, of the risks and uncertainties they face.

Mr. Antonio Huertas Mejías	Mr. Antonio Gómez Ciria
Chairmen	Member
Ma Invada Bassa Cónsa	An Late Harmond and Lawrence of Anathra
Mr. Ignacio Baeza Gómez	Mr. Luis Hernando de Larramendi Martínez
1st Vice Chairman	Member
Ms. Catalina Miñarro Brugarolas	Mr. Francisco J. Marco Orenes
2nd Vice Chairman	Member
Mr. José Manuel Inchausti Pérez	Mr. Fernando Mata Verdejo
3rd Vice Chairman	Member
sta vice chairman	Weinsel
Mr. José Antonio Colomer Guiu	Mr. Antonio Miguel-Romero de Olano
Member	Member
Ms. María Leticia de Freitas Costa	Ms. Pilar Perales Viscasillas
Member	Member
Ms. Ana Isabel Fernández Alvarez	Mr. Alfonso Rebuelta Badías
Member	Member
Ms. Rosa M.ª García García	Mr. Ángel Luis Dávila Bermejo
Member	Secretary and Non-Member
	ct and 366.1.2 of the Mercantile Registry Regulations, that (i) Ms. María
	ed the Consolidated Annual Accounts and the Consolidated Management them, neither in writing nor electronically, as a result of them having
attended the meeting via videoconference; and (ii) Mr. Luis Hernando de	e Larramendi has excused himself from attending the meeting, specifically
delegating his representation and vote to Ms. Catalina Miñarro Brugarol	as.
In Madrid, on February 9, 2022.	
Ángel Luis Dávila Bermejo – Secretary of the Board of Directors	
The English version is a translation of the original in Spanish for in	formation purposes only. In case of discrepancy, the Spanish version shall

## 3. Auditor's Report on MAPFRE, S.A. and subsidiaries 2021



## Auditor's Report on MAPFRE, S.A. and subsidiaries

(Together with the annual accounts and consolidated directors' report MAPFRE, S.A. and subsidiaries for the year ended 31December 2021)

(Translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)



KPMG Auditores, S.L. Paseo de la Castellana, 259 C 28046 Madrid

## **Independent Auditor's Report on the Consolidated Annual Accounts**

(Translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

To the Shareholders of MAPFRE, S.A.

## REPORT ON THE CONSOLIDATED ANNUAL ACCOUNTS

We have audited the consolidated annual accounts of MAPFRE, S.A. ("the Parent") and subsidiaries (the "Group"), which comprise the balance sheet at December 31, 2021, the income statement, the statement of comprehensive income, the statement of changes in equity, the statement of cash flows and the notes to the financial statements, all consolidated, for the year then ended

In our opinion, the accompanying consolidated annual accounts give a true and fair view, in all material respects, of the equity and financial position of the Group as at 31 December 2021 and of its financial performance and cash flows, all consolidated, for the year then ended, in accordance with International Financial Reporting Standards as adopted by the European Union (IFRS-EU) and other provisions of the financial reporting framework applicable in Spain.

## **Basis for Opinion**

We conducted our audit in accordance with prevailing legislation regulating the audit of accounts in Spain. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Annual Accounts section of our report.

We are independent of the Group in accordance with the ethical requirements, including those regarding independence, that are relevant to our audit of the consolidated annual accounts in Spain pursuant to the legislation regulating the audit of accounts. We have not provided any non-audit services, nor have any situations or circumstances arisen which, under the aforementioned regulations, have affected the required independence such that this has been compromised.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

IG Auditores S.L., a limited liability Spanish company and a member firm of the KPMG sal organization of independent member firms affiliated with KPMG International Limited, ivate English company limited by guarantee. All rights reserved. eo de la Castellana, 259C - 28046 Madrid



(Translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

## **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in the audit of the consolidated annual accounts of the current period. These matters were addressed in the context of our audit of the consolidated annual accounts as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

## Valuation of mathematical provisions for direct insurance (17,255.9 million of Euros)

See notes 5.15 and 6.13 of the notes to the consolidated annual accounts

## Key audit matter

The Group calculates mathematical provisions for commitments with its policyholders, including some very long-term. Estimating mathematical provisions requires the use of actuarial calculations and methods that employ key assumptions involving a high degree of judgement and uncertainty, among which are the future evolution of mortality, morbidity, administration costs, interest rates, etc.

In addition, the IFRS-EU require that the adequacy of insurance contract liabilities be tested, including life insurance liabilities, in order to determine whether sufficient provision has been made on the basis of projected future cash flows associated with contracts in force, taking into account the most up-to-date assumptions available. These tests also require the use of actuarial methods, where the assumptions used have a significant impact.

The use of inadequate assumptions in actuarial methods can have a significant impact on the consolidated annual accounts, therefore it has been considered a key audit matter.

## How the issue was addressed in our audit

Our audit approach included testing the design and implementation of key controls established by the Group in the process of estimating mathematical provisions, including controls on the definition of key assumptions and on the completeness and accuracy of the data bases used when estimating these provisions.

Our substantive procedures in relation to the mathematical provisions, which were carried out in collaboration with our actuarial specialists consisted primarily of the following:

- Based on our knowledge and experience of the sector, we assessed the reasonableness of the actuarial models and the assumptions used in calculating the mathematical provisions, comparing them to best actuarial practices, regulatory requirements and market trends.
- We have analyzed the reasonability over the amounts accounted for, considering the economic and technical conditions of the insurance contracts and those established in prevailing legislation.
- We have recalculated the actuarial provision for a sample of policies selected on the basis of our risk assessment, having previously tested the databases used in these calculations for integrity and accuracy.

We also assessed the adequacy of the information disclosed in the consolidated annual accounts regarding the mathematical provisions, considering the requirements of IFRS-EU.



(Translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

## Valuation of the provision for non-life direct insurance and reinsurance accepted claims (11,020.8 million of Euros)

See notes 5.15 and 6.13 of the notes to the consolidated annual accounts.

## Key audit matter

The Group recognises the provision for non-life insurance claims to cover the estimated cost of events occurring up to the closing date. Estimating this provision is complex and requires actuarial methods and calculations based on judgement and significant assumptions, particularly for those lines of business where the claim settlement period can be very long, such as in motor, liability, fire, aviation and

When valuing the claims provision, estimates are used on a case-by-case basis, as well as actuarial projection methods based on past information and assumptions on their future evolution. These estimates include assumptions related to the amount of the expected settlement and claim payment patterns, and due to their nature, there is a significant degree of uncertainty and a change in assumptions could significantly impact the consolidated annual accounts, therefore it has been considered a key audit matter.

How the issue was addressed in our audit

Our audit procedures included testing the design and implementation of key controls established by the Group in the process of estimating the claims provision, including controls on the definition of key assumptions, as well as on the completeness and accuracy of the data bases used when estimating these provisions.

Our substantive procedures in relation to the claims provision, which were carried out in collaboration with our actuarial specialists and for a representative sample of lines of business selected based on our risk assessment and their significance, consisted primarily of the following:

- · Testing the completeness and accuracy of the data bases used in the actuarial calculations.
- Based on our knowledge and experience of the sector, we assessed the reasonableness of the actuarial models and the assumptions used in calculating the claims provision, comparing them to best actuarial practices, regulatory requirements, market assumptions and historical
- We estimated the claims provision and, based on our experience, determined a range for assessing its reasonableness.

We also assessed the adequacy of the information disclosed in the annual accounts on the provisions for non-life insurance claims, considering the requirements of IFRS-EU.



(Translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

## Valuation of financial instruments not quoted on active markets and recognized at fair value (10,988.3 million of Euros)

See notes 5.5, 5.6, 6.4 and 6.5 of the notes to the consolidated annual accounts.

## Key audit matter

The classification of the financial instruments in the different existing portfolios in the applicable financial standards determines the criteria to be applied in their subsequent valuation.

The majority of the MAPFRE Group's financial instruments are valued using market prices in active markets. Nonetheless, where there is no quoted price in an active market, the fair value of financial instruments is determined using valuation techniques that consider factors such as non-observable market inputs or complex valuation models that require a high degree of judgement. Changes in the assumptions considered, market events or new regulations can also have a significant impact on valuation.

We have considered that there is a significant inherent risk associated with the valuation of financial instruments accounted for at fair value and that are classified hierarchically for valuation purposes by the Group as financial instruments at level 3 (use of some significant input information that is not based on observable market data) and level 2 (significant input information based on directly or indirectly observable market data), in both cases, by the use of complex valuation models, which has been considered a key audit matter.

## How the issue was addressed in our audit

Our audit approach included assessing the key controls linked to the processes of valuing financial instrument portfolios and performing substantive testing thereon.

In collaboration with our specialists in financial instruments, we selected representative samples of the population of the Group's financial instruments, for which its adequate valuation was evaluated, through the performance of various substantive procedures, which included the recalculation of fair value and the evaluation of the reasonableness of the data used for the valuation models, especially those not directly observable in the market.

Additionally, we assessed whether the information disclosed in the consolidated annual accounts on financial instruments adequately reflects the Group's exposure to the risk of valuing financial instruments, and whether it complies with the disclosure requirements of IFRS-EU.



(Translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

## Valuation of goodwill and portfolio acquisition costs (2,003.3 million of Euros)

See notes 5.1 and 6.1 of the notes to the consolidated annual accounts

The Group has recognised significant goodwill and portfolio acquisition costs from the acquisition of entities or businesses.

Valuing these assets requires determination of the cash-generating units (CGUs), the calculation of carrying amount of each CGU, the estimation of the recoverable amount and the identification of facts that may determine the existence of impairment indicators in subsequent closings. Determining the recoverable amount of each CGU includes among other issues, financial projections that consider assumptions about macroeconomic developments, internal circumstances of the entity and competitors, discount rates or future business performance

The Group performs at least on an annual basis for goodwill, or when indications of impairment are identified for both goodwill and registered portfolio acquisition costs, an evaluation to determine if there is impairment in these assets. In this sense, our assessment has focused mainly on goodwill and portfolio acquisition costs of the most significance and those whose estimated recoverable value is closer to the carrying amount of the net assets.

Given the complexity of the estimates and the use of assumptions that, in general, include uncertainty and judgment, we consider that the valuation of goodwill and portfolio acquisition costs has a significant inherent risk associated and, therefore, has been considered as a key audit matter.

## How the issue was addressed in our audit

Our audit procedures included testing the design and implementation of key controls established by the Group in the process of identifying CGUs, evaluating impairment indicators, having financial projections approved by the Management and defining the assumptions and calculation methods used to estimate the recoverable amount of CGUs.

Based on our knowledge and experience, we assessed the reasonableness of the methods used. by the Group to estimate the recoverable amounts of CGUs, considering IFRS-EU and best market practices.

Our substantive procedures, which were performed for a sample of CGUs, including the most relevant ones, have consisted, basically, in the following:

- Evaluating the existence of goodwill and portfolio acquisition cost impairment indicators considering external and internal factors such as macroeconomic indicators, sector expectations, the financial performance of CGUs and management's expectations.
- In collaboration with our valuation specialists, analysing the discount and growth rates used by the Group to estimate the recoverable amount of CGUs.
- Assessing the reasonableness of the financial projections prepared by management, comparing them to the historical financial information of the CGUs, to business plans approved by the Group and to market expectations in the sectors in which they operate.
- Performing a sensitivity analysis of the key assumptions and financial projections used to estimate the recoverable amount of CGUs.

We also assessed the adequacy of the information disclosed in the annual accounts on goodwill and portfolio acquisition costs, considering the requirements of IFRS-EU.



(Translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

## Other Information. Consolidated Directors' Report

Other information solely comprises the 2021 consolidated directors' report, the preparation of which is the responsibility of the Parent's Directors and which does not form an integral part of the consolidated annual accounts.

Our audit opinion on the consolidated annual accounts does not encompass the consolidated director's report. Our responsibility regarding the information contained in the consolidated director's report, in conformity with prevailing audit regulations in Spain, entails:

- a) Checking only that the consolidated non-financial information statement, certain information included in the Corporate Governance Report and the Annual Report on Directors' Remuneration, to which the Audit Law refers, was provided as stipulated by applicable regulations and, if not, disclose this fact.
- b) Assessing and reporting on the consistency of the remaining information included in the consolidated director's report with the consolidated financial statements, based on the knowledge of the Group obtained during the audit, in addition to evaluating and reporting on whether the content and presentation of this part of the consolidated director's report are in conformity with applicable regulations. If, based on the work we have performed, we conclude that there are material misstatements, we are required to disclose this fact.

Based on the work performed, as described in the preceding paragraphs, we have verified that the information referred to in paragraph a) above is provided as stipulated by applicable regulations and that the remaining information contained in the consolidated director's report is consistent with that disclosed in the consolidated annual accounts for 2021 and its content and presentation are in accordance with applicable regulations.

## Directors' and Audit and Compliance Committee's Responsibility for the Consolidated Annual Accounts

The Parent's directors are responsible for the preparation of the accompanying consolidated annual accounts in such a way that they give a true and fair view of the consolidated equity, consolidated financial position and consolidated financial performance of the Group in accordance with IFRS-EU and other provisions of the financial reporting framework applicable to the Group in Spain, and for such internal control as they determine is necessary to enable the preparation of consolidated annual accounts that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated annual accounts, the Parent's directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The Parent's audit and compliance committee is responsible for overseeing the preparation and presentation of the consolidated annual accounts.



(Translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

## Auditor's Responsibilities for the Audit of the Consolidated Annual Accounts

Our objectives are to obtain reasonable assurance about whether the consolidated annual accounts as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with prevailing legislation regulating the audit of accounts in Spain will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence economic decisions of users taken on the basis of these consolidated annual accounts.

As part of an audit in accordance with prevailing legislation regulating the audit of accounts in Spain, we exercise professional judgement and maintain professional scepticism throughout the audit. We

- Identify and assess the risks of material misstatement of the consolidated annual accounts, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Parent's directors.
- Conclude on the appropriateness of the Parent's directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated annual accounts or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated annual accounts, including the disclosures, and whether the consolidated annual accounts represent the underlying transactions and events in a manner that achieves a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated annual accounts. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.



(Translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

We communicate with the audit and compliance committee of the Parent regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Parent's audit and compliance committee with a statement that we have complied with the applicable ethical requirements, including those regarding independence, and to communicate with them all matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated to the audit and compliance committee of the Parent, we determine those that were of most significance in the audit of the consolidated annual accounts of the current period and which are therefore the key audit matters.

We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter.

## REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

## **European single electronic format**

We have examined the digital files of the European single electronic format (ESEF) of MAPFRE, S.A. and subsidiaries for the 2021 financial year, which include the XHTML file containing the consolidated financial statements for the year, and the XBRL files as labeled by the entity, which will form part of the annual financial report.

The directors of MAPFRE, S.A. are responsible for submitting the annual financial report for the 2021 financial year, in accordance with the formatting and mark-up requirements set out in Delegated Regulation EU 2019/815 of 17 December 2018 of the European Commission (hereinafter referred to as the ESEF Regulation).

Our responsibility consists of examining the digital files prepared by the directors of the parent company, in accordance with prevailing audit regulations in Spain. These standards require that we plan and perform our audit procedures to obtain reasonable assurance about whether the contents of the consolidated financial statements included in the aforementioned digital files correspond in their entirety to those of the consolidated financial statements that we have audited, and whether the consolidated financial statements and the aforementioned files have been formatted and marked up, in all material respects, in accordance with the ESEF Regulation.

In our opinion, the digital files examined correspond in their entirety to the audited consolidated financial statements, which are presented and have been marked up, in all material respects, in accordance with the ESEF Regulation

## Additional Report to the Audit and Compliance Committee of the Parent\_

The opinion expressed in this report is consistent with our additional report to the Parent's audit and compliance committee dated 9 February 2022.



(Translation from the original in Spanish. In the event of discrepancy, the Spanish-language version prevails.)

## **Contract Period**

We were appointed as auditor of the Group by the shareholders at the ordinary general meeting on 12 March 2021 for a period of 3 years, from the year ended 31 December 2021.

Previously, we had been appointed as auditors by the shareholders of MAPFRE, S.A. for a period of 3 years, and have been auditing uninterrupted the Group's consolidated Annual Accounts since the year ended 31 December 2015.

KPMG Auditores, S.L. On the Spanish Official Register of Auditors ("ROAC") with No. S0702

(Signed on original in Spanish)

Angel Crespo Rodrigo On the Spanish Official Register of Auditors ("ROAC") with No. 21.033 9 February 2022

