First half 2008 results Presentation for investors and analysts

23rd July 2008









Key highlights

- Consolidated financial information
- Business development
- Appendix
- Calendar and contacts



Summary



A solid performance during the first half of the year

 Revenues
 8,895.7
 +17.9%

 Premiums
 7,337.4
 +15.1%

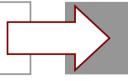
 Funds under management
 22,557.9
 +0.6%

 Non-life combined ratio
 92.5%
 =

Million Euros

Has resulted in ...

A net result of €529.4 million (+57.7%)



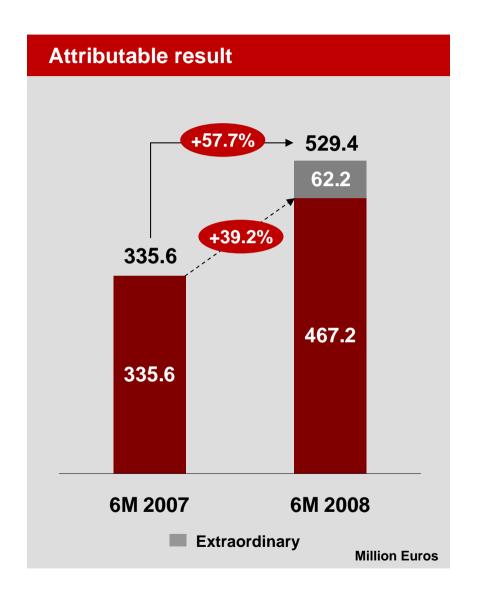
Half yearly EPS €19.77 cents (+34.5%)

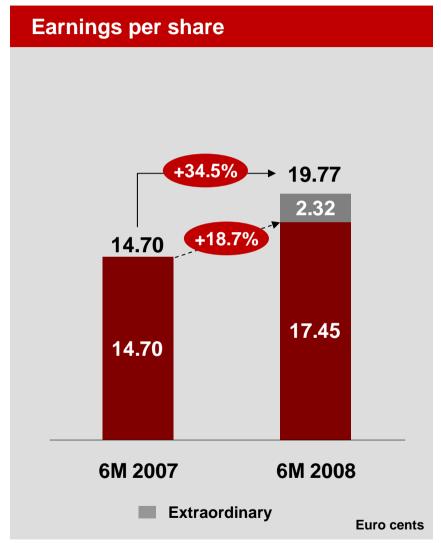
Note: the half yearly information included in this document has been subject to a limited revision by Ernst & Young.



Results have maintained a favourable trend



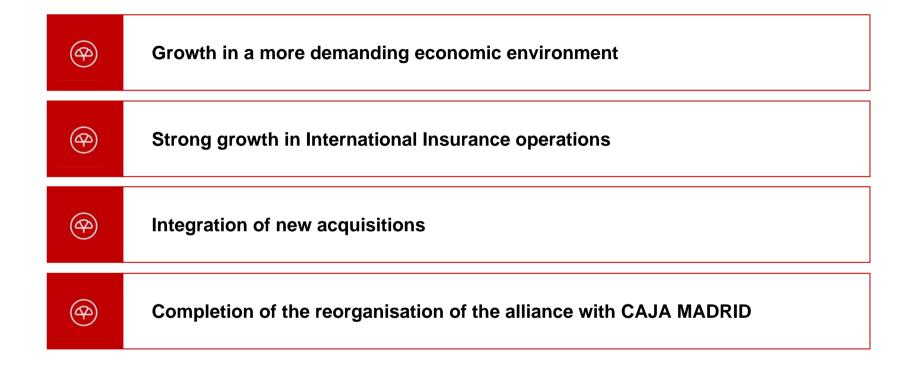






Highlights of the first half results







Key figures



	6M 2008	6M 2007	% 08/07
Results	J		
Gross written and accepted premiums	7,337.4	6,376.9	15.1%
- Non-life	5,693.6	5,001.4	13.8%
- Life	1,643.8	1,375.5	19.5%
Net result, group share	529.4	335.6	57.7%
Earnings per share (Euro cents)	19.77	14.70	34.5%
Balance sheet			
Total assets	41,211.3	35,522.8	16.0%
Managed savings ⁽¹⁾	22,557.9	22,427.6	0.6%
Shareholders' equity	4,818.7	4,115.7	17.1%
Financial debt	3,417.0	952.3	
Ratios			
Non-life loss ratio ⁽²⁾	69.4%	68.9%	
Non-life expense ratio ⁽²⁾	23.1%	23.6%	
Non-life combined ratio ⁽²⁾	92.5%	92.5%	
Life assurance expense ratio ⁽³⁾	1.0%	0.9%	
ROE ⁽⁴⁾	20.7%	16.7%	
Employees	33,594	29,964	12.1%

Million Euros

- 1) Includes: Life technical reserves, mutual and pension funds
- 2) Ratios calculated over net premiums earned
- 3) Net operating expenses / average third party funds under management (annualised ratio). Figures for MAPFRE VIDA
 4) In this document the half yearly ROE is calculated by dividing the sum of the net profits for the last four quarters, by the average equity at the beginning and the end of the period



Acquisition of THE COMMERCE GROUP



- On 5th June, the acquisition of 100% of the US insurance group THE COMMERCE GROUP was finalised. The group consists of a number of companies specialising in Non-life retail insurance, with a distinguished position in Motor insurance. THE COMMERCE GROUP is headquartered in Massachusetts and has a presence in 17 States in the country
- This operation, valued at USD 2,211 million and announced in October 2007, adds an excellent platform for MAPFRE's development in the USA, and represents a key step in the Group's international expansion, as well as its largest investment ever



Reorganisation of the alliance with CAJA MADRID



- On 8th May the merger between MAPFRE, S.A. and MAPFRE CAJA MADRID HOLDING DE ENTIDADES ASEGURADORAS, S.A was formalised, via the absorption of the latter by the former
- The new shares issued, equivalent to a 15% shareholding in MAPFRE, S.A., were fully subscribed for by CORPORACIÓN FINANCIERA CAJA DE MADRID, S.A.
- This transaction has retroactive accounting effect from 1st January 2008, which is reflected for the first time in the results at the end of June 2008





Key highlights

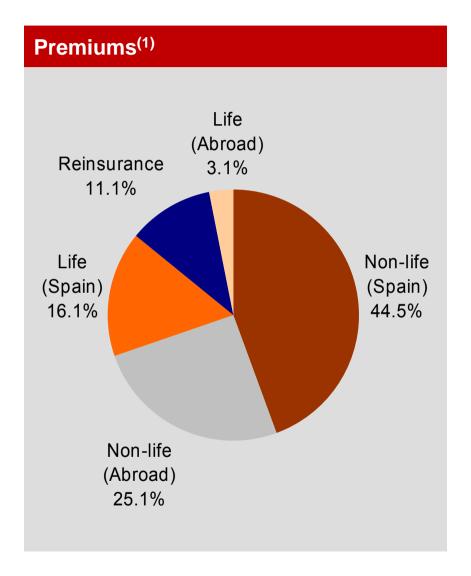
Consolidated financial information

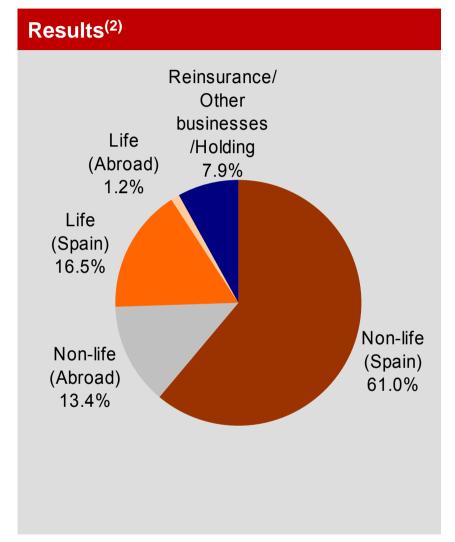
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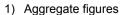


Geographical breakdown of premiums and results







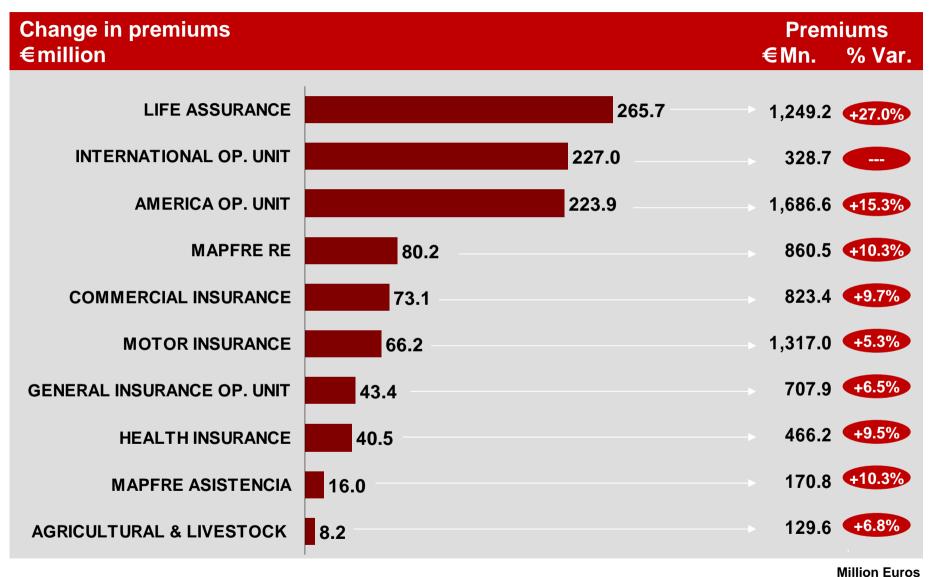


²⁾ Consolidated figures



Premiums growth by units

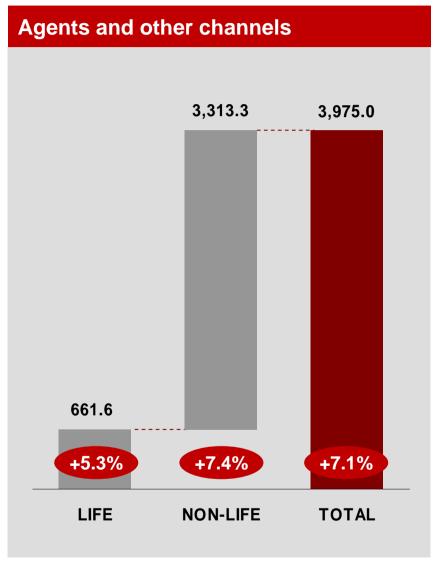


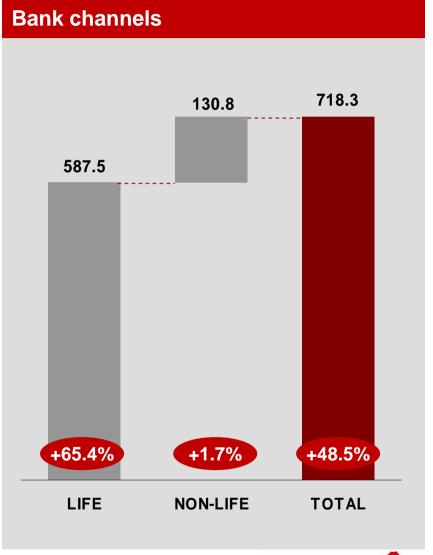


Willion Euros

Breakdown of premiums by distribution channel in Spain





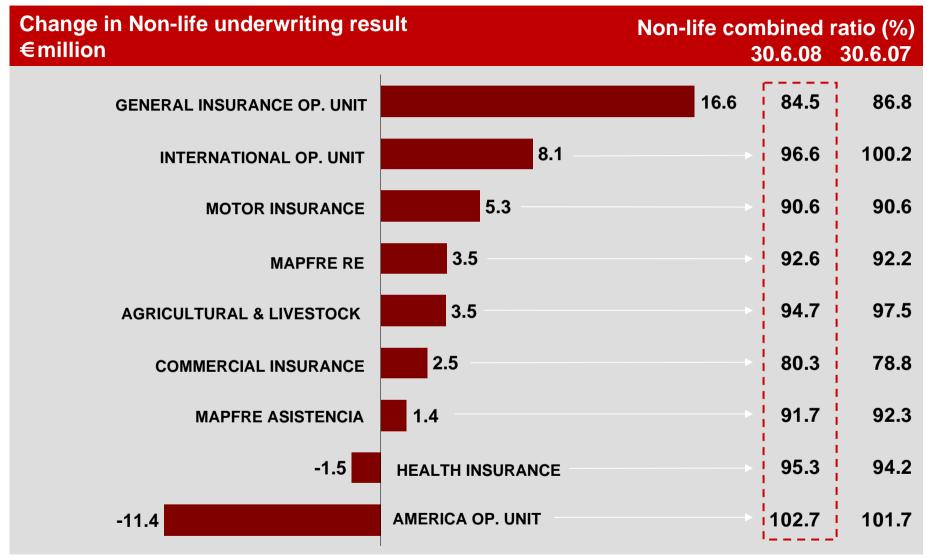


Million Euros Million Euros



Key operating figures







Development of Non-life insurance results



Non-life Account

	6M 2008	6M 2007	% 08/07
Gross written and accepted premiums	5,693.6	5,001.4	13.8%
Underwriting result	319.4	278.6	14.6%
Net financial and other non-technical income	292.0	252.4	15.7%
Result of Non-life business	611.4	531.0	15.1%
Loss ratio ⁽¹⁾	69.4%	68.9%	
Expense ratio ⁽¹⁾	23.1%	23.6%	
Combined ratio ⁽¹⁾	92.5%	92.5%	

Million Euros

- Premiums growth was driven mainly by Latin America, Reinsurance, Commercial and Health insurance
- Slight increase in the loss ratio, due to Motor, Latin America and Reinsurance
- Reduction in the expense ratio, thanks to the reductions at MAPFRE RE and MAPFRE FAMILIAR
- Net financial gains of €39.9 million, before tax and minority interests (€20.5 million in the first half of 2007), at MAPFRE FAMILIAR and the AMERICA operating unit
- The integration of THE COMMERCE GROUP, GENEL SIGORTA and MVA



¹⁾ Ratios as a % of net premiums earned

Development of Life assurance results



Life Account

	6M 2008	6M 2007	% 08/07
Gross written and accepted premiums	1,643.8	1,375.5	19.5%
Underwriting and financial result	177.9	79.9	122.7%
Unrealised result from Unit-Linked products	-22.7	6.3	
Result of Life business	155.0	86.2	79.8%

Million Euros

- The growth in premiums mainly reflects the success of the various sales campaigns undertaken in Spain and the launch of new products
- Strong rise in the profitability of the Brazilian business
- The integration OF BANKINTER VIDA, CCM VIDA Y PENSIONES and GENEL YAŞAM, which contribute:
 - €123.3 million in premiums
 - €11.3 million in results



Development of results from Other Business Activities



Other Business Activities

	6M 2008	6M 2007	% 08/07
Operating revenues	287.0	233.4	23.0%
Operating expenses	-318.0	-201.2	58.1%
Net financial income	48.3	-8.6	
Results from minority interests	3.7	8.0	-53.8%
Other net revenues	-0.4	-1.0	-60.0%
Results from Other Business Activities	20.7	30.6	-32.4%

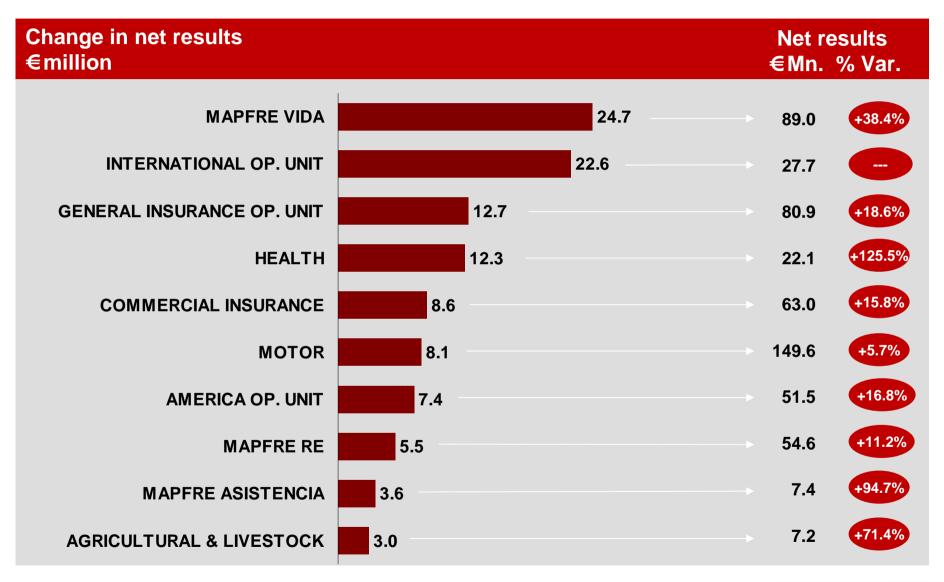
Million Euros

- A provision of €30 million has been booked for the write-down of properties at MAPFRE INMUEBLES
- The increase in financial expenses is due to the interests paid on the subordinated debt and syndicated loans facilities



Key operating figures







Results



	6M 2008	6M 2007	% 08/07
Result before tax and minority interests	787.1	647.8	21.5%
Taxes	-211.6	-196.7	7.6%
Result after tax	575.5	451.1	27.6%
Result after tax from discontinued operations	1.0	0.0	
Result for the year	576.5	451.1	27.8%
Result attributable to minority shareholders	-47.1	-115.5	-59.2%
Result attributable to the controlling Company	529.4	335.6	57.7%

Million Euros

Key highlights

- Positive development of the recurring business
- Extraordinary results generated during the half year
- Decrease in the result attributable to minority shareholders as a result of the absorption of MAPFRE -CAJA MADRID HOLDING
- Strong growth in results generated in Brazil, where a 40% corporate tax rate is applied
- Reduction of corporate tax rate in Spain (from 32.5% to 30%)



Nº 2008 - 17

Effect on the Balance sheet of the acquisition of THE COMMERCE GROUP



	COMMERCE GROUP
Goodwill	592.7
Fixed assets	32.7
Investments	1,659.2
Total Assets	2,524.8
Debt and payables	357.3
Technical reserves	1,245.1

Million Euros



Balance sheet



Balance Sheet

	30/06/2008	31/12/2007	30/06/2007
Goodwill	1,625.5	1,016.9	881.0
Fixed assets	383.6	371.1	243.2
Investments, real estate and cash	30,145.0	29,137.7	25,757.5
Participation by reinsurance in technical reserves	2,539.2	2,146.1	1,898.2
Other assets	6,518.0	4,955.1	6,742.9
TOTAL ASSETS	41,211.3	37,626.9	35,522.8
Shareholders' Equity	4,818.7	4,331.4	4,115.7
Minority interests	763.0	1,283.0	1,181.6
Debt	3,417.0	1,519.1	952.3
Technical reserves	28,340.7	26,781.8	25,328.9
- Life assurance reserves	16,016.6	16,584.3	15,494.7
- Other technical reserves	12,324.1	10,197.5	9,834.1
Reserves for risks and expenses	308.5	315.0	220.9
Other liabilities	3,563.4	3,396.6	3,723.4
TOTAL LIABILITIES	41,211.3	37,626.9	35,522.8

Key points

- Effect on the Balance Sheet of the incorporation of THE COMMERCE GROUP and the increase in financial debt, as a result of the drawdown of the syndicated loans for its acquisition
- Impact of financial markets volatility on items "Investments, real estate and cash" and "Life assurance reserves"

Million Euros



Statement of change in consolidated equity



Statement of changes in equity

	2008	2007
BALANCE AS AT PRIOR YEAR END	5,614.4	5,054.3
Additions and deductions accounted for directly in equity		
Investments available for sale	-754.9	-507.2
Translation adjustments	-137.6	20.3
Shadow accounting	407.5	407.6
TOTAL	-485.0	-79.4
Result for the period	576.5	451.1
Distribution of previous year's result	-203.1	-131.8
Interim dividend for the year		
Other items	78.9	3.1
BALANCE AS AT 30/6	5,581.7	5,297.3

Million Euros

- Decrease in the market value of investments, due to the volatility in the financial markets, reflected in deductions from "Investments available for sale" and additions for "Shadow accounting"
- The increase in negative translation adjustments, caused primarily by the depreciation of the US Dollar, of some Latin American currencies and of the Turkish Lira
- Accumulated result
- Payment of dividends
- Capital increases carried out by the parent company and its subsidiaries, net of goodwill, and the reduction in minority interests, which are included in "Other items"



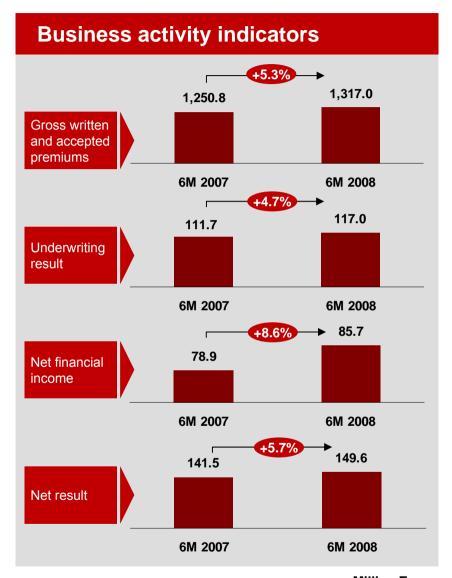


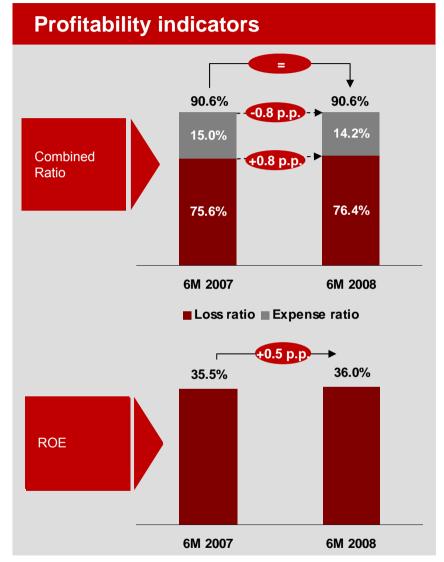
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MAPFRE FAMILIAR - Motor Insurance⁽¹⁾







Million Euros

1) The 2008 figures for the MOTOR insurance business include the items corresponding to the former MVA and MAPFRE SEGUROS GENERALES' Motor Business in the Canary Islands



MAPFRE FAMILIAR - Motor Insurance: Key highlights of first half results

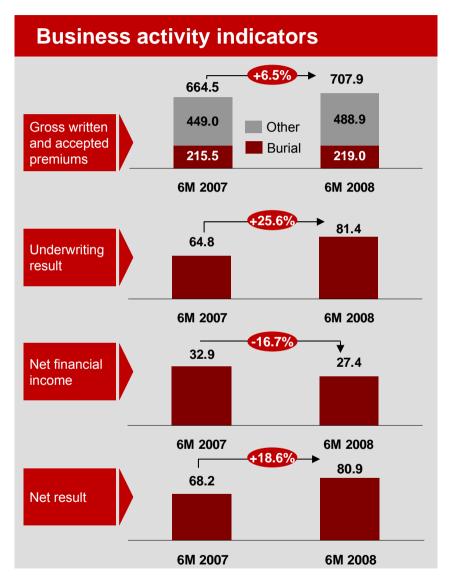


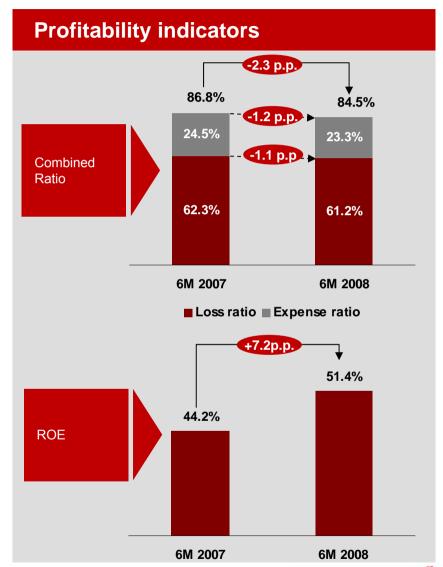
• The increase in volumes reflects: **Growth in** the inclusion of MVA premiums During the first half of the year, the number of vehicles insured recorded a net rise of 45.000 The ratio has remained stable and reflects: Variation in - the increase in the loss experience, due mainly to cost inflation the combined ratio **Net financial** • Includes realisation gains of €7 million, after tax (€3.9 million in 6M2007) income



MAPFRE FAMILIAR - General Insurance







Million Euros



MAPFRE FAMILIAR - General Insurance: Key highlights of first half results

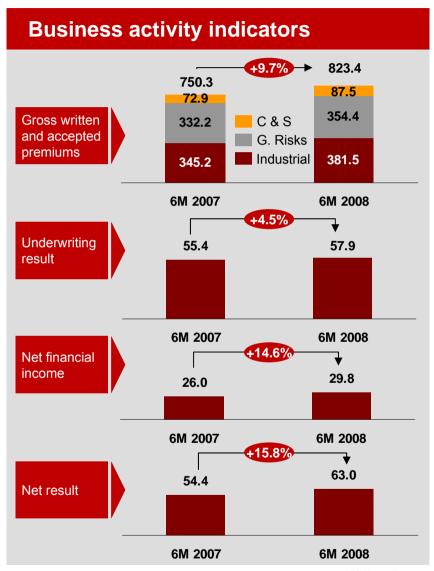


Premium development reflects a favourable sales performance, which has Growth in mitigated the impact of the slowdown in the demand from those segments premiums linked to the property sector Loss • The improvement is due mainly to the very favourable performance of the Household line, where the average claim cost has grown below CPI experience The reduction is due to a comparatively lower weight of products with higher commissions and to the reduction of internal expenses **Expense ratio Net financial** • The decrease in financial income is due essentially to the effect of market volatility on the value of investments income



Commercial Insurance Operating Unit





Profitability indicators +1.5 p.p. 80.3% 78.8% +1.4 p.p 16.1% 17.5% +0.1 p.p. +1 Combined Ratio 62.7% 62.8% 6M 2007 6M 2008 **■** Loss ratio **■** Expense ratio -3.6 p.p. 28.7% 25.1% **ROE** 6M 2007 6M 2008

Million Euros

Commercial Insurance Operating Unit: Key highlights of first half results



Growth in premiums	 The development of premiums reflects the good performance of the Global Risks line, which has mitigated the slowdown in demand from the construction sector in Spain, especially in the Engineering and Third-party Liability lines
Loss experience	 The containment is due to the favourable performance of the Industrial risks line that compensates for the increase of the loss experience in the Credit Insurance line, which nonetheless remains below market average
Expenses ratio	 The expense ratio has increased as a result of lower reinsurance commissions arising from a higher level of retention and of the increase in the volume of business written through brokers and agents
Net financial income	• Includes realisation gains of €2.1 million, after tax (€5 million in 6M2007)



Non-life business in Spain: Key operating figures



					Expense ratio ⁽¹⁾		Combine	ed ratio ⁽¹⁾
	Revenues	% Var.	Net result	% Var.	6M 2008	6M 2007	6M 2008	6M 2007
(0)								
MOTOR ⁽²⁾	1,575.0	5.5%	149.6	5.7%	14.2%	15.0%	90.6%	90.6%
GENERAL INSURANCE ⁽²⁾	768.3	6.3%	80.9	18.6%	23.3%	24.5%	84.5%	86.8%
HEALTH	495.6	12.8%	22.1	125.5%	18.4%	16.6%	95.3%	94.2%
AGRICULTURAL & LIVESTOCK	137.5	6.8%	7.2	71.4%	21.0%	20.0%	94.7%	97.5%
COMMERCIAL INSURANCE ⁽²⁾	894.5	9.5%	63.0	15.8%	17.5%	16.1%	80.3%	78.8%
TOTAL NON-LIFE								
BUSINESS SPAIN	3,870.9	7.5%	322.9	16.1%	17.3%	17.5%	88.6%	89.0%

Million Euros

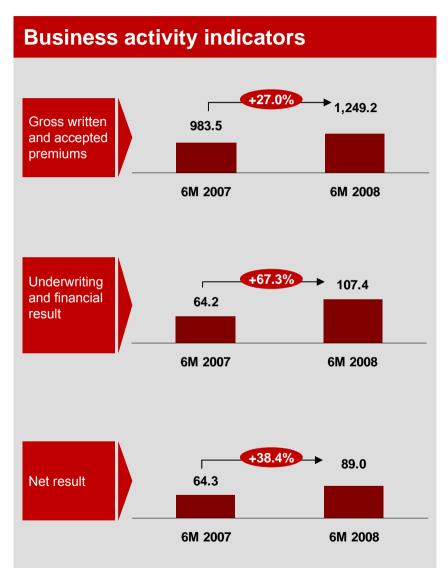
²⁾ The businesses from the former MVA and from MAPFRE SEGUROS GENERALES' Motor Business in the Canary Islands are included in MAPFRE AUTOMÓVILES in 2008; while the branches in Portugal of MAPFRE VIDA and MAPFRE EMPRESAS are included in MAPFRE SEGUROS GERAIS

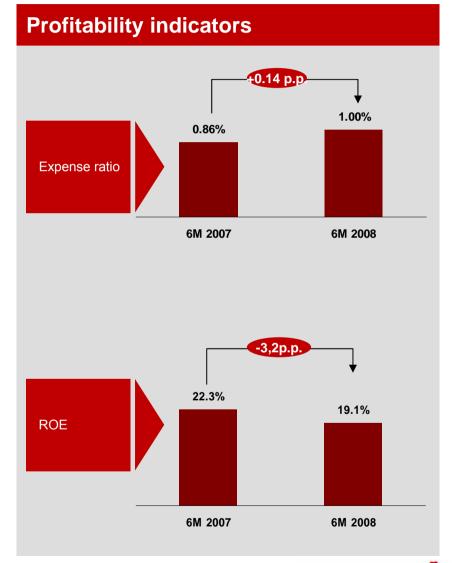


¹⁾ Ratios as a % of net premiums earned

Life Assurance Operating Unit







Million Euros



Life Assurance Operating Unit: Key highlights of first half results



Growth in premiums

- The increase in premiums reflects:
 - a larger issuance of retail savings premiums in the agents channel, due to the launch of new products linked to money markets and the US Dollar
 - a larger issuance of savings premiums through the CAJA MADRID channel, as a result of the sales campaign which was carried out in the first quarter of the year
 - the consolidation of BANKINTER VIDA and CCM VIDA Y PENSIONES, whose contribution to the growth in Life-Savings premiums has been especially significant during the second quarter
 - the winning of large corporate operations for €73.7 million

Growth in funds under management

- •The development of funds under management reflects:
 - the consolidation of BANKINTER VIDA and CCM VIDA Y PENSIONES
 - the favourable performance of individual pension plans
 - the increase in redemptions and maturities in Life assurance products and in withdrawals from mutual funds
 - the reduction in unrealised gains due to the volatility of the financial markets



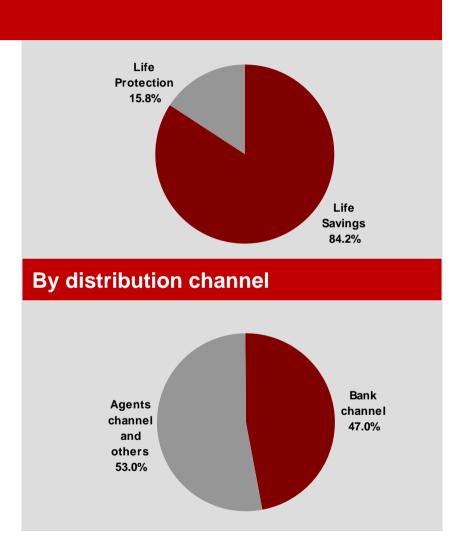
Life Assurance Operating Unit: Breakdown of premiums⁽¹⁾



By type of premium

	6M 2008	6M 2007	% 08/07
Regular Premiums	194.9	191.6	1.7%
- Agents and other channels	168.9	178.2	-5.2%
- Bank channel - CAJA MADRID	11.3	13.4	-15.7%
- Bank channel - Other(2)	14.7		
Single Premiums	856.8	612.1	40.0%
- Agents and other channels	387.4	341.0	13.6%
- Bank channel - CAJA MADRID	390.3	271.1	44.0%
- Bank channel - Other(2)	79.1		
Life premiums - Savings	1,051.7	803.7	30.9%
Life Premiums - Protection	197.5	179.8	9.8%
- Agents and other channels	105.4	109.2	-3.5%
- Bank channel - CAJA MADRID	66.4	70.6	-5.9%
- Bank channel - Other ⁽²⁾	25.7		
TOTAL PREMIUMS	1,249.2	983.5	27.0%
Agents and other channels	661.7	628.4	5.3%
Bank channel	587.5	355.1	65.4%





¹⁾ Figures do not contain the agency in Portugal, which is included in MAPFRE SEGUROS GERAIS



²⁾ Includes BANKINTER VIDA and CCM VIDA Y PENSIONES, companies consolidated from 30.6.2007 onwards

Life Assurance Operating Unit: Breakdown of funds under management⁽¹⁾



	6M 2008	6M 2007	% 08/07
Regular premiums insurance - Agents channel and others	4,180.7 3,677.0	4,479.4 3,938.8	-6.7% -6.6%
- Bank channel - CAJA MADRID	326.7	355.6	-8.1%
- Bank channel - Other ⁽²⁾	177.0	185.0	-4.3%
Single-premiums insurance	10,108.3	10,374.9	-2.6%
- Agents channel and others	5,020.6	5,133.6	-2.2%
- Bank channel - CAJA MADRID	4,050.7	4,119.6	-1.7%
- Bank channel - Other ⁽²⁾	1,037.0	1,121.7	-7.6%
Life assurance - Protection	261.5	216.0	21.1%
- Agents channel and others	45.8	41.4	10.6%
- Bank channel - CAJA MADRID	205.6	165.4	24.3%
- Bank channel - Other ⁽²⁾	10.1	9.2	9.8%
Mathematical reserves	14,550.5	15,070.3	-3.4%
Other reserves	408.4	381.5	7.1%
- Agents channel and others	245.6	240.2	2.2%
- Bank channel - CAJA MADRID	129.2	113.3	14.0%
- Bank channel - Other ⁽²⁾	33.6	28.0	20.0%
TOTAL TECHNICAL RESERVES	14,958.9	15,451.8	-3.2%
Mutual funds and managed portfolios	3,426.0	4,083.0	-16.1%
Pension funds	2,944.8	2,722.2	8.2%
> MAPFRE INVERSIÓN	1,521.1	1,530.4	-0.6%
- Individual system	1,356.6	1,351.0	0.4%
- Employers' system	164.5	179.4	-8.3%
> Other ⁽²⁾	1,423.7	1,191.8	19.5%
TOTAL MANAGED SAVINGS	21,329.7	22,257.1	-4.2%

¹⁾ Figures do not contain the agency in Portugal, which is included in MAPFRE SEGUROS GERAIS

Million Euros



²⁾ Includes BANKINTER VIDA and CCM VIDA Y PENSIONES, companies consolidated from 30.6.2007 onwards

Life Assurance Operating Unit: Change in funds under management⁽¹⁾



	6M 2008	6M 2007
IFRS technical reserves (2)	-771.4	-345.4
> Variation under Spanish GAAP (3)	-190.2	309.6
- Agents channel and others	99.0	216.1
- Bank channel - CAJA MADRID	-217.4	93.4
- Bank channel - Other ⁽⁴⁾	-71.9	
Pension funds	-210.3	37.2
> Net sales	-12.3	13.2
- Agents channel and others	-16.3	13.2
- Bank channel - Other ⁽⁴⁾	4.0	
Mutual funds and managed portfolios	-612.0	305.7
> Net sales	-227.2	-39.0

Million Euros

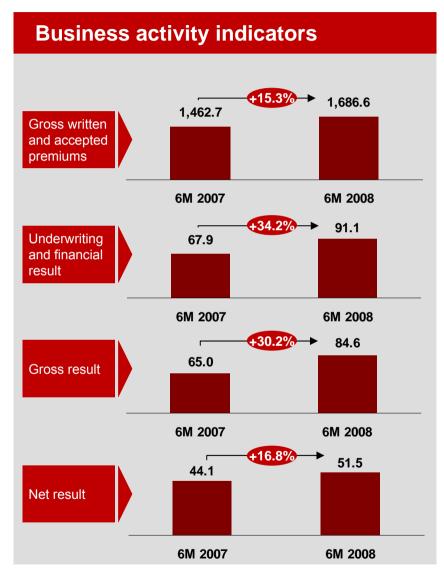
Figures exclude the items corresponding to the branch in Portugal, included in MAPFRE SEGUROS GERAIS.

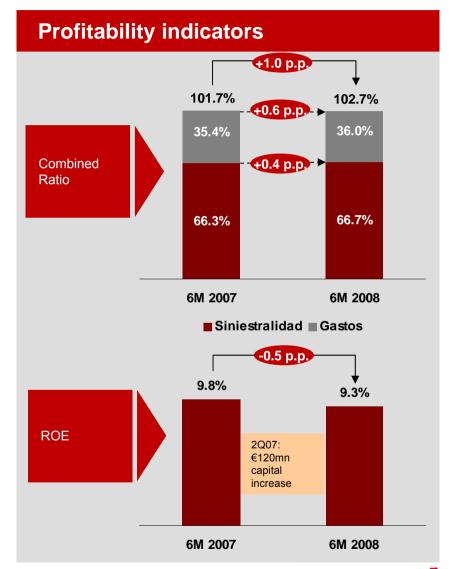
- 1) Accumulated variation versus the prior year end. Excludes the variation in shareholders' equity over the same period
- 2) Includes the effect of shadow accounting, a requirement of IFRS, which adjusts technical reserves for variations in interest rates
- 3) Variation of technical reserves for each year calculated under PCEA (Spanish GAAP)
- 4) Includes BANKINTER VIDA and CCM VIDA Y PENSIONES, companies consolidated from 30.6.2007 onwards



America Operating Unit







Million Euros



America Operating Unit: Key highlights of first half results



Growth in premiums

The solid growth came mainly from retail business, as well as from the development of new distribution channels. Growth in Non-Life in Mexico and Life in Brazil has been impacted by the non-renewal of some corporate accounts

Underwriting result anf financial result

- The notable increase in the underwriting and financial result reflects:
 - the slight increase in the loss ratio caused mainly by the Health insurance line in Puerto Rico (Medicare) and the Workers' Compensation and Motor insurance lines in Argentina
 - the growth in the result from Life, mainly in Brazil
 - the upward trend of interest rates throughout the region
 - a realisation gain of €8.5 million in Argentina, from the sale of the corporate headquarters

Net result

- The performance reflects:
 - the growing weight of the Brazilian business, which is taxed at 40% since January 2008
 - the growth of those businesses with minority interests
 - the weight of the realisation gain in Argentina



America Operating Unit: Premiums and results by country



		PREMI	UMS		RESULTS (1)			
				Local Currency				Local Currency
COUNTRY	6M 2008	6M 2007	% 08/07	% 08/07	6M 2008	6M 2007	% 08/07	% 08/07
BRAZIL ⁽²⁾	671.1	574.1	16.9%	12.8%	51.4	29.5	74.2%	68.1%
MEXICO	228.9	240.0	-4.6%	6.5%	7.2	6.9	4.3%	16.6%
VENEZUELA	192.8	147.9	30.4%	51.4%	11.2	14.3	-21.7%	-9.1%
ARGENTINA	161.8	139.1	16.3%	35.7%	18.0	4.7		
PUERTO RICO	139.9	141.5	-1.1%	14.5%	5.0	8.0	-37.5%	-27.6%
OTHER COUNTRIES (3)	292.1	220.1	32.7%		5.4	2.8	92.9%	
Holding and consolidation adjustments					-13.6	-1.2		
AMERICA OPERATING UNIT	1,686.6	1,462.7	15.3%		84.6	65.0	30.2%	

Million Euros

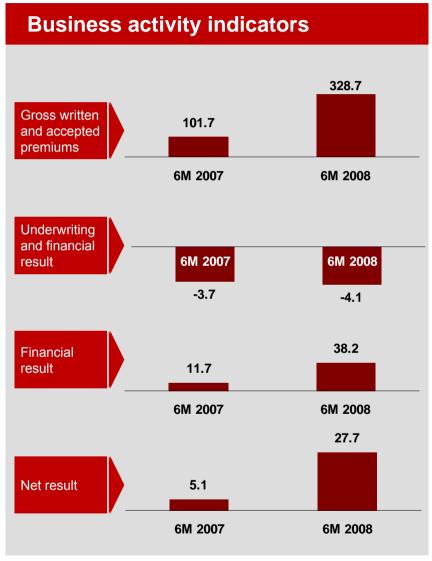
Key events of the second quarter

- The tax on bank payments introduced in Venezuela at the beginning of the year, was withdrawn towards the end of June. Its impact on the administrative expenses of the first half was €6 million
- The reduction in the results from Puerto Rico is due to the increase in the volumes of Health insurance, which is being characterised by a comparatively higher loss experience
- 1) Before taxes and minority interests
- 2) Figures for Brazil for the first half of 2008 include the following data for MAPFRE NOSSA CAIXA: premiums: €83.5 million (€67.5 million in 6M07); result before taxes and minority interests €28.8 million (€9.8 million in 6M07)
- 3) Includes Chile, Colombia, El Salvador, Paraguay, Peru, the Dominican Republic and Uruguay



International Operating Unit





100.2% 96.6% 30.4% 22.7% Combined Ratio 73.9% 69.8% 6M 2007 6M 2008 ■ Loss ratio ■ Expense ratio 4.8% 3Q07-2Q08: **ROE** capital increases of €1,453 million n.a. 6M 2007 6M 2008

Profitability indicators

Million Euros



International Operating Unit



New consolidations

■ The variation in the results of the Unit mainly reflects the consolidation of GENEL SIGORTA (from 30.9.2007) and THE COMMERCE GROUP (from 31.5.2008)

THE COMMERCE GROUP

Highlights:

- the group's favourable performance, which has been able to reduce the decline in premiums versus the previous quarter, despite the introduction of the new competition environment
- the containment of the loss experience in an environment of reductions in tariffs
- the good performance of recurring expenses: excluding extraordinary items arising from the acquisition of the group (€24.4 million), the combined ratio would have been 4.3p.p. lower (92.1% versus 96.4% reported)

GENEL SIGORTA

Highlights:

- the good performance of the business, within a context of increased competition
- the good performance of the results, which have been affected by positive translation differences



International Operating Unit: Premiums and results by country



		PREMIUMS		F	RESULTS (1)		
COUNTRY	6M 2008	6M 2007	% 08/07	6M 2008	6M 2007	% 08/07	
USA ⁽²⁾	107.4	7.6		1.5	0.3		
TURKEY	124.7			30.2			
PORTUGAL	84.5	83.0	1.8%	5.1	6.0	-15.0%	
PHILIPPINES	12.1	11.2	8.0%	1.3	1.0	30.0%	
Holding and consolidation adjustments				0.9	0.7		
INTERNATIONAL OPERATING UNIT	328.7	101.7		39.1	8.0		

Million Euros

Key events of the second quarter

■ The results from the USA for the month of June include losses from storms in Oklahoma amounting to €5.2 million, after tax and unrealised losses on investments of €4.1 million, after tax

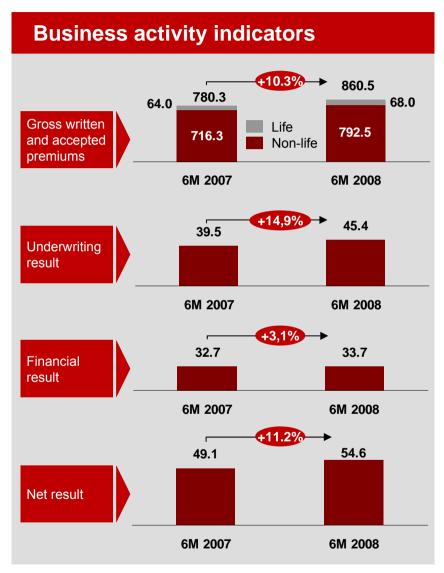
1) Before taxes and minority interests

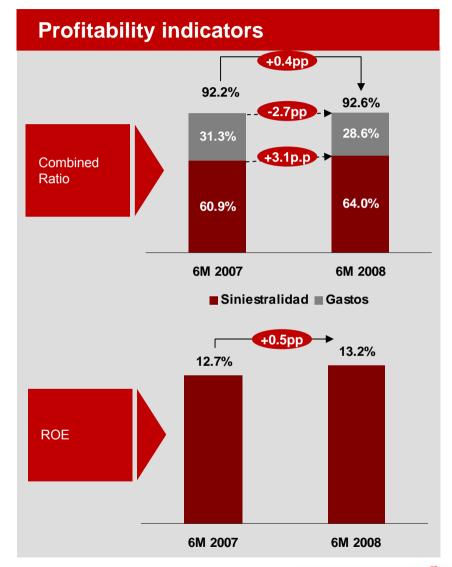
²⁾ Includes THE COMMERCE GROUP, consolidated from 31.5.2008 (premiums €99.6 million; result before taxes and minority interests €1.7 million) and MAPFRE USA. Does not include Puerto Rico



MAPFRE RE







Million Euros



MAPFRE RE



Growth in premiums	 Growth reflects the winning of new business through the European offices, the expansion in Asia, the inclusion of premiums from GENEL SIGORTA and the business coming from MAPFRE AMÉRICA, thanks to the growth of direct insurance in the region
Loss experience	 There has been a generalised increase in frequency, which has been mitigated by the absence to date of important catastrophe losses
Expense ratio	 Expenses have experienced a reduction thanks to the containment of administration costs and the lower weight of commissions as a consequence of the expansion of the non-proportional business, combined with the solid growth of net premiums earned
Financial result	Reflects the growth of the business, as well as the reversion of virtually all the losses due to translation differences (€-0.8 million in the first half of the year, versus €-6.7 million in the first quarter)





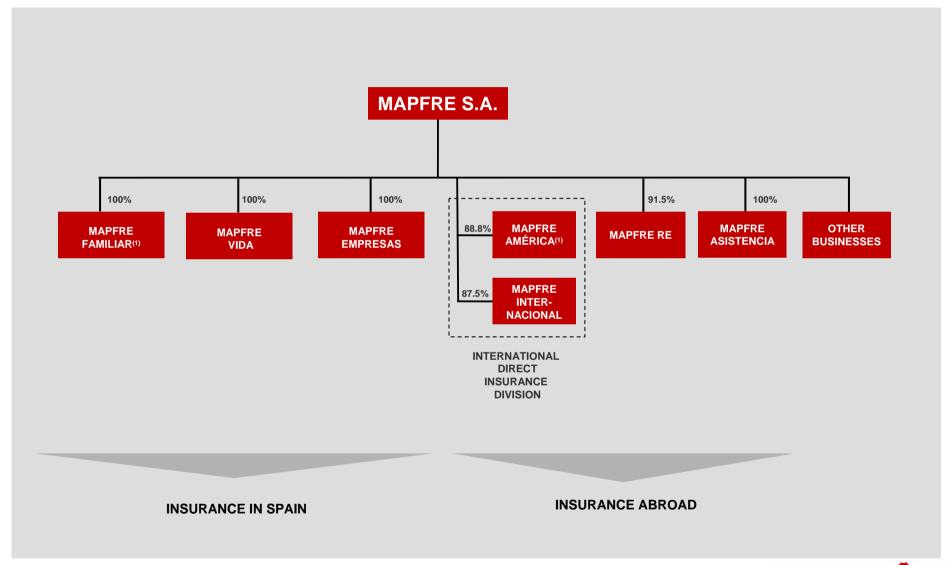
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Calendar and contacts



Expected organisational chart











Acquisitions	6M 08
Contributed gross written and accepted premiums	387.7
Contributed net attributable result	26.7
Interest paid on subordinated debt and syndicated loans	-17.7



Key quarterly consolidated figures



	1Q 2007	2Q 2007	3Q 2007	4Q 2007	1Q 2008	2Q 2008
Non-life gross written and accepted premiums	2,751.9	2,249.5	2,057.4	2,233.7	3,137.1	2,556.5
Life gross written and accepted premiums	637.0	738.5	933.4	709.1	915.3	728.5
Total gross written and accepted premiums	3,388.9	2,988.0	2,990.8	2,942.8	4,052.4	3,285.0
Net result	169.7	165.9	169.6	225.9	286.3	243.1
Earnings per share (Euro cents)	7.46	7.29	7.45	9.93	12.58	7.19







NON-LIFE INSURANCE AND REINSURANCE Gross written and accepted premiums 5,693.6 5,001.4 13.8% Premiums earned, net of ceded and retroceded reinsurance 4,243.5 3,722.3 14.0% Note claims incurred and variation in other technical provisions -2,944.0 -2,565.6 14.7% -2,565.6 14.7% -2,565.6 14.7% -2,565.6 14.7% -2,565.6 14.7% -2,565.6 14.7% -2,565.6 14.7% -2,565.6 14.7% -2,565.6 14.7% -2,565.6 14.7% -2,565.6 14.7% -2,565.6 14.7% -2,565.6 14.7% -2,565.6 14.7% -2,565.6 14.7% -2,565.6 14.7% -2,565.6 14.7% -2,565.6 14.6% -2,565.6 -2,569.7 -2,5		6M 2008	6M 2007	% 08/07
Stross written and accepted premiums	NON-LIFE INSURANCE AND REINSURANCE			70 00.01
Premiums earned, net of ceded and retroceded reinsurance 4,243.5 3,722.3 14.0%		5,693.6	5,001.4	13.8%
Net claims incurred and variation in other technical provisions		4,243.5	•	14.0%
Operating expenses, net of reinsurance	·	•	•	14.7%
Other technical income and expenses -25.9 -30.6 -15.4% Technical Result 319.4 278.6 14.6% 14.6% Result for Non-life business 292.0 252.4 15.7% Result of Non-life business 611.4 531.0 15.1% S1.0 15.1% S1.0	·		-847.5	12.6%
Net fin1. income and other non-technical income and expenses		-25.9	-30.6	-15.4%
Result of Non-life business 611.4 531.0 15.1%	Technical Result	319.4	278.6	14.6%
LIFE ASSURANCE AND REINSURANCE Gross written and accepted premiums 1,643.8 1,375.5 19.5% Premiums earned, net of ceded and retroceded reinsurance 1,552.6 1,262.1 23.0% Net claims incurred and variation in other technical provisions -1,585.4 -1,269.3 24.9% Operating expenses, net of reinsurance -235.5 -203.2 15.9% Other technical income and expenses -3.8 -5.9 -35.6% Technical Result -272.1 -216.3 25.8% Net financial income and other non-technical income 450.0 296.2 51.9% Unrealised gains and losses in Unit-Linked products -22.7 6.3 Result of Life business 155.0 86.2 79.8% OTHER BUSINESS ACTIVITIES Operating income 287.0 233.4 23.0% Other income and expenses -318.0 -201.2 58.1% Other income and expenses 51.7 -1.6 Result before tax and minority interests 787.1 647.8 21.5% Taxes Result after tax Form discontinued operations 1.0 0.0 Result after tax Form discontinued operations 47.1 -115.5 -59.2% Result attributable to minority shareholders 47.1 -115.5 -59.2% Result attributable to the controlling Company 529.4 335.6 57.7% Non-life expense ratio (1) 0.0	Net fin'l. income and other non-technical income and expenses	292.0	252.4	15.7%
Gross written and accepted premiums 1,643.8 1,375.5 19.5%		611.4	531.0	15.1%
Premiums earned, net of ceded and retroceded reinsurance 1,552.6 1,262.1 23.0%	LIFE ASSURANCE AND REINSURANCE			
Net claims incurred and variation in other technical provisions	Gross written and accepted premiums	1,643.8	1,375.5	19.5%
Operating expenses, net of reinsurance -235.5 -203.2 15.9% Other technical income and expenses -3.8 -5.9 -35.6% Technical Result -272.1 -216.3 25.8% Net financial income and other non-technical income 450.0 296.2 51.9% Unrealised gains and losses in Unit-Linked products -22.7 6.3 Result of Life business 155.0 86.2 79.8% OTHER BUSINESS ACTIVITIES Operating income 287.0 233.4 23.0% Operating expenses -318.0 -201.2 58.1% Other income and expenses 51.7 -1.6 Results from other business activities 20.7 30.6 -32.4% Result after tax and minority interests 787.1 647.8 21.5% Taxes -211.6 -196.7 7.6% Result after tax from discontinued operations 1.0 0.0 Result after tax from discontinued operations 47.1 -115.5 -59.2% <td< td=""><td>Premiums earned, net of ceded and retroceded reinsurance</td><td>1,552.6</td><td>1,262.1</td><td>23.0%</td></td<>	Premiums earned, net of ceded and retroceded reinsurance	1,552.6	1,262.1	23.0%
Other technical income and expenses -3.8 -5.9 -35.6% Technical Result -272.1 -216.3 25.8% Net financial income and other non-technical income 450.0 296.2 51.9% Unrealised gains and losses in Unit-Linked products -22.7 6.3 Result of Life business 155.0 86.2 79.8% OTHER BUSINESS ACTIVITIES 287.0 233.4 23.0% Operating income 287.0 233.4 23.0% Operating expenses -318.0 -201.2 58.1% Other income and expenses 51.7 -1.6 Results from other business activities 20.7 30.6 -32.4% Result before tax and minority interests 787.1 647.8 21.5% Taxes -211.6 -196.7 7.6% Result after tax 575.5 451.1 27.6% Result for the year 576.5 451.1 27.8% Result attributable to minority shareholders 47.1 -115.5 -59.2% Result attributa	Net claims incurred and variation in other technical provisions	-1,585.4	-1,269.3	24.9%
Technical Result	Operating expenses, net of reinsurance	-235.5	-203.2	15.9%
Net financial income and other non-technical income 450.0 296.2 51.9% Unrealised gains and losses in Unit-Linked products -22.7 6.3 Result of Life business 155.0 86.2 79.8% OTHER BUSINESS ACTIVITIES 287.0 233.4 23.0% Operating income 287.0 233.4 23.0% Operating expenses -318.0 -201.2 58.1% Other income and expenses 51.7 -1.6 Results from other business activities 20.7 30.6 -32.4% Result before tax and minority interests 787.1 647.8 21.5% Taxes -211.6 -196.7 7.6% Result after tax 575.5 451.1 27.6% Result after tax from discontinued operations 1.0 0.0 Result attributable to minority shareholders 47.1 -115.5 -59.2% Result attributable to the controlling Company 529.4 335.6 57.7% Non-life expense ratio ⁽¹⁾ 23.1% 23.6%	Other technical income and expenses	-3.8	-5.9	-35.6%
Unrealised gains and losses in Unit-Linked products -22.7 6.3 Result of Life business 155.0 86.2 79.8% OTHER BUSINESS ACTIVITIES Operating income 287.0 233.4 23.0% Operating expenses -318.0 -201.2 58.1% Other income and expenses 51.7 -1.6 Results from other business activities 20.7 30.6 -32.4% Result before tax and minority interests 787.1 647.8 21.5% Taxes -211.6 -196.7 7.6% Result after tax 575.5 451.1 27.6% Result after tax from discontinued operations 1.0 0.0 Result for the year 576.5 451.1 27.8% Result attributable to minority shareholders -47.1 -115.5 -59.2% Result attributable to the controlling Company 529.4 335.6 57.7% Non-life loss ratio(1) 69.4% 68.9% Non-life expense ratio(1) <td< td=""><td>Technical Result</td><td>-272.1</td><td>-216.3</td><td>25.8%</td></td<>	Technical Result	-272.1	-216.3	25.8%
Result of Life business	Net financial income and other non-technical income	450.0	296.2	51.9%
OTHER BUSINESS ACTIVITIES Operating income 287.0 233.4 23.0% Operating expenses -318.0 -201.2 58.1% Other income and expenses 51.7 -1.6 Results from other business activities 20.7 30.6 -32.4% Result before tax and minority interests 787.1 647.8 21.5% Taxes -211.6 -196.7 7.6% Result after tax 575.5 451.1 27.6% Result after tax from discontinued operations 1.0 0.0 Result for the year 576.5 451.1 27.8% Result attributable to minority shareholders -47.1 -115.5 -59.2% Result attributable to the controlling Company 529.4 335.6 57.7% Non-life loss ratio ⁽¹⁾ 69.4% 68.9% Non-life expense ratio ⁽¹⁾ 23.1% 23.6%	· · · · · · · · · · · · · · · · · · ·			
Operating income 287.0 233.4 23.0% Operating expenses -318.0 -201.2 58.1% Other income and expenses 51.7 -1.6 Results from other business activities 20.7 30.6 -32.4% Result before tax and minority interests 787.1 647.8 21.5% Taxes -211.6 -196.7 7.6% Result after tax 575.5 451.1 27.6% Result after tax from discontinued operations 1.0 0.0 Result for the year 576.5 451.1 27.8% Result attributable to minority shareholders -47.1 -115.5 -59.2% Result attributable to the controlling Company 529.4 335.6 57.7% Non-life loss ratio ⁽¹⁾ 69.4% 68.9% Non-life expense ratio ⁽¹⁾ 23.6%	Result of Life business	155.0	86.2	79.8%
Operating expenses -318.0 -201.2 58.1% Other income and expenses 51.7 -1.6 Results from other business activities 20.7 30.6 -32.4% Result before tax and minority interests 787.1 647.8 21.5% Taxes -211.6 -196.7 7.6% Result after tax 575.5 451.1 27.6% Result after tax from discontinued operations 1.0 0.0 Result for the year 576.5 451.1 27.8% Result attributable to minority shareholders -47.1 -115.5 -59.2% Result attributable to the controlling Company 529.4 335.6 57.7% Non-life loss ratio(1) 69.4% 68.9% Non-life expense ratio(1) 23.1% 23.6%				
Other income and expenses 51.7 -1.6 Results from other business activities 20.7 30.6 -32.4% Result before tax and minority interests 787.1 647.8 21.5% Taxes -211.6 -196.7 7.6% Result after tax 575.5 451.1 27.6% Result after tax from discontinued operations 1.0 0.0 Result for the year 576.5 451.1 27.8% Result attributable to minority shareholders -47.1 -115.5 -59.2% Result attributable to the controlling Company 529.4 335.6 57.7% Non-life loss ratio ⁽¹⁾ 69.4% 68.9% Non-life expense ratio ⁽¹⁾ 23.1% 23.6%	·		233.4	
Results from other business activities 20.7 30.6 -32.4% Result before tax and minority interests 787.1 647.8 21.5% Taxes -211.6 -196.7 7.6% Result after tax 575.5 451.1 27.6% Result after tax from discontinued operations 1.0 0.0 Result for the year 576.5 451.1 27.8% Result attributable to minority shareholders -47.1 -115.5 -59.2% Result attributable to the controlling Company 529.4 335.6 57.7% Non-life loss ratio ⁽¹⁾ 69.4% 68.9% Non-life expense ratio ⁽¹⁾ 23.1% 23.6%				58.1%
Result before tax and minority interests 787.1 647.8 21.5% Taxes -211.6 -196.7 7.6% Result after tax 575.5 451.1 27.6% Result after tax from discontinued operations 1.0 0.0 Result for the year 576.5 451.1 27.8% Result attributable to minority shareholders -47.1 -115.5 -59.2% Result attributable to the controlling Company 529.4 335.6 57.7% Non-life loss ratio ⁽¹⁾ 69.4% 68.9% Non-life expense ratio ⁽¹⁾ 23.1% 23.6%	·			
Taxes -211.6 -196.7 7.6% Result after tax 575.5 451.1 27.6% Result after tax from discontinued operations 1.0 0.0 Result for the year 576.5 451.1 27.8% Result attributable to minority shareholders -47.1 -115.5 -59.2% Result attributable to the controlling Company 529.4 335.6 57.7% Non-life loss ratio ⁽¹⁾ 69.4% 68.9% Non-life expense ratio ⁽¹⁾ 23.1% 23.6%	Results from other business activities	20.7	30.6	-32.4%
Taxes -211.6 -196.7 7.6% Result after tax 575.5 451.1 27.6% Result after tax from discontinued operations 1.0 0.0 Result for the year 576.5 451.1 27.8% Result attributable to minority shareholders -47.1 -115.5 -59.2% Result attributable to the controlling Company 529.4 335.6 57.7% Non-life loss ratio ⁽¹⁾ 69.4% 68.9% Non-life expense ratio ⁽¹⁾ 23.1% 23.6%	Result before tax and minority interests	787.1	647.8	21.5%
Result after tax from discontinued operations Result for the year Result attributable to minority shareholders Result attributable to the controlling Company Second S				
Result after tax from discontinued operations Result for the year Result attributable to minority shareholders Result attributable to the controlling Company Second S	Result after tax			
Result for the year 576.5 451.1 27.8% Result attributable to minority shareholders -47.1 -115.5 -59.2% Result attributable to the controlling Company 529.4 335.6 57.7% Non-life loss ratio ⁽¹⁾ 69.4% 68.9% Non-life expense ratio ⁽¹⁾ 23.1% 23.6%	Result after tax from discontinued operations		0.0	
Result attributable to minority shareholders Result attributable to the controlling Company -47.1 -115.5 -59.2% State of the controlling Company State of the controlling Co	·	576.5	451.1	27.8%
Result attributable to the controlling Company 529.4 335.6 57.7% Non-life loss ratio ⁽¹⁾ 69.4% 68.9% Non-life expense ratio ⁽¹⁾ 23.1% 23.6%		-47.1	-115.5	-59.2%
Non-life loss ratio ⁽¹⁾ 69.4% 68.9% Non-life expense ratio ⁽¹⁾ 23.1% 23.6%	•	529.4	335.6	57.7%
Non-life expense ratio ⁽¹⁾ 23.1% 23.6%				
	Non-life loss ratio ⁽¹⁾	69.4%	68.9%	
Non-life combined ratio ⁽¹⁾ 92.5% 92.5%	Non-life expense ratio ⁽¹⁾	23.1%	23.6%	
	Non-life combined ratio ⁽¹⁾	92.5%	92.5%	



Profit breakdown by units and companies



	Net	to Minority	Contribution consolidated result 6M 2008	to	Contribution consolidated result 6M 2007	
	Result	interests	€Million	%	€Million	%
INSURANCE ACTIVITIES						
MOTOR ⁽¹⁾	149.6		149.6	28.3%	141.5	42.2%
LIFE AND SAVINGS ⁽²⁾	89.0	-1.9	87.1	16.5%	32.8	9.8%
GENERAL INSURANCE	80.9		80.9	15.3%	34.8	10.4%
COMMERCIAL INSURANCE	63.0		63.0	11.9%	27.7	8.3%
HEALTH	22.1		22.1	4.2%	5.0	1.5%
AGRICULTURAL & LIVESTOCK	7.2		7.2	1.4%	4.2	1.3%
OTHER ACTIVITIES						
MAPFRE INMUEBLES	-20.1		-20.1	-3.8%	1.5	0.4%
MAPFRE QUAVITAE	-0.7	0.3	-0.4	-0.1%	0.1	0.0%
BANCO DE S.F. CAJA MADRID - MAPFRE			3.1	0.6%	2.2	0.7%
Other companies and consolidation adjustments					-1.4	
COMPANIES OPERATING MAINLY IN SPAIN			392.5		248.4	74.0%
MAPFRE AMÉRICA	44.3	-4.8	39.5	7.5%	35.1	10.5%
MAPFRE AMÉRICA VIDA	7.2	-0.9	6.3	1.2%	4.1	1.2%
MAPFRE RE	54.6	-4.6	50.0	9.4%	43.2	12.9%
ASSISTANCE OPERATING UNIT	7.4		7.4	1.4%	3.8	1.1%
INTERNATIONAL OPERATING UNIT(3)	27.7	-3.4	24.3	4.6%	5.1	1.5%
COMPANIES OPERATING MAINLY ABROAD			127.5	24.1%	91.3	27.2%
Other companies and consolidation adjustments			9.4	1.8%	-4.1	-1.2%
MAPFRE S.A.			529.4	100.0%	335.6	100.0%

- The 2008 figures for the MOTOR insurance business include the items corresponding to MVA
- 2) Includes BANKINTER VIDA and CCM VIDA Y PENSIONES
- 3) Includes THE COMMERCE GROUP, MAPFRE USA, MAPFRE INSULAR (the Philippines), GENEL SIGORTA and the business in Portugal



Expense and loss ratio by units and companies



			RA	TIOS		
	EXPENS	SE RATIO ⁽¹⁾	LOSS	RATIO ⁽²⁾	COMBIN	ED RATIO ⁽³⁾
COMPANY	6M 2008	6M 2007	6M 2008	6M 2007	6M 2008	6M 2007
MAPFRE S.A. consolidated	23.1%	23.6%	69.4%	68.9%	92.5%	92.5%
Companies operating primarily in Spain						
MOTOR INSURANCE OP. UNIT	14.2%	15.0%	76.4%	75.6%	90.6%	90.6%
GENERAL INSURANCE OP. UNIT	23.3%	24.5%	61.2%	62.3%	84.5%	86.8%
HEALTH	18.4%	16.6%	76.9%	77.6%	95.3%	94.2%
AGRICULTURAL AND LIVESTOCK	21.0%	20.0%	73.7%	77.5%	94.7%	97.5%
COMMERCIAL INSURANCE OP. UNIT(4)	17.5%	16.1%	62.8%	62.7%	80.3%	78.8%
TOTAL NON-LIFE SPAIN	17.3%	17.5%	71.3%	71.5%	88.6%	89.0%
LIFE ASSURANCE OP. UNIT ⁽⁵⁾	1.0%	0.9%				
Companies operating primarily abroad						
MAPFRE AMÉRICA	36.0%	35.4%	66.7%	66.3%	102.7%	101.7%
INTERNATIONAL OP. UNIT	22.7%	30.4%	73.9%	69.8%	96.6%	100.2%
INT'L. DIRECT INSURANCE DIVISION	33.5%	35.0%	68.1%	66.6%	101.6%	101.6%
REINSURANCE	28.6%	31.3%	64.0%	60.9%	92.6%	92.2%
ASSISTANCE	24.8%	23.6%	66.9%	68.7%	91.7%	92.3%

^{1) (}Operating expenses, net of reinsurance + profit sharing and returns – other technical income + other technical expenses) / Net premiums earned. Figures for the Non-life business



4)

^{2) (}Net claims incurred + variation of other technical reserves)/Net premiums earned. Figures for the Non-life business

³⁾ Combined ratio = Expense ratio + Loss ratio. Figures for the Non-life business

Given their importance, the net revenues from the risk classification activities of the credit and surety business are added to the numerator of the expense ratio

⁵⁾ Net operating expenses / average third party funds under management (annualised ratio). Figures for MAPFRE VIDA

Financial income breakdown



	6M 2008	6M 2007	% 08/07
Net financial income	775.9	550.4	41.0%
- of which realised capital gains ⁽¹⁾	143.1	20.5	
- of which foreign exchange income/(losses)	4.2	-10.0	



¹⁾ Includes capital gains arising from the reorganisation of the alliance with CAJA MADRID





	6M 20	6M 2008		007		
	Share	of	Share of		% Var.	
	Controlling shareholder	Minorities	Controlling shareholder	Minorities	Controlling shareholder	Minorities
MOTOR INSURANCE OP. UNIT	831.2	4.1	964.6		-13.8%	
MAPFRE AGROPECUARIA	117.4		116.8		0.5%	
LIFE ASSURANCE OP. UNIT	1,050.0		334.7	321.6	213.7%	
GENERAL INSURANCE OP. UNIT	324.1		153.2	147.1	111.6%	
COMMERCIAL INSURANCE OP. UNIT	396.6		184.2	177.0	115.3%	
MAPFRE CAJA SALUD	140.6		65.3	62.8	115.3%	
MAPFRE AMÉRICA	873.1	107.9	846.2	104.6	3.2%	3.2%
MAPFRE AMÉRICA VIDA	165.3	23.4	154.4	21.0	7.1%	11.4%
MAPFRE RE	671.1	62.3	596.6	81.3	12.5%	-23.4%
ASSISTANCE OP. UNIT	119.8		109.2		9.7%	
INTERNATIONAL OP. UNIT	1,353.2	193.3	134.6			
OTHER COMPANIES	156.9	20.7	231.4	21.1	-32.2%	-1.9%





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Calendar for 2008



23-Jul-08	Madrid	 Release of first half 2008 results and 2007 EEV Analysts' presentation, first half 2008 results and 2007 EEV
30-Oct-08	Madrid	 Release of third quarter 2008 interim results Analysts' presentation, third quarter 2008 interim results
31-Oct-08	London	 Analysts' presentation, third quarter 2008 interim results



Investor Relations Department



Luigi Lubelli	Finance Director	+34-91-581-6071
Jesús Amadori Carrillo	Head of Investor Relations	+34-91-581-2086
Alberto Fernández-Sanguino	Investor Relations	+34-91-581-2255
Beatriz Izard Pereda	Investor Relations	+34-91-581-2061
Antonio Triguero Sánchez	Investor Relations	+34-91-581-5211
Marisa Godino Alvarez	Assistant	+34-91-581-2985

MAPFRE S.A.
Investor Relations Department
Carretera de Pozuelo, nº 52
28220 Majadahonda
relacionesconinversores@mapfre.com



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