

**MAPFRE EXPECTS TO OBTAIN REVENUES OF €14,500 MILLION IN 2007**

**MAPFRE's activities will centre on increasing its scale, while preserving its management capabilities and corporate reputation**

**MAPFRE VIDA will acquire a 50% shareholding in Bankinter Vida y Pensiones**

Mr. José Manuel Martínez, the Chairman of MAPFRE, announced today the main objectives for the Group in 2007, a year in which MAPFRE finalised its transformation into a public limited company, maintaining the same operating and responsibility principles it has been following to date. During the Annual General Meeting of Shareholders of MAPFRE S.A., Mr. José Manuel Martínez underscored, among others, the following challenges for the Group in 2007:

- To reach a volume of revenues in excess of €14,500 million, €1,000 million above the figure recorded in 2006.
- To increase the scale of MAPFRE, through both organic growth and acquisitions, and continue looking for opportunities to enter into new markets.
- To achieve growth rates above the market average.
- To preserve the Group's management capabilities and its corporate reputation.

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Mr. José Manuel Martínez, the Chairman of MAPFRE, announced today during the Annual General Meeting of Shareholders that the Group expect to increase its revenues in 2007 by over €1,000 million, exceeding €14,500 million by the end of this year.

Furthermore, Mr. Martínez noted that the Group's core strategy in those countries where it already has a presence is to grow organically by leveraging the Group's direct distribution network, the strongest of any insurer in Spain and Latin America. Nevertheless, MAPFRE will maintain its policy of seeking acquisition opportunities and corporate agreements to reinforce its growth and enter into new markets.

In this respect, Mr. José Manuel Martínez underscored the various transactions and agreements announced over the last few months to widen the operations of the Group: the agreements with CATTOLICA (Italy), CAJA CASTILLA - LA MANCHA and BBVA; the integration of MUTUA VALENCIANA; and the recently signed agreement to acquire an 80% shareholding in GENEL SIGORTA.

Moreover, Mr. Martínez announced that yesterday a significant agreement was signed with Bankinter, pursuant to which MAPFRE VIDA will acquire a 50% shareholding in BANKINTER VIDA Y PENSIONES that, under the management of MAPFRE, will distribute its products through the Bank's distribution channels. Mr. José Manuel Martínez highlighted the importance of this joint agreement with one of the most prestigious financial institutions, which is a clear benchmark in terms of innovation, technological prowess and customer service quality.

Mr. Martínez emphasised the importance of staff training and of the quest for maximum efficiency to achieve growth rates above market average, in spite of the difficulty to achieve this target given MAPFRE's present scale in some markets, and particularly in Spain. For that purpose, two new large divisions have been created, FAMILY and INTERNATIONAL DIRECT INSURANCE, preserving the operating specialisation of each Unit, which has been one of the reasons for MAPFRE's success.



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Lastly, Mr. Martínez noted two aspects that are key for the growth of the Group: its management capabilities and its corporate reputation, which must be strengthened to support the continuation of MAPFRE's ongoing expansion.

Mr. Alberto Manzano, the First Vice-Chairman, presented the Annual Report for 2006, which was adapted to MAPFRE's new corporate structure, and the Social Responsibility Report, which once again complies with the Global Reporting Initiative and was certified by external auditors. Mr. Alberto Manzano highlighted the enrichment of the content of the latter, reflecting the effort devoted to obtaining more comprehensive data for each of its sections, as well as a wider range of achievements, thanks to the efforts of the entire organisation.

Mr. Manzano reviewed MAPFRE's main figures and activities in 2006, underscoring the scale reached by the Group, which has 12 million customers and nearly 29,000 employees, having hired 2,600 new staff in 2006.

Mr. Alberto Manzano also noted that the Corporate Governance Report reflects MAPFRE's commitment to good governance and transparency, and announced that the adaptation of the Code of Good Governance to MAPFRE's new corporate structure is already underway.

Mr. Domingo Sugranyes, Vice-Chairman, reviewed the main figures for 2006 and noted that earnings per share have increased to €0.28, from €0.21 in 2005, thanks to the favourable claims experience across all Non-life lines and especially in Accepted Reinsurance. Furthermore, Mr. Sugranyes underscored the evolution of MAPFRE's market capitalisation over the last few years and its significant leap as a result of the new corporate structure.

The Meeting of Shareholders approved the payment of a total dividend of €0.09 per share out of the results for fiscal year 2006, a 40.6% increase over the amount paid in 2005. The company already paid an interim dividend of €0.04 per share and will pay the remainder (€0.05) on 4<sup>th</sup> May 2007.

26<sup>th</sup> March 2007, Madrid

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