

APPENDIX III

INSURANCE COMPANIES

2<sup>nd</sup>

STATISTICAL INFORMATION CORRESPONDING TO YEAR

2011

END OF REPORTING PERIOD

31/12/2011

I. ISSUER IDENTIFICATION INFORMATION

Corporate name: MAPFRE, S.A.

Registered address:

Paseo de Recoletos, 25. 28004 MADRID

TAX ID

A-08055741

II. COMPLEMENTARY INFORMATION TO PREVIOUSLY RELEASED REGULATORY FILINGS

Explanation of the main changes with respect to previously filed information:  
(only to be completed for those conditions stipulated in section B) of the instructions)

**III. DECLARATION(S) OF PERSONS ASSUMING RESPONSIBILITY FOR THE INFORMATION**

*As far as we are aware, the summary financial annual accounts contained herein, which have been prepared in accordance with the applicable accounting standards, give a true and fair view of the equity, financial situation and results of the company, or those companies included in the consolidation taken as a whole, while the interim management report includes a true and fair analysis of the information required*

**Observations with respect to previously filed information**

**Person(s) who assume(s) responsibility for this information**

**Date of signing of this half-yearly information by the corresponding administrative body:**

<b>IV. SELECTED FINANCIAL INFORMATION</b>
<b>1. INDIVIDUAL BALANCE SHEET (1/2)</b>
<i>(Prepared in accordance with current national accounting criteria)</i>

Thousands Euros

ASSETS	CURRENT PERIOD 31/12/2011	PRIOR PERIOD 31/12/2010
1. Cash and other equivalent liquid assets	11,607	7,182
2. Financial assets held for negotiation		
3. Other financial assets at reasonable value, with changes in profit and loss account		8,730
4. Financial assets available for sale		
5. Loans and amounts due	648,696	731,487
6. Investments held to maturity		
7. Hedging derivatives		
8. Participation of Reinsurance in technical provisions		
9. Tangible assets and investments:	14,633	862
a) Tangible assets	14,633	862
b) Investments in property, plant and equipment		
10. Intangible assets	2,588	3,045
a) Goodwill		
b) Acquisition costs of portfolios of policies		
c) Other intangible assets	2,588	3,045
11. Equity investments in group and associated companies	8,528,378	8,163,128
a) Associated companies		135,010
b) Multigroup companies		
c) Group companies	8,528,378	8,028,118
12. Tax assets	47,572	53,495
a) Current tax assets	31,578	171
b) Deferred tax assets	15,994	53,324
13. Other assets	101,616	194,272
14. Assets held for sale		
<b>TOTAL ASSETS</b>	<b>9,355,090</b>	<b>9,162,201</b>

**IV. SELECTED FINANCIAL INFORMATION**  
**1. INDIVIDUAL BALANCE SHEET (2/2)**  
*(Prepared in accordance with current national accounting criteria)*

Thousands Euros

LIABILITIES AND EQUITY		CURRENT PERIOD 31/12/2011	PRIOR PERIOD 31/12/2010
<b>TOTAL LIABILITIES</b>	<b>170</b>	2,289,929	2,133,336
1. Financial liabilities held for negotiation	110		
2. Other financial liabilities at reasonable value, with changes in profit and loss account	115		
3. Debits	120	2,048,486	2,028,730
a) Subordinated liabilities	121	599,389	610,071
b) Bonds and other negotiable securities	122	0	283,670
c) Debits with credit institutions	123	985,534	701,298
d) Other debits	124	463,563	433,691
4. Hedging derivatives	130		
5. Technical provisions	131		
a) for unearned premiums	132		
b) for risks in progress	133		
c) for life assurance	134		
d) for outstanding claims	135		
e) for profit sharing and returned premiums	136		
f) other technical provisions	137		
6. Non technical provisions	140	10,318	70,530
7. Tax liabilities	145	350	34,076
a) Current tax liabilities	146	26	34,076
b) Deferred tax liabilities	147	324	
8. Other liabilities	150	230,775	
9. Liabilities linked to assets held for sale	165		
<b>TOTAL NET EQUITY</b>	<b>195</b>	7,065,161	7,028,865
<b>SHARE EQUITY</b>	<b>180</b>	7,065,161	7,028,865
1. Share capital or mutual fund	171	307,955	301,215
a) Declared capital or mutual fund	161	307,955	301,215
b) less: capital not called-up	162		
2. Share premium reserve	172	3,338,720	3,338,720
3. Reserves	173	2,840,243	2,675,715
4. Less: treasury stock and participation in equity	174		
5. Prior years results	178	472,242	562,127
6. Other contributions from partners and mutual members	179		
7. Profit / (loss) for the year	175	321,570	361,939
8 Less: interim dividend	176	(215,569)	(210,851)
9. Other equity instruments	177		
<b>VALUATION ADJUSTMENTS</b>	<b>188</b>		
1. Financial assets available for sale	181		
2. Hedging operations	182		
3. Translation differences	184		
4. Correction for shadow accounting	185		
5. Other adjustments	187		
<b>Subsidies, donations and legacies received</b>	<b>193</b>		
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>200</b>	9,355,090	9,162,201

**IV. SELECTED FINANCIAL INFORMATION**  
**2. INDIVIDUAL PROFIT AND LOSS ACCOUNT**  
*(Prepared in accordance with current national accounting criteria)*

Thousands Euros

		CURRENT PERIOD (2nd HALF)	PRIOR PERIOD (2nd HALF)	ACCUMULATED CURRENT YEAR 31/12/2011	ACCUMULATED PRIOR YEAR 31/12/2010
(+) 1. Net written premiums	201				
(+) 2. Income from tangible assets and investments	202				
(+) 3. Other technical income	203				
(-) 4. Net claims incurred	204				
(+/-) 5. Net variation of other technical provisions	205				
(+/-) 6. Profit sharing and returned premiums	206				
(-) 7. Net operating expenses	207				
(+/-) 8. Other technical expenses	209				
(-) 9. Expenses from tangible assets and investments	210				
<b>A) TECHNICAL RESULT FROM NON-LIFE OPERATIONS (1+ 2 + 3 + 4 + 5 + 6 + 7 + 8 + 9)</b>	<b>220</b>				
(+) 10. Net written premiums	221				
(+) 11. Income from tangible assets and investments	222				
(+) 12. Income from investments on account of the life policyholders bearing the investment risk	223				
(+) 13. Other technical income	224				
(-) 14. Net claims incurred	225				
(+/-) 15. Net variation of other technical provisions	226				
(+/-) 16. Profit sharing and returned premiums	227				
(-) 17. Net operating expenses	228				
(+/-) 18. Other technical expenses	229				
(-) 19. Expenses from tangible assets and investments	230				
(-) 20. Expenses from investments on account of the life policyholders bearing the investment risk	231				
<b>B) TECHNICAL RESULT FROM LIFE OPERATIONS (10 + 11 + 12 + 13 + 14 + 15 + 16 + 17 + 18 + 19 + 20)</b>	<b>240</b>				
<b>C) TECHNICAL RESULT (A + B)</b>	<b>245</b>				
(+) 21. Income from tangible assets and investments	246	236,019	193,599	423,024	500,701
(+) 22. Negative difference on business combinations	250				
(-) 23. Expenses from tangible assets and investments	247	(34,870)	(43,823)	(74,191)	(89,966)
(+) 24. Other income	248	44,343	41,623	53,088	64,121
(-) 25. Other expenses	249	(52,727)	(131,733)	(89,604)	(166,523)
<b>E) RESULT BEFORE TAX (C + 21 + 22 + 23 + 24 + 25)</b>	<b>265</b>	<b>192,765</b>	<b>59,666</b>	<b>312,317</b>	<b>308,333</b>
(+/-) 26. Corporate Income Tax	270	10,337	39,015	9,253	53,606
<b>F) RESULT BEFORE TAX FROM ONGOING OPERATIONS (E + 26)</b>	<b>280</b>	<b>203,102</b>	<b>98,681</b>	<b>321,570</b>	<b>361,939</b>
(+/-) 27. Result after tax from discontinued operations	285				
<b>G) RESULT OF THE YEAR (F + 27)</b>	<b>300</b>	<b>203,102</b>	<b>98,681</b>	<b>321,570</b>	<b>361,939</b>
	<b>EARNINGS PER SHARE</b>	<b>Amount (X,XX euros)</b>	<b>Amount (X,XX euros)</b>	<b>Amount (X,XX euros)</b>	<b>Amount (X,XX euros)</b>
Reported	290	0.06	0.04	0.10	0.12
Diluted	295	0.06	0.04	0.10	0.12

<b>IV. SELECTED FINANCIAL INFORMATION</b>
<b>3. STATEMENT OF RECOGNISED INCOME AND EXPENSES</b>
<i>(Prepared in accordance with current national accounting criteria)</i>

Thousands Euros

		CURRENT PERIOD 31/12/2011	PRIOR PERIOD 31/12/2010
<b>A) RESULT FOR THE PERIOD</b>	<b>305</b>	321,570	361,939
<b>B) OTHER RECOGNISED INCOME / (EXPENSES)</b>	<b>310</b>		
<b>1. Financial assets available for sale:</b>	<b>315</b>		
a) Gains/(Losses) due to valuation	316		
b) Amounts recognised in results	317		
c) Other reclassifications	318		
<b>2. Cash flow hedging:</b>	<b>320</b>		
a) Gains/(Losses) due to valuation	321		
b) Amounts recognised in results	322		
c) Amounts recognised at historical value of paid up items	323		
d) Other reclassifications	324		
<b>3. Hedging of net investments in businesses abroad:</b>	<b>325</b>		
a) Gains/(Losses) due to valuation	326		
b) Amounts recognised in results	327		
c) Other reclassifications	328		
<b>4. Translation differences</b>	<b>330</b>		
a) Gains/(Losses) due to valuation	331		
b) Amounts recognised in results	332		
c) Other reclassifications	333		
<b>5. Correction of shadow accounting:</b>	<b>335</b>		
a) Gains/(Losses) due to valuation	336		
b) Amounts recognised in results	337		
c) Other reclassifications	338		
<b>6. Assets held for sale:</b>	<b>340</b>		
a) Gains/(Losses) due to valuation	341		
b) Amounts recognised in results	342		
c) Other reclassifications	343		
<b>7. Actuarial gains/(losses) due to personnel long term incentives</b>	<b>345</b>		
<b>8. Other recognised income and expenses</b>	<b>355</b>		
<b>9. Corporate Income Tax</b>	<b>360</b>		
<b>TOTAL RECOGNISED INCOME/(EXPENSES) (A+B)</b>	<b>400</b>	321,570	361,939

**IV. SELECTED FINANCIAL INFORMATION**  
**4. CHANGES IN INDIVIDUAL EQUITY (1/2)**  
*Prepared in accordance with current national accounting criteria*

Thousands Euros

CURRENT PERIOD	Equity					Adjustments for changes in value	Subsidies, donations and inheritances recieved	Total Equity
	Capital or mutual fund	Share premium and other reserves(1)	Shares and participations in equity	Result for the period	Other equity instruments			
<b>Balance as at 01/01/2011</b>	<b>3010</b>	301,215	6,365,711		361,939			7,028,865
Adjustments for changes in accounting criteria	<b>3011</b>							
Adjustments for errors	<b>3012</b>							
<b>Adjusted opening balance</b>	<b>3015</b>	301,215	6,365,711		361,939			7,028,865
<b>I. Total recognised income / (expenses)</b>	<b>3020</b>				321,570			321,570
<b>II. Operations with shareholders or owners</b>	<b>3025</b>	6,740	(56,187)		(240,973)			(290,420)
1. Increases (Reductions) in capital	<b>3026</b>	6,740	159,382					166,122
2. Conversion of financial liabilities to equity	<b>3027</b>							
3. Distribution of dividends	<b>3028</b>		(215,569)		(240,973)			(456,542)
4. Operations involving treasury stock or participations in equity (net)	<b>3029</b>							
5. Increases / (Decreases) due to changes in business combinations	<b>3030</b>							
6. Other operations with shareholders or owners	<b>3032</b>							
<b>III. Other variations in equity</b>	<b>3035</b>		126,112		(120,966)			5,146
1. Payments using equity instruments	<b>3036</b>							
2. Transfers between equity classes	<b>3037</b>		120,966		(120,966)			
3. Other variations	<b>3038</b>		5,146					5,146
<b>Balance as at 31/12/2011</b>	<b>3040</b>	307,955	6,435,636		321,570			7,065,161

**IV. SELECTED FINANCIAL INFORMATION**  
**4. CHANGES IN INDIVIDUAL EQUITY (2/2)**  
*Prepared in accordance with current national accounting criteria*

Thousands Euros

PRIOR PERIOD	Equity					Adjustments for changes in value	Subsidies, donations and inheritances received	Total Equity
	Capital or mutual fund	Share premium and other reserves(1)	Shares and participations in equity	Result for the period	Other equity instruments			
<b>Balance as at 01/01/2010 (comparison period)</b>	<b>3050</b>	292,271	5,947,950		693,569			6,933,790
Adjustments for changes in accounting criteria	3051							
Adjustments for errors	3052							
<b>Adjusted opening balance</b>	<b>3055</b>	292,271	5,947,950		693,569			6,933,790
<b>I. Total recognised income / (expenses)</b>	<b>3060</b>				361,939			361,939
<b>II. Operations with shareholders or owners</b>	<b>3065</b>	8,944	(275,425)					(266,481)
1. Increases (Reductions) in capital	3066	8,944	169,244					178,188
2. Conversion of financial liabilities to equity	3067							
3. Distribution of dividends	3068		(444,669)					(444,669)
4. Operations involving treasury stock or participations in equity (net)	3069							
5. Increases / (Decreases) due to changes in business combinations	3070							
6. Other operations with shareholders or owners	3072							
<b>III. Other variations in equity</b>	<b>3075</b>		693,186		(693,569)			(383)
1. Payments using equity instruments	3076							
2. Transfers between equity classes	3077		693,569		(693,569)			0
3. Other variations	3078		(383)					(383)
<b>Balance as at 31/12/2010 (comparison period)</b>	<b>3080</b>	301,215	6,365,711		361,939			7,028,865

**IV. SELECTED FINANCIAL INFORMATION**  
**5.A. INDIVIDUAL CASH FLOW STATEMENT (DIRECT METHOD)**  
*(Prepared in accordance with current national accounting criteria)*

Thousands Euros

		CURRENT PERIOD 31/12/2011	PRIOR PERIOD 31/12/2010
<b>A) NET CASH FLOW FROM OPERATING ACTIVITIES (1 + 2 + 3)</b>	<b>7435</b>	13,010	2,361
1. Insurance activities:	7405		
(+) Inflows from insurance activities	7406		
(-) Outflows from insurance activities	7407		
2. Other operating activities:	7410	(19,993)	(30,426)
(+) Other operating activities cash inflows	7415	97,072	58,221
(-) Other operating activities cash outflows	7416	(117,065)	(88,647)
3. Inflows /(outflows) due to corporate income tax	7425	33,003	32,787
<b>B) NET CASH FLOW FROM INVESTMENT ACTIVITIES (1 + 2)</b>	<b>7460</b>	283,746	256,578
1. Inflows from investment activities:	7450	738,785	853,560
(+) Tangible assets	7451		
(+) Investments in property, plant and equipment	7452		
(+) Intangible assets	7453		
(+) Financial instruments	7454	403,365	302,973
(+) Participations	7455	3,859	13,955
(+) Other business units	7457		
(+) Receivable interests	7456	13,785	10,310
(+) Receivable dividends	7459	317,776	526,322
(+) Other income related to investment activities	7458		
2. Payments related to investment activities:	7440	(455,039)	(596,982)
(-) Tangible assets	7441		
(-) Investments in property, plant and equipment	7442		
(-) Intangible assets	7443		
(-) Financial instruments	7444	(250,100)	(584,311)
(-) Participations	7445	(204,939)	(12,671)
(-) Other business units	7447		
(-) Other payments related to investment activities	7448		
<b>C) NET CASH FLOW FROM FINANCING ACTIVITIES (1 + 2)</b>	<b>7490</b>	(292,331)	(252,696)
1. Inflows from financing activities:	7480	1,308,378	821,976
(+) Subordinated liabilities	7481		
(+) Inflows from the issue of equity instruments and capital increases	7482	166,127	177,752
(+) Capital contributions from owners or mutual members	7483		
(+) Sales of treasury stock	7485		1,597
(+) Other income related to financing activities	7486	1,142,251	642,627
2. Payments related to financing activities:	7470	(1,600,709)	(1,074,672)
(-) Dividends to shareholders	7471	(456,458)	(444,043)
(-) Interest payments	7475	(56,935)	(49,771)
(-) Subordinated liabilities	7472	(5,820)	
(-) Capital contributions returned to shareholders	7473		
(-) Capital contributions returned to owners or mutual members	7474		
(-) Acquisition of treasury stock	7477		(1,981)
(-) Other payments related to financial activities	7478	(1,081,496)	(578,877)
<b>D) TRANSLATION DIFFERENCES IN CASH FLOW</b>	<b>7492</b>		
<b>E) NET INCREASE / (DECREASE) IN CASH FLOW (A + B + C + D)</b>	<b>7495</b>	4,425	6,243
<b>F) OPENING CASH BALANCE AND EQUIVALENTS</b>	<b>7499</b>	7,182	939
<b>G) CLOSING CASH BALANCES AND EQUIVALENTS (E + F)</b>	<b>7500</b>	11,607	7,182

COMPONENTS OF CASH FLOW AND EQUIVALENTS AT PERIOD END		CURRENT PERIOD 31/12/2011	PRIOR PERIOD 31/12/2010
(+) Cash and banks	7550	11,607	7,182
(+) Other financial assets	7552		
(-) Less: Bank overdrafts payable on demand	7553		
<b>TOTAL CLOSING CASH FLOW AND EQUIVALENTS</b>	<b>7600</b>	11,607	7,182

<b>IV. SELECTED FINANCIAL INFORMATION</b>
<b>6. CONSOLIDATED BALANCE SHEET (1/2)</b>
<b>IFRS</b>

Thousands Euros

		CURRENT PERIOD 31/12/2011	PRIOR PERIOD 31/12/2010
<b>ASSETS</b>			
1. Cash and other equivalent liquid assets	1005	1,254,343	1,497,413
2. Financial assets held for negotiation	1010	2,222,450	1,127,356
3. Other financial assets at reasonable value, with changes in profit and loss account	1015	2,654,835	1,767,265
4. Financial assets available for sale	1020	26,888,463	26,392,100
5. Loans and amounts due	1025	5,781,305	4,507,967
6. Investments held to maturity	1030	1,766,963	1,108,700
7. Hedging derivatives	1035		38,589
8. Participation of Reinsurance in technical provisions	1041	3,305,340	3,092,604
9. Tangible assets and investments:	1045	2,885,131	2,868,073
a) Tangible assets	1046	1,441,995	1,400,933
b) investments in property, plant and equipment	1047	1,443,136	1,467,140
10. Intangible assets	1050	4,716,509	3,156,027
a) Goodwill	1051	2,266,392	2,258,386
b) Acquisition costs of portfolios of policies	1053	2,143,335	693,024
c) Other intangible assets	1052	306,782	204,617
11. Participation in companies valued using equity method	1055	130,230	400,266
12. Tax assets	1060	1,390,744	998,568
a) Current tax assets	1061	126,506	28,665
b) Deferred tax assets	1062	1,264,238	969,903
13. Other assets	1075	1,848,022	1,624,570
14. Assets held for sale	1080	11,281	92,808
<b>TOTAL ASSETS</b>	<b>1100</b>	<b>54,855,616</b>	<b>48,672,306</b>

**IV. SELECTED FINANCIAL INFORMATION**  
**6. CONSOLIDATED BALANCE SHEET (2/2)**  
**IFRS**

Thousands Euros

LIABILITIES AND EQUITY		CURRENT PERIOD 31/12/2011	PRIOR PERIOD 31/12/2010
<b>TOTAL LIABILITIES</b>	<b>1170</b>	45,128,959	40,876,497
1. Financial liabilities held for negotiation	1110		102,775
2. Other financial liabilities at reasonable value, with changes in profit and loss account	1115	96,164	82,128
3. Debits	1120	4,870,229	4,912,393
a) Subordinated liabilities	1121	607,888	610,071
b) Bonds and other negotiable securities	1122	153,712	433,502
c) Debits with credit institutions	1123	1,153,385	1,078,556
d) Other debits	1124	2,955,244	2,790,264
4. Hedging derivatives	1130		
5. Technical provisions	1131	36,451,310	33,461,885
a) for unearned premiums	1132	7,065,138	5,885,943
b) for risks in progress	1133	9,520	9,837
c) for life assurance	1134	20,501,953	19,649,758
d) for outstanding claims	1135	8,286,353	7,347,636
e) for profit sharing and returned premiums	1136	59,006	41,121
f) other technical provisions	1137	529,340	527,590
6. Non technical provisions	1140	1,153,314	713,223
7. Tax liabilities	1145	1,979,837	1,224,605
a) Current tax liabilities	1146	249,007	128,297
b) Deferred tax liabilities	1147	1,730,830	1,096,308
8. Other liabilities	1150	578,016	348,608
9. Liabilities linked to assets held for sale	1165	89	30,880
<b>TOTAL NET EQUITY</b>	<b>1195</b>	9,726,657	7,795,809
<b>SHARE EQUITY</b>	<b>1180</b>	7,432,128	6,735,870
1. Share capital or mutual fund	1171	307,955	301,215
a) Declared capital or mutual fund	1161	307,955	301,215
b) less: capital not called-up	1162		
2. Share premium reserve	1172	1,506,729	1,506,729
3. Reserves	1173	3,945,064	3,190,360
4. Less: treasury stock and participation in equity	1174		
5. Prior years results	1178	924,989	1,014,874
6. Other contributions from partners and mutual members	1179		
7. Profit and loss of the year attributable to the controlling company	1175	962,960	933,543
8 Less: interim dividend	1176	(215,569)	(210,851)
9. Other equity instruments	1177		
<b>VALUATION ADJUSTMENTS</b>	<b>1188</b>	(389,203)	(193,988)
1. Financial assets available for sale	1181	(763,821)	(444,821)
2. Hedging operations	1182	1,914	1,915
3. Translation differences	1184	10,417	66,384
4. Correction of shadow accounting	1185	360,031	190,254
5. Companies valued using equity method	1186	446	(9,415)
6. Other adjustments	1187	1,810	1,695
<b>TOTAL LIABILITIES AND EQUITY ATTRIBUTABLE TO THE CONTROLLING COMPANY</b>	<b>1189</b>	7,042,925	6,541,882
<b>MINORITY INTERESTS</b>	<b>1193</b>	2,683,732	1,253,927
1. Adjustments for changes in value	1191	(48,890)	(26,372)
2. Other	1192	2,732,622	1,280,299
<b>TOTAL LIABILITIES AND NET EQUITY</b>	<b>1200</b>	54,855,616	48,672,306

**IV. SELECTED FINANCIAL INFORMATION**  
**7. CONSOLIDATED PROFIT AND LOSS ACCOUNT**  
**IFRS**

Thousands Euros

		CURRENT PERIOD (2 <sup>ND</sup> HALF)	PREVIOUS PERIOD (2 <sup>ND</sup> HALF)	ACCUMULATED CURRENT YEAR 31/12/2011	ACCUMULATED PRIOR YEAR 31/12/2010
(+) 1. Net written premiums	1201	6,546,160	5,497,420	12,374,112	10,882,573
(+) 2. Income from tangible assets and investments	1202	812,409	673,543	1,454,792	1,413,611
(+) 3. Other technical income	1203	21,166	14,577	44,184	37,325
(-) 4. Net claims incurred	1204	(4,455,814)	(3,793,111)	(8,550,331)	(7,645,485)
(+/-) 5. Net variation of other technical provisions	1205	(31,862)	(3,669)	(15,934)	(34,556)
(+/-) 6. Profit sharing and returned premiums	1206	(3,562)	845	(5,436)	(3,275)
(-) 7. Net operating expenses	1207	(1,844,634)	(1,429,270)	(3,359,852)	(2,705,907)
(+/-) 8. Other technical expenses	1209	(51,244)	(43,523)	(103,042)	(73,241)
(-) 9. Expenses from tangible assets and investments	1210	(452,299)	(302,636)	(674,538)	(621,290)
<b>A) TECHNICAL RESULT FROM NON-LIFE OPERATIONS (1 + 2 + 3 + 4 + 5 + 6 + 7 + 8 + 9)</b>	<b>1220</b>	<b>540,320</b>	<b>614,176</b>	<b>1,163,955</b>	<b>1,249,755</b>
(+) 10. Net written premiums	1221	2,443,622	1,752,972	4,718,967	3,940,396
(+) 11. Income from tangible assets and investments	1222	906,044	647,100	1,541,127	1,348,837
(+) 12. Income from investments on account of the life policyholders bearing the investment risk	1223	62,686	59,456	129,718	93,555
(+) 13. Other technical income	1224	1,975	6,769	245,455	12,415
(-) 14. Net claims incurred	1225	(2,099,538)	(1,678,671)	(4,051,701)	(3,554,987)
(+/-) 15. Net variation of other technical provisions	1226	(284,482)	(21,830)	(460,732)	(279,131)
(+/-) 16. Profit sharing and returned premiums	1227	(31,691)	(27,725)	(63,382)	(47,975)
(-) 17. Net operating expenses	1228	(361,878)	(306,854)	(715,415)	(612,763)
(+/-) 18. Other technical expenses	1229	(9,127)	(7,803)	(14,460)	(13,637)
(-) 19. Expenses from tangible assets and investments	1230	(317,638)	(223,664)	(675,130)	(412,990)
(-) 20. Expense from investments on account of the life policyholders bearing the investment risk	1231	(67,309)	(40,981)	(113,528)	(95,273)
<b>B) TECHNICAL RESULT FROM LIFE OPERATIONS (10 + 11 + 12 + 13 + 14 + 15 + 16 + 17 + 18 + 19 + 20)</b>	<b>1240</b>	<b>242,664</b>	<b>158,769</b>	<b>540,919</b>	<b>378,447</b>
<b>C) TECHNICAL RESULT (A + B)</b>	<b>1245</b>	<b>782,984</b>	<b>772,945</b>	<b>1,704,874</b>	<b>1,628,202</b>
(+) 21. Income from tangible assets and investments	1246	63,290	20,871	96,706	40,241
(+) 22. Negative consolidation differences	1250				
(-) 23. Expenses from tangible assets and investments	1247	(60,217)	(90,689)	(120,818)	(177,104)
(+) 24. Other income	1248	161,284	222,523	418,139	551,719
(-) 25. Other expenses	1249	(162,308)	(283,079)	(461,987)	(612,019)
<b>E) RESULT BEFORE TAX (C + 21 + 22 + 23 + 24 + 25)</b>	<b>1265</b>	<b>785,033</b>	<b>642,571</b>	<b>1,636,914</b>	<b>1,431,039</b>
(+/-) 26. Corporate Income Tax	1270	(196,312)	(146,816)	(414,809)	(367,442)
<b>F) RESULT BEFORE TAX FROM ONGOING OPERATIONS (E + 26)</b>	<b>1280</b>	<b>588,721</b>	<b>495,755</b>	<b>1,222,105</b>	<b>1,063,597</b>
(+/-) 27. Result after tax from discontinued operations	1285	(2,714)	4,243	(2,348)	64
<b>G) RESULT FOR THE PERIOD (F + 27)</b>	<b>1288</b>	<b>586,007</b>	<b>499,998</b>	<b>1,219,757</b>	<b>1,063,661</b>
a) Result attributable to the controlling company	1300	419,776	433,386	962,960	933,543
b) Result attributable to minority interests	1289	166,231	66,612	(256,797)	130,118

EARNINGS PER SHARE		Amount (X,XX euros)	Amount (X,XX euros)	Amount (X,XX euros)	Amount (X,XX euros)
Reported	1290	0.14	0.15	0.31	0.31
Diluted	1295	0.14	0.15	0.31	0.31

<b>IV. SELECTED FINANCIAL INFORMATION</b>
<b>8. STATEMENT OF RECOGNISED INCOME AND EXPENSES</b>
<b>IFRS</b>

Thousands Euros

		CURRENT PERIOD 31/12/2011	PRIOR PERIOD 31/12/2010
<b>A) CONSOLIDATED PROFIT AND LOSS OF THE YEAR</b>	<b>1305</b>	1,219,757	1,063,661
<b>B) OTHER INCOME / (EXPENSES) RECOGNISED</b>	<b>1310</b>	(217,734)	(231,856)
<b>1. Financial assets available for sale:</b>	<b>1315</b>	(462,664)	(1,497,910)
a) Gains/(Losses) due to valuation	1316	(574,627)	(1,468,146)
b) Amounts recognised in results	1317	102,205	38,158
c) Other reclassifications	1318	9,757	(67,922)
<b>2. Cash flow hedging:</b>	<b>1320</b>	420	5,478
a) Gains/(Losses) due to valuation	1321		5,640
b) Amounts recognised in results	1322		(162)
c) Amounts recognised at historical value of paid up items	1323		
d) Other reclassifications	1324	420	
<b>3. Hedging of net investments in businesses abroad:</b>	<b>1325</b>		
a) Gains/(Losses) due to valuation	1326		
b) Amounts recognised in results	1327		
c) Other reclassifications	1328		
<b>4. Translation differences:</b>	<b>1330</b>	(79,080)	232,467
a) Gains/(Losses) due to valuation	1331	(80,080)	233,255
b) Amounts recognised in results	1332	6	(3)
c) Other reclassifications	1333	994	(785)
<b>5. Correction of shadow accounting:</b>	<b>1335</b>	247,155	834,122
a) Gains/(Losses) due to valuation	1336	276,560	828,449
b) Amounts recognised in results	1337	(27,070)	5,673
c) Other reclassifications	1338	(2,335)	
<b>6. Assets held for sale:</b>	<b>1340</b>		
a) Gains/(Losses) due to valuation	1341		
b) Amounts recognised in results	1342		
c) Other reclassifications	1343		
<b>7. Actuarial gains/(losses) due to personnel long term incentives</b>	<b>1345</b>		
<b>8. Other recognised income and expenses</b>	<b>1350</b>	(5,497)	21,196
a) Gains/(Losses) from valuation	1351	(35,941)	21,205
b) Amounts transferred to the profit and loss account	1352	24,328	
c) Other reclassifications	1353	6,116	(9)
<b>9. Other income and expenses</b>	<b>1355</b>	201	18,663
<b>10. Corporate Income Tax</b>	<b>1360</b>	81,731	154,128
<b>TOTAL RECOGNISED INCOME/(EXPENSES) (A+B)</b>	<b>1400</b>	1,002,023	831,805
a) Attributable to the controlling company	1398	767,745	709,161
b) Attributable to minority interests	1399	234,278	122,644

**IV. SELECTED FINANCIAL INFORMATION**  
**9. CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (1/2)**  
**IFRS**

Thousands Euros

CURRENT PERIOD		Equity of the controlling company					Adjustments for changes in value	Minority interests	Total equity
		Equity							
		Capital or mutual fund	Share premium and other reserves(1)	Shares and participations in equity	Result for the period attributable to the controlling company	Other equity instruments			
<b>Balance as at 01/01/2011</b>	<b>3110</b>	301,215	5,501,112		933,543		(193,988)	1,253,927	7,795,809
Adjustments for changes in accounting criteria	<b>3111</b>								
Adjustments for errors	<b>3112</b>								
<b>Adjusted opening balance</b>	<b>3115</b>	301,215	5,501,112		933,543		(193,988)	1,253,927	7,795,809
<b>I. Total income / (expenses) recognised</b>	<b>3120</b>				962,960		(195,215)	234,278	1,197,238
<b>II. Operations with shareholders or owners</b>	<b>3125</b>	6,740	(32,501)		(240,973)			1,208,641	941,907
1. Increases (Reductions) in capital	<b>3126</b>	6,740	159,382						166,122
2. Conversion of financial liabilities to equity	<b>3127</b>								
3. Dividend distributions	<b>3128</b>		(215,569)		(240,973)			(54,115)	(510,657)
4. Operations with treasury stock or participations in equity (net)	<b>3129</b>								
5. Increases / (Decreases) due to changes in business combinations	<b>3130</b>		30,351					1,746,586	1,776,937
6. Other operations with shareholders or owners	<b>3132</b>		(6,665)					(483,830)	(490,495)
<b>III. Other variations in equity</b>	<b>3135</b>		692,602		(692,560)			(13,111)	(13,089)
1. Payments based on equity instruments	<b>3136</b>								
2. Transfers between equity items	<b>3137</b>		692,560		(692,560)				0
3. Other variations	<b>3138</b>		42					(13,111)	(13,089)
<b>Final Balance as at 31/12/2011</b>	<b>3140</b>	307,955	6,161,213		962,960		(389,203)	2,683,732	9,726,657

**IV. SELECTED FINANCIAL INFORMATION**  
**9. CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (2/2)**  
**IFRS**

Thousands Euros

PRIOR PERIOD	Equity of the controlling company							Minority interests	Total equity
	Equity					Adjustments for changes in value			
	Capital or mutual fund	Share premium and other reserves(1)	Shares and participations in equity	Result for the period attributable to the controlling company	Other equity instruments				
<b>Balance as at 01/01/2010 (comparison period)</b>	<b>3150</b>	292,271	4,916,168		926,841		30,396	928,050	7,093,726
Adjustments for changes in accounting criteria	3151								
Adjustments for errors	3152								
<b>Adjusted opening balance</b>	<b>3155</b>	292,271	4,916,168		926,841		30,396	928,050	7,093,726
<b>I. Total income / (expenses) recognised</b>	<b>3160</b>				933,543		(224,384)	122,646	831,805
<b>II. Operations with shareholders or owners</b>	<b>3165</b>	8,944	(279,198)					199,296	(70,958)
1. Increases (Reductions) in capital	3166	8,944	169,244						178,188
2. Conversion of financial liabilities to equity	3167								
3. Dividend distributions	3168		(444,669)					(40,623)	(485,292)
4. Operations with treasury stock or participations in equity (net)	3169								
5. Increases / (Decreases) due to changes in business combinations	3170							260,578	260,578
6. Other operations with shareholders or owners	3172		(3,773)					(20,659)	(24,432)
<b>III. Other variations in equity</b>	<b>3175</b>		864,142		(926,841)			3,935	(58,764)
1. Payments based on equity instruments	3176								
2. Transfers between equity items	3177		926,841		(926,841)				0
3. Other variations	3178		(62,699)					3,935	(58,764)
<b>Final Balance as at 31/12/2010 (comparison period)</b>	<b>3180</b>	301,215	5,501,112		933,543		(193,988)	1,253,927	7,795,809

(1) The column "Share premium and other reserves", for the purpose of this statement, includes the following items of the net equity: 2) Share premium reserve; 3) Reserves; 5) Prior year result; 6) Other contributions from partners and 8) Less: interim dividend

**IV. SELECTED FINANCIAL INFORMATION**  
**10.A. CONSOLIDATED CASH FLOW STATEMENT (DIRECT METHOD)**  
**IFRS**

Thousands Euros

		CURRENT PERIOD 31/12/2011	PRIOR PERIOD 31/12/2010
<b>A) NET CASH FLOW FROM OPERATING ACTIVITIES (1 + 2 + 3)</b>	<b>8435</b>	663,322	705,885
1. Insurance activities:	8405	1,128,873	1,038,460
(+) Inflows from insurance activities	8406	21,194,750	17,035,855
(-) Outflows from insurance activities	8407	(20,065,877)	(15,997,395)
2. Other operating activities:	8410	218,765	15,723
(+) Other operating activities cash inflows	8415	735,334	400,364
(-) Other operating activities cash outflows	8416	(516,569)	(384,641)
3. Inflows/(outflows) due to corporate income tax	8425	(684,316)	(348,298)
<b>B) NET CASH FLOW FROM INVESTMENT ACTIVITIES (1 + 2)</b>	<b>8460</b>	(397,144)	319,542
1. Inflows from investment activities:	8450	13,929,614	10,126,598
(+) Tangible assets	8451	85,987	17,668
(+) Investments in property, plant and equipment	8452	148,041	174,104
(+) Intangible assets	8453	316	4,036
(+) Financial instruments	8454	12,158,940	7,306,567
(+) Participations	8455	84,205	67,420
(+) Dependent companies and other business units	8457	117,611	401,874
(+) Receivable interests	8456	1,086,910	994,501
(+) Receivable dividends	8459	150,958	134,378
(+) Other income related to investment activities	8458	96,646	1,026,050
2. Payments related to investment activities:	8440	(14,326,758)	(9,807,056)
(-) Tangible assets	8441	(128,108)	(137,881)
(-) Investments in property, plant and equipment	8442	(14,424)	(52,008)
(-) Intangible assets	8443	(101,917)	(100,286)
(-) Financial instruments	8444	(13,413,811)	(7,561,144)
(-) Participations	8445	(317,057)	(195,098)
(-) Dependent companies and other business units	8447	(267,812)	(631,869)
(-) Other payments related to investment activities	8448	(83,629)	(1,128,770)
<b>C) NET CASH FLOW FROM FINANCING ACTIVITIES (1 + 2)</b>	<b>8490</b>	(471,037)	(418,042)
1. Inflows from financing activities:	8480	1,538,434	897,154
(+) Subordinated liabilities	8481		
(+) Inflows from the issue of equity instruments and capital increases	8482	172,034	211,135
(+) Capital contributions from owners or mutual members	8483	1	(1)
(+) Sale of treasury stock	8485		1,597
(+) Other income related to financing activities	8486	1,366,399	684,423
2. Payments related to financing activities:	8470	(2,009,471)	(1,315,196)
(-) Dividends	8471	(528,907)	(510,461)
(-) Interests	8475	(80,814)	(95,341)
(-) Subordinated liabilities	8472	(5,820)	
(-) Capital contributions returned to shareholders	8473		
(-) Capital contributions returned to owners or mutual members	8474		(1)
(-) Acquisition of treasury stock	8477		(1,982)
(-) Other payments related to financing activities	8478	(1,393,930)	(707,411)
<b>D) TRANSALTION DIFFERENCES IN CASH FLOW</b>	<b>8492</b>	(38,211)	28,963
<b>E) NET INCREASE / (DECREASE) IN CASH FLOW (A + B + C + D)</b>	<b>8495</b>	(243,070)	636,348
<b>F) OPENING CASH BALANCE AND EQUIVALENTS</b>	<b>8499</b>	1,497,413	861,066
<b>G) CLOSING CASH BALANCES AND EQUIVALENTS (E + F)</b>	<b>8500</b>	1,254,343	1,497,414

**COMPONENTS OF CASH FLOW AND EQUIVALENTS AT PERIOD END**

		CURRENT PERIOD 31/12/2011	PRIOR PERIOD 31/12/2010
(+) Cash and banks	8550	1,172,685	1,352,823
(+) Other financial assets	8552	123,700	116,861
(-) Less: Bank overdrafts payable on demand	8553	(42,042)	27,730
<b>TOTAL CLOSING CASH FLOW AND EQUIVALENTS</b>	<b>8600</b>	1,254,343	1,497,414

**IV. SELECTED FINANCIAL INFORMATION**  
**12. DIVIDENDS PAID**

		CURRENT PERIOD			PRIOR PERIOD		
		As % of nominal value	Euros per share (X,XX)	Amount (Eur 000's)	As % of nominal value	Euros per share (X,XX)	Amount (Eur 000's)
Ordinary shares	2158	150.00	0.15	456,541	150.00	0.15	444,668
Other shares (non-voting, redeemable, etc)	2159						
<b>Total dividendos paid</b>	<b>2160</b>			456,541			444,668
a) Dividends paid out against results	2155	150.00	0.15	456,541	150.00	0.15	444,668
b) Dividends paid out against reserves or share premium reserve	2156						
c) Dividends in kind	2157						

**IV. SELECTED FINANCIAL INFORMATION**  
**13. ISSUE, REPURCHASE OR REIMBURSEMENT OF DEBT INSTRUMENTS**

Thousands Euros

ISSUES CARRIED OUT BY THE COMPANY (AND/OR GROUP)		CURRENT PERIOD				
		Balance brought forward 01/01/2011	(+) Issued	(-) Repurchase or reimbursement	(+/-) Adjustments for translation effect and others	Balance carried forward
Debt issued within a Member State of the European Union, which has required the prior filing of a prospectus	2191					
Debt issued within a Member State of the European Union, which has not required the prior filing of a prospectus	2192					
Other debt issued outwith a Member State of the European Union	2193					
<b>TOTAL</b>	<b>2200</b>					

		PRIOR PERIOD				
		Balance brought forward 01/01/2010	(+) Issued	(-) Repurchase or reimbursement	(+/-) Adjustments for translation effect and others	Balance carried forward
Debt issued within a Member State of the European Union, which has required the prior filing of a prospectus	4191					
Debt issued within a Member State of the European Union, which has not required the prior filing of a prospectus	4192					
Other debt issued outwith a Member State of the European Union	4193					
<b>TOTAL</b>	<b>4200</b>					

GUARANTEED ISSUANCES		CURRENT PERIOD				
		Balance brought forward 01/01/2011	(+) Issued	(-) Cancelled	(+/-) Adjustments for translation effect and others	Balance carried forward
Debt issued which has been guaranteed by the Group (amount guaranteed)	2195					

		PRIOR PERIOD				
		Balance brought forward 01/01/2010	(+) Issued	(-) Cancelled	(+/-) Adjustments for translation effect and others	Balance carried forward
Debt issued which has been guaranteed by the Group (amount guaranteed)	4195					

**IV. SELECTED FINANCIAL INFORMATION**  
**15. INFORMATION BY SEGMENTS**

Thousands Euros

**Table 1:**

GEOGRAPHICAL AREA		Distribution of net premiums attributed to current period, by geographical area			
		INDIVIDUAL		CONSOLIDATED	
		CURRENT PERIOD	PRIOR PERIOD	CURRENT PERIOD	PRIOR PERIOD
Domestic market	2210			8,110,338	7,556,078
International:	2215			8,982,741	7,266,891
a) European Union	2216			931,122	713,808
b) O.E.C.D. countries	2217			2,726,093	1,879,759
c) Other countries	2218			5,325,526	4,673,324
<b>TOTAL</b>	<b>2220</b>			<b>17,093,079</b>	<b>14,822,969</b>

**Table 2:**

SEGMENTS		Ordinary income					
		CONSOLIDATED					
		Ordinary income from external customers		Ordinary income between segments		Total ordinary income	
		CURRENT PERIOD	PRIOR PERIOD	CURRENT PERIOD	PRIOR PERIOD	CURRENT PERIOD	PRIOR PERIOD
	2221						
	2222						
	2223						
	2224						
	2225						
	2226						
	2227						
	2228						
	2229						
	2230						
(-) Adjustments and eliminations of ordinary revenues between segments	2231						
<b>TOTAL</b>	<b>2235</b>						

**Table 3:**

SEGMENTS		Results	
		CONSOLIDATED	
		CURRENT PERIOD	PRIOR PERIOD
	2250		
	2251		
	2252		
	2253		
	2254		
	2255		
	2256		
	2257		
	2258		
	2259		
<b>Total results of reported segments</b>	<b>2260</b>		
(+/-) Results not assigned	2261		
(+/-) Elimination of internal results (between segments)	2262		
(+/-) Other results	2263		
(+/-) Corporate income tax and/or discontinued operations result	2264		
<b>RESULT BEFORE TAX</b>	<b>2270</b>		

**IV. SELECTED FINANCIAL INFORMATION**

**16. AVERAGE WORK FORCE**

		INDIVIDUAL		CONSOLIDATED	
		CURRENT PERIOD	PRIOR PERIOD	CURRENT PERIOD	PRIOR PERIOD
<b>AVERAGE WORK FORCE</b>	<b>2295</b>	323	318	32,798	35,704
Men	2296	154	152	15,488	15,157
Women	2297	169	166	17,310	20,547

**IV. SELECTED FINANCIAL INFORMATION**

**17. REMUNERATION RECEIVED BY BOARD MEMBERS AND MANAGERS**

**BOARD MEMBERS:**

Payment concept:		Amount (Euros 000's)	
		CURRENT PERIOD	PRIOR PERIOD
Fixed salary	2310		
Variable salary	2311		
Allowances	2312		
Statutory obligations	2313		
Operations involving shares and/or financial instruments	2314		
Other	2315		
<b>TOTAL</b>	<b>2320</b>		
<b>Other benefits:</b>			
Advances	2326		
Loans received	2327		
Pension plans: contributions	2328		
Pension plans: obligations entered into	2329		
Life assurance premiums	2330		
Guarantees constituted in favour of Board Members	2331		

**MANAGERS:**

		Amount (Euros 000's)	
		CURRENT PERIOD	PRIOR PERIOD
Total remuneration received by managers	2325		

## BUSINESS DEVELOPMENT

### OPERATING REVENUES AND FUNDS UNDER MANAGEMENT

Direct insurance and accepted reinsurance premiums written by the subsidiaries of the Group amounted to €20,848.3 million in 2011, a 14.9% increase. Consolidated premiums totalled €19,600.2 million, a 15.5% rise. Total operating revenues reached €24,358.0 million, including €827.7 million of new gross contributions to pension funds. The breakdown of these revenues by business line is shown in the following table:

	2011	2010	% 11/10
<b>Domestic Direct Insurance</b>	<b>10,064.3</b>	<b>9,551.6</b>	<b>5.4%</b>
- Gross written and accepted premiums	7,858.9	7,404.9	6.1%
- Income from investments	1,748.9	1,625.6	7.6%
- Non-insurance companies' revenues and other	456.5	521.1	-12.4%
<b>International Direct Insurance</b>	<b>10,025.7</b>	<b>7,834.3</b>	<b>28.0%</b>
- Gross written and accepted premiums	8,788.1	7,039.1	24.8%
- Income from investments	924.1	731.0	26.4%
- Non-insurance companies' revenues and other	313.5	64.2	---
<b>Global Businesses</b>	<b>4,858.7</b>	<b>4,413.8</b>	<b>10.1%</b>
- Gross written and accepted premiums	4,201.3	3,693.0	13.8%
- Income from investments	482.2	552.9	-12.8%
- Non-insurance companies' revenues and other	175.2	167.9	4.3%
<b>Parent company</b>	<b>486.8</b>	<b>564.8</b>	<b>-13.8%</b>
<b>TOTAL REVENUES</b>	<b>25,435.5</b>	<b>22,364.5</b>	<b>13.7%</b>
Consolidation adjustments and other companies	-1,905.2	-1,893.7	0.6%
<b>TOTAL CONSOLIDATED REVENUES</b>	<b>23,530.3</b>	<b>20,470.8</b>	<b>14.9%</b>
Gross contributions to pension funds <sup>(1)</sup>	827.7	616.7	34.2%
<b>TOTAL REVENUES FROM OPERATIONS</b>	<b>24,358.0</b>	<b>21,087.5</b>	<b>15.5%</b>

*Figures in million Euros*

(1) Includes MAPFRE INVERSIÓN, CATALUNYACAIXA, BANKINTER VIDA, CCM VIDA Y PENSIONES and DUERO PENSIONES.

In 2011, the total consolidated revenues exceeded the figures for the previous year on the back of the dynamism of the international direct insurance and reinsurance businesses, an increase in sales in Spain and larger financial revenues. Likewise, it includes the incorporation of MIDDLESEA (Malta) and the business with BANCO DO BRASIL, as well as the consolidation during an entire year of the insurance operations of CATALUNYACAIXA.

The following table shows the evolution of funds under management in Life assurance and Savings products:

	<b>2011</b>	2010	% 11/10
Life assurance technical reserves	21,581.8	20,319.8	6.2%
Pension funds	5,081.3	5,193.1	-2.2%
Mutual funds and managed portfolios	2,648.4	2,605.7	1.6%
<b>TOTAL</b>	<b>29,311.5</b>	<b>28,118.6</b>	<b>4.2%</b>

*Figures in million Euros*

The variation in funds under management mainly reflects the consolidation of MIDDLESEA (Malta) and the business with BANCO DO BRASIL, as well as the organic growth of the international Life Assurance business.

Excluding the impact of the adjustments arising from the change in the market value of the assets backing Life assurance technical reserves, funds under management would have increased 4.8%.

### **Domestic Direct Insurance**

Direct insurance and accepted reinsurance premiums written by the Group's direct insurance companies operating primarily in Spain reached €7,858.9 million, to which €827.7 million of new gross contributions to pension funds must be added, with the following breakdown by company:

	2011	2010	% 11/10
MAPFRE FAMILIAR	3,994.2	4,005.4	-0.3%
MAPFRE EMPRESAS	667.1	682.6	-2.3%
<b>DOMESTIC NON-LIFE INSURANCE</b>	<b>4,661.3</b>	<b>4,688.0</b>	<b>-0.6%</b>
LIFE SAVINGS	2,765.9	2,320.6	19.2%
Agents' channel	1,147.8	973.5	17.9%
Bank channel - CAJA MADRID	495.4	821.8	-39.7%
Bank channel - CATALUNYACAIXA	794.4	164.9	---
Bank channel - Other <sup>(1)</sup>	328.3	360.4	-8.9%
LIFE PROTECTION	431.7	396.3	8.9%
Agents' channel	144.6	147.6	-2.0%
Bank channel - CAJA MADRID	121.4	141.5	-14.2%
Bank channel - CATALUNYACAIXA	56.7	13.3	---
Bank channel - Other <sup>(1)</sup>	109.0	93.9	16.1%
<b>DOMESTIC LIFE ASSURANCE</b>	<b>3,197.6</b>	<b>2,716.9</b>	<b>17.7%</b>
<b>TOTAL PREMIUMS</b>	<b>7,858.9</b>	<b>7,404.9</b>	<b>6.1%</b>
<b>Gross contributions to pension funds<sup>(2)</sup></b>	<b>827.7</b>	<b>616.7</b>	<b>34.2%</b>

*Figures in million Euros*

(1) Includes BANKINTER VIDA, CCM VIDA Y PENSIONES and UNIÓN DUERO VIDA.

(2) Includes MAPFRE INVERSIÓN, CATALUNYACAIXA, BANKINTER VIDA, CCM VIDA Y PENSIONES and DUERO PENSIONES.

Premiums remain stable with respect to the previous year as a result of:

- a stable premiums volume in Motor insurance, versus a 2.9% contraction in the rest of the sector, which has resulted in an increase in the market share to 21%. At the end of the period, MAPFRE insured 5,905,357 vehicles in Spain (5,856,075 in 2010) equivalent to a net increase of 49,282 units in the year;
- a 0.3% decrease in Property insurance, which reflects the impact of the transfer to MAPFRE EMPRESAS of the Trade Disruption insurance business, partly offset by the very good performance in Home insurance (+7.8%);
- a 1% decrease in Health, Accident and Burial, due to lower premiums in the group Accident business;
- the launch of VERTI and the sale of insurance products during the entire year through CATALUNYACAIXA.

The contraction in premiums at MAPFRE EMPRESAS is due to lower business activity as a result of the economic slowdown, which affects in particular the TPL and Engineering lines.

The variation in revenues at MAPFE VIDA reflects:

- the good performance of the Life-Savings insurance, through the agents' channel, and of Life-Protection insurance, a segment in which MAPFRE's market share continues to increase, strengthening its leadership position;
- the consolidation of the insurance operations of CATALUNYACAIXA during the entire year.

The following table shows the breakdown of written and accepted premiums by insurance lines for 2010 and 2011, together with the corresponding market shares (provisional figures for 2011):

	2011	2010	% Var.	Market shares <sup>(1)</sup>	
				2011	2010
Motor	2,366.8	2,367.4	0.0%	21.0%	20.5%
Health	399.2	400.8	-0.4%	6.1%	6.3%
Other - Non-Life	1,895.3	1,919.8	-1.3%	17.1%	17.4%
<b>TOTAL NON-LIFE</b>	<b>4,661.3</b>	<b>4,688.0</b>	<b>-0.6%</b>	<b>16.2%</b>	<b>16.3%</b>
Life Protection	431.7	396.3	8.9%		
Life Savings	2,765.9	2,320.6	19.2%		
<b>TOTAL LIFE</b>	<b>3,197.6</b>	<b>2,716.9</b>	<b>17.7%</b>	<b>11.0%</b>	<b>12.8%</b>
<b>TOTAL</b>	<b>7,858.9</b>	<b>7,404.9</b>	<b>6.1%</b>	<b>13.7%</b>	<b>14.7%</b>

Figures in million Euros

(1) Market shares based on data published by ICEA, which only consider written premiums. MAPFRE GLOBAL RISKS' figures are included in Global Businesses.

The following table shows the breakdown by company of premiums written through the agents' and bank channels:

	AGENTS' AND OTHER			BANK CHANNEL			TOTAL		
	2011	2010	Var. %	2011	2010	Var. %	2011	2010	Var. %
MAPFRE VIDA	1,292.4	1,121.1	15.3%	1,905.2	1,595.8	19.4%	3,197.6	2,716.9	17.7%
MAPFRE FAMILIAR	3,770.3	3,805.5	-0.9%	223.9	199.9	12.0%	3,994.2	4,005.4	-0.3%
MAPFRE EMPRESAS	656.4	672.2	-2.4%	10.7	10.4	2.9%	667.1	682.6	-2.3%
NON-LIFE	4,426.7	4,477.7	-1.1%	234.6	210.3	11.6%	4,661.3	4,688.0	-0.6%
<b>TOTAL</b>	<b>5,719.1</b>	<b>5,598.8</b>	<b>2.1%</b>	<b>2,139.8</b>	<b>1,806.1</b>	<b>18.5%</b>	<b>7,858.9</b>	<b>7,404.9</b>	<b>6.1%</b>

Figures in million Euros

The volume of premiums issued in 2011 through the BANKIA network arising from CAJA MADRID amounted to €816.0 million, a 29.9% decrease, mainly due to the intense competition among financial institutions for customers' savings. The sales volume of asset and liability banking products that RED MAPFRE contributed to BANKIA amounted to €1,394 million, a 29.4% decrease.

Total revenues from investments for direct insurance companies operating in Spain increased 7.6%, and amounted to €1,748.9 million compared to €1,625.6 million in 2010.

Other revenues from the companies operating primarily in Spain amounted to €456.5 million, a decrease of 12.4% over the previous year. Their breakdown by company is shown in the following table:

	<b>2011</b>	2010	% 11/10
MAPFRE FAMILIAR	311.9	311.6	0.1%
MAPFRE INVERSIÓN and subsidiaries	86.8	85.0	2.1%
Other entities	57.8	124.5	-53.6%
<b>TOTAL</b>	<b>456.5</b>	<b>521.1</b>	<b>-12.4%</b>

*Figures in million Euros*

The aforementioned decrease in revenues reflects the reorganisation of the activities of MAPFRE INMUEBLES S.G.A. Excluding this, the other revenues from the companies operating primarily in Spain would have recorded a 0.4% decrease over the previous year.

The subsidiaries that operate in stockbroking, as well as mutual and pension fund management, which are grouped under MAPFRE INVERSIÓN, obtained revenues of €86.8 million, a 2.1% increase versus 2010. The volume of assets in mutual funds and managed portfolios stood at €2,648.4 million, equivalent to a 1.6% increase. At the end of the year, assets managed in pension funds amounted to €1,546.4 million, a decrease of 2.2%.

### **International direct insurance**

Premiums written and accepted by the Group's international direct insurance companies evolved as follows:

	<b>2011</b>	2010	% 11/10
Life	<b>1,558.2</b>	<b>1,200.8</b>	29.8%
MAPFRE AMÉRICA	1,462.5	1,128.1	29.6%
MAPFRE INTERNACIONAL	95.7	72.7	31.6%
Non-life	<b>7,229.9</b>	<b>5,838.3</b>	23.8%
MAPFRE AMÉRICA	5,411.5	4,027.5	34.4%
MAPFRE INTERNACIONAL	1,818.4	1,810.8	0.4%
<b>TOTAL PREMIUMS</b>	<b>8,788.1</b>	<b>7,039.1</b>	<b>24.8%</b>

*Figures in million Euros*

The following table shows the breakdown of premiums written by these companies by business lines:

	<b>2011</b>	<b>2010</b>	<b>% Var</b>
Motor	3,441.5	2,932.2	17.4%
Health and accidents	897.3	844.0	6.3%
Life & Burial	1,791.7	1,190.6	50.5%
Other lines	2,657.6	2,072.3	28.2%
<b>TOTAL</b>	<b>8,788.1</b>	<b>7,039.1</b>	<b>24.8%</b>

*Figures in million Euros*

The premiums development at MAPFRE AMÉRICA reflects:

- the consolidation of the business with BANCO DO BRASIL as of 31<sup>st</sup> May 2011;
- the good performance of the Motor, Property and Life-Protection lines, due to organic growth and the signing of several sales and distribution agreements.

The following table shows the breakdown of the growth rates of direct insurance premiums achieved in the various countries:

<b>COUNTRY</b>	<b>PREMIUMS (LIFE AND NON-LIFE)</b>			
	<b>2011</b>	<b>2010</b>	<b>% 11/10</b>	<b>Local Currency % 11/10</b>
BRAZIL	<b>3,561.3</b>	2,106.6	69.1%	71.3%
VENEZUELA	<b>640.0</b>	619.7	3.3%	9.1%
MEXICO	<b>557.5</b>	500.4	11.4%	16.3%
ARGENTINA	<b>457.9</b>	458.6	-0.2%	12.3%
COLOMBIA	<b>452.0</b>	382.2	18.3%	21.6%
PUERTO RICO	<b>307.3</b>	310.7	-1.1%	5.2%
CHILE	<b>271.9</b>	210.6	29.1%	25.2%
PERU	<b>212.7</b>	189.6	12.2%	16.0%
CENTRAL AMERICA	<b>203.6</b>	187.5	8.6%	---
OTHER COUNTRIES <sup>(1)</sup>	<b>209.8</b>	189.7	10.6%	---
<b>MAPFRE AMÉRICA</b>	<b>6,874.0</b>	5,155.6	33.3%	

*Figures in million Euros*

(1) Includes Ecuador, Paraguay, the Dominican Republic and Uruguay

According to 2010 figures, the latest available, MAPFRE once again ranked as the largest Non-life insurer in Latin America, with a 10.5% market share in the countries and regions in which it operates. The following table shows the Non-life Direct Insurance market shares in the various countries:

<b>COUNTRY</b>	<b>MARKET SHARES<sup>(1)</sup></b>
Argentina	7.7%
Brazil	14.9%
Chile	10.2%
Colombia	6.4%
Costa Rica	0.1%
Ecuador	4.0%
El Salvador	15.5%
Guatemala	7.4%
Honduras	11.9%
Mexico	5.2%
Nicaragua	8.8%
Panama	11.2%
Paraguay	25.5%
Peru	14.4%
Puerto Rico	13.4%
Dominican Republic	13.9%
Uruguay	5.9%
Venezuela	8.8%

(1) Figures according to latest figures available for each market

The insurance subsidiaries of MAPFRE INTERNACIONAL obtained total premiums of €1,914.1 million, with a 1.6% increase due to:

- the appreciation of the Euro versus the US Dollar and the Turkish Lira;
- a larger issuance in the USA, as a result of rate rises;
- the increase in business volumes in Turkey, due to the good economic development and rate rises;
- the slowdown in sales through the FINIBANCO channel and the cancellation of tax benefits granted to pensions products in Portugal, partly offset by a satisfactory performance of all other channels;
- the inclusion of MIDDLESEA INSURANCE (Malta) into the scope of consolidation (previously equity-accounted).

The breakdown of the growth rates of Direct Insurance premiums achieved in the various countries is shown in the following table:

<b>COUNTRY</b>	<b>PREMIUMS (LIFE AND NON-LIFE)</b>			
	<b>2011</b>	<b>2010</b>	<b>% 11/10</b>	<b>Local currency % 11/10</b>
USA	<b>1,401.0</b>	1,420.7	-1.4%	4.7%
TURKEY	<b>279.2</b>	266.0	5.0%	23.2%
PORTUGAL	<b>147.2</b>	168.9	-12.9%	---
MALTA	<b>56.4</b>	---	---	---
PHILIPPINES	<b>30.3</b>	27.9	8.5%	10.9%
<b>MAPFRE INTERNACIONAL</b>	<b>1,914.1</b>	1,883.5	1.6%	

*Figures in million Euros*

The total revenues from the investments of the international direct insurance companies amount to €924.1 million, a 26.4% increase.

### Global businesses

Premiums written and accepted by the companies included in the Global Business Division performed as follows:

	<b>2011</b>	2010	% 11/10
MAPFRE GLOBAL RISKS	1,007.4	910.4	10.7%
MAPFRE RE	2,630.7	2,371.6	10.9%
MAPFRE ASISTENCIA	563.2	411.0	37.0%
<b>TOTAL PREMIUMS</b>	<b>4,201.3</b>	<b>3,693.0</b>	13.8%

*Figures in million Euros*

MAPFRE GLOBAL RISKS achieved a premium volume of €1,007.4 million, a 10.7% increase. This performance reflects the development of the international business, especially in Fire and Property Damage lines in Latin America.

In the accepted reinsurance business, MAPFRE RE and its subsidiaries recorded consolidated premiums of €2,630.7 million (€2,371.6 million in 2010). The 10.9% growth reflects the good development both of the renewals and the new production, especially Non-Group business, as well as the appreciation of the Euro. At constant exchange rates, growth would have amounted to 13.3%. Net written premiums amounted to €1,784.2 million, which represents a retention percentage of 67.8% (67.6% in the previous year).

The total revenues (premiums and income from the sale of services) at MAPFRE ASISTENCIA and its subsidiaries reached €718.6 million, a 29.1% increase over the same period of the previous year. Of these, €563.2 million corresponded to written and accepted premiums, with a 37.0% increase, and €155.4 million to revenues from services, a 6.7% rise, reflecting organic growth, especially in Turkey and Latin America, and the consolidation of INSUREANDGO in the UK throughout the year.

Total revenues from investments from Global Businesses amount to €482.2 million, representing a 12.8% decrease compared to the previous year.

## **MANAGEMENT RATIOS**

In Non-life lines, the consolidated combined ratio was 96.9%, reflecting the very good performance of the non-catastrophe loss experience, which has offset the estimated impact of the catastrophes in Japan, New Zealand and Thailand, as well as significant weather-related losses in Asia, Australia and the USA. The increase in the expense ratio reflects a larger contribution from the international business and the growth of the business originated through brokers and new channels. The development of the main management ratios is shown in the following table:

COMPANY	RATIOS					
	EXPENSE RATIO <sup>(1)</sup>		LOSS RATIO <sup>(2)</sup>		COMBINED RATIO <sup>(3)</sup>	
	2011	2010	2011	2010	2011	2010
<b>MAPFRE S.A. consolidated</b>	<b>27.7%</b>	25.2%	<b>69.2%</b>	70.6%	<b>96.9%</b>	95.8%
<b>Domestic Direct Insurance</b>	<b>19.6%</b>	18.8%	<b>70.3%</b>	72.1%	<b>89.9%</b>	90.9%
MAPFRE FAMILIAR	<b>19.0%</b>	18.3%	<b>71.7%</b>	73.1%	<b>90.7%</b>	91.4%
MAPFRE EMPRESAS	<b>24.3%</b>	23.0%	<b>59.4%</b>	63.8%	<b>83.7%</b>	86.8%
MAPFRE VIDA <sup>(4)</sup>	<b>1.03%</b>	1.07%				
<b>International Direct Insurance</b>	<b>34.6%</b>	31.2%	<b>67.5%</b>	69.8%	<b>102.1%</b>	101.0%
MAPFRE AMÉRICA	<b>37.2%</b>	33.3%	<b>63.6%</b>	67.9%	<b>100.8%</b>	101.3%
MAPFRE INTERNACIONAL	<b>26.4%</b>	26.1%	<b>79.8%</b>	74.4%	<b>106.2%</b>	100.5%
<b>Global Businesses</b>	<b>28.3%</b>	28.3%	<b>70.0%</b>	68.0%	<b>98.3%</b>	96.2%
MAPFRE GLOBAL RISKS	<b>27.1%</b>	25.3%	<b>69.1%</b>	80.8%	<b>96.2%</b>	106.1%
MAPFRE RE	<b>28.6%</b>	29.2%	<b>72.0%</b>	66.5%	<b>100.6%</b>	95.7%
MAPFRE ASISTENCIA	<b>28.0%</b>	26.4%	<b>63.6%</b>	65.3%	<b>91.6%</b>	91.6%

- (1) (Operating expenses, net of reinsurance + profit sharing and returns – other technical income + other technical expenses) / Net premiums earned. Figures for the Non-life business.
- (2) (Net claims incurred + variation in other technical reserves) / Net premiums earned. Figures for the Non-life business.
- (3) Combined ratio = Expense ratio + Loss ratio. Figures for the Non-life business.
- (4) Net operating expenses / average third party funds under management.

## **RESULTS**

The net result attributable to the parent company (after minority interests) amounted to €963.0 million, a 3.2% increase. The following table shows the sources and breakdown of results:

	<b>2011</b>	<b>2010</b>	<b>% Var.</b>
<b>NON-LIFE INSURANCE AND REINSURANCE</b>			
Gross written and accepted premiums	14,472.6	12,767.9	13.4%
Premiums earned, net of ceded and retroceded reinsurance	12,374.1	10,882.6	13.7%
Net claims incurred and variation in other technical provisions	-8,566.3	-7,680.0	11.5%
Operating expenses, net of reinsurance	-3,365.3	-2,711.9	24.1%
Other technical income and expenses	-58.9	-36.0	63.6%
<b>Technical Result</b>	<b>383.6</b>	<b>454.7</b>	<b>-15.6%</b>
Net fin'l. income and other non-technical income and expenses	798.8	783.3	2.0%
<b>Result of Non-life business</b>	<b>1,182.4</b>	<b>1,238.0</b>	<b>-4.5%</b>
<b>LIFE ASSURANCE AND REINSURANCE</b>			
Gross written and accepted premiums	5,127.6	4,205.2	21.9%
Premiums earned, net of ceded and retroceded reinsurance	4,719.0	3,940.4	19.8%
Net claims incurred and variation in other technical reserves	-4,512.4	-3,834.1	17.7%
Operating expenses, net of reinsurance	-778.8	-658.0	18.4%
Other technical income and expenses	231.0	-1.3	---
<b>Technical Result</b>	<b>-341.2</b>	<b>-553.0</b>	<b>---</b>
Net fin'l. income and other non-technical income and expenses	866.2	922.5	-6.1%
Unrealised gains and losses in Unit-Linked products	16.2	-1.7	---
<b>Result of Life business</b>	<b>541.2</b>	<b>367.8</b>	<b>47.1%</b>
<b>OTHER BUSINESS ACTIVITIES</b>			
Operating revenues	412.2	438.2	-5.9%
Operating expenses	-383.5	-418.1	-8.3%
Other revenues and expenses	-96.6	-179.8	-46.3%
<b>Results from other business activities</b>	<b>-67.9</b>	<b>-159.7</b>	<b>-57.5%</b>
<b>Result on restatement of financial accounts</b>	<b>-18.8</b>	<b>-15.1</b>	<b>24.5%</b>
<b>Result before tax and minority interests</b>	<b>1,636.9</b>	<b>1,431.0</b>	<b>14.4%</b>
Taxes	-414.8	-367.4	12.9%
<b>Result after tax</b>	<b>1,222.1</b>	<b>1,063.6</b>	<b>14.9%</b>
Result after tax from discontinued operations	-2.3	0.1	---
<b>Result for the year</b>	<b>1,219.8</b>	<b>1,063.7</b>	<b>14.7%</b>
Result attributable to minority shareholders	-256.8	-130.1	97.4%
<b>Result attributable to the controlling Company</b>	<b>963.0</b>	<b>933.5</b>	<b>3.2%</b>

*Figures in million Euros*

The result attributable to the parent company includes in both years a series of extraordinary items. Excluding these, it would have increased 4.8%.

The contribution of the main Units and Companies to the consolidated results is shown in the following table:

	Net Result	Minority interests	Contribution to consolidated result 2011	Contribution to consolidated result 2010
<b>Domestic Direct Insurance</b>	<b>594.6</b>		<b>594.6</b>	642.4
MAPFRE VIDA	133.1		<b>133.1</b>	135.1
MAPFRE FAMILIAR	371.3		<b>371.3</b>	412.8
MAPFRE EMPRESAS	90.2		<b>90.2</b>	94.5
<b>Internacional Direct Insurance</b>	<b>390.7</b>		<b>356.5</b>	280.9
MAPFRE AMERICA	304.5	-33.9	<b>270.6</b>	190.7
MAPFRE INTERNACIONAL	86.2	-0.3	<b>85.9</b>	90.2
<b>Global Businesses</b>	<b>131.4</b>		<b>124.7</b>	155.7
MAPFRE GLOBAL RISKS	27.0		<b>27.0</b>	21.5
MAPFRE RE	78.6	-6.7	<b>71.9</b>	113.6
MAPFRE ASISTENCIA	25.8		<b>25.8</b>	20.6
<b>Other activities</b>	<b>3.2</b>		<b>0.5</b>	-79.3
Other companies and consolidation adjustments			<b>-113.3</b>	-66.2
<b>MAPFRE S.A.</b>			<b>963.0</b>	933.5

Figures in million Euros

## **INVESTMENTS AND LIQUID ASSETS**

The book value of investments and liquid assets as at 31<sup>st</sup> December 2011 was €37,951.3 million, a 7.8% increase over the previous year. The following table shows their breakdown and percentage distribution:

	2011	% over total	2010	% over total
<b>Risk-free investments</b>	<b>3,132.9</b>	<b>8.2%</b>	<b>3,214.1</b>	<b>9.1%</b>
- Cash and equivalents	1,254.3	3.3%	1,497.4	4.3%
- Unit-linked investments	1,878.6	4.9%	1,716.7	4.8%
<b>Real Estate Investments</b>	<b>2,503.1</b>	<b>6.6%</b>	<b>2,468.8</b>	<b>7.0%</b>
- Buildings for own use	1,060.0	2.8%	1,001.7	2.8%
- Other Real Estate investments	1,443.1	3.8%	1,467.1	4.2%
<b>Financial investments</b>	<b>31,654.1</b>	<b>83.4%</b>	<b>28,678.7</b>	<b>81.5%</b>
- Shares	1,134.4	3.0%	942.2	2.7%
- Fixed income	29,264.3	77.1%	26,695.5	75.8%
- Mutual funds	950.5	2.5%	585.9	1.7%
- Other financial investments	304.9	0.8%	455.1	1.3%
<b>Other investments</b>	<b>661.2</b>	<b>1.7%</b>	<b>843.0</b>	<b>2.4%</b>
- Investments in associated companies	130.4	0.3%	400.3	1.1%
- Accepted reinsurance deposits	257.0	0.7%	234.0	0.7%
- Hedging derivatives	0.0	0.0%	38.6	0.1%
- Other	273.8	0.7%	170.1	0.5%
<b>TOTAL</b>	<b>37,951.3</b>	<b>100.0%</b>	<b>35,204.6</b>	<b>100.0%</b>

*Figures in million Euros*

The value of real estate investments shown in the previous table does not include unrealised gains, which amounted to €1,249.8 million at year end, according to valuations performed by independent surveyors.

## **FUNDING OPERATIONS**

The main variations in the Group's funding sources in 2011 were the following:

- a capital increase with pre-emptive subscription right totalling €166.2 million, carried out in execution of the scrip dividend plan approved by the Board of Directors of the Company. As a result of this capital increase, 67,398,922 new shares were issued, so that the total number of outstanding shares reached 3,079,553,273;
- retirement at maturity of senior bonds issued in 2001 amounting to €275 million;
- drawdown of credit facilities for a total net amount of €284 million, including a syndicated revolving credit facility of €500 million maturing in 2013, which was arranged in 2010;
- reimbursements of credit facilities drawn down on by subsidiaries for a total amount of €209.3 million.

Overall, the balance of financial and subordinated debts of the Group at consolidated level has experienced a net decrease of €207.1 million during the year.

As part of the 50% acquisition of the insurance and pension operations of CATALUNYACAIXA, said company granted the Group a loan that, at the end of 2011, amounted to €217.9 million.

Payments on interests arising from debts with financial institutions and securities in issue amounted to €72.1 million (€86.1 million in 2010), a 16.2% decrease.

## **BALANCE SHEET**

The following table shows the consolidated balance sheet:

	<b>2011</b>	<b>2010</b>
<b>ASSETS</b>		
Goodwill	2,266.4	2,258.4
Other intangible assets	2,450.1	897.6
Fixed assets	382.0	399.3
Cash & equivalents	1,254.3	1,497.4
Investments & real estate	36,697.0	33,707.2
Participation of reinsurance in technical reserves	3,305.3	3,092.6
Other assets	8,500.5	6,819.8
<b>TOTAL ASSETS</b>	<b>54,855.6</b>	<b>48,672.3</b>
<b>LIABILITIES</b>		
Shareholders' Equity	7,042.9	6,541.9
Minority interests	2,683.7	1,253.9
Financial & subordinated debt	1,915.0	2,122.1
Technical reserves	36,451.3	33,461.9
- Life assurance reserves <sup>(1)</sup>	20,502.0	19,649.8
- Other technical reserves	15,949.3	13,812.1
Reserves for risks and expenses	1,153.3	713.2
Other liabilities	5,609.4	4,579.3
<b>TOTAL LIABILITIES</b>	<b>54,855.6</b>	<b>48,672.3</b>

*Figures in million Euros*

1) Includes unit-linked reserves

Total assets under management, including mutual and pension funds, amounted to €62,585.3 million (€56,471.1 million at the end of the previous year), a 10.8% increase.

### **SHAREHOLDERS' EQUITY AND RETURNS**

The net consolidated equity stood at €9,726.6 million, compared to €7,795.8 million in 2010. Of said amount, €2,683.7 million corresponded to minority interests in subsidiaries. Consolidated shareholders' equity per share amounted to €2.29 at the end of 2011 (€2.17 as at 31.12.2010).

The variation in net equity during the year is shown in the following table:

	2011	2010
<b>BALANCE AS AT PRIOR YEAR END</b>	<b>7,795.8</b>	<b>7,093.8</b>
Additions and deductions accounted for directly in equity		
Investments available for sale	-314.9	-1,073.3
Translation adjustments	-79.1	231.6
Shadow accounting	168.5	584.0
TOTAL	-225.5	-257.7
Result for the period	1,219.8	1,063.7
Distribution of previous year's result	-295.1	-274.4
Interim dividend for the year	-215.6	-210.9
Other items	1,447.2	381.3
<b>BALANCE AS AT PERIOD END</b>	<b>9,726.6</b>	<b>7,795.8</b>

*Figures in million Euros*

Equity shows an increase of €1,930.9 million during 2011, which reflects:

- the result for the year;
- the negative impact on the value of the investments of volatility in the financial markets, partly offset by the application of shadow accounting;
- negative translation differences, mainly as a result of the appreciation of the Euro against the main Latin American currencies;
- "Other items", which include:
  - the impact of the consolidation of the agreement with BANCO DO BRASIL, which contributed €1,788.1 million to minority shareholders;
  - the success of the scrip dividend plan, which contributed €166.2 million to shareholders' equity;
  - the decrease in minority shareholders as a result of the acquisition of CAJA MADRID CIBELES' shareholding in MAPFRE INTERNACIONAL.

The return on equity (ROE), defined as the ratio between the net profit attributable to the parent company (after minority interests) and its average shareholders' equity, was 14.2% (14.7% in 2010).

The ROE for the main Units and Companies is shown in the following table:

	2011			2010
	Average equity	Net result	ROE % <sup>(1)</sup>	ROE % <sup>(1)</sup>
MAPFRE FAMILIAR	1,356.7	371.3	27.4%	30.7%
MAPFRE VIDA	946.9	133.1	14.1%	16.2%
MAPFRE EMPRESAS	254.5	90.2	35.4%	32.9%
MAPFRE AMÉRICA	1,809.3	304.5	16.8%	14.4%
MAPFRE INTERNACIONAL	2,306.3	86.2	3.7%	4.8%
MAPFRE GLOBAL RISKS	211.0	27.0	12.8%	5.3%
MAPFRE RE	848.0	78.6	9.3%	14.7%
MAPFRE ASISTENCIA	166.0	25.8	15.5%	14.2%
<b>MAPFRE S.A. (consolidated)</b>	<b>6,792.4</b>	<b>963.0</b>	<b>14.2%</b>	<b>14.7%</b>

*Figures in million Euros*

1) Results after taxes and minority interests / Average equity (excluding minority interests)