



## SISTEMA MAPFRE ACHIEVED TOTAL REVENUES OF €3,091.2 MILLION AND A NET PROFIT OF €426.8 MILLION AS OF SEPTEMBER 2004

# CORPORACIÓN MAPFRE, THE GROUP'S LISTED HOLDING COMPANY, INCREASED ITS NET PROFIT BY 25.9 % AND RAISES THE INTERIM DIVIDEND TO €0.15

#### 1. The Group obtained a net profit of €426.8 million as of September 2004

SISTEMA MAPFRE achieved total revenues of €8,091.2 million as of September 2004, a 20.5% increase with respect to the same period of the previous year. Of these, €6,897.3 million corresponded to written premiums from direct insurance and accepted reinsurance.

The gross profit was €579.2 million, a 26.7% increase. Profit after tax reached €426.8 million, a 25.2% increase over same period of fiscal year 2003.

Non-life activities developed very favourably, both in premiums and results, with a 21% increase in all business lines taken together. Life written premiums grew significantly with respect to the previous year (28.5%), a notable result in light of the impact current interest rates are having on certain savings products.

## 2. CORPORACIÓN MAPFRE increased its net profit by 25.9%

CORPORACION MAPFRE, the listed holding company for most subsidiaries of the Group, filed today with the CNMV a report on its results as of September 2004, which have likewise evolved very positively.

#### PRESS RELEASE



Total revenues reached €6,048.8 million, a 24.1% increase over the same period of 2003. Of these, €4,990.8 million corresponded to written premiums from direct insurance and accepted reinsurance, a 27% increase. The consolidated profit before taxes and minority interests was €298.6 million. The net profit after taxes and minority interests reached €135.1 million, a 25.9% increase with respect to the same period of the previous year.

The subsidiaries of CORPORACIÓN MAPFRE operating primarily in Spain, which are grouped under MAPFRE – CAJA MADRID Holding de Entidades Aseguradoras, recorded a total volume of premiums of €3,385.5 million, a 35.2% increase, and a net profit of €131.3 million, a 20.9% increase. It is worth mentioning the growth of Non-life insurance premiums that have reached €1,925.1 million, a 42.3% increase. Funds managed by the Life and Savings Unit amounted to €16,727.1 million, a 21.5% increase.

The business activities of the subsidiaries of CORPORACIÓN MAPFRE operating primarily abroad evolved positively, with aggregate revenues of €2,256.4 million, a 15.5% increase. Written premiums as of September 2004 increased significantly with respect to the same period of the previous year, despite the appreciation of the euro against the dollar. It is worth highlighting the increase in premiums written by international reinsurer MAPFRE RE (35.3%), whose result before taxes and goodwill amortisation increases 48%, despite the hurricanes that recently hit the Caribbean.

Net profit growth is expected to exceed its target, allowing the ROE and EPS, even taking into account the rights issue carried out in April 2004, to approach the levels achieved in 2003 (ROE: 13.0%; EPS: €0.78)



#### PRESS RELEASE

The board of directors of CORPORACIÓN MAPFRE has resolved yesterday to pay an interim dividend of €0.15 gross per share from next 19 November, 36% higher than the €0.11 dividend paid in November 2003.

## Third quarter relevant facts

Among the relevant facts of the third quarter of 2004 it is noteworthy to highlight the approval of a wide range of strategic decisions and appointments, which will introduce important modifications in the managerial and business structure of the group, and will become effective as of 1 January 2005, as well as the acquisition by CORPORACIÓN MAPFRE of the shareholdings of Corporación Financiera Alba and JP Morgan Partners in QUAVITAE, for a price of €13.5 million.

Madrid, 28 de October 2004.

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## **PRESS RELEASE**

#### FINANCIAL INFORMATION FOR SISTEMA MAPFRE AS OF 30.09.2004

#### 1. Consolidated Profit and Loss Account of SISTEMA MAPFRE

ITEM	Millio	Million €	
	2004	2003	04 / 03
Non-life technical account			
Written and accepted premiums	5,191.7	4,279.1	21.3
Unearned premiums and claims reserve	(514.4)	(332.1)	54.9
Claims	(3,010.6)	(2,697.6)	11.6
Acquisition expenses	(728.9)	(656.7)	11.0
Other tecnical expenses (*)	(305.6)	(278.7)	9.7
Result, ceded and retroceded reinsurance	(329.6)	(174.2)	89.2
Investment income and expenses	189.0	266.1	(29.0)
Result, Non-life technical account	491.6	405.9	21.1
Cuenta técnica Vida			
Written and accepted premiums	1,705.6	1,327.60	28.5
Unearned premiums and claims reserve	(126.5)	(70.90)	78.4
Claims and variation in mathematical reserve	(1,813.4)	(1,438.40)	26.1
Acquisition expenses	(119.5)	(103.60)	15.3
Other tecnical expenses	(54.5)	(45.60)	19.5
Result, ceded and retroceded reinsurance	3.2	(2.40)	-
Investment income and expenses	480.9	400.70	20.0
Result, Life technical account	75.8	67.4	12.5
Result of the technical account	567.4	473.3	19.9
Non-technical account			
Income and expenses from investments, own funds	37.8	23.8	58.8
Amortisation of goodwill	(21.8)	(23.8)	(8.4)
Other non-technical income and expenses	(0.7)	(12.8)	(94.5)
Extraordinary results	(3.5)	(3.2)	9.4
Result of the non-technical account	11.8	(16.0)	-
RESULT BEFORE TAX AND MINORITY INTEREST	579.2	457.3	26.7
TAXES	(152.4)	(116.4)	30.9
RESULT AFTER TAXES	426.8	340.9	25.2

<sup>(\*)</sup> Incudes the variation in equalisation reserves.

## 2. Consolidated results of CORPORACIÓN MAPFRE

COMPANY	Million	Million €	
COMPANY	2004	2003	04 / 03
Subsidiaries of MAPFRE CAJA MADRID HOLDING			
MAPFRE VIDA	103.6	85.8	20.7
MAPFRE SEGUROS GENERALES	66.8	61.3	9.0
MAPFRE EMPRESAS (1)	62.3	29.9	108.4
MAPFRE CAJA SALUD	7.7	12.3	(37.4)
Other subsidiaries of CORPORACIÓN MAPFRE			
MAPFRE AMERICA	50.9	44.4	14.6
MAPFRE RE	47.5	32.1	48.0
MAPFRE ASISTENCIA	5.9	4.7	25.5
MAPFRE INMUEBLES	9.8	9.0	8.9
TOTAL SUBSIDIARIES	354.5	279.5	26.8
Goodwill, consolidation adjustments and other items	(55.9)	(40.3)	38.7
RESULT BEFORE TAX AND MINORITY INTEREST	298.6	239.2	24.8
TAXES	(88.5)	(67.0)	32.1
RESULT AFTER TAX	210.1	172.2	22.0
RESULT ATTRIBUTABLE TO MINORITY INTERESTS	(75.0)	(64.9)	15.6
RESULT ATTRIBUTABLE TO CORPORACIÓN MAPFRE	135.1	107.3	25.9

<sup>(1)</sup> Includes intra-group gains of €14 million from the sale of MUSINI VIDA eliminated upon consolidation.